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END COLUMN

Lifting lid off Balkan wounds

By Chris Than

LAST WEEK'S AVERAGE DAILY SALE 472,000

No 63,042

THE TIMES

WEDNESDAY MARCH 30 1988

30p

Lord Young hails car group sale to British Aerospace as 'deal of the decade'

Anger greets £800m payout in Rover deal

By Robin Oakley and Daniel Ward

British Aerospace will pay only £150 million for the Rover car group and the Government will inject £800 million into the company to pay off bank debts. It will also write off £1.1 billion in accumulated tax debts.

Amid whistles of surprise at the figures, Labour spokesman Mr Bryan Gould condemned the deal in the Commons as "political irresponsibility and industrial sabotage, totally lacking in industrial logic or commercial sense."

Lord Young, the Secretary of State for Trade and Industry who announced the deal in the House of Lords, *said last night that it was the* deal of the decade for the *Government and marked* "the end of a long journey". He denied it was a knockdown price and said it was "the opportunity for us to find a safe home for the Rover Group and make it a substantial reduction in our liabilities".

But under opposition pressure the Government was forced to promise an early debate on the terms.

The Rover Group has a turnover of £3 billion, exports of £1 *billion* and employs 43,000 people directly, with more than 100,000 in the components sector and 50,000 in the distribution networks. At the end of 1987 the Rover companies had an asset value of £334 million.

Parliament 4

The joint company with British Aerospace would have annual turnover of £7 billion and employ 140,000 in Britain and abroad.

Under the arrangements conditionally settled for the sale, the Department of Trade and Industry has agreed with BAe and Rover to eliminate £1.1 billion of accumulated tax losses. However, Rover is to be allowed to offset the remaining £500 millon of past losses against tax on future profits.

From the day the company changes hands, past Government promises — the Varley-*Marshall-Joseph* assurances — to guarantee the group's bank *debts*, trading creditors and other obligations will cease.

British Aerospace has guaranteed to keep Rover going for at least five years and Lord Young revealed that BAe will *have to repay the Government* in full up to a limit of £650 million any proceeds from selling Austin Rover or Land Rover before 1993.

Lord Young also said he had given assurances to the chairman of Honda, Rover's *Japanese partners*, that the young Rover management team will be retained.

The Rover Group has swallowed *£2.9 billion of* taxpayers' money and run up accumulated losses of £2.6 billion since 1974. But it made a profit last year before interest and taxation of £27 million.

The conditional agreement for the sale now has to be approved by British Aerospace shareholders and by the European Economic Community, *because of the level of* State aid involved.

Lord Young saw Mr Peter Sutherland, the EEC Trade Commissioner, on Monday and the Commission met yesterday to open the investigations, which involve approval for the deal being given by all the EEC nations. The approval may well take longer than the official deadline of April 30.

A year ago, when the Government wanted to inject £750 million into the loss making Leyland bus and truck opera*tions before selling them off*, the EEC reduced the amount of permitted state aid to £680 million.

Lord Young said the deal was "remarkably attractive for the taxpayer" but Labour MPs condemned the Government *for seeking* to give away the company at almost any price and for failing to give assurances about the future of jobs in the group.

Mr Robert Sheldon, the chairman of the powerful Commons Public Accounts Committee, warned that the committee might want to investigate the justification for the sale and whether there was sufficient protection for taxpayers.

Although Tory MPs were solidly behind the sell-off terms, Lord Bruce-Gardyne, a former Conservative Treasury MInister, said in the Lords: "Even with these golden give-away terms, the needs of the Rover Group

Continued on page 24, col 1

End of a long journey for the Government: Lord Young beams as Mr Graham Day (left) and Professor Roland Smith, sign their agreement yesterday

City is astounded by 'dream' sale terms

By David Brewerton

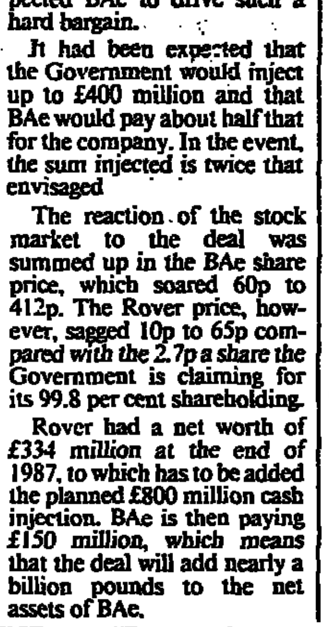
The City was stunned yesterday at the terms which *British Aerospace has won* from the Government for Rover. One leading engineering analyst, Mr Ian Wild, of Barclays de Zoete Wedd, commented: "The terms are even better for British Aerospace than I imagined in my wildest dreams. The Government is paying £650 million to get rid of Rover as it stood at the end of 1987."

From the moment the proposal was announced in January, BAe has made it clear to investors that the price it would have to pay would be minimal, but nobody expected BAe to drive such a hard bargain.

It had been expected that the Government would inject up to £400 million and that BAe would pay about half that for the company. In the event, the sum injected is twice that envisaged

The reaction of the stock market to the deal was summed up in the BAe share price, which soared 60p to 412p. The Rover price, however, sagged 10p to 65p com*pared with the 2.7p a share the* Government is claiming for its 99.8 per cent shareholding.

Rover had a net worth of *£334 million at the end of* 1987, to which has to be added the planned £800 million cash injection. BAe is then paying *£150 million, which means* that the deal will add nearly a billion pounds to the net assets of BAe.


Sometimes I wish I was a CAR...
ROVER GIVEN MILLIONS.

Campaign Group members quit over leadership contest

By Philip Webster, Chief Political Correspondent

Four prominent members of *Labour's Campaign Group* have resigned in protest at the decision of the far-left body to challenge Mr Neil Kinnock's leadership of the party.

Two others have withdrawn from the group while the leadership contest goes on.

Ms Clare Short, Mrs Margaret Beckett, Ms Jo Richardson, all front-bench spokesmen, and Mrs Joan Ruddock all tendered their resignations yesterday.

The two who have withdrawn are Mr Allan Roberts, also a front-bench spokesman, and Mrs Joan Whalley.

Ms Short and Mrs Beckett voted against last Wednesday night's decision of the group to run Mr Tony Benn against Mr Kinnock. Ms Richardson and Mrs Ruddock did not attend the meeting but would have opposed the decision.

The latest twist in Labour's internal battle comes as Mr John Prescott announces today that he is entering the contest to challenge Mr Hattersley for the post of deputy.

Mr Kinnock is to continue to fight the contest on a joint ticket with Mr Hattersley despite the fears of Labour MPs that a poor result for the deputy leader would also harm Mr Kinnock.

Mr Prescott's candidature is to be announced today by Mr Sam McCluskie, the general secretary of his union, the *National Union of Seamen*. Mr McCluskey is also the Labour Party Treasurer and, by appearing with Mr Prescott after a meeting of the union's *executive today, the two men* are hoping to show that Mr Prescott's entry is not an anti-Kinnock move.

The Campaign Group resignations follow the rift within the group over the wisdom of a contest.

The Times can confirm that only 16 MPs voted for the leadership contest last Wednesday. That is less than half the membership of the group, although it must be emphasized that some MPs who did not attend the meeting had made clear in advance that they favoured a contest.

Mr Prescott: challenge to Mr Roy Hattersley

The vote for the Benn *contest according to the min*utes of the meeting, was 16-7.

The MPs who voted for the leadership fight were: Ms *Diane Abbott*, Mr Ronnie Campbell, Mr Dennis Canavan, Mr Bob Clay, Mr Robert Cryer, Mr Jeremy *Corbyn, Mr Terry Fields*, Mrs Mildred Gordon, Mr Eric Heffer, Mr John Hughes, Mr Ken Livingstone, Mrs Alice Mahon, Mr Bill Michie, Mr *David Nellist*, Mr *Dennis* Skinner and Mr Pat Wall. Those voting against were Ms Short, Mrs Beckett, Ms Dawn Primarolo, Mr Gavin Strang, Mrs Joan Whalley, Mr Chris Mullin, Mrs Audrey Wise.

When the voting turned to the deputy leadership four more MPs including Ms Short and Miss Primarolo voted for the contest. The figure for that vote was 20-4.

Most Labour MPs were of the view yesterday that Mr Hattersley faced a tough fight in the contest with Mr Prescott. Although the Tribune Group of MPs voted against a contest many will cast their votes for Mr Prescott, a Tribune member rather than Mr Hattersley. Mr Prescott's vote could also be stronger in the constituency party section, leaving Mr Hattersley to rely heavily on the votes of the trade unions to secure his re-election.

Many MPs would have preferred Mr Kinnock not to be so closely tied to Mr Hattersley in the election, but the Labour leader has made plain that he regards the fight as a joint one. Senior MPs, some of them on the soft left, met at the Commons on Monday night to plan the campaign to re-elect the present leadership.

It is expected that a much smaller campaign committee will be formed, but among those at Monday's meeting were *the front* benchers Mr Tony Blair, Mr Gordon Brown, Mr Robin Cook and Mr Frank Dobson.

Checkland welcomes TV labour inquiry

By Richard Evans
Media Editor

Mr Michael Checkland, director general of the BBC, admitted yesterday that restrictive labour practices continue to hamper the corporation and he intends to provide full details to the Monopolies and Mergers Commission inquiry announced by the Government.

Mr Checkland told the Broadcasting Press Guild in London that the BBC did not face the kind of costly "Spanish practices" that have plagued the ITV companies, but he said increased "flexibility and freedom" were crucial to its plans.

Industry reaction 33

Existing trade union practices prevented the BBC from fulfilling the full commercial potential of its archives, which contain half a million cans of film and 150,000 video tapes, by selling programmes to new broadcasting outlets.

Every artist appearing in a programme held in the archives had to give his or her permission before it could be sold or used elsewhere. The restrictions prevented the BBC selling certain programmes to Super Channel, ITV's European satellite service, because some artists would not give their consent.

Mr Checkland wants a simpler agreement which will give

Continued on page 24, col 1

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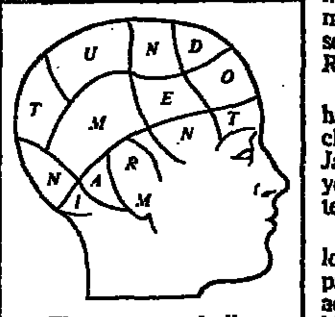
TOMORROW



● **The response to the Tournament of the Mind has been huge — and it's not over yet. Tomorrow *The Times* announces the names of the finalists who will compete next month for the £5,000 first prize.**

Botham is dismissed

Ian Botham's future in cricket was in graver doubt than ever last night after his sacking from a three-year contract with the Queensland Cricket Association (Alan Lee writes).

Botham, who had two years of his contract still to run, was dismissed following a series of misdemeanours, the most notable of which led to his conviction on an assault charge in an Australian court.

The England all-rounder, joint holder of the world record number of Test match wickets, received the news as he was about to set out across the Alps on a charity walk.

Details, page 46
***Rebel with a cause*, page 13**

Sterling at highest for two years

By David Smith
Economics Correspondent

The pound rose to its highest level for more than two years yesterday, and share prices recovered after recent falls. The FT-SE 100 index gained 18.6 points to close at 1,765.1.

Paradoxically, sterling was helped by market talk, quickly denied, that Mr Nigel Lawson, the Chancellor, had resigned. Dealers felt that, under a new Chancellor, sterling would be allowed to find its own level.

It closed at DM3.1074, a gain of 2.5 pfennigs on the day, and rose by 1.15 cents to $1.8690. The sterling index rose by 0.6 points to 77.7, its *highest since January 1986.*

The Prime Minister again denied that there was a rift between her and Mr Lawson. *He told US correspondents* based in London that he was content with the pound at its present level.

Index surges, page 25

Whooping cough judgement

Parents' test case rejected

By Frances Gibb, Legal Affairs Correspondent

More than 200 claims brought by parents for compensation over alleged brain damage suffered by their children from whooping cough vaccine are almost certain to be abandoned after a test case failed in the High Court yesterday.

The case brought by the parents of Susan Loveday was dismissed by Lord Justice Stuart-Smith after he had *spent* more than six hours delivering part of his 300-page judgement.

His decision means that it *cannot be shown that the* whooping cough vaccine damage causes permanent brain damage; an essential hurdle if the parents were to proceed with the rest of their action for damages, thought to be one of the most expensive cases brought on legal aid.

It represents a bitter blow to Mr and Mrs Loveday who started proceedings in 1982 over alleged brain damage caused to their daughter by the pertussis vaccine in 1970; and also to all the other parents with cases waiting to be heard.

Afterwards Mrs Maura Loveday, who looks after Susan, aged 17, with her husband at their home in *Hackney, East London*, said the case was a great disappointment. "It is tragic, not only for us but for all the children. Obviously I don't agree with the judge's decision, or I would not be here doing all this."

Family's despair 2

It is too soon to say if there will be an appeal, particularly as Lord Justice Stuart-Smith has not finished reading his judgement.

But already the costs in the case are huge and it may be that an appeal would be prohibitive in terms of the extra costs and time involved.

It is estimated the case has cost £1 million from the legal aid fund, and an estimated £1.5 million in costs incurred by the Wellcome Foundation, which asked to be joint defendants with the Lovedays' former GP as it is the only manufacturer of the vaccine in this country.

Yesterday's ruling was the second time that parents claiming their children have been brain-damaged by the drug have failed to win an action in the English courts.

Giving his judgement Lord Justice Stuart-Smith said he could not accept thecore argument of Mr Stanley Brodie, QC, for the parents that the court need not look any further than 50 years' of case histories to deduce that in rare cases, about one in 300,000, the vaccine could case permanent brain damage in children.

At first sight, to the un-

Continued on page 24, col 4

ANC agent shot dead in Paris

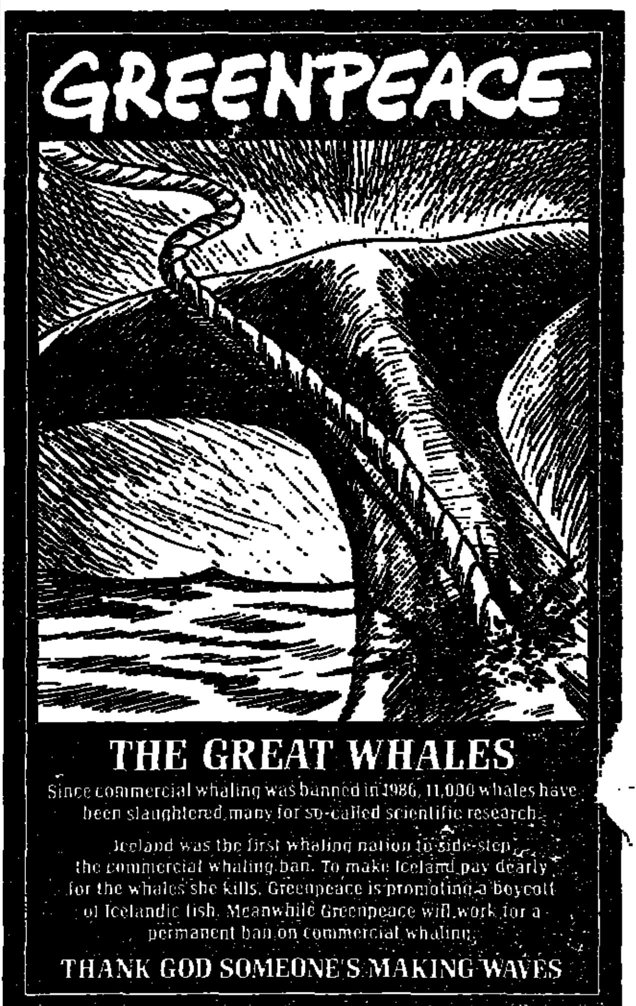
By Nicholas Beeston

The African National Congress representative in Paris was shot dead by an assassin yesterday as South African security forces announced they had tracked down and killed four ANC guerrillas who crossed into the Transvaal from Zimbabwe.

French police said that the body of Mrs Dulcie September was discovered at the entrance to the ANC's bureau in Paris. She had been shot repeatedly by a gunman who ambushed *her as she opened the office* door.

An ANC spokesman said in Lusaka: "Evidence before us *suggests this is coming from* the South African dirty tricks department as part of a terror campaign against the ANC." The accusaion was denied by South Africa's Foreign Minister in Cape Town.

Hunt for guerrillas, page 9
Paris denial, page 9



GREENPEACE

THE GREAT WHALES

Since commercial whaling was banned in 1986, 11,000 whales have been slaughtered, many for so-called scientific research.

Iceland was the first whaling nation to side-step the commercial whaling ban. To make Iceland pay dearly for the whales she kills, Greenpeace is promoting a boycott of Icelandic fish. Meanwhile Greenpeace will work for a permanent ban on commercial whaling.

THANK GOD SOMEONE'S MAKING WAVES

GREENPEACE URGENTLY NEEDS YOUR SUPPORT.

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Damp and dirt destroying museum treasures

By Martin Fletcher, Political Reporter

Hundreds of thousands of treasures belong*ing to the British Museum and* the Victoria and Albert Museum are being damaged, in some cases irreparably, through prolonged storage in *damp*, dirty and overcrowded conditions.

In a report to Parliament, the Comptroller and Auditor General, Mr John Bourn, also discloses that there has never been a comprehensive stocktaking of more than seven million objects in the museums' collections. Many have never been displayed and few are ever disposed of despite acquisition and storage problems.

The museums blame lack of funds and staff for the problems but Mr Bourn says that urgent action has to be taken and that hard choices between priorities are "inevitable". Remedial steps were being taken but "it will be many years, if ever, before damage and deterioration" could be remedied.

The museums have increased their storage space from 22,000 to 48,000 square metres in the past 10 years but the report makes it clear that is inadequate. It says that a Victoria and Albert survey in 1987 found storage space to be "cramped, chaotic and overcrowded" with individual departments having "carved stores for themselves out of unsuitable spaces with no central planning or guidance".

A 1985 survey of that museums's National Art Library showed that 15 per cent of its million books required major repairs and nearly all needed some attention. Deterioration, dust and dirt was everywhere and no collection was free from damage. "The collections of greatest historical and monetary value were suffering most and were having least time and money spent on them."

Two-thirds of 2000 sixteenth to twentieth century miniature paintings required conservation work; 100,000 items in the Prints and Drawings Department needed urgent treatment *and there was a 200-year backlog of* conservation work; and third of the 600 items in the reserve collection of tapestries were decaying.

The British Museum had no temperature or humidity controls or air filtration system in the overcrowded storage space for the two to three million works *held by the Prints and* Drawings department and limestone and sandstone sculptures were stored in 20 locations with "minimal protection against mechanical damage."

Some of the 62,000 items in the Cuneiform Tablet collection were beyond repair while 25,000 would need attention within 10 years; nine of 40 mosaics in the Department of Greek and Roman Antiquities required urgent treatment.

The report asks whether the museums should dispose *of objects* which are unlikely ever to be exhibited or used for research. However, curators fear this would be regretted by future generations.

National Audit Office: Management of the Collections of the English National Museums and Galleries. (Stationery Office, £3.20).

NEWS ROUNDUP

Truce declared in coal dispute

The South of Scotland Electricity Board has agreed to take supplies from the Scottish coalfield until the end of June. The truce announced last night in the dispute over pricing will enable negotiations on future supplies to proceed without the threat of court action by British Coal.

British Coal has agreed to apply for an immediate recall of interdicts taken out in the Scottish Court of Session last month forcing the board to take supplies for two of its power stations until agreements run out on Friday. The move temporarily lifts the threat hanging over around 3,500 mining jobs.

Last month the electricity board, which provides the Scottish coalfield with about £150 million of business a year, said that if prices were not substantially reduced contracts would not be renewed. Failure to reach agreement led British Coal to seek interim interdicts stopping the board from burning cheap imported supplies at two power stations until agreements ran out on April 1.

Defence row looms

A fresh Commons dispute is likely over a renewed attempt by Labour to place a member of the Campaign for Nuclear Disarmament on the key defence select committee. Mr Derek Foster, the chief whip, has nominated Mr John McFall, MP for Dumbarton. Committee members are opposed to accepting a unilateralist. They argue such a member would destroy the committee's relationship of trust with the Ministry of Defence, which would no longer give it invaluable access to classified information. Mr McFall, whose constituency includes the nuclear submarine bases of Faslane and Coulport, has genuine defence interests. However, Conservative MPs are almost certain to object to his nomination and force a vote in the House of Commons.

Matthey man jailed

A senior executive of Johnson Matthey, the collapsed City bankers, was able to steal because of his employers' casual approach to finance, Mr Justice Rougier said at the Central Criminal Court yesterday. "The bank's affairs were conducted in a manner whose laxity makes one shudder", he said in jailing Michael Flawn for nine months for stealing £2,500. Flawn, of Ploughman's Way, Rainham, Kent, resigned as assistant manager of Johnson Matthey's banking division in 1984, shortly before its collapse. He said he was paid less than £10,000 a year and had heavy bills.

Inquest on coroner

A coroner who spent 20 years listening to evidence of people's deaths hanged himself because he was depressed, an inquest was told yesterday. Paul Petty, aged 59, district coroner for Huntingdon, Cambridgeshire, was found dead in a hotel last week. The hearing was adjourned until April 13.

Killer divorced

A woman whose husband slit her throat and left her for dead was granted a divorce yesterday because of his unreasonable behaviour. Madhu Baksh, aged 44, a doctor, was near to death when she was found in Bickley Woods, south-east London, in 1986. Her husband, John, aged 53, is serving 14 years for attempted murder with a concurrent life sentence for murdering his first wife, who was insured for £100,000.

The dwindling power of the closed shop

By John Spicer and Daniel Ward

Government legislation has whittled away the power of trade union closed shop agreements to such a degree that only 30,000 workers out of the nation's 23 million employees have full legal protection under them. Soon the new employment law will outlaw closed shops altogether.

According to figures from Acas, the conciliation service, only 124 ballots establishing closed shops have been held, and 97 of them approved the agreement.

The balloting system was brought in at the end of 1984 to ensure workers could not be dismissed for refusing to join a union and to give them protection if membership is withdrawn.

Since then, British Gas, British Telecom and British Rail have ended their closed shop agreements without significant union opposition. And earlier this month British Coal warned the pit deputies (NACODS) that their longstanding closed shop was to end.

But there are about three million workers in Britain who are still forced to join a union because of longstanding agreements with employers. Monday's announcement that the Monopolies and Mergers Commission is to investigate restrictive working practices and the closed shop will add to the pressure being exerted by managers in industries where they are still in force.

According to Mrs Thatcher the television industry is "the last bastion of restrictive practices" and, following changes in the printing industry, the entertainment world will inevitably face scrutiny.

The television and cinema technicians' union (ACTT), the Musicians' Union and the actors' union, Equity, all maintain closed shop agreements and exert enormous power and influence on TV and film production.

Even during the Falklands War, members of the ACTT "blacked" official film shot by Navy cameramen. And when the Sunday Times reported in June last year that a TV-am technician covering the Zeebrugge ferry disaster had submitted an overtime claim amounting to £92,000, the company took action. The current row at TV-am is based on a need to cut overheads.

The Monopolies and Mergers Commission will certainly want to find out why independent producers can make television programmes for £50,000 an hour, while it costs the BBC £60,000 and some ITV productions £125,000 an hour.

In industry, restrictive practices and the closed shop have reduced dramatically since the days of strong union power in the 1970s.

P & O managers, who took over the cross-Channel ferry routes from Townsend-Thoresen last year, were appalled to find that officers on their Zeebrugge ships worked only 79 days with 286 days off a year and ratings worked 94 days in a year with 271 off. Their efforts to change things have led to the current eight-week ferry strike.

New car plants and factories where fresh management has taken over, are providing cracks in the previously solid closed shop in the car industry but because employment is still falling, union representation will remain high for some years as few new workers are recruited.

Nissan management in Sunderland encourage workers to join the solely recognized engineering union but the AEU represents less than one third of the shopfloor workforce. When the former Bedford van plant at Luton was handed over to Anglo-Japanese management, union membership was no longer a condtion of employment, though management was not certain yesterday how many workers no longer belonged to a union.

In contrast, a union card remains a condition of employment at Ford where, despite the transport union representing over 60 per cent of the workforce, there are at least seven main unions. More than half the staff belongs to white-collar unions though it is not a condition of employment.

The worst examples of demarcation between unions have largely disappeared from the car industry but inflexibility remains in the older plants.

Interception of calls

Telephone tappers made three errors

By Peter Evans, Home Affairs Correspondent

Three mistakes in the interception of telephone calls are disclosed by Lord Justice Lloyd in his annual report, published yesterday.

In the first case, British Telecom connected their interception device to the wrong line and the error was not rectified for three weeks. In the second, interception began on April 6, 1987 under a warrant dated April 4 but not received by British Telecom until April 8. The third case concerned a number that had been changed and was no longer that of the target.

"I called for a full explanation of these three incidents", Lord Justice Lloyd said. "In particular, I was concerned, in the case of the first incident that the mistake had taken so long to come to light.

"I did not have the same concern in relation to the second incident, because there had been no calls on the wrong number so there was nothing to put the police on enquiry."

Lord Justice Lloyd, Commissioner under the Interception of Communications Act, 1985, said he was satisfied by the answers he received from British Telecom that everything which was humanly possible would be done to prevent such mistakes in future.

"I have also been assured that in each case all wrongly intercepted material was destroyed as soon as the errors were recognized."

Lord Justice Lloyd gave examples of care taken to observe not only the letter but also the spirit of the Act.

Postal warrants authorized the interception of letters to or from a specified address. This would, in theory, cover all letters to or from that address, including, for example, a letter addressed to a lodger. But unless the case is made out for interception of all letters to be addressed, it is in practice limited to letters addressed to or sent by the target.

There are special cases where the Secretary of State authorizes interception of calls at a telephone to which members of the public have access.

"Interception in such cases is often combined with surveillence, so that calls are intercepted only when it is suspected that the target is about to use the telephone in question.

Warrants in force for interception authorized by the Home Secretary and Secretary of State for Scotland of telecommunications and letters have risen from 310 on December 31, 1985 (including 234 for telecommunications), to 317 a year later and 324 on December 31, 1987.

The report was to Mrs Thatcher by Lord Justice Lloyd.

She said in a parliamentary written answer yesterday: "The commissioner's report suggests a small number of improvements to the procedures observed dealing with these cases. Careful considering is being given to ways of implementing these suggestions."

Interception of Communications Act, 1985, Chapter 56. Report of the Commissioner for 1987 (Stationery Office; £1.90).

Heartbreak for family

Mr and Mrs Loveday with their daughter, Susan (Photograph: Ros Drinkwater).

By Howard Foster

The faces of Maura and John Loveday betrayed little emotion at the High Court yesterday as they heard that their 10-year fight to win compensation for their brain-damaged daughter had failed.

Mrs Loveday admitted that although her heart had sunk as she read the judgement of Lord Justice Stuart-Smith to herself in court to the echo of the words of the judge, her thoughts were elsewhere.

"I kept wanting to be with Susan", Mrs Loveday said.

"Last Saturday she had gone to a leisure centre for handicapped children and she fell and broke her knee. She had an operation to graft some bone from her hip, so it is quite serious.

"John and I just want to be with her in hospital. We would spend all day there if we hadn't had to come to court. Although Susan is 17, she knows nothing about the proceedings and very little of our battles for her over the years and we don't particularly want her to know either."

The couple were uncertain yesterday whether the rejection of their claim that the whooping cough vaccine caused brain damage in their adopted daughter meant an end to their hopes of compensation.

Their solicitor, Mr Jack Rabinowitz, who had advised them since they began their fight almost 10 years ago, told the Lovedays that it was too early to tell.

At the very least they could go back to the government body which offers compensation to vaccine-damaged children of, in their case, up to £10,000 – a far cry from the £250,000 that could have resulted, they felt, from success in the courts yesterday.

"We only wanted compensation to provide somewhere for Susan when we are no longer able to look after her", Mrs Loveday, who works in Hackney, east London, as a lecturer in adult education, said.

"Had we won, we would have provided somewhere with the facilities to look after her. As it is, we have to go back to square one."

Susan was less than a year old when she developed a high fever after, her parents contended, vaccination against whooping cough.

Mr and Mrs Loveday have paid £2,000 towards legal fees which are expected to reach £1 million, the highest ever paid out under the legal aid scheme.

The Lovedays feel that although the interests of 200 other parents of handicapped children were resting on their case, they were very much alone in their fight.

"There is an association for these people, but when we applied to join them we got very little help", Mrs Loveday said.

Stormont meeting raises peace hopes

By David Nicholson-Lord

Hopes of renewed dialogue among Ulster's main political parties were strengthened last night after talks between Mr Tom King, Secretary of State for Northern Ireland, and leaders of the Social Democratic and Labour Party.

A delegation from the mainly Roman Catholic SDLP, headed by Mr John Hume, its leader, met Mr King for two hours at Stormont and put to him what Mr Hume called a "strategy for peace in this island".

The talks, on subjects understood to range from the devolution of power to the province to policing and criminal justice, are being held by Mr King, in advance of this November's review of the Anglo-Irish Agreement.

A further indication of movement in the Ulster deadlock came yesterday with a warning from Mr Ken Maginnis, Official Unionist MP for Fermanagh and South Tyrone, that unionists would have to countenance "some form of responsibility sharing" if they were not to be outflanked by discussions forming part of the Anglo-Irish Agreement.

Mr Maginnis said he believed a federal Ireland was "very much on the cards".

The Northern Ireland Office, meanwhile, was faced with the embarrassing dilemma of being ordered to pay a four figure sum in damages to a leading Sinn Fein member wanted for questioning about the deaths of the two British soldiers at an IRA funeral in west Belfast.

Mr Terence "Cleeky" Clarke, aged 40, a former Maze prisoner, appeared at the High Court in Belfast on Thursday, under the noses of Royal Ulster Constabulary (RUC) officers. He was identified from newspaper pictures apparently showing him grappling with one of the corporals at the funeral in Andersonstown.

Mr Clarke was awarded damages, thought to be under £5,000, by the Belfast court for loss of his sense of taste and smell caused by working in dusty furniture workshops at the Maze prison in 1982.

He is one of several people being sought in the Irish Republic after allegedly fleeing south, according to informed Irish security sources. The hunt is being concentrated in the border town of Dundalk, which is known for its staunch republican sympathies.

The hunt began late last week after the RUC requested the Garda's assistance.

Growth in minority population

By David Sapsted

Ethnic minorities account for almost 5 per cent of Britain's population, according to government figures published yesterday.

The Office of Population Censuses and Surveys says the minority population is growing by almost 100,000 a year, and that the rate of increase is likely to soar in the 1990s as more than one person in three in the minority groups is aged under 16 compared with one in five among whites.

Estimates show that the number of people with family origins in the West Indies or Guyana, the Indian sub-continent, China, Africa or Arabia, more than doubled in Britain between 1971-86.

Based on the annual Labour Force Survey, the report puts the ethnic minorities population at 2,559,000 in 1986 – 52 per cent from India, Pakistan and Bangladesh – compared with a white population of 51,204,000.

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صكذا من الاهل

Host offered £1,000 to hold Wimbledon parties, inquiry told

A wealthy businessman offered £1,000 in return for a neighbour's support for commercial garden parties at a *Wimbledon house* during last year's tennis tournament, it was alleged yesterday.

Mr Charles Rintoul, a retired schoolmaster, claims that Mr Marcus Evans offered him the cash as "compensation for noise" created by champagne parties for rich clients in marquees in the businessman's back garden.

Mr Rintoul, who lives a few doors from Mr Evans's property in Somerset Road, Wimbledon, south-west London opposite the All England Lawn Tennis and Croquet Club, says he was approached a few months before the tournament.

Mr Evans, a director of Associated Promotions Ltd, has appealed to the Department of the Environment after Merton Council banned the use of his garden for garden parties *for clients during* Wimbledon fortnight.

Mr Rintoul told the department inquiry at Wimbledon Town Hall yesterday: "Mr Evans offered me £1,000 compensation in order to give him my support for his activities. He said that it was fair that I should have some compensation for the noise. Then he established that I knew councillors in the local planning department and he said perhaps I could give him my full support."

The hearing was told that when offered the money, Mr Rintoul replied; "You think that every man has his price. You can't expect me to betray my friends, can you?"

Mr Rintoul told the inquiry: "It took me a long time to tumble to exactly what he was driving at. I thought he was coming to put my mind at ease."

Neighbours complained of noise from generators, guard dogs howling in the garden and destruction caused by catering staff and guests who visited the property during Wimbledon fortnight.

Merton council maintains that Mr Evans's "commercial hospitality" was not suitable for the area and that he had not obtained planning permission for the marquees.

Mr Evans's solicitor, Mr Matthew Horton, told the inquiry that his client denied offering money to Mr Rintoul.

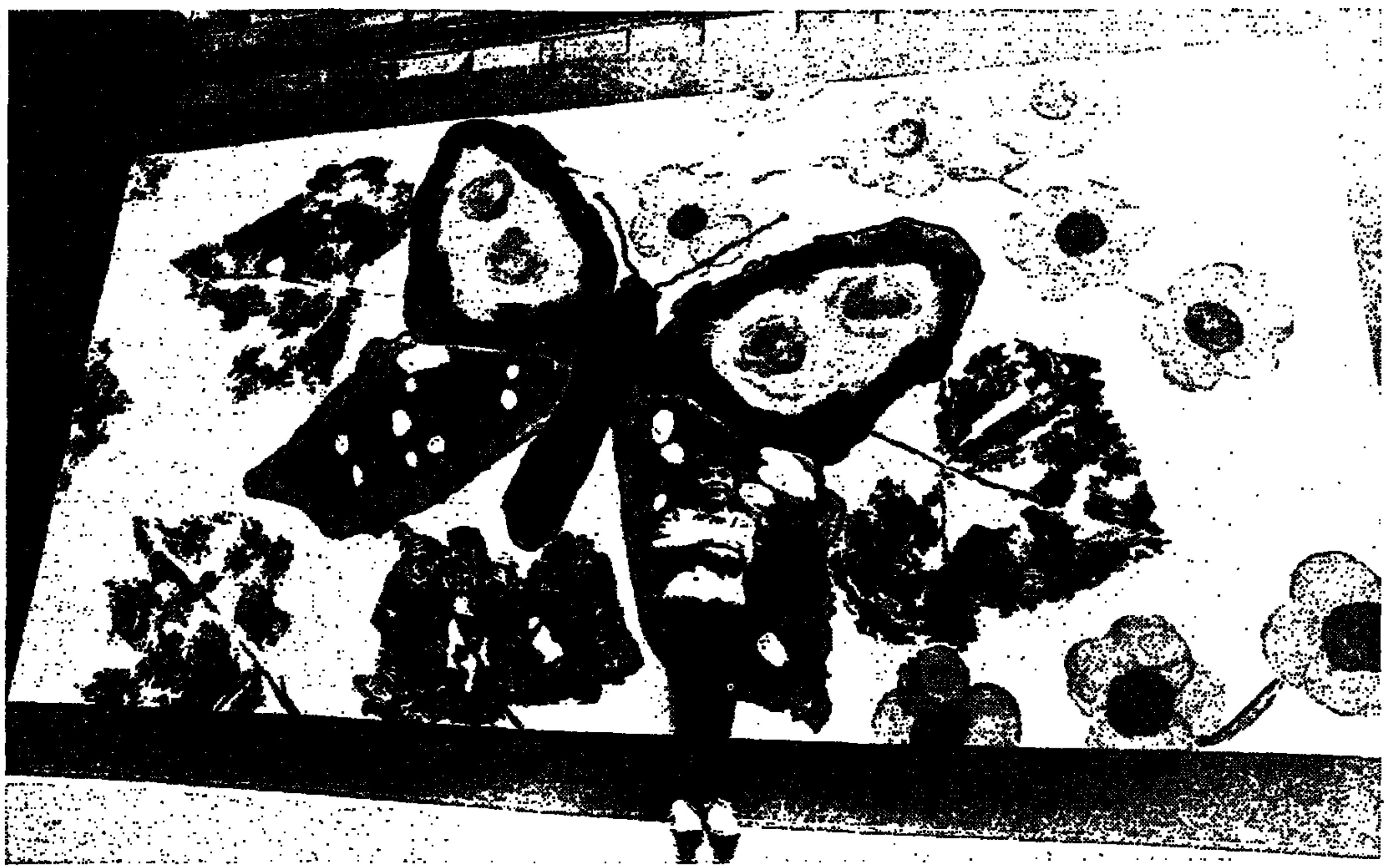
Merton council served an enforcement notice on Associated Promotions and Mr Evans last year to stop him from holding garden parties during the tennis tournament.

The Department of the Environment inspector, Mrs Leonora Rozee, will decide whether to uphold Mr Evans's appeal within the next few weeks.

Mr Colin Smith, a council enviromental health officer, told the hearing that residents in Somerset Road had alerted his department about refuse being dumped outside Mr Evans's house during the tournament. "I was concerned about the health risk from the rubbish and I was also concerned about the commercial hospitality being given."

The hearing continues today.

Biggest, brightest butterfly of spring



Alex Dicks, aged seven, from Buxton, Derbyshire, with a 10ft by 20ft mural which was made by Chelsea School of Art at the Natural History Museum, west London, of his butterfly design. It was chosen from 100,000 entries in a competition by the BBC television programme, *Blue Peter*.

The mural will be on show throughout a Festival of Colour at the museum from April 1 until April 17 as part of a programme of family events, including guided tours of the National Butterfly Collection.

(Photograph: Peter Trievnor)

Big rise in student stress, group says

By Sarah Thompson, Education Reporter

Students are under too much stress, much of which is caused by the financial pressures on university funding as a whole, university counsellors say.

The counsellors' association has noticed startling increases in the past 18 months in the numbers of students visiting them for help with personal, emotional and work problems.

Many more of the students who ask for help are seriously disturbed and have to be referred for psychiatric help, according to the association.

At the Polytechnic of Central London the numbers of students seeking counselling have doubled. An independent student advice service at East Anglia University has also doubled its clientele and in Cambridge counsellors have seen a 40 per cent increase.

The same problem is seen elsewhere, with Edinburgh University reporting a 24 per cent increase in students being counselled, and London University's Goldsmiths' College and Sheffield University reporting a five-week waiting list for students seeking a meeting with a counsellor.

Miss Elsa Bell, the chairman of the Association for Student Counselling, is deeply concerned by the reports from her colleagues and has called for further study of what she said was "a considerable groundswell of misery being experienced by students".

According to Miss Bell, one reason for the increase in unhappy students could be that academics who are worried about the future funding of their departments have less time for teaching and pastoral care of students.

She also cites job worries, concerns about Aids, parental divorce, the effects of "potential policy change" on abortion and homosexuality and the increased awareness of child abuse as possible factors.

● Students at Sunderland Polytechnic are to be given lessons by sympathetic computerized "teachers" which identify where they are having problems and teach them accordingly (Robert Matthews writes).

In a pioneering project backed by the Manpower Services Commission, the polytechnic's Computer-Aided Learning Centre (Calc) will be used as a prototype for the new style of teaching. Its advocates say that it will benefit greatly those who do not learn best from traditional "chalk and talk".

The polytechnic's department of mathematics and computer studies is exploiting developments in the field of artificial intelligence to build a classroom in which 15 computer terminals will be used as personal lecturers.

They will be given a series of tests to complete by the computers, which then analyse the results to find out exactly where the student has a mental block.

Bungalow surveyor negligent

By Christopher Warman
Property Correspondent

A High Court judge ruled yesterday that an estate agent and surveyor who was "unquestionably negligent" when carrying out a building society valuation on a bungalow was liable for any loss suffered by the buyers.

Mr Justice NcNeill said that Mr Idris Parry, of Pant, Oswestry, Shropshire, had not been absolved from liability by a building society "disclaimer" which warned the buyers that the work was not structural but was merely for valuation purposes.

It was the third similar case to go to the High Court in the last year, and the first two are to go to appeal in the Lords probably later this year.

The Royal Institution of Chartered Surveyors said that after the Lords had given a final ruling, it might be necessary to draw up a new code of practice. Surveyors may need further indemnity, which could make the house-buying process more costly.

In yesterday's case, Mr Justice McNeill decided that Mr Parry had failed to notice important defects in the bungalow at Chirk Bank, Chirk, Wrexham, Clwyd, which was being bought by Mr David Davies, and his wife Joan.

When the couple moved in they found serious cracks in the walls and an "astonishing" crack in the floor. Mr Parry, who contested the action, must pay costs.

Police arrest 66 in football operation

By Craig Seton

Sixty-six youths and men were arrested in raids by 250 officers in the West Midlands yesterday in the biggest police operation in Britain against violent football hooliganism. Some were later charged with conspiracy to cause riot.

*The raids came aftermonths of under*cover surveillance in which police said they infiltrated football gangs associated with fourth division Wolverhampton Wanderers.

Police raided 68 homes in Wolverhampton, Dudley, Birmingham, Worcester and Shrewsbury in Shropshire.

The operation was launched by West Midlands police against Wolverhampton Wanderers supporters who were alleged to have left a trail of violence and damage at away matches in towns across England and Wales.

Senior officers codenamed it Operation Growth, an acronym for Get Rid Of Wolverhampton's Troublesome Hooligans.

A team of 15 officers worked undercover for three months.

They attended matches as far away as Exeter, Hartlepool, Crewe, Wigan, Cardiff and Torquay.

Police are understood to have used video cameras on the terraces inside grounds and from unmarked cars outside grounds.

Twenty-five people appeared yesterday before special courts in Wolverhampton, charged with conspiracy to cause riot in Wolverhampton on February 27, *the* day of a match against Bolton. They were bailed until July 5.

Others charged with violent disorder, theft, assault and criminal damage were given bail until May 10. One man was remanded in custody charged with conspiracy to riot and and threatening unlawful violence.

Jail for vicar who abused choirboys

A vicar who sexually abused his choirboys and altar boys was jailed for seven years yesterday.

Trevor Ward, aged 35, vicar of St Agnes, Middlesbrough, Cleveland, used pornographic books to corrupt boys as young as 11. He admitted sex offences over eight years.

Ward, of Broughton Avenue, Middlesbrough, a father of two, told police he was sexually abused when he was eight and had two homosexual *affairs* as a theology student.

At Teesside Crown Court yesterday he admitted nine specimen charges involving sexual offences against four boys aged 12 to 19. Mr Guy Whitburn, for the prosecution, said Ward had told detectives about his homosexual affairs with many boys and men in the Teesside area.

Mr Justice Kennedy said there were features of the case which made it grave "even of its kind".

Gang leader in £1.7m drug plot gets 14 years

Francis Cook, the mastermind of an international drug smuggling gang infiltrated by two undercover agents, was jailed yesterday for 14 years.

Three members of Cook's team were also convicted at Chelmsford Crown Court of plotting to import west African cannabis worth £1.7 million.

Cook, aged 59, a restaurateur, of Craven Park Road, Harlesden, north-west London, told Judge Watling, QC: "*Execution we be simpler and* cheaper, your honour".

Stirling Ripley, aged 35 and unemployed, of Craven Park Road, Harlesden, was jailed for 10 years. The judge called him an able first lieutenant.

Patrick Meape, aged 36, a sound engineer with the Osibisa rock band, of Christchurch Avenue, Willesden, north-west London, and Peter Bird, aged 37, a car sprayer, of Point Road, Canvey Island, Essex, were each sentenced to seven years' imprisonment.

The judge told Cook: "I am quite satisfied that you were absolutely ruthless where people got in your way".

The two agents "put their lives at risk in pursuance of what they saw to be their duty", the judge said after the 51-day trial.

Cook told them shotguns would be used if anyone double-crossed the gang.

Cook was also convicted of possessing cocaine worth £6,000 with intent to supply for which he was given a concurrent six-year sentence. Another gang member, Edgar Peters, aged 41, a financial consultant, of Edgerton Court, Brompton Road, south-west London, is to be sentenced next month.

Three other men were cleared of drugs charges after the jury spent three days considering its verdicts.

Marriage law restrictions

Scots to lose apron strings

By Sheila Gunn, Political Staff

English couples are free to marry in Gretna Green without their parents' consent — but young Scots wishing to marry abroad have to ask their parents first.

The Lord Chancellor, Lord Mackay of Clashfern, is keen to end this discrimination against his fellow Scots and is introducing a Bill which will also end a number of other anomalies affecting marriage.

The Foreign Marriage (Amendment) Bill will not stop English couples skipping across the border to marry.

It will repeal a vast array of *exotic Acts* governing weddings conducted abroad including the Morro Velho Marriage Act, 1867, enabling British men working in Brazilian mines to marry locally and bring their brides home.

So will the Fiji Marriage Act, 1878, the Basutoland and British Bechuanaland Marriage Act, 1889, and the Marriages in Japan (Validity) Act, 1912.

An 1858 Act validated marriages in Tahiti and Ningpo, while another legalized the marriages of workers at the British factory in Hamburg.

Beneficiaries under the new law will include civilian staff accompanying the armed forces posted abroad and servicemen's children.

Lord Meston, a family lawyer, says that even under the present law which allows servicemen to marry abroad there can be problems, as he discovered from one of his clients.

"He was, I think, serving in Belize and he woke up one morning with a hangover alongside a local lady who was clutching a certificate of marriage.

"A ceremony had undoubtedly taken place, although he had absolutely no recollection of it. He was relieved to have the marriage annulled."

Lord Meston, a Social and Liberal Democrat, has already succeeded in pushing through his own reform of the marriage laws, enabling a man to marry his mother-in-law.

The Bill is going through the House of Lords.

For some people, a winter heating bill can be a real problem

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Of course, the overwhelming majority of our 15 million domestic customers do pay their bills. Only a tiny proportion are cut off. But the pity is that, in many of these cases, disconnection could have been avoided. If customers with difficulties tell us they have a problem, we make every effort to come to an arrangement that lets them pay off what they owe at a rate they can afford – and keep their gas supply.

British Gas has not changed its policy on paying for gas since privatisation. We comply scrupulously with the provisions of the Code of Practice drawn up in conjunction with the electricity industry. Where appropriate, we work closely with the social services – and we pay special attention to the needs of the elderly and disabled. As a commercial concern, British Gas doesn't want to lose any of its customers, but gas does have to be paid for – in everyone's interests.

Anyone having difficulty paying their gas bill should contact British Gas. We want to help in cases of genuine hardship – and we often can.

British Gas

Rover gets cash and its debts are cut

The Government would make a cash injection of £800 million into Rover Group before selling its shares in the group to British Aerospace for £150 million, **Lord Young of Graffham**, Secretary of State for Trade and Industry, said in the House of Lords.

In a statement repeated later by Mr Kenneth Clarke, Minister for Trade and Industry, in the Commons, Lord Young said that the Government had also agreed effectively to eliminate £1.1 billion of Rover's trading tax losses, leaving only £500 million of those losses to be claimed against Rover Group profits in future.

He said that he was fulfilling his promise to report to the House at the earliest opportunity the outcome of the discussions about British Aerospace's bid for Rover.

"I can do this today because BAe have completed their investigations satisfactorily earlier than anticipated. The negotiations have therefore been concluded and agreement reached.

"The rules of the Stock Exchange require in these circumstances that an announcement is made without delay. Today we have entered into a conditional contract with BAe for the sale of the Government's shareholding in Rover Group.

"Before entering into the contract with BAe, we considered a number of confidential expressions of interest, but none amounted to a specific offer.

"The board of Rover Group believes that this is the best possible outcome for the group. BAe is strongly committed to the further development and growth of Rover Group, working with the existing Rover Group management who have made so much progress in improving the performance of the businesses. Honda told me that they welcomed the continuity of Rover Group's management team which would be assured by BAe's ownership of the company. I therefore hope that the important operational partnership between Rover Group and Honda can continue to develop satisfactorily.

"Without constraining BAe's day-to-day management of the business, we have agreed important conditions on the agreement. BAe have undertaken not to relinquish control of either Austin Rover or Land-Rover within five years. This undertaking is supported by legal arrangements designed to ensure that it is not to their financial advantage to do so.

"During negotiations it has been impressed on me by the board of BAe that Rover Group operates in a highly competitive industry and that, notwithstanding the recovery in 1987, its current and prospective levels of profitability are insufficient to meet the interest burden on debt built up through many years of accumulated losses. The Government has been equally concerned that the merger of these two major British manufacturing groups should only move forward on a firm financial footing.

"Since 1985, when the Government became the majority owner of British Leyland, the banks have been content to advance large sums on the strength of the Government's involvement. In order that the company is in a fit state to return to the private sector, it is appropriate that we should deal with this accumulated indebtedness, which no company without similar backing could be expected to maintain. Of course, we would have had to undertake this exercise whatever route had been adopted for Rover Group's privatization. The Government has therefore agreed that it will make a cash injection of £800 million into Rover Group for this purpose.

"Following agreement on these steps to strengthen the Rover Group balance sheet, we have been able to conclude an agreement to sell the Government shareholding in Rover Group for £150 million.

"We have also agreed with BAe and Rover Group arrangements whereby £1.1 billion of Rover Group's trading tax losses will be effectively eliminated, leaving only £500 million of those losses to be claimed against Rover Group profits in the future. BAe have also agreed that other currently available tax relief within Rover Group will only be applicable within that group.

"I turn now to the elimination of the Varley-Marshall-Joseph parliamentary assurances relating to Rover Group's bank debts, trade creditors and other obligations. These currently total approximately £1.6 billion.

"While Rover Group has been in public ownership, the Government has given assurances that the obligations of the group will be met. No new obligations incurred by the Rover Group after the date of completion will benefit from the assurances. Obligations incurred beween now and the completion date will cease to benefit from the assurances on completion.

"The negotiations with BAe have concerned only the Government's shareholding in Rover Group. BAe have said that following completion of their acquisition of the Government's shares, they will make separate proposals to Rover Group's minority shareholders in due course to acquire their shares. BAe have made clear that these proposals will be fair and reasonable and will be made after consultation with the Rover Group board and its advisers.

"The agreement is, of course, subject to the approval of the BAe shareholders and the completion of the normal European Community procedures. I also expect to receive the advice of the Director General of Fair Trading.

"I should like to explain what progress there has been on the EEC implications of these plans. On March 14, we notified the EEC Commission that we proposed to deal with the necessary restructuring of Rover Group's finances. I met Commissioner Sutherland on March 23 to explain the Government's objectives and proposals. I had a further meeting with Commissioner Sutherland yesterday. The Commission have met today and have decied to open a formal state aid procedure. I am confident that the Commission will expedite their investigation.

"The agreement should bring to a successful conclusion the privatization initiative which began in earnest with the flotation of Jaguar in 1984. This process accelerated when Graham Day took office in May 1986. He has returned 18 Rover Group businesses to private ownership.

"In the hands of BAe, Rover Group would have the best chance of developing its independent role in the vehicle industry. This will strengthen Rover Group's ability to compete at home and abroad and thus benefit all those who work with and for it as well as the economy."

Car group sale is industrial sabotage, says Opposition

INDUSTRY

The proposed sale of Rover Group to British Aerospace was roundly condemned by the Opposition when it was revealed to MPs by **Mr Kenneth Clarke**, Minister of Trade and Industry.

Mr Bryan Gould, chief Opposition spokesman on trade and industry, said: The statement is a further sign that all the Government wishes to do is wash its hands of this important industry as quickly as possible with no regard for the future and the workforce or for Britain's industrial future in this vital area.

He suggested that Mr Clarke had got his seasons confused. Normally Christmas rather than Easter was the season for giving.

This astonishing statement, he continued, was another sad instalment in the sorry saga of this Government's long attempt to write off Britain's last remaining indigenous volume car maker at any price.

It was an act of political irresponsibility and industrial sabotage totally lacking in industrial logic or commercial sense.

Mr Clarke was giving BAe £650 million, enough to raise child benefit by £1 pound a week, to persuade them to walk away with net assets worth £770 million?

How could this crazy logic be justified even in terms of this Government's ridiculous economic calculations?

With characteristic lack of regard for the taxpayer's interests, he was writing off £1.1 billion of debt owed to the taxpayer – allowing Rover and their future owners to retain only enough tax losses to ensure that they paid no tax on any profits they made in the next few years.

Would he comment on reports that BAe would themselves reveal that they were short of cash? It was clear that BAe viewed Rover as a "cash cow" to help them over liquidity problems. Instead of their putting money into volume car manufacture, they intended to take it out.

What assurances did he have that the investment that was desperately needed was going to be made by a cash-starved BAe?

Rover's collaboration with Honda was crucial. Honda was already disenchanted and was going to become even more so when the crazy logic and confetti money basis of this deal became increasingly clear.

What assurances did he have that the EEC would complete its investigations in time or in favour of this ridiculous deal? And what assurances could he give on the future of this vital British industry?

Mr Clarke said that since 1976, when the company was brought into public ownership, the taxpayer had had to pay £2.9 billion to cover the company's losses.

As for BAe looking at this as a "cash cow", he assumed that this was Mr Gould's description of BAe's commercial judgement that this company was a good, long-term investment for which they could earn profits in the future.

There was no reason to cast doubt on Honda's reaction to the deal. He had sounded them out and they were content for their important involvement with Rover Group to continue. Mr Gould was irresponsible to cast doubt on that.

This was a good day for the taxpayer to see the end of the Varley-Joseph-Marshall assurances and the extinguishing of these tax losses. It was a good day for the group and its workers that a company such as BAe had wanted to bid for it.

As for sabotage, Mr Gould had "a brass neck" when, over the past two weeks, the activities of the trade union and Labour movement had sabotaged 1,000 new jobs in Dundee.

Mr Kenneth Warren (Hastings and Rye, C) congratuled Mr Clarke because what BAe and Rover had done was get together as General Motors, Ford and Boeing had done in the United States to strengthen the production, manufacturing and technology available to a combined group to compete world wide.

Could he be sure that there was no pay-off in terms of BAe problems in financing the Airbus?

Mr Clarke said that the judgement made by the BAe management was in line with that of other successful companies in other parts of the world. There was nothing unique in an arrangement between an aerospace company and a vehicle manufacturer such as this.

There was "no hidden deal" behind his statement.

Mr Hal Miller (Bromsgrove, C) said that he welcomed the early announcement of the deal to relieve the uncertainty, but asked whether, out of the dowry going with Rover, the Government had sought any commitment about the replacement of the Metro, which accounted for two-fifths of the company's sales and was its only car in the top-selling bracket in the country.

Mr Clarke said that British Aerospace looked upon the acquisition as a long-term investment and was committed to the maintenance and development of the present business of the group in the longer term.

"It would be quite wrong for the Government to impose particular restraints and commitments on the management of the group when it comes to make its own decisions about the future of the business."

Mr David Nellist (Coventry South-East, Lab) said that the statement was the equivalent of Westminster council's sale of three cemeteries for 5p each.

What could Mr Clarke say to give confidence to Rover, given that BAe had announced plans to reduce its costs by one-fifth in two years and by one-third in a further two years.

As both companies were vulnerable in their export markets to the falling dollar, what guarantee of jobs could be given to Rover workers?

Given the increased tendency to "sweating" in Ford, Jaguar and Land Rover, the car workers' trade unions would have to strengthen their organizations to prepare for the battles ahead.

Mr Clarke said that BAe was in a highly competitive market so plans to hold down their costs and remain competitive must be welcome.

"The guarantee of jobs that he seeks cannot be given, except in the context of looking for jobs to be assured by continued success in the market place."

The need was not for union organizations to be strengthened, but for union attitudes to come up to date with the late 1980s.

"They must recognize that their attitudes to Ford is a way to setting the car industry going backwards in this country and not going forward."

Mr Michael Grylls (North-West Surrey, C) said that paying over £800 million got the taxpayer off the hook of the £1.6 billion guarantee. "The taxpayer should be rejoicing and we should be wishing the company well in the future."

Mr Clarke said that £3 billion had been spent by the taxpayer in recovering losses, which could have been put to other uses. "We are getting rid of all kinds of liabilities for the taxpayer."

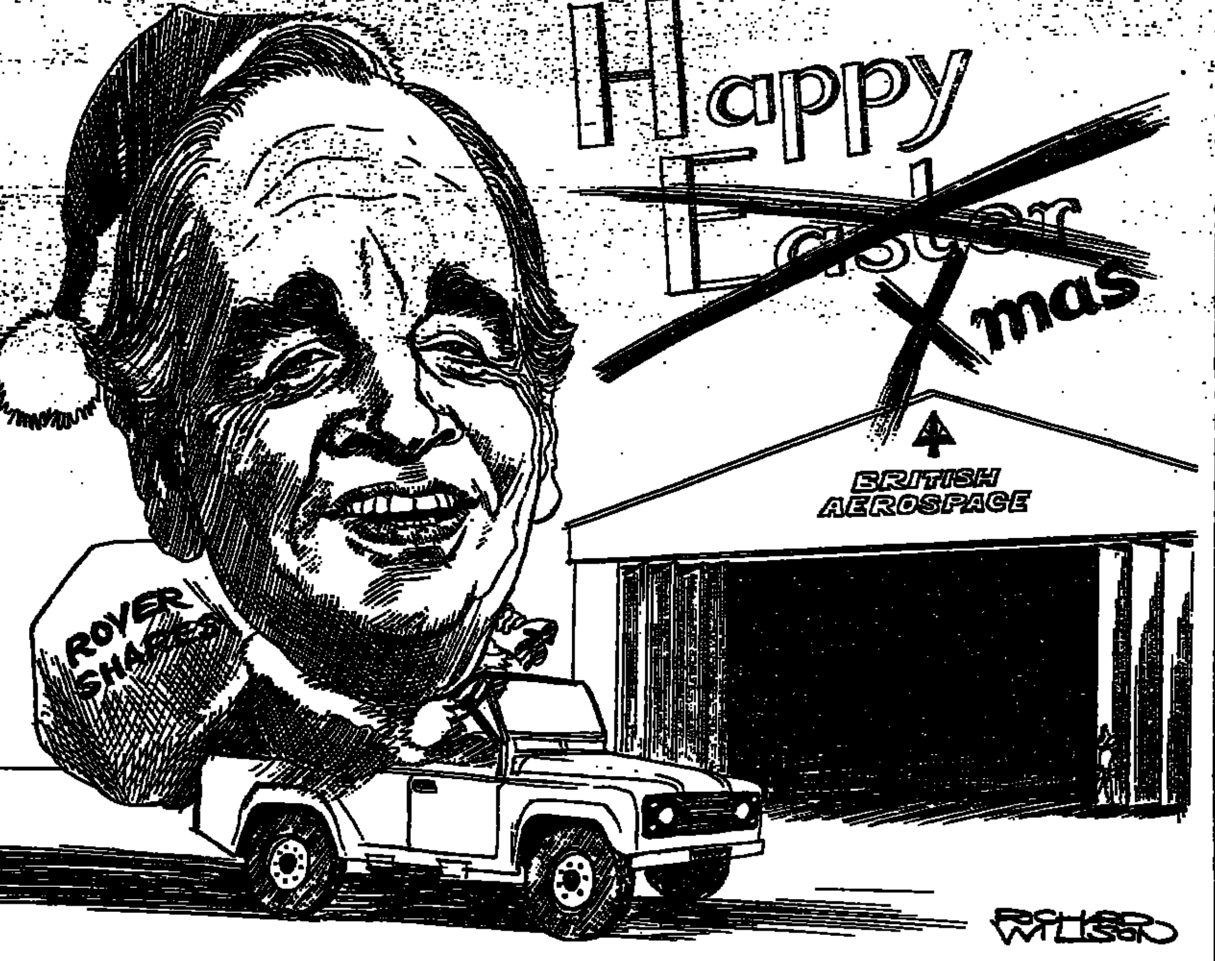
Mr Michael Heseltine (Henley, C) said that it was a remarkable achievement for a privatized company – British Aerospace – to encourage first Royal Ordnance and now Rover into the private sector.

"In writing out the contingent liability, we are saving potential damage to the taxpayer, and in recognizing that the fortunes of this company are bound to be significantly improved in the private sector, we are now certain that that company will continue to expand, as it has done since it was first privatized."

Mr Clarke said that a very powerful manufacturing group was emerging, entirely composed of what were previously fairly unsuccessful industries.

Mr Terry Davis (Birmingham, Hodge Hill, Lab) asked how BAe, which had needed Government help to fund the Airbus, could find the money to fund new developments in the Rover Group. What estimates had been given by BAe about future job levels in Rover?

Mr Clarke said that the launch aid for the Airbus had not been a subsidy and would be repaid by the company. The future for Rover jobs depended on the company's remaining competitive.



'Christmas is early this year'

After Lord Young of Graffham (above) announced the sale of the Rover Group to British Aerospace in the House of Lords *Lord Williams of Elvel*, the Opposition's chief trade and industry spokesman in the Lords, described it as "an act of desperation". "The British Aerospace shareholders will no doubt think that Christmas has come rather early this year."

Just as Mr Graham Day, the head of the Rover Group, said that the car manufacturer was turning the corner, it was being sent to the knacker's yard. "The Government has no faith in Rover's future – we have. And we wish the Government would abort the deal straight away."

***Lady Seear*, deputy leader of the SLD peers, said that her party had been critical of the Government's selling-off of the family silver. "We are even more critical of it for giving away the family silver, even if the silver at this occasion is somewhat tarnished."**

Lord Young said the Government was putting right the overdraft, which it would have had to do before putting Rover into the private sector.

He realized that the sale might well have an effect on the EEC's competition policy. But the losses had long since been incurred and would have to be paid off one day in any event.

Two Labour peers queried the legality of the deal and on what mandate did the Government have the right to sell-off a public company.

Lord Young replied that it was a public company although it had about 60,000 to 80,000 outside shareholders. Success in the last two elections gave the Government the basis to take this action as the process of privatization had hardly been a closely guarded secret.

Jobless figures 'worth nothing'

An allegation by the Opposition that the Government figures on unemployment "were scarcely worth the paper they were written on" was dismissed by **Mr Norman Fowler**, Secretary of State for Employment, during Commons questions.

He said that the UK unemployment rate in January was 9.4 per cent, compared with 10.4 per cent in the European Community as a whole.

"Over the past year, our unemployment rate has fallen faster than in any other industrial country and is now lower than many of our European competitors including France, Italy, Belgium and the Netherlands."

Mr Michael Meacher, chief Opposition spokesman on employment, said that Mr Fowler should note that the number of unemployed today was still 3,329,000 on the counting basis used by all previous governments, including Conservative ones, nearly three times the level this Government had inherited.

RCN praised by Thatcher

The decision by the Royal College of Nursing to reaffirm its no-strike policy was welcomed by **Mrs Thatcher** during question time. Asked by **Mr James Arbuthnot** (Wanstead and Woodford, C) about the decision, **Mrs Thatcher** said it had been a most encouraging result.

That policy had been the reason why the Royal College of Nursing had been given a pay review body and the Government's faith in them had been abundantly rewarded by the decision taken.

Rugby tour is attacked

Mr David Steel, joint leader of the SLD, asked **Mrs Thatcher** during Prime MInister's question time, whether she would confirm her opposition to a proposal that a British rugby team should visit South Africa.

Mrs Thatcher said that the Government stood by the Gleneagles Agreement which discouraged teams from going to South Africa. The English Rugby Union was trying to dissuade players from going.

Penalty fares for BR

British Rail calculates that it loses about £34 million a year from people travelling without paying their fare, **Mr David Mitchell**, Minister of State for Transport, said in a written reply.

That was why, he said, the Government was supporting a British Rail private Bill to introduce a system of penalty fares.

Two agree

Asked during Prime Minister's question time to make clear that there was no difference between herself and the Chancellor of the Exchequer, **Mrs Thatcher** said that that was correct. Both put downward pressure on inflation as top priority and both agreed that a stable exchange rate could be useful to industry.

Bill passed

The Education Reform Bill was read a third time in the Commons on Monday night by 323 votes to 224 – Government majority, 99.

Parliament today

Commons (2.30): Questions: Foreign and Commonwealth Office. Housing (Scotland) Bill, completion of remaining stages. Merchant Shipping Bill, remaining stages.
Lords (2.30): Debates on space policy and on architecture.

Fierce Kinnock-Thatcher row over changes in benefit

PRIME MINISTER

The effects of changes in the social security system on the sick and the elderly were hotly disputed at Prime Minister's question time.

Each shouting to be heard above the noise, **Mr Neil Kinnock**, Leader of the Opposition, spoke of weekly losses of up to £18, while **Mrs Thatcher** maintained that the overwhelming majority of people would gain.

Mr Kinnock said that Citizens' Advice Bureaux case studies on the effects of "her social security cuts" showed that a single pensioner home owner would lose £2 a week; a pensioner couple claiming income support could lose up to £18 a week; a pensioner on dialysis would lose £17 a week; and someone caring for a doubly incontinent pensioner claiming attendance allowance would lose £14 a week.

"Is that the way to treat sick and elderly people in the Britain of 1988 (Labour cheers)?"

Mrs Thatcher said that if he was referring to a recent CAB press release, it had been based on a belief that there was a difference between the time when supplementary benefit was changed and the time when income support and the increase in pensions benefit came into effect. That was not in fact so.

Mr Kinnock asked why she would not answer any specific questions about social security. Why was she dodging the issue by talking about press releases when she knew he was referring to specific case studies of real people?

Mrs Thatcher said she had assumed he had been talking about a recent CAB press release which had been based on a misunderstanding.

The overwhelming majority of people would gain from improved social security benefits from April 11, but some on housing benefit would not because of the different arrangements when regard to capital.

It was absolutely futile to suggest that this Government did not look after the needs of people on social security – (Labour protests) – because not only was it spending £44 billion on it but there was also an increase of £2 billion this coming year.

***Mr Kinnock* said that was all very well, but sick and elderly people still stood to lose £14, £17 and £18 a week in large numbers. "Let me ask her again: does she think that is the way to treat anyone in this country (Labour cheers)?"**

Mrs Thatcher: The overwhelming majority of people will gain from the increases in pensions and disablement benefit and sickness benefit.

She said that, apart from housing benefit, those who did not gain would be protected in the transition. Their cash values would be protected. For those on housing benefit, it was right that those who had £6,000 should not be eligible.

Mr Kinnock said that the Prime Minister did not even understand her own policies. According to her own Government's figures, 60 per cent of claimants would lose because of the structural changes. There were no transitional arrangements for new payments.

"Will she now tell the people of Britain: does she think people on dialysis, old age pensioners or single home owners should be losing money at all?

Mrs Thatcher said that an extra £2 billion was being spent on social security in total next year. Mr Kinnock had referred to dialysis, but far more people were receiving dialysis now.

He had referred to 60 per cent of people losing. She thought he was referring to the CAB press release which had been seriously misleading because it got the date of the benefit uprating wrong. "Everybody in this country is doing far better than they were in 1979."

Mr Peter Archer (Warley West, Lab) said that when Mrs Thatcher found time to read the report by the National Association of Citizens' Advice Bureaux, would she also read the reports by the Policy Studies Institute and Oxford University showing the impact of the Government's social security cuts on the sick, the disabled, the elderly and the unemployed?

Or would she withdraw funding from the Citizens' Advice Bureaux, the Policy Studies Institute and Oxford University (Labour laughter)?

Mrs Thatcher: Or perhaps Mr Archer and the Labour Party will move a motion to cancel all the increases? Or don't they, in their heart of hearts, believe they are far better for the overwhelming majority?

Urban renewal plan for Scots

SCOTLAND

Initiatives for urban regeneration, particularly for estates on the outskirts of Scottish cities, were announced by **Mr Malcolm Rifkind**, Secretary of State for Scotland.

He said that a document entitled *New Life for Urban Scotland* was being published setting out Government plans for important initiatives,

The Government was announcing approval of 225 urban programme projects worth £8.9 million. Scottish Homes was soon to be created as an important housing agency which would work alongside the Scottish Development Agency (SDA) in pursuing urban regeneration.

"In addition, we are announcing today that £25 million is being specifically earmarked next year for for new housing-related urban regeneration initiatives. This replaces the original figure of £12 million."

With so much already happening – (loud Labour laughter) – the Government's first aim was to sustain the momentum. But this was not enough. Over the next 10 years a new priority must be given to tackling the problems of outlying city estates.

"The Government will therefore establish a number of initiatives which will simultaneously pursue economic, environmental, housing and social objectives in peripheral estates."

Four new initiatives would be located in Castlemilk (Glasgow), Ferguslie Park (Paisley), Wester Hailes (Edinburgh) and Whitfield (Dundee), subject to consultation with local authorities and other bodies.

Partnerships would be required for taking forward these initiatives, involving the local community, the Government, the SDA, Scottish Homes, the local authorities, the private sector, the health boards, the MSC and others.

"We expect these new initiatives will make a major contribition to tackling the characteristic problems of urban decay and will set a pattern for urban regeneration in Scotland into the 1990s.

"The work of urban renewal in Scotland, however, will extend more widely than these outlying estates and the policies which we have set out are aimed at bringing new life to cities and towns throughout Scotland."

Mr Donald Dewar, chief Opposition spokesman on Scotland, said that after all the advance publicity and public relations "hype", the statement came as a sad anti-climax.

There was little hope for those struggling with the effects of social deprivation, the statement took the position no further forward. It dealt in banal generalities. All that had been given was a gathering of the bric-à-brac of the past in an attempt to give the impression of generosity.

What new money was included? Glasgow's share would be £11 million, but all of that would be found by the sale of assets, not a penny would come from the Government.

Capital expenditure for housing in the public sector would fall between 1987-88 and 1988-89 from £556 million to £505 million. The one specific addition to be detected from the document was the announcement of £13 million for urban regeneration, but that still left in effect a cut of £38 million between this year and next year.

The Secretary of State had boasted about the role of the private sector, but there was not a name to be seen, no figures and unlike the Chancellor of the Duchy, Mr Rifkind could not even promised breakfast with entrepreneurs.

Mr Rifkind said that the Opposition had said they would welcome any new initiative which sought to work with the local community and to provide a partnership between private and public sectors which would lead to proper provision for the problems. That was exactly what was in the statement.

'Dustbin' advice MPs are flirting with lawlessness

Labour MPs who suggested that community charge questionnaires should be put in the dustbin were accused of flirting with lawlessness in a Commons debate late on Monday.

Mr Richard Douglas (Dunfermline West, Lab) had told the House that if constituents asked him for guidance he would tell them to put the questionnaire in the wastepaper basket.

And **Mr Brian Wilson** (Cunninghame North, Lab), leader of the "Stop It" anti-community charge campaign, said that the forms would end up in a million dustbins.

Mr Ian Lang, Minister of State for Scotland, said that the Opposition were flirting with lawlessness.

Opening the debate, **Mr Donald Dewar**, chief Opposition spokesman on Scotland, said that the poll tax would mean the installation in every household in Scotland of a tax gatherer as an ally for an unwanted system.

He was calling for the revocation of the Community Charges (Registration) (Scotland) Regulations, which, he said, would form the basis for the administration of the system in Scotland.

It was almost certain that the order had been defectively drafted, he said, and there were doubts as to whether one of the schedules was ultra vires. It was an indication of the bunker mentality of the Scottish Office that it would not take the order away and draft it again.

The complications and complexities of the system as set out in the order were its own worst enemy.

"In these complexities there is a threat to privacy and a real danger that individual liberties will be undermined. The order should be taken away.

"We now know it to be true that the whole starting point of the system is going to be the electoral roll.

"There is in the system a disincentive to register to vote of the kind which makes the poll tax an enemy of the democratic process."

Mr Lang said that in a half-hour meeting between the Secretary of State and the Convention of Scottish Local Authorities, the subject of the community charge had not been raised once. That was a measure of Scottish councils' concern.

The Labour Party was seeking to gum up the works by suggesting that forms should be returned with real or bogus queries as to the "responsible person" who should supply the information.

But it was clear that in the vast majority of cases, about 80 per cent, this would be the owner-occupier or tenant-occupier, what had formerly been called the head-of-household.

The motion was rejected by 301 votes to 211 – Government majority, 90.

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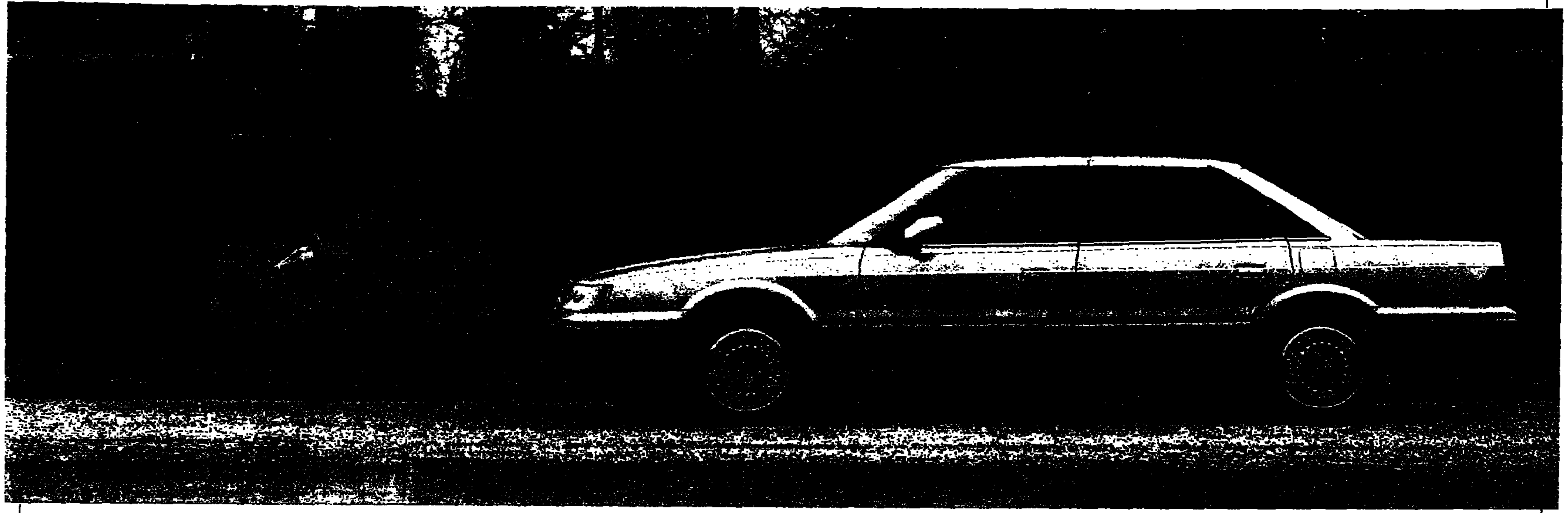

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Demand for skill is raising managers' pay in boom towns

By John Spicer, Employment Affairs Correspondent

Britain's economic and industrial engine has moved into a high gear, according to a new study, which says management pay in the West Midlands and the North-west is rising faster than anywhere else in the country.

The demand for skilled, experienced and good managers increasing daily, is likely to go on forcing up the salaries of many groups, the report says.

A survey of 798 companies throughout the country shows that although managers in the West Midlands and the North-west are still being paid less than the national average, the trend is narrowing the gap. Average basic rises during the past year of between 6.8 per cent and 7.6 per cent have outstripped the national average of 6 per cent.

The news comes a week after the same organization, Reward Group, which specializes in cost-of-living statistics, reported an upsurge in house prices in the Midlands, which reflects the return of confidence and activity to the region.

The group has given a star rating to companies, to reflect characteristics found in successful companies no matter where they operate. The more stars a company has the more successful it is likely to be.

The survey was undertaken before the Budget, but says it did not think the uplift in tax would affect the number of people being allocated a company car. Some 74.4 per cent of senior managers (those immediately below director level) receive a company car, compared with 71.5 per cent a year ago.

The average graduate recruitment salary is now £8,500, but the pay of those who stay with a company rises more quickly than that of other employees. Many companies, the report says, review salaries for new graduates at six-monthly intervals, and after a cautious start, this leads to an average rise in the second year of 16.2 per cent. Graduates near the end of their second year will be earning about £10,000. The survey gives a top five and bottom five list for managers' pay in different professions or industries.

The list is based on the percentage of their pay higher than the national average for their particular rank: legal adviser (+27.5%); advertising/public relations (+19.7%); chief scientist (+10%); financial controller (+8.7%) and marketing manager (+7.8%).

Lowest: chief surveyor (-9.4%); works manager (-8.8%); management services (-8%); quality assurance (-6.9%) and chief engineer (-6.3%).

● Job opportunities during the next three months are the brightest for the second quarter of any year since 1974, according to a Manpower survey.

Led by manufacturing industry — again offering a better outlook for job increases than services or the public sector — the trend moves into its fourth consecutive quarter with many more employers planning to recruit people than to dismiss them.

Reward Salary and Cost of Living Report (The Reward Group, 1 Mill Street, Stone, Staffs ST15 8BA; £95).

The Manpower Survey of Employment Prospects. 1st Quarter 1988 (Manpower House, 270-272 High Street, Slough, Berks, SL1 1LJ; free).

MPs toeing the marathon line

Six Labour MPs and a Conservative in training yesterday for the London Marathon on April 17 (left to right): Douglas Henderson, Labour, Newcastle upon Tyne North; Dennis Canavan, Labour, Falkirk West; Rhodri Morgan, Labour, Cardiff West; Alun Michael, Labour, Cardiff South and Penarth; Dick Douglas, Labour, Dunfermline West; Gary Waller, Conservative, Keighley; and John McFall, Labour, Dumbarton (Photograph: Peter Trievnor).

New hope for 400 Opren claimants

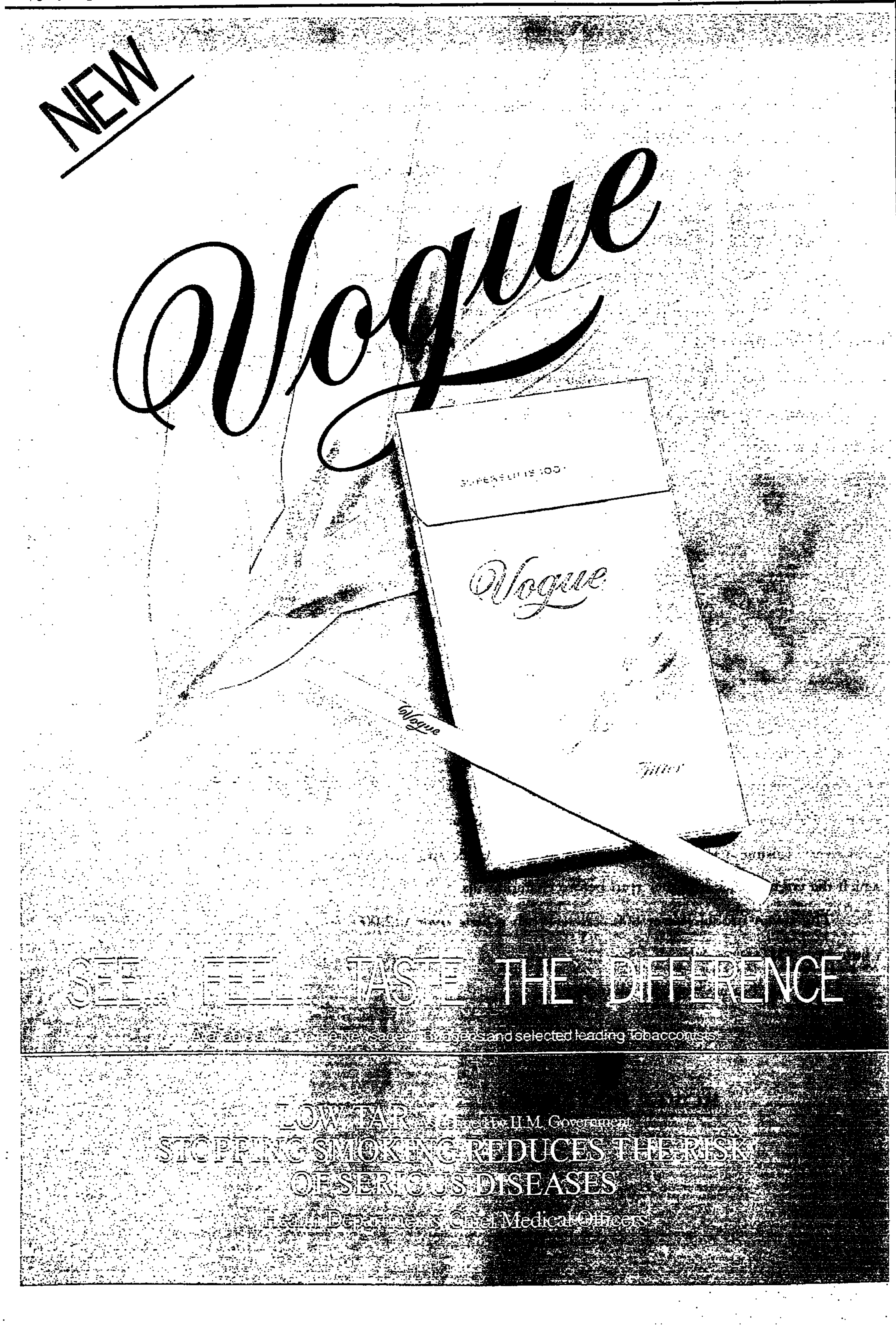
A High Court judge yesterday opened the way for more than 400 further damages claims against the American manufacturers of the anti-arthritis drug Opren over alleged side-effects.

Mr Justice Hirst announced that a scheme had been set up for the fresh claims which were too late for the group action that brought a £2.275 million settlement offer from Eli Lilly. That offer, representing less than £2,000 for each claimant, had been accepted by the "vast majority" of the 1,400 original claimants, the judge said.

Late claimants must have issued a writ or applied for legal aid before the beginning of this week to be eligible.

But the judge said they might still be too late as an action must be brought within three years of the event believed to have caused the problem.

It was "almost certain" that in each of the new cases more than three years had passed since the claimant last took the drug, which was withdrawn nearly six years ago. However even though Eli Lilly must register any objection to a claim being barred by statute within 21 days of receiving a writ, the question of whether it could go ahead was a matter for the court's discretion.



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Health Departments' Chief Medical Officers

Dental research conference

Dentists afraid to treat Aids carriers

By Thomson Prentice, Science Correspondent

Many dentists are reluctant, because of fear and ignorance, to treat patients carrying the Aids virus, a dental research conference in Belfast was told yesterday.

The evidence from four studies suggests that some patients with the human immuno deficiency virus (HIV) are discriminated against, contrary to Department of Health guidelines. The bias is more likely to occur among older and more conservative-minded dentists.

So far, no dentist or surgery assistant has been infected by a patient anywhere in Britain, yet many in the profession refer HIV positive patients to specialist units rather than treat them themselves, the research shows.

Some dentists seem more concerned about losing patients if it became known that they had treated someone with the virus, Mr Nigel Pitts, of the dental health services research unit at Dundee University, told the conference.

He said that in a survey of more than 1,000 Scottish dentists, only 56 per cent said that they would treat one of their regular patients who became HIV positive.

In another survey, in the Greater Manchester area, nine out of 10 dentists aged over 36 said they believed that all such patients should be treated in specialist units, a view shared by only four out of 10 younger dentists.

Two out of three dentists in a further study in the same area were in favour of such referrals. "This is contrary to guidelines from the Department of Health and the British Dental Association which say people with HIV should be treated in their own area by their own dentist", one of the researchers, Miss Julie Elliott, said.

Some dentists and surgery assistants feared catching the virus from saliva, sneezing or normal physical contact although there was an absence of evidence that transmission occurred in any of those ways.

"A substantial proportion of dentists and an even higher proportion of surgery assistants need more or better training and education about infection risks", Miss Elliott, of Manchester University's oral health and development department, said.

The evidence was presented yesterday at the joint meeting of the British Society for Dental Research and the Irish division of the International Association for Dental Research. The three-day conference at Queen's University, Belfast, ends today.

Puzzle of paternal link with fear of treatment

Boys who are afraid of the dentist are more likely to have fathers who had their own unpleasant experiences in the surgery, according to research published yesterday.

A study in Liverpool found no such link between mothers of sons and daughters who suffer anxiety in the dentist's chair, or between fathers and anxious daughters.

The findings have puzzled researchers trying to find out why some children are uncooperative or unhappy during routine treatment.

Parents of the children gave researchers examples of their own painful experiences during treatment. "Close maternal bonding has always been considered as a primary guiding influence on both boys and girls", the researchers from Liverpool University school of dental surgery said.

"However our results suggest that there is a very significant relationship in those fathers with clinical dislikes when they have dentally anxious sons."

The researchers offered no explanation for the link. However, Dr Martin Downer, chief medical officer at the Department of Health and Social Security, said: "Quite a lot of children enjoy visits to the dentist. Parents can be amazed by how much their children like the experience."

Buffer zone will save rain forest wildlife

By Andrew Morgan

The British arm of the World Wildlife Fund launched an appeal yesterday to save the Korup tropical rain forest in Cameroon, west Africa.

It could prove a model for other schemes to combat exploitation of such endangered areas.

Conservationists throughout the world are looking intently at the work which, in liaison with the Cameroon government, has created an agricultural buffer zone of some one million acres around the core of the Korup, which is about the size of Greater London and supports one thousand people.

Hunting and settlement threatens that core, which teems with wildlife and plant species. In the new buffer zone, sustainable hunting would be allowed and there would be controlled agriculture, fishing and forestry.

The British Government has given £500,000 to the project and the wildlife charity launched an appeal for £2.5 million over five years to help its campaign. Scientists intend to improve amenities in the buffer zone and encourage the hunters to move out.

Mr Clive Wickes, the Korup project manager, said. "Ideally, by the year 2000, people will have left the core area".

Chemicals are being developed commercially from rain forest plants for use as contraceptives and aphrodisiacs to provide alternative income for the hunters.

● An ecological approach to urban planning was vital to a healthy future, the first UK Healthy Cities conference was told yesterday in Liverpool.

Dr Tjeerd Deelstra, of the Department of Environmental Planning and Design at Delft University of Technology in The Netherlands said waste products should be recycled and natural sources of energy — sun, wind and water — should be used as much as possible.

صكنا من الاصل

Vital Underground tunnel still locked every evening — four months after fire killed 31

King's Cross totally unready for blaze disaster

As the first part of the King's Cross disaster inquiry is completed today, *Rodney Cowton, Transport Correspondent*, assesses the evidence given and looks at some likely areas for consideration when the inquiry turns to its second task — *that of recommending* ways to prevent *such disasters*.

Evidence presented during the past eight weeks to the official inquiry into the King's Cross fire, in which 31 people died, has disclosed a horrifying picture of a London Underground station almost totally unprepared to deal with the disaster which overwhelmed it on November 18.

Although individuals behaved energetically, sensibly and often bravely, there was no sense, certainly in the early stages before the fire brigade arrived, of people applying known and practised procedures. Everything seemed to turn on the ability of individuals to improvise.

Staff had little or no knowledge of evacuation procedures, many had only the sketchiest training in firefighting. Few seemed to know how to operate the water-fog fire extinguishing system on the escalators and it failed to work when they did try. There was confusion over how to switch off the electricity supply to the escalators.

Firemen and police at the foot of the escalators did not know how to communicate with the surface and were for a time suspected of being dead.

When the fire brigade arrived there was no one to guide them to the fire and the ambulance service was unable to contact its two most senior officers, although it is unlikely that affected the service's operations.

The cause of the fire may never be established, although the evidence suggests a lighted match dropped on the escalator is the probable cause. Underground staff and emergency services were unlucky in several respects:

- A not too serious fire changed into an inferno with a speed and ferocity which even experienced firefighters had not seen before.
- Fire engines at Euston Road, barely three minutes away, were already out on a false alarm. Valuable minutes were lost in bringing appliances from further afield.
- Station Officer Colin Townsley, the first officer in charge at the fire was killed. When other officers arrived to take command there was no one to give them a full picture.

These misfortunes and all the bravery and improvisation of individuals, cannot conceal the fact that grave defects were exposed in emergency arrangements at King's Cross.

For about 15 minutes between the fire being detected and its catastrophic explosion into the ticket hall, there was no sustained attempt to put it out.

A fire hydrant was blocked by builder's work, another hydrant was located only with difficulty and its equipment was found to be incomplete. A potentially vital emergency exit was locked and nearly half an hour passed before keys were found.

It may be that, as one senior source close to the inquiry has said, King's Cross was a "black hole", with no one aware of how inadequate safety arrangements were. But it gives rise to the question whether there are other black holes, or indeed, whether the whole of the deep tunnel system is a black hole.

The tragic nature of the investigation has been underlined by the fact that in nearly 200 hours of hearings there has been virtually no humour, a fact emphasized by the sepulchral tones of some of the lawyers; but the inquiry has been enlivened by the occasional vignette, ranging from the poignant to the incongruous.

There were the policeman and the fireman who were feared to be dead but who, having done what they thought they could and being unable to get back to the surface, paused for a cigarette.

There were the two London Underground employees taking an unofficially extended meal break, which meant there were only two ticket collectors on duty. They found themselves trapped in a messroom just off the burning ticket hall for two hours, and comforted themselves by drinking vodka and wine.

There was the woman who struggled through asphyxiating smoke and collapsed at the foot of some stairs, thinking herself "a goner". She "had a little word with God", saying "I don't really want to die yet". She then struggled up the stairs and to her astonishment found she had escaped.

Issues which will attract comment when Mr Desmond Fennell, QC, produces his report on the disaster, include:

Vital minutes

Only three minutes elapsed between the arrival of the first fire brigade unit and the flashover at 19.45. This gave firefighters no chance to assess the situation, run out their hoses and suppress the fire.

Mr Gerald Clarkson, Chief Officer of London Fire Brigade, spoke of "three unforgiving minutes", and said that had his men had two or three more minutes the flashover could have been prevented. The evidence suggests that those extra minutes could have been available.

First reports of a small fire on the Piccadilly Line escalator were made to London Underground staff at about 19.30. But London Underground had a two-stage procedure, which involved assessing whether a reported fire was one which the staff could tackle themselves. So the first alarm was made not by London Underground staff but by a British Transport policeman, who called his headquarters at 19.32. The call was passed on with a 999 call to the brigade at 19.35.

It was 19.42 when the first appliance from Soho, more than a mile away, arrived.

It seems entirely possible that had the fire brigade been called the instant the fire was noticed, and had the Euston appliances been available, the unforgiving three minutes would have been used to fight the fire.

The evacuation

British Transport police constables, with no officer in charge, endeavoured to seize control of the situation.

By 19.36 police and Underground staff were directing passengers away from the Piccadilly Line escalators, where the fire was, towards the Victoria Line escalators.

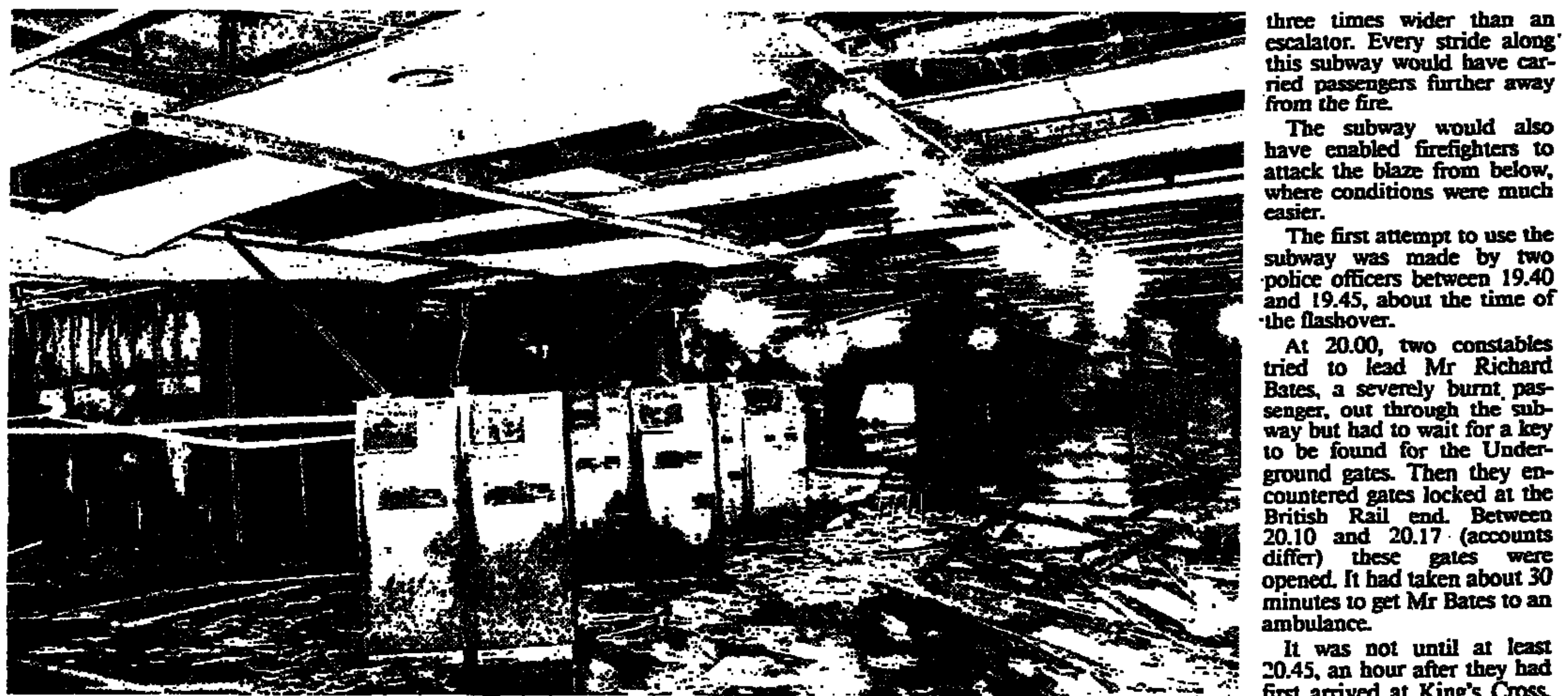
Although the fire was still confined to a few treads of the escalator, the flames and smoke were getting worse and the constables decided to evacuate the station.

At 19.40 a policeman, trying to halt the flood of passengers into the station, asked that trains on the Piccadilly and Victoria Lines should not stop there. But at 19.44, one minute before the flashover, a Piccadilly Line train stopped and about 50 people alighted.

At 19.45 the flashover occurred. People in the ticket hall were either killed or injured. Others still coming up the Victoria Line escalator turned and ran back down, but some continued into the ticket hall, and had to run blindly through black smoke to get up to the fresh air at the exits.

Shortly after this, trains which had been instructed to go through non-stop were waved down so that passengers could be rescued. It has been said that by sending passengers up the Victoria Line escalator, which leads to the same concourse as the burning escalator, police were sending people to their deaths.

Mr Roger Henderson, QC, counsel to the inquiry, said their decisions were "comprehensible and rational" as the fire was apparently a safe distance away.



The Underground ticket hall at King's Cross, gutted when the fire "flashed" up the escalator (Photograph: Chris Harris).

The subway

King's Cross Underground station should have one enormous advantage when an evacuation is necessary. There is a subway from close to the end of the Victoria Line platforms which emerges in British Rail's Midland City station in Pentonville Road, well away from the Underground station.

It is a natural exit route in an emergency. Unfortunately it was barred by two gates, locked — in accordance with routine — at 19.10.

The subway has an important advantage in that it is a spacious passageway, two to three times wider than an escalator. Every stride along this subway would have carried passengers further away from the fire.

The subway would also have enabled firefighters to attack the blaze from below, where conditions were much easier.

The first attempt to use the subway was made by two police officers between 19.40 and 19.45, about the time of the flashover.

At 20.00, two constables tried to lead Mr Richard Bates, a severely burnt passenger, out through the subway but had to wait for a key to be found for the Underground gates. Then they encountered gates locked at the British Rail end. Between 20.10 and 20.17 (accounts differ) these gates were opened. It had taken about 30 minutes to get Mr Bates to an ambulance.

It was not until at least 20.45, an hour after they had first arrived at King's Cross, that firemen entered the Underground by way of the Midland City subway.

The gates are still routinely locked in the evening and for much of the weekend. There are no signs to say where keys may be obtained, or giving a telephone number to call, and there are no emergency keys displayed which could be got at by smashing a piece of glass.

Mr Desmond Fennell, QC, who chairs the inquiry.

Mr Gerald Clarkson: "three unforgiving minutes".

Trains in tunnel 'blew on flames'

Trains running through King's Cross Tube station below a burning escalator would have had the effect of "blowing on a fire", pushing the flames into the ticket hall above, the disaster inquiry was told yesterday.

Air pushed up the escalator shaft by trains in tunnels would have caused "substantial deflection of the flames" towards the top of the shaft, Dr John Marshall, a consultant scientist specializing in fires, said.

It would have had "the normal consequence of blowing on a fire, to increase the intensity. It would have an accelerating effect on the growth of the fire."

Dr Marshall, a fire safety consultant to the Dartford and Mersey tunnels, was called by Proderite, the company which made special paint used on the ceiling of the escalator shaft.

Mr Simon Tuckey, QC, counsel for Proderite, asked if the speeding of fire growth would also have produced "a sudden displacement" of heat production into the ticket hall, where 31 people died. Dr Marshall said: "That is a second effect of the air flow".

Of a "jet of flame" seen coming from the escalator shaft and hitting the ticket hall ceiling, Dr Marshall said: "I think train movement could have been a contributory factor, but I don't think it would have caused it on its own. An additional air flow from train movement would have contributed to an emission of flame from the top of the escalator."

He agreed that burning of paint on the ticket hall ceiling — not supplied by Proderite — would have added to the fire and the setting ablaze of the wooden ticket office, whose Melamine cladding produced cyanide which killed many of the victims.

Dr Marshall said, however, that he believed burning of the Proderite paint on the escalator shaft ceiling "must have lagged some way behind" the spread of flames from the burning wooden escalator.

The inquiry continues today.

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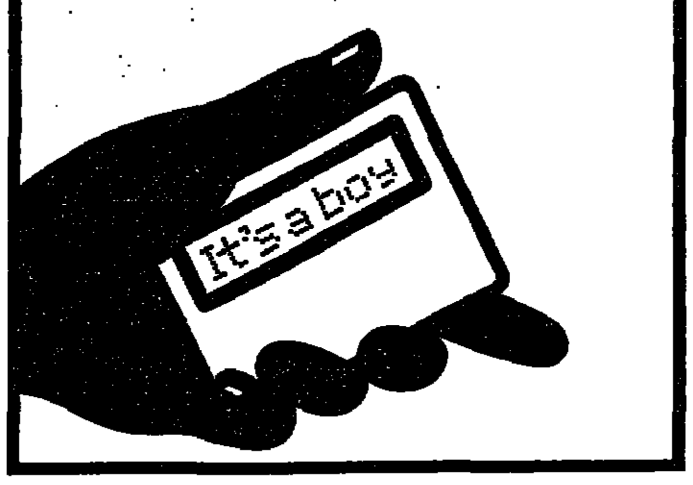

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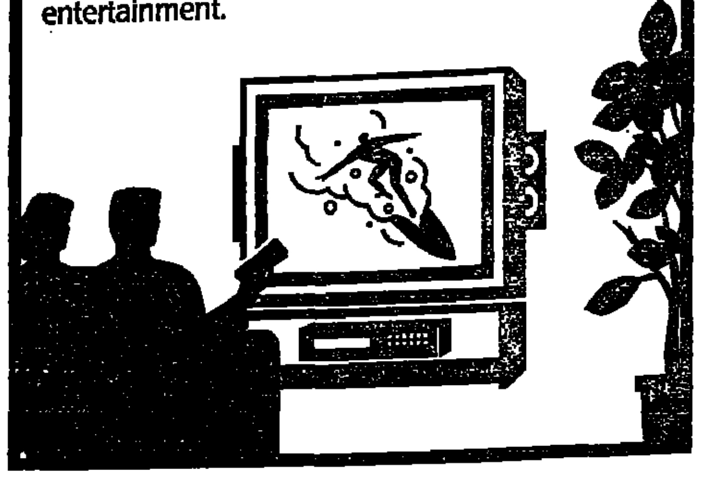

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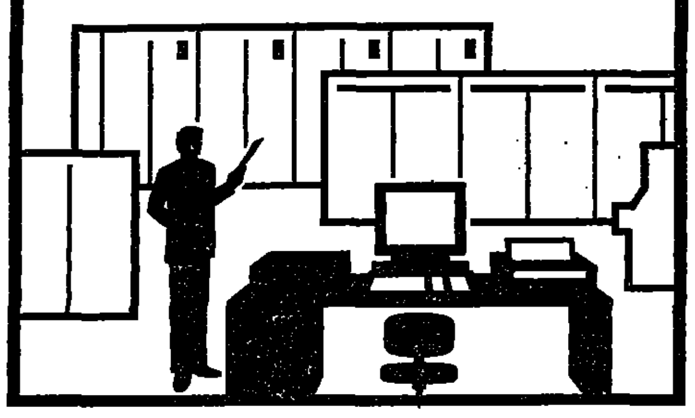

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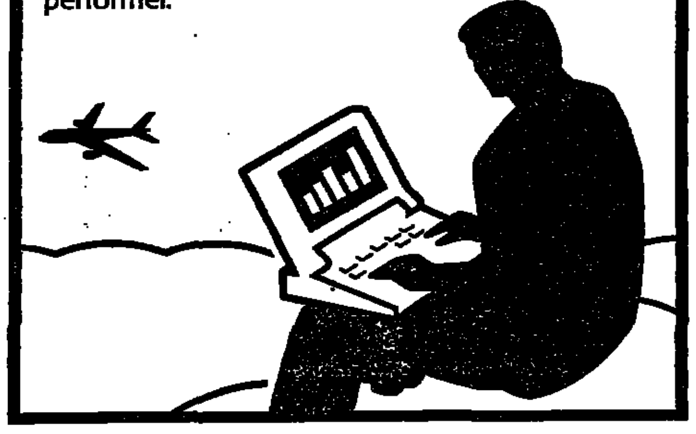

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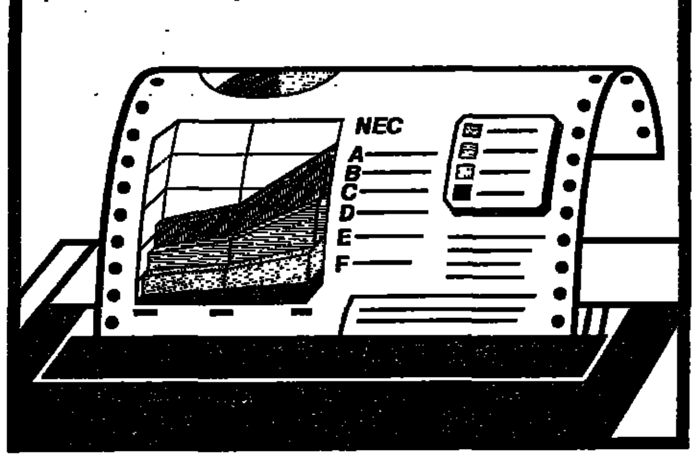

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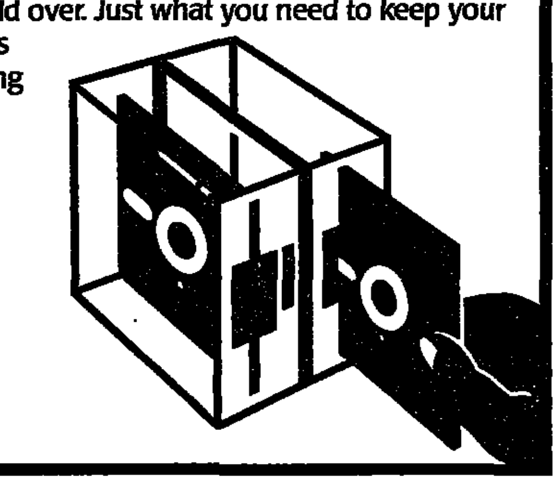

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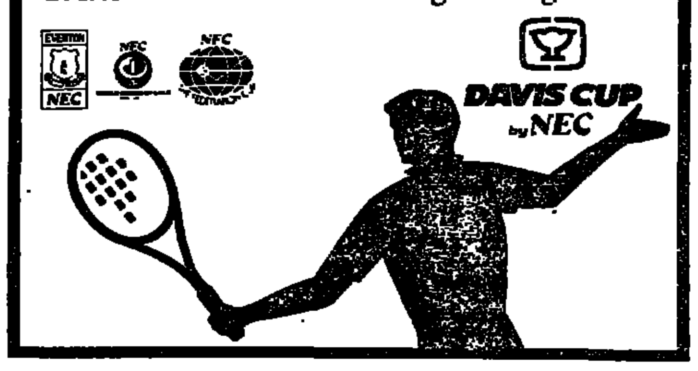

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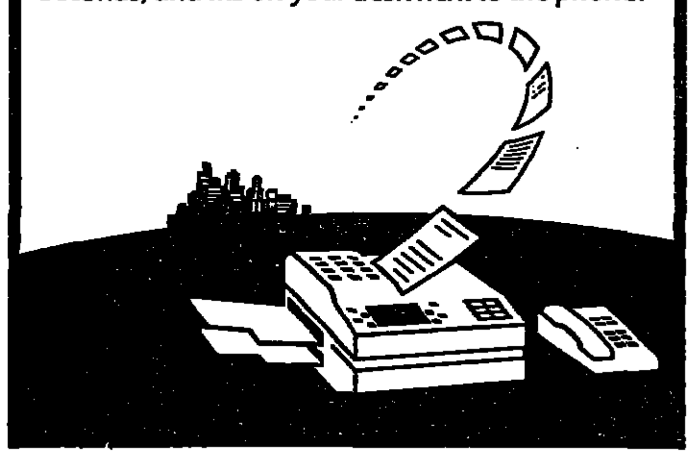

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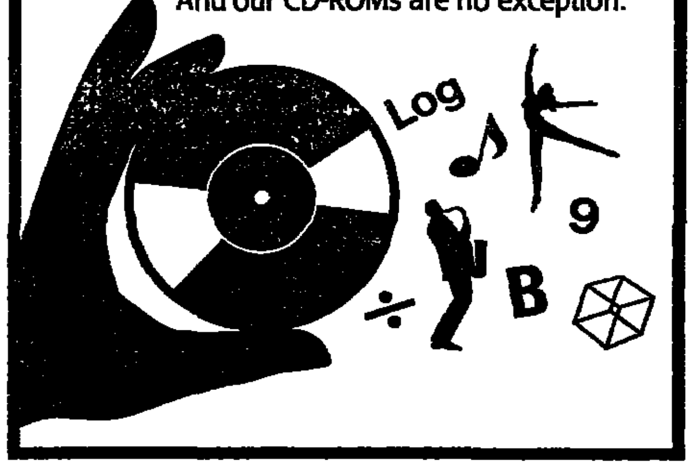

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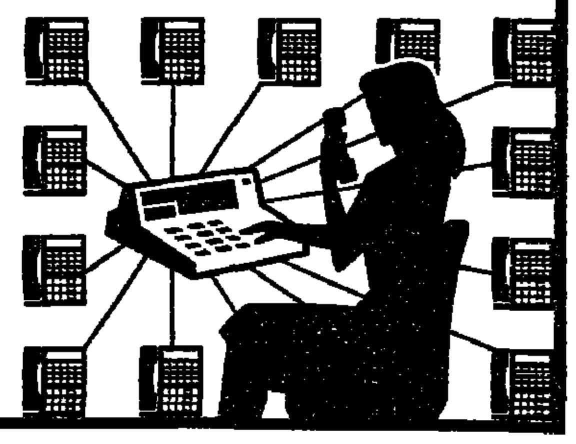

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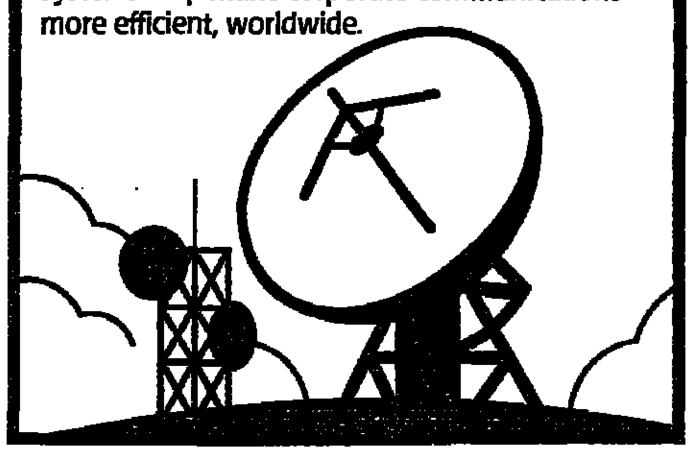

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هكذا من الأصل

WORLD ROU

Cross assaul
Cypriot lead

Law chief
resigns

British pledge to

Democrats
flaw Jacks

Rough diamo
smooth £15m

هكذا من الاصل

WORLD ROUNDUP

Cross assault on Cypriot leader

The President and Foreign Minister of the self-styled Turkish Republic of Northern Cyprus were rushed by some 30 hostile demonstrators wielding sticks yesterday as they entered a London conference called by sympathizers of the northern part of the island, which broke away in 1983 (Andrew McEwen writes).

Mr Rauf Denktas, the Turkish Cypriot leader, said that an attempt was made to hit him on the head with a large wooden cross and that his Foreign Minister, Dr Kenan Atakol, was struck. An aide said he suffered several blows. Two policemen guarding the conference were overwhelmed by the demonstrators, who were apparently Greek Cypriots. One demonstrator was arrested. "I saw the anger, the hatred in these people's faces. They are being poisoned by anti-Turkish propaganda," Mr Denktas said.

Law chief resigns

Bogotá — Colombia's Attorney-General has resigned after embarrassing revelations of links between his brother and the nation's leading cocaine racketeer (Geoffrey Matthews writes).

The resignation of Señor Alfredo Gutiérrez Márquez came only two months after he succeeded Señor Carlos Mauro Hoyos Jiménez, who was kidnapped and murdered by drug gangsters, as the country's chief and independent prosecutor.

In his controversial tenure. Señor Alfredo Gutiérrez questioned the value of extraditing drug traffickers to the United States, and mooted the idea of legalizing the cocaine business.

Meese aides quit

Washington — Mr Arnold Burns, Deputy Attorney General, and Mr William Weld, Assistant Attorney General, resigned yesterday, saying they wanted to return to private life (Michael Binyon writes).

Speculation was rife that they had become increasingly concerned at the criminal investigations surrounding Mr Edwin Meese, the Attorney General.

But a spokesman for the Justice Department denied that their departures had been prompted by a policy dispute or by the investigations of Mr James McKay, the special prosecutor looking into the business dealings of Mr Meese.

British pledge to Fiji

Britain yesterday offered to help Fiji work out a new constitution which could enable it to regain international acceptance (Our Diplomatic Correspondent writes).

An unusually warm statement, reflecting the personal interest of the Prime Minister, was issued after discussions between Mrs Thatcher, Sir Geoffrey Howe, the Foreign Secretary, and Ratu Sir Kamisese Mara, the Fijian Prime Minister. He is in Britain seeking the restoration of Fiji's links with the Crown. Two coups last year and the declaration of a republic put an end to the Queen's role as Queen of Fiji and to the island's membership of the Commonwealth.

South Africa steps up hunt for guerrillas in front-line states

Four die in clash near Zimbabwe border

From Ray Kennedy
Johannesburg

Four more alleged terrorists have been killed by South African forces in a battle close to the Zimbabwe border, it was officially stated yesterday, bringing the total shot dead in the past week to 12.

Brigadier F Botha, chief of staff of the South African Defence Force, Far Northern Command, said tracks left by seven men had been discovered leading from Zimbabwe, across a six-mile buffer strip into the Venda independent homeland in the Northern Transvaal. His statement prompted immediate speculation that South African forces were poised to strike across the Zimbabwe border as they did on Monday into Botswana when four people, three of them women, were killed and burnt beyond recognition after being doused with petrol.

The Botswana attack followed a shoot-out three days earlier on the border with South Africa in which, according to South Africa, three suspected terrorists were killed, and the killing last week by unidentified gunmen of an African National Congress guerrilla in a hospital in Maseru, the Lesotho capital.

The shooting in a Paris street of an ANC member, Miss Dulcie September, reported yesterday, and a car-bomb attempt in Brussels on the life of Mr Godfrey Mtsepi, the chief ANC representative there, indicated that South Africa has embarked on a renewed blitz against the ANC in line with its frequently stated declaration that it will seek out and destroy the organization from wherever it operates.

The gunbattle in the Venda homeland added a new salient element to South Africa's expanding border wars. White areas close to the homeland have come under attack previously and in February Mr R. F. "Pik" Botha, the Foreign Minister, and General Magnus Malan, the Defence Minister, paid a highly publicized visit to a farm which had been attacked by mortars.

Although Zimbabwe has frequently stated that it does not willingly harbour the ANC, Mr Botha starkly warned it: "We've had enough."

In its statement yesterday Defence Headquarters in Pretoria said the suspected terrorists were trapped on an island on the Motala River in north-eastern Venda. Homeland and South African troops, as well as the Air Force, were used in the attack.

"The security forces were still following four tracks," the statement said. It added that a large quantity of Soviet-bloc arms had been captured and that the incursion "was part of the enemy's plan to infiltrate Venda to establish a strategic base for further actions against the Republic of South Africa".

Meanwhile Botswana has delivered a strong protest to South Africa and demanded compensation for what it described as "an unprovoked attack".

In Windhoek, the capital of Namibia, it was claimed yesterday that South West African Peoples Organization saboteurs were heading for the territory from Angola.

South African forces have been fighting in southern Angola against Swapo and government troops since last October and claim to have inflicted heavy losses against the guerrilla organization.

● **LONDON:** Britain yesterday protested to South Africa over its raid into Botswana. Mrs Lynda Chalker, Minister of State at the Foreign Office, summoned the South African Ambassador, Mr Rae Killen, to see her (Andrew McEwen, Diplomatic Correspondent, writes). She said that Britain strongly condemned the raid, saw it as a flagrant breach of Botswana's territorial integrity, and could not condone "gunlaw behaviour". She also asked for an explanation of Pretoria's failure to use established consultative arrangements with Gaborone.

Mrs Dulcie September whom a colleague claimed had been threatened and followed for days before she was murdered.

Paris denies ANC plea ignored

From Philip Jacobson, Paris

The French Government last night rejected allegations that the African National Congress representative, Mrs Dulcie September, who was murdered in Paris yesterday, had been refused police protection recently. The Minister in charge of security, M Robert Pandraud, insisted that no approach had been made "regarding this person".

"All the means at our disposal will now be used to identify and arrest those behind this attack," M Pandraud said, insisting that his Government made no distinction between "terrorism of the right or of the left".

As demonstrators gathered outside the South African Embassy and at the spot where the Mrs September was shot, another local ANC official claimed that her life had been threatened and that she had been followed during the past few days.

"We had advised the French authorities that the South Africans were planning assassinations in Europe," Mr Maurice Cukierman, treasurer of the organization in France, said. Echoing that claim, the Paris representative of the South West African Peoples' Organization said that the Ministry of the Interior had not replied to Mrs September's appeal for help.

"We were both threatened several times and reported this to the authorities, but had heard nothing until today," *Mr Eddy Amkongo said.*

According to police sources, Mrs September, who had worked in Paris for the ANC since 1984, was killed by two or more bullets fired at her head from very close range. One officer is said to have described the assassination as "a professional job".

Last night, President Mitterrand expressed his own concern about "the conditions in which the attack on Mrs September could have been carried out". The President viewed the attack as part of "a series of criminal actions" by which violence is being used in a situation which has its origins in the apartheid system. M Mitterrand said that he would be making "the necessary representations" to the South African Embassy in Paris.

At the other end of the political spectrum, the National Front's president, M Jean-Marie Le Pen, claimed that the assassination proved that foreign terrorists "can strike here where and when they want ... contrary to the self-congratulatory declarations of those in power."

In M Le Pen's view, however, it remains possible that the killing resulted from "inter-factional rivalry" within the ANC.

A similar view was contained in the statement issued here by the South African Embassy, which quoted Pretoria's Foreign Minister, Mr R. F. "Pik" Botha, as rejecting any responsibility for the assassination. "Serious quarrels are going on within an organization known for using violence to achieve political objectives," he said.

●**HARARE:** Mr Thabo Mbeki, a member of the ANC's national executive, said that the sequence of events in Brussels, Paris and the north-eastern Transvaal were part of an offensive "by Pretoria to liquidate its opponents" (Jan Raath writes).

The assassination of Mrs September was "the result of the failure of the major Western powers to act against apartheid," he said. "They (the South African Government) were certain it was not going to have any consequences. Still, we would hope that this action would prompt the French Government to act against the Pretoria regime."

● **LONDON:** The ANC office in London said it was concerned about the security of its members in Britain (Nicholas Beeeston writes). A spokesman said that it was considering asking the police for more protection.

Democrats conspire to flaw Jackson message

From Charles Bremner, New York

As Connecticut pronounced on the presidential primary race yesterday, the first signs of a "Stop Jesse Jackson" movement began appearing in a Democratic Party thrown into chaos by the black preacher's leap to the head of the field.

While Mr Michael Dukakis, the Massachusetts' Governor, drew some advance solace from an expected win in neighbouring Connecticut, party strategists huddled in New York and Washington to find ways to expose the factual errors and contorted logic of much of Mr Jackson's highly popular "message".

With the Democrats bandying about words such as disaster and crisis, Vice-President George Bush was effectively handed the Republican nomination when Mr Robert Dole said he was about to announce the end of his mortally wounded campaign.

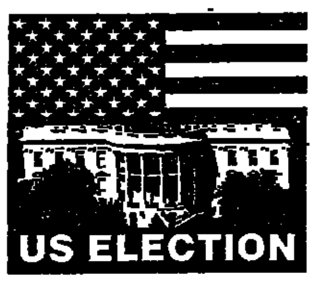
Most Democrats were being discreet but Mr John Baker, the Alabama Democratic chairman, circulated a letter suggesting that southern leaders work to nominate "the most electable" candidate.

"A white candidate espousing what Mr Jackson is espousing wouldn't have a chance at being elected," he said. "He's the most liberal candidate running. I wonder if he were white if he would have any delegates at all."

In New York, where the candidates are already sparring ahead of the next big primary on April 19, Mayor Edward Koch gave a pointed near-endorsement to Senator Albert Gore, "a first-rate candidate whose policies are mainstream America, mainstream Democrat".

The Mayor, mindful of the city's huge black and Hispanic vote, was coming as close as he dared to criticizing Mr Jackson. He also added that he was still hoping Mr Mario Cuomo, the state Governor, could be prevailed on to enter the race — a happy ending that many in the party still dream about.

Mr David Garth, a star media strategist who has just joined Mr Gore, said the party leadership was in a state of panic at the thought of Mr Jackson winning most delegates and demanding the nomination.



Mr Garth predicted a surge against Mr Jackson once voters realized he was really in the running for President.

But some elders were already concluding that the business of confronting Mr Jackson was useless, given racial sensitivities and because Mr Jackson owes his appeal — to the whites who support him as well as to blacks — to his unorthodox and inspiring oratory, not to logical policies. The best hope for the anti-Jackson majority is for Mr Dukakis, or another candidate, to start inspiring on their own account, they say. No other candidate has come close to winning over crowds the way Mr Jackson does with his platform as champion of the underdog against exploitation by big business, uncaring government and drug dealers.

Until now, Mr Jackson's race has protected him from the kind of withering scrutiny levelled at the succession of white contenders who have surged to the front and fallen back.

Initially patronizing, at a time when Mr Jackson was being written off as an oddity, his rivals now tip-toe respectfully around his positions as they would around a dozing tiger. On Monday night at a debate in the Bronx, New York's show-case of urban wasteland, Senator Paul Simon and Senator Gore fell over themselves to agree with and praise their opponent's views.

But with Mr Jackson on the proverbial "roll", some of these views are now being challenged. The *New Republic*, a weekly with Democratic views, this week set out to demolish many of the elements of his manifesto. "Some of his comments are confused or completely wrong-headed. Some are just plain gibberish," it said.

Among these were his oft-repeated claims that America is exporting its capital and that its farmers are being hit by food imports and education for the poor has "crashed".

Rough diamond may yield smooth £15m for De Beers

From Michael Hornsby, Kimberley

A flawless 599-carat rough gem diamond, which is expected to yield the second biggest polished stone in existence, was unveiled to the public for the first time here yesterday by De Beers Consolidated Mines Limited.

The ceremony took place in the De Beers diamond sorting tower not far from the famous "Big Hole", the vast man-made crater which is all that remains of the original Kimberley mine that produced 14.5 million carats of diamonds between 1871 and 1914.

Journalists and photographers were kept behind a chain barrier as the diamond was brought in and laid on a blue cloth.

Two burly security guards took up positions on either side of the stone with orders, a De Beers official said, smiling only slightly, "to break the arms of anyone who makes a grab for it".

To the untutored eye, it does not look all that impressive — a whitish chunk of crystal, opaque in parts. But the experts say that when cut and polished it will be an absolutely pure and perfect gem, worth possibly as much as £15 million.

The diamond was found on July 17, 1986, in the Premier Mine at Cullinan, near Pretoria, but its existence was kept secret until March 11 this year when it was disclosed by Mr Julian Ogilvie Thompson, the chairman of De Beers, at the company's centenary banquet here. It has been named "The Centenary Diamond".

It is described as a "top-colour" stone, which means that it is, in fact, colourless.

In older jargon, it would have been called "a diamond of the first water" — that is, a stone which when placed in pure, untinted water is invisible.

"It will be a difficult stone to cut. We are looking at a number of different possibilities. At this stage we can only say that the stone seems to lend itself to a heart shape", Mr Neville Huxham, the De Beers spokesman, said.

"We have decided to cut only one gem from the stone, which is most unusual when dealing with a stone of this size. After it has been cut and polished, which will take about a year, it will be put on display and ultimately will be sold".

The finished stone is expected to weigh comfortably in excess of 300 carats (a carat is equal to a fifth of a gramme), which would make it the second biggest polished diamond in the world after the 530-carat Cullinan I in the British Royal Sceptre.

Cullinan I was part of a much larger stone, weighing 3,106 carats, found in 1905 at the same Premier Mine which yielded the Centenary Diamond. The original Cullinan, the largest rough gem diamond ever found, was cleaved into 105 separate stones.

The cutting and polishing of the diamond will be done in South Africa in consultation with Mr Gaby Tolkowsky, who belongs to a famous Antwerp family of diamond cutters. He has studied the diamond for several months.

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Blockade by Israel fails to prevent West Bank violence

From David Bernstein, Jerusalem

At least seven Palestinians were wounded in a violent clash with Israeli soldiers yesterday in the West Bank village of Zeita. There were also clashes in the Hebron area but no casualties were reported. Several locations were under curfew.

Reports of the continued unrest in the occupied West Bank leaked out in spite of a near total ban on press coverage of events in the area.

The West Bank, along with the Gaza Strip, has been completely sealed off since 1am local time yesterday in anticipation of today's Land Day demonstrations.

No news at all was coming out of the Gaza Strip yesterday, with all telephone lines to the area cut.

The Foreign Press Association, which represents some 200 foreign correspondents in Israel, yesterday turned down the Army's offer to allow escorted reporters into the occupied territories.

"We feel that it is a dangerous precedent that could lead to our being kept out of the territories on a long-term basis," said Mr Bob Slater, chairman of the association.

The Israel Journalists Association also condemned the new restriction and its chairman, Mr Amnon Nadav, said he was "almost certain" that the 2,000 members of the local association would also not cooperate with the Army's pool arrangements.

Fears that the closure of the occupied territories could extend beyond tomorrow, when the present order expires, or that a similar closure could be imposed again, were fuelled yesterday by hints by both the Army chief of staff, Lieutenant-General Dan Shomron, and by the Defence Minister, Mr Yitzhak Rabin.

The immediate reason for the decision to seal off the West Bank and Gaza Strip for three days was apparently to prevent all contact between the Palestinians in the occupied areas and Israel's 700,000 Arab citizens, who today mark Land Day, the anniversary of the slaying by police of six villagers in a land-expropriation protest 12 years ago.

The day has usually passed off relatively peacefully but there have been growing signs over the past 3½ months of support among Israeli Arabs for the Palestinian uprising in the occupied areas.

It is widely feared that this support could make today's anniversary much more explosive than it has been in the past, and more than 1,500 policemen were deployed yesterday throughout all Arab-populated areas.

The Israeli Arabs have planned a general strike and several authorized rallies for today, and community leaders have called for restraint.

But no one, either in the Arab community or among the Israelis, could offer any assurances yesterday that the younger, more militant Israeli Arabs, inspired by the uprising in the occupied territories, would not set the turn. In such a situation matters could get out of hand.

There are also fears that the Palestinians in the West Bank and Gaza, who have not in the past commemorated Land Day, will attempt to step up their own protests today in an effort to make common cause with their fellow Arabs inside *Israel's pre-1967* borders.

Yesterday's relative tranquility in the occupied territories was described by one Palestinian source yesterday as possibly "the quiet before the storm".

● **TEL AVIV:** The Foreign Press Association appealed to the Supreme Court yesterday to overturn the three-day ban on media coverage of the occupied West Bank and Gaza Strip (Reuter reports).

The group's chairman, Mr Bob Slater said he asked the court for an emergency injunction ordering the Government to reopen the territories to free media coverage. "We have fears that *this may last much* more than three days. This is obviously a major setback," he said.

Israeli editors and press organizations also protested against the measure. Mr Ido Dissentchik, editor of the independent afternoon newspaper *Maariv*, called the ban "a hysterical step".

Journalists and photographers were turned back at gunpoint yesterday at entrances to the occupied territories. Mr Ari Rath, editor of the liberal *Jerusalem Post*, said: "This is really going to harm Israel's image even more.

"People will draw parallels more and more with South Africa."

Younger sets foot in North Korea

From Gavin Bell
Panmunjom

Almost 40 years on, Mr George Younger has returned in a less belligerent but equally unofficial manner to a hostile communist state he once fought to conquer.

The Secretary of State for *Defence did* so yesterday by stepping around a conference table in the Demilitarized Zone (DMZ) on the Korean peninsula, thereby placing himself in North Korea.

His brief visit was in marked contrast to his last tour of the workers' paradise of the "Great Leader", Kim Il Sung, in the bitterly cold winter of 1950-51.

On that occasion, Mr Younger was wearing the uniform of a Second Lieutenant of the Argyll and Sutherland Highlanders and leading a platoon of 30 men in assaults on hills defended by Chinese troops.

In more sober attire yesterday, *he* made the symbolic gesture of crossing the demarcation line in the conference room of the Military Armistice Commission under the watchful eyes of armed South Korean and US escorts.

Fortunately his presence aroused no evident hostility from North Korean guards in the tense joint security area, who were content to observe the proceedings curiously from the windows of the single-storey building.

Mr Younger thus ventured where Mr Ronald Reagan had not dared to tread, and Mrs Thatcher had not deigned to.

The US President was kept away from the area for security reasons during a visit in 1983. Mrs Thatcher did enter the room three years later, but declared that having reached the limit of democracy there was nothing of interest to her on the other side.

For Mr Younger, it was an illuminating experience. "It is very educational to see how the United Nations still represents the free world here in what is becoming an ever more absurd situation," he told *The Times*. "At the same time, it is a sad reflection of unreasonable attitudes from the North." Given his previous experiences in North Korea, a detailed briefing by a young American soldier on its "unique and dangerous communist regime" was perhaps unnecessary.

Mr Younger, on the final leg of a tour of the Far East, was also escorted more than 200ft below the DMZ, along a North Korean invasion tunnel discovered in 1978. He walked almost a mile along this sinister corridor to a small cavern where the South Koreans have installed a deadly maze of razor wire, mines, booby-traps and machine-guns. He later laid a wreath at the Commonwealth war memorial at Kapyong, 30 miles south of the DMZ. "You can't help recalling colleagues who fell, but it is something to see the freedom they were fighting for very much alive," he said.

Mr George Younger, watched by curious North Korean guards, in Panmunjom yesterday.

Nine die in Sri Lanka bus bomb outrage

Colombo – Nine people were killed and 14 were seriously injured yesterday when a bomb exploded in a bus near Anuradhapura (Vijitha Yapa writes).

Police suspect the that the main Tamil guerrilla group, the Liberation Tigers of Tamil Eelam, planted the bomb, apparently concealed in a bag.

In the south, a police sergeant was shot dead at Tangalle, apparently by the proscribed Janatha Vimukthi Peramuna (People's Liberation Front). Most schools in the area remain closed in protest against the killing of two schoolboys last week.

Sikhs killed

Amritsar (Reuter) – Sikh gunmen burst into a north Indian village house and massacred 10 members of a Sikh family, including a pregnant woman and children, police said.

Set free

Kampala (Reuter) – President Yoweri Museveni of Uganda has freed the ailing human rights activist, Mr Lance Seera Muwanga, for humanitarian reasons after more than a year of detention without trial.

Village blaze

Dhaka (AP) – Six children died and about 1,000 people were left homeless when fire destroyed more than 150 huts in a Bangladeshi landless peasants' settlement.

Visit delayed

Vienna (AFP) – Czechoslovakia has asked Chancellor Franz Vranitzky of Austria to postpone his scheduled visit there next month.

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Elections in Iran

Radicals hope for reform mandate

By Nicholas Beeston

Iranians go to the polls next month to elect a new Parliament in what is being heralded as one of the most significant elections since the *revolution*.

In spite of the low-key campaigning political pundits in Tehran predict that the elections for the 270-seat single chamber *Majlis* (parliament) will focus on badly needed domestic economic and social reforms which have pitted radical factions against the conservatives.

They added that the new Parliament, elected for a four-year term, may find itself in power when a successor is chosen for the ailing Iranian leader, Ayatollah Khomeini, aged 86, and also could face negotiations on ending the Gulf War.

The outcome of polling by more than 20 million voters is expected to favour the radicals, whose leaders include the Prime Minister, Mr Mir Hossein Moussavi and the Interior Minister, Hojatoleslam Ali Akbar Mohtashami. If the radical factions, who have a 10-seat majority in the present Parliament, make gains, Iran could be transformed into a more socialist-orientated society with increased centralization and greater state control over the economy through nationalization and land reform.

The prospects for the radicals received a boost earlier this year when Ayatollah Khomeini spoke out against inteference in the workings of government by religious leaders, who had the effective power of veto of parliamentry legislation through the 13-member Council of Guardians. The council has to ensure that new laws conform to Islamic codes.

The Ayatollah declared the establishment of a new body known as the Council for the Expediency of State Decrees, to which legislation rejected by the Council of Guardians is now referred for final hearing.

The more conservative factions led by President Khamenei and the Council of Guardians are represented clergy, who support private ownership and are backed by the mercantile class. "Khomeini does not care whether the radicals or the conservatives win so long as he has a workable government," said one Western diplomat, *commenting on the exasperation* felt by the Ayatollah on the often acrimonious exchanges in public between the country's polarized political factions.

The infighting has crippled the legislative process and halted reforms aimed at offsetting the huge cost in human and material resources of the Gulf War.

The Iranian Parliament does not operate along party lines and allegiances to the four main factions are frequently switched as a result of direct intervention on parliamentarians by Ayatollah Khomeini and the powerful *Speaker of Parliament*, Hojatoleslam Ali Akbar Hashemi Rafsanjani.

"Khomeini and Rafsanjani want more technocrats in Parliament and are seeking to make it more representative of the people with more women members and less clerics," one Western diplomat said. President Khamenei completes his second and final term in office this year and observers predict his departure will leave the way open for some political jockeying.

Two theories are currently making the rounds in Tehran — that Mr Moussavi will be appointed President and succeeded as Prime Minister *by* Mr Mohtashami, or that Hojatoleslam Rafsanjani could take the president's post, if he was able to expand the powers of office.

One of the main losers from the election may be the Chief Justice Ayatollah Abdulkarim Moussavi-Ardebili, whose post may be given to President Khamenei.

Two key issues will not be debated openly by the candidates, namely choosing the successor to Ayatollah Khomeini and the Gulf War.

"Although the selection of this Government comes at a crucial period I doubt whether the Iranian people will appreciate its importance because they live from day to day and are disillusioned with politics," one diplomat said.

Kurdish victims arrive

By Hazhir Teimourian

Six victims of Iraqi chemical attacks on the Iraqi Kurdish city of Halabja and the adjacent Iranian border region arrived in London yesterday for treatment at a private hospital.

They were among 29 people, mainly women and children, flown to Western Europe and the United States on an Iranian Government ambulance aircraft. The rest will be treated in Vienna, Geneva, Frankfurt and New York. They are being sponsored by the International Committee of the Red Cross.

The London contingent consist of five Kurds and a man with an Iranian-sounding name. They were transferred *directly from* the aircraft to the Cromwell Hospital. They were not allowed to be interviewed by the press as any delay was judged to be harmful to their health.

The Prime Minister criticized Iraq's resorting to chemical weapons without naming the country. In a 15-minute interview broadcast on the BBC World Service, Mrs Thatcher rejected an Iranian claim that Britain had supplied the ingredients for Iraq's chemical weapons. "There is no justification for the Iranian accusation," she said. "We are very careful not to export any chemicals that could be used to produce chemical weapons."

مكتبة الاهرام

صكذا من الاهل

Single market 'will save EEC £175 bn and boost growth'

From Richard Owen, Brussels

The European Commission announced yesterday that the creation of a unified European market by 1992 would save the EEC up to £175 billion and add 5 per cent to Europe's growth rate.

Lord Cockfield, the Commissioner for the Internal Market, said the present division of Europe into 12 national markets had resulted in monopolies and restrictive arrangements which in turn produced high prices and low growth. "What we are offering EEC member states is freedom from the controls which have held them back," Lord Cockfield said.

Presenting the results of a two-year study on the impact of 1992, including a survey of 11,000 companies throughout the EEC, M Jacques Delors, President of the Commission, said that because of the dismantling of trade barriers, gross domestic product would rise by 4.5 per cent over five to six years. Consumer prices would fall by 6 per cent over the same period, while the EEC jobless total (currently 16 million) would drop by nearly two million. If 1992 were accompanied by "the appropriate macroeconomic policies", the growth rate increase would be 7 per cent and the fall in unemployment five million, M Delors said.

The Commission came under fire from reporters for failing to provide the supporting evidence for these assertions.

Signor Paolo Cecchini, the senior EEC official in charge of the report, said 6,000 pages of documents would be published next month and the material would be issued in book form in all EEC states.

Lord Cockfield said the study assumed that the 1992 programme for abolishing frontiers and trade barriers would be carried out in full. EEC leaders had agreed to a complete and effective set of measures and could not "pick and choose bits here and there" — an apparent reference to the Government's opposition to proposals for harmonizing VAT.

M Delors said the Commission's aim was to have enough decisions in place by the end of this year to make 1992 "irreversible". All barriers had to go, even if this meant "hard decisions rather than easy options".

Critics of the report said it failed to take account of adverse economic factors such as future wage rises, a downturn in the money markets or a further fall of the dollar against the Ecu (European currency unit).

The single market would lead to a regeneration of European commerce through economies of scale as companies operated on a Europe-wide basis, and through job creation, healthier competition, stable prices and business and professional mobility. The total gain would be between £119 billion and £175 billion at 1988 prices. The gains would multiply as firms were restructured and administrative overheads were cut further, the report said.

Lord Cockfield said the 1992 priorities were the opening up of public contracts, the harmonization of technical standards, control of mergers to ensure free competition and the liberalization of financial services. The direct cost of frontier formalities was 1.8 per cent of the value of goods traded within the EEC and technical regulations. added another 2 per cent to companies' costs.

Alps study blames disasters on humans

By Anatol Lieven

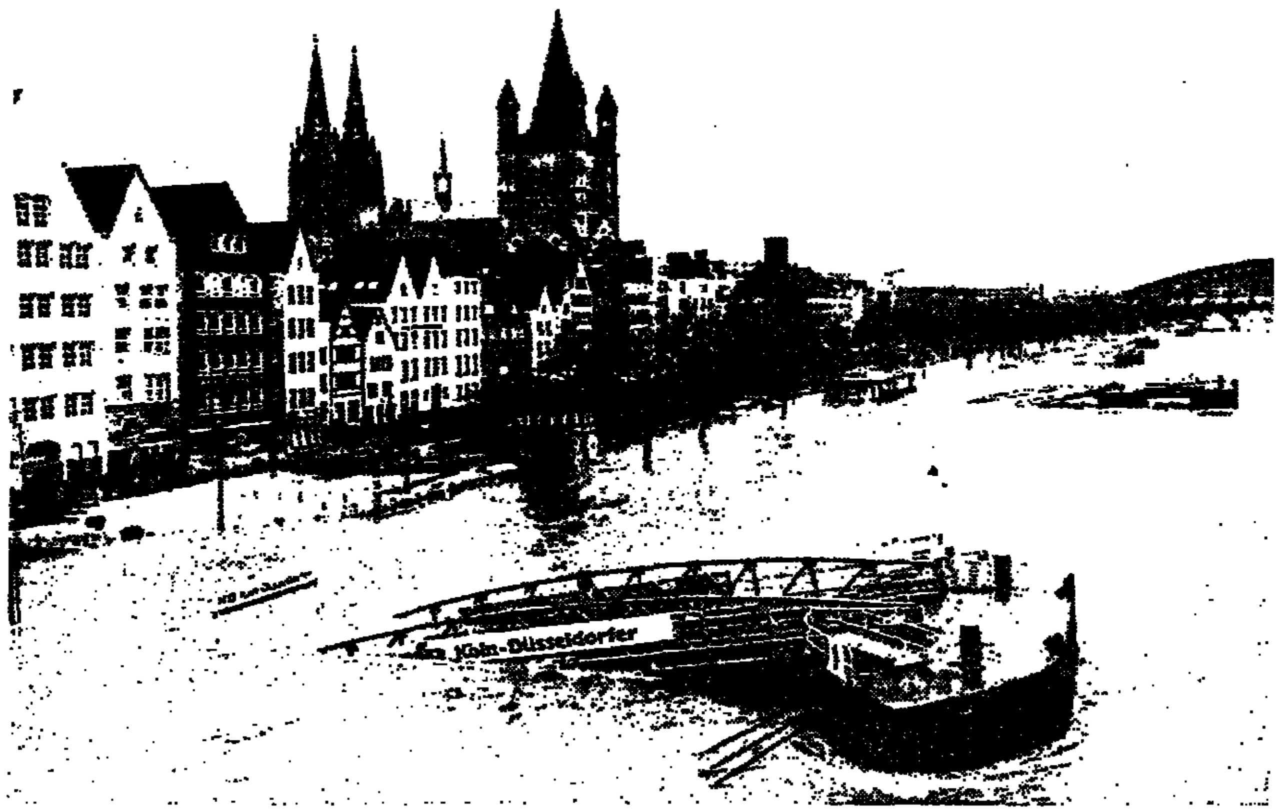
The floods afflicting Bavaria have been described by the inhabitants of the region as an "act of God". The many Alpine avalanches and landslides of recent months too appear to come under the same heading.

But according to recent studies in West Germany and Austria, at least some of these natural calamities may be directly due to human activity. It is claimed that avalanches, and the floods and landslides which claimed dozens of lives last year, have been made more likely by environmental damage in the Alps.

The German Alpine Association claims that by the mid-1990s half of all settlements in the Bavarian Alps alone will be threatened by some form of "natural disaster" in spite of the fact that the West German record on environmental protection is far better than that of France or Italy.

By way of illustration, the group has produced a "catastrophe map" of the Alps, showing the areas under threat. To an ordinary reader, the map might suggest that the only hope lies in prayer.

One reason given for the environmental deterioration is the massive growth of tourism. Herr Fritz März, the president of the German Alpine Organization, in an interview with the West German news magazine *Der Spiegel*, has said that "the Alps are being literally reconstructed, because the good Lord was obviously not a skier".



Flood waters yesterday threatening the centuries-old houses along the banks of the Rhine near Cologne's cathedral district.

The tens of millions of tourists who visit the area each year harm the environment with their car exhaust fumes. Forests have been cleared to make ski-runs, opening the way to avalanches. However, on the whole, tourists appear to be the likely victims of environmental destruction.

As old, established tourist resorts become overcrowded, new hotels and camping sites are being built in places which local people have always known to be unsafe.

Of course, there have always been floods in the Alps. If, however, they are becoming worse, then one of the factors is thought to be the decline in the Alpine forests, due chiefly to "acid rain".

This is now affecting forests all over Europe, but its effects in the Alps are more immediate — and disastrous. This is because tree-roots hold the soil together and trap rainwater and melting snow. If they wither, snow, water, mud and rocks can slip far more quickly down towards the valleys. Apart from devastating avalanches and landslides damage to the trees helps cause flooding both in the mountains and on the plains.

In response to growing public concern, the Bavarian state Government last November published a lengthy report on the measures it is taking to protect its forests and bring new constructions under control. It rejected the "catastrophe map" as alarmist.

Paris ignores Thatcher over joint brigade

By Michael Evans, Defence Correspondent

After months of planning, the much-heralded Franco-German army brigade of 4,000 soldiers will begin to form in October with the setting up of the staff structure, according to French sources yesterday.

But although this symbolic step towards greater military co-operation between Paris and Bonn is seen as an important development in strengthening the European pillar of the Alliance, French Government officials privately admitted that one crucial Nato leader remained highly suspicious of their motives — the British Prime Minister.

"Mrs Thatcher," they said, "thinks that we are trying to build a spider's web outside Nato, with the French spider in the middle, when all we want to do is to add a defence dimension to the political and economic ties that already exist in Europe.

Franco-German defence co-operation
Part 1

"But Mrs Thatcher seems to view the setting-up of a Franco-German brigade as a threat to the Nato structure. It's nothing of the kind."

In the eyes of the French officials, both in the Foreign and Defence ministries, France's relationship with Nato has been steadily evolving ever since President de Gaulle marched his country's forces out of the formal integrated military structure in 1966.

The rationale that led to France's withdrawal from the Nato command has not changed. "Nationalism is a basic element of French defence policy," said a senior government advisor.

"The idea that we make our own decisions on defence matters is very important to us. But we now want to take initiatives to reinforce the concept of a European pillar of the Atlantic Alliance. This is our main motivation."

With or without the support of Mrs Thatcher, who continues to believe that if France wishes to play a greater role in European security she should come back into the Nato fold, the French Government intends to press on with its campaign for a common European defence strategy.

Some more enlightened officials agree that France's relatively new-found enthusiasm for strengthening military ties with her economic partners in Europe could be described as "a kind of European Gaullism". But the officials emphasised that West Germany had not been singled out for the new spirit of co-operation. It was important to improve military links with West Germany as a priority, they said, for historical and geographical reasons.

Agreements had been signed recently with Spain and Italy to co-operate on security in the western Mediterranean area. The two countries had also agreed to participate in the French Helios military satellite programme.

The nuclear co-operation talks with Britain, which could lead to the development of a joint air-launched cruise missile, were also part of the new process, the official said.

So their overall motive, they said, was to strengthen European security, not to undermine Nato.

"The Foreign Office in London seems to be much more European-minded than Mrs Thatcher," one official said. "She has reacted in a negative way to the Franco-German brigade." (The idea of the brigade first came from Chancellor Helmut Kohl of West Germany.

The brigade concept is still unclear. The French admit that they are not sure what will happen next. For the moment, it will consist of French national servicemen and German fulltime "territorials" who are currently responsible for German rear-area operations and are not formally assigned to Nato.

In peace time the brigade will, at first, come under French command although this will be rotated. It is admittted that the language problem will be a big barrier although all the troops will be given linguistic training.

In time of war there would be a joint decision by the French and German governments, under the auspices of the recently formed Defence and Security Council, to place the brigade under allied command for the defence of Europe, although the French would still have the right to withdraw their element of the brigade (2,000 troops) because of their determination to remain independent.

When the brigade is officially born in October, the French and German governments will bide their time before deciding whether to expand the idea.

Could there also be a French-British brigade?

An aide to the French Defence Minister, M André Giraud, commented: "I think this idea would not shock M Giraud." It would, however, undoubtedly shock Mrs Thatcher.

In the whole Franco-German defence co-operation issue there is one question which has not been seriously raised: would the French ever move their ground-launched tactical missiles — currently the Pluton but by 1992 to be replaced by the longer-range Hades — into West Germany to provide a nuclear umbrella for the joint brigade?

"We have not offered and the Germans have not asked," said one official.

But French government sources agree that the idea "is not ruled out".

The Pluton missiles have never been deployed in central Europe. They remain based in eastern France.

If Hades missiles are deployed in 1992 they will also remain in France, although with a range of more than 250 miles they would not, like Pluton, threaten German territory but would be capable of reaching targets in Czechoslovakia. However, officials emphasized that the brigade itself would never be equipped with tactical weapons.

"There is no possibility of this brigade being involved in nuclear operations," said senior French officials.

Tomorrow: The German view

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Refugees step up preparations for their return to Afghanistan

Mujahidin bomb attacks kill Soviet troops in Kabul

From Edward Gorman, Peshawar

Central Kabul was rocked by a series of Mujahidin car bombs and rocket attacks last week, which killed at least four Soviet soldiers, and possibly more, according to Western diplomats in Islamabad.

The diplomats, quoting colleagues in the Afghan capital, report mounting tension in the city as the Geneva talks remain deadlocked, but also note continuing preparations by Soviet troops for an imminent withdrawal.

Six car bombs were detonated during the week. In the most detailed account, a vehicle packed with explosives blew up on Friday morning outside shops frequented by Soviet and government personnel on Zarghuna Maidan Street. The diplomats said that "many" were killed, including at least four Soviet soldiers.

The blast, spreading debris across a wide area, started a fire which destroyed shops near by. Later the same morning, bombs were defused at the central post office and near the Ministry of Communications.

In a survey of activity in the provinces, where widespread fighting continues, the impression persists that the Russians have begun active preparations for a withdrawal, reinforcing suggestions by Soviet diplomats in Moscow that the Army will leave Afghanistan regardless of any deal at Geneva.

In the key southern city of Kandahar, Soviet troops are reportedly already leaving, regrouping at Shindand to the north-west.

The Russians have also mounted operations designed to strengthen security on the Kandahar-Herat road, which the diplomats say will serve as the principal evacuation route for troops based in the Kandahar area.

Similar operations are in progress on the Salang highway — the main route north into the Soviet Union from Kabul. The diplomats report attempts to increase security on the road, which is littered with the wreckage of vehicles caught in ambushes. They say Soviet troops are now manning checkpoints along the entire route.

Meanwhile, in Kabul the cost of bribing officials for passports has shot up with prices quoted in excess of $1,000 (£540) as government staff scramble to leave the city in the wake of what the diplomats describe as "depressing news from Geneva".

Soviet troops in the city have resumed heavy purchases of clothing and other Western-style products, say the diplomats, "presumably in anticipation of a return to the Soviet Union."

Alongside preparations for withdrawal, there is increasing evidence that the Soviet Union is planning to bolster the Afghan Government to increase the chances of survival in the face of an inevitable onslaught by the Mujahidin.

The diplomats note significant increases in the volume of military supplies arriving at Kabul airport and continued strengthening of defensive positions around the edge of the city.

As refugees in Pakistan prepare for a possible return home after a Soviet withdrawal, the diplomats report similar sentiment among the estimated two million Afghans living in Iran.

Quoting a source who returned recently from the country, the diplomats say "growing numbers" are preparing to go back, or have returned already to Afghanistan, encouraged by international news reports of progress towards a settlement at Geneva.

Moscow (Reuter) — Mr Gennady Gerasimov, the Soviet Foreign Ministry spokesman, denied that four Russian advisers had been killed in a car bomb explosion in Kabul. He also denied statements by Western diplomatic sources in Islamabad that at least five other bombs had exploded in Kabul in the past week.

● **ISLAMABAD:** The seven-party alliance of Afghan resistance groups in Peshawar plans to set up a parallel government for Afghanistan in one of its "liberated areas" and seek immediate recognition from foreign governments (Hasan Akhtar writes).

Mr Gulbuddin Hekmatyar, president of the alliance, said in Lahore that, as a next step, the alliance would seek the merger of Pakistan and Afghanistan or, alternatively, a confederation of the two countries.

The alliance, which has tried several times to form a government based in Pakistan, apparently put forward the idea in view of the Pakistan's opposition to an Afghan government based in its country.

Pakistan's reaction to Mr Hekmatyar's merger suggestion is not known. However, since 1947 Pakistan has accused Kabul of attempting to establish "Pashtoonistan" by integrating Pakistan's North-west Frontier province into Afghanistan.

Mr Hekmatyar, who repeated his rejection of the Geneva process as the means to achieve peace in Afghanistan, said that only direct talks between the alliance and the Soviet Government could possibly lead to a durable settlement and peace in Afghanistan.

A father and daughter, two out of the three million Afghan refugees in Pakistan, waiting at Katcha Gari camp in the North-West Frontier province for an end to the hostilities.

Peking police try to halt student protest on reform

From A Correspondent, Peking

Peking has instructed university authorities to prevent a planned anti-government poster campaign by students.

The poster campaign was due to coincide with a session of the National People's Congress, China's nominal Parliament.

Students claim that the legislative body, which convened last Friday to ratify yearly reports, reshuffle senior officials and make new laws, has not initiated democratic reforms as promised.

A Peking University undergraduate who refused to be identified said students were angry because Chinese leaders have not permitted free discussion of democracy during the congress.

"On the surface they call for more open debate," said another, "but in fact nothing has changed."

The students at Peking University, which is renowned for its academic excellence and political awareness, said they had been secretly drawing dozens of "big-character" posters, a traditional means of airing grievances.

They had planned to paste up the bills on notice boards on the campus in north-west Peking.

But public security officials learnt of the clandestine preparations and pre-empted them by notifying university authorities over the weekend that the poster campaign was illegal.

A university spokesman declined to confirm or deny the report saying that the police were not responsible for campus security.

Similar hand-written posters critical of the Government were a focus of defiance during nationwide student demonstrations in the winter of 1986 calling for more freedom and democracy.

In the wake of the protests Peking altered the constitution to make the posting of such bills illegal.

The latest incident marks the first reported political activism at the university, traditionally at the forefront of student unrest, since several hundred students marched through Peking in 1987.

One student said there was widespread dissatisfaction on campus with the current parliamentary session and noted that "the Communist Party has decided everything in advance.

"How can they call that democracy?" he asked.

A series of government leadership changes, which will be voted on by the congress, were first approved by the party's central committee the week before the legislature opened, the student said.

He added that students were furious at the party's inability to respect its own highly-publicized campaign to implement political reform intended to cut party interference in administration.

Bureaucrats shift to private sector

From David Watts, Tokyo

A record number of Japanese bureaucrats moved straight into industry when they retired last year.

Two hundred and sixty-two senior public servants, 14 more than in the previous year, made the switch, known as *amakudari* or "descent from heaven". The system helps perpetuate strong links between government and business, allowing firms to gain early warning of government projects or changes in policy which would be considered either illegal or sharp practice in many Western countries.

In the past this practice has been one of the reasons foreign companies have found the Japanese market difficult to penetrate. The largest grouping of civil servants to join the private sector were the 53 who left the Ministry of Finance, one of the most elite government departments. Some of them went to the Sumitomo Trust Bank, the Fujitsu electronics company and to All Nippon Airways. The next largest group, 37 from the Ministry of Agriculture, Forestry and Fisheries, found new homes with food companies and other businesses.

The practice of *amakudari* is often decried in the Japanese press and a system of supervision regulates movement. But since it is not open to public scrutiny it is hard to tell whether the public interest is safeguarded.

Letter from Tokyo

Fatal attraction for fugu fanatics

Last night I ate fugu with a friend.
Today I carry his coffin.

Every winter, Japan renews its strange love affair with the fugu, an affection the fish often repays with an agonizing death from its deadly poison.

Globe-fish restaurants are packed with enthusiasts picking transparent slivers of the fish from their plates and downing them with hot sake. For the privilege of risking rapid paraylsis of the nervous system they pay prices that, elsewhere, would keep whole families for a week.

Some of Japan's greatest literary and other talents, including one of the greatest kabuki actors, have chosen to die with the taste of fugu on their lips. It is, after all, much more romantic than being struck by a taxi.

Others, like the Osaka businessman who died a few weeks ago, seem to die more prosaic, but none the less terrifying, deaths from the effects of the tetrodotoxin found in the liver, in the testes and, in even stronger concentrations, in the ovaries of the fugu. Some sub-species contain doses of the poison under the skin.

By all accounts, the nervous system gradually freezes, beginning with the extremities and gradually leaving the victim unable to absorb any oxygen. The most unnerving aspect of the whole process being that, all this time, the brain remains unaffected, thought processes crystal-clear, as the poison gradually robs it of the the ability to control the body.

The risk and the rarity of the fish seem to be the main attractions. To the European palate it is certainly not the taste. Japanese will tell you that the fish tastes like chicken.

Leaving aside the question of whether you want fish that tastes like fowl, the reality is that it tastes of almost nothing. "Ah," said a Japanese friend, "but in Japan tastelessness is a taste. We like a fish that has no oil, no smell, and has little taste."

The history of fugu is long and respectable, going back thousands of years in both China and Egypt, despite its distinctly ugly appearance. But one suspects that in both those countries, and Japan, it was first eaten when there were few alternatives.

Captain Cook and his crew ate the fish when they were in the Pacific, and quickly wished that they hadn't when their fingers began to go numb. A pig which was fed the leftovers of the meal was found dead next morning.

In Japan fugu fanatics have shrouded the whole thing in something like the quasi-religious atmosphere which attends other obscure and exclusively Japanese pursuits, such as the tea ceremony.

With its bulbous shape and permanent look of surprise the fugu, however, cannot quite match the discreet charm of the tea ceremony, or the subtlety of kabuki. But it does, strangely, seem to have more personality than most of its scaly cousins. When they are tipped into plastic boxes at the country's biggest fugu market, in Shimonoseki, on the western tip of the main island of Honshu, they cry like babies. Unlike other fish, too, the eyes can close.

The fish are sold at 3.20am sharp every morning at an auction that has no equal anywhere in the world. Buyers make their bid by clasping the hand of the auctioneer inside an extended glove. The bid is thus known only to the two individuals, and the auctioneer can control prices closely. Perhaps even more unusually, all sales at the Shimonoseki auction, more than £46 million last year, are in the hands of a single firm.

Only government-licensed cooks are allowed to deal with fugu in restaurants. There is no restriction on preparation at home, and that is where most of the 10 or so deaths a year occur. Because of the strict regulation, perhaps, the number of deaths is down from the peak of 36 in 1974, but hundreds of others none the less suffer the milder effects of poisoning.

When samurai ate fugu they risked confiscation of their lands. Today's salaryman has no lands to lose, but he still needs something to brighten an otherwise depressingly predictable life.

David Watts

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Date of birth
Self……
Partner……
Annual Income £……
Please state if self-employed……
Number of……years……months

EMPLOYER'S NAME AND ADDRESS
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……
……
……
Occupation……
Number of Years Service……

YOUR PARTNER
Surname (Partner)……
Forename(s)……
Annual Income £……

EMPLOYER'S NAME AND ADDRESS
……
……
……
Occupation……
Number of Years Service……
(Proof of all incomes must be enclosed)

YOUR PROPERTY
Address of property offered as security
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……
……
…… Postcode……
I/We do/do not occupy premises
Date property purchased……
Price paid for property £……
Estimated value £……
Discount YES/NO
Amount……

YOUR MORTGAGE
Amount of Mortgage outstanding
£……
Name and address of Building Society
……
……
Roll No……
Monthly repayment £……
Name and address of Second Mortgagee
……
……
Amount of Mortgage outstanding £……

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هكذا من الاصل

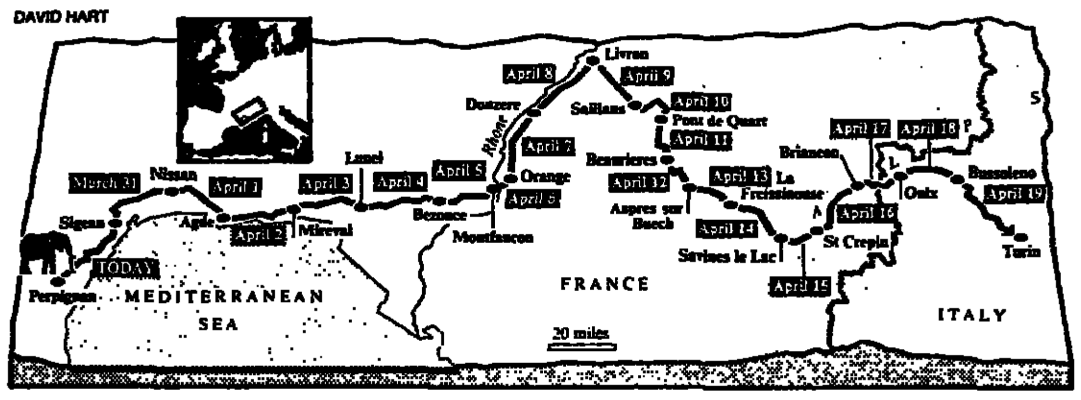
Rebel with a cause

With his cricketing career in turmoil, Ian Botham and his charity circus leave town today: a motley crew united in the fight against leukaemia. **Alan Franks** joins them in the Hannibal marathon

CHRIS HARRIS

In Hannibal's footsteps: the elephants and some of the huge team of supporters joining Botham on his 500-mile Alpine adventure (left)

DAVID HART



The steady noise of traffic on the northbound autoroute from Perpignan is broken only by the trumpeting of three teenage elephants in the back garden of the five-star Novotel. As the fresh spring morning matures to blistering *midi*, the aroma from their tent wafts towards the pink British diners on the lawn and it at once becomes plain to smell exactly how Hannibal upset the Romans at Turin in 218 BC. Chemical warfare has nothing on this.

We are at the headquarters of Ian Botham's 500-mile trek across the Alps, starting this morning, in the footsteps of the great Carthaginian general. The England all-rounder has acquired many adversaries over the years and across the globe, from the British media to the Australian cricket authorities, but there is no malign presence on the planet whose threat he takes more seriously than that of leukaemia.

All the money raised from sponsorship of the marathon walk — and he is talking in terms of between £5 million and £10 million — will go towards the British research fund which is fighting the killer disease.

For the past week this place has become a circus — human rather than animal — with every day a new bevy of handlers, agents, PR men, bickering film crews, friends, families of friends and friends of families, spilling into the hotel where the bronzed Botham bestrides the foyer like a Colossus.

It is all utterly surreal. Here is an English sportsman who has just spent much of the winter taking coals to Newcastle — that is, exporting boorishness to its country of origin, and really shifting the commodity in a saturated market. Then, before you can say Howzat, he turns Prodigal, jets back to Europe and embarks on a punishing schedule of good works.

And in France of all places, where they know as little of him as they do of the sport he plays, and where they pronounce his surname as they would an English translation of *derrière*. Imagine the French *boules* champion doing Hadrian's Wall and fetching up in Carlisle with an entourage of 70.

Until he arrived here, no one knew quite what to expect, and there was a marked tension in the air — a silent scene from *Waiting For Yobbo*. The presence now is of a quiet family man, happily reunited with his wife Kathy and their three young children, Liam, Sarah and Rebecca, posing with the hefferlumps just like any other domestic unit on a Sunday outing.

He does wear a rather contrite look, but not more so than he does getting out to a silly stroke. When anyone asks him about the growing difficulty Down Under, out comes that strained patience and contained ferocity: "They haven't had anything to write about for five months, that's all. They've spent more time now about all this than they did actually writing about the cricket on the tour of Pakistan. When you can explain that to me, maybe I will understand the logic of the media."

Botham is, like many of his non-cricketing friends in Perpignan this week, a driven man. No film crew gets access to him without first contributing to the Leukaemia Research Fund; most have coughed up four figure sums. He is utterly obsessed, possessed, by the aim of raising as much money as is humanly possible through the endeavours of the coming days on the hoof, and it would be a rash man who calls his sincerity into question. There is Guy the Gorilla (his nickname), and then there is just the straightforward, not very complicated Good Bloke.

There is also a terrible new poignancy in the whole affair, for long since the Hannibal march was first mooted two years ago, it has been discovered that the five-year-old son of his Worcestershire captain Phil Neal is suffering from leukaemia.

There are dozens of unsung heroes knocking about the hotel, some of them looking odd and apprehensive in their Hannibal T-shirts and lightweight trainers. One of them is 54-year-old Wolfgang Zeuner, an immensely cultured polymath who is best described as a Hannibologist.

It was as a result of his Alpine researches since 1972 that the number of passes which Hannibal could have negotiated with his 39 elephants was narrowed down to five. Seven years ago he hired an elephant and travelled without mishap over four of them. Since then he has been trying to raise sponsorship for another crossing. The Botham affair is not quite what he had in mind, with all its razzmatazz and its enforced departure from the real route, which is impassable at this time of year.

You could hardly find two men of more widely differing stamps. Zeuner's father was professor of archeology at London University and a close friend of Sir Gavin de Beer, director of the Natural History Museum and leading authority on Hannibal. It is here that the young Zeuner acquired his obsession. He has brought his library with him in a metal cabinet, complete with its Polybius and Livy, and pours daily over its contents. If this were a David Lean epic — the thought is not so absurd — he would have been played by Michael Hordern to Botham's Oliver Reed.

Albert Finney would have got the part of Rex Shayler, a straight-talking electronics boffin who is monitoring the progress of the elephants from start to finish. He has come with £23,000 worth of biomedical telemetry equipment.

For him, as much as for Zeuner, this trip is the stuff of solid research, from which he plans to produce a paper for use by animal biologists and conservationists. The implications of this technology are immense, and already there are signs of interest from the Thai and Nepalese forestry commissions, who see in telemetry a potential means of protecting their endangered herds.

Just for the moment then, cricket is a world away as the other preoccupations take root — money, blisters, leukaemia, technology, and above all the elephants themselves, Dido, Tali and Salammbo, all obsessively tended round the clock by their minders from the Circo Nazionale Italiano Medrano.

What next? Botham says he has two or three more projects in mind, including a six-month walk along the Chinese border. "But that's only after I retire from cricket . . . or the authorities ask me to retire."

According to one close friend, Botham had no idea that the Hannibal venture would snowball as it has: "He is the kind of guy who finds it quite hard to distinguish between dreams and reality. One day he can be sitting around thinking, wouldn't it be a good idea to walk in Hannibal's footsteps; and then, because it's Ian Botham, other people get interested; and then there's talk about money, and quite soon someone says to him 'Oh Ian, what about that Hannibal walk?', and it turns into reality almost before he has had time to consider the question."

The time is up and the answer starts here.

Out with the rhetoric-swat, pop goes the weasel

NEW WORDS FOR OLD

Philip Howard

Bien Pensants rule OK Gran?
GED.

Flavour of the month as fashionable political sneer and weasel phrase is the *bien pensants*. The words are used by rhetoricians of the New Right to put down those whom they consider to be the old, wet, trendy-lefty Establishment of the intellectuals and academics, the BBC and the arguing classes, those who don't go the whole hog with our philistine new Enterprise Culture, and who they suspect look down their noses at the new, triumphalist Roundheads. (They may have a point.) And this is prima facie a bit odd, because one of the connotations of the term *bien pensants*, at least when it is used in France, is that they come from the political Right.

What a *bien pensant* is in France is a right-minded, or Right-thinking, or self-righteous person. The phrase is usually pejorative, used by angry young persons about the political Establishment or the ruling class. It was imported into English in the Twenties as a useful Frog put-down. And it carried most of its French semantic and political connotations with it. The *bien pensants* were seen as the priggish, Right-thinking, orthodox (there's another weasel word for you: who decides whose *dox* is *ortho*?) and right-wing majority. For example, Aldous Huxley: "If you are rich, of good family, and *bien pensant*." Nancy Mitford: "In her world, Catholic, royalist, *bien pensant*."

All is fair in love, war, and linguistic change. There is an agreeable paradox in the ferocious zealots of the New Right usurping the term that was used to abuse their milder ancestors, and turning it round to beat supposed lefties around the head. That is the way language and politics go.

Always suspect weaselling when you hear a trendy new French word where there is a perfectly good English substitute; and reach for your rhetoric-swat. Weasel words are words that convey heat not light, and suck the meaning out of the words around them, in the way that a weasel is supposed (erroneously) to suck the contents out of an egg and leave an empty shell. In real life, yellow in tooth and claw, weasels bust open eggs to get at the contents, rather than neatly sucking them. Weasel words neutralize, contradict, or divert from the meaning of the words they accompany, making the statement equivocal or meaningless. *Bien pensant* is a sneering slogan rather than a good yolk.

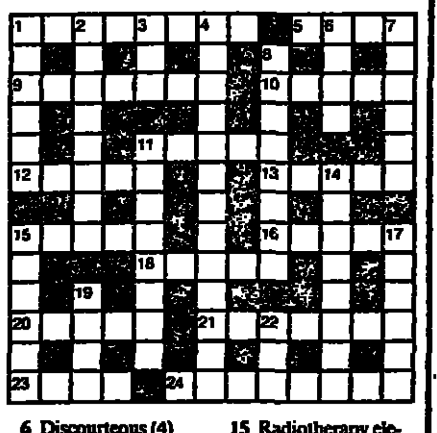
You can trace the idea, as usual, back to Shakespeare. In *As You Like It* Jaques asserts: "I can suck melancholy out of a song as a weasel sucks eggs." (That's folk-weasel-lore, Will.) Weasel word was coined in *1890* by Steward Chaplin in a piece in *Century Magazine*. It was widely popularized 16 years later by Theodore Roosevelt, in a speech in St Louis criticizing President Woodrow Wilson's policy of "universal voluntary training". He said: "You can have universal training or you can have voluntary training, but when you use *voluntary* to qualify *universal*, you are using a weasel word; it has sucked all the meaning out of universal. The two words flatly contradict each other."

When some ranter uses the phrase *bien pensant*, ask yourself whether his argument contains any rational abstract reasoning, or any matter of fact or existence. If the answer is No, commit it then to the flames, for it can contain nothing but sophistry and weasel words. After politics and journalism, the advertising dream factory is the natural habitat of weasel words. There work the boys and girls who say "authentic replica", when they mean genuine fake. A "new larger package" implies to weasel-watchers that the contents of the new package are the same as or even less than those in the old smaller package. "Popularly-priced": popular with whom? "Everybody's reading it": impossible to prove, but inherently improbable. "Invest now for future security": send us your money, suckers. "Gift offer": do I get a tawdry prezzy anyway, or only if I buy a timeshare cupboard in Alicante? "Ersatz": all it means is fake, chum. "And more": and more what? "The original": out-of-date, inferior, unimproved. The prudent *bien pensant* always travels with his weasel-net.

CONCISE CROSSWORD NO 1527

ACROSS
1 US steam organ (8)
5 Cattle stall (4)
9 Having died out (7)
10 Bharat (5)
11 Exposed (5)
12 Rich Austrian cake (5)
13 Fundamental conventions (5)
15 Produce near copy (5)
16 Moral taint (5)
18 Contest (5)
20 For one purpose only (2,3)
21 Calling forth (7)
23 Convey, drag (4)
24 Tense (8)

DOWN
1 Positive bank balance (6)
2 Libertine (8)
3 Commercial TV news service (1,1,1)
4 Westernising Russian tsar (5,3,5)
6 Discourteous (4)
7 Trouser straps (6)
8 Furthest back (8)
11 Church living (8)
14 Opposition to change (8)
15 Radiotherapy element (6)
17 Scolded constantly (6)
19 Informal talk (4)
22 Egg cells (3)



SOLUTION TO NO 1526

ACROSS: 1 Confab 5 Aegean 8 Ups 9 Vitals 10 Starve 11 Seer 12 Immature 14 Mount of Olives 17 Resemble 19 Doge 21 Milked 23 Exacts 24 DNA 25 Skinny 26 Twenty

DOWN: 2 Ovine 3 Fragrance 4 Bushido 5 Assam 6 Goa 7 Adverse 13 Third rate 15 Obelisk 16 Overeat 18 Buddy 20 Get at 22 Keg

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TIMES DIARY

ALAN COREN

Thank you so much for writing, and yes, I did know that St Crispin was the patron saint of *bootmakers*. Indeed, last Wednesday's elaborate conceit anent the England-Ireland rugby international was directed solely towards that facetious climax. That St Crispin emerged in print as the patron saint of *bookmakers* was not of my doing.

I have, however, paid the penance as if it were. Intrigued by the canonical hinterland *of the cock-up, I have spent much of the past* week attempting to find out who *is* the patron saint of bookmakers. I have made the dusty pilgrimage to a number of arcane bookshops and libraries, and thumbed through countless lives of the saints, including three *biographies of Robert* Maxwell, all to scant avail. Though still, I admit, not a name to conjure with where theologians foregather, I am nevertheless prepared to offer 33 to 1 against anyone coming up with a holy protector of turf *accountants*.

My next task is to find out if there is a patron saint of typesetters. I find it hard to believe that since Gutenberg at least one of their number hasn't been martyred by some variant of the many exotic methods I have been studying all week, nibbed to tatters by a mob of ululating hacks, perhaps, before being drowned in a vat of ink and stapled to his front door.

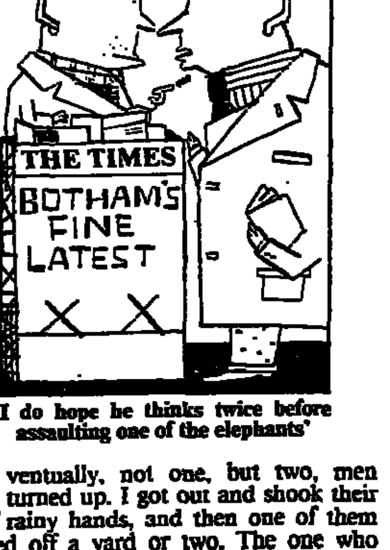
Curiously (mystically?) there was much talk of typesetting on Sunday at the delightful party thrown by my local newsagent, J.A. Loder's, to celebrate 50 years on the same Fortune Green site. The crowd thronging the boulevard outside was in that sentimental mood in which nostalgia turns ancient ineptitudes into desiderata. Memory-swopping grew to such hysterical pitch among the older members that you would swear the oldies were about to come to blows over which pre-Munich ice-creams ran down your arm fastest, which toffees removed most fillings, whether Tizer-stained shirts more ineradicably than Jaycon Cherryade, and so on.

And typesetting? The news for Mr Murdoch is not good. What the world needs now, according to the Loder clientele, is small ads on the front of *The Times*, a minuscule typeface that can be read only under a microscope, and, naturally, ink that comes off on your hands.

On Monday, a man came down from Solihull and bought my car. It was as dispiriting an experience as any I can recall. In 30 years of driving, I had never actually sold a car before. I had always chopped them in as part-exchange for the one I was buying, which meant that not only was the pang of parting sorrow instantly mitigated by the joy of the new shiny, but that no money changed hands. Furthermore, the brief transaction always took place in a clean, well-lighted showroom, the surroundings endowing the exchange with a semblance of professionalism and respectability, and the dealer glossing over any potential commercial tackiness with the oleaginous suavity normally associated with the better class of gynaecologist.

Monday was rather different. Having advertised the car privately and received a number of phone calls from the sort of voices which suggested that the caller had negatives in his possession which a small consideration might persuade him to part with, I duly arranged what the least sinister of these referred to as a meet. This took place in a little street behind my office, but not before I had remained sitting in the car for some time, in light drizzle, staring through the blobbed windscreen at people who were staring back at me, and not knowing quite what to put into my stare, in case one of these other starers was the putative purchaser and might either be put off by the wrong sort of stare and just go away again, or else somehow use what he had divined from my stare – naivety, terror, greed – as a bargaining counter in the upcoming negotiations.

BARRY FANTONI



'I do hope he thinks twice before assaulting one of the elephants'

Eventually, not one, but two, men turned up. I got out and shook their rainy hands, and then one of them walked off a yard or two. The one who remained explained that he was a motor-dealer, and that the one who now stood apart was his client: the dealer, having seen my advertisement and having on his books a client looking for a car like mine, would now negotiate on both their behalves, for a commission.

The operation instantly took on the unsavoury lineaments of an arranged marriage. Tribal rituals came into play, old formulae were spoken, traditional gestures deployed. The broker examined the bride, prodded, scribbled, interrogated me about her provenance and quirks, sneered at her flaws, cackled at my claims, finally walking across to engage the client in inaudible murmuring, after which we all three climbed in and drove about a bit, the client in the back.

Eventually, a deal was struck, and, of course, a lousy one. Back at my desk and staring at a tiny cheque made even more dubious by a rainspot on the date, I could not help wondering if there were a patron saint of motor-dealers who – when one of his earthly flock test-drove a vendor's car around the block – put a strange arhythmic clunk in the rear axle that had never been there before but which, to the trained emptorial ear, could instantly be diagnosed as *10 per cent* off the asking-price.

Andrew Lownie finds puzzling elements in the German arrests

An odd collection of spies

The announcement on Monday of the arrest of six suspected Soviet agents in West Germany raises a number of intriguing questions. Dr Kurt Rebmann, the federal public prosecutor, has said that the arrests have made a "vast breach" in the KGB spy network in West Germany. The statement seems strange for two reasons.

First, technology – the sector *at issue in this case*, said to involve aircraft secrets – is usually the responsibility of GRU, Soviet military intelligence, not of the KGB. Second, while this was a major operation *involving 169 police officers in* raids on 33 locations, the number arrested is small.

During the 1950s and 1960s more than 2,000 spies a year were being uncovered in West Germany, while in recent years we have seen a number of mass expulsions. In 1971 Britain expelled 103 Soviet officials for "activities incompatible with their status" and in the past few years France and America have expelled Russians by the score.

The timing of the arrests also raises questions. The raids were conducted a week ago, a news *blackout covering them until* the beginning of this week, and clearly had been planned for some time. In intelligence, trade practice is never to declare one's hand unnecessarily. It is far better to keep known agents under surveillance in the hope they will lead to more important spies, or in the hope that they can be used to feed back disinformation to the enemy. *Keeping an eye on the devil* one knows is better than giving the opposition the opportunity to create new and unknown networks. Spy expulsions, anyway, often lead to reprisals.

One can only suppose that there was good reason to swoop at this particular moment, perhaps to prevent one of those arrested returning to East Germany for good or to save a Western double-agent who had infiltrated a spy ring.

The carefully staged revelations about the raids suggest that the West German authorities *wish to reap the maximum* publicity from the arrests. There has long been a concern in Bonn, London and Paris that the propaganda war between East and West was being lost. The *arrests will have demonstrated* that, despite *glasnost*, the Soviet bloc continues to engage in espionage on the grand scale: a warning shot may have been deliberately fired before planned meetings between Chancellor Kohl and Mr Gorbachov.

West Germany is of course in the forefront of the East-West intelligence war. There are estimated to be some 8,000 spies working for the East in West Germany. Since Chancellor Brandt's agreements with the Soviet Union more than 15 years ago the opportunities for espionage have been widespread, with a Soviet consulate and trade mission in West Berlin and an East German mission in Bonn.

Over the past few years there have been a number of well-*publicized defections to the East*, including Hans Joachim Tiedge, a departmental head in charge of counter-espionage operations against East Germany in the Office for the Protection of the Constitution, the equivalent of our MI5, and that of Sonja Lueneburg, a personal secretary of the West German economics minister. Only a few days ago it was announced that Elke Falk, a secretary *in the Ministry* for Economic Co-operation in Bonn, had been arrested on suspicion of spying for East Germany.

It has been claimed that Monday's arrests are not related to that of Falk, and certainly the method of recruitment seems quite different. Both Lueneburg and Falk were middle-aged spinsters who were seduced by Soviet-bloc agents and persuaded to pass information in a classic "Romeo" and "Swallow" operation.

The six individuals arrested *yesterday seem to have been* long-term agents who operated as "illegals" rather than under diplomatic cover or for any official Russian organization such as Tass. Some had been born in the Soviet Union and others had studied in East Germany, where presumably they were recruited. Georg Bender is supposed to have been recruited 14 years ago while still in his teens; Helmut Stefan Kolasch, allegedly the most important, is supposed to have been working for the East Germans since 1971.

Each of those arrested seems to have been given different targets. Peter Friesen is named as supplying information on the West German political parties since 1981, while Eduard Neufert, a teacher at the federal foreign language school near Cologne, is accused of gathering information on civil servants since 1983. Kolasch and Fayardo Amaya, who carried a Colombian passport, are charged with revealing sensitive technological information.

The Eastern bloc is certainly anxious to obtain any information it can about technological developments in the West, and indeed this has become as important, if not more important, than political intelligence. It is difficult to see, however, how material about the Tornado multi-role combat aircraft or the European Fighter Aircraft can still be regarded as top secret. One of the ironies of the spy world is that the Eastern bloc places a higher premium on stolen *information* than on information taken more easily from technical journals.

Likewise, while the Soviet intelligence services do tend to want to obtain as much information as they can about individuals with access to sensitive information, it is hard to imagine what information some of those arrested could have had *access to*.

It is probable that these arrests will be followed by others. Fourteen individuals are still being investigated and a 40-year-old engineer in Switzerland has been held on suspicion of spying after a tip-off from the West German authorities. Clearly we have not heard the last in this particular episode of the spy war between East and West.

The author is a writer specializing in East-West affairs.

Conor Cruise O'Brien

The tide turns against Reagan

Bloomington, Indiana

The Reagan revolution is sputtering to an end. Last week, two of the most cherished projects of the Reagan presidency received what are probably mortal blows. One was his attempt to turn back the clock in civil rights matters, the other the attempt to bring down the Sandinista regime in Nicaragua.

The first project took a terrible beating on Tuesday of last week, when both houses of Congress overrode a presidential veto to enact the Civil Rights Restoration Act. Last Thursday brought a defeat of similar proportions when the Contra leadership signed what looked like preliminaries for a separate peace with the Sandinistas, and thus let the White House down with a thud.

The pattern of congressional voting on the Civil Rights Restoration Bill showed that political racism is now a lot stronger in the Republican than in the Democratic Party, and that northern Republicans are getting worried about this. In the Senate, the Bill was carried by 73 votes to 24, the majority made up of 52 Democrats and 21 Republicans, the minority solely of 24 Republicans.

There were three abstentions: two Democrats and one Republican. The Democrats were John Stennis of Mississippi and Joseph Biden of Delaware. For the venerable Mississippi senator, an abstention on a Civil Rights Restoration Bill must be accounted a relatively progressive action. Biden might reasonably be cast as an eccentric. He is the gentleman whose presidential ambitions have been blasted by a fatal passion for the prose-style of Neil Kinnock. The Republican abstainer was Robert Dole, who apparently wants his presidential campaign to end not with a bang but a whimper.

In the voting in the House of Representatives – 292-133 – there were 10 Democrats who voted against the Bill; 240 voted in favour, along with 52 Republicans; 123 Republicans voted against. The voting from the southern states showed that the no-surrender racist vote in Dixie now goes almost exclusively to the Republicans. In the cases of Alabama, Arkansas, Louisiana, Mississippi, North and South Carolina, all the Democratic representatives voted for the Bill, and all the Republicans against it.

Although the breakdown between parties is significant, that is transcended by the fact of the massive national consensus registered through Congress in favour of the principle of federal intervention in support of equality of opportunity, both in the private and public sectors, for all citizens, irrespective of colour.

That is what the Civil Rights Restoration Act is about. That is what the president has been trying to kill. He failed comprehensively. In each one of the nation's regions, and in almost every state, a majority of public representatives voted to override the presidential veto. The civil rights achievements of the third quarter of the 20th century may now be regarded as firmly established, at the end of nearly eight years of determined presidential efforts to repeal a large part of those achievements. That fact is of greater moment for the future of the United States than is the outcome of the coming presidential elections, whatever it may be. Yet the vote has also a bearing on the elections.

I watched George Bush on television the day of the crucial vote in Congress. Bush protested his "personal commitment" to the civil rights cause. He made it sound like a personal commitment to the toothache. This was understandable because, as well as declaring his commitment to civil rights, Bush was also declaring his support for the presidential veto of the Civil Rights Restoration Act. This will not hurt Bush any for the Republican nomination, but it could just possibly cost him the presidency of the United States. A recent *New York Times* poll showed the Democrats' Michael Dukakis running level with Bush, if those were the two candidates. The poll seems to have been taken before that civil rights vote and Bush's adoption of a position that runs counter to manifest national consensus. This will not matter unless the Democrats can get their act together, but it does give the Democrats an added incentive to do that.

As with civil rights, so with Central America; the Democrats are happy and the White House in disarray after the most recent developments. The Contra leadership, it seems, did not even bother to inform the US Administration that it was about to do a deal with the Sandinistas. While George Schultz, the Secretary of State, has called the agreement an important "step forward", the president's National Security Adviser, Lieutenant-General Colin L. Powell, has made clear that this was one step forward he didn't know was being taken.

By signing an agreement with "the Nicaraguan government" the Contras have – as *The New York Times* put it last Friday – "agreed to recognize Sandinista rule and the legitimacy of President Daniel Ortega Saavedra". The Contras also, under this accord, have agreed to cut themselves off from any form of direct aid from the United States. Against all that, the Sandinista concessions – release of prisoners, freedom of return, freedom of expression – can bring little joy to Reagan.

Most Americans are pleased, since they never cared for the Nicaraguan war, and since the peace accord seems to preclude "another Vietnam". So the Democrats can afford to look pleased, and try to take some credit.

For the Republicans, things are more complicated. To seem to be "against peace" looks an unrewarding posture in an election year. On the other hand, a peace in Nicaragua that leaves the Sandinistas firmly in charge could make plenty of trouble for George Bush with the Republican right, especially at a time when Colonel Oliver North is about to go on trial, although already declared to be innocent by the president.

"Reagan's America", always a loose expression, has been a misnomer since November 1986, when the Republicans became a minority in both houses of Congress. It has become much more clearly a misnomer by the end of March 1988 with the defeat on civil rights, closely followed by the public collapse of the president's Central America policy.

But if it isn't really "Reagan's" America any more, can Reagan hand it on to George Bush? How much are those famous "coat tails" worth? Quite a lot, obviously, among the Republican faithful, those who vote in primaries and attend caucuses. It is the coat-tail effect, and that alone, which has carried George Bush through almost to the nomination and should secure it for him. Whether those coat tails can win him the presidency is another matter. It is worth remembering that in November 1986 those Republican congressional candidates who were most obviously depending on the presidential coat tails were those who fell flat on their faces.

For the first time, I begin to think it just possible that a Democratic candidate might actually win in November. Provided . . . I *should like to look at* that "provided" in a later article.

Commentary • DIGBY ANDERSON

Academic discipline

These are good days in which to have a degree. Demand for graduates exceeds supply in almost every subject, and especially in chemistry, biotechnology, business and information services. Recruitment patterns contradict the scaremongering which suggests that "industry", once allowed a say in education, will promote a narrow vocationalism.

Studying for a degree is a good investment for the student. It brings an interesting job with higher status, earnings and pensions over some 50 years. Why should this investment be subsidized? Why should working people earning wages a fraction of what graduates will earn pay taxes to subsidize them?

The clear and continuous evidence that the grant system is indeed a transfer of income from the less to the more fortunate is one reason why it has been criticized and loans advocated as a replacement; the Government *is widely expected soon to* announce a loan scheme.

It should think again. What it is reported as favouring is not a loans scheme but a mixed system of grants and loans, in which course fees are still funded by grants. The student will be required to pay and borrow only a small proportion of his maintenance expenses, which in fact he does already. This minimal change will do little to redress the unfairness of the grant system. Nor will it redress its other failing.

The advocates of loans – proper loans – support them not just because they are fairer. By asking students to pay for the courses which so benefit them, loan funding makes it in the student's interest to see that he is getting value for his own money, and thus exerts a discipline on the university.

Of course, universities discipline themselves. But there is evidence that some extra discipline is required. For instance, a study published tomorrow *(Seeds of Bankruptcy*, Claridge Press) finds after a detailed analysis of materials used on them that sociology courses are "substantially biased" against a free society and, more specifically, neglectful and prejudiced in their treatment of industry, the market, profit, competition and advertising. It is no trivial matter. The author, Professor Marsland, estimates that more than a quarter of a million students a year are subject to such prejudice, and sociology is increasingly a component of professional courses for teachers, social workers, scientists, management trainees, engineers, architects and even policemen.

The problem is not just the bias revealed courageously 11 *years ago by another senior* sociologist, Professor Julius Gould, a hostility to parliamentary democracy and apparently unlimited faith in communism and collectivism. Marsland finds much evidence of this too: one of the most widely used books still praises the Cultural Revolution. Another text explains how "the centrally planned economy" in Russia and China is a "great success" and though there have been "mistakes" and "hardships" is "almost certainly in the interests of the people eventually". But more specifically the problem is denigration of profit, an obsession not so much with poverty as inequality, and contempt for work and the work ethic.

I think Marsland is too *gloomy. A study of current* sociology journals suggests the most blatant Marxist proselytization is over. And there are good sociology departments which have been unfairly tarnished by *the antics of others. Nor is* sociology the only discipline to have been corrupted. "Education" might repay scrutiny.

But the point is this. The indiscipline analysed has been going on for over 20 years now, largely untouched by the universities' internal disciplinary procedures. The anti-business ideologues remain secure by tenure. The Government's half-hearted reform of that will not touch those guaranteed a job for life before the reform.

These complications mean that Marsland is quite wrong to think that an inquiry, presumably by the Government, is the answer. It would either find nothing, or damage reputable sociology. What is required is discriminating, external discipline. It should come partly from *employers looking* carefully to see, not which disciplines their applicants and students have studied, but the content of their courses and where they have studied: they should collaboratively extend the rudimentary blacklist which once existed.

But, most of all, it is the students who need to be motivated to examine the worth of their courses. They will do so when they pay for them themselves. This necessary discipline will be enhanced if they borrow the money not from a government lending a small amount at artificial rates and with all sorts of manipulative social exclusions, but from those for whom banking is a business – banks.

The author is Director of The Social Affairs Unit.

SCIENCE REPORT

Current account

New Orleans

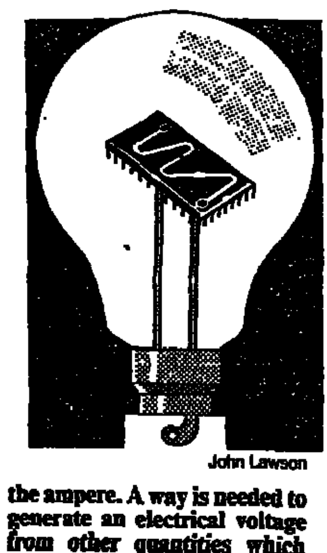
Electrical voltages can now be measured with an accuracy of one part in 10,000 million, a huge improvement over pre*vious methods, which could do* little better than 1 per cent. This achievement was described at last week's American Physical Society meeting here by Richard Kautz of the US National *Bureau of* Standards in Boulder, Colorado.

The technique involves combining quantum mechanics, superconductivity and microchip technology and hangs on a recondite prediction of theoretical physics known as the Josephson effect, which has thus progressed from Nobel Prize to practical device in only 15 years.

***The art of measurement in* science is generally underappreciated. Theories can be tested and compared only as precisely as laboratory experiments allow, and that precision ultimately rests on scientists' ability to agree on the exact meaning of a metre, second, kilogram or volt.**

The three basic electrical units – volts, amperes (to measure the flow of electric current) and ohms (resistance to its flow) – have always raised the difficulty of specifying how one of them should be defined without first knowing at least one of the others.

For example, electrical power, the arithmetical product of voltage and current, can be measured as the brightness of *a light bulb or the mechanical* power of a motor, but a volt cannot be defined without an independent means of defining the ampere. A way is needed to generate an electrical voltage from other quantities which are known or easily measured. The Josephson effect in superconductors, for which the British physicist Brian Josephson won his Nobel prize in 1972, does just that.



John Lawson

A superconductor transmits electric current without resistance because electrons can move unimpeded. If a small gap is made in an ordinary electrical circuit, no current will flow. But in a superconducting circuit with a gap, quantum mechanics, under the terms of which it is impossible to say precisely where a *single* particle may be, predicts that an electron on one side of the gap has some chance of finding itself on the other. An electric current can therefore "tunnel" through even a perfectly insulating barrier.

Josephson predicted that effect and also that a loop of superconductor with a small gap, in a beam of radio waves, would develop a voltage across the gap which depended only on the frequency of the radio waves and some fundamental natural constants. The size of the loop, the gap, or the material from which it is made, are irrelevant.

Kautz and his colleagues assembled on a microchip as many as 19,000 tiny, connecting Josephson loops. The chip was placed in liquid helium, to make the circuits superconducting, and put in a sophisticated microwave oven whose radiation frequency could be accurately controlled. By add*ing the* tiny voltages generated by each loop, the device produced an overall voltage which could be varied from a 10th of a volt to 10 volts simply by changing the frequency of the microwaves.

The devices are small, portable and easy to use. Any physics laboratory or industrial manufacturer will be able to produce its own accurate reference voltages, rather than sending voltmeters to Colorado periodically for lengthy and complicated calibration.

But though the fundamental constants of classical physics are best defined using novel ideas from quantum mechanics, the accuracy arises because processes of measurement have been reduced to counting (in this case of a frequency). This "analogue-to-digital" conversion improves laboratory physics as much as it does hi-fi technology.

DAVID LINDLEY

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THE TIMES

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OPEN THE SHOPS

The Government is to refer to the Monopolies and Mergers Commission certain work practices in the television industry. Behind that announcement on Monday by Mr Norman Fowler, Secretary of State for Employment, lies the possibility of change as big as the legal curbs which have now been placed on strike practices everywhere. It could mean that the Government is at last doing something about enforced overmanning and the closed shop.

At first glance, it would be reasonable to reply that it is up to employers to do something about overmanning. If they think they are employing too many people, they can always dismiss some. Some bold employers in especially notorious industries, such as at TV-AM at present, do from time to time try to bring the size of their workforce into line with their needs. But if overmanning is enforced by coercive means – such as a closed shop which prevents employers from employing whom they wish and regulates entry into employment – then government has a role as guarantor of the citizens' right to employ, and be employed by, whomever they wish.

If workers strike, the Government's industrial relations legislation means that they can no longer rely on secondary action in other firms and on unrestrained picketing. Yet the Government has seemed till now to be more worried about coercion when union members are not working than when they are. The closed shop is as much part of the old order of industrial relations as was mass picketing and the secondary strike.

The Prime Minister recently described union power in television as "the last bastion of restrictive practices". She forgot about the motor industry, and quite a few other industries which her supposed revolution or counter-revolution have so far spared. Still, television is a good place to start – as has been recently proved by the TV-AM dispute, which is about overmanning and the ridiculous rates of pay commanded by a greedy union, and by London Weekend's enforced cancellation of a £4.5 million drama series because of the manning levels which the television unions demanded.

Mr Fowler has acted under a previously forgotten section of a Fair Trading Act passed late in the Heath Government of 1970-74. The section allows the Government to refer to the MMC specified union practices to determine whether they are restrictive. This is welcome in that might establish in the public mind the notion that the trade in labour is as much a trade as in other any commodity. It should not be under the control of a monopoly. Unions, when they act coercively, are labour monopolies.

But action against closed shops will do nothing to help the Government counter critics of its most recent industrial relations legislation – the 1988 Employment Bill at present in the Lords. This prohibits unions from disciplining their members who cross picket lines when a majority by secret ballot has voted to strike.

On the face of it, this is a defence of the the individual's right to freedom of action, and to make any bargain he wishes with an employer. But it also undermines the principle of the secret ballot – a principle which the Government has made the cornerstone of its trade union reform. The Engineering Employers Federation and the Institute of Personnel Management are among the bodies which have pointed this out.

Such bodies cannot see the logic of denying unions the right to discipline members of an organization which they have freely joined. But it is essential that their joining should have been genuinely free. No group of workers should have the right to enforce a pre-entry closed shop which grants employment only to workers who are members of a particular union. Such coercive power is a more than fit subject for the Monopolies and Mergers Commission.

MITTERRAND UNDERSTANDS

The personalities adopted in the French presidential election are clear: M. Mitterrand, the serene father of his people; M. Chirac, the tough manager; M. Barre, the professor-type who may not be charismatic but who knows about economics. And the issues? So far, the personalities are the issues.

This does not mean that a renewed Mitterrand presidency would be the same as a Chirac or Barre presidency. True, M. Mitterrand would not show the same interest as M. Chirac in such Anglo-Saxon fashions as privatization, though M. Barre – who now has little chance of election – would show far more interest than either. There would be foreign policy differences, but not following a conventional left-right pattern.

As President, M. Mitterrand, the nominal man of the left, has been more wary of the Soviet Union, and more co-operative with other Western powers, than the government of his centre-right predecessor, M. Giscard d'Estaing – of which M. Chirac was for a while Prime Minister.

M. Mitterrand was contemptuous of the then President Giscard's attempts to act as a mediator between East and West. He described the then President, after a piece of attempted Giscardian bridge-building in Poland, as "the telegraph boy of Warsaw". As President, M. Mitterrand has not gone in for that sort of thing himself.

This has to do with French electoral politics. Voters electing a left-of-centre government were prepared to tolerate communists at home – seeing them as part of an old French radical tradition, and being satisified that French democratic institutions were strong enough to contain them. But a presidential candidate who in 1981 was allied to the communists at home, and who therefore had to include them in his first government, could not appear too close to communists in the Soviet Union.

The main reason for the unfocused campaign so far, however, is the strange death of socialism – as an issue between presidential candidates – in the country of the word's origin. M.Mitterrand's election as a socialist in 1981 now looks more and more anomalous.

It happened during a few years when, in most other leading Western countries, the left-of-centre party was losing office rather than gaining it: Mr James Callaghan replaced by Mrs Thatcher, Mr Carter by Mr Reagan, Herr Schmidt by Herr Kohl. It had more in keeping with the socialist victories at that time in the Iberian-peninsula and Greece, which meant it was unlikely to last – France being hardly a typical southern European country. France soon joined in the western democracies' 1980s revolt against interventionist government.

But in France the revolt was participated in by the President elected on the policy being revolted against. M. Mitterrand, after his first couple of years of nationalizations and threats against private education, retreated into pluralism. Socialism was to him what Algeria was to de Gaulle: the vehicle by which, after years out of office, he finally won power.

He was always an ambiguous socialist. The early parties with which he allied himself were not recognized as truly socialist by those rival politicians who were. He was, however, a more impressive figure than most of his rivals. When a big new socialist party was formed in the 1970s, he offered his services as leader and was gratefully accepted – an act equivalent to de Gaulle's ambiguous "*Je vous ai compris*" to the Algerian settlers whom he later abandoned.

M. Mitterrand understands the socialists. He understood that they once had enough votes to elect him President, and he understands now that – because of that 1980s anti-socialist revolt of which his original election was mysteriously not a part – they do not have enough votes to re-elect him. Little about socialism is being heard from M. Mitterrand in this campaign, which is why M. Chirac and M. Barre are finding it harder to beat him than they once thought.

AIR RIVALRIES

The decision by the American-based chemicals multinational, Du Pont, to phase out production of CFC gases by the beginning of the next century is greatly to be welcomed. For many years scientific evidence has been accumulating on the link between these artificially-produced gases and the depletion of the ozone layer in the atmosphere.

The ozone layer hinders ultraviolet rays, which contribute to skin cancer in people and animals, from reaching the earth. The depletion is chiefly evident over the Antarctic, but there are also signs of it in the northern hemisphere.

It is feared too that CFC gases contribute to the overheating of the world's climate, the so-called "greenhouse effect". The gases, which are used in foam packing, refrigeration, and aerosols, rise into the atmosphere where they stubbornly remain.

The United States has long been in the forefront of the movement for their abolition. The attitude of the British Government, by contrast, has been lackadaisical. Until last summer, there was strong official resistance – based largely on figures found subsequently to be out of date – to admitting the force of the scientific evidence.

British chemical companies, led by ICI, are now saying that they would welcome a worldwide ban on CFCs, given suitable time to develop alternatives. Their influence on the Government seems, however, to have been in the opposite direction. Public pressure over this issue will have to be maintained.

Last September, Great Britain and 37 other countries signed the Montreal Protocol. This called for reduction in CFCs by the year 2,000 of only 35 per cent. So far, however, only the United States and Mexico have ratified it. Eleven countries need to do so for it to come into force. The British Government should speedily give a lead to other European countries which have been dragging their heels.

It would be helpful too if Du Pont gave a definite date by which production will be ended. The company has not suddenly become a chemical saint. It no doubt reckoned that public pressure in America, and the danger of being sued there in "public interest cases" would sooner or later make production of CFCs impossible.

Du Pont is also believed to be far ahead of its competitors – ICI included – in its development of alternatives to CFCs. So it has a certain commercial advantage in pressing for their abolition. This is not a reproach to Du Pont, rather to the European firms which through indifference to public concern and scientific evidence have let their American rivals steal a march on them.

LETTERS TO THE EDITOR

War memorials

From Mrs B. N. Nunns

Sir, In compiling an inventory of war memorials it should be remembered that not all are sculpted monuments.

Deal's memorial to those who died in the 1914-18 war is its hospital, built by public subscription: the names of those who gave their lives are recorded on boards inside the building and a volume containing the names of those who died in World War II will be on display in the hospital shortly.

The fact that the hospital is such a memorial gives an extra dimension to our fight to save its accident and emergency unit, which serves the town and adjoining rural community and which is currently under threat of closure.

Yours faithfully,

GERTRUDE NUNNS

(Chairman, The Deal Society),
115 Sandown Road,
Deal, Kent.
March 24.

Why draw line on boundaries?

From the Chairman of the Association of District Councils

Sir, On April 1, 1986, the Greater London Council was abolished. Does anyone now notice any adverse consequences? On April 1, 1990, Ilea is due to disappear. Again, one can predict that few of the alleged disadvantages will materialise.

In both cases, however, the benefits promised by the Government – greater economy, efficiency and responsiveness to the needs of communities – are, and will, be increasingly evident.

This association's only reservation in relation to the Government's policy on Ilea is to question why the line has been drawn at London's boundaries. If Westminster, with a population of 182,000 is seen as competent to run its own education service, why not Bristol with a population of 396,000 or Nottingham with 279,000 residents? After all, like many other districts, those cities were experienced education authorities up until 1974.

But our policy goes far wider than education. We want county councils to be replaced by a single tier of most-purpose, district-based councils. This would improve accountability and budgeting. It would eliminate waste and duplication. It would provide tighter management of services and give local people better value for money.

Whether, as *The Times* has suggested (report, March 15), the Government are positively planning such a reform, only its members know. But if it is not on their agenda, it certainly should be.

Yours faithfully,
ROY THOMASON, Chairman,
Association of District Councils,
8 Buckingham Gate, SW1.
March 22.

Peterhouse plaint

From Lord Dacre of Glanton

Sir, I have always assumed that anyone who claims to be a gentleman (1) does not make trouble, (2) does not publish private conversations. Lord St John of Fawsley (Diary, March 25) evidently does not make this claim.

I am forced by his remarks to say that his statements are quite wrong. My friends know that I have never made any criticism of the governing body of Peterhouse, with which I have the most friendly relations, although some individuals, who have not hesitated to publish their dislike of me in the press, can hardly complain if I have sometimes commented on them in private conversation.

Yours faithfully,
DACRE of GLANTON,
The Old Rectory,
Didcot, Oxfordshire.
March 25.

West Riding days

From Mr S. L. Whiteley

Sir, Between 1913 and 1926 (my earliest years) we lived for four years in Bolton and for the rest in the West Riding of Yorkshire.

The forests of cotton and wool-mill chimneys, many over 200 ft high, poured out smoke from coal-fired boilers week in, week out (except for Wakes Week).

In the houses the kitchen fire burned continuously, being banked-up at night with smouldering "slack". Most houses would light a sitting-room fire on all but the warmest days.

People travelled and transported their loads by trains hauled by coal-burning engines. I remember holidays on the north-east coast within sight and smell of the colourful emissions from Billingham and Cargo Fleet.

Elsewhere the pot banks, brick kilns, coking ovens, pit heaps and foundries had, for perhaps 100 years and more, been fouling the atmosphere.

Yet there were leaves on the trees and fish in the rivers and lakes. The countryside, with its woods in which to skirmish with Red Indians and the Sheriff of Nottingham's men and its streams for catching sticklebacks and frog spawn, was a good – and safe – place for a boy to muck about in.

Perhaps even then Scandinavian forests and fish were a-dying (an unconscionable time) from Britain's acid rain. Certainly the prevailing winds were the same then as now. However, nobody seems actually to have called us the Dirty Man of Europe.

Yours faithfully,
SAM WHITELEY,
8 Stonehaven Court,
Knole Road,
Bexhill on Sea, East Sussex.
March 25.

Flat out

From Lieutenant R. K. Ellis, RN

Sir, Allow me to reassure Mrs Woods (March 21) that "longitudinal studies of cognitive changes in old age" does not refer to a sinister attempt to track the geographical position of her mind as she grows older.

In a "longitudinal" study a group of individuals are tested at regular intervals to allow assessment of the way they change. "Cognitive changes" refer to the development of mental functions such as IQ and memory.

I trust that this translation from research-speak to English will set Mrs Woods's mind at rest.

Yours faithfully,
R. K. ELLIS,
6a Broadway Parade,
West Drayton, Middlesex.
March 21.

Time for taking by the forelock

From Mr J. R. Anderson

Sir, The orchestrated campaign to harmonise clocks in the EEC, launched by Lord Young and now joined by the business sector and RoSPA (Royal Society for the Prevention of Accidents) should be resisted vigorously.

A three-year experience of this proposal (1968-71) proved a dismal failure and there is no valid reason why the community at large (particularly those in Scotland and the North of England) should be subject to this self-imposed misery. If a time differential of one hour is such a burden, how comes it that businessmen in the United States have managed to cope successfully with much greater discrepancies so successfully?

The attitude of RoSPA is also curious. A spokesman said on television this morning that it was thought that accidents in the evening would be reduced because drivers are more tired then. What, please, is the evidence arising from the earlier experiment? A more compelling argument is that children will be forced to make their way to school in darkness with increased hazards, not merely *from road accidents but* also from the risk of being attacked.

Yours sincerely,
J. R. ANDERSON,
4 Vardon Drive,
Wilmslow, Cheshire.
March 24.

From Mr George Clark

Sir, In claiming that four hours are wasted each day by the difference between GMT and European time, the CBI are getting their arithmetic wrong. The correct figure is only two hours. They are adding the two hours unavailable to the British to the two hours unavailable to the Continentals, whereas they are the same two hours.

If we assume similar office hours in London and Paris for example of 9 am to 5 pm, with a lunch break from 1 pm to 2 pm, we get a possible seven hours. Of these, 9 am to noon and 2 pm to 4 pm are common, giving a total of five out of seven.

It is unjust that the whole country should be inconvenienced for the sake of the few, especially as a simple remedy is in their own hands. All they have to do is to alter their own hours of work.

Yours faithfully,
GEORGE CLARK,
36 Spencer Road,
Paignton, Devon.
March 24.

From Mr Anthony J. Cooper

Sir, All those who, like myself, suffered from the experiment of using "British Standard Time" 20 years ago must be appalled at the idea of trying it again.

As a City worker living in the outer suburbs I reckon that if summer time is used throughout the winter I will have to travel both to and from work in the dark for three months in the year, only seeing the daylight during the working week at lunchtime.

Why should the public at large put up with this simply so that a few businessmen can telephone their opposite numbers on the Continent without allowing for the time difference?

I am, Sir, etc.,
A. J. COOPER,
78 Brookmans Avenue,
Brookmans Park,
Hatfield, Hertfordshire.
March 24.

Budget and conscience

From Mr D. N. Penfold

Sir, Mr Sydney Shenton's letter (March 22) is cogently argued and well expressed, but I think he has slightly missed the point. Mr Lawson's Budget was not framed to assist his rich friends or because he is contemptuous of the needs of the poor, but to continue rolling back the tide of welfarism that, until 1979, had almost engulfed the country.

From the end of the Second World War until 1979 no placards in the post office or hoardings in the street failed to drive in the messages, "You are entitled to so and so", "Have you claimed this or that?" or "You have a right to something else." Never a word that no one has any rights without duties and responsibilities!

It will take at least another 10 years of similar Budgets to instil the correct outlook in the country. A good start might be made by adopting the policy of Workfare already tried with success in several American states.

Yours faithfully,
DAVID N. PENFOLD
24 Washington Street,
Chichester, West Sussex.
March 24.

From Mr Peter D. Rossdale

Sir, The effort devoted by Mr Sydney Shenton, and the prominence and space devoted to his letter (March 22), would surely have been better directed towards persuading those who are able to retain more earned income, because of the Budget, to make targeted donations to people less fortunate than themselves.

Voluntary redistribution of wealth by provision of employment and, where this is not practical, support of individuals through charitable and other channels, is a much more imaginative method than rendering money to the Inland Revenue without any knowledge of the efficacy of its application; if indeed it ever reaches its target at all.

One simple idea would be for all those whose consciences are, rightly, troubled to approach their local medical and hospital authorities to ascertain the help that might be provided in their immediate area, regarding those in need within or outside the NHS.

Yours sincerely,
PETER D. ROSSDALE,
Romney House,
Dullingham Road,
Newmarket, Suffolk.
March 22.

Irish attitudes

From Mr James O'Toole

Sir, There are two points to be made about Dr Conor Cruise O'Brien's misleading article today (March 23).

Firstly, he makes the very serious charge that Mr Haughey's Government and much of the Irish media have been assisting the IRA propaganda campaign. As someone living in Ireland, friendly neither to the IRA nor to Mr Haughey, I find this inaccurate. But let Dr O'Brien argue the case. Simple assertion is not convincing.

Secondly, he says that Mr Haughey's criticisms of recent actions by the British Government are motivated by a need to retain the support of extreme nationalists. In fact, Mr Haughey's criticisms have been relatively few and mildly-stated compared with some from the opposition parties.

Mr O'Malley, for instance, whose anti-IRA credentials Dr O'Brien would not question, has spoken in very strong terms of the Gibraltar killings, describing them as "summary execution". Mr Barry has severely criticised the British authorities over the Stalker affair and Sir Patrick Mayhew's decision to suspend the law with regard to the police.

Dr O'Brien may be right to be suspicious of Mr Haughey's motives and actions, but arguing in such a slapdash way will convince few.

Yours,
JAMES O'TOOLE
Parnell Street, Thurles,
Co. Tipperary,
Republic of Ireland.
March 23.

From Sir Andrew Gilchrist

Sir, I reckon that during the past 10 days British politicians have denounced the exploitation of funerals by the IRA as "obscene" on some 40 occasions. It is as if our leaders had only just woken up to what the IRA is and does.

In 1914 the British Admiralty found that, contrary to their expectations, the unsporting Germans were resorting to submarine warfare against our merchant navy. The word "obscene" was not yet available for use in such a context, but great play was made on the British side with words like "illegal" and "inhuman".

It was only in 1917, with Britain only a few weeks away from starvation, that rhetoric was reluctantly replaced by effective action (the convoy system) and the country was saved.

Yours faithfully,
ANDREW GILCHRIST
Arthur's Crag,
Hazelbank,
By Lanark.
March 25.

Undersea heritage

From the Chairman of the Nautical Archaeology Society

Sir, Peter Marsden (March 7) clearly stated one of the measures that is urgently needed in order to safeguard our underwater cultural heritage. I can only support his recommendation that the remains of historic shipwrecks should be removed from the provisions of the 1894 Merchant Shipping Act.

Whilst this change will require legislation, which could take time, there is one measure that the Department of Transport could take immediately. This would be to waive the demand of 25 per cent of the value of coins and the Receiver's fee of 7.5 per cent in appropriate cases, such as sites designated under the 1973 Protection of Wrecks Act.

A measure such as this, which is within the discretion of the Department of Transport, would be an immediate and major *contribution to alleviating the* problems faced by archaeologists and museums in conserving objects from the sea and in keeping important collections together.

Yours faithfully,
ROBERT YORKE (Chairman,
Nautical Archaeology Society),
Silver Birches, Bashurst Hill,
Itchingfield, Horsham,
West Sussex.
March 21.

Slightly confused

From Mr A. C. White

Sir, May I add to the catalogue of mis-dictations recently restarted in your letters (March 21, 25)? In about 1962, in a firm in East Anglia making photographic film base, I was determining how many seconds it took to dissolve pieces of film in alkali, and used the phone-borne remote dictation service to write up my table of results.

The column heading, "Time for complete dissolution", came back as "Time for complete disillusion".

I would love to know if the unknown, unseen, audio-typist, whom of course I imagined as young, nubile, about to start on life's path, did that accidentally or deliberately.

Yours faithfully,
CHRISTOPHER WHITE,
308 Newton Road,
Rushden,
Northamptonshire.
March 25.

Call for debate on genetic risks

From Dr M. J. G. Thomas

Sir, Your obituary for Mr Patrick Steptoe (March 23) correctly pointed out that the ethical dilemmas surrounding *in-vitro* fertilisation were foreseen by Mr Steptoe and his co-workers 10 years before the birth of Louise Brown. The problem was that no-one would take him seriously, preferring to see this as an extension of Huxley's *Brave New World*. Consequently no informed public debate took place and the medical profession were faced with a scientific *fait accompli*, without the support of knowing how the public would react.

Unfortunately we have not learnt from this experience and are in danger of making the same mistake again with genetic engineering. The British public must decide now which practices will, and which will not be acceptable, so that the medical profession can direct its research along lines which are ethically sound.

Yours faithfully,
M. J. G. THOMAS (Member of Board of Science and Education),
British Medical Association,
BMA House,
Tavistock Square, WC1.
March 28.

ON THIS DAY

MARCH 30 1910

Lady Constance Lytton (1869-1923), second daughter of the first Earl of Lytton, sometime Viceroy of India, was a militant suffragist who was imprisoned on more than one occasion. This letter was written to The Times *by her brother, the second Earl of Lytton*

LADY CONSTANCE LYTTON AND THE HOME OFFICE.

TO THE EDITOR OF THE TIMES.

Sir,—On February 10 a letter was sent to the Press by Sir Edward Troup, relative to a statement made by my sister Lady Constance Lytton regarding her treatment in Liverpool Prison, in which he declared on behalf of the Home Secretary that there was no foundation for any of the charges which she had made. I am anxious to explain why this official imputation of untruthfulness has hitherto remained unanswered.

Lady Constance was seriously ill at the time as the result of her prison experiences, and unable to defend herself. I therefore undertook the task of vindicating her veracity. Before making any public statement on her behalf I was anxious to find out what steps had been taken by the Home Office to investigate the matters referred to in her statement. . .

I have had several communications with the Home Office on the subject, and owing to the retirement of Mr. Gladstone and the appointment of a new Home Secretary they have necessarily been protracted over a considerable period. My attitude throughout has been entirely conciliatory, and the only claim which I have made was that in the interests of justice charges of this nature should be submitted to a full and impartial inquiry. . . This claim has been refused by the Home Office on the grounds that the prison officials have been closely interrogated, and that as they deny entirely every one of the charges made, "no useful purpose would be served" by granting my request.

In the absence of such an inquiry as I asked for the matter must be left to the opinion of unbiased minds. . . The idea that her charges can be disposed of by the bare denial of the persons against whom they are made is not likely to commend itself to anyone outside the Home Office, and no amount of denial can get over the following facts:-

1. Lady Constance Lytton, when imprisoned in Newcastle, after refusing to answer the medical questions put to her and adopting the hunger strike, received a careful and thorough medical examination, which disclosed symptoms of "serious heart disease", and on these grounds she was released as unfit to submit to forcible feeding.

2. *Three months later* "Jane Warton", when imprisoned at Liverpool, also refused to answer medical questions or to take prison food. On this occasion she was entered in the prison books as having refused medical examination, and was forcibly fed eight times. Such medical examination as took place during the forcible feeding failed, according to the medical officer's report, to disclose any symptoms of heart disease. . .

These facts are incontrovertible, and though the Home Office is quite satisfied that in both cases the prison officials performed their duty in the most exemplary fashion, your readers will form their own opinions of the justice of a Government Department which brings accusations of untruthfulness against an individual whilst refusing the only means by which the truth can be established.

I am, your obedient servant,
LYTTON.

COURT AND SOCIAL

COURT CIRCULAR

WINDSOR CASTLE
March 29: The Prime Minister and Mr Denis Thatcher, His Excellency the Ambassador of Paraguay and Mrs Zuccolillo, His Excellency the High Commissioner for Grenada and Mrs Gibbs, the Bishop of Gibraltar in Europe, Sir David and Lady Nickson, Mr and Mrs Howard Colvin, Mr and Mrs Ted Hughes and Mr and Mrs Dennis Silk have arrived at the Castle.

The Duke of Edinburgh attended a luncheon and the 21st Meeting of the Standing Conference on Countryside Sports on the occasion of the 10th Anniversary of the founding of the Conference, at the Royal Institution of Chartered Surveyors, 12 Great George Street, London SW1.

Mr Brian McGrath was in attendance.

Lady Susan Hussey has succeeded the Hon Mary Morrison as Lady in Waiting to The Queen.

BUCKINGHAM PALACE
March 29: The Duchess of York this evening attended the "British Fashion Meets the City" Fashion Show and Dinner in aid of Action Research for the Crippled Child at the Mansion House, London EC4.

Miss Helen Hughes was in attendance.

KENSINGTON PALACE
March 29: The Prince of Wales arrived at Skipton Station this morning in the Royal Train.

His Royal Highness subsequently visited the High Corn Mill redevelopment, Skipton, and afterwards visited Skipton Castle.

The Prince of Wales then visited the Craven Court retail development, High Street, Skipton.

Afterwards, His Royal Highness, Patron, the Civic Trust, visited the retail and housing development in Victoria Street and Albert Street, Skipton.

The Prince of Wales, President, Business in the Community, attended a luncheon at the Dales Enterprise Agency Limited, Gargrave.

This afternoon His Royal Highness viewed various farming diversification and improvement projects at Heslaker Farm, Skipton.

The Prince of Wales later visited Broughton Hall and viewed office conversions from stable and farm buildings.

His Royal Highness, attended by the Hon Rupert Fairfax, later left Leeds/Bradford Airport in an aircraft of The Queen's Flight.

The Prince of Wales, Colonel-in-Chief, The Parachute Regiment, this evening visited the 4th (Volunteer) Battalion at the TA Centre, Thornbury Barracks, Pudsey, West Yorkshire.

Major Christopher Lavender was in attendance.

The Princess of Wales this morning opened the new terminal building at Humberside International Airport, Brigg, South Humberside.

Her Royal Highness afterwards launched the Brigg Regeneration Project in Brigg.

The Princess of Wales later opened the new factory extension of Falcon Cycles, Bridge Street, Brigg.

Her Royal Highness this afternoon opened the King Edward Street New Enterprise Centre, Grimsby.

The Princess of Wales, attended by Miss Alexandra Loyd and Commander Richard Aylard, RN travelled in an aircraft of The Queen's Flight.

CLARENCE HOUSE
March 29: Lady Elizabeth Basset has succeeded Lady Angela Oswald as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

THATCHED HOUSE LODGE
RICHMOND PARK
March 29: Princess Alexandra, Patron of the Guide Dogs for the Blind Association, was represented by Major Peter Clarke at the Memorial Service for Mr Colin Macpherson which was held at All Souls Church, Langham Place, today.

Birthdays today

Lord Armstrong of Ilminster, 61; Mr Warren Beatty, actor, 51; Sir Nicolas Browne-Wilkinson, vice-chancellor, Supreme Court, 58; Miss Joyce Carey, actress, 90; Mr Eric Clapton, guitarist, 43; Professor Sir Ernst Gombrich, OM, former director, Warburg Institute, 79; Mr Rolf Harris, entertainer, 58; Mr Ray McAnally, actor, 62; Mr I.C. MacLaurin, chairman, Tesco, 51; Lord Rayner, 62; Mr Tom Sharpe, novelist, 60; the Countess of Sutherland, 67; General Sir Richard Trant, 60; Sir John Wells, former MP, 63.

Anniversaries

BIRTHS: Maimonides, philosopher and physician, Cordoba, Spain, 1135; Francisco de Goya, painter, Fuendetodos, Spain, 1746; Charles Booth, shipowner and sociologist, Liverpool, 1840; Vincent van Gogh, Zundert, Netherlands, 1853; Sean O'Casey, Dublin, 1880.

DEATHS: William Hunter, obstetrician and medical writer, London, 1783; George ("Beau") Brummell, man of fashion, Caen, France, 1840.

Luncheons

HM Government
The Secretary of State for the Home Department and the Hon Mrs Hurd were hosts at a luncheon held yesterday at Lancaster House in honour of Dr Jose Antonio da Silveira Godinho, Minister for Internal Administration of Portugal, and Senhora da Godinho. Among those present were:

Sir Anthony and Lady Lambert, Senhor and Senhora Manuel Corte-Real, Mr and Mrs Michael Simpson-Orlebar, Mr and Mrs John Dellow, Lieutenant-Colonel and Mrs John Walton, Mr and Mrs Malcolm Rutherford, Judge and Mrs Tumin and Mr John Stokes, MP.

Old Pauline Club
Mr Arthur Young presided at the "earliest vintage" reunion luncheon of the Old Pauline Club held yesterday at St Paul's School for the pre-war generation of scholars at the school. Air Chief Marshal Sir Lewis Hodges and Canon Peter Pilkington, High Master, also spoke.

Today's royal engagements

The Prince of Wales, President of The Prince of Wales' Advisory Group on Disability, will preside at a meeting of the group at St James's Palace at 10.00; as Trustee of the National Gallery, and accompanied by the Princess of Wales, will lay the foundation stone of the new Sainsbury wing of the gallery at 12.30; as Patron of the East Anglia Coast and Countryside Appeal, will host a reception at Kensington Palace at 6.30 in aid of the appeal and will attend the British Tourist Authority Board's dinner at Brooks's at 8.00.

Prince Edward, Patron of the National Youth Theatre of Great Britain, will open the theatre's new premises in Holloway Road, N7, at 12.45.

Prince Michael of Kent, President of the Institute of the Motor Industry, will lunch with the judges of the Prince Michael Road Safety Awards at the RAC at 12.45.

Bridge

The British Bridge League's decision to increase the number of venues for the mixed pairs championship of Britain for the Portland Club Cup over the weekend has been successful in producing a record entry. Results from the eight venues were as follows:

Cambridge: 1. Mrs H Kime, A Kay, 1,959; 2. A Black, Mrs Q Rehman, 1,942; 3. Mrs A Flood, R J Rowlands, 1,934.

Dundee: 1. W Innes, Mrs M Alexander 2,490; 2. L Steel, Mrs B McGowan, 2,381; 3. G Wood, Mrs C Peploe, 2,366.

Coventry: 1. M Allen, Mrs M Armstrong, 1,333; 2. E S J Powell, Mrs E O Jones, 1,267; 3. D Gooder, Mrs E Dixon-Green, 1,204.

Cwmbran: 1. Miss S Dowling, S Thomas, 1,994; 2. Mr and Mrs A Kurbalija, 1,989; 3. B Shenkin, Mrs M McCleay, 1,956.

Glasgow: 1. P D Hackett, Mrs J Monachan, 1,908; 2. A Adamson, Miss S Adamson, 1,896; 3. J S Arthur, Miss M Malcolm, 1,891.

Leeds: 1. A R Forrester, Mrs S Horton, 3,286; 2. W J Holland, Miss M Brunner, 3,005; 3. Mr and Mrs A Nelson, 2,939.

Wembley: 1. R Cliffe, Mrs Denison, 4,007; 2. P Rees, Mrs V Green, 3,981; 3. N Selway, Miss K Preddy, 3,964.

Leicester: 1. Mrs T Royle, A P Nesom, 1,066; 2. Mr and Mrs P Greenfield, 1,049; 3. A N Odams, Mrs I Krantz, 1,047.

It is expected that the computer will produce an overall ranking list by the end of the week.

THE THYSSEN MASTERPIECES

The Risen Christ, by Bramantino: It is difficult to pass this painting without becoming transfixed by the penetrating sorrow in Christ's eyes (Sarah Jane Checkland writes).

A ghostly figure, just risen from the tomb, He stares out silently, as tears fall, while His hands tell the tale of his suffering. An open right palm reveals the mark of the nail, while his left hand points towards the wound in His side. All is alabaster pale apart from the crimson blemishes which are the stigmata.

In the past this painting has been attributed to Bramante, the architect of the High Renaissance, but lately art historians have revised that to Bramantino, or Bartolomeo Suardi, an original artist who came from Milan. Aside from the haunting image of Christ, and the reference to the cross in the ship's mast in the background, it is full of intriguing details, such as two tiny men pottering by the waterside, and a full moon on which Bramantino has actually drawn a face.

Old Master Paintings from the Thyssen-Bornemisza Collection is at the Royal Academy until June 12.

Memorial services

Mr N. Cohen
A service of thanksgiving for the life of Mr Nat Cohen was held on Monday in the New West End Synagogue. Rabbi Morris Turetsky officiated and Mr David Puttnam gave an address. Among those present were:

Mr and Mrs Martin Silver (son-in-law and daughter), Mr Anthony Silver, Mr Paul Silver and Mrs Caroline Stephenson (grandchildren); Lord and Lady Grade, Lord and Lady Delfont, Lord and Lady Rayne, the Hon David and Mrs Sieff, the Hon Mrs Elizabeth Harris, Sir Fred Pontin, Sir Leslie Porter, Sir John Davis, Sir John and Lady Woolf, Mr Eric Morley, Mr John Schlesinger, Mr Leonard Sainer, Colonel Richard Seifert, Miss Verity Lambert, Mrs H Gestetner, Mr L Freedman, Mr and Mrs Jessel Harrison, Mr Monty Berman, Mr Michael Green, Mr James Astaire, Mr Edgar Astaire, Mr Edward Rosen, Mr M Robson, Mrs Patricia Marks and Mr Martin Prevezer (captain, Coombe Hill Golf Club).

Mr C. Macpherson
Princess Alexandra, Patron of the Guide Dogs for the Blind Association, was represented by Major Peter Clarke at a memorial service for Mr Colin Macpherson held yesterday at All Souls, Langham Place. The Rev Richard Bewes officiated and Mr Andrew Macpherson, son, read the lesson. Mr Donald Biddle read from *Pilgrim's Progress* by John Bunyan. Major-General P.L. de C. Martin gave an address. Others present included:

Mrs Macpherson (widow), Mr Francis Macpherson (son), Mrs Andrew Macpherson (daughter-in-law), Mrs A E Macpherson (mother), Mr and Mrs Ewen Macpherson (brother and sister-in-law), Mr and Mrs Howard Palmer and Mr and Mrs Mark Stewart (stepsons-in-law and stepdaughters), Miss Joanna Jackson and Miss Louise Jackson (stepdaughters), Mrs Ian Macpherson (stepmother), Mr James Macpherson (half brother), Miss Eleanor Macpherson (half sister), Mr and Mrs Dugald Macpherson.

The Earl and Countess of Chichester, Lord Denman, Lieutenant-Colonel Lord Burnham, Lady Freda Valentine, Lady June Onslow, the Hon Mrs A Jessel, the Hon Andrew Hepburne Scott, Lady Stuart-Smith, Sir Michael and Lady Thomas, Sir Michael Bunbury (chairman, Smith and Williamson) and Lady Bunbury with other partners and directors; Sir Francis Dashwood, Lady Napier, General Sir Roland and Lady Guy, Lieutenant-General Sir Peter and Lady Hudson, Sir Godfrey and Lady Agnew, Sir Edmund Compton, Sir Gordon and Lady Roberts, Lieutenant-General Sir Richard Vickers, Lady Williams, Mr and the Hon Mrs B Heywood.

Rear-Admiral and Mrs J C Bartosik, Mr R Carron (Chapman Taylor), Mr R B Caws, Dr T E Faber, Mrs Diana Farmer, Mr and Mrs I H F Findlay, Mr P Foster (Baileys Shaw and Gillett), Mr and Mrs J W Gibson, Professor and Mrs E T Hall, Mrs M Holding, Mr S J Keynes, Mr B Latham, Mr P T Lewis, Mrs Claire Maurice (Allen and Overy), Mr D G Morgan, Mrs D Murphy, Mr and Mrs J Peel, Mr and Mrs J R Perring, Mrs R G J Peyton-Jones, Mr N Quinnen (Lazard Investors), Mr and Mrs A G Talbot-Rice, Major-General G M G Swindells, Mr G D Wentworth-Stanley, Major-General G A White and Mr R F C Zamboni.

Dr G. Templeman
The Lord Lieutenant of Kent attended a service of thanksgiving for the life and work of Dr Geoffrey Templeman held yesterday in Canterbury Cathedral. The Very Rev John Simpson, Dean of Canterbury, officiated. The Bishop of Rochester, also representing the Archbishop of Canterbury, and the Bishop of Dover read the lessons. The Right Rev Lord Coggan gave an address. Others present included:

Mrs Templeman (widow), Mr and Mrs Michael Templeman and Mr and Mrs Christopher Templeman (sons and daughters-in-law), Miss Frances Templeman (daughter); Lord Grimond (Chancellor of the University of Kent at Canterbury) and Lady Grimond with Dr David Ingram (vice-chancellor) and Mrs Ingram, Professor Gerald Rickayzen (deputy vice-chancellor) and Mrs Rickayzen, Professor Jim Hughes (pro vice-chancellor), Dr Alistair Lawton (deputy treasurer) and members of the university's court, council and past and present staff; Lord Flowers (Vice-Chancellor of London University), Sir Alexander and Lady Johnston, Mr Brian Taylor and Mr Leslie Drummond (Committee of Vice-Chancellors and Principals) and Mrs Taylor and the Principal, Vice-Principal, Bursar and Governors of Christ Church College, Canterbury.

Dinners

HM Government
Mr Christopher Patten, Minister of State for Foreign and Commonwealth Affairs and Minister for Overseas Development, was host at a dinner held last night at Lancaster House in honour of Mr Cleopa David Msuya, Minister of Finance, Economic Affairs and Planning of Tanzania.

Institution of Chemical Engineers
The annual dinner of the Institution of Chemical Engineers was held on Tuesday at the Savoy Hotel. The president, Mr K.H. Walley, and Council welcomed as the principal guests and speakers Mr C.E. Anderson, Chief Executive of Johnson Matthey, and Sir Peter Swinnerton-Dyer, Chairman of the University Grants Committee.

Pharmaceutical Society of Great Britain
Mr Bernard Silverman, President of the Pharmaceutical Society of Great Britain, presided at a dinner held last night at 1 Lambeth High Street. Mr Anthony Barrowclough, QC, Parliamentary Commissioner for Administration and Health Service Commissioner for England, Wales and Scotland, also spoke. Among those present were:

Lord Brougham and Vaux, Lord Prys-Davies, Mr Gordon Oakes, MP, Sir John Page and Mr Roger Sims, MP.

Schools news

Cranleigh School
The Governing Body of Cranleigh School has appointed Mr Malcolm Keppie, Deputy Headmaster of Colston's Preparatory School, Bristol, to be Master of Cranleigh Preparatory School from January 1, 1989.

Felixstowe College
The Governors of Felixstowe College have appointed Mrs A.F.E. Woodings to be headmistress in January 1989. Mrs Woodings is at present the headmistress of Palmers Green High School, London.

Stowe School
Mr Christopher Turner will be retiring as Headmaster of Stowe School in July 1989.

Pembroke College, Oxford

The Master and Fellows of Pembroke College, Oxford, invite old members and their families to a garden party to be held on Saturday, May 28, 1988, (eights week). Admission will be by double ticket only and applications should be made to the Bursar, enclosing £15 for a double ticket.

Appointments

Latest appointments include:

The Rt Rev Patrick Burnet Harris, to be Bishop of Southwell. At present he is secretary of the Church of England Partnership for World Mission. He formerly worked as a missionary with the South American Missionary Society.

The new bishop, who is aged 53, is married with three children. He succeeds the Right Rev Michael Whinney.

Mr S J Barrett to be HM Ambassador to the Polish People's Republic in succession to B L Barder who will be taking up a further Diplomatic Service appointment.

Mr Guy Wilson to be Master of the Royal Armouries at the Tower of London. He has been Deputy Master since 1981.

Forthcoming marriages

Mr T.H.C. Beevor
and Miss C.L. Harvey
The engagement is announced between Hugh, son of Sir Thomas Beevor, Bt, of Hargham Hall, Norfolk, and Barbara Lady Beevor, of Marlingford, Norfolk, and Charlotte, elder daughter of Mr and Mrs K.E. Harvey, of Nuthall, Nottinghamshire.

Mr P.J. Adams
and Miss S.J. Clark
The engagement is announced between Philip, only son of Mr and Mrs D.P. Adams, of Cumbria, formerly of Cannock, Staffordshire, and Susie, only daughter of Mr and Mrs G.A. Clark, of Redhurst, Cupar, Fife.

Mr C.M. Attey
and Miss P.J. Spriddell
The engagement is announced between Christopher, son of Mr and Mrs M. Attey, of Castle Eden, Cleveland, and Pippa, only daughter of Mr and Mrs Peter Spriddell, of Moor Park, Middlesex.

Mr C.M.R. Bax
and Miss B.E. Bullen
The engagement is announced between Christopher, son of the late Judge Rodney Bax, QC, and of Mrs Bax, of Richmond, Surrey, and Bridget, daughter of Mr and Mrs John Bullen, of Locks Heath, Hampshire.

Mr S.G. Cooper
and Miss S.J. Ormiston
The engagement is announced between Stewart, eldest son of Thomas and Thelma Cooper, of Raemoir, Banchory, Scotland, and Susan, daughter of Keith and Anne Ormiston, of Chesterfield.

Mr A. Brück
and Miss K. Lees
The engagement is announced between Andrew, son of Professor and Mrs H.A. Brück, of Penicuik, Lothian, and Katharine, daughter of Mr and Mrs M.J. Lees, of Fulham.

Mr P.M.T. Curran
and Miss A.S. Kaye
The engagement is announced between Peter, elder son of Mr and Mrs P. Curran, of Micklefield, Yorkshire, and Alison, younger daughter of Mr and Mrs M.W. Kaye, of Kingston upon Thames, Surrey.

Mr J.C. Devas
and Miss P.D.A. Wigan
The engagement is announced between James, son of Mr Michael Devas, of Hunton Court, Kent, and Mrs Derek Marriott, of Point Piper, Sydney, and Philippa, daughter of Mr David Wigan, of Thorpe Abbotts Place, Diss, Norfolk, and Mrs Dinah Wigan, of Plaistow, Sussex.

Mr N.J. Dixey
and Miss L.C. Jarrold
The engagement is announced between Nicholas John, son of Mr and Mrs John Dixey, of Sanderstead, Surrey, and Linda Caroline, elder daughter of Mr and Mrs Richard E. Jarrold, of Norwich, Norfolk.

Mr S.P. Grimston
and Miss K.A. Dwyer
The engagement is announced between Simon, only son of Mr and Mrs R. Grimston, of Broxbourne, Hertfordshire, and Karen, only daughter of the late Mr I.J. Dwyer and Mrs C. Dwyer, of St John's Wood.

Mr M.J. Greaves
and Miss P.M.V. Comyn
The engagement is announced between Mark, younger son of Mr and Mrs Jack Greaves, of Hampstead, London, and Patricia, younger daughter of Mr and Mrs Victor Comyn, of Hardington Mandeville, Somerset.

Mr J.C. Lawes
and Miss G.O. Crowhurst
The engagement is announced between Jeremy, son of Mr and Mrs E. Lawes, of Melbourn, Hertfordshire, and Gillian, youngest daughter of of Mr and Mrs R.C. Crowhurst, of Newmarket, Suffolk.

Mr G.J. Lewis
and Miss C.V. Espley
The engagement is announced between Gary John, youngest son of Mr and Mrs P.M. Lewis, of Blacon, Chester, and Carol Vivienne, youngest daughter of Mr and Mrs A.T. Espley, of Blacon, Chester.

Mr P.D. Lowe
and Miss G.W. Kezer
The engagement is announced between Peter, son of Dr Francis Lowe, of Swindon, and of Mrs Ruth Lowe, of Shrivenham, and Gail, daughter of Mr and Mrs R.F. Kezer, of Shrewsbury, New Jersey, United States.

Mr J.A. Morrison
and Miss J. Finlay
The engagement is announced between Jamie, eldest son of Alastair Morrison and Jane Shaw, and Julie, eldest daughter of Thomas Finlay and Rosina Finlay, of Auckland, New Zealand.

Mr M.J. Hough
and Miss S.S. Kelly
The engagement is announced between Michael, eldest son of Mr and Mrs R.J. Hough, of Dunster, Somerset, and Sherri, daughter of Judge R. Kelly, of Hamilton, Montana, United States, and Mrs L. Kelly, of Washington, DC, United States. The marriage will take place in Washington, DC.

Mr J.B. Poznansky
and Miss N.R. Stone
The engagement is announced between Joel, eldest son of Dr and Mrs Jack Poznansky, of Ealing, London, and Nancy, daughter of Senator and Mrs Richard Stone, of Washington, United States.

Mr G.D.M. Ross
and Miss D.J. Collins
The engagement is announced between Graham, only son of Major and Mrs K.M.M. Ross, of Little Abington, Cambridgeshire, and Deborah, eldest daughter of Mrs M.R. Collins, of Auckland, New Zealand.

Mr R. Seymour
and Miss C.V.S. Wood
The engagement is announced between Richard, second son of Mr and Mrs N. Seymour, of Mannamead, Plymouth, and Charlotte, only daughter of Mr and Mrs Arthur Wood, of Noss Mayo, Plymouth.

Mr J.D. Stamper
and Miss D.C.W. Lunghi
The engagement is announced between Jeremy, younger son of Mr and Mrs J.G. Stamper, of Penrith, Cumbria, and Diana, youngest daughter of Mr and Mrs Hugh Lunghi, of Fleet, Hampshire.

OBITUARY

SIR ROBERT FAIRBAIRN

Banking, public service, sport, and design

Sir Robert Fairbairn, former Chairman of The Clydesdale Bank, died on March 26, at the age of 77.

He was a man of many parts: an outstanding banker, both academically and practically, who rose from being a lowly apprentice to become chairman of his bank; a sportsman of no mean skill; and a keen student of design and a lover of the fine arts.

Robert Duncan Fairbairn was born on September 25, 1910. He was educated at Perth Academy and was destined for St Andrews University to study science; but he left school in 1927 to be a bank clerk with the Clydesdale, in Perth – the beginning of a banking career that was to span more than half-a-century.

He took a high place in the Scottish Institute of Bankers examinations and first place in the English institute's examinations. In the early 1930s he moved to the Midland Bank and served in Lancashire and in London.

During the war he served as a lieutenant-commander in the Royal Naval Volunteer Reserve.

He returned to Scotland in 1950 when the Clydesdale and North of Scotland banks amalgamated, and took up a senior post in the joint bank. He became chairman in 1975, which post he held until his retirement ten years later.

It is understood that while he was on his way to the top, the bank advised him to make up his mind whether he wanted to make a career in banking or in sport. As an amateur footballer he played for St Johnstone, Partick Thistle and Queens Park in Scotland, and for Corinthian Casuals in England.

He was also a cricketer and played for Perthshire, West of Scotland, Cheshire, Scotland and MCC. In golf, he was captain of Royal Troon during the 1982 Open.

Fairbairn, with his designer's eye, was an early exponent of design management policy – he was aware of the importance of design in a company's success. After the Clydesdale and the North of Scotland banks merged, he worked closely with Lewis Woudhuysen, the international designer, in the design of new stationery.

Later, in the 1960s, when the bank's title was further abbreviated to The Clydesdale Bank, he took a personal interest in designing its new logo, which won design awards at the time.

His many public posts included service to the Glasgow Chamber of Commerce, in which city he was also a JP; and he was chairman of the Cystic Fibrosis Research Investment Trust. He was vice-president (1967/8) of the Scottish Council (Development and Industry) and also chairman of the Scottish Design Council.

To all his activities, Robert Fairbairn brought a lively mind and a cheerful and infectious enthusiasm which inspired others and encouraged his colleagues and staff, by whom he was well loved. He was a kind and modest man.

His wife, Sylvia, a clergyman's daughter, whom he married in 1939, survives him, with their daughter and two sons.

MR DESMOND MOLINS

Mr Desmond Molins, CBE, who significantly raised the reputation of Britain in the international machine-tool industry in the 1960s, died on March 22, aged 77.

From 1957 to 1971 he was chairman of the family firm of Molins, manufacturers of cigarette-making machinery. But his ingenuity as an inventor had far wider applications. During the war, for instance, he developed the firm's technology to great effect as part of the war effort: the delicate devices that weighed tobacco going into cigarettes was based on principles that could be applied to producing bullets and fuses for shells.

The family business reflected some of the glamour traditionally associated with Britain's history in the tobacco trade. Desmond Molins's grandfather had started making cigars and cigarettes in Cuba in 1874, and moved to Europe as an importer of cigarette-making machines. In the 1920s the family began making their own machines, which proved enormously successful.

It was a business that contributed greatly to the prosperity of the tobacco industry, if occasionally the ingenuity was looked on with suspicion by the trade unions when they saw these clever machines as doing away with tedious manual labour.

It was essential to keep up with the latest technology, at a time when British manufacturing industry was notoriously losing its overseas markets. Desmond Molins was the major force in the successful development of his company through the 1950s and 1960s.

Under his leadership, one outstanding development – of what was in effect an automated factory – attracted, in 1968, the largest contract awarded by the Ministry of Technology under its scheme for promoting automation. This was System 24, a name indicating that it would operate 24 hours a day, and it was hailed at the time as the most advanced concept ever put forward in the field of manufacturing. The technology of that experiment had far-reaching impact.

The firm also developed machinery to produce "flip-top" cigarette packets, then regarded as revolutionary. And in the face of the anti-cigarette campaign, they moved into high-speed production of small cigars.

Export figures were impressive. By the 1960s the entire Japanese cigarette-making capacity, for example, was being re-equipped and modernized with the firm's machinery.

Molins had a deep knowledge of the international tobacco industry. His links with the United States were particularly strong. For a time he held dual British and American citizenship.

He is survived by his wife.

MOST REV SIR GUILFORD YOUNG

The Most Rev Sir Guilford Young, KBE, Archbishop of Hobart since 1955, died on March 15. He was 71.

In a Church known for its insistence on obedience and conformity, Young was no conformist. He was a man who acted according to the dictates of a prayerful conscience. However, this did not deter him from incurring the wrath of Rome.

His appointment as the eighth Archbishop of Hobart, in 1955, was interpreted not so much as a promotion but rather as the disposal of a difficult prodigy.

Guilford Clyde Young, born at Sandgate, Queensland, on November 10, 1916, was the son of a shearing contractor from Longreach in outback Queensland. He was ordained in Rome in 1939 and appointed auxiliary bishop of Canberra and Goulburn in 1948. At the age of thirty-one, he was the youngest bishop in the Catholic world.

On his elevation to the Hobart archbishopric, to the consternation of the local establishment and even of his own flock, he entered the arena of public affairs to champion his view of natural justice on behalf of Professor Sydney Orr, dismissed for alleged sexual misconduct with a female student, in a dispute which rent the Australian university world for fifteen years, and the repercussions of which still rumble on in certain quarters.

Young was no less determined to secure state aid for independent schools and he threatened to close down some Catholic schools in 1971.

Having attended all sessions of the Second Vatican Council (1962-1965) he wasted no time in implementing its provisions in his own diocese, with special care for liturgy and ecumenism. He was the first Catholic bishop to seek full membership of the local council of churches – a bold ecumenical gesture.

As one of the founding fathers of the International Commission on English in the Liturgy, he had an influence on worship in English extending far beyond Australia.

For his trouble, and despite constant and unselfconscious devotion to the See of Saint Peter, he was thrice reported to Rome. He vigorously opposed what he saw as interference by Vatican bureaucrats, and had a victorious clash in open committee with Cardinal Felici, whose equal he was in Latin.

Flamboyant, intellectually lucid, and steely in purpose, Young was, nonetheless, a passionately pastoral bishop. Although conservative by nature, he ordained, in the late 1960s, the first married Catholic priest in Australia. He raised the morale of a depressed Catholic population in Tasmania and forged a deep unity between bishop, laity and priests.

Those most at ease with him were the children and country people whom he met on his frequent parish visitations and whose names he impressively remembered.

By the time of his death, after thirty-three years as archbishop, he was confirming the grandchildren of those whom he had married on his arrival.

COLONEL J. N. MACKAY

Major-General James Lunt writes:

Colonel James Noble Mackay, DSO, known always to his many friends as "Hamish", who died in Scotland on March 22, at the age of 88, was a fighting man of rare quality and great heart.

For me, as a very junior officer serving with the Burma Rifles, he represented the pattern of what a true leader of men should be – tough in mind and body, never afraid of taking the hard decisions, a dedicated soldier but at the same time modest, compassionate and always approachable, all qualities calculated to win the hearts of the men he led.

He joined the Indian Army towards the end of the First World War, his regiment the Madras Pioneers. When the Pioneer regiments of the Indian Army were disbanded in the early 1930s, he transferred to the 4th Prince of Wales's Own Gurkha Rifles. He had by then begun his long love affair with Burma on secondment to the Burma Military Police (BMP) with whom he served during the Burma Rebellion of 1931.

Speaking excellent Burmese, he was a natural selection to serve with the Burma Rifles on secondment from the Indian Army when Burma became independent from India in 1937. As such, he commanded, first, a company, and then a battalion, during the 1942 Retreat, receiving the DSO for his conspicuous gallantry and leadership when holding together the 5th Burma Rifles during the darkest of those dark days.

On his return to India, he re-joined the 4th Gurkha Rifles, later commanding a battalion in the Burma campaign for which he received a Bar to his DSO.

Retiring from the Indian Army after independence, Hamish and his wife took off for the United Sates where, rumour had it, he worked as a butler and she as a housekeeper in some American stately home. If this was so, their employers were indeed fortunate to have two such jewels looking after them.

No mention of Hamish would be complete without remembering his wife, Meisha, to whom he was devoted and who died some years ago. Her heart was as stout as his.

I recall her nursing me in hospital in Maymyo while Hamish was fighting hard far away to the south, and my trying hard to persuade her to leave with her small child while there was still time.

She was, however, determined to stay until eventually she joined the sad column of refugees wearily plodding their way back to India through the monsoon.

Hamish, with the remnants of his unit, had got there before her, and was frantically seeking news of her when he saw her approaching through the rain, her tall figure with the child on her shoulder.

"It was", he said later, "a memorable reunion!"

PROF WALTER INCE

C. J. F. D. writes:

His many friends will be shocked to learn of the death at the age of 61 of Walter Ince (obituary, March 22), and none more than the former members of that group of fellow students which formed in the early 1950s at the Cité Universitaire in Paris, where Walter, throwing himself heart and soul into the various committees dedicated to justifying the ways of the English to the French, and vice versa, was a perfect ambassador.

His enthusiasm, controlled, of course, by a sound Lancastrian scepticism, encouraged us all to a consideration of the views, not universally accepted, of Paul Valéry, on whom Walter was to write an important book.

In a multi-disciplinary coterie, he could do much more than keep his end up. Orientalists were kept in check by his knowledge of Chinese and something of the Middle East, he having qualified as an interpreter in Mandarin for the Intelligence Corps, which, with the kind of wisdom that passeth understanding, posted him to Cairo.

Father Joseph Wresinski, founder of the ATD Fourth World Movement, which works for the poorest of the poor in twenty-two countries, has died in Paris, at the age of 71.

His teenage years were spent as an apprentice to a pastry chef.

His aim, when he began working with 250 families in a shanty town near Paris in 1957, was to to restore a sense of responsibility to the poor – dispensing with soup kitchens and encouraging co-operatives.

The movement began in England at Frimhurst, Surrey.

هكذا من الاصل

BIRTHS, MARRIAGES, DEATHS

I place myself in your care: you will save me. Lord: you are a faithful God. Psalm 31:5.

BIRTHS

BAVERSTOCK - On March 14th, to Alison (née Scott) and Neil, a son, Alasdair George Crerar.

CLUTTON - On March 28th, to Rosemary (née Skett) and Owen, a son, William Edward Henry.

COX - On March 16th, to Maxine (née Rice) and Michael, a son, Laurence Michael Geoffrey, a brother for Alexander. God's gift.

DICKINSON - On March 26th, at Queen Charlottes Hospital, to Rashmi and Edward, a son Harvey Edward.

FARRELLY - On March 26th 1988, at B.M.H., Hannover, to Fiona (née Stuart) and Peter, a daughter, Alexandra Emma.

FENTON - On March 26th, to Julia (née Crisford) and John, a daughter Victoria Elizabeth Denise, a sister for Rebecca and Alexander.

HARRIS - On March 24th, 1988, to Teresa (née Mecklenburgh) and Timothy, a daughter, Charlotte Isabelle Chelsea.

JAMES - On March 16th, to Janice (née Scott) and Peter, a son, Jonathan Scott.

MEYRICK - On March 26th 1988, to Janet (née Manners) and Timothy, a son, George Anthony Robert.

MULLINS - On March 16th, 1988, at Portland Hospital, to Carmina and William, a daughter, Olivia, a sister to William, Maria and Paula.

PARRETT - On March 23rd 1988, at Farnborough Hospital, Kent, to Karen (née Carter) and Mark, a son, George Mark Alexander.

POPIOLEK - On March 17th, to Hilary (née Knight) and Anton, a son, Maximilian Ladis.

POZNANSKY - On March 26th, 1988, in Chester, to Gillian (née Francis) and Jonathan, a son, Sebastian Louis, a brother for Joshua.

SCRIPPS - On March 26th, 1988, at Portland Hospital to Maria (née Bellomett) and Andrew, a daughter, Francesca.

SUNTOOK - On March 28th, at Queen Charlotte's Hospital, London, to Feroza and Zarir, a son Cyrus.

DEATHS

BARRETT - On March 26th, 1988, in Hospital, John Barrett of Holland Park, formerly of Breaffy, Castle Bar, Co Mayo, aged 79 years. Past director of George Wimpey & Co. Requiem mass at the Immaculate Conception, Farm St, W1 at 10.30am on Wednesday April 6th, followed by interment in Gunnersbury Cemetery, W3. Memorial service to be announced later. Family flowers only, but donations may be sent to The British Heart Foundation.

BRADLEY - On March 29th, 1988, peacefully in Hospital, Joshua of Mickleham Lodge, Mickleham. Funeral service on Tuesday April 5th, at Mickleham Church at 11am.

BUGG - On March 22nd, tragically, John William of Castlethorpe, dearly loved husband of Lynda, and loving father of Graham and Jennifer, devoted son of Reginald and Joyce and brother of Sylvia. Funeral Service at Crownhill Crematorium, Milton Keynes on Thursday March 31st at 10.30am. Enquiries to JF Cowley and Son Ltd, Funeral Directors, Milton Keynes, 566363.

CAIN - On Sunday March 27th 1988, suddenly at his home in Desford, Leicestershire, Thomas Douglas (Doug), dearly loved husband of Anne, beloved and devoted dad of Tom and Sally, most loving Papa of Katie. Loved and cherished forever by all his family. Funeral service and cremation at Gilroes Crematorium, Groby Rd, Leicester on Thursday March 31st 1988 at 3.45 pm. No flowers please by request, donations in lieu if desired for Asthma Research, may be sent to Mr G Gilliver JP. All enquiries to Gillivers Funeral Directors, Church Rd, Barlestone, Nuneaton, CV13 0EE. Tel: 0455 290356.

CECIL-WRIGHT - On March 26th, tragically in a road accident, David Allan, dearly loved elder son of Jimmy Cecil-Wright and Jean Draycott, step-son of Douglas Draycott Q.C. Service at St Georges Church Edgbaston on Wednesday 6th April at 10.30 am. No flowers please but donations if desired to RNLI, C/O Mr JD Walters, Treasurer, 27 Green Lane, Penryn TR10 8QQ.

CLOSE - On March 24th, Margaret Alice, aged 75 years, late of Consett. Cremation took place on Tuesday March 29th at Durham Crematorium.

COLVIN WHITE - On March 26th, peacefully in her 99th year, Kathleen, widow of Col. J.L. Colvin White, M.C., affectionately remembered. Cremation Hereford, Thursday 31st March at 11.30 am. No flowers, donations if wished to Cancer Research.

DICKSON - On March 27th, 1988, peacefully at Roodlands Hospital, Haddington. Matilda aged 87 years formerly of Milsey House, 3 Tantallon Terrace, North Berwick, widow of Thomas Dickson, beloved mother of Tommy, his wife Helen and grandsons Fraser and Blair. A service will be held at Warriston Crematorium, Cloister Chapel on Friday April 1st at 11.15 am, to which all friends are invited.

ELLISTON - On March 26th, at home, Peter, to be greatly missed by his devoted wife Carmela and his family Tom and Dot, Charles and Kay and grandchildren Gemma, Ceri, Daniel, Sarah and Tim. Service at St. John the Divine, Richmond at 11am on Thursday March 31st. Cremation private. Family flowers only, but donations may be made to: The Save the Children Fund, c/o T.H. Sanders and Sons, 28-30 Kew Road, Richmond, Surrey.

FAIRBAIRN - On March 26th, at his daughter's home, in Guildford, Sir Robert Fairbairn, former Chairman of Clydesdale Bank. Very dearly loved by his wife Sylvia and greatly loved by his children Robert, Geoffrey and Susan and all the grandchildren. Service at St. Machar's Church, Ranfurly, Kilbarchan Road, Bridge of Weir, on Thursday 31st March at 12.30pm. Internment thereafter. Private.

FINDLAY - On March 25th, 1988, in Auckland New Zealand, Helen Beatrice, loved wife of late Lionel Cooke and the late James Findlay.

FOX - On March 28th, 1988, peacefully in hospital, John Robert (Rob), aged 78 years. Beloved husband of Jane of Curry Rivel, Somerset, formerly of Girsby, Lincolnshire. Private cremation. Family flowers only. Enquiries c/o W.A. Forsey & Son Ltd, Somerton, Somerset.

HARRIS - On March 26th 1988 in Bristol, after a long illness borne with great courage, Charles Curtis (Tim). Dearly loved husband of Margaret and father of Marylane, Terry and Deborah. Funeral at St Peter's, Eype, Dorset on Tuesday April 5th at 12.00 noon. Flowers or donations to Cancer Research c/o AJ Wakely and Sons, 91 East St, Bridport, Dorset.

HARVEY - On Sunday March 27th, at home after 5 years of illness, bravely borne, Susan (née Schaffner), beloved wife of Michael and dearly loved mother of Deborah Ann. Funeral Service will be held privately at St Peter's, Bishop's Waltham, on Thursday March 31st. A Memorial Service will be arranged in Baden, Switzerland, at a later date. Family flowers only. Donations if desired to Antoni van Leeuwenhoek Ziekenhuis, Amsterdam, c/o Thomas Pink & Son, Bank Street, Bishops Waltham.

HILL - On March 28th, at home in Welwyn Garden City, Peter Alan, beloved husband of Dawn, dearly loved father of Christopher, Stephen and Jane, and grandfather of Alice and Dominic, and devoted son of Ada Amelia. Funeral Service will be at St Peter's, Tewin, on Tuesday April 5th, at 1.45pm, followed by a private cremation. All friends welcome to the Service. Flowers to Coughlan Bros, 1 Southfield, Welwyn Garden City.

HOUGHTON BROWN - On March 28th, peacefully at Lower Pertwood, Merlin Audrey, aged 72, beloved widow of Jack, adored mother of Roddy, Sarah and Lucy, step-mother of Mary and Peter and much loved grandmother. Service of Thanksgiving at Kingston Deverill, at 2.30pm, on Tuesday April 5th. No flowers. Donations to The Motor Neurone Disease Association, 61, Derngate, Northampton, NN1 1UE.

KELSEY - On March 27th, suddenly at his home in Sheffield, Robin Wentworth aged 37 years formerly of Grange Cliffe Close, dearly loved son of Nye and Bill and very dear brother of Lois and William, service at the Hutcliffe Wood Crematorium Sheffield, on Thursday March 31st at 11.30 am. Family flowers only please, but donations for The British Heart Foundation may be sent to John Heath & Sons Funeral Directors, 14 Earsham Street, Sheffield, S4 7LS.

KENNEDY - On March 26th 1988, Paul, of The Society of Jesus, peacefully in the care of the Little Sisters of the Poor, at Vauxhall, aged 84. Requiem Mass at Farm Street Church, Tuesday 5th April at 10.30 am. Requiescat in pace.

KENNINGTON - On March 26th, 1988, peacefully at home, Frank William, aged 73, dearly loved father of Sue. Funeral service at St Marys Church, Oatlands Avenue, Weybridge, Thursday, 31st March at 3.30pm. Flowers to be sent to the church.

LAST - On March 22nd, at the Royal Marsden Hospital, Isabel, after a long illness bravely borne. Funeral at Welwyn Garden City Free Church, at 2pm, Wednesday April 6th followed by cremation. Family only at the crematorium. Family flowers only by request but donations if desired to The East Herts Hospice Care Service, shall be equally shared with the Royal Marsden Hospital. Donations to: The Isabel Wing, Douglas Tilby House, Hall Grove, Welwyn Garden City. Enquiries to G.W. Blow & Sons, 12, Prospect Place. Tel:Welwyn 4686.

LATHBURY - On March 26th 1988, suddenly but peacefully, Marjorie, in her 87th year. Beloved wife of the late Robert, mother of Diana and Alison, grandmother, great grandmother and loyal friend. Family flowers only please. If desired, donations to Hospice at Home and all enquiries to Paul Bysouth, Funeral Services, Crowborough, Sussex. Telephone: (0892) 685000.

McFADDEN - On March 17th, in New York City, George Anthony, beloved father of Ashton and Clarissa, husband of Lynn. Memorial Service on April 7th in New York. Donations in his memory to St. Christopher's Hospice, 51 Lawrie Park Road, London SE26 6DZ.

MILES - On March 26th, 1988, at Queen Elizabeth Hospital, Birmingham. George Theophilus, husband of Margarete and father of Christopher. Funeral Service at St Peter's Church, Harborne, where for many years he was organist and Choirmaster, on Thursday March 31st at 2.45pm. Flowers or donations to Friends of the Earth to WH Scott and Son, 426 Rotton Park Rd, Edgbaston Birmingham 15.

RAE - On March 26th, peacefully at home, Edith Marion; elder daughter of Lt Col L. St. John Brodrick and widow of Lt Col William Rae DSO. Loved mother of John and Kenneth and grandmother of Angus and Isobel. Cremation private. Memorial Service later.

ROBERTS - On Palm Sunday 1988, peacefully at at Edgecombe Nursing Home, Hilda Mary, aged 93, elder daughter of the late Major H.H. Roberts of Westow Croft, York and much loved aunt of John. Funeral service at St Martin's, East Woodhay, Tuesday April 5th at 11.30 am. Memorial service and interment of ashes at St Mary's, Westow at 11.00 am on Wednesday April 20th. Donations in lieu of flowers for St Mary's, Westow via the Rev. John Woolmer, Shepton Mallet Rectory.

SAYER - On March 26th, at Norwich, Frank Dale, aged 71. Solemn requiem mass, Norwich Cathedral, Tuesday April 5th, 1pm. Flowers to Gordon Barber, Funeral Home, Norwich.

SCARAMANGA - On March 28th, peacefully in Hospital, Theodore Ambrose. Beloved husband of Bunny and dear father of Andrew and Susan. Funeral at St Laurence Church, Wyck Rissingt on Thursday March 31st at 3.00 pm. No flowers but donations if desired to The Injured Jockies Fund, c/o Norman Trotman and Hughes, Walton House Barn, North Leach, Cheltenham, Gloucestershire.

SHARPUS - On March 26th, very peacefully at Holyport Lodge, Berkshire, Lillian Dorothy, aged 85, widow of A.D.P.(Bob) Sharpus. Cut flowers only please to F.G. Pymm, Funeral Directors, Maidenhead.

SULLIVAN - On March 27th, Daniel Patrick, peacefully at Stony Stratford, Sydenham aged 85. Requiescat in pace. Requiem details Tel: 01 942 1730.

WHITEHEAD - On March 29th, peacefully in hospital, Edith Frances, of Shafts Farm, West Meon, Hampshire. Family flowers only, donations to Hampshire and Isle of Wight Nature Trust, 8 Market Place, Romsey, Hampshire.

WHITEHEAD - On Sunday March 27th, in hospital, Frank Henry Whitehead, beloved husband of Gwen, much loved father of June, Frances and Peter, and grandfather to Jacqueline, Karen, Rosemary and Isabelle. Service 3pm, Thursday March 31st at Christ Church, Chorleywood.

WITHERINGTON - On Friday March 25th, at 10.00am, Joseph Witherington, of Newport, Gwent, Headmaster of St. Josephs High School. Requiem mass took place at St. Marys Church, Stow Hill, Newport. On Friday March 25th, at 10.00am. The Governors of St. Joseph's High School wish to extend to his wife and family, and to the staff and pupils of the school, their deepest sympathy and assurances of the prayer of the Mass. Requiescat in Pace.

ZINOVIEFF - On March 25th, peacefully at 2 Wearside Drive, Durham City, Joanna, dearly loved wife of the late Andrew Zinovieff.

MEMORIAL SERVICES

DENT-BROCKLEHURST - Mary, widow of the late Major J H Dent-Brocklehurst of Sudeley Castle. A thanksgiving serivce for her life and work will be held at St Peter's Church, Winchcombe, Gloucestershire at 12 noon on Saturday April 9th 1988. Memorial donations for Distressed Gentle Folks Aid may be left at the church or sent to Vicarage Gate, Kensington, London W8 4AQ.

HILL - A service of thanksgiving for the life of Charles Horace John Hill, will be held at St George's Church, Trotton, on Wednesday April 20th at 3pm.

IN MEMORIAM - PRIVATE

ENTWISLE, Leslie and Pamela, lovingly and steadfastly remembered by E.B.S.

Impressive results

Auction giants flourish

SALEROOM

By Sarah Jane Checkland
Art Market Correspondent

Both giants of the auction circuit, Christie's and Sotheby's, announced impressive end of year results yesterday. Clearly this, the dominant section of the art market has survived, and indeed flourished in the wake of last October's stock market crash.

Sales at Christie's from January to December 1987 were about £600 million — up 49 per cent on the previous year, while at Sotheby's (a private company, and therefore not quoted) sales stood at £852.3 million, a 39 per cent increase.

The previous pattern for the art market after a stock market crash is for it to continue on a plateau for some months, and then plunge. But this crash defied expectation, possibly due to investors transferring their resources from stocks in to art.

At Christie's, triumphs included Van Gogh's "Sunflowers", which fetched £24.75 million, and the private treaty sale of John Constable's "Stratford Mill," estimated at around £10 million, to the National Gallery.

Meanwhile, the company quietly consolidated its property holdings, buying the freehold of its Brussels office and a further floor in New York. It expects an even more glorious future under the chairmanship of Lord Carrington from July 1 — the ideal gentleman-diplomat.

Apart from record prices for the Duchess of Windsor's jewellery, and Van Gogh's Irises, Sotheby's achieved crazy prices for the most unlikely things, such as the remnants of the old aesthete Stephen Tennant at Wilsford Manor which sold for well over estimate.

Sotheby's did sustain two embarrassments in December, when a painting valued by its Bournemouth branch at £400 sold at Phillips for £847,000; and a dark painting on slate, which fetched a sorry £170 at Sotheby's Chester last summer, turned up at Christie's, and fetched £418,000.

Certain areas of the market, such as 20th century British paintings, have *suffered* — particularly the middle and poor quality works. But on the whole, the market is strong, prompting speculation that Alfred Taubman, Sotheby's owner, may reconsider his plans — postponed due to the crash — to float the company on the stock market.

Both auction houses say they are actively planning to take Europe by storm in 1992 when EEC restrictions are removed. The only shadow on the horizon appears to be the prospect of new auction regulations, as the Office of Fair Trading continues its campaign for consumer protection.

After a successful sale of top-class Impressionist paintings on Monday night, at which a total of £18.5 million was raised, with only 12 per cent unsold, the second phase of Christie's Impressionist bonanza — Impressionist and modern paintings and sculpture — totalled £2.5 million, with 28 per cent unsold.

James Roundell, who fielded the major telephone bids on Monday night, and conducted yesterday morning's sale said, "The success of the sale was almost unheard of. We were delighted with the price for Degas's Blanchisseuses (£3.8 million). It was never going to make £7 million." (the price for a *painting of the same subject* by the artist, sold by Christie's last November). Of the record breaking Modigliani (at £4.8 million), he said: "We knew there was a lot of interest, but we were staggered by how much it fetched."

Top lot at yesterday's morning sale was £126,500 (estimate £60,000 to £80,000) for "La Sieste": a painting of a young man waking from sleep in a copse by Gustave Courbet. In the afternoon, there were records for contemporary artists Lynn Chadwick (£66,000) for "Cloaked Figure IX"; Maurice Esteve (£55,000 for "Manitou") and a drawing by Frank Auerbach (£22,000). The overall total for the three sessions was £23.2 million.

Business news, page 27

Latest wills

The Very Rev Sydney Hall Evans, of Winchester, Hampshire, Dean of Salisbury 1977-86, and before that Dean of King's College, London, for 20 years, left estate valued at £103,411 net.

Ronald Charles Fulke, Baron Greville, of Lionsmead House, Shalbourne, near Marlborough, Wiltshire, connoisseur and patron of the arts, left estate valued at £308,207 net.

Pamela Veronica Harris, of Eaton Terrace, London SW1, left estate valued at £1,239,144 net. She left £3,500 to the Distressed Gentlefolk's Aid Association, £3,000 to the Home of Compassion, Thames Ditton, Surrey, £1,500 to the NSPCC and £1,000 each to the National Trust and the Salvation Army.

Mr Albert Clark, of Selly Oak, Birmingham, left estate valued at £865,744 net.

PERSONAL COLUMNS

ANNOUNCEMENTS

KIRK, JOHN KIRK late of 83 Northchurch Road, Islington, London N1, died there, on 17th January 1987.
(Estate about £16,600)

MASON, CHARLOTTE MASON, SPINSTER late of Manor Rest Home, Woodville Road, Keighley, West Yorkshire, died Steeton, Keighley, West Yorkshire, on 7th January 1987.
(Estate about £18,500)

DELLA PORTA, JOSEPH HARRY DELLA PORTA late of 26 Bont Uchaf, Bethesda, Bangor, Gwynedd, died at Bangor, on 29th June 1986.
(Estate abut £12,000)

SIMMONS, DORIS CELIA SIMMONS, SPINSTER late of 322 Graham Road, Ranmoor, Sheffield, South Yorkshire, died there, on 31st March 1987.
(Estate about £45,000)

SUTTON, SAMUEL SUTTON late of Warley Hospital, Brentwood, Essex, died there, on 28th April 1987.
(Estate about £11,000)

TOFTS, JOHN TOFTS Otherwise JOHN GERARD TOFTS late of St Clements Nursing Home, 44 Ash Hill Road, Torquay, Devon, died there, on 2nd August 1986.
(Estate about £10,600)

The kin of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

'AGAIN very grateful thanks to St Jude for incomparable favours granted".

CAPTAIN John Sanderson Poole DSO, MC, KRRC, RAF. Major Harold Hewett Jell DSO, MC, RA. Historian seeks relatives/descendants of the above (01) 876 4698.

CHARMING LADY (54), seeks an equally charming man (54+) who is someone special to form a close friendship with - be able to have a laugh with as well as a deep conversation (without being boring) - a person to share and enjoy evenings of bridge, theatre, music and entertaining good friends - and the occasional adventure to add some spice to life - possibly marriage. Written applications only, photo appreciated, please quote ref C024. Helena International, VIP Introductions, 17 Hill Street, Mayfair W1X 7FB.

CHRISTIAN CHILDREN'S FUND of GB help Third World poorest children. Sponsor a child. Donations and legacies needed for development projects. Tel: 01 831 7145. CCFGB, Freepost, London, WC1R 4BR.

MIRABELLE. Although subject to change of ownership the Mirabelle Restaurant will continue to operate normally for the next 2 months. Reservations:01-499 4636. 56 Curzon St. London W1Y 8DL.

PLEASE HELP the National Benevolent Fund For The Aged to provide "TENS" machines for the relief of pain in conditions like arthritis. £60 buys a machine. Donations please to The Viscount Tonypandy, Chairman, NBFA, 65 London Wall, London EC2M 5TU.

BIRTHDAYS

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ANNIVERSARIES

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DOMESTIC & CATERING SITUATIONS

BATCHELOR Belgravia, needs responsible resident house keeper. Daily cleaner already employed. Reply to BOX B51.

BUTLER/Cook/Houseman. Sevenoaks, Kent. Must be capable of preparing plain meals for middle aged couple. Occasional lunch/dinner parties for max 6 *persons. Good accom.* Sal to £12,000. Mrs Hutchinson, 01-584 4343, Jeeves Agency, 35 Brompton Rd, London SW3

CHEF for luxury hotel barge/french canals. Apr-Oct. (078481) 2439.

CHINESE RESTAURANT seeks Chinese Head Chef, 5 years experience, salary min £9,800. Please phone 01 629 8103 or 01 938 4228.

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TUSCANY Experienced staff to work in small hillside hotel 21/5 - 23/7. HSH Limited. Tel: 01 736 5094.

SITUATIONS WANTED

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PUBLIC NOTICES

SCOTTISH OFFICE
MARCH 1988
PRIVATE LEGISLATION PROCEDURE
(SCOTLAND) ACT 1936
BRITISH RAILWAYS (NO. 2)

NOTICE IS HEREBY GIVEN that application by Petition under the Private Legislation Procedure (Scotland) Act 1936 has been made to the Secretary of State in March 1988 by the British Railways Board for an Order under the above name or short title for purposes of which the following is a concise summary:-

1. Construction of Work No.1 - A railway (800 metres in length) at the Cowlairs (Turkey Yard) railway depot of the Board in the City of Glasgow District, Strathclyde Region.
2. Power to stop up part of Cowlairs Road and the appropriation of the site of the part so stopped up.
3. Purchase of land or rights in, under or over land for the purpose of Work No.1.
4. Special provisions in connection with the construction and maintenance of Work No.1 and as to entry and compensation and extinction or suspension of private rights of way over land to be purchased or used: and power to stop up temporarily roads and footpaths, with or without providing substitutes.
5. Power to stop up Camps Junction Level Crossing, Kirknewton, Lothian Region.
6. General provisions applicable to or in consequence of the intended Provisional Order.

AND NOTICE IS FURTHER GIVEN that a plan and section of Work No 1 and a plan of the land which may be purchased or used compulsorily under the powers of the intended Provisional Order, with a book of reference to that plan, have been deposited for public inspection with the Sheriff-Clerk of the Sheriff Court District of Glasgow and Strathkelvin, 1 Carlton Place, Glasgow; and with the Town Clerk, City of Glasgow District Council, City Chambers, Glasgow.

On and after 31st March 1988 a copy of the draft Provisional Order may be inspected at the aforesaid offices of the Sheriff-Clerk and Town Clerk and a copy inspected and copies obtained at the price of 50p each at the offices of the Board's Solicitor (Scotland), 9th Floor, ScotRail House, 58, Port Dundas Road, Glasgow, and at Haymarket Station, Edinburgh; and at each of the other undermentioned offices.

Petitions against the draft Provisional Order praying to be heard must be deposited at the Scottish Office, London, not later than six weeks after 11th April 1988 in the manner and subject to the conditions prescribed in General Orders 75 to 77, copies of which may be inspected at the offices referred to in the preceding paragraph.

The procedure subsequent to the deposit of the Petition and draft Order will be by way of Provisional Order unless it be otherwise decided in terms of the Private Legislation Procedure (Scotland) Act 1936, in which case the procedure may be by way of Private Bill and, in that case, this notice will, subject to the Standing Orders of Parliament, apply to such Bill.

Dated this 30th day of March 1988
SIMON OSBORNE,
British Railways Board,
P.O. Box 1016,
Platform 1
Paddington Station,
LONDON W2 1YG.
Solicitor to the Board.
JOHN INGRAM,
British Railways Board,
ScotRail House,
58, Port Dundas Road,
Glasgow G4 0AH.
Solicitor (Scotland).
SHERWOOD & Co.,
Queen Anne's Chambers,
3, Dean Farrar Street,
Westminster,
LONDON, SW1H 9LG.
Parliamentary Agents.

PUBLIC NOTICES

PASTORAL MEASURE 1983

The Church Commissioners have prepared a draft pastoral scheme providing for a new place of worship in the parish of Aylestone Saint Andrew with Saint James and for the declaration of redundancy and demolition of the church of Saint James, Aylestone Park, being a parish church of the said parish (Leicester diocese) and a draft amending redundancy scheme providing for the appropriation of the redundant church of Covenham Saint Bartholomew to use as a shrine or monument or for Christian community purposes and for purposes ancillary thereto (Lincoln diocese). Copies of the draft schemes may be obtained from the Church Commissioners, 1 Millbank, London SW1P 3JZ to whom any representations should be sent within 28 days of the publication of this notice.

BRITISH RAILWAYS BOARD
DIRECTOR OF CIVIL ENGINEERING
Lineside Weed Spraying

This is to inform adjoining land owners that the British Railways Board will be undertaking lineside weed spraying during the period between April and September of this year.

The Board will be using weed spraying trains as well as hand-spray equipment to eliminate and reduce weed growth where it would prevent the safe operation of the railway or where plant growth damages the track of lineside structures. The work will be done in accordance with the Food and Environmental Protection Act 1985 and the Pesticides Regulations 1986

CHARITY COMMISSION
General Charity: The Press Club
Benevolent Fund

The Charity Commissioners propose to make a Scheme for this Charity. Copies of the draft Scheme may be obtained from them (ref: 153990 LA) at St Alban's House, 57-60 Haymarket, London SW1Y 4QX. Objections and suggestions may be sent to them within one month from today.

LEGAL NOTICES

IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
COMPANIES COURTNo. 009330 of 1986
IN THE MATTER OF
SPREEGH LIMITED
-and-
IN THE MATTER OF THE
COMPANIES ACT, 1985

BY ORDER OF THE HIGH COURT OF JUSTICE dated the 14 day of JULY 1987 I RICHARD EAGLESFIELD FLOYD FCA FIPA of Clifford's Inn, Fetter Lane, London EC4A 1AS together with MELVYN LAWRENCE ROSE FCA of Lidgra House, 250 Kingsbury Road, London NW9 0BS have been appointed joint liquidator of the above named company with a committee of inspection.

DATED this 18 day of March 1988
R.E. FLOYD
Joint Liquidator

IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
NO 00393 of 1988
COMPANIES COURT
IN THE MATTER OF BIRMINGHAM
MINT GROUP PLC
AND IN THE MATTER OF THE
COMPANIES ACT 1985

NOTICE IS HEREBY GIVEN that the Order of the High Court of Justice (Chancery Division) dated 7th March 1988 confirming the cancellation of the Share Premium Account of the above-named Company was registered by the Registrar of Companies on 12th March 1988.

Dated this 25th day of March 1988
Evershed & Tomkinson,
10 Newhall Street,
Birmingham B3 3LX.
Tel: 021-233-2001
Fax: 021-236-1583
Ref: 34
Solicitors for the above-named Company

THE INSOLVENCY ACT 1986
GLYNSTREET LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 98 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at The Ladbroke W1, on 21 April 1988 at 10.30am, for the purposes mentioned in Sections 99 to 101 of the said Act.

A list of the names and addresses of the Company's creditors will be available for inspection free of charge at Buchler & Co., 17/18 Dover Street, London W1X 3PB between 10.00 am and 4 00 pm on Tuesday 19 April 1988 and Wednesday 20, April 1988.

Creditors wishing to vote at the Meeting must lodge a full statement of account and an informal proof of debt and unless attending in person a proxy at Buchler & Co., 17/18 Dover Street, London W1X 3PB no later than 12 noon on Wednesday 20 April 1988. Secured creditors must, unless they surrender their security, give particulars of their security and its assessed value if they wish to vote at the Meeting.

By Order of the Board.
OWEN BARNES
Director
21 March 1988

IN THE MATTER OF PETRANOL
EXPLORATION PLC
AND IN THE MATTER OF
THE INSOLVENCY ACT 1986

NOTICE IS HEREBY GIVEN that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 30 April 1988, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned I.P. Phillips FCA, of Arthur Andersen & Co., PO Box 55, 1 Surrey Street, London WC2R 2NT the Liquidator of the said Company, and if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

21 March 1988
I.P. PHILLIPS - Liquidator

Pursuant to Section 600 of the Companies Act 1985
Appointment of Liquidator

Company number: 1912955. Name of company: Petranol Exploration plc. Address of registered office: Calder House, 2nd Floor, 1 Dover Street, London W1X 3PJ. Liquidators name and address: Ian Peter Phillips, 1 Surrey Street, London WC2R 2NT. Date of appointment: 18th March 1988. By whom appointed: Members.
Date: 21 March 1988
I P Phillips - Liquidator

THE INSOLVENCY ACT 1986
IN THE HIGH COURT NO. 2655 OF 1987
Re: Antonia Fuorvito of and trading at 93 Greenway Avenue, London E17 lately of and trading at 77 Lansdowne Road, London E17 at both as a contract cleaner as Helgrave Cleaning

I, Nigel James Hamilton of Ernst & Whinney, Becket House, 1 Lambeth Palace Road, London SE1 7EU hereby give notice that I have been appointed Trustee of the above named Bankrupt under a certificate dated 4 March 1988. All persons having in their possession any of the effects of the Bankrupt must deliver them to me and all debts due to the Bankrupt must be paid to me. Creditors who have not yet proved their debts must forward their proof of debt forms to me on or before 31 May 1988.

Dated this 21st day of March 1988
N J Hamilton - Trustee

OXFORD SURGILASE LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 98 of the Insolvency Act 1986, that a MEETING of the Creditors of the above-named Company will be held at the offices of Leonard Curtis & Co., situated at 30 Eastbourne Terrace, (Second Floor) London W2 6LF on Thursday the 31st day of March 1988 at 2.30 o'clock in the afternoon, for the purposes provided for in Sections 98 et seq. KEITH DAVID GOODMAN, FCA Licensed Insolvency Practitioner of Leonard Curtis & Co., whose address is above, will provide the creditors free of charge with such information as to the Company's affairs as the creditors may reasonably require until the 30th March 1988.

Dated the 24th day of March 1988
M.E.C. BEACON - Director

THE INSOLVENCY RULES 1986
RULE 4.106 (1)
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MEMBERS' VOLUNTARY
LIQUIDATION

NOTICE IS HEREBY GIVEN that Mr P.R. Copp, Chartered Accountant of Messrs Stoy Hayward, 8 Baker Street, London W1M 1DA, was appointed Liquidator of the above named company following an Extraordinary General Meeting of the company on 14 March 1987

Dated this 21st day of March 1988
P.R. COPP - LIQUIDATOR

Note: This notice is purely formal. All known creditors have been, or will be, paid in full.

SHREWDROSE LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 48 of the Insolvency Act, 1986, that a Meeting of Creditors of the above named Company will be held at 6 Bloomsbury Square, London WC1A 2LP, on *Wednesday 20th April, 1988 at 2.00 p.m.* for the purposes mentioned in Sections 48 & 49 of the said Act.

Dated this eighteenth day of March 1988
Panos Eliades - Administrative Receiver

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Howard's way

Howard Panter wants to do for the West End theatre what Terence Conran did for style. Sheridan Morley talks to the producer of Simon Gray's play *The Common Pursuit*

Four years after it was first seen at the Lyric Hammersmith in a production by Harold Pinter, Simon Gray's *The Common Pursuit* returns to London in a new version directed by the author and already acclaimed in America.

This also marks the first production by Howard Panter since he formed the Turnstile Group, a remarkable partnership of theatrical landlords, producers, directors and actors designed, among other objectives, to counter the accusation from many of us that the commercial West End has no coherent artistic policy or continuity of any kind.

Panter is 39, and has come up through the management side of the business: the son of an EMI director of engineering, he started by running an amateur theatre group and by the time he left LAMDA was already a lighting designer for London Contemporary Dance. He also pioneered the Soho Poly with Verity Bargate, and can still point to a stage personally constructed plank by plank.

By the early 1970s he had directed at the Traverse and the King's Head, and was running the theatre at the ICA: "I had my fun directing plays and earned my living as a lighting designer; but my interest was always in management, and after I'd worked with Tony Richardson at the Round House, I went as an assistant first to Michael Codron and then to Eddie Kulukundis.

"In those days you got £15 for directing a play on the fringe and £30 for being the company manager, so I preferred managing. Having been at the sharp end of production, and seeing a lot of my friends dying on the wire, I came to realize that most theatre managers (except the ones I worked for) didn't have the faintest idea what they were doing; so I thought maybe there was room for me."

Panter's credits as a producer or co-producer range from *Trafford Tanzi* and *Balthasar B* through *When I Was A Girl I Used to Scream and Shout* and more recently *Curtains* and *Separation*.

Like Robert Fox, he belongs to a Codron-inspired generation of West End managers who believe that plays need to be developed and nurtured rather than simply presented, but who have found it increasingly difficult to operate as the artistic directors of theatres in which they have no territorial stake or permanence.

"For a long time I've wanted to link productions and buildings in the West End, and for that you need three elements: a development fund, a production company and a playhouse. All need to be under one umbrella but to keep their separate identities.

"Within Turnstile we have my own production company, as well as United British Artists, who will supply the actors, artistic directors like Michael Attenborough and the Simons, Callow and Stokes.

"But then we also have a property company, and Keith Prowse for ticket selling, and the landlords of the Comedy and the Phoenix Theatres. The plan is that *we all work together*, so that a play can be taken from the very first draft on the typewriter, right through to the final Hollywood film."

He explained further: "Consider a play like *Educating Rita*: it went through all kinds of different managements on its journey from the RSC fringe to the West End and then Hollywood. We plan to be able to do all of that within the same company.

"I'd like to do for the theatre what Terence Conran has done for style: he knew that you had to combine the product with the marketing, and that for quality work in commercial buildings there has to be some overall control.

"One of our new partners is the chain that owns the Curzon cinemas, and what they've done recently in upgrading London filmgoing I think we have to do for theatre: you may not like all their movies, but at least you know you are never paying for rubbish.

"Habitat and Next and Virgin seem to point the way forward to a coherent marketing structure, and *I think* the theatre has got to take account of that: develop a quality brand identity, if that phrase isn't too awful.

"For too long within the West End there has been a division between the people who own the theatres and the people who put on the shows. That has to stop.

"The West End has for too long been in a feast-and-famine situation, with no money spent on research or development. If we were in computers, we'd be bankrupt by now."

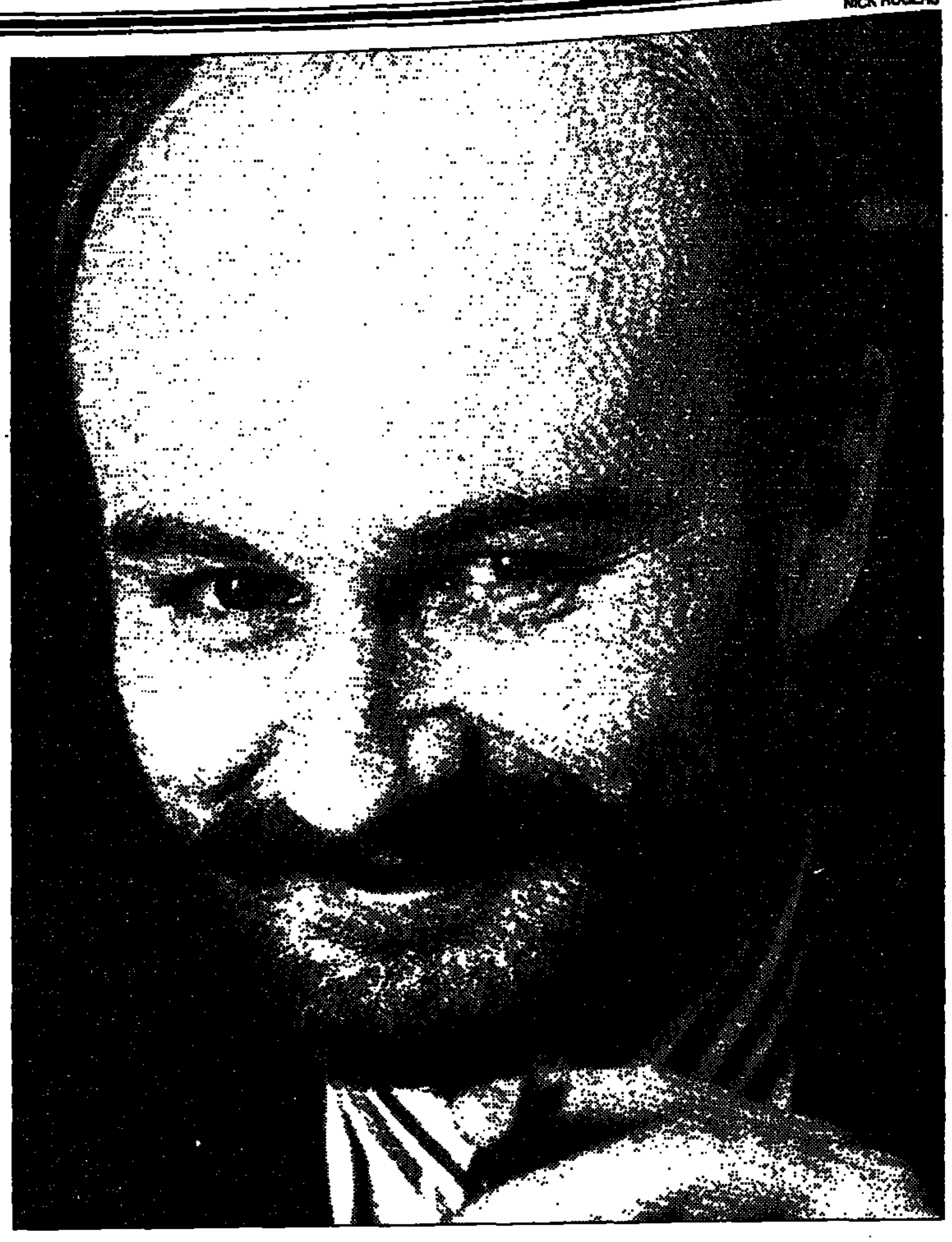
Panter's casting of *The Common Pursuit* (an everyday story of literary magazine folk) with a new generation of "alternative" television comedians (Rik Mayall, John Sessions, Stephen Fry) suggests a kind of lateral thinking which clearly extends to his future projects, ranging as these do from an off-Broadway import with Richard Dreyfuss, through a Marie Stopes drama, *Married Love*, to the Kenneth Branagh Renaissance Company's Shakespeare tour, which has just begun in Birmingham.

But Turnstile, which already has a Broadway audience in the Jujamcyn Group who own five major theatres there, is the *main* objective.

"None of us had to do this: we all came together out of real experience, and because we knew that something drastic had to be happen if the West End was to survive as anything other than a museum of old musicals."

● The Common Pursuit *is now previewing at the Phoenix Theatre, Charing Cross Road. It opens on April 7.*

NICK ROGERS



Conran of the stage? Howard Panter is bringing together all aspects of theatrical production and marketing

TELEVISION

Another round?

The Kyril in *Codename Kyril* (ITV), HTV's two-night spy thriller, based on a novel by John Trenhaile, fulfilled the expectations of graffiti writers by being – at least as far as KGB nasties go – a nice one.

Played by Ian Charleson with a subtlety mutating accent and a fashionably tinted designer stubble of a haircut, Kyril showed unmistakably human emotions. He even cried when the English girl he loved was injected to death by a less empathetic Soviet hit-man.

Not that our Kyril did not have a bit of a mean streak. He crucified the hit-man to the floor with barbed wire for his pains.

Though the camera tastefully averted its gaze from some of the more pointed details of this blasphemous torture, some viewers no doubt welcomed such simple expressions of love, hate and fear. For *Codename Kyril*, like *Smiley's People* cleverly scripted by John Hopkins, continued the Le Carré television game of baffling the viewer.

The technique, however, was amusingly different from the extended mole-hunting of *Tinker, Tailor, Soldier, Spy*. Instead of bemusing us by withholding information, we were confused by having too much – the identity of the Russian and British mole and of all the competing factions in both the secret services.

The problem was not only remembering what we knew, but what each character did not know.

The production was blessed with a very strong cast and Ian Sharp's direction kept a brisk pace and convincingly orchestrated the *trapped terror of Kyril's girl* awaiting her fatal prick. But *Codename Kyril* could not prevent the feeling that we have giddily gone in spy circles once too often.

Andrew Hislop

Optimistic airs: upstate and upbeat

Stephen Pettitt reports from Buffalo, New York, on this year's North American New Music Festival

It would not be too wide of the mark to suggest that Buffalo approximates, both economically and architecturally, to Liverpool. The fortunes of New York State's second city, however, seem to have begun to turn. There is now an unmistakable optimism in the air, an optimism which was felt keenly in this year's North American New Music Festival, the largest and highest status event of its kind in America.

Some events were decidedly on the fringe, like the memorable evening called "Music for Words", when the actor Paul Schmidt, seated in the middle of a paddling pool and surrounded by empty beer bottles, read hypnotically from a variety of sources, accompanied by piano and guitar.

Like Andy Warhol's "A Hundred Cans" and Jackson Pollock's "Convergence", two of the most celebrated possessions of the City's Albright-Knox Art Gallery (which houses an extraordinarily rich collection of Impressionist and 20th century art), the ideals of America's two musical idols, both of whom were in Buffalo to hear their own work, contrast starkly with one another.

On one side stands Elliott Carter, whose music is complex in detail and structure but is as straightforwardly absolute as Bach's. On the other reposes John Cage, anarchic, obscure, spiritual. In Buffalo, reverence seemed higher for Cage than for Carter, but then its university did employ the late Morton Feldman, specialist in beauties, long, spare and undifferentiated.

Cage's lecture on anarchy, delivered in his monotonous drawl, was listened to with rapt attention. Most of those who heard it seemed unaware that it was an anarchic exercise in chance theory itself. If it was Cage, it *must* have been good.

Actually, much of the Cage we heard in the following concert *was good. Isabelle Ganz and Caroline* Plantamura sang the doleful five-note *Litany for the Whale* with superb control, and the result was a minimalist piece charged, for once, with pathos.

Hypnotic fringe show: Stephen Schmidt in *Music for Words*

Anthony de Mare, an excellent young pianist kept busy throughout the festival (who last year won the International Gaudeamus Competition in Holland), gave us two songs for closed piano and voice, while Frances-Marie Uitti delivered Cage's technically complex and meticulously notated *Etudes Boréales* and Giacinto Scelsi's *YGGHUR* with the impressive facility showed in Brighton last year in her performance of Per Norgaard's Cello Concerto.

Yet the central point of the festival was undoubtedly Carter's music, which can rarely have been performed as dazzingly as it was by the touring Arditti Quartet, who gave three concerts and took a substantial part in a fourth in the space of two days. (Their presence, incidentally, was assisted by the British Council, which was also responsible for the coincident stimulating exhibition of avant garde British sculpture at the Albright-Knox).

The Arditti programme included all of Carter's four string quartets, and on the strength of their achievements here, it is good news that they are to record the cycle for Etcetera in June. They were also heard in the concert which included the Piano Sonata, superbly played by Stephen Manes, and the Cello Sonata, given by the admirable Rohan de Saram and the indefatigable Yvar Mikhashoff, one of the Festival's two organizers.

The other, the percussionist Jan Williams, contributed readings both dextrous and thoroughly musical, of three of Carter's timpani pieces in another concert, while Caroline Plantamura sang *A Mirror on Which to Dwell* with eloquent understanding. Meanwhile, the festival had opened with celebratory Carter: the *Holiday Overture* (1944) and the rather more cerebrally ebullient *A Celebration of Some 100 X 150 Notes* (1987), by the Buffalo Philharmonic Orchestra under Jesse Levine.

But, as I have already suggested, this is far from being all Carter and Cage. The Arditti impressed everyone with their ability to make the most of an ungratifying score like Bernadette Speach's tedious *Pentamenta* as well as more rewarding works like David Felder's pithy *Third Face* and British quartets by Peter Paul Nash, Vic Hoyland, and Brian Ferneyhough (No. 3).

Then there was a Latin American evening which confirmed the attractiveness of the music of Roberto Sierra and of Tania Leon's arresting *A La Par*, stunned with Anthony de Mare's virtuosity in Ricardo Lorenz's piano piece *Bachango* and that of Anthony Miranda in William Ortiz-Alvado's percussion piece *Urbanizacion* and entertained in Francis Schwartz's tongue-in-cheek *I Am the Diva*, complete with audience participation.

All that and Lou Harrison, Jon Gibson, Ben Neill, Kagel and Sylvano Bussotti's outrageous *Pianobar pour Phaedre* besides, put this provocative, invaluable feast on a level with our own Almeida Festival.

Bullseye on first attempt

THEATRE

Raping The Gold
Bush Theatre

In the past two years new work at this theatre has been of so consistently high a standard that a critic counts himself lucky when his turn comes to review the latest play here. This time the author is Lucy Gannon and the play, a detailed and subtle work powerfully fuelled by anger, is her first to receive a full stage production.

It is set on and around an archery field in a small town in Derbyshire shattered by unemployment. The main protagonists are two bowmen disputing the future of their club. Gabriel (Trevor Peacock), a former works manager, has discovered in the ritual of his bow the only beauty remaining in his stricken life; stubbornly clinging to his vision, *he treats the proposal* by *the* earnest school teacher (Paul Copley) to share the field with other sports as a blasphemy so vulgar he can barely speak for contempt.

This traditional conflict between private need and public benefit is kept from being schematic by the lively details of character, supplied at first through the monologues that Gannon gives her five older characters. The testy Gabriel, for example, previously seen withdrawing from mundane activity inside his Zen cloud, reveals a withering gift for pin-pointing poseurs as he sits alone at his dining table, an empty *wine glass beside* his packet of cold chips.

The neatly integrated sub-plot joins together the gold-haired daughter (Sophie Thursfield) and a black boy on the dole, once the *star hope of his teachers but now* consumed with inchoate rage. A performance of great integrity here by Paterson Joseph.

Debbie Shewell's production draws strong performances all down *the line, including the pair* of kidding youngsters, likeably played by Charlie Creed-Miles and Henry Woolley.

On the minute stage, Paul Brown has contrived to fit a leaf-scattered rectangle of artificial grass; and it is in tune with the underlying sorrow of an admirable play that the death that inevitably occurs on the field should slide away from murder and suicide and be caused by a broken heart.

Jeremy Kingston

Comedy done to death

Musical Comedy Murders of 1940
Greenwich

The comedy thriller never was much of an entertainment form, but during its West End heyday in the 1950s it offered a certain level of technical skill nowhere to be found in this New York exercise by John Bishop.

Comedy thrillers are supposed to offer a bargain: you get two shows for the price of one. Mr Bishop plays this the other way round: taking the starting point that there is no need for the plot to make sense as the whole thing is for laughs.

He sets the piece in a snow-bound Westchester mansion where the company of a recent Broadway flop are auditioning their next show to a backer. But as the author *also* wants to get some knowing laughs at the expense of musicals being written on the road, he switches to that gag at the expense of the audition. In any case, by this time the backer, *for reasons that* never emerge, has been murdered.

The play's first priority is to cram in all the traditional paraphernalia: the isolated house, the disconnected phone, sliding panels, *bodies in the library. These are* all dramatically potent devices if they are properly introduced.

Bishop simply piles them in with no thought for preparation, suspense, or timing: *and they pile* up, along with the rumours of Nazi saboteurs, mysterious German twins, and awed memories of the "stage door slasher" who liquidated their erstwhile chorus-*line*, arousing no *interest in* what is going to happen next.

Feverish: Margaret Courtenay (left), Sheila Steafel and Simon Cadell

What remains is a feverish production by Peter Farago and an excellent company tackling their lifeless material with varying de*grees of success.*

There is at least one personal triumph, from Simon Butteriss, playing three German siblings, including an assassinated maid who keeps popping out of cupboards and a *former female* impersonator who would have been at home in the Kit-Kat Club, now working as a meat-cleaver-wielding spy. Alone among the company, Butterissis at once *comic and dangerous.*

Otherwise there is Tom Baker, mugging like mad as a name-dropping director none of whose works has ever been released; and Simon Cadell, as the timid little *comedian who becomes the hero* of the hour, doing down the opposition with a rubber brandy bottle and obligatory references to "goils" and "moiders".

Sheila Steafel has her moments as a flaky librettist, gripped by inspiration in the rare moments when she is not passing out at the sight of the latest body. Margaret Courtenay, as the Wagnerian hostess, launches her party with a carnivorously gloating line: "This day will add a bone-chilling chapter to the Grossenkneuten annals".

A promising opening: would it had been fulfilled.

Irving Wardle

Paul Robeson – Song of Freedom
Young Vic

"The most marvellous human being I have ever known or seen," said C.L.R. James of Paul Robeson. The problem, dramatically speaking, is that ideal human beings do not make ideal subjects for plays.

Robeson's magnificent gifts as athlete (the first black All-American footballer), actor and singer, and human qualities of intelligence and dignity, marked him out early as a public representative of black America. He learned to control his anger *at white discrimination* and violence. In his teens, because his father (a Presbyterian pastor) had taught him that he was not alone – the millions of black boys who had not achieved what he was achieving were with him.

All this makes the first act of Andy Rashleigh's stage biography, dealing with Robeson's great period of success and social lionization in the 30s, long on period detail and short on dramatic tension.

The main event in it, Robeson's "affair' with Edwina Mountbatten, *despite* rather self-conscious echoes of Othello and Desdemona, seems singularly pointless: some of the blame for this must lie with Kate Lynn-Evans, who gives Edwina the high cackling laugh and coy girlishness of a nervous débutante.

In the title role, Leon Herbert looks splendid but has difficulty giving Robeson any more palpable, *breathing life than the statue of a* negro in chains which stands in the corner of Marty Flood's grandiose set. The fact is that Robson's public persona, unlike Othello's, was too firmly grounded to reveal any telling tragic flaws.

Redemption comes partly from the negro spirituals (Leon Herbert reveals latent fire and all the low notes for "Old Man River", but Vicky Licorish, who also plays Robeson's wife Eslanda, is still more gutsy and rhythmically alive); partly also from Max Harvey's Peter, third member of the Mountbatten ménage and played with a light fantastic humour which is both appealing and unexpected.

Dramatically the second act is more coherent and convincing, if only for the sad reason that it shows a man fallen from public grace, hounded by McCarthy's minions because of his sympathy with Russia. In grizzled older age Leon Herbert losses some of his earlier stiffness, and turns in his most exciting singing performance with "Jacob's Ladder". Richard Williams's direction could be tightened up a couple of notches.

Harry Eyres

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WEDNESDAY PAGE

Her mother's keeper

Rita Hayworth was not an ideal mother but when she died one daughter stood by her side. Shirley Lowe met her

"You can't blame your parents for who you are": Princess Yasmin, left, and Rita Hayworth before she succumbed to Alzheimer's disease

Princess Yasmin Khan had a rotten childhood. But what can you expect when your mother is labelled Hollywood's "Love Goddess" and your father is an international playboy? Rita Hayworth and Prince Aly Khan seem to have had too much of everything — looks, talent, money — to be happy. They were divorced when Princess Yasmin was three. There followed a "tug of love" battle, played out in the tabloids (at one point, Rita and Aly were on either side of Lake Tahoe, she with husband Dick Haymes, he with Gene Tierney, and the child went from one side to the other), a couple of unsatisfactory stepfathers, a court Jurisdiction Order when Rita was accused of neglecting her two young daughters, and the death of her father in a car crash, when she was 10 years old.

And yet, around the time when Joan Crawford's daughter and Bette Davis's daughter were crucifying their mothers in print, Princess Yasmin gave up a promising singing career to look after her mother, who was slowly dying of Alzheimer's, a degenerative brain disease. "Look, it's Rita," she would say, leading her mother to the mirror. But Rita Hayworth no longer knew who she was. "Sometimes she'd smile when I came into the room," says Princess Yasmin, "and then two words would come out and I'd wonder if she sometimes understood, but just couldn't articulate. That was why it was so important to talk, to tell her what was happening, to touch her with love." It is nearly a year since Rita Hayworth died, 68 years old, bedridden, totally helpless, her mind a tragic blank. "I think about her a lot," Princess Yasmin says. "I do miss her. I miss my father, too."

Aged 38, she lives in a comfortable apartment in a Thirties block overlooking Central Park, with her two-year-old son, Andrew. She was married to Basil Emnbiricos, the son of a Greek shipping family, in 1985 and divorced a few months ago.

The failure of her marriage has, she says firmly, nothing to do with her mother and everything to do with picking the wrong person. "I'm sorry it ended the way it did, but it was the only way, and healthier for Andrew than living in a bad situation for his sake."

There are photographs of Rita Hayworth on every shelf and bureau. Her daughter has inherited the heart-stopping smile and sparkling eyes, but none of the mother's fiery Spanish-Irish temperament. She is a quiet, shy woman and like so many children of immature parents, she seems always to have been the responsible adult of the family.

"Oh yes, I always felt responsible for mother," she says. "But when you're a child, a teenager, what can you do? She was so bad at the practical things of life. I mean, when she was driving a car, well, she couldn't actually drive properly, and she'd never be able to find the parking lot. I worried about the kind of people she was seeing, whether she went to her doctor and dentist regularly. I somehow always had the feeling that my mother was ill, all through my childhood I felt her frustration.

"Everyone thought that drink was mother's problem. She had a difficult time dealing with reality, and escaped into alcohol instead of talking to someone about it. She'd call me up at college and ask what I was doing and I'd tell her, and then two days later she'd call me again and ask the same question, and I'd say: 'I *told* you, mother'. And then she'd laugh about it . . . 'Silly me' . . . instead of saying: 'I'm losing my memory'."

When doctors diagnosed Alzheimer's disease, Princess Yasmin was in Munich, auditioning for a conductor who offered her a job. "I had a great decision. To continue with my career or go home and take care of my mother. Really, there was no choice for me." She settled her mother into the next door apartment and installed round-the-clock nursing care. Six years later, Rita Hayworth died. "Alzheimer's patients often become aggressive, she had a tendency to say things she didn't mean, there were periods of agitation. We had to medicate her, give her string to play with, something to do with her hands.

"Sacrifice? That's a big word and I don't relate to it. I just got on with my life and took care of my mother. But I was constantly feeling anger, guilt, helplessness. I kept asking myself: 'Why can't I do more to relieve her anguish?'."

She spends part of every day working for the American Alzheimer's Association, giving speeches, raising funds. It is sad, she says, that in Hollywood "no one will come out and say: 'I have a relative with Alzheimer's' — Aids, yes; Alzheimer's, no". And in Britain — where Alzheimer's affects 5 per cent of those over 65 — she says the problem is worse: "People will not even talk about it".

At 19, when she "realized I had to get rid of this black cloud on my shoulders", she had a brief period of analysis. "I went around and talked to doctors and tried to understand why I felt the way I did, and that knowledge has given me the strength I have now.

"I think my mother's sense of insecurity came from her childhood. She was disciplined in her work life, but not in her personal life. Alcoholism, drugs, all that is a weakness, it's a crutch." She claps her hands delightedly when I tell her about Cheryl Crane's revelation, in her autobiography, that when she told her mother that she felt she had been a lesbian since the age of six, Lana Turner cried with relief: "You mean it's not environmental? You mean it wasn't my fault?"

"Oh, I love it. I do feel very much you can't go on blaming your parents for who you are. You have to take responsibility for yourself. That is maturity." But there is still a black cloud on her shoulder. Doctors believe that Alzheimer's may be inherited. "I live in fear that I might die the same way as my mother but what can I do? You can't stop life because you might have Alzheimer's, or get it."

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& BRIEFLY

A round-up of news, views and information

Rich diet for Easter

For the "never too rich or too thin" brigade, Tiffany in Old Bond Street has Jean Schlumberger's Easter egg pendants of amethyst and rhodochrosite set in gold, from £700 to about £1,000. For the rest of us, Continental-style chocolate novelties will do. At Liberty, Italo Suisse white chocolate swans are £8.95, hens or rabbits £5.50 and foil-covered sheep 50p; Thornton's has several new rabbits, including a red waistcoated white chocolate model for £2.99, and a fructose-sweetened rabbit for diabetics for £1.89. There is even a doggie egg: the Woofit (by Canine Candy) 59p from Asda and other stockists — a percentage of the profits go to Battersea Dogs' Home.

Quote me . . .

"We must give the people of Ethiopia a spade, but we must also make sure that it is used to dig a well and not more graves for dying children." ***Audrey Hepburn***

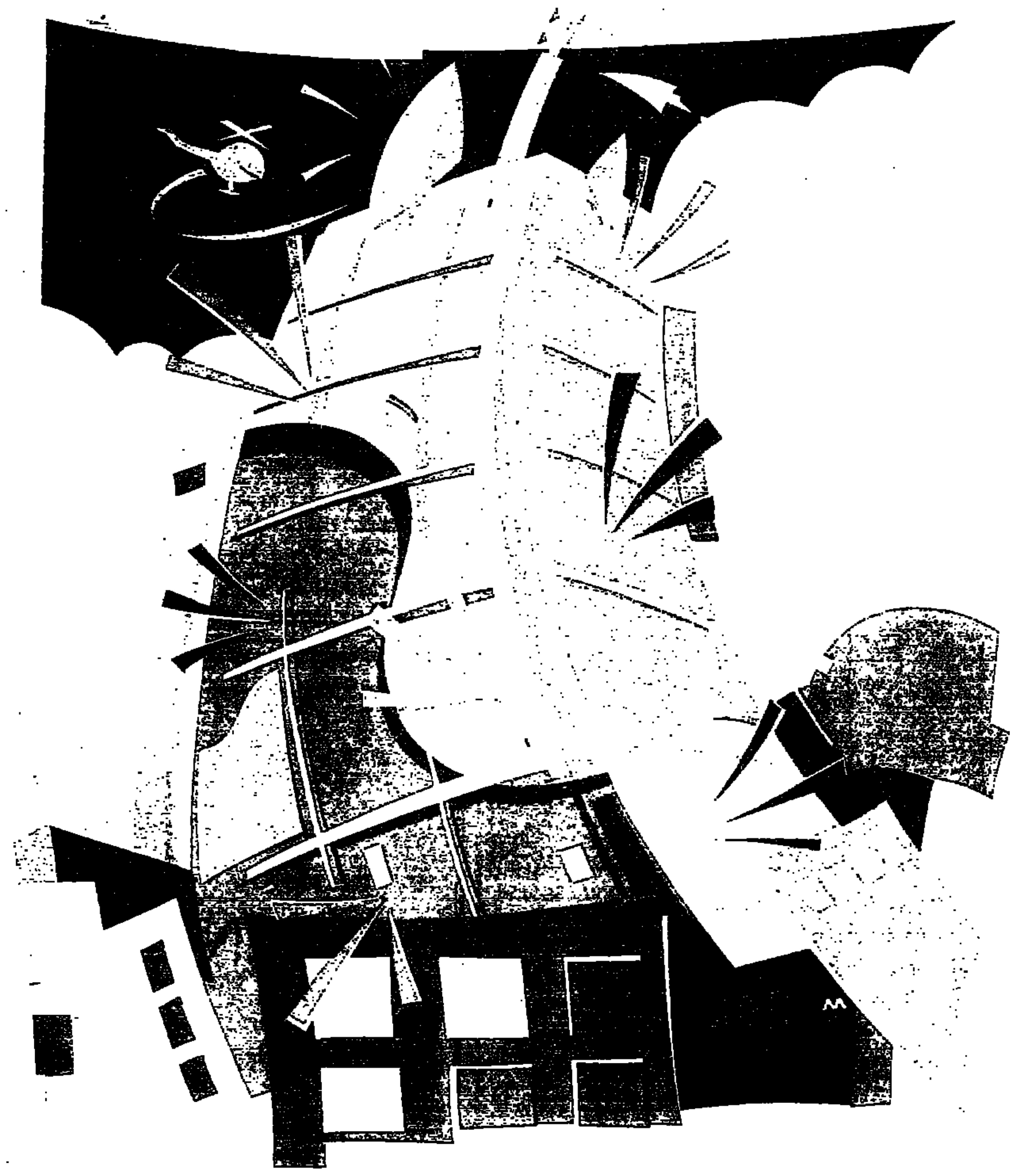
Amusing pieces

The Science Museum's user-friendly Launchpad should attract the young this weekend. It offers hands-on familiarization with scientific principles in the guise of games, with hologram hands to shake, kaleidoscopic rooms to enter and gravity-defying bricks to stack. (Closed on Good Friday but open on Easter Sunday, 10.30am-5.30pm. Admission charges are discretionary.)

Tantrums tempered

Hot on the heels of the American Dis-mem-bear — the forgiving Teddy you can tear apart when you are feeling furious — come the British Throw-a-Tantrum dolls. William Johnson, the British inventor, has developed an electronic device, implanted in soft-bodied dolls, which will turn off whoever is on the screen when you hurl it at the television set. It could also be used to turn on the bedroom light by a child scared of the dark. Johnson estimates that a doll should cost under £30, and he is talking to manufacturers about production and marketing.

Victoria McKee



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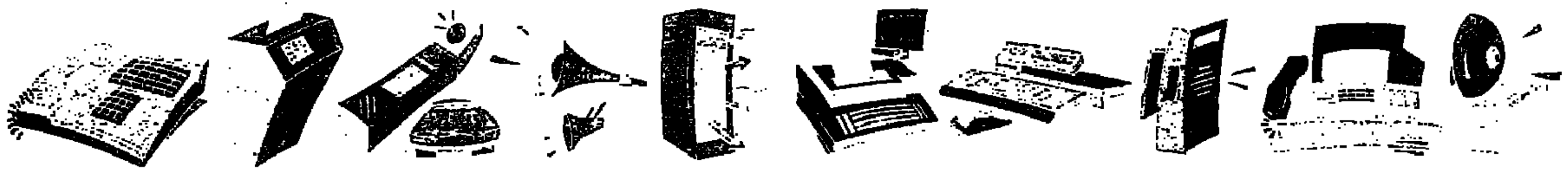

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By Patricia Tisdall

A teach-in for the managers

Henley's College of Management celebrates its 40th anniversary this spring with a push in profits

There is a new buzz of interest about management education in top business circles these days. Industry leaders have at last united to support the concept, first, that recognized management *qualifications are desirable*; secondly that it is up to employers to do something about it rather than leaving it to the state.

A Council for Management Education set up late last year under the chairmanship of Bob Reid, chairman of Shell UK, endorsed by both the Confederation of British Industry and the British Institute of Management, has already attracted backing from more than 20 major organizations and expects to sign up at least 100 more in the near future.

The growing preoccupation of many business schools is that of meeting the anticipated boom in demand without diluting their standards.

Henley, the management college which celebrates its 40th anniversary this spring and is one of the oldest in Europe, has fewer worries on this score than most.

Since 1972 when he took over as principal, Professor Thomas Kempner has kept up the college's early pioneering tradition with a remarkable series of diversifications.

One of the most courageous for an establishment which has had to generate its own finances was the substantial investment of more than £1.5 million in high-quality video programmes back in the recession-struck early 1980s as part of a distance learning package.

This has given the college a 50 per cent stake in a separate company, Henley Distance Learning, which now handles the production and marketing of the courses.

The company expects to start making small profits from the present financial year and hopes to go public by around 1990-91, but the main *benefit to the college of what* Professor Kempner describes as "championing an idea" has been to add flexibility to its traditional teaching methods.

"It is clear from the interest shown in distance learning that much of the momentum is being instigated by individuals", Professor Kempner says. "Rather than waiting for their employers to make the first move, managers themselves are putting pressure on *businesses to help them get* qualifications. Employers are following in the wake, often reluctantly".

One of a few noteworthy exceptions is Shell, which started a company-based Master of Business Administration programme for 80 of its managers in association with Henley earlier this year.

Another is Computer Integration, a new advanced computer systems company, which is making registration for an MBA through distance learning a mandatory requirement for all new employees. In return the managing director is offering new recruits a BMW car on successful completion of the programme.

The problem which everyone connected with management education envisages is in a shortage of suitable calibre teachers, but Professor Kempner is more sanguine than most.

At Bradford University where he was the first director of the management centre, he was successful in transferring academics from other disiciplines — *economics*, statistics and so on, into management education.

"The intellectual content in *most management courses is* not that difficult", he says. "The problem is in the application of theory to practical real life business problems".

Practicality and realism have been a Henley hallmark from the outset. The object of the college was to be "not theory but improved practice," stated Sir Hector Hetherington, one of the early *sponsors*, in an article announcing the plans for the college, published in *The Times* in November 1945.

Today, this realism is most apparent in the programmes which the college tailors to individual organization requirements. Having started in 1976 with a programme for 14 managers employed by the National Freight Corporation, the company programmes division dealt with more than 1,000 managers employed by around 40 different organizations.

Its contribution to college revenue has increased from 5 per cent in 1981 to 25 per cent last year.

The increase has brought big changes in the utilization of the college's accommodation. The graceful building set in an estate of 30 acres bordering the River Thames is itself an important part of the "Henley experience".

But instead of housing a few *hundred managers for intensive* periods lasting several weeks, the 100 or so study bedrooms are now also accommodating several thousand people who stay only two nights or so at a time but make repeat visits.

Two new buildings have been added since 1986. The first is used exclusively to house Henley Distance Learning Ltd, and the second, the Alex Jarratt Building which was opened in May 1987, is designed principally for the Company Programmes division.

A third new construction which is due to be ready for occupation this autumn will house the college's own Information Systems department of nine people and provide an audio visual control room.

Another growth area of diversification has been achieved in the postgraduate sector through a link with Brunel, the University of West London.

Diversification *has brought* increased revenue to the college. During the last six years income has risen from £2.2 million in 1982 to a projected £6 to £6.5 million for 1988. If revenue from other activities like distance learning are added, Professor Kempner believes Henley to be the biggest of its type in Europe.

As for the future, in the *short term* Professor Kempner is casting a predatory eye towards Continental Europe for new customers.

Until recently, Continentals were a little apprehensive about their high-flying managers rubbing shoulders with counterparts in the UK in case the so-called "British disease" rubbed off.

However, the recent economic improvement has transformed overseas attitudes to British business and its managers. Henley hopes to capitalize on a leading position for longer residential courses for experienced managers in a world market in future decades."

"Comparatively long residential courses was the first thing we did and we do it well," Professor Kempner comments.

The message that British managers are poorly educated in comparison with their counterparts in other countries is one which he has been preaching for many years. He takes no satisfaction that it has been endorsed by two major reports published last year.

Among others questions is why does Britain graduate only 1,200 British MBA's a *year while the US produces* 70,000?. "UK business schools are too small. Economies of scale do matter", says Professor Kempner.

These economies will matter even more if the technological innovation in teaching methods which he and his colleagues envisage for the long term future reach maturity.

These include interactive computer conferencing and video conferencing tutorials via satellite and cable involving clusters of managers working within their own work location.

A possible role for Henley in such an environment could become one of teaching teachers — but long- term planning is not a luxury it or any other business school has yet been able to afford.

Pictures: JULIAN HERBERT

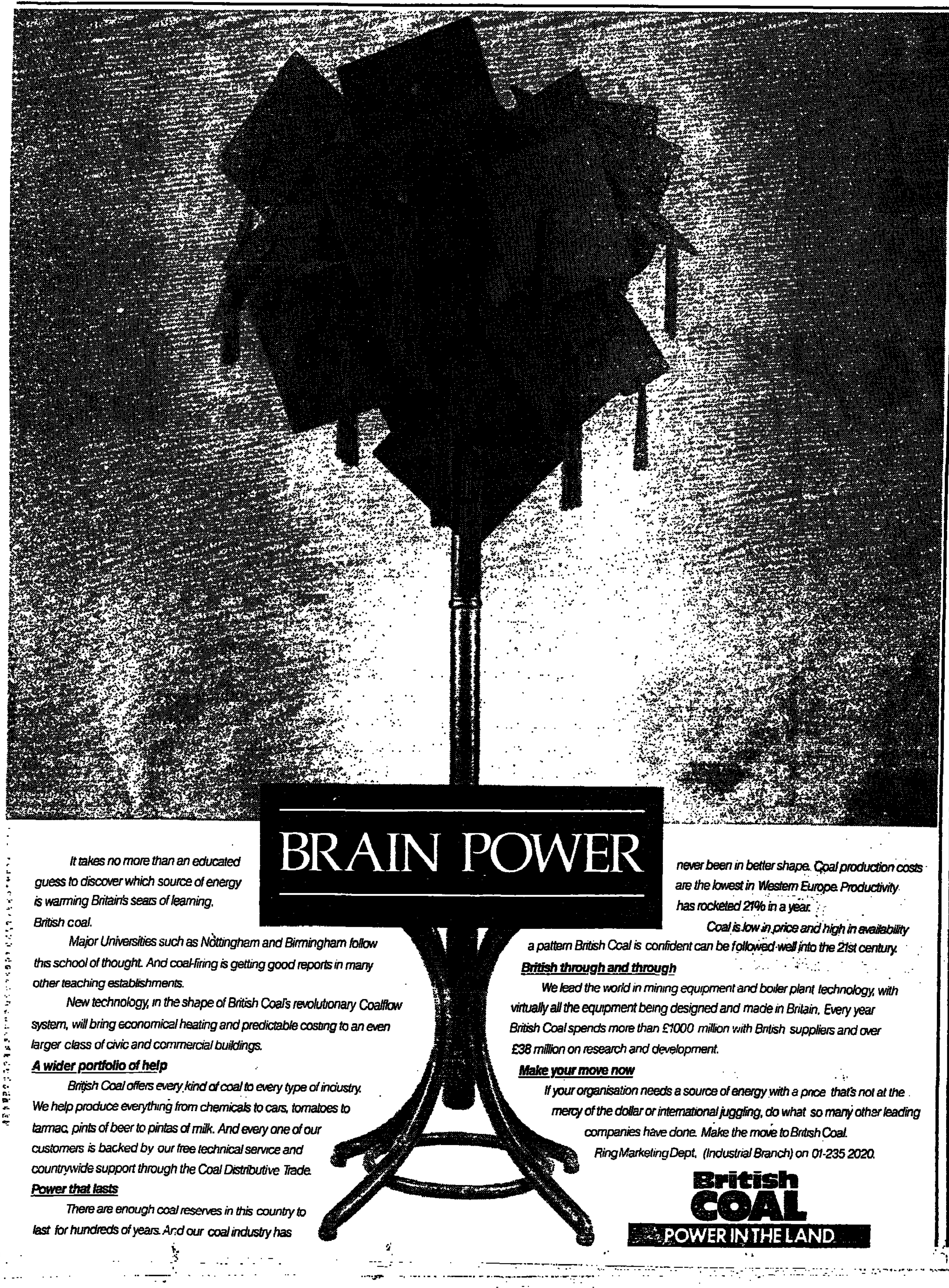
Professor Thomas Kempner outside the graceful Henley College building: a pioneering tradition

CHANGE IN PATTERNS OF ACTIVITY 1981-88

Gross income (percentage)

	1981	1988*
Long open executive courses	56	21
New Henley management course	0	5
Open short courses	17	5
Graduate studies programme	18	42
Tailored company programmes	5	24
Other income	4	3
Total (%)	**100**	**100**

*: Projection



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Call to train 100 bosses

An evaluation by the Tavistock Institute of Human Relationships had far-reaching consequences for Henley by seeding the idea that a "critical mass" might be needed for management education to be fully effective.

The survey, carried out in the mid-1960s, showed that although most participants could demonstrate improvements resulting from taking the Henley general management course, new ideas would spread more quickly if their own superiors were more familiar with the concepts being taught.

Discussions with nominators resulted in the design of a new four-week programme (initially called the general *management appreciation* course, later the senior course) to achieve that aim.

Introduced in 1968, the success of the senior course soon led to an unexpected development. A big insurance company pressed for two similar courses to be run for more than *100* of its own senior managers. Considering that Henley's total throughput from all sources was geared to *only a few hundred people,* this was indeed a formidable challenge.

Helping a company to achieve its goals and objectives

Nevertheless, the college met the request within the following two years.

About the same time the college began to harness the talents of ex-students (or members as it prefers to call them) as lecturers. Conscious that some of its newer students were knowledgeable about subjects like statistics and quantitative techniques about which older members felt themselves deficient, it began to run short one-week specialist courses with practising managers as visiting experts.

The development of specialist courses also attracted new attention leading to requests for help with specific problems at organization level.

One early client was the Civil Aviation Authority. Another was the National Freight Corporation which, faced with privatization, asked Henley to teach a block of 14 managers about the implications of the transition to a commercial undertaking.

The college had some misgivings at first in responding to the rapid increase in requests for courses tailored exclusively to a single organization.

First there was the worry that a drain on resources of a large-scale programme could swamp the other activities of the college. Second and more fundamental was the concern that an exclusive in-company programme would not give sufficient cross-fertilization to maintain Henley's standards.

Strategy target: Roger Pryor

In the event it proved that modern organizations had become sufficiently diversified to enable groups to be balanced — particularly if, as with the International Thomson Organization, participants are drawn together from various countries.

It also proved possible to spark a chain-reaction by which groups of people working towards a common objective could learn from each other *within the organization's* existing hierarchy.

Objectives vary depending on the specific requirements of each client company.

Roger Pryor, the director of what has become the Company Programmes Division, is *strongly opposed to packaged* solutions. He defines its activities as "helping the company concerned to achieve its own goals and objectives" and regards the programme as "an integral part of the total business strategy" of the client organization.

In operating a series of workshops with London Underground, for instance, the aim is to raise commercial awareness. The programme designed for the Milk Marketing Board and Dairy Crest has been concerned with helping young managers with high potential to learn more about their own organization as well as developing managerial skills.

In 1986 Henley gained one of the largest management training contracts ever awarded in the UK when it started a three-year programme which involved 1,200 managers employed by Woolworth.

Valued at around £1.5 million, the programme has been concerned with changing the management style and culture of the whole organization.

It encompasses a three-stage programme for every store manager and his or her counterpart on the administrative *side and involves* every participant going through a 2½ day workshop at the college at each stage.

The very rapid *expansion of* its tailored company programmes has meant not only that the college has had to provide new facilities but also to adjust its existing services to accommodate large numbers of managers from a wide variety of backgrounds, some of whom had never spent a night away from their spouse before.

New facilities include a separate dining-room and additional premises — the Alex Jarratt Building opened in May, 1987, to provide *conference facilities, seminar* rooms and offices.

The result has been not only a boost in college finances — company programmes have increased from a share of about 5 per cent of total income at the start of the decade to 24 per cent — but also a change in creating a more dynamic atmosphere.

This has arisen partly because of the throughput of several thousand managers staying for a couple of nights at a time, and partly because of the increase in visiting experts and associated teaching materials needed to sustain the new programmes.

40 years of creating top people

Once it was believed that managers were born, not made. Henley college has changed all this

Management education was a strange concept when Henley, *then the Administrative* Staff College, ran its first general management tuition session in March 1948 after 15 months of struggling with post-war rationing and regulations.

Until then it was believed that managers were born, not made. *Maybe they just grew,* like Topsy.

The content of the intensive eight-week course, which is the college's main executive programme, has been updated to meet modern requirements, but its design has stood the test of time.

The idea is that participants from different backgrounds can learn from each other through working at *practical business problems in* small syndicates of 10 or so people.

Sir Noel Hall, the first principal, described the early sessions as a "cliff-hanging experience" because, to an unusual degree, their success depended on the qualities of the individuals sent on them.

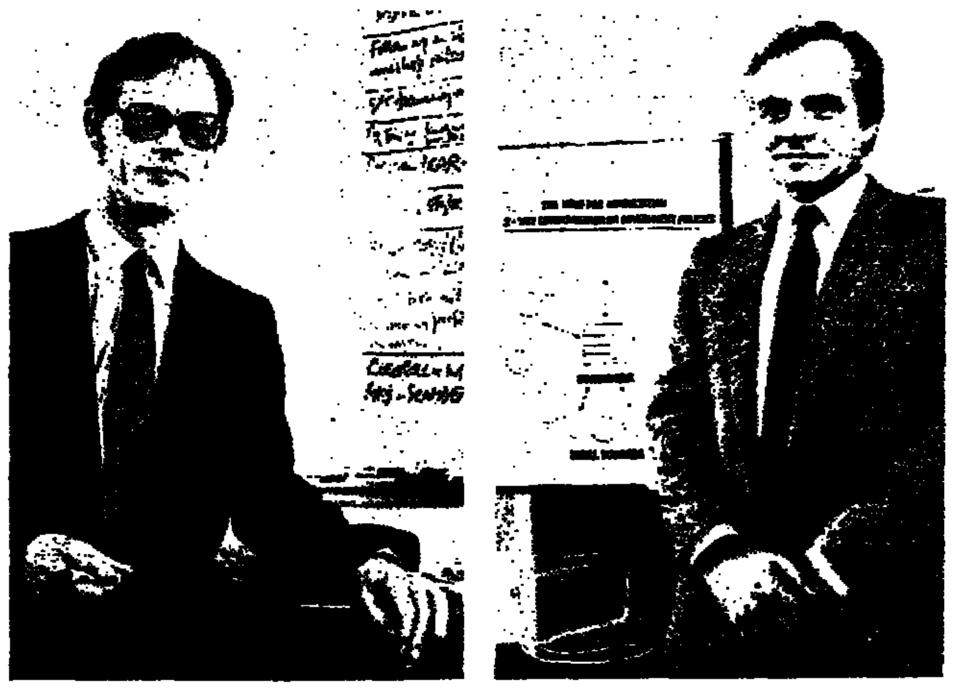
As a private enterprise organization with no government grant, there was little the college could do to influence selection in the early days.

"After the first three or four sessions we began to get nominations from firms and *public departments who had* sent people to the earliest sessions and were renominating. It was clear that the basic idea had got across correctly. The right kind of people were being sent", Sir Noel recalls.

The duration, originally three months, is considered to be an important part of the design if the broader outlook which specialists need to acquire to become effective senior managers is to have a permanent effect.

"To do a decent job we need a sustained period of contact with the people we are trying to develop", says Peter Herbert, the director of studies.

A new twist which Mr Herbert *has introduced since* taking over the course in 1986 has been to apply psychometric testing and appraisal *techniques* developed at the college in the 1960s as an aid to balance the personalities as



Peter Herbert, left: "More contact" . . . Professor Keith MacMillan: "Half go for diploma"

well as backgrounds of syndicate teams.

Before coming on the course each participant and his or her boss is invited to complete a detailed questionnaire analyzing their abilities, skills and personality characteristics.

To provide a comparison there is also provision for the view of up to three subordinates to be included.

"We were worried at first that the questions would be *viewed with suspicion,"* says Mr Herbert. "In practice, it turned out that many participants had done this type of test before and it has been well received."

Future assessment could include a medical check

The resulting "mind boggling" package of information when analyzed by a psychologist enables the college to tailor the course to meet *individual needs.*

"In the future we may look at providing a complete assessment, coupled perhaps with a physical examination," Mr Herbert said. Analysis of this information is helped by the computer equipment and *information* technology systems which are rapidly becoming an integral part of all the Henley courses.

Another new aid in the behavioural area has been the widespread use of video equipment. This enables participants *to see for themselves* if, for instance, they are interrupting too much or otherwise failing to communicate effectively.

Mr Herbert is very keen to encourage participants to take risks and make experiments. "I consider it very important for people to explore new ideas while they are here and to challenge the status quo even if it means breaking the *rules."*

One of his own experiments during a half-day workshop aimed at improving creative *skills was to ask members to* make a collage about the future using an assortment of odd objects like car tyres and bits of cameras.

Once participants loosen up they can then admit to what Mr Herbert describes as "grotesque orders of ignorance" in particular subjects as the first step in doing something about it.

An accountant by training, he is amazed that so many of the managers he sees are financially illiterate.

Recent years have brought a new emphasis on "value for money," not just from the participants but also from organizations which sponsor them. This is the aim behind the "*Business Strategy* Workshop" component of the general management court.

As part of their preparation for the course participants are invited to bring along information about a strategic issue which relates to their own company. The syndicate then selects one of these topics to discuss collectively along with tutors and visiting experts and to analyse the options and recommend a solution.

While the general management course is still regarded as an integral core of Henley's activities — demand for it has waned since the early *1980s largely because even* eight weeks is seen as too long a period for contemporary executives to spend away from their desks, and also because the vogue in adult education is for an informal modular approach with "come and go" appeal.

Mr Herbert's answer is that the "solution to handling a longish period away from a job is to plan for it." Two months at a period of career transition is neither here nor there if you manage the overlap."

A plus from Brunel

A move into postgraduate management education in the early 1970s through a link with Brunel, the University of West London, brought a wave of fresh thinking to Henley which by the 1960s was starting to be seen as somewhat old-fashioned and fuddy *duddy.*

Instead of imitating the intellectually rigorous standards of universities like *London or Manchester,* Henley with Brunel opted for practical flexibility by introducing a Master's degree in business administration *(MBA)* run on sandwich-course principles.

A modular study method which was revolutionary when *it was launched in 1974* combines a short, intensive period of study with projects in a working environment.

***At the same time* a research and doctoral programme was designed for people who wanted to study over a longer period.**

Researchers, who come from a wide range of backgrounds, can take either an MPhil (12 months full-time/two years part-time) or a PhD (two to three years full-time/four years part-time).

The association with Brunel *brought many advantages. It* brought funds in the form of a block grant from the University Grants Committee paid to Brunel but earmarked for Henley.

Use of the university's extensive campus at Uxbridge enabled the college's influence to spread without requiring extra buildings.

Substantial support was evident from overseas as well as from the UK and led to an extension of the original modular course. There is now a part-time version which requires attendance one day a week over six terms at Brunel supplemented by a residential weekend at Henley and takes between two and 2½ years, while a full-time, one-year *MBA also based at Brunel* was,too, launched in 1986 designed for people without sponsorship from employers.

A fourth method of taking an MBA is based on distance learning — a high-tech version of a correspondence course which includes video and audio cassettes and work books integrated with regular workshops for exchange of ideas and case working.

Pioneered by Henley in the early 1980s when the concept was still new and untried, this has attracted considerable in*terest from overseas.* There are now about 400 distance learning students in Singapore, 350 in Hong Kong, 150 in Malaysia and around 40 (considered to be the *smallest* viable group) in both Holland and Finland.

Although they are anxious *to improve their professional*ism, many managers are unsure or unwilling to commit for a long period of study when they sign up for a course. For these, the New Henley Management Programme launched in 1984 provides maximum flexibility and is seen as a *potential flagship for the* college for the future.

Designed specifically for managers in fast-moving businesses who do not want to be away from their desks for more than one week at a time, it is built around four separate residential weeks interspersed with self-study distance learning packages.

No formal entry qualifications are needed for this course *which can be stretched over* any period from seven months to two years and yet can lead, if participants wish, to a diploma *or* to the MBA degree.

In practice, according to Professor Keith MacMillan, *the director of studies,* about 50 per cent opt for the diploma, a further 15 to 20 per cent are going for their MBA, while several make the decision only after they encounter other people on the course.

Demand has grown considerably to the point where a third session has been introduced for 1988 compared with two in the initial years.

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This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

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THEATRE

LONDON

☆ BLUES IN THE NIGHT: Hit black blues show, with Carol Woods, Sarah Woollett, Helen Gelzer and Peter Straker singing their hearts out in a sleazy Chicago hotel.
Piccadilly Theatre, Denman Street, W1 (01-437 4506). Tube: Piccadilly Circus. Mon-Thurs 8-10pm, Fri and Sat 6.30-8pm and 9-11pm, £8.50-£14.50. (D)

☆ THE BRIGADIER/UNCLE MORT: Peter Tinniswood's prejudiced and splenetic pair given faces and flesh by William Rushton, with Sam Kelly and David Adams in attendance. Until April 9.
Lyric Studio Theatre, King Street W6 (01-741 2311). Tube: Hammersmith. Mon-Sat 8-10.15pm, mats Sat 4-6.15pm, £5.

☆ THE COMMON PURSUIT: Simon Gray play traces the fortunes of undergraduate friends; splendid cast led by Rik Mayall, John Sessions, Stephen Fry, John Gordon Sinclair.
Phoenix Theatre, Charing Cross Road, WC2 (01-836 2294). Tube: Tottenham Court Road. Previews until April 7, Mon to Thurs 8-10.15pm; Fri and Sat 8.45-11pm; mats Fri and Sat 6-8.15pm. First night 7-9.15pm. Then as before. £6-£14.50.

★ FASHION: Blistering comic Doug Lucie play set in a PR agency where principles are rotted by sex and cash. Great performances by Brian Cox and Alun Armstrong.
The Pit, Barbican Centre, EC2 (01-638 8891). Tube: Barbican/Moorgate/St Paul's. Previews tonight, 7.30-10.30pm. First night April 7, 7-10pm. Then in repertoire. £8.50. £6.50.

★ LETTICE AND LOVAGE: Maggie Smith and Margaret Tyzack waging eccentric war against the modern world in Peter Shaffer's new comedy.
Globe Theatre, Shaftesbury Avenue, W1 (01-437 3667). Tube: Piccadilly Circus. Mon-Sat, 7.45-10.15pm, mat Sat 3-5.30pm, £7.50-£14.50. (D)

☆ THE MIRACLE WORKER: William Gibson's celebrated play showing how blind young Helen Keller learned to communicate; with Hildegard Neil, Daryl Back, Ian Lavender.
Westminster Theatre, Palace Street SW1 (01-834 0283). Tube: Victoria. Tues-Sat 7.45-10.15pm, mats Wed and Thurs 2.30-5pm, and Sat 3-5.30pm, £5.50-£12.50.

☆ THE MUSICAL COMEDY MURDERS OF 1940: New York comedy-thriller starring Simon Cadell, Tom Baker, Margaret Courtnay, Sheila Steafel, Maria Friedman: set in a country mansion cut off (you guessed) by snow.
Greenwich Theatre, Crooms Hill SE10 (01-858 7755). Train: Greenwich. Mon-Sat 7.45pm, mats Sat 2.30pm, £3-£10.

WORD-WATCHING
Answers from page 22

ISH-BOSHETH
(b) The son of Saul, and after Saul's death the focus for the party opposed to David's succession to the kingship; Samuel 2,4.

TERTULLUS
(a) An orator hired by the high priest Ananias to lay accusations against Paul; Acts 24.

ACHISH
(c) The King of Gath and one of the chief princes of the Philistines, who became a friend and ally of David when David was on the run from the jealousy of Saul; I Samuel, 21, 28-9, I Kings 2.

JOSEPH BARSABAS
(b) One of the candidates to fill the place among the twelve apostles made vacant by the treason of Judas Iscariot. But the lot fell not upon him but on Matthias; Acts 1.

☆ PAUL ROBESON: Oxford Stage Company brings Andy Rashleigh's play to London: Leon Herbert in the lead sings 12 of the famous songs.
Young Vic Theatre, 66 The Cut, SE1 (01-928 6363) Tube: Waterloo. Mon to Sat 7.30pm; mat Sat Apr 9, 4pm. £7.50

☆ SHIRLEY VALENTINE: New Willy Russell play: outstanding performance by Pauline Collins as the downtrodden housewife tempted by a Greek Island.
Vaudeville Theatre, Strand, WC2 (01-836 9987). Tube: Charing Cross. Mon-Sat 7.30-9.45pm, mat Wed 2.30-4.45pm, £6-£13.50.

LONG RUNNERS: ☆ Beyond Reasonable Doubt: Queens Theatre (01-734 1166)... **☆ The Business of Murder:** Mayfair Theatre (01-629 3036)... **☆ Cats:** New London Theatre (01-405 0072, cc 01-404 4079)... **☆ Chess:** Prince Edward Theatre (01-734 8951)... **★ Follies:** Shaftesbury Theatre (01-379 5399)... **☆ 42nd Street:** Drury Lane Theatre (01-836 8108/9/0)... **☆ Kiss Me Kate:** Savoy Theatre (01-836 8888)... **☆ Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 6111, cc 01-836 1171)... **☆ Me and My Girl:** Adelphi Theatre (01-240 7913/4)... **★ Les Misérables:** Palace Theatre (01-434 0909)... **☆ The Mousetrap:** St Martin's Theatre (01-836 1443)... **★ Phantom of the Opera:** Her Majesty's Theatre (01-839 2244)... **☆ Run For Your Wife:** Criterion Theatre (01-930 3216)... **☆ Serious Money:** Wyndhams Theatre (01-836 3028)... **☆ Starlight Express:** Apollo Victoria (01-828 8665)... **☆ And Then There Were None:** Duke of York's Theatre (01-836 5122).

OUT OF TOWN

EDINBURGH: ☆ The Straw Chair: Edinburgh noblewoman in the 18th Century, exiled to the now deserted island of St Kilda. Opening of the Traverse's 25th season.
Traverse Theatre, Grassmarket (031 226 2633), Tues-Sat 7.30pm, £4.50.

GUILDFORD: ☆ *Married Love*: New Peter Luke play about Marie Stopes, starring Susan Hampshire.
Yvonne Arnaud Theatre, Millbrook (0483 60191), Mon-Thurs 7.45pm, Fri and Sat 8pm, mats Thurs 2.30pm, Sat 5pm, £6.50-£10.

STAFFORD: ☆ A Family Affair: Cheek by Jowl's touring production of Ostrovsky's satire on grasping Russian merchants.
Gatehouse Theatre, Eastgate Street (0785 54653) tonight and tomorrow at 8pm, £3.

STRATFORD-UPON-AVON: ☆ The Constant Couple: Pip Donaghy in Farquhar's city comedy gets the new season off to a sprightly start.
Swan Theatre, Stratford-Upon-Avon (0789 295623) Previews until April 5, 7.30pm; mats Sat 1.30pm. First night 7pm. Then Mon to Sat 7.30pm, mats Thur and Sat 1.30pm. £6.50-£14.50.

FILMS

■ Also on national release
≋ Advance booking possible

BABETTE'S FEAST (U): One of Karen Blixen's lighter tales, immaculately transferred to the screen by a fellow Dane, Gabriel Axel. With Stéphane Audran as a famous Parisian chef who tests her skills on an austere religious community (105 min).
Lumière (01-836 0691). Progs 2.10, 4.20, 6.35, 8.50.

■ BABY BOOM (PG): Modish comedy about a power-hungry careerist (Diane Keaton) whose life is thrown haywire by the arrival of an apple-cheeked baby girl. Directed by Charles Shyer (111 min).
Empire Leicester Square (01-437 1234). Progs 1.00, 3.30, 6.00, 8.30.
Cannon Edgware Road (01-723 5901). Progs 2.45, 5.30, 8.15.
≋ Odeon Kensington (01-602 6644). Progs 12.45, 3.20, 5.50, 8.30.
Notting Hill Coronet (01-727 6705). Progs 3.45, 6.10, 8.30.

THE COURIER (15): Tense Irish thriller about a dispatch rider (Padraig O'Loingsigh), mixed up with Val, a notorious criminal. Cait O'Riordan plays the woman who wins his heart (85 min).
Cannon Panton Street (01-930 0631). Progs 6.20, 8.20, 10.15.

HOLLYWOOD SHUFFLE (15): Spoofs and sketches hung on the peg of a black actor trying to get on in Hollywood. High-spirited, if patchy: written, produced and directed by its star, Robert Townsend (82 min).
Metro (01-437 0757). Progs 2.30, 4.15, 6.00, 7.45, 9.30.

I'VE HEARD THE MERMAIDS SINGING (15): Whimsy rules the roost in this feminist comedy from Canada abut a scatterbrained secretary (Sheila McCarthy) bemused by her new job in an art gallery. Written and directed by Patricia Rozema (87 min).
Cannon Tottenham Court Road (01-636 6148). Progs 2.00, 4.10, 6.20, 8.30.

THE LAST EMPEROR (15): Bertolucci's gorgeously photographed epic tells the extraordinary story of Pu Yi, China's last imperial ruler, who lived to become a model Communist citizen. With John Lone, Peter O'Toole (162 min).
Odeon Leicester Square (01-930 6111). Progs 12.15, 4.00, 7.45.

■ NO WAY OUT (15): Polished version of a *film noir* classic, *The Big Clock*, with a new Pentagon setting and a few extra twists. Gene Hackman plays the Defence Secretary with a crime to cover up; Kevin Costner is the luckless investigator. Roger Donaldson directs (114 min).
Cannon Panton Street (01-930 0631). Progs 2.15, 4.45, 7.15, 9.45.
≋ Odeon Kensington (01-602 6644). Progs 12.40, 3.10, 5.45, 8.25.
Odeon Swiss Cottage (01-722 5905). Progs 1.25, 3.45, 6.05, 8.30.

NUTS (18): High Society whore Claudia Draper kills a client in self-defence. Is she sane enough to stand trial? With Barbra Streisand and Richard Dreyfuss (116 mins).
Cannon Chelsea (01-352 5096). Progs 2.10, 5.45, 8.25.
Cannon Tottenham Court Road (01-636 6148). Progs 1.15, 3.15, 5.45, 8.15.
≋ Warner West End (01-439 0791). Progs 1.00, 3.30, 6.00, 8.30.

CONCERTS

LUNCHTIME

☆ JACOB'S OLD WINE: As part of the "Theme with Variations" series devoted to British music the Guildhall Symphonic Wind Ensemble plays Gordon Jacob's Old Wine in New Bottles, Handel's Music for the Royal Fireworks and gives the London premiere of Michael Ball's Omaggio.
Barbican Centre, Silk St, London EC2 (01-628 8795, cc 01-638 8891), 1-1.55pm, free.

☆ OFFERING EXCERPTS: Besides excerpts from Bach's The Musical Offering, the Lecosaldi Ensemble performs Dismas Zelenka's Christie Eleison in E minor and Peter Lea-Cox conducts.
St Anne and St Agnes's, Gresham St, London EC2 (01-373 5566), 1.10-1.50pm, free.

EVENING

☆ EBEN'S JOB: In The New Generation series of organ recitals, David Titterington juxtaposes his Introit, Chorale and Fugue on a Theme by Bruckner with the London premiere of Eben's Job.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 5.55-6.55pm, £4.50.

DONALD COOPER

Taking the tough line with Faust

Previews start tonight at the Lyric Theatre, Hammersmith, for Goethe's *Faust Part 1*, starring Simon Callow (on right of picture) in the physically and emotionally arduous title role. His Mephistopheles is Peter Lindford (top of picture) last seen at this theatre in the Actors Touring Company production of the Marlowe version, in which he played Faustus. The production team is an exceptionally strong one: David Freeman directs and David Roger is designer, renewing the partnership responsible for last year's *Akhnaten*, while the music is by Nigel Osborne, composer of *The Electrification of the Soviet Union*. After the first night on April 6, final rehearsals take place for the rarely performed *Part 2* (first night April 11), and from April 18 the two parts alternate, both being performed on Saturdays in an afternoon and evening feast of Goethe with a 90-minute break for dinner. During the run, there will be pre-performance lectures on Mondays by the composer, designer, translator Robert David MacDonald and others on aspects of the play, and concerts of Faust-related music in the Studio performed by the Royal College of Music. Lyric Theatre, King Street, Hammersmith, London W6 (01-741 2311). Monday to Saturday 7.30pm (except first nights, 7pm). Matinees Saturday 2.30pm. Prices for the two parts are £10 to £23. ***Jeremy Kingston***

☆ *MOTET HISTORY*: The Orlando Consort presents a history of the medieval motet from organum and conducts us through the 12th and 13th centuries up to Machaut.
Wigmore Hall, 36 Wigmore St, London W1 (01-935 2141), 7.30pm, £4.

☆ CAPRICORN CONCERT: Capricorn begin their spring series with Elisabeth Maconchy's My Dark Heart, her daughter Nicola LeFanu's Trio II, Webern's Trio OP 20, Dallapiccola's Piccola Musica Notturno.
Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30pm, £4.

☆ YESCLOWNS TUMBLE: The Ixion ensemble plays Toovey's Silbery Yesclowns Tumble! and Cantec, Feldman's The Viola in my Life, Enescu's Konzertstuck, Stravinsky's Elegy, Britten's Lachrymae.
British Music Information Centre, 10 Stratford Place, London W1 (01-499 8567), 7.30pm, free.

☆ KATZ CONDUCTS: The USSR Philharmonic Orchestra of Novosibirsk is conducted by Arnold Katz in Tchaikovsky's Symphony No 6 Pathetique, movements from the Serenade for Strings and Violin Concerto, in which the soloist is Igor Oistrakh.
Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.30pm, £3.50-£13.50.

OPERA

★ TOSCA: Revival of the Royal Opera's Zeffirelli production with James Lockhart conducting a cast led by Grace Bumbry and Giuseppe Giacomini.
Covent Garden, London WC2 (01-240 1066), 7.30-10.30pm, £2-£70.

★ THE MAGIC FLUTE: First night of new production by Nicholas Hytner for English National Opera, with Ivan Fischer conducting cast led by Helen Field, John Rawnsley and Lesley Garrett.
Coliseum, St Martin's Lane, London WC2 (01-836 3161), 7.30-10.30pm, £2-£21.50.

★ CARMEN: Opera 80's shoestring travelling production, today with Kate McCarney in the title role and Ivan Bolton conducting.
Coronation Hall, Ulverstone, (0229 52299), 7.30-10.30pm £4-£6.50.

☆ BITTER SWEET: Ian Judge's slick production of Noel Coward's masterpiece reaches Glasgow, with Ann Mackay, Rosemary Ashe and Martin Smith.
Theatre Royal, Glasgow, (041 331 1234), 7.30-10.30pm, £3-£12.50.

TOP 10 UK SINGLES

1	(1)	**Don't Turn Around**	Aswad, *Mango*
2	(2)	**Drop the Boy**	Bros, *CBS*
3	(4)	**Can I Play with Madness**	Iron Maiden, *EMI*
4	(5)	**Could've Been**	Tiffany, *MCA*
5	(18)	**Stay on these Roads**	A-Ha, *Warner Bros*
6	(14)	**Cross my Broken Heart**	Sinitta, *Fanfare*
7	(-)	**Heart**	Pet Shop Boys, *Parlophone*
8	(3)	**I Should Be So Lucky**	Kylie Minogue, *PWL*
9	(8)	**Never/These Dreams**	Heart, *Capitol*
10	(13)	**I'm Not Scared**	Eighth Wonder, *CBS*

TOP 10 UK ALBUMS

1	(-)	**Now That's What I Call Music 11**	Various, *EMI*
2	(2)	**The Best of OMD**	OMD, *Virgin*
3	(9)	**Popped In Souled Out**	Wet Wet Wet, *Precious Organization*
4	(1)	**Viva Hate**	Morrissey, *HMV*
5	(3)	**Naked**	Talking Heads, *EMI*
6	(6)	**Introducing the Hardline According To**	Terance Trent D'Arby, *CBS*
7	(-)	**The Story of the Clash Vol 1**	Clash, *CBS*
8	(-)	**Live in Europe**	Tina Turner, *Capitol*
9	(4)	**Hearsay**	Alexander O'Neal, *Tabu*
10	(11)	**Turn Back the Clock**	Johnny Hates Jazz, *Virgin*

Compiled by Gallup for Music Week/BBC/BPI

ROCK

★ T'PAU: 'China In Your Hand' bubblegum rock band, led by the matriarchal Carol Decker.
Hammersmith Odeon, Queen Caroline Street, London W6 (01-748 4081) 7.30pm, £5-£6.50, for four nights.

☆ THE MEN THEY COULDN'T HANG: Anglo-celtic politico-folk rockers.
Astoria, 157 Charing Cross Road, London WC2 (01-437 1801) 7.30pm, £5.50.

☆ A-HA: Norwegian pop pin-ups.
Blackpool Opera House, Church Street (0253 27786) 7.30pm, £8.50-£10.50.

★ ROBERT PLANT: The old Led Zeppelin crooner leading a young band and plugging a respectable album, *Now And Zen*.
Victoria Hall, Bagnell Street, Hanley (0782 24641) 7.30pm, £6.50-£7.50.

★ ASWAD: New kings of British reggae, still at No.1 with 'Don't Turn Around'.
Leas Cliff Hall, The Leas, Folkestone (0303 54695) 7.30pm, £6.

JAZZ

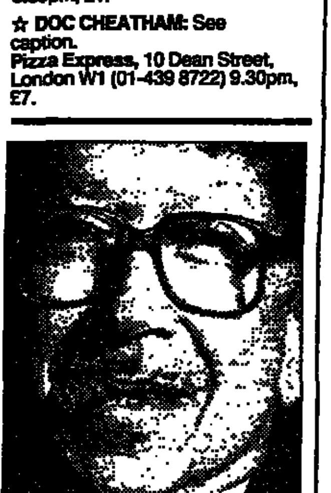
☆ ROADSIDE PICNIC: Promising fusion-inclined band featuring bassist Mario Castronari and sax player Dave O'Higgins.
Bass Clef, 35 Coronet Street, London N1 (01-729 2476) 8.45pm, £4

☆ *GEORGIE FAME*: Far removed from his days as a 60s pop star, the vocalist has more recently shown a preference for Gershwin and Hoagie Carmichael.
Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747) 9.30pm onwards, £8 (members £2).

☆ TALK - THE STORY OF BLACK BRITISH JAZZ: Three generations of musicians - Coleridge Goode, Harry Beckett and Courtney Pine - discuss developments between the 1960s and the present day.
National Sound Archive, 29 Exhibition Road, London SW7 (01-589 6603/4) 7.30pm, £3.50.

☆ *JIM DVORAK*: The trumpeter has had plenty of exposure recently with the township band, District Six.
Jazz Cafe, 56 Newington Green, London N16 (01-359 4936) 8.30pm, £1.

☆ DOC CHEATHAM: See caption.
Pizza Express, 10 Dean Street, London W1 (01-439 8722) 9.30pm, £7.



Now in his early 80s, the Tennessee trumpeter Doc Cheatham (above) has managed to survive changing musical fashions for six decades. Perhaps better known as a sideman, he has worked with Cab Calloway, Teddy Wilson and the Latin master Machito. In the mid-1940s, when the swing sound was at its low point, he gave up playing — but only temporarily. During his two-night stay in London, at the Pizza Express (see listing), he will be appearing with the Johnny Parker trio.

GALLERIES

THE SELF-PORTRAIT: Self-reflections by 60 contemporary artists from Anthony Caro to Amanda Faulkner.
Collins Gallery, University of Strathclyde, Richmond Street, Glasgow (041 552 4400). Mon-Fri 10-5pm, Sat 12-4pm, free, until April 22.

JOHN LOKER: Recent paintings.
Angela Flowers Gallery, 11 Tottenham Mews, London W1 (01-637 3089), Mon-Fri 10.30-6pm, Sat 10.30-12.30pm, free, until April 23.

ALFRED JENSEN (1903-1981): Colourful, pattern-like paintings by a literary American artist previously little shown in Britain.
Waddington Galleries, 2 and 34 Cork Street, London W1 (01-437 8611), Mon-Fri 10-5.30pm, Sat 10-1pm, free, until April 23.

JANET BOULTON: Still-life watercolours and drawings.
Mercury Gallery, 26 Cork Street, London W1 (01-734 7800), Mon-Fri 10.5.30pm, Sat 10-12.30pm, free, until April 30.

JOHN SAWARD: Recent figurative paintings and drawings.
Bedford Hill Gallery, 50 Bedford Hill, London SW12 (01-675 5446), Mon-Fri 1-7pm, Sat 10-7pm, free, until April 16.

RICHARD MURRY (1902-1984): Figure and landscape paintings from all periods of this very English painter's career.
Sally Hunter Fine Art, 2 Motcomb Street, London SW1 (01-235 0934), Mon-Fri 10-6pm, free, until April 22.

IN FLIGHT: An exhibition showing how artists have responded to the experience of flying: including works by Jeffrey Camp and W E Johns.
Brighton Polytechnic Gallery, Grand Parade, Brighton (0273 604141), Mon-Fri 9-5pm, free, until April 6.

GOLD OF THE PHAROAHS: A collection of treasure from the tombs of the ancient Egyptian Tanite kings.
City Art Centre, 2 Market Street, Edinburgh (031 225 2383), Mon, Tues, Sat 10-6pm, Wed-Fri 10.9pm, Sun 12-6pm, £1, until April 30.

TALKS

300 YEARS OF SALES: Richard Godfrey talks on prints and drawings from Lely to the present day.
National Gallery, lower floor theatre, Trafalgar Square, London WC2 (01-839 3321), 1pm, free.

THE SPIRIT IN THE MASS: Lecture by Monica Bohm-Duchen on David Bomberg - a portrait of the artist as a Jew.
Tate Gallery, Millbank, London SW1 (01-821 1313), 1pm, free.

WALKS

HISTORY OF LONDON'S COCKNEYS: meet St Paul's tube, 11am, £3 (also April 10).

JACK THE RIPPER'S VICTORIAN LONDON: meet Aldgate East tube, 11am, £2.50 (also April 15).

JEWISH EAST END: ROOTS IN TIMELESS STREETS: meet Aldgate tube, 11am, £3.

PLAGUE, GREAT FIRE, CIVIL WAR & OTHER DISASTERS OF STUART LONDON: meet Museum of London, 2.30pm, £3 (also April 10).

OTHER EVENTS

FASHION AND LANDSCAPE: Opening day of an exhibition of photographic work by Chris Simpson, AFAEP Silver Award winner, who has worked regularly for *Elle* and *L'Officiel*.
The Special Photographers' Company, 21, Kensington Park Road, London W11 (01-221 3489). Mon-Sat 10am-6.30pm, free, until April 19.

LONDON INTERNATIONAL BOOK FAIR: Tennis clinic with Jeremy Woods, 10.30am and 2.30pm. Book signing with Barbara Taylor Bradford 11am. Derek Bell, with Le Mans winning Porsche, Jimmy White and Sebastian Coe all 11.30am. Sally Burton signing 1 pm and Mills & Boon Seminar 1-2 pm.
Olympia 2 Exhibition Centre, London W14 (01-603 3344), 9.30am-4.30pm, £4.

CHRISTIE'S SALES: Modern sporting guns and vintage firearms, carpets and European objects of art, 10.30am; furniture 1pm, English and Continental prints 2pm.
Christie's South Kensington, 85, Old Brompton Road, London SW7 (01-581 7611).

***CANNIZARO ASSOCIATION CRAFT FAIR*:** Demonstrations and sale of various crafts, including portrait drawing. Refreshments.
King's College School, Southside Common, Wimbledon. Information: Julie Higgins (01-673 3600), today, tomorrow 10am to 5pm. 50p, children 25p.

BOOKINGS

FIRST CHANCE

POINTS OF CONTACT: Electronic music by young British composers. May 26-28.
Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800) Postal booking open. Personal/phone booking form April 5/6.

TV IN YUGOSLAVIA: Programmes reflecting radical, religious and linguistic diversity, as well as creative art; including day school (April 16) by Karanovic, who will introduce his work and lead open discussion. April.
National Film Theatre, South Bank, London SE1 (01-928 3232).

ENGLISH NATIONAL OPERA: General public booking now open for revised programme until end of June, with Joachim Herz's *Fidelio* replacing *Tannhäuser* and Janacek's *The Cunning Little Vixen* at the Coliseum for the first time. Also *Xerxes*, *The Makropulos Case*, *The Magic Flute* and *Cosi Fan Tutte*.
London Coliseum, St Martin's Lane, London WC2 (01-836 3161).

LAST CHANCE

DAVID BOMBERG: 1890-1957: Paintings, watercolours and drawings by British artist. Ends today.
Bernard Jacobson Gallery, 2A Cork St, London W1 (01-439 8355).

FOR SALE: Catholic selection of contemporary art aimed at corporate buyers. Ends today.
The Minories, 74 High St, Colchester (0206 577067).

Theatre: Jeremy Kingston; **Films:** Geoff Brown; **Concerts:** Max Harrison; **Opera:** Hilary Finch; **Rock:** David Sinclair; **Jazz:** Clive Davis; **Dance:** John Percival; **Galleries:** David Lee; **Walks and Talks:** Penny Osborn; **Other Events:** Judy Froshaug; **Bookings:** Anne Whitehouse.

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 01-638 8891/01-628 8795 Today 1.00 GUILDHALL SYMPHONIC WIND ENSEMBLE Admission Free Ton't 7.45 PHILHARMONIA ORCHESTRA James Judd (cond) Jean-Louis Steurman (piano).

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258. ENGLISH NATIONAL OPERA. Ton't 7.00 The Magic Flute. Tomor 7.30 Cavalleria Rusticana/Pagliacci.

ROYAL OPERA HOUSE 01 240 1066/1911. Stdby info 01 836 6903. S CC 65 amphi seats avail on the day. Special Easter prices. Good seats avail Sat 2 Apr £10, Mon 4 Apr £20. Ton't 7.30 THE ROYAL OPERA Tosca. Tomor 7.30 Un ballo in maschera.

SADLER'S WELLS 278 8916 First Call CC 24 hr 7 day 240 7200. NORTHERN BALLET THEATRE From 19-26 Apr Prog 1: A SIMPLE MAN. From 28-30 Apr Prog 2: COPPELIA.

THEATRES

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by HUGH WHITEMORE
Directed by James Roose-Evans
Tues to Sat 8pm, Sat mat 3pm
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MATINEE TOMORROW 2.30
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Eves 7.45 Mats Tue & Sat 3.0
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Music by ANDREW LLOYD WEBBER
Lyric by RICHARD STILGOE
Directed by TREVOR NUNN
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a new comedy by PETER SHAFFER
with RICHARD PEARSON
directed by MICHAEL BLAKEMORE
Evgs 7.45. Sat Mat 3.00
Perfs on Good Friday and Easter Monday few seats still available

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LYRIC HAMMERSMITH 01 741 2311. (01 240 7200 cc 24hr 7 day Bkg fee for Faust only) Prev Now. Goethe's FAUST Pt1 Eves 7.30pm. Sat Mat 2.30pm. Opens 6 April 7pm. Opens Dr. rehearsal Pt2 7 April. Pt2 prevs from 7 April. STUDIO: Eves 8pm William Rushton in Tales From A Long Room and Uncle Mort's North Country by Peter Tinniswood. Sat mats 2 & 9 April 4 pm. NO PERFS OF EITHER SHOW FRI & MON.

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5TH THRILLING YEAR!

MERMAID THEATRE 01-236 5568/638 8891 cc 741 9999 & cc (with bkg fee) 240 7200
EMILE ZOLA'S
NANA
"REEKS OF SEX & PLEASURE" T. Out. Eves 7.30. Thur mat 2.30 Sat 4.30 & 8.00 THUR & SAT MAT ALL SEATS £6.

NATIONAL THEATRE SE1 Box Office & CC 01-928 2252 Agencies, bkg fee: 379 4444/ 240 7200/741 9999
NATIONAL THEATRE
OLIVIER
Today 2.00 & 7.15 'TIS PITY SHE'S A WHORE by John Ford. Tomor 7.15 A SMALL FAMILY BUSINESS.
LYTTELTON
Ton't, Tomor 7.45 CAT ON A HOT TIN ROOF by Tennessee Williams.
COTTESLOE
Today 2.30 & 7.30 A PLACE WITH THE PIGS new play by Athol Fugard. Tomor 7.30 FANSHEN. Cheap seats days of perfs all theatres from 10am.

NEW LONDON Drury Lane WC2 405 0072 CC 404 4079 OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches. Eves 7.45 Tue & Sat 3.00 & 7.45
THE ANDREW LLOYD WEBBER /T.S. ELIOT MUSICAL
CATS
Group Bookings 01 930 6123 or 01 405 1567.
NOW BOOKING TO OCT 29

OLD VIC 928 7616 CC 261 1821. cc (with bkg fee) 240 7200/379 4444/741 9999. Eves 7.30, Wed Mats 2.30, Sats 4.00 & 7.45. (No perfs Good Friday & Easter Monday)
THE TUTOR
By J M R Lenz, adapted by Brecht directed by Angelika Hurwicz
"PURE, BEAUTIFULLY CONTUNED, UTTERLY FAITHFUL BRECHTIAN PRODUCTION" FT
LAST 2 WEEKS!

PALACE THEATRE 434 0909 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Groups 930 6123
"THE SHOW OF ALL SHOWS" Newsweek
Winner of 8 Tony Awards inc BEST MUSICAL
LES MISERABLES
THE MUSICAL SENSATION
Eves 7.30 Mats Thu & Sat 2.30
Latecomers not admitted until the interval
"FIGHT TO GET A TICKET" LBC
NOW BOOKING TO SEPT 24

PHOENIX THEATRE 01 836 2294 credit cards 240 9661/741 9999 & 24 hr cc with bkg fee 379 4444/240 7200.
RIK MAYALL JOHN SESSIONS
STEPHEN FRY JOHN GORDON SINCLAIR
SARAH BERGER PAUL MOONEY
THE COMMON PURSUIT
written and directed by SIMON GRAY
Now Previewing. Eves 8.00. Fri & Sat 6.00 & 8.45 (7 April at 7pm)
ALL PREVIEWS - £1.00 OFF in person from the Box Office after 10am
ON DAY OF PERFORMANCE!

PICCADILLY 437 4506 CC 379 6565/4444 Open All Hours/ 741 9999 Grp 836 3962
"A MARVEL OF A SHOW" Whats On
BLUES IN THE NIGHT
LOW PRICE SHOWS FRI & SAT 6.30 Mon-Thu 8. Fri-Sat 6.30 & 9

PLAYHOUSE 839 4401 CC First Call 836 2428 741 9999/379 4444 no bkg fee Grps 240 7941
Eves 8pm. Sat 5.15 & 8.15pm No Perf 1 April
"Ruth Madoc gives an outrageously extrovert performance" Eve Std
in
NITE CLUB CONFIDENTIAL
The "New" '50s Musical Comedy
"Terrific ...Great Fun" Observer
FINAL WEEK

PLAYHOUSE WC2 839 4401
Britain's most popular novelist comes to the West End
CATHERINE COOKSON'S
THE FIFTEEN STREETS
Opens Mar 20.
Red price prevs from May 13.
Eves 7.30 Thur & Sat Mats 2.30

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24 hour 7 day on 836 3464 Group Sales 930 6123.
Eves 7.30 Mats Thurs & Sat 2.30
BEST MUSICAL 1986
Drama Magazine
CHESS
"A GRAND MASTER OF A SHOW" Newsweek

PRINCE OF WALES 839 5989
GEMMA CRAVEN EMILE BELCOURT
RODGERS & HAMMERSTEIN'S
SOUTH PACIFIC
"WALL-TO-WALL SHOW STOPPERS" D Exp
"TERRIFIC" Times
"A Great Musical" S Times
Monday - Saturday 7.30
Matinees Wed & Sat 2.30
Credit Cards 24 hrs 01 836 3464
Group Sales 930 6123

QUEENS 734 1166/0261/0120 cc 741 9999/379 4444 24hr 7day cc 836 2428 (bkg fee) Group Sales 930 6123.
FRANK FINLAY
GWEN WATFORD
BEYOND REASONABLE DOUBT
"BRILLIANT" PA
"A TRIUMPH" D Exp
"A SMASH HIT" The People
by JEFFREY ARCHER
DAVID LANGTON JEFFRY WICKHAM
ANDREW CRUICKSHANK
Directed by DAVID GILMORE
Mon-Fri 8 Mat Thu 3 Sat 4.30 & 8.0. SEATS AVAILABLE AT SOME PERFS. Some good seats available for Matinee tomorrow

RAYMOND REVUEBAR CC 734 1593 Mon-Sat two shows nightly 8pm & 10pm. Paul Raymond presents THE FESTIVAL OF EROTICA The Greatest Erotic Entertainment in the West End.

ROYAL COURT S CC 730 1745. CC Prevs from 7 Apr BLOODY POETRY by Howard Brenton Dir by Max Stafford-Clark.

ROYALTY WC2 01 831 0660 CC 01 240 7200 (bkg fee).
SIX WEEKS ONLY -UNTIL 30 APRIL
Eves 8, Mats Wed 3, Sat 5
"the most distinguished and most moving performance in London at the moment" S Times
PAUL EDDINGTON
"in towering form"
and
DOROTHY TUTIN
"equally fine" S Express
in
"THE ROYALTY THEATRE COMPANY'S magnificent production of TERENCE RATTIGAN'S masterpiece" Ind
THE BROWNING VERSION and HARLEQUINADE.
co-starring
JEAN ANDERSON
JOHN DUTTINE
ANNA QUAYLE
JACK WATLING
"A super double-bill I implore you to see" S Exp

SAVOY THEATRE 01-836 8888 CC 379 6219/836 0479 CC (with bkg fee) 379 4444/240 7200/741 9999
Groups 930 6123
Eves 7.30, mats Wed & Sat 3.00
Perfs as normal over Easter
"THE BEST MUSICAL IN LONDON" N.Y. Post
Royal Shakespeare Company in
KISS ME KATE
with
JAMES SMILLIE NICHOLA McAULIFFE
TIM FLAVIN
ANDREE BERNARD
AWARD WINNING MUSICAL

STRAND 836 2660 cc 836 4143/5190 1st Call 24hr 836 3464 (bkg fee) Groups 930 6123
BARRY HUMPHRIES
"THE GREATEST COMIC ENTERTAINER OF OUR TIME" Ind
in
BACK WITH A VENGEANCE!
"BY FAR THE FUNNIEST NEW SHOW OF THE YEAR... PHENOMENAL, EXPLOSIVE AND ENTERTAINING" Obs
Mon-Fri 7.30 Sat 2.30 & 8.
Season extended to July 9

STRATFORD UPON AVON Box Office & cc (0789) 295623 or cc (with bking fee) First Call 01 240 7200 (RST only). 1988 RSC SEASON OPENS THIS WEEK! Royal Shakespeare Company at RST, Much Ado About Nothing (from 7 Apr), Macbeth (28 Apr) Tempest (7 Jun). Swan Theatre Constant Couple Tonight, Tomor, Fri, Sat 7.30, Mat Sat 1.30. Plain Dealer (from 20 Apr) Man of Mode (6 Jul), Restoration (7 Sept). The Other Place, Across Oka (13 Apr), King John (4 May). Stop - Over Pkg: Meal/ticket hotel (0789) 414999.

ST MARTIN'S 01-836 1443. Special CC No. 379 4444. Evgs 8.0 Tues 2.45. Sat 5.0 and 8.0
36TH YEAR OF AGATHA CHRISTIE'S
THE MOUSETRAP

SHAFTESBURY THEATRE 379 5399 CC 741 9999 (bkg fee) 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Group Sales 930 6123
BEST MUSICAL
Laurence Olivier Awards 1987
Drama Magazine Awards 1987
Plays & Players Award 1987
Standard Drama Awards 1987
BEST MUSICAL
DIANA RIGG JULIA McKENZIE
DANIEL MASSEY
DAVID HEALY & DOLORES GRAY
FOLLIES
The Sondheim/Goldman Musical
"A TRULY FANTASTIC EVENING" F.T.
Eves 7.45 Mats Wed & Sat 3.
APPLY DAILY FOR RETURNS
Box office phones open 10am-8pm Discounts available for groups for Wed Mats.

VAUDEVILLE 836 9987/5645
PAULINE COLLINS in
SHIRLEY VALENTINE
By Willy Russell
Directed by Simon Callow
"Go to the Vaudeville at the first available gap in your diary" D. Mail
Eves 7.30 Mats Wed 2.30 1st Call 24hr 7 day cc 836 2428 (bkg fee) CCTB 741 9999 (no bkg fee)
LAST 5 WEEKS

VICTORIA PALACE Box Office & cc 834 1317 cc 741 9999 1st Call 24hr 7 day 240 7200 (bkg fee) Open All Hours 379 4444 (bkg fee) Group Sales 930 6123.
ROBERT HARDY & VIRGINIA McKENNA
in
WINNIE
Songs...Laughter...& Victory
Prevs from May 19

WESTMINSTER 834 0283 CC 834 0048 741 9999 (no bkg fee) 240 7200 - 24 hrs 7 days (bkg fee) 379 4444 Open All Hrs (bkg fee) Tues - Sat 7.45 Wed & Thurs Mat 2.30 Sat Mat 3.00 NO PERF GOOD FRIDAY. MAT TODAY 2.30
"EXQUISITE REVIVAL... TRIUMPH" D.Mail
THE MIRACLE WORKER
"SPELL-BINDING" FT
"Exceptional performances from ... Daryl Back and Hildegard Neil" Standard "SUPERB" S.Tel

WHITEHALL 01-930 7765/839 4455 CC 379 6565/4444/240 7200/741 9999 No bkg fee
JASON CONNERY NICKY HENSON
ANDREW CASTELL in
R C SHERRIFF'S classic play
JOURNEY'S END
Dir Justin Greene
Red price prevs from Apr 11. Eves 7.45 Mats Thu. Sat 3.00 (Apr 19 at 7.00)

WHITEHALL 01 930 7765/839 4455 cc 379 6565/741 9999/379 4444/bkg fee 240 7200 Grps 836 3962
THE NEW TRIPLE AWARD WINNING COMEDY
"AS FINE A PLAY AND PLAYING AS YOU WILL FIND THIS SIDE OF PARADISE" Daily Mail
CURTAINS
by Stephen Bill
"EXPLOSIVELY FUNNY" Times
Eves 8pm. Sat 6 & 8.45pm
(No perfs Good Fri)
LAST WEEK!

WYNDHAM'S 836 3028 CC 379 6565/4444 (no bkg fee) and 741 9999/240 7200 (bkg fee) Groups 836 3962.
BEST PLAY
Olivier Awards 87
And 4 other major Awards
Royal Court production of Caryl Churchill's
SERIOUS MONEY
Directed by Max Stafford-Clark
Mon to Thu 8.0 Fri 3.0 & 8.15, Sat 4.0 & 8.15

ART GALLERIES

BARBICAN ART GALLERY Level 8 Barbican Centre London EC2 01-638 4141 ext 306 KARSH plus HENRY PEACH ROBINSON photographs. Until 24 Apr Mon-Sat 10am - 6.45pm Sun & Bank hols 12-5.45pm Adm £3 conc £1.50.

FISCHER FINE ART 30 King St, St. James's. 01-839 3942. DAVID BOMBERG - Major paintings and drawings. Until 8 April Mon-Fri 10-5.30. Sats 10-12.30.

LEGER, 13 Old Bond St. "THE FITCH COLLECTION" Major English Watercolours. Mon-Fri 9.30-5.30. 01-629 3538

MARTYN MOONEY at THE SOLOMON GALLERY, 10 Dover St, W1. Tel: 01-499 4701/2.

PARKIN GALLERY 11 Motcomb St, SW1. 01-235 8144. GIANNINO MARCHIG 1897-1983. Paintings & Drawings.

ROYAL ACADEMY OF ARTS, PICCADILLY, W1. 01-734 9052. Open daily 10-6 inc. Sun. (reduced rate Sun. until 1.45) (Closed Good Friday). OLD MASTER PAINTINGS FROM THE THYSSEN BORNEMISZA COLLECTION. (including works by Duccio, Durer, Holbein, El Greco, Rubens, van Dyck, Watteau, Goya).

CINEMAS

CHELSEA CINEMA Kings Road SW3 351 3742 John Huston's THE DEAD (U) 1.40 3.30 5.20 7.15 9.10. Ends Thurs. STARTS Fri 1 April Stephane Audran in BABETTE'S FEAST (U).

CURZON MAYFAIR Curzon St 499 3737. Yves Montand in MANON DES SOURCES (PG) Film at 1.15 (not Sun) 3.30 6.00 8.30. "It has the mark of a classic" Times.

CURZON PHOENIX Phoenix St. off Charing Cross Rd 240 9661 ALEC GUINNESS & DEREK JACOBI in LITTLE DORRIT (U) Part 1: Mon. Wed. 12.30; Fri. Sat. Sun. Tues. Thurs. 4.00; Fri. Mon. Wed 7.30. Part 2: Fri. Sat. Tues. Thurs 12.30; Mon. Wed 4.00; Sat. Sun. Tues. Thurs. 7.30

CURZON WEST END Shaftesbury Avenue W1 439 4805. GRETA SCACCHI & CHARLES DANCE in WHITE MISCHIEF (18) Film at 2.00 (not Sun) 4.10 6.20 8.40.

LEICESTER SQUARE THEATRE (930 5252) SOMEONE TO WATCH OVER ME (15) Sep progs Daily 1.10 3.40 6.10 8.45. All progs bookable in advance. Credit Card Hot Line (Access/Visa/AmEx) 930 7615. 24 hour service.

LUMIERE CINEMA St Martin's Lane WC2 379 3014/836 0691 Stephane Audran in BABETTE'S FEAST (U) 2.10 4.20 6.35 8.50 Ends Thurs. STARTS Fri 1 Apr Bertolucci's THE LAST EMPEROR (15) EXCLUSIVE 70mm DOLBY /STEREO PRESENTATION. SEATS BOOKABLE ACCESS/VISA.

MINEMA 45 KNIGHTSBRIDGE 235 4225 WISH YOU WERE HERE (15) Daily 3.0 6.0 7.0 9.0

ODEON HAYMARKET (839 7697) WITHNAIL AND I (15) Sep progs Daily 1.00 3.30 6.00 8.45. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111) Info 930 4250 / 4259. THE LAST EMPEROR (15) in 70mm Dolby Stereo. Sep progs Daily 12.15 4.00 7.45. Doors open 12.00 3.30 7.15. All progs bookable in advance. Credit Card Hot Line (Access/Visa/ Amex) 930 3232 or 839 1929. 24 hour service.

ODEON MARBLE ARCH (723 2011) Disney's THE FOX AND THE HOUND (U) Sep progs Daily 1.45 3.55 6.05. STAKEOUT (15) Sep progs Daily 8.30. All seats bookable in advance. Access and Visa telephone bookings welcome.

RENOIR Brunswick Sq. WC1 (RUSSELL SQUARE TUBE) 837 8402
1. Kieslowski's NO END (18) 1.50 4.10 6.25 8.45. Ends Thurs STARTS Fri 1 Apr Stephane Audran in BABETTE'S FEAST (U).
2. ANGEL DUST (Poussiere d'Ange) (15) 2.40 4.45 6.50 9.00

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هكذا من الاصل

TELEVISION AND RADIO

Compiled by Peter Dear and Jane Rackham

BBC1

6.00 **Ceefax AM.**
6.35 **Edgar Kennedy** in *False Roomers* (b/w). 6.55 **Weather.**
7.00 **Breakfast Time** with Jeremy Paxman and John Stapleton. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; weather at 7.25, 7.55 and 8.25. 8.55 Regional news and weather.
9.00 **News** and weather followed by **The Littlest Hobo.** Adventures of a German shepherd dog (r). 9.30 **Why Don't You. . ?** The first of a new series of entertaining ideas for youngsters at a loose end.
10.00 **News** and weather followed by **Going for Gold** (r). 10.25 **Children's BBC.** Simon Parkin with programme details and birthday greetings followed by **Play School** (r).
10.50 **The Gospel According to St Mark.** Roger Rees with the third of seven films made on location in the Holy Land. This morning, Jesus's triumphant arrival in Jerusalem 11.00 **News** and weather followed by **Open Air** presented by Bob Wellings and Pattie Coldwell.
12.00 **News** and weather followed by **Daytime Live.** Magazine series introduced by Pamela Armstrong, Alan Titchmarsh and Judi Spiers. Today's edition includes cookery advice from Glyn Christian 12.55 Regional news and weather
1.00 **One O'Clock News** with Michael Buerk. Weather. 1.30 **Neighbours.** Clive's uncle arrives in Ramsey Street and announces that he plans to stay 1.50 **Going for Gold.**
2.15 **Film: Packin' It In** (1983) starring Richard Benjamin and Paula Prentiss. A made-for-television comedy about a family who decide to leave the smog and urban malaise of Los Angeles and start a new life in the country. Directed by Jud Taylor.
3.50 **Pinny's House** (r). 4.00 **Animal Fair** with Don Spencer 4.10 **Laurel and Hardy.** Cartoon (r). 4.15 **Jackanory.** Thora Hird with part one of Dorothy Edwards's story *My Naughty Little Sister* (r). 4.25 **Yogi Bear** (r). 4.30 **Gruey.** The final episode.
5.00 **Newsround** 5.05 **Running Scared.** Episode two of the six-part thriller (r). 5.35 **Neighbours** (r).
6.00 **Six O'Clock News** with Nicholas Witchell and Philip Hayton. Weather 6.35 **London Plus.**
7.00 **Wogan.** On tonight's guest list are Roger Rees, the Rev W. Awdry and Lord Plumb. Music is provided by the Pet Shop Boys.
7.35 **The Clothes Show** examines the latest in British hat design (r).
8.00 **Dallas.** Bobby prepares for battle with brother JR, armed with important knowledge; Casey find himself a useful new girlfriend; and Lisa Alden learns that her days in Dallas are numbered. (Ceefax)
8.50 **Points of View**
9.00 **Nine O'Clock News** with Martyn Lewis and Philip Hayton. Regional news and weather.
9.30 **Q.E.D: With a Goal in Mind.** (Ceefax) (see Choice)
10.00 **Sportsnight** introduced by Steve Rider. Boxing: the WBC welterweight world title fight between the holder, Jorge Vaca of Mexico, and Britain's Lloyd Honeyghan. The commentator is Harry Carpenter; and **Motor Racing:** a preview of this year's grand prix series
11.15 **Praise to the Holiest.** With Martyn Hill (tenor), Neil Mackie (tenor), the BBC Singers and the BBC Welsh Symphony Orchestra conducted by Owain Arwel Hughes. Recorded in Llandaff Cathedral.
12.00 **The Gospel According to St Mark.** A repeat of the programme shown at 10.50am.
12.10am **Weather.**

BBC2

6.55 **Open University:** North Uist – Where Sunday Survives. Ends at 7.20. 9.00 **Ceefax.**
11.00 **Film: Treasure Island** (1934, b/w). Robert Louis Stevenson's classic adventure story starring Wallace Beery as Long John Silver and Jackie Cooper as Jim Hawkins. Directed by Victor Fleming.
12.40 **Pal's Adventure** (b/w). A case of mistaken identity leads to young Tommy being accused of stealing a radio.
1.00 **Rudolf Ising Cartoons.** Three cartoons from the American animator. 1.20 **Little Misses and the Mister Men** (r).
1.35 **King of the Rocket Men** (b/w). Episode three of the 12-part cliffhanger.
1.45 **Popeye Classics** (b/w). *Popeye the Sailor* and *The Man on the Flying Trapeze.*
2.00 **News** and weather followed by **The Englishwoman and the Horse: A Kind of Love Story.** In praise of all types of equestrienne (r).
3.00 **News** and weather followed by **The Making of the Six O'Clock News.** A documentary about a day in the life of the BBC News team in London and all round the world culminating in Sue Lawley and Nicholas Witchell's live transmission.
3.40 **Children Talking** (b/w). Harold Williamson talks in 1967 to girls and boys from Blackburn on the subject of weddings (r).
3.50 **News** and weather.
4.00 **Rock Against the Clock.** A night in the life of a band's heavy duty team (r).
4.30 **Life File.** Kay Alexander reports on Glue Ear, a hearing defect that three out of four children will at some time experience (r).
5.00 **My Music** (r). 5.25 **Give Me Some Action.** An animated film by Gill Bradley. 5.30 **Film 88 Special.** Sir David Lean (r).
6.00 **Film: The Diamond Queen** (1953) starring Fernando Lamas, Arlene Dahl and Gilbert Roland. Adventure yarn, set in 17th-century India, about a French soldier-of-fortune's search for a prize gem for the French crown. Directed by John Brahm.
7.20 **Cartoon Two** (r).

Wallace Beery with Jackie Cooper in Treasure Island (BBC2, 11.00am)

7.40 **The Rock 'n' Roll Years.** 1966 – the year England won the football world cup; a middle-aged actor became governor of California; and John Lennon declared that the Beatles were more popular than Jesus. Musical memories are provided by, among others, the Walker Brothers, the Beach Boys and Manfred Mann (r).
8.10 **Timewatch. The Hunger Winter.** The story of the events of the winter of 1944 when, in retaliation for Dutch support on the Arnhem landings, the Nazis cut off all food and fuel supplies to the people in the west of the Netherlands.
9.00 **M*A*S*H.** Hot Lips arrives back from a conference in Tokyo engaged. Hawkeye and BJ tell her to break the news gently to Frank but when he learns of the forthcoming marriage he takes it very well. . .at first (r).
9.25 **A Very Peculiar Practice.** Episode six of the seven-part comedy starring Peter Davison and James Grout. (Ceefax)
10.20 **Up North.** The story of Ken Savage,an ex-miner who used his redundancy money on setting up a business selling china.
10.50 **Newsnight** 11.35 **Weather**
11.40 **Open University:** Perspectives in Health and Disease 12.05am Special Needs in Education. Ends at 12.35.

ITV/LONDON

6.00 **TV-am** includes reports and interviews from Florida; and news, business news and sport at 6.30 and 8.00. At 8.15 Rowanne Pasco reports from the Holy Land on the trial of Jesus.
9.00 **Wacaday** with Timmy Mallett in Disneyworld.
9.25 **Thames news.**
9.30 **Lucky Ladders.** Game show presented by Lennie Bennett 10.00 **Santa Barbara** 10.25 **News headlines.**
10.30 **Which Way?** Tony Wilson explores and explains what happens at school when pupils have to choose their fourth year options. Further advice at 2.30. 11.10 **Allsorts.** For the young 11.25 **Thames news headlines**
11.30 **Getting On.** Tony Van den Bergh examines the effect the proposed closures of a number of libraries will have on older people; exercise machines are tested; and there is a collection of decorated Easter eggs.
12.00 **The Sullivans.** 12.30 **Quandaries.** Quiz game presented by Matthew Kelly. The guest is Barbara Windsor.
1.00 **News at One** with Julia Somerville 1.20 **Thames news** followed by **Crimestoppers** 1.30 **A Country Practice.**
2.30 **Which Way?** Continuing from 10.30 Tony Wilson's advice for pupils facing fourth year options 3.00 **Gems.** Rag trade serial 3.25 **Thames news headlines** 3.30 **Sons and Daughters.**
4.00 **Rod, Jane & Freddy** with the musical story *The Funny Shape* 4.10 **The Moomins.** Episode 22 (r). 4.20 **T-Bag Strikes Again** (r).
4.45 **Hills End.** Episode one of a new children's drama serial set in Australia 5.15 **Connections.**
5.45 **News** with Fiona Armstrong 6.00 **Thames news.**
6.25 **Help** examines the importance of support groups for carers.
6.30 **Emmerdale Farm.** Alan Turner wakes up to regrets.
7.00 **Headliners.** Quiz game about newspaper stories of the past presented by Derek Jameson. This week Nigel Dempster and Philippa Kennedy are joined by Glenys Kinnock, Dickie Davies, Koo Stark and Jason Connery.
7.30 **Coronation Street.** Curly and Shirley need a bed.
8.00 **Wednesday at 8.** Variety show introduced by Jim Davidson. Tonight's guests include Crystal Gayle, the Nolans and ventriloquist David Strassman.
9.00 **Codename Kyril.** The second and final episode of the thriller about a KGB plot to flush out a high-ranking mole who is passing top secret information to London. Starring Edward Woodward, Ian Charleson, Denholm Elliott and Richard E. Grant. (Oracle) (continues after the news)
10.00 **News at Ten** with Sandy Gall and Alastair Stewart 10.30 **Thames news.**
10.35 **Codename Kyril** continued.
11.35 **Film: The Fiendish Plot of Dr Fu Manchu** (1980) starring Peter Sellers. Comedy about a Chinese ancient who is kept alive by an "elixir of life". When the phial containing the potion is accidentally spilled the old man desperately begins to concoct a new brew. Directed by Piers Haggard.
1.30 **America's Top Ten** (r).
2.00 **News headlines** followed by **Film: The Shuttered Room** (1966) starring Gig Young, Oliver Reed and Carol Lynley. Horror movie about a haunted New England millhouse recently inherited by a pair of newly weds. Directed by David Greene.
4.00 **News headlines** followed by **WKRP in Cincinnati.** Comedy series
4.30 **Fifty Years On.** Vintage news clips.
5.00 **ITN Morning News.** Ends at 6.00.

CHANNEL 4

12.00 **Mummy Come Early.** A film for pre-school children following a day in the life of five-year-old Tendai who attends the Varamby crèche in Harare, Zimbabwe, while her mother goes to work and her father is studying.
12.30 **Business Daily.** Financial and business news service.
1.00 **Sesame Street.** A learning series for pre-school children. Today's guest is Patti Labelle.
2.00 **The Parliament Programme**
2.30 **Film: They Came By Night** (1940, b/w) starring Will Fyffe and Phyllis Calvert. Comedy drama about a crafty jeweller who, after the suicide of his brother who was a fence, inveigles his way into the gang for whom his brother worked in order to bring them to book. Directed by Harry Lachman.
3.50 **Book Bargain** (b/w). A documentary made in 1937 following the preparation of the London telephone directory for which 5,000 miles of paper was needed. Directed by Norman McLaren.
4.00 **Mavis on 4.** Mavis Nicholson in conversation with comedian Robbie Coltrane. The topics touched are comedy, acting, drink and the reasons why he has taken to wear a dress.
4.30 **Fifteen-to-One.** Fast-moving general knowledge quiz.
5.00 **The Amateur Naturalist.** Part 10 of Gerald and Lee Durrell's 13-programme series for would-be naturalists explores English hedgerows in early summer (r).
5.30 **I Dream of Jeannie.** Vintage American comedy series starring Barbara Eden and Larry Hagman.
6.00 **Family Ties.** Domestic comedy series starring Meredith Baxter Birney, John Dukakis and Michael J. Fox.
6.30 **Keeping Faith.** Bernard Jackson interviews the Archbishop of Canterbury on the impact of his report on the plight of the inner cities. The programme also visits a rural parish, Alnwick in Northumberland, to see how a country parish is trying to link up with the inner cities and understand their particular problems.
7.00 **Channel 4 News** with Peter Sissons and Sue Carpenter.
7.50 **Party Political Comment** from Mrs Margaret Beckett, Labour MP for Derby South. Followed by **Weather.**
8.00 **A Love Affair With Nature.** The fifth of six programmes in which Edwin Mullins examines the surmise that a great deal of what we have created is, subconsciously or otherwise, a product of the British race's love affair with nature (r).
8.30 **The Orchestra: Prima Donna!** Julian Joy-Chagrin mimes his way through another musical masterpiece, gently ribbing the world of classical music (r).
9.00 **Girls on Top.** The last programme of the comedy series and Amanda builds a bunker, Shelley signs autographs, Jennifer is terrified of visions in the night and Lady Carlton has some men in (r). (Oracle)
9.30 **The Black Dog.** A new animated film, made by Alison de Vere, about a sleeping woman who is taken on a dream journey through a strange landscape by a black dog.
9.50 **Girls' Night Out.** Tonight's second animated film is made by Joanna Quinn and concerns a married woman who leaves her husband sleeping in front of the television to join her friends in the pub for a birthday celebration complete with male stripper.
10.00 **Chelmsford 123.** Comedy series set in the year 123 when the Roman Empire included south-east England.
10.30 **Franz Schubert.** The second of the three-part dramatization of the life of Franz Schubert. English subtitles.
12.15am **The Late Shift** beginning with **Johnny Staccato** (b/w). The jazz playing New York private detective investigates a suspicious killing after one of his fellow musicians is assaulted.
12.50 **Hank Williams – The Show He Never Gave.** A fictitious re-enactment of the last night of country singer Hank Williams's life, based on the stage show by Maynard Collins. Starring Sneezy Waters as Hank Williams (r). Ends at 2.15.

VARIATIONS

BBC1 WALES: 5.35pm-6.00 Wales Today 6.35-7.00 News followed by Neighbours 7.35-8.00 Juice 12.10am-12.15 News and weather SCOTLAND: 6.35pm-7.00 Reporting Scotland NORTHERN IRELAND: 5.35pm Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 Neighbours 7.35-8.00 Snooker: Taylor Made 12.10am-12.15 News and weather ENGLAND: 6.35pm-7.00 Regional news magazines

BBC2 WALES: 9.00am Ceefax 10.00 Film: Treasure Island (b/w) 12.30pm-1.20 Indoor Bowls

ANGLIA As London except: 12.00-12.30pm Gardens for All 1.20-1.30 News 11.35 Time Travel 12.30am Film: Tarnished Heroes 2.00 Three's Company 2.30 Film: Railway Murders 4.00-4.30 Once Upon A Time...Man.

BORDER As London except: 1.20pm-1.30 News 3.30-4.00 Young Doctors 6.00-6.30 Lookaround 12.30am Closedown.

CENTRAL As London except: 12.00-12.30pm Young Doctors 1.20 News 1.30-2.30 Falcon Crest 6.00-6.30 News 11.35 Making of Empire of the Sun 12.35am Donahue 1.30 Best of the Beat Club 2.35 Alfred Hitchcock Presents 3.00 Film: Over the Moon* 4.30-5.00 Jobfinder.

CHANNEL As London except: 12.00 Bygones 12.30pm-1.00 Sullivans 1.20 News 1.30 Shamrock, Rose and Thistle 2.00-2.30 Gems 3.00 Quandaries 3.30-4.00 Young Doctors 6.00-6.30 Channel Report 11.35 Alfred Hitchcock Presents 12.05am Film: Nutcracker 1.55 Off the Wall 2.55 Company, Closedown.

GRANADA As London except: 1.20pm Granada Reports 1.30-2.30 Murder, She Wrote 3.30-4.00 Young Doctors 6.00-6.30 Granada Reports 11.35 Making of the Empire of the Sun 12.35am Donahue 1.30 Best of the Beat Club 2.35 Sports Action 3.35 Videopix 4.35-5.00 Jobfinder.

HTV WEST As London except: 12.00-12.30pm Gardening Time 1.20 News 1.30-2.30 Falcon Crest 6.00-6.30 News 11.35 Making of the Empire of the Sun 12.35am Closedown.

HTV WALES As HTV West except: 6.00pm-6.30 Wales at Six.

SCOTTISH As London except: 12.00-12.30pm Gardening Time 1.20 News 1.30-2.30 Love Boat 3.30-4.00 Small Wonder 5.15-5.45 Blockbusters 6.00-6.30 Scotland Today 11.35 Making of the Empire of the Sun 12.35am Donahue 1.30 Best of Beat Club 2.35 Police Precinct 3.30 Videopix 4.30-5.00 Jobfinder.

TSW As London except: 12.00-12.30pm Country Practice 1.20 News 1.30-2.30 Falcon Crest 5.15-5.45 Blockbusters 6.00-6.30 Today 11.35 Oscar Wilde 12.35am Postscript, Closedown.

TVS As London except: 12.00 Bygones 12.30pm-1.00 Sullivans 1.20 News 1.30 Coast to Coast People 2.00-2.30 Gems 3.00 Quandaries 3.30-4.00 Young Doctors 6.00-6.30 Coast to Coast 11.35 Alfred Hitchcock Presents 12.05am Film: Nutcracker 1.15 Off the Wall 2.25 Company, Closedown.

TYNE TEES As London except: 1.20pm-1.30 News 6.00-6.30 Northern Life 11.35 Worlds Beyond 12.05am Epilogue 12.10-6.00 Jobfinder.

ULSTER As London except: 1.20pm-1.30 Newstime 3.00-4.00 Horse Racing from Downpatrick 6.00 Six Tonight 6.20 Preview 6.25-6.30 Last Journey 11.35 Making of Empire of the Sun 12.30am Last Journey 12.35 Newstime, Closedown.

YORKSHIRE As London except: 12.00-12.30pm Lunchtime Live 1.20 News 1.25 Help Yourself 1.30-2.30 Falcon Crest 6.00-6.30 Calendar 11.35 Making of Empire of the Sun 12.35am Meditations for Holy Week 12.45 Jobfinder 1.45 Closedown.

S4C Starts: 10.30am Film: Proud Valley* 12.00 Fifteen to One 12.30pm Business Daily 1.00 Sesame Street 2.00 Pob's Programme 2.30 Every Window Tells a Story 3.00 Old Country 3.30 Mister Ed* 4.00 Helping Henry 4.15 Ffalabalam 4.30 Bildowcar 5.00 Mavis on 4 5.30 A Love Affair with Nature 6.00 Lost in Space 7.00 Newyddion Saith 7.30 Robert Dickie 8.00 Hel Straeon 8.35 Llygad Y Gelniog 9.05 Newyddion Newydd 9.15 Film: Single Bars, Single Women 11.05 Cheers 11.35 Ten Great Writers 12.35am Closedown.

RTE 1 Starts: 2.30pm Living Body 3.00 'Live' at Three 4.00 Dempsey's Den 4.30 Happy Birthday 4.35 Alvin and the Chipmunks 5.05 Look Around 5.15 Real Ghostbusters 5.45 News 6.00 Angelus 6.01 Newstime 6.30 Travellers by Night 7.00 Evening Extra 7.30 Cries for Help 8.00 Magnum 9.00 News 9.30 Today Tonight 10.30 Echo of a Distant Drum 11.25 News, Closedown.

RTE 2 Starts: 3.00pm Racing from Downpatrick 4.10 Closedown 5.00 Emmerdale Farm 5.30 Five Women Photographers 6.00 9 to 5 6.30 Country Practice 7.00 ALF 7.30 Coronation Street 8.00 Nuachl 8.10 Cursal 8.40 Cineclub 10.50 Newsnight 11.10 At the Maintenance Shop 11.40 Nightlight, close

John Syer (left) advises Martin Allen and Dean Coney how they can improve their performance (QED: BBC1, 9.30pm)

Psychology versus plastic pitches

TELEVISION CHOICE

● The other day I heard a soccer pundit attribute the surprisingly high position of Queen's Park Rangers in the first division to the built-in advantage of the controversial plastic pitch. Another explanation could be offered by tonight's edition of Q.E.D. (BBC2, 9.30pm), which examines the proposition that footballers' performances can be improved by psychology. Last autumn a sports psychologist, John Syer, spent six weeks with Rangers and the cameras were there to watch him. Eyes closed and taking deep breaths, the players meditate on their strengths and weaknesses. Striker Dean Coney reckons he always dodges to the left when trying to beat a defender, never to the right. Midfield man Martin Allen admits to a lack of speed. Syer puts the team into mental training. The initial results are unpromising. Two weeks into the experiment QPR are crushed 4-0 by Liverpool and Coney hardly gets near the ball. Worse is to come as QPR are knocked out of the Littlewood's Cup by Third Division Bury. Syer hosts a session on how to hit back after going a goal down. Coney decides to become more aggressive and improve his heading. Martin Allen rationalizes his lack of pace and now calls it "composure on the ball". He is composed enough to score at Norwich, but the team's results are still poor. In Syer's final week comes what Ron Pickering would call the Big One, QPR against Spurs. Coney scores a fine goal – with his head – and QPR hang on for a draw with 10 men, though what happened to the eleventh is not explained. A victim of too much psychology? As with so many programmes in this series, the verdict must be not proven. Perhaps it is the plastic pitch, after all.

Peter Waymark

Not so foggy now

RADIO CHOICE

● If you are familiar with the befogged opening chapter of Dickens's *Bleak House*, you can accurately predict the starting point of Hugo Young's interview with Sir Nicholas Browne-Wilkinson, head of the Chancery Division of the High Court, in The Judges (Radio 4, 8.45pm). Dickens painted a picture of a Chancery that made a pretence of equity and as Sir Nicholas says tonight, he and the long line of Chancery judges since *Bleak House* was penned have had cause to feel bitterness towards Dickens and the fictional case of Jarndyce and Jarndyce, with its interminable delays. Sir Nicholas proclaims himself to be an interventionist judge with an eye on time saving. Lay clients who appear before him need have no fears about what the other eye is doing. The whole operation of judging, he affirms, must be directed to the client's having a fair trial. Hugo Young, clearly under the influence of Dickensian metaphor, sums it up by characterizing the role of Sir Nicholas as that of the driver of a Rolls-Royce having to move at the pace of a penny-farthing.

Browne-Wilkinson: talking about justice (R4, 8.45pm)

● On the *Bhangra Beat* (Radio 4, 11.00am) shows what happens in Britain when you mix traditional eastern music with the latest western technology. Teenagers love it; money men rub their hands; parents grind their teeth. It is the rock and roll revolution, all over again.

Peter Davalle

Reselling Gas to Tenants New Maximum Resale Price of Gas

Many landlords provide tenants with gas through a meter that is owned and read by the landlord.

Where the landlord's gas is provided by British Gas plc. there is a Maximum Resale Price (MRP) for the gas resold by the landlord.

From 1 April 1988 the MRP, which is fixed by the office of Gas Supply – the gas industry watchdog body – will be 38.5p per therm.

Additionally the landlord is allowed to impose a daily availability charge which enables him to recover the standing charge he pays to British Gas. This charge, which should be divided equally between the number of secondary meters supplied, is 8.9p per day, except in the following regions: Scottish, Wales, Eastern, North Thames, South Eastern, Southern and South Western, where it is 9.6p per day.

The MRP is set so that tenants pay no more for their gas than they would if they were direct customers of British Gas, and so that landlords make no profit from selling gas to tenants.

For further information, including advice on prepayment meter settings, on MRP for manufactured gas, and on the resale of gas in commercial/industrial premises, contact OFGAS at Southside, 105 Victoria Street, London SW1E 6QT. Tel. 01-828 0898 or 01-828 4110.

Leaflets giving full details will be available soon from your local British Gas showroom, or from your nearest Gas Consumers Council office.

ofgas
Southside
105 Victoria Street
London SW1E 6QT.

Radio 1

MW (medium wave). Stereo on FM (see below).
News on the half-hour from 6.30am until 8.30pm, then at 10.00 and 12.00 midnight 5.30am Mark Goodier 7.00 Mike Smith's Breakfast Show 9.30 Simon Bates 12.30pm Newsbeat (Frank Partridge) 12.45 Gary Davies 3.00 Steve Wright 5.30 Newsbeat 5.45 Bruno Brookes 7.30 Simon Mayo 10.00-12.00 John Peel. FM Stereo Radios 1 and 2:- 4.00am As Radio 2 10.00pm As Radio 1 12.00-4.00am As Radio 2.

Radio 2

MW (medium wave). Stereo on FM (see Radio 1)
News on the hour.
Sports Round-Up 8.50am 4.00am Colin Berry 5.30 John Marsh 7.30 Derek Jameson 9.30 Ken Bruce 11.00 Jimmy Young 1.05pm David Jacobs 2.00 Debbie Greenwood 3.30 Joe Brown 5.05 John Dunn 7.00 Folk on 2 8.30 Six Silver Strings (Richard Thompson) 9.00 Listen To The Band 10.00 Al Read (new series) 10.15 Catherine Howe sings 10.30 The Golden Years (Alan Keith) 11.00 Brian Matthew 1.00am Patrick Lunt 3.00-4.00 A Little Night Music.

WORLD SERVICE

All programme times given in GMT 5.00am Newsdesk 6.30 Meridian 7.00 News 7.09 24 Hours 7.30 Development '88 8.00 News 8.09 Reflections 8.15 Classical Record Review 8.30 My Word! 9.00 News 9.09 Review of British Press 9.15 World Today 9.30 Financial News followed by Sports Roundup 9.45 Folk in Britain 10.00 News 10.01 Omnibus 10.30 Londres Midi 11.00 News 11.09 News About Britain 11.15 Wondrous Cross 11.30 Meridian 12.00 Radio Newsreel 12.15 Great Love Duets 12.25 Farming World 12.45 Sports Roundup 1.00 News 1.09 24 Hours 1.30 Development '88 2.00 Outlook, World News 2.45 Report on Religion 3.00 Radio Newsreel 3.15 Education Today 3.30 Two Cheers for March 4.00 News 4.09 Commentary 4.15 English by Radio 4.45 Londres Soir 5.30 Heute Aktuell 7.00 Outlook 7.39 Stock Market Report 7.45 Good Books 8.00 News 8.09 24 Hours 8.30 Assignment 9.00 News 9.01 Wondrous Cross 9.15 Rock Salad 9.45 Recording of the Week 10.00 News 10.09 World Today 10.25 A Letter from Wales 10.30 Financial News 10.40 Reflections 10.45 Sports Roundup 11.00 World News 11.09 Commentary 11.15 Write On... 11.30 Multitrack 2 12.00 News 12.09 News About Britain 12.15 Radio Newsreel 12.50 Two Cheers for March 1.00 News 1.01 Outlook 1.30 Waveguide 1.40 Book Choice 1.45 Story of English 2.00 News 2.09 Commentary 2.15 Network UK 2.30 Assignment 3.00 News 3.09 News About Britain 3.15 World Today 3.30 Six Four Eight News 3.35 Financial News 3.45 Morgenmagazin 4.45 World Today 5.00 World News and 24 Hours 5.30 Londres Matin.

Radio 3

6.35 **Open University:** Open Forum 6.55 News, weather
7.00 **Morning Concert:** Bax (Morning Song, Maytime in Sussex: Margaret Fingerhut, piano; LPO under Bryden Thomson); Mendelssohn (Two Songs without Words: Daniel Barenboim, piano); Tchaikovsky (Festival overture on Danish National Anthem: LSO under Geoffrey Simon)
7.30 News bulletin
7.35 **Concert** (contd): Biber (Mystery Sonata No 8: Maier, baroque violin; Engel, viola da gamba; Junghänel, theorbo; Lehrndorfer, organ); Canteloube (Baïlero; L'Antoueno, Songs of the Auvergne: Kiri Te Kanawa, soprano, with ECO); Vaughan Williams (Fantasia on Sussex Folk Tunes: Julian Lloyd Webber, cello; with Philharmonia under Handley); Handel (Music for Royal Fireworks: Wind Ensemble under Mackerras)
8.30 News bulletin
8.35 **Composer of the Week:** Alkan. Study in A flat, Op 35 No 8 (Lewenthal, piano); Grande sonate, Op 33 (Ronald Smith, piano); piano works including Les Soupirs; Barcarollette; and Le Frisson, from Esquisses, Op 63 (Lewenthal, piano)
9.35 **Arthurian Legends:** recordings of Chausson's Viviane, On a Legend of the Round Table (Basle SO under Armin Jordan); Elgar's King Arthur suite (Bournemouth Sinfonietta under Hurst); Bax (Tintagel symphonic poem (Ulster Orchestra under Thomson)
10.30 **Lucia Popp:** the soprano (with Irwin Gage, piano) sings Schumann's Frühlingsgruss; Schneeglöckchen; and Frauenliebe und-leben
11.00 **Midweek Choice:** with Susan Sharpe. Wallace (excerpts from Maritana, with soloists Veronica Dunne, Uel Deane and Eric Hinds); Mayerl (Loose Elbows; Jazz Master; Mignonette. Played by Mayerl, piano); Hummel (Bassoon Concerto in F: Gabor Janota with Liszt Ferenc CO; also Plainchant hymn Salve festa dies, sung by Benedictine Monks of the Abbey of St Maurice and St Maur); Marchand (Suite No 1 in D minor: Igor Kipnis, harpsichord); J.S. Bach (the motet Jesu, meine Freude, BWV 227: with soloists Priday, Fisher, Stafford, McKenzie, Savage, and English Baroque Soloists). Also, Larsson's Pastoral Suite (Royal Swedish CO under Liljefors) 1.00 News
1.05 **Ruth Geiger** (piano) plays works by Schubert (Sonata in A minor, D 537); Gal (Four Preludes, Op 83, and Two Fugues, Op 108); and Debussy (Images, Series 2: Poissons d'or; Cloches à travers les feuilles; Et la lune descend sur la temple qui fut
2.00 **Record Review:** With Jeremy Siepmann (r)
3.10 **Vintage Years:** Rachmaninov in recordings of his own works – Prelude in C sharp minor; Piano Concerto No 3 (with Philadelphia Orchestra); and song transcriptions Lilacs, Op 21 No 5; and Daisies, Op 38 No 3
4.00 **Choral Evensong:** live from Chichester Cathedral. The organ voluntary is J.S. Bach's O Mensch, bewein' dein' Sünde gross, BWV 622
5.00 **Mainly for Pleasure:** recorded music selection, presented by Brian Kay
6.30 **Two Guitars:** Sergio and Odair Assad play Sergio Assad's Pinote; Cancao; and Samba; and Asad arrangements of Villa-Lobos's A lenda do Cabocio, and Choro No 5. 7.00 News
7.05 **Third Ear:** Art critic Liza Tickner and director of Sheffield's Crucible Theatre Clare Venables discuss the image of women in the arts
7.30 **. . .Forget Herostratus!** Michael Glenny's translation of Gregory Gorin's play. With Mike Gwilym, John Moffatt, Geraldine James and Joseph Marcell (r)
9.15 **Vocal Quartets from Hohenems:** works by Schubert, Schumann and Brahms, performed by soloists Edith Mathis, Marjana Lipovsek, Peter Schreier and Andreas Schmidt. With Norman Shetler and Markus Hinterhäuser (pianos)
10.40 **Mind over Matter:** with Bob Morris, Professor of Parapsychology, Edinburgh University
10.50 **The Seven Last Words:** by Haydn. Primrose Quartet perform *I thirst*
11.00 **Composers of the Week:** Strauss. Recordings of Metamorphosen, for orchestra; the symphonic fragment Josephslegende; and the songs Blick vom oberen; Belvedere; and Xenion (r)
12.00 News 12.05 Closedown

Radio 4

LW (long wave). (s) Stereo on FM
5.55 Shipping 6.00 News; Weather 6.10 Farming 6.25 Prayer (s)
6.30 **Today,** incl 6.30, 7.30, 8.30 News 6.45 Business News 6.55, 7.55 Weather 7.00, 8.00 News 7.25, 8.25 Sport 7.45 Thought for the Day 8.35 Yesterday in Parliament 8.57 Weather; Travel
9.00 News bulletin
9.05 **Midweek with Libby Purves** (s)
10.00 News; **Gardeners' Question Time:** Clay Jones and his team visit Bosham, Chidham and District Horticultural Society to answer members' questions (r)
10.30 **Short Stories for Holy Week:** The Holy Man, by Frank Harris, based on a Tolstoy story. Read by Roy Marsden
10.45 **Daily Service** (s)
11.00 News; Travel; **Soundtrack:** (s) (see Choice)
11.47 **Enquire Within:** Dilly Barlow answers listeners' questions
12.00 News; **You and Yours:** consumer news and advice with John Buckley
12.25 **Outbreak of Fear:** thriller serial by R.D. Wingfield, with Leslie Sands and Nick Orchard (episode three of five) (s) (r) 12.55 Weather
1.00 **The World at One** presented by Nick Worrall 1.40 The Archers 1.55 Shipping Forecast
2.00 News; **Woman's Hour:** Includes part two of Elizabeth and Her German Garden by Elizabeth Von Arnim, read by by Helen Ryan; plus features on French chocolate, and men who do not want children
3.00 News; **Wheel of Fortune:** play by Jane Coles about the problems faced by a British family when they emigrate to Australia during the Fifties. With Maurice Roeves, Bridget Turner, Joanna McCallum and Sophie Cook (s)
3.47 **Time for Verse:** George MacBeth talks to poet James Berry about his life and work. Reader is Mona Hammond
4.00 News bulletin
4.05 **Workforce** (new series): Brian Redhead reports on some of the problems faced by Britain's one and a half million long-term unemployed (r)
4.45 **Kaleidoscope Extra:** David Roper reports on the role of new technology in creating new sounds. Includes a preview of Radio 1's *The Dream* made by the Radiophonic Workshop
5.00 **PM** presented by Francis Coverdale and Robert Williams 5.50 Shipping Forecast 5.55 Weather
6.00 News with Simon Vance, incl Financial Report
6.30 **Round Britain Quiz:** Irene Thomas and Eric Korn challenge John Julius Norwich and Peter Oppenheimer. Gordon Clough and Louis Allen preside (r)
7.00 News bulletin
7.05 **Archers**
7.20 **In Business:** with David Lomas (r)
7.45 **The Cabaret Upstairs:** Clive Anderson hosts a selection of stand-up comedy from the London cabaret circuit, recorded at the Comedy Store in London's West End
8.15 **Medicine Now:** presented by Geoff Watts (r)
8.45 **The Judges:** Hugo Young talks to Sir Nicholas Browne-Wilkinson, the Vice Chancellor and head of the Chancery Division of the High Court (see Choice)
9.15 **Into the Big Time:** How Scarborough has coped since its football club left non-league soccer for the fourth division. With Laurie Taylor
9.45 **Kaleidoscope:** Includes reviews of the film *Asterix in Britain*, Saiichi Maruya's book *A Singular Rebellion* publisehd by Deutsch and an interview with Michele Roberts about the play *The Journey-woman* at the Mercury Theatre
10.15 **A Book At Bedtime:** Leaving Home, written and read by Garrison Keillor. (3 of 10) 10.29 Weather
10.30 **The World Tonight:** with Alexander MacLeod
11.15 **The Financial World Tonight:** international business news and market trends
11.30 **Today in Parliament**
12.00 News, incl 12.20 Weather, 12.33 Shipping Forecast

FM as above except: 1.55-2.00 pm Listening Corner 5.50-5.55 PM (continued) 11.30-12.10 am Open University: 11.30 Modern Art: Peasants 11.50 The Civil Defence Controversy.

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2 Radio 2: 693kHz/433m;909kHz/330m;VHF-88-90.2. Radio 3: 1215kHz/247m; VHF-90-92.5. Radio 4: 200kHz/1500m;VHF-92-95. LBC: 1152kHz/261m;VHF 97.3. Capital: 1548kHz/194m;VHF95.8. BBC Radio London: 1458kHz/206m;VHF 94.9; World Service: MF648kHz/463m.

Checkland welcomes TV labour inquiry

Continued from page 1

the BBC the right to sell archive material with profits shared between the corporation and the artists. The monopolies commission inquiry could only help "unlock" the archive material.

The BBC chief also wants more freedom to hire outside staff, particularly freelance crews overseas, and to go outside the BBC for video tape work.

"I think the key area will be the ability, which all broadcasters will want under the new competitive environment, not only to go to permanent based staff, but also to be able to go outside into the free market", Mr Checkland said.

Mr Timothy Renton, Minister of State at the Home Office, who has responsibility for broadcasting, told a a luncheon organized by the Television and Radio Industries Club in west London, that the idea of holding an inquiry into television and film production had been "bubbling away for some months", and had come to a head when the television drama series *Betty*, commissioned for LWT, had been cancelled because of a dispute involving the Musicians Union, supported by Equity, the actors' union.

Independent television companies like Tyne Tees, TV-am, and LWT, which were trying to abolish restrictive practices among their production workers, had welcomed the government's decision.

Mr Renton also gave the strongest hint to date that the Government favours a new television channel funded by viewer subscription rather than advertising.

He said the Government was attracted by subscription because it enabled the viewer to express his preferences between diffferent programmes.

D-Day for artists at Royal Academy

A student from the Royal Academy School picking out one of more than 2,500 oil paintings submitted for selection by members of the Royal Academy, right, to go on show at the 220th Royal Academy Summer Exhibition in May.

The 15-strong selection and hanging committee, which includes the Academy's president, Mr Roger de Grey, will choose about 1,300 works for exhibition.

When Mr Bernard Dunstan, the senior hanger, lifted a stick marked "D" for "doubtful" it meant that a work had survived to the hanging stage in April. Last year more than 3,210 were "made doubtful" by the committee, only for 1,700 to be later turned back.

The selection and hanging committee of Royal Academicians sat in a semi-circle in one of the main galleries.

Unless the committee can spot their styles, the identity of the artists behind the unmarked works will not be known until first private view day on May 11.

The Academicians will be back today to get through the remainder of the oil paintings by five o'clock.

Words: Andrew Billen
Photographs: John Rogers

US appeal overturns media law

From Michael Binyon
Washington

A federal appeals court has struck out the law slipped through Congress last December that barred Mr Rupert Murdoch, chief executive of The News Corporation, from continuing to own both a newspaper and television station in Boston and New York.

The court ruled that the amendment to a Spending Bill was unconstitutional because it singled out Mr Murdoch's company.

The ruling allows the Federal Communications Commission to extend a waiver to Mr Murdoch so that he could retain control of both the *Boston Herald* and his television station in Boston.

Mr Murdoch was forced to sell *The New York Post* last month because of the amendment, which was pushed through at the instigation of Senator Edward Kennedy of Massachusetts.

The paper was sold for $37 million (£20 million) to Mr Peter Kalikow, a property developer. Mr Murdoch is thought unlikely to seek to buy it back.

In his submission, Mr Murdoch maintained that the amendment was politically motivated and amounted to an unconstitutional attempt to silence criticism of Senator Kennedy by the *Herald*.

The 2-1 decision did not inquire into the motives of Congress in passing the provision, but noted that it "strikes at Murdoch with the precision of a laser beam", and therefore violates the equal protection clause of the Constitution.

Commons sketch

Burbling all the way to Dundee

Just as actors on more professional stages are encouraged to mutter the word "rhubarb" over and over again when playing crowd scenes, so Tory members with non-speaking roles have taken to muttering "Dundee, Dundee, Dundee".

For the past nine years, the Tory mantra has been "1979". The Winter of Discontent was seen as a suitable answer to every Opposition complaint.

Oho, the Tories would chortle when blamed for any amount of misery – but what about 1979?! The Labour Members would look down at their feet, as if recalling a hideous night of excess with an indiscreet dancing-girl, and the Tories would smilingly return to organizing a bit more misery. But after such a long time, 1979 seemed in danger of losing its force.

Mr Norman Fowler, perhaps the only Conservative in the country at local or national level who has yet to be mentioned as a likely successor to Mrs Thatcher, was coming under attack from Mr Michael Meacher, his shadow employment secretary.

"Dazed by his own complacency", Mr Meacher droned, "... His unemployment figures are scarcely worth the paper they're written on". So he droned on, leaving Mr Fowler's head abuzz with his brand new rebuff.

"After Dundee," Mr Fowler began, adjusting the sensible spectacles on his almost surrealistically normal face, "After Dundee we won't take lectures from him on unemployment."

Behind him, the delighted mutters could be heard, a collective sound like so many overweight bees stumbling into flight: "Dundee, Dundee, Dundee."

Up popped Mr Julian Brazier, a new young Tory MP who gives every impression of being round the bend. Loopy and lanky, with a voice that doesn't seem to realize its own volume, he wished to know the state of river holidays in the United Kingdom.

"What splendid news indeed!" he bellowed. He then said that *Three Men in a Boat* would be a suitable story for the present Labour Party. His own howls of laughter signalled to his colleagues that this was a joke, but even the most considerate found it hard to muster a titter, preferring to smile sympathetically, as one might to a child that had wet itself.

Mr Brazier's eccentricity was manifested not only in the peculiar enjoyment he seemed to find in his own poor joke, but also in his marked failure to mention Dundee.

Could he not have blamed the lack of suitable river holidays in central Dundee on trade union intransigence? Alas, he had missed his chance, and already Mr Dennis Skinner was comparing the Prime Minister unfavourably with Mr Adolf Hitler.

Dundee, Dundee, Dundee – the buzz from the Tory backbenches heralded the arrival of Mrs Margaret von Thatcher, screeching down from the skies, scattering statistics in her trail.

Mr Kinnock detailed reduced payments to the sick and the elderly "in this Britain of 1988".

Perhaps grateful for this reminder of time and place, von Thatcher still seemed puzzled at his statistics.

"Why can't she answer any specific question? Is she that ashamed?" Mr Kinnock warbled.

"Futile...absolutely futile...increase of two billion pounds this year...utterly futile," Mrs Thatcher replied, with an uncharacteristic air of uncertainty, her fingers racing through her pile of papers.

Again, Mr Kinnock listed those who would be losing money.

"The overwhelming majority, the overwhelming majority, the overWHELMing majority will gain. The overwhelming MAJORITY will gain," Mrs Thatcher said.

By this time, virtually everyone in the House seemed to be burbling to themselves, as merry as ants drowning in alcohol. Even Mr Edward Heath, who could normally be transplanted to Madame Tussaud's, could be seen moving his lips.

At last, a Tory backbencher came to his leader's aid. "What about Dundee?" he screamed, and the Tories breathed freely once more.

Craig Brown

Anger at Rover terms

Continued from page 1

coupled with the cost to BAe and its civil aircraft programme are going to leave horrendous burdens on the balance sheet".

Mr Gould atacked the plans as an Easter give-away, saying:"This is another sad instalment in the sorry saga of this Government's long attempts to write off Britain's last indigenous volume car manufacturer at any price.'

There were whistles of surprise in the Commons yesterday when Mr Kenneth Clarke, the Chancellor of the Duchy of Lancaster and Lord Young's deputy, told MPs of the terms.

He said that there had been other confidential inquiries about Rover but none had amounted to a specific offer.

Explaining the financial terms, Mr Clarke said that the current and prospective levels of profitability were insufficient to meet the interest burden on debt built up through many years of accumulated losses and the Government only wanted the merger to move forward on "a firm financial footing".

Mr Graham Day, chairman of Rover, said last night: "The two groups are complementary and not competitive. Aside from certain synergies it means that Rover Group will remain in British ownership and offers a speedy route to privatisation. The new alliance with BAe presents us all with an exciting opportunity."

Aware of consider doubts about the claimed synergy and industrial logic of the deal Mr Day pointedly said: "I consider this deal to be industrially sensible. I believe absolutely it is a good deal for Rover, its employees and the people who depend upon it."

Professor Roland Smith, BAe chairman, said: "BAe is pleased that Rover will remain a British company and if all goes well Rover will become part of BAe."

Richard Owen in Brussels writes: As Lord Young announced the terms of the deal, the European Commission criticised the British Government for providing inadequate information on the proposed merger and announced an EEC investigation.

Officials said the EEC could block the merger even if British Aerospace found the deal acceptable by the April 30 deadline. Under the Treaty of Rome the commission has to approve the merger to avoid "the abuse of a dominant market position in Europe".

A spokesman for Mr Peter Sutherland, the Commissioner for Competition, said that in view of Rover's accumulated losses, the proposed capital injection to write off Rover's debts would be considered as Government aid by Brussels and could be declared an illegal susbsidy.

"No figure for the proposed write off has been notified to the commission, and only very limited details on the restructuring of the company have been provided", a commission statement said.

Lord Young had talks with Mr Sutherland in Brussels last week in an attempt to provide enough information to satisfy the commission that the deal was not in contravention of EEC competition rules.

Whooping cough test case rejected

Continued from page 1

tutored and inexperienced eye, the case histories made a considerable impact, he said.

But after weeks of listening to the evidence, he had become more and more doubtful that on the balance of probability it could cause brain damage in children.

He said he could not accept that Mr Brodie's view represented the "preponderance" of medical opinion or the "conventional medical wisdom of the profession".

The court was not concerned to discover "where there is some abstract notion such as the conventional wisdom or confluence of opinion".

The court had to determine whether on the balance of probabilities, the plaintiffs had proved the vaccine could cause brain damage.

The judge also said Mr Brodie's claim was not supported by the bulk of evidence in the case. All the witnesses who had dealt with the issue accepted that the cases did no more than raise a hypothesis that the vaccine could cause brain damage.

The case, which was heard 63 days of evidence and lasted more than five months, was brought initially against a general practitionier, Dr George Rention, who was accused of negligence in administering pertussis vaccine to Susan, then three months. She later suffered permanent brain damage.

Wellcome asked to come in as co-defendant to protect the reputation of its vaccine which is used in many parts of the world. No negligence against Wellcome is alleged and it is not known whether it was the company which supplied the vaccine in this case.

Another effect of the ruling will be that Susan Loveday and others cannot now get the £10,000 compensation that she had already been awarded after legal proceedings under the Vaccine Damages Payments Act. Final payment had been held up pending the hearing of evidence.

Spanish airline folds

By Harvey Elliott, Air Correspondent

Tour operators were last night searching desperately for spare aircraft to ferry hundreds of British holidaymakers to and from Spain after the collapse of the airline Spantax.

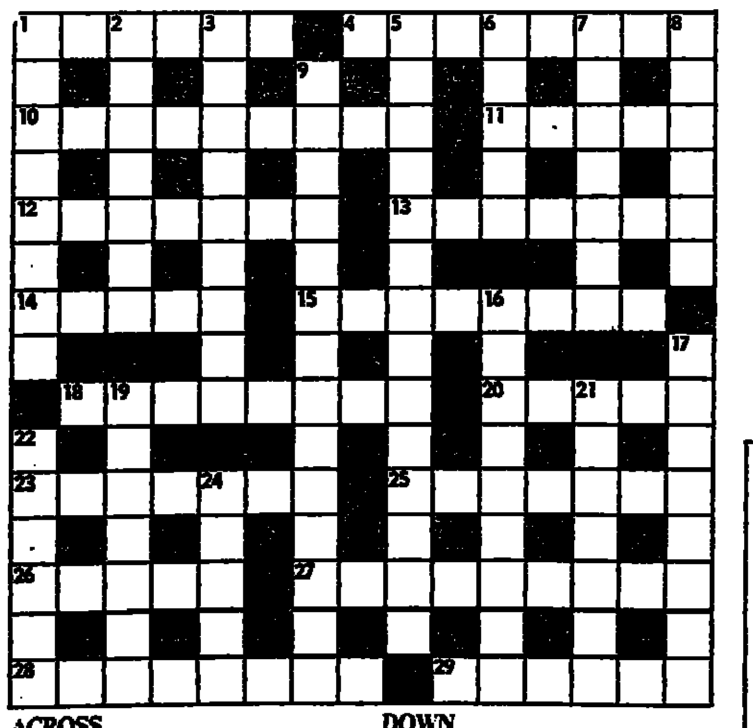
Over the next few days hundreds of people were due to have travelled on the Spanish airline to the popular resorts including Tenerife, Palma and Alicante. But Spantax, one of the biggest charter carriers in Spain, suddenly cancelled all operations following the collapse of talks with Middle East banks over refinancing.

Many passengers booked on the airline this weekend are Scandinavian and only about six flights were schedueled from Britain – mainly from regional airports – over the Easter holidays.

Sunward Holidays of Exeter have 155 passengers in Tenerife and 130 in Palma who were due to be flown home on Friday or Saturday and replaced with more holidaymakers. "At least we have a few days in which to find alternative transport for them," a spokesman said.

Mr Levi Tilly, the Spantax representative in Britain, said that he was trying to find replacement aircraft wherever he could. "As there is nothing similar to ABTA in Spain, no one is co-ordinating the rescue operation," he said.

THE TIMES CROSSWORD PUZZLE NO 17,630



ACROSS
1 Little girl with wise face (6).
4 Doing well to refer a female complaint to a kind of specialist (8).
10 Crocks in a country town (9).
11 One would love to be shot of him (5).
12 Less busy, away from Derbyshire? (3-4).
13 Vocal disapproval of pet name (7).
14 She's a siren, especially when undressed (5).
15 Final exam – it's a blank sheet! (8).
18 A little music, including one lay, to Hazel's taste (8).
20 Stare round like an aristocrat dressing (5).
23 One offering inducement to repeat poem backwards, ignoring the point (7).
25 Temporary protection for George against capture (7).
26 Dubliner's sign of perfection (5).
27 It's clear I can't dive, unfortunately (9).
28 Hull transport secured loan (8).
29 Listen carefully, fool (4,2).

DOWN
1 The Surrey station? (8).
2 Scent followed by leaders of leak enquiry becomes cold (7).
3 One wouldn't give a thank-you for a meal so inelegant (9).
5 Continental kind of gown for a saucy dish (6,8).
6 Allowed to pull out without starting (5).
7 Good at immersion in river to remove sin (7).
8 Barber, left without foot, has to walk gingerly (6).
9 One unpopular in car takes cab perhaps to club (4-4,6).
16 Stratagem to imprison senior army man in a republic (9).
17 So colourful, an unbribeable revolutionary (3-5).
19 Dismissed by letter – settlement pretty remote (7).
21 Offence causing boss endless fury (7).
22 Feeble curtsy or bow perhaps (3-3).
24 Failed in small role? (5).

Concise crossword, page 13

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

HOLY GRIT
By Philip Howard

ISH-BOSHETH
(a) An Amalekite king
(b) A son of Saul
(c) The son of Hagar

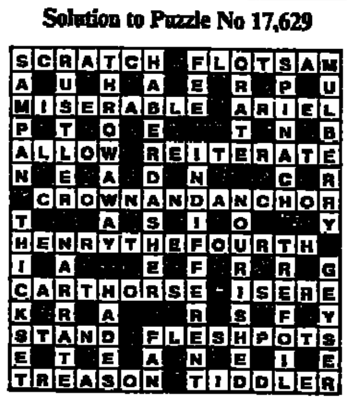
TERTULLUS
a. A venal barrister
b. Pilate's ADC
c. A companion of Timothy

ACHISH
(a) A concubine with a heart of gold
(b) A very minor prophet
(c) King of Gath

JOSEPH BARSABAS
(a) An apostle
(b) An also-ran
(c) A companion of Paul

Answers on page 24, column 1

Solution to Puzzle No 17,629



S	C	R	A	T	C	H		F	L	O	T	S	A	M
A		U		H		A		E		R		P		U
M	I	S	E	R	A	B	L	E		A	R	I	E	L
P		T		O		E				T		N		B
A	L	L	O	W		R	E	I	T	E	R	A	T	E
N		E		A		D		N				C		R
	C	R	O	W	N	A	N	D	A	N	C	H	O	R
T				A		S		I		O				Y
H	E	N	R	Y	T	H	E	F	O	U	R	T	H	
I		A				E		F		R		R		G
C	A	R	T	H	O	R	S	E		I	S	E	R	E
K		R		A				R		S		F		Y
S	T	A	N	D		F	L	E	S	H	P	O	T	S
E		T		E		A		N		E		I		E
T	R	E	A	S	O	N		T	I	D	D	L	E	R

WEATHER

All districts will have showers or longer outbreaks of rain but there will also be some bright or sunny intervals – particularly early in the day over northern Scotland, Wales and central England. Some of the showers will be heavy with hail and a chance of thunder, and some will fall as snow over mountains in northern and western Britain. Outlook: Showery.

AROUND BRITAIN

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	16	61	s	Madrid	15	59	c
Alex'dria	18	64	f	Majorca	16	61	f
Algiers	19	66	c	Malaga	17	63	f
Amst'dm	9	48	f	Malta	14	57	c
Athens	13	55	f	Melb'rne	25	77	s
Barbds*	29	84	f	Montreal*	2	36	s
Belgrade	6	43	r	Moscow	6	43	s
Berlin	9	48	c	Munich	11	52	s
Bermuda*	23	73	f	Nairobi	26	79	f
Biarritz	18	64	f	N Delhi	28	82	s
Brussels	10	50	f	N York*	10	50	s
Budapst	11	52	c	Oslo	4	39	c
B Aires*	24	75	f	Paris	10	50	f
Cairo	22	72	s	Peking	10	50	c
Cape Tn	21	70	s	Perth	26	79	s
Chicago*	8	46	r	Reykjvik	-1	30	sn
Ch'church	19	66	s	Rio de J	29	84	s
Cologne	9	48	r	Rome	16	61	f
Corfu	13	55	f	Salzburg	9	48	s
Dublin	9	48	f	S F'risco*	15	59	f
Dubrovnik	13	55	s	Santiago*	28	82	s
Florence	18	64	s	Sing'por	32	90	f
Frankfurt	9	48	c	St'kholm	5	41	f
Geneva	12	54	f	Strasb'rg	11	52	c
Gibraltar	16	61	s	Sydney	25	77	s
Hong K	18	64	r	Tenerife	20	68	s
Innsbrck	10	50	s	Tokyo	9	48	r
Istanbul	11	52	f	Toronto*	3	37	s
Karachi	29	84	s	Vanc'ver*	5	41	r
L Palmas	20	68	s	Venice	13	55	s
Le Tquet	9	48	f	Vienna	9	48	f
Lisbon	17	63	f	Warsaw	9	48	f
Locarno	14	57	c	Wash'ton*	13	55	s
L Angels*	21	70	s	Wel'nton	14	57	c
Luxembg	6	43	r	Zurich	9	48	f

* denotes Monday's figures are latest available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	1.00	6.0	1.29	6.5
Aberdeen	12.49	3.6	12.49	3.6
Avonmouth	6.29	11.1	6.58	11.3
Belfast	10.24	3.1	10.57	2.9
Cardiff	6.14	10.3	6.38	10.6
Devonport	5.00	4.7	5.33	4.7
Dover	10.48	5.6	10.50	6.9
Falmouth	4.30	4.5	5.03	4.5
Glasgow	12.32	4.1	12.07	4.3
Harwich	11.23	3.5	11.34	3.5
Holyhead	9.54	4.9	10.17	4.9
Hull	5.54	6.1	5.58	6.6
Ilfracombe	5.24	7.9	5.47	7.9
Leith	2.01	4.7	2.20	4.8
Liverpool	10.43	8.3	11.06	8.4
Lowestoft	9.27	2.1	9.06	2.2
Margate	11.49	4.2	11.47	4.2
Milford Haven	5.40	6.0	6.01	6.1
Newquay	4.33	6.1	4.53	6.1
Oban	5.26	3.4	5.50	3.4
Penzance	4.03	4.7	4.34	4.7
Portland	5.58	1.7	6.47	1.7
Portsmouth	10.59	4.0	11.23	4.2
Shoreham	10.47	5.2	11.08	5.7
Southampton	10.30	3.8	10.58	4.1
Swansea	5.44	8.0	6.09	8.2
Tees	3.12	4.5	3.19	4.8
W'ton-on-Nze	11.20	3.7	11.28	3.7

Tide measured in metres: 1m=3.2808ft.
Times are BST

ABROAD

	Sun hrs	Rain in	Max C	Max F	
Scarboro	3.3	.09	10	50	bright
Hunstanton	0.1	.05	9	48	bright
Cromer	-	.06	9	48	cloudy
Lowestoft	0.6	.07	10	50	rain
Folkestone	-	.07	8	46	rain
Hastings	0.2	.07	8	46	shower
Eastbourne	0.6	.09	9	48	rain
Brighton	0.6	.03	8	46	rain
Worthing	0.5	.01	9	48	rain
Sandown	0.8	.04	10	50	shower
Bournemth	0.3	.06	10	50	rain
Weymouth	-	.10	9	48	rain
Exmouth	1.3	.11	11	52	shower
Teignmouth	1.8	.05	12	54	cloudy
Torquay	1.4	.06	12	54	bright
Falmouth	3.7	.29	11	52	sunny
Penzance	5.1	.32	12	54	sunny
Scilly Isles	6.3	.42	12	54	rain
Newquay	4.1	.23	11	52	sunny
Ilfracombe	*	.13	10	50	sunny
Morecambe	5.1	.30	8	46	bright
Douglas	*	.27	10	50	bright
Carlisle	3.8	.20	9	48	shower
Nottingham	4.1	.09	12	54	rain
Anglesey	6.3	.15	11	52	sunny
Aberdeen	4.7	.06	11	52	shower
Aviemore	7.6	.13	8	46	hail
Kinloss	5.0	.03	10	50	shower
Lerwick	0.2	.28	7	45	rain
Prestwick	4.1	.34	10	50	shower
Stornoway	4.7	.25	9	48	shower
Tiree	4.7	.55	9	48	shower
Wick	5.0	.05	9	48	shower

* Denotes figures not available
These are Monday's figures

THE POUND

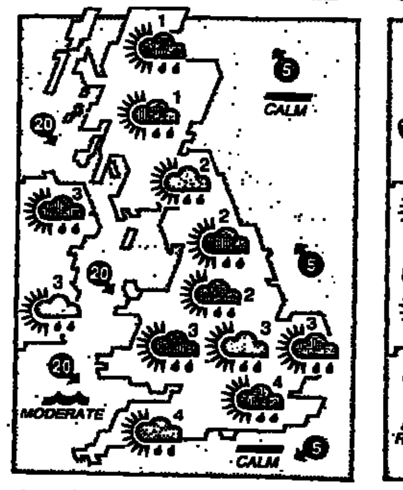
	Bank Buys	Bank Sells
Australia $	2.615	2.475
Austria Sch	22.55	21.45
Belgium Fr	67.65	64.25
Canada $	2.395	2.275
Denmark Kr	12.34	11.74
Finland Mkk	7.79	7.39
France Fr	10.85	10.35
Germany Dm	3.215	3.055
Greece Dr	259	239
Hong Kong $	15.00	14.25
Ireland Pt	1.205	1.145
Italy Lira	2370	2260
Japan Yen	242.50	230.50
Netherlands Gld	3.605	3.435
Norway Kr	12.13	11.53
Portugal Esc	262	249
South Africa Rd	4.60	4.10
Spain Pta	214.25	203.25
Sweden Kr	11.40	10.85
Switzerland Fr	2.665	2.525
USA $	1.94	1.85
Yugoslavia Dnr	2870	2270

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

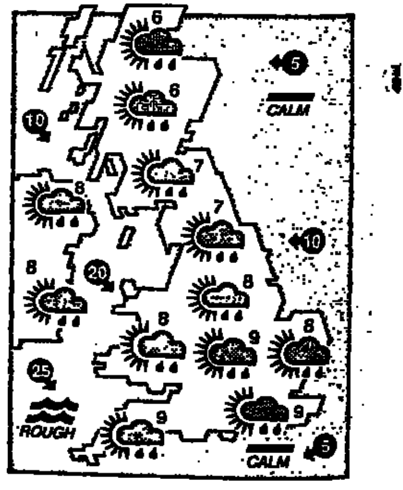
Retail Price Index: 103.7 (February).

London: The *FT* index closed up 11.2 at 1405.6 .

AM



PM



MANCHESTER

Monday: Temp: max 6 am to 6 pm, 11C (52F); min 6 pm to 6 am, 5C (41F). Rain: 24hr to 6 pm, 0.25in. Sun: 24 hr to 6 pm, 4hr.

LIGHTING-UP TIME

London 8.01 pm to 6.08 am
Bristol 8.11 pm to 6.18 am
Edinburgh 8.17 pm to 6.16 am
Manchester 8.11 pm to 6.14 am
Penzance 8.21 pm to 6.31 am

Sun rises: 6.40 am
Sun sets: 7.31 pm
Moon sets 5.56 am
Moon rises 4.29 pm

Full Moon April 2

LONDON

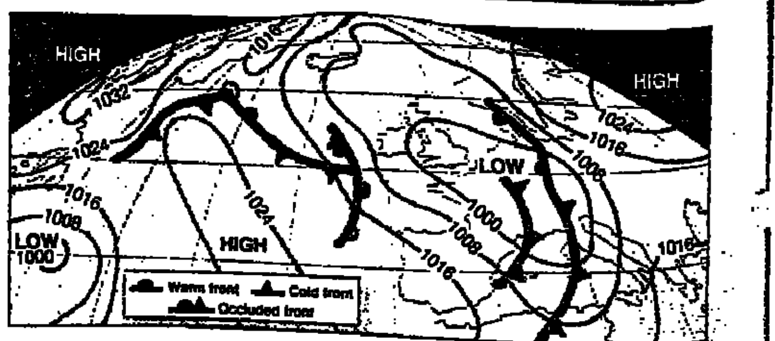
Monday: Temp: max 6 am to 6 pm, 10C (50F); min 6 pm to 6 am, 6C (43F). Humidity: 6 pm, 77 per cent. Rain: 24hr to 6 pm, .07in. Sun: 24 hr to 6 pm, 0.6hr. Bar, mean sea level, 6 pm, 1013.4 millibars, falling.
1,000 millibars=29.53in.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	8	46	f	Guernsey	7	45	r
B'rmgham	8	46	f	Inverness	7	45	s
Blackpool	8	46	s	Jersey	9	48	r
Bristol	9	48	c	London	8	46	c
Cardiff	10	50	c	M'nchster	8	46	f
Edinburgh	5	41	r	Newcastle	8	46	f
Glasgow	8	46	f	R'nldsway	9	48	s

NOON TODAY



Information supplied by London Weather Centre

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هكذا من الاصل

PART 2

THE TIMES

WEDNESDAY MARCH 30 1988

Executive Editor
David Brewerton

STOCK MARKET

FT 30 Share	1405.6 (+11.2)
FT-SE 100	1765.1 (+18.6)
Bargains	34693 (34585)
USM (Datastream)	145.75 (+0.55)

THE POUND

US dollar	1.8690 (+0.0115)
W German mark	3.1063 (+0.0238)
Trade-weighted	77.7 (+0.6)

Emess up by 79% to record

Pretax profits at Emess, the lighting and electrical accessories group, reached a record *£7.7 million last year* — *79* per cent ahead of the previous year. Earnings per share rose by 45 per cent to 27p and the directors have proposed a 27 per cent increase in the dividend to *8p* for the year.

Sales of decorative lighting increased by 18 per cent, despite the weak pre-Christmas retail demand, the company said. Commercial lighting also made considerable progress, while Tenby Electrical, acquired in early *1987, increased its sales by 12* per cent in a static British market.

Mr Michael Meyer, the chairman, said that the current year had started well.

Profits drop

Pretax profits at Willis Faber, the Lloyd's insurance broker, fell 18.6 per cent to £60.9 million, despite a four-month contribution of £4.6 million, profits from the merged Stewart Wrightson. The total dividend was raised by 6.6 per cent to 11.46p.

Tempus, page 26

Payout lifted

Belhaven, the brewery and restaurant group, shows a *£6.86 million* pretax profit for the nine months ended December compared with £5.95 million for the 12 months ended March, 1987. A final dividend of 0.3p makes 0.75p for the nine months compared with 0.45p.

SUMMARY

STOCK MARKETS

New York	
Dow Jones	1997.35 (+17.58)*
Tokyo	
Nikkei Average	25953.09 (+330.38)
Hong Kong:	
Hang Seng	2521.61 (+54.83)
Amsterdam: Gen	240.3 (+3.9)
Sydney: AO	1396.1 (+15.9)
Frankfurt:	
Commerzbank	1374.0 (+32.2)
Brussels:	
General	4851.8 (-35.1)
Paris: CAC	285.3 (-2.2)
Zurich: SKA Gen	437.6 (+12.5)
London:	
FT.—A All-Share	907.08 (+8.47)
FT.— "500"	995.84 (+8.78)
FT. Gold Mines	238.2 (-2.4)
FT. Fixed interest	97.67 (-0.01)
FT. Govt Secs	90.39 (+0.21)
Closing prices	**Page 29**
Recent issues	**Page 31**

MAIN PRICE CHANGES

RISES:	
Allied Lyons	386½p (+14p)
Standard Chart	442½p (+18p)
William Baird	457½p (+13p)
Laird	233½p (+15p)
Audio Fidelity	126½p (+13p)
Body Shop	495p (+20p)
Refuge	455p (+20p)
British Aerospace	411p (+59p)
Willis Faber	217½p (+15p)
Jaguar	282½p (+12p)
General Accident	890p (+15p)
Barclays Bank	483½p (+11p)
Bridon	183p (+11p)
J Smurfit	385p (+10p)
Blockleys	365p (+10p)
Candover	320p (+10p)
FALLS:	
Henderson Admin	645p (-10p)
Mitel	139½p (-11p)
Gresham House	425p (-25p)
Rover	64½p (-10p)
Closing prices	

INTEREST RATES

London: Bank Base: 8½%
3-month Interbank 8 13/16-8 11/16%
3-month eligible bills: 8⅜-8 11/32%
buying rate
US: Prime Rate 8½%
Federal Funds 6 9/16%*
3-month Treasury Bills 5.73-5.71%*
30-year bonds 100 15/16-101*

CURRENCIES

London:	New York:
£: $1.8690	£: $1.8675*
£: DM3.1063	$: DM1.6635*
£: SwFr2.5680	$: SwFr1.3750*
£: FFr10.5262	$: FFr5.6370*
£: Yen233.06	$: Yen124.68*
£: *Index*:77.7	$: *Index*:92.5
ECU £0.667701	SDR £0.746645

GOLD

London Fixing:
AM $454.70 pm-$454.90
close $455.00-455.50 (£243.50-244.00)
New York:
Comex $456.30-456.80*

NORTH SEA OIL

Brent (May) pm $15.60bbl ($15.77)
* Denotes latest trading price

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☆ ☆ ☆ ☆ ☆ ☆

Guinness loses court battle

Panel ruling on fight for Distillers upheld

By Joe Joseph

Guinness has failed in its High Court attempt to overturn the *City Takeover Panel's ruling* that it violated the City Code during its controversial £2.7 billion takeover of Distillers, the Scotch whisky maker.

Three judges rejected the brewer's claim that the Panel's decision was "unfair and *unlawful*", *could* have disastrous consequences for its future and should be set aside.

The decision means that Guinness could now face claims of up to £100 million from former Distillers shareholders who might feel they were short-changed.

It would also appear to buttress the standing of Argyll, Guinness's rival in the tussle for Distillers two years ago, in any legal action it might take against Guinness on grounds *that* Distillers *was won* unfairly.

Mr Alistair Grant, Argyll's chairman, said: "This is obviously a milestone. It's the first formal indication from the authorities that improprieties took place. But of course there is a difference between improprieties against the City Code and illegality.

"Argyll's position remains that we are contemplating legal action against Guinness since there is no doubt that Argyll suffered considerably from its failure to acquire Distillers and there are growing indications that Argyll failed to acquire Distillers because of apparent illegal action by Guinness and its advisers."

It is believed that the supermarkets group is unlikely to begin legal proceedings against Guinness unless and until the case against Mr Ernest Saunders, the former Guinness chairman, and against the several other businessmen facing criminal charges in the Guinness affair has been securely established by the prosecution in forthcoming trials.

Yesterday's court ruling also provides a fillip for the Takeover Panel, whose credibility would have been jeopardized had it appeared to lack the power to sweep its own backyard.

The Panel, which felt that Guinness had obtained Distillers on the cheap, will now turn its attention to redressing any grievances of former Distillers shareholders who might have been disadvantaged by evidence that Guinness took part in a concert party purchase of 10.6 million Distillers shares.

Comment........................27

Mr Antony Beevor, the Panel's director-general, said: "With Distillers' shareholders interests in mind, our next step is resuming our discussion with Guinness's advisers with a view to arranging that ex-Distillers shareholders get what they are entitled to under the Code."

Guinness has not yet decided whether to appeal.

Lord Justice Watkins, sitting with Lord Justice Russell and Mr Justice Tudor Evans, *said the Takeover Panel had* stepped into "a minefield of explosive situations."

But, reading from a detailed 48-page ruling, the judge added: "There was in my judgment no procedural impropriety. There was sufficient evidence to allow the Panel to decide as it did, having drawn a number of necessary inferences to that end."

There was nothing irrational or unreasonable in the Panel's decision not to adjourn its inquiry until after an investigation by the Department of Trade and Industry into the Guinness affair had taken place or at least until DTI inspectors had shown the Panel statements from witnesses in the investigation.

The Panel ruled there was no doubt on the evidence that, at a critical stage of the takeover battle a Lucerne-based company, Pipetec, bought 10.6 million Distillers shares for nearly £76 million while acting "in concert" with Guinness in breach of the City Code.

At the heart of the Panel's case was alleged evidence that *Mr Thomas Ward* — an American lawyer and former Guinness director, for whom an arrest warrant has just been issued — had entered into a secret deal with Pipetec.

Lord Justice Watkins read a letter from Pipetec, a subsidiary of the Swiss Bank Leu, addressed to Mr Ward setting out the terms of an alleged agreement under which the Swiss company would buy the Distillers shares — a vital 3 per cent block.

The judge said the new board was unconvinced of the authenticity of the letter.

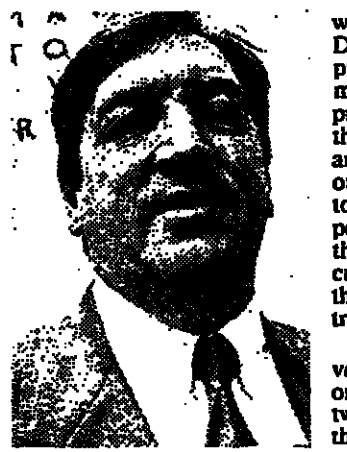
Next receives profit boost from catalogue of success

By Carol Ferguson

Next, the fashion retailer and mail order group, reported a bumper *£122.5 million* pretax profits for a 17 month period which began with the acquisition of Grattan and ended with the launch in January of the Next Directory, its new mail order catalogue.

Comparing the latest 12 months to January 31 with the previous year, pretax profits rose 118 per cent to £92.4 million on turnover of £862 million. Earnings per share rose 39 per cent to 19.52p and the dividend was increased by *38 per cent for the year to 7.2p* net.

Mr George Davies, Next's chairman, said that the group had not felt the pinch like some retailers, and that there had been strong growth in womenswear, menswear and accessories.



Mail order: George Davies

Through the acquisition of Combined English Stores last May, Next acquired strong retail businesses in the shape of Salisburys, Zales and Biba, and 590,000 sq ft of underperforming sites trading under Paige and Collingwood/Weir. Next's total retail space now amounts to just under 2 million square feet.

The Next Directory, a home shopping catalogue targeted at the ABC1 customer, has exceeded all the company's expectations in the first 10 weeks since its launch. Mr Davies said, "The effort we put into the quality of the merchandise, service and presentation has paid off to the extent that our return rates are substantially lower, while our average order per customer is higher than expected". He said that more than 20 per cent of the customers are men, as against the more usual 5 per cent in traditional mail order.

A survey of customers revealed that 93.3 per cent of all orders were delivered within two days of ordering. Of those that were delivered later, in *many instances the customer* had requested later delivery, or not been at home, Mr Davies said.

The new jewellery concept is to be launched in May with an initial 30 shops selling costume jewellery retailing at an average ticket price of about £12 an item, and precious jewellery at various prices ranging up to £5,000.

Tempus, page 26

Group pays £22.4 million for CPIO

John Gardiner, chairman of Laird, which has bought CPIO, the French components group. (Photograph: Chris Harris)

Laird profits soar to £32.59m

By Michael Tate

Laird Group, the engineering combine, yesterday unveiled its newest acquisition, the French rubber and plastic car components group, CPIO, on the back of a 1987 pretax profit increase from £28.19 million to £32.59 million.

CPIO, currently owned by Renault, the French car manufacturer, is costing Laird, which is headed by Mr John Gardiner, £22.4 million in cash. It has between 20 and 25 per cent of the French market, and sells over 75 per cent of its production to Renault, which has committed itself to CPIO for the next three years. By then, says Mr Erik Porter, Laird managing director, CPIO expects to have built up its business with Peugeot and others.

CPIO made profits of £9.6 million in 1987, compared with £4.9 million in 1986 and losses before that.

The acquisition, which will *be financed from borrowings* and cash flow, will further strengthen Laird's sealing systems division, which has now become the group's biggest profit-earner.

Pre-interest profits from this division alone, which includes Europe's leading car body seal business, Draftex KG, climbed from £21.4 million to £26.1 million. About £1 million came from acquisitions.

The service industries division earned a record £7.6 million against £4.2 million.

Earnings per share are 25.1p against 23.0p. A 4.6p final dividend makes 7.7p for the year against 7.0p.

Sterling index surges to its highest level in two years

By David Smith, Economics Correspondent

The pound rose strongly again yesterday, helped initially by *market speculation that the* Chancellor of the Exchequer had resigned.

It closed comfortably above the DM3.10 level, with its average value against all currencies at its highest for over two years.

Dealers said that the speculation, quickly denied by the Treasury, had pushed sterling higher because of the belief that, under a new Chancellor, the pound would be allowed to find its own level.

In the House of Commons, the Prime Minister again played down the sterling rift *with Mr Nigel Lawson.*

Mrs Thatcher said: "Both the Chancellor and I put downward pressure on inflation as the top-most priority. Both the Chancellor and I think that exchange rate stability can be very useful for industry."

Comment..............................27

In evidence to the Treasury and Civil Service Committee *this afternoon, the Chancellor* is expected to pursue the line agreed at a meeting at 10 Downing Street last Friday.

This is that inflation is the main aim of policy but, subject to that aim, exchange rate stability is desirable.

The pound closed 2.5 pfennigs higher at DM3.1074.

But money market traders said that a further strong rise would be needed before interest rates were again reduced.

The pound gained 1.15 cents to $1.8690, and the sterling index rose by 0.6 *points to 77.7, its highest since* January 1986.

Beazer homes in after pact

From Lawrence Lever, Los Angeles

Beazer, the British housebuilder, has increased its chances of succeeding in its tender offer for Koppers Co, the US group, through an agreement which it has reached with the anti-trust division of the US Department of Justice.

The two sides have agreed that if Beazer acquires Koppers and sells the Blue Diamond aggregates business located in Irwindale, California, all anti-trust consid*erations of the tender offer will* be satisified. Blue Diamond is a Koppers subsidiary.

However, Koppers has challenged the Beazer agreement with the anti-trust authorities and succeeded in preventing Beazer from taking any steps *in its tender offer until a court* hearing on April 4.

Under US laws the final decision on anti-trust issues always rests with a federal court. The court must approve any agreement made by the anti-trust authorities.

At the April 4 court hearing, Koppers will argue that Beazer's offer should be kept on hold until the court has made its decision

Koppers claims that the agreement with the anti-trust *authorities is inadequate. It* argues that selling Blue Diamond alone will not satisfy all the anti-trust considerations. For instance, it claims, considerations in the cement and ready-mixed concrete areas have not been *addressed.*

Wimpey's £95.8m

By Alexandra Jackson

George Wimpey, the construction group, reported improved profits during 1987 up from £66.5 million to £95.8 million.

The results reflect tighter management of the group under the chairmanship of Sir Clifford Chetwood. But City analysts remained concerned about the group's future potential, so the shares gained only 2p to 257p, despite the 44 per cent profits increase.

A final dividend of 4.75p was declared, making a total of 6.75p for the year.

Sir Clifford scotched rumours that a rights issue would be necessary to fund Wimpey's expansion plans.

Housebuilding was the main contributor to the 24 per cent growth in construction-related profits which grew to £89.6 million.

Tempus, page 26

Bank denies 'sale'

By Richard Thomson, Banking Correspondent

Standard Chartered, the international banking group which announces its results today, has strongly denied reports *that it was putting on sale its* consumer finance subsidiary, Chartered Trust.

Although the Trustee Savings Bank has approached Standard about the possibility of buying Chartered Trust, there are no serious negotia*tions in progress.* A Standard spokesman said yesterday: "Chartered Trust is definitely not on the table."

Chartered Trust has been *tipped as a possible candidate* for sale ever since Standard ran into difficulties over its capital ratios last year

Some analysts expect it to announce pretax losses of up to £400 million for 1987. It made profits of £12.5 million in *1986.*

Tempus, page 26

Survey shows most people have 28 to 33 days a year

CBI snapshot ends holiday myth

By Derek Harris, Industrial Editor

An in-depth survey of holiday entitlements in industry and commerce shows most employees receive between 28 and 33 days a year, including eight public *holidays. Special leave includes not* only paternity breaks but also time off during bereavement, military training and civic commitments from charity work to community help.

The snapshot of British holiday patterns was taken at the end of last year when the Confederation of British Industry surveyed nearly *500* companies. It demolished some myths because little difference was found between holiday entitlements for clerical and manual employees.

But holiday entitlement in the service sector was lower than in manufacturing although *more companies in service* industries gave extra time off related to length of service.

Six out of 10 people employed by manufacturers have 33 days a year, including 25 days' basic leave. Most of the rest in manufacturing have between 30 and 32 days of leave but one company in eight gives workers fewer than 30 days.

*In the service sector, holiday entitle*ment is largely concentrated at the lower end of a 28 to 31 days range. But two-thirds of the service companies gave service-related additions to the basic entitlement, compared with 44 per cent in manufacturing.

Service companies also take a more *benign view on special forms of leave.* About 40 per cent of them allowed paid paternity leave against 26 per cent of manufacturers doing so. In both cases it was on a discretionary basis; only 6 per cent of all the companies allowed paternity leave contractually.

Where companies indicated length of paternity leave, it was usually of one to three days' duration.

The most common method of calculating holiday pay is on average earnings or basic pay although practices vary widely.

Most companies allow paid leave for military training, usually with the Territorial Army. This applied to 72 per cent of service-sector companies and 64 per cent of manufacturers. It means in most cases five to 10 days of paid leave.

One in 10 companies reported allowing special leave for a wide range of community duties but the CBI thought this an underestimate because other companies indicated they treated special requests on a discretionary basis.

Mr Rod Thomas, the CBI's director of employment affairs, said: "The survey reveals a side to companies which is often ignored: public-spirited, flexible in responding to employees' particular needs, keen to recognize loyalty to the company and anxious to reduce divisions between manual amd white- collar staff."

He added: "It also shows that holiday entitlement varies between companies. There is no such thing as a standard holiday entitlement."

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BUSINESS ROUNDUP

Nestor BNA beats its forecast with £2.8m

Nestor BNA, the nursing agency which obtained a full listing last November, beat its profits forecast by £300,000 with pretax profits in the year to December 31 of £2.8 million, a rise of 30 per cent. Turnover rose 24 per cent to £14.5 million.

BNA, the nursing subsidiary, produced 75 per cent of profits, with the two other divisions, doctors' deputising service, and nursing homes and hospitals, providing the balance in roughly equal proportions. This year has started well, the company said, with BNA's 100th branch due to open next month. BNA nurses are providing about 150,000 hours of care to patients each week. Nestor Medical Services, the nursing homes division, is on target and the Nestor Medical Deputising has started the year with a record number of calls.

£1.6m début for Brooks

Booming hotel bookings and restaurant reservations have boosted profits at Brooks Service Group, hirer and cleaner of bedsheets, tablecloths and workwear. Pretax profits in 1987, the group's first as a public company, were £1.62 million against £1.12 million. Earnings rose from 9.7p to 11.2p a share, and the board is paying a 2.8p final dividend making 4.2p a share against 2.05p before.

Trading swap lifts Clifford's

Last June's trading swap with Express Dairy, when it gave up its Bristol business in return for the Express trade in Oxfordshire and Hampshire, helped lift milk volumes at Clifford's Dairies in 1987, and group turnover rose from £93.6 million to £108.6 million in 1987. Pretax profits climbed from £4.52 million to £5.03 million. A final dividend of 5.5p, making 8.8p for the year, against 8p, is being paid.

Candover up 45%

Candover Investments, the management buyout specialist, reported a 45 per cent increase in net asset value during 1987. Pretax profits climbed 35 per cent to £1.212 million and shareholders are to receive a final dividend of 6p per share, making a total for the year of 9p. This compares with total dividends of 7p for the previous year.

The board said that although competition in the buyout field had increased, it was optimistic that good opportunities to finance buyouts on acceptable terms would continue and perhaps increase. Caradon, the building products company, had been the most successful of the buyouts sponsored by the company. Four buyout investments had been successfully sold, with Timpson Shoes and Haden group realizing amounts substantially in excess of original costs.

Worcester rises 42%

A surge in demand for gas-fired boiler products helped Worcester Group, the central heating specialist, boost pretax profits by 42 per cent from £2.2 million to £3.14 million in 1987. Mr Cecil Duckworth, the chairman and chief executive, said the boiler sales were up by 35 per cent. Earnings are a third higher at 9.1p a share and a final dividend of 1.4p is being paid, making 2.06p for the year, against 1.44p last time.

Amari profits reach £7.3m

Amari, the metals and plastics stockholding group, raised pretax profits from £6.1 million to £7.3 million last year. Sales rose from £178 million to £236 million. A total dividend for the year of 6.8p is being paid against 6.5p. Mr Michael Ward Thomas, the chairman, said: "Results to date show substantial progress in all areas of the group's activities and we confidently expect this to continue."

£3.7m for Sherwood

Sherwood Group, formerly Debfor Holdings, made pretax profits of £3.7 million in the year to end-December, against £2 million the previous year. Turnover rose to £28.6 million from £11 million. The Debfor division, which makes brassières and co-ordinated lingerie, has a record order book and its capacity has been substantially increased following the acquisition last month of Lovable, the brassière manufacturer.

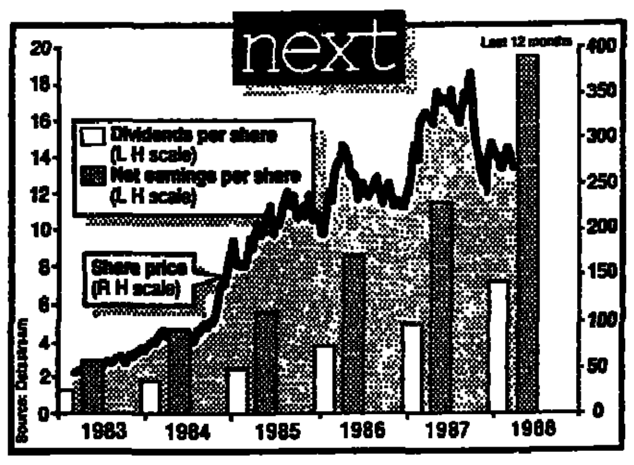
Halle Models, the nightwear and children's wear division bought at the end of 1986, made a valuable contribution. Birkin, the lacemaker acquired last summer, is expected to have *a record year this year in profit and turnover terms*, while Textile Finishing, the lace dyer bought last December, is expected to show a large increase in profit this year. The final dividend was 3p, making 4.5p for the year against 3.3p.

TEMPUS

Innovative zeal powers Next forward

Nothing stands still at Next, not even the year-end. Critics complain that the latest figures are flattered by the five-month move forward to January 31 year-end, allowing the all-important pre-Christmas trading season for the newly acquired Combined English Stores group to be included.

But this is mere carping. Far from reaching market saturation in next to no time, as many have predicted, the group's innovative zeal has carried it ever onwards and upwards.



Not only has Next developed separate design ranges for its women's fashions stores, it has moved successfully into menswear, children's clothes, accessories, mail order through the Grattan acquisition, and this year, jewellery through CES.

Apart from the well publicized, and freely acknowledged, teething problems, the Next Directory looks like being a runaway success. Within four weeks of the launch, it had half a million responses and in the first 10 weeks, it has grossed £20 million. In other words, the directory is taking a staggering £2 million a week, compared with Next retail which is grossing a little less than £6 million a week.

Even the rate of customer returns experienced by the directory, 17.6 per cent in unit terms, 20.9 per cent by value, is well below the industry average, which by some estimates is as high as 50 per cent. It appears to be on course to do better than break even this year, and be well in profit next year.

Next is now preparing to launch its own jewellery range — both costume and precious jewellery — and be in 100 stores by the end of the year.

So even if the underlying like-for-like rate of retail sales growth of about 8 per cent, excluding inflation, is not terribly exciting, new store openings and new products should enable profits to power ahead. Last year, total retail sales growth was 31 per cent, of which 21 per cent was attributable to new space.

This year, because of the higher number of shares in issue after the CES acquisition, pretax profits will need to grow by 30 per cent to achieve target earnings per share growth of 20 per cent. Given that pretax profits more than doubled last year, and there will be a full year of CES included this year, the omens are good. *If Next does no better than this, the prospective multiple is a rather stingy 11.4, a rating which hardly begins to reflect the growth prospects.*

Wimpey

It says something about the skeletons within even the best construction company that Sir Clifford Chetwood, the chairman of George Wimpey, a leading British building group, shies away from the challenge of acquiring a company similar to his own. He is, no doubt, haunted by the horrors he had to overcome when taking charge of Wimpey in 1984.

Even now, with profits two-and-a-half times higher than four years ago, the return on capital, admittedly including the sizeable property portfolio, at 15 per cent, *remains* short of the 20 per cent target. For new projects Sir Clifford now seeks a 25 per cent return from his minions.

Thus, because there is still scope for enhancing the performance from within, Sir Clifford does not immediately have to face the problem of from where future growth is coming. But *he will have* to soon.

Attempts are being made to allay the sceptics by pointing to a good relationship with the Grove Charity Trust which holds 35 per cent of the equity and is said to be loyal to its founding charter to protect the group from predators. A rights issue would be ill-received by the charity and shareholders.

So how much scope is there for Wimpey to develop its existing businesses? Housing is moving upmarket in Britain but is still 45 per cent exposed to the first-time buyer. Overseas housing in the US, Canada, France and Hong Kong is now half as big again as Britain. Wimpey has invested more than £30 million in land in North America and is expecting to make up for any downturn at home.

But since the US housing business has just had to be reorganized, having made a small loss last year and British housing can reasonably be estimated to have made approaching £50 million, there will be quite a lot of ground to be made up.

Contracting at home is *competitive, while* although overseas orders have not disappeared, they are scarcer than in the past.

The group should make £115 million this year, putting the shares on nine times earnings. Bid speculation, although mostly unfounded, will recur and this remains the most likely way of trading the shares. *Otherwise, there are* other more exciting opportunities about.

Willis Faber

An 18.6 per cent profits fall is not usually cause for celebration, but Willis Faber's shares shot up by 14p to 217p.

Many analysts had feared a *worse profits down*turn and a smaller dividend increase. They were cheered, too, by the upbeat statement about prospects, given the dire state of the insurance market.

Willis has had to counter a great deal of adverse publicity over the exodus of key people after its merger with Stewart Wrightson, so quite understandably it is trumpeting the successes of the merger. And successes there are.

The integration of the two operations has led to a net reduction in headcount of 460, which should rise to 600 by the end of this year. The savings on systems, premises and people and the economies of scale have all been greater than anticipated. Savings of £10 million will have been achieved by the end of this year and the annualized rate will be higher.

Willis would have needed to wield the pruning shears, merger or not, because of the state of the market. The merger has also had the desired effect of increasing the sterling content of brokerage income at a time of dollar weakness. Sterling accounted for 34 per cent of brokerage last year against 28 per cent the year before and should rise closer to 40 per cent this year.

Although some business has walked out of the door with departing staff, Willis has also picked up a decent number of new accounts, purely because of the strengths of the merged group.

The positive news is not enough to counter the adverse dollar effect and the rate-cutting, overcapacity and fierce competition in the insurance market. Willis's profits are expected to decline again, to £55 million this year, according to Wood Mackenzie, the stockbroker.

Dollar weakness lopped an estimated £10 million off last year's profits, which would have been £17 million but for hedging. Willis is hedged this year at $1.60, which should again help to mitigate the worst currency effects.

The dividend cover at 1.7 times is less than usual and a maintained dividend is expected this year. The yield is 7.2 per cent.

STOCK MARKET

Share prices rally as the dollar steadies

A steadier performance by the dollar on the foreign exchanges encouraged a few cheap buyers to try their luck yesterday, enabling share prices to enjoy an overdue rally.

The FT-SE 100 index, having fallen by about 100 points in the past few days, closed near its best levels of the day with a rise of 18.6 at 1,765.1. The narrower FT index of 30 shares also turned in a worthy performance, finishing at the top with a rise of 11.2 at 1,405.6. A total of 397 million shares were traded.

Dealers said that investors had been cheered by the strong recovery overnight from an early, 16-point fall on Wall Street and the firm start made in renewed trading.

Mr Bernard Jones, an analyst at Kleinwort Grieveson, the broker, is looking for a recovery and says that the level of bearish sentiment has become extreme as the spectre of the five-month rally which followed the 1929 crash continues to worry investors. Taking a long-term view, he says that investors should sit tight but gives a warning that short- term traders ought to stay out of the market until the correction is over.

Government securities benefited from a stronger pound, closing with gains of more than £½.

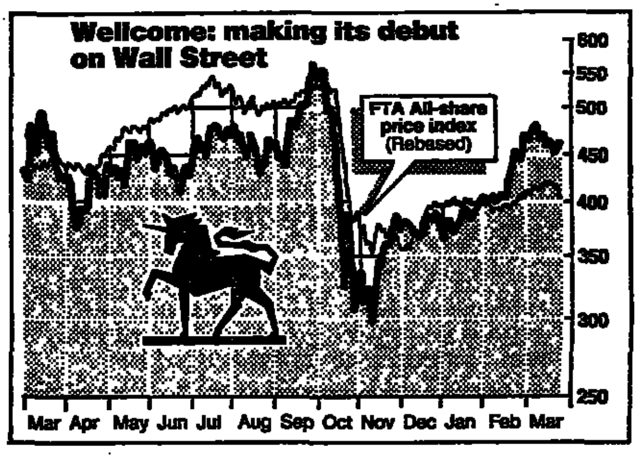
UTC Group, the financial services specialist, the subject of a merger last year between United Trust & Credit and Somportex, reported doubled pretax profits of £3.01 million. The group plans to float the food manufacturing side of Somportex on the Third Market.

The main feature of the afternoon was the announcement of the details of the proposed acquisition of Rover by British Aerospace. BAe greeted the news by soaring 60p to 412p. The group is paying £150 million for debt-ridden Rover which is a lot lower than some estimates. The Government plans to inject a further £800 million and write off £1.1 billion of trading losses.

Rover responded with a fall of 10p to 65p.

Blue Arrow, the world's biggest employment agency, is expected to announce details of its proposed listing of shares on the New York Stock Exchange soon. It is thought that the listing will be a marketing agreement and not a placing. The company has said that it does not intend to take advantage of the move by raising extra funds. Dealings will start some time next month.

A source close to the company said that County NatWest, its financial adviser, will not be using the opportunity to dispose of the 9.4 per cent it now owns in the company following last year's record rights issue to help finance the Manpower deal. There has been speculation during the past few weeks that County was trying to find a buyer for its holding and this has depressed the share price. Blue Arrow firmed by another 2p to 111p yesterday. That compares with the 172p level the shares were trading at before the October crash.


Wellcome: making its debut on Wall Street

Wellcome, the pharmaceuticals group which is leading the fight against Aids with its new drug, Retrovir, stood out with a rise of 16p to 460p following the news that the group has arranged an American Depository Receipt for its shares on Wall Street.

Hillsdown Holdings, the fast-growing food-to-furniture group, enjoyed an early flurry of activity before closing 1p firmer at 274p. Barclays de Zoete Wedd, the broker, has just published a buy circular. Its views were echoed by rival County NatWest, the broking arm of the NatWest Bank.

Mr Jonathan de Pass, a pharmaceuticals analyst at Robert Fleming, the securities house, says: "The market is hoping for a great surge in buying."

He points out that many US fund managers are only allowed to hold dollar- denominated shares for any length of time. Brokers have been reporting heavy selling of the shares by the Americans before the financial year-end.

Wellcome has certainly been attracting a great deal of interest in America with Retrovir, which is still seen as the most effective weapon the doctors have against Aids.

The ADR facility will also be good news for Wellcome's workforce, many of whom are based in the US and will now be able to trade in and out of the shares more freely.

Wellcome says that it has no intention of applying for a full listing of its shares. Dealings in the ADRs start later today. Each ADR will be the equivalent of one ordinary share.

Beecham remained a firm market, extending Monday's lead with a rise of 5p to 462p — making a two-day gain of 10p. The American College of Cardiology in America has this week been presented with a paper, giving figures for the survival rate of patients using TPA, the heart drug, which is designed to disolve blood clots and is the main rival to Beecham's Eminase. The tests are the first carried out on TPA and appear to have confounded the American medical and investment fraternity, proving that TPA is no better and in some cases worse than Eminase.

Mr Ian Moore, a pharmaceuticals analyst at Morgan Grenfell, the broker, says: "The clinical profile of the two drugs is very similar. TPA does not appear to increase the survival rate of patients. Eminase is just as good as TPA."

Mr Moore says that US analysts will now be forced to admit to clients that there is another way to play this field of heart treatment. The news should provide a boost for Beecham which hopes to market Eminase in the US

Michael Clark

Profits up to £17m at Higgs and Hill

By Alexandra Jackson

A strong performance from house building and property activities underpinned 1987's results from Higgs and Hill, the construction group, where pretax profits climbed from £12.2 million to £17.3 million.

Sales advanced by 12 per cent to £267.1 million while earnings per share soared by 35 per cent to 31.95p. A final dividend of 6p was declared, making a total for the year of 9p (7.5p).

Extraordinary profits of £3.3 million were realized as part of a rationalization of the investment property portfolio.

Mr Brian Hill, the chairman, reported that all divisions, with the exception of overseas construction, contributed to the advance.

Housing and commercial property accounted for two-thirds of group operating *profits*.

Mr Hill said that the group had experienced no softening of demand for housing, particularly in the middle price bracket, although buying land at suitable prices remained a problem.

The property division in Britain and France did especially well.

Power Corporation in £16.2m cash call

By Our City Staff

Power Corporation, the Irish-based property developer, whose début on the market coincided with the October crash, is to raise Ir£19 million (£16.2 million), net of expenses, in a one-for-two rights issue at Ir105p.

The group specializes in retail developments and is involved in Trocadero Centre in London's *Picadilly* in a joint venture with Brent Walker. Power made pretax profits of Ir£2.93 million in 1987, up from Ir£782,000 in 1986, marginally ahead of the Ir£2.86 million forecast at the time of the *placing* last October.

Power is to spend £3.5 million on increasing its shareholding in Walker Power, the joint-venture company with Brent Walker, from 25 per cent to 50 per cent by buying a holding owned by AMEC, the construction group, itself a sizeable shareholder in Power Corporation. The proceeds of the rights issue will be used to eliminate borrowings.

Power's earnings last year were Ir8.48p against Ir2.59p in 1986. A dividend of Ir0.5p was declared.

STEETLEY

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LONDON BUSINESS SCHOOL

صكرا من الاحل

Hambro Countrywide soars as homes boom continues

By Richard Thomson, Banking Correspondent

Pretax profits of Hambro Countrywide, the estate agency and mortgage branch of the Hambro merchant banking group, leapt 55 per cent during 1987, as home buying activity showed no signs of slowing.

Profits rose from £16.3 million to £25.2 million as Hambro Countrywide acted in the sale of more than 69,500 homes, worth nearly £4 billion. The financial services division lent more than 24,650 mortgages worth £825 million.

Hambro Countrywide said that house prices remained firm in those parts of the country where it is most strongly represented. Prices in the South-east and East Anglia rose by 20 to 30 per cent. In other areas, such as South Manchester, Birmingham and the Fylde coast, prices went up by 15 to 20 per cent. Prices in the north also rose although they did not show the same level of growth.

With 54 per cent of profits coming from residential property sales, the estate agency chain made an average profit of £200 on each house sold. Mr Christopher Sporborg, head of Hambro Countrywide, said that although it was not the biggest estate agency chain in Britain, it was the most profitable.

The company experienced a sharp rise in costs of about £1 million, however, as it expanded its branch network by 48 offices. It now has 480 around Britain.

Hambro Countrywide has stopped buying existing estate agencies to expand because of the excessive premiums it believes are being paid in goodwill. It has adpoted a policy of opening new offices.

The net addition of new offices came despite closure of a number of offices of Bairstow Eves and Mann & Co, founder companies of Hambro Countrywide, where they overlapped.

Costs were also swelled by a heavy recruitment and training programme for additional insurance consultants to increase sales of financial services from estate agency offices. Some 250 financial consultants were recruited, leaving a total of more 500.

With this sales force, Hambro Countrywide intends to expand its sales of other financial services. A joint insurance venture, which is being started with the help of Guardian Royal Exchange, will be launched in the second half of this year. With a capitalization of £40 million, Hambro Countrywide claims it will be the largest life assurance start-up ever

The profit performance pushed up earnings per share from 4.58p to 6.13p on a fully diluted basis. The final dividend is raised 0.5p to 1.75p, giving a full-year payout of 2.6p.

The company forecasts a further period of buoyant trading this year as house prices continue to rise. A rise in wages above inflation, a plentiful supply of funds for home loans and falling interest rates will help maintain house buying activity.

Enterprise boost for Lasmo

Lasmo, the independent oil company, has reported improved profits for last year both before and after tax, largely due to the success of its competitor Enterprise Oil.

Of the £22.3 million after-tax profit, £14.6 million came from dividend payments from the Lasmo shareholding in Enterprise Oil. The profit compares with £18 million the previous year.

Lasmo increased its stake in Enterprise to 25.3 per cent during the year, taking advantage of the drop in share prices after stock market collapse. The Enterprise holding is now valued at around £250 million, compared with the acquisition cost of £110 million.

Lasmo's profits before tax rose from £4 million in 1986 to £36 million. A final dividend of 5.2p is to be paid, taking the full-year dividend to 7.7p, compared to 7p last year

Burrough to close plant

James Burrough Distillers, part of Whitbread and best known for Beefeater gin, is to shut its bottling plant at Kennington, south London, in October, with a loss of 300 jobs.

The distillery and headquarters operations will continue in London with employment for about 75 people.

Transfer of bottling and associated activities to a 100-acre site at Glasgow will create 70 permanent and 40 temporary jobs. There will be relocation assistance for those moving jobs from London.

Bright picture: John Floyd, Christies' retiring chairman, unveiling record profits yesterday

Christies up 77% to £32.5m

By Colin Campbell

Christies International, the fine art auctioneer, reporting on a year during which it brought down the hammer on Van Gogh's *Sunflowers* for a world record price of £24.75 million, says the international art market remains strong and it views 1988 with optimism.

Mr John Floyd, the retiring chairman who will be replaced by Lord Carrington in July, yesterday unveiled record pretax profits of £32.5 million for the year ended December against £18.4 million, a 77 per cent increase. The final dividend goes up from 6p to 10p a share, making 13p (7.5p) for the year, covered 3.5 times.

Mr Floyd said that while there was some uncertainty since the October crash, and some doubts about its ripple effect through the art market, this had proved to be short-lived.

"In the auction rooms we have made an encouraging start (to 1988) and the art market continues to be strong worldwide. We have many important sales scheduled and although it is early in our financial year, I am optimistic that 1988 will be more than satisfactory," he added.

Mr Floyd said 1987 was an "exceptional year" with strong demand at all levels of the art market. Turnover was 37 per cent up at £96.7 million, sales 49 per cent higher at £600 million, and net earnings a share rose by 92 per cent to 45.41p a share.

The shares responded with an 8p rise to 541p.

● Sotheby's, which is still considering whether and when to come back to the stock market, yesterday said worldwide auction sales for 1987 totalled a record $1.42 billion (£764 million), compared with $897.6 million in 1986. As it is still a private company, it is not disclosing profits.

Premier brings flotation plan forward

By Colin Campbell

Premier Brands, born out of a £97 million management buyout from Cadbury Schweppes in May 1986, has brought its plans for a stock market flotation forward to 1989.

This follows sharply higher profits in the 12 months ended January 2.

The group handles Typhoo and speciality teas, Cadbury's chocolate biscuits and exports 11,000 tons of produce annually from Britain, as well as selling enough tea bags to make 45 million cups a day.

It saw pretax profits jump from £9.2 million to £18 million last year.

Turnover, from continuing business, advanced from £280.5 million to £315 million, and the trading return on sales rose from 5.3 per cent to 7.9 per cent. Further margin improvement is forecast in the current year.

Mr Paul Judge, the chairman, announced earlier this week the acquisition of the London Herb and Spice Company, the group's eighth deal since the management buyout.

In 1987, Premier made four acquisitions for a total cash outlay of £28 million, which generated £20 million in turnover. Their turnover contribution is expected to rise to £50 million this financial year.

The group has yet to define its flotation timetable, but believes it has now firmly established a strong profits record which should be further enhanced this year.

Premier operates from nine factories and six distribution depots throughout Britain, and has subsidiary companies in Dublin, Paris, Pisa and Boston. It remains anxious for further acquisitions.

Yesterday, Mr Judge hinted that "a couple more acquisitions could be on the boil".

The group spent £19 million on marketing last year, and yesterday added that the current year had started well.

THE TIMES CITY DIARY

Saunders' flight

Why is it that aeroplanes are always delayed at the most inconvenient moments? Former Guinness chairman Ernest Saunders, attempting to make a discreet departure from Britain last Thursday night for his family home in Switzerland – via an economy seat on a British Caledonian plane to Geneva – found himself forced to sit out a 40 minute delay in a crowded Gatwick departure lounge. To his horror he was recognized by a number of fellow passengers, two of whom introduced themselves and subjected him to a barrage of questions. Another passenger who witnessed the scene tells me: "He was very solemn, wearing a dark blue suit, but he looked much healthier than he has done for some time." Once the plane landed, Saunders startled other passengers by sprinting across the tarmac and through customs – with, I'm told, more than one of his curious fellow travellers in hot pursuit.

Filling in time

What a good idea! President Reagan is planning to ensure that income tax and all other official forms carry a printed notice estimating how much time is required to fill them out. The idea has apparently been endorsed by the US Chamber of Commerce, the National Association of Manufacturers and a number of blue chip corporations. But accountants and lawyers are said to be not quite so keen. Kenneth A Fogash, of the US Securities & Exchange Commission, says that the agency would be "inundated with complaints from irate persons who feel they were overcharged by their attorneys or accountants" for work exceeding official time estimates. For sure.

The foresight saga

Jolly Jenny Nibbs, stores analyst at Capel-Cure Myers had a premonition yesterday. Convinced that the helicopter hired by Next to ferry journalists and City analysts up to its Leicester headquarters would crash, she refused to be thus transported – plumping for the safety of good old British Rail instead. Not previously known for her psychic powers – although such a talent would undoubtedly be a blessing for any analyst – her vision proved to be mistaken. I am assured that everyone returned safely. Nibbs – married to fellow CCM employee David Grant – was unfortunately unavailable for comment last night. She was apparently still stuck on a train.

Moving up

Companies grappling with high relocation costs might be consoled to learn of the astonishing costs incurred by the White House. According to a US committee, it will cost $3.5 million to move President Reagan's successor into the White House – and $1 million for Reagan to move out when he retires to California in January. The Capital Government and Operations Committee has apparently agreed to increase the President elect's allowance for transitional expenses, for the first time in 12 years, from $2 million to $3.5 million. Additional funds – in addition, that is, to his existing $1 million allowance – will also be made available to Reagan, but under a different law.

"They decided it was time to branch out."

● At a City dinner the chairman droned on and on to the despairing boredom of his captive audience. Came *sotto voce* from the next table: "I have seen better conversations in alphabet soup."

Carol Leonard

Go-ahead for Britoil £62m oil field plan

By David Young
Energy Correspondent

Britoil, the Glasgow oil company in the process of being merged into BP, has been given Government approval to develop its Don oil field in the North Sea.

The field will come on stream, using a subsea production system, with oil being pumped 15 kilometres south to the Thistle Field production system.

Oil will initially flow at a rate of 12,000 barrels a day, and in the first stage of the development, Britoil plansto spend £62 million in tapping 24 million barrels of reserves. The field contains an estimated *56 million barrels of* reserves.

Contracts worth £16 million have already been placed with GEC for control systems, British Steel for pipes with more than half the amount being spent on the design and installation of the subsea equipment.

The go-ahead was announced yesterday by Mr Peter Morrison, the Energy Minister, at a conference on subsea technology in London.

He said: "Subsea production technology is a cost-effective solution to the development of marginal fields. Without it, many of the fields recently developed and planned for development both in the North Sea and elsewhere would not have gone ahead."

ICI buys Berger arm in Australia

By Cliff Feltham

Williams Holdings, the industrial conglomerate, is selling the Australian interests of its Berger paint business to ICI Australia for £51.6 million. The sale marks a further step towards breaking up the Berger group which Williams acquired earlier this year for £133 million.

In the latest deal, ICI is *buying 11 companies based in* Australia, New Zealand, Fiji and Papua New Guinea. The most important of them are Selleys Chemical Company which makes adhesives, sealants and decorating supplies; and BPA Industries, which sells decorative paints under the Berger British brand name.

The companies being sold to ICI made a loss before tax of £3.6 million last year on sales of £94 million.

Johnston Group up to £7.3m

A strong performance by the civil engineering and property development operations helped Johnston Group to pretax profits of £7.3 million in 1987, up from £6.9 million last time. Civil engineering and related activities more than doubled their contribution to £5.2 million, while engineering and hydraulics suffered a £1.7 million turnround to plunge £543,000 into the red.

Civil engineering supplies also experienced a downturn, contributing £2.6 million, against £3.7 million last time.

The board says order books in almost all subsidiaries are promising.

Scottish Heritable leaps 61%

Scottish Heritable Trust, the diversified York group, lifted pretax profits by 61 per cent to £10 million in *1987*, on a turnover up from £70 million to £88 million.

Earnings per share are 16 per cent higher at 17.7p and the total dividend is up 1p to 5p, with a 3p final.

Haven Homes, the group's US house-building operation, made a full contribution for the first time, and – with three months' figures from the 30 per cent-owned North American Housing Corporation – was responsible for £3.2 million. Floor coverings earned £3.49 million, against £3.17 million.

COMMENT

Guinness: round one for Takeover Panel

Had the High Court yesterday ruled in favour of Guinness rather than for the Takeover Panel, the Panel's officials would today probably be clearing out their desks and scanning the "sits vac" columns in the morning papers.

Such was the talk being whispered not only in the City but within the Panel itself. Although publicly the watchdog's spokesmen would have brushed aside such a setback – claiming that the Guinness episode was exceptional in that it came so long after the Distillers bid – Panel insiders concede that defeat would have damaged its standing in the City as much as victory has strengthened it.

Lord Justice Watkins said the Panel had chosen to step into a minefield of explosive situations which, as a general rule, should be avoided.

But while he saw no procedural impropriety, the court was not ruling that the Panel's decision was correct, merely that it had not reached its decision improperly.

The judge also told the packed courtroom that the new Guinness board was deserving of sympathy in its efforts to deal with what he called "an awful inheritance" in the interests of the company's future, its shareholders and "anyone who may claim to be adversely affected financially by whatever the manner in which Guinness took over Distillers".

He added: "The vast implications of the additional burden which will be cast upon it by the decision of the *Panel . . . seem to the directors to be* just about the last straw."

While Guinness is not rushing to appeal, it cannot hide its disappointment either. Its key complaint has not been whether or not the City Code has been infringed, rather that the Panel acted too quickly in reaching any decision on the matter, allowing insufficient time for all the evidence to be reviewed fully.

Antony Beevor, the Takeover Panel's director-general, says that barring any appeal by Guinness – which he will contest – he will now resume the interrupted discussions with Guinness's advisers with the aim of recompensing *former Distillers shareholders* who might have been short-changed by Guinness's involvement in the alleged concert party buying of Distillers shares.

In this task, he should employ the very same haste of which Guinness has been accusing him. Former Distillers shareholders, patiently clutching their *sales invoices, have been waiting long* enough.

Insult was added to injury for the Chancellor of the Exchequer yesterday morning when a wild rumour *that he had resigned swept* through the foreign exchange markets. The pound, rather than tumbling on the news, actually rose – in a clear demonstration of outside perceptions of the "healthy argument" on the pound that has been going on in the Cabinet.

The logic of the pound's reaction to the swiftly denied rumour was that, without Nigel Lawson's restraining influence, the pound would be a lot higher than it is. Mrs Thatcher did her bit to play down the disagreement between the two in the House of Commons yesterday – today it is the Chancellor's turn.

The further that an uncomfortable Governor of the Bank of England, Robin Leigh-Pemberton, got into his evidence in front of the Treasury and Civil Service Committee on Monday, the more fuzzy exchange rate policy became. The intention may be to keep the markets guessing but the Treasury *committee, in this afternoon's session* with the Chancellor, is entitled to expect clarification.

In particular, if inflation is the primary objective and a stable exchange rate "very desirable," to quote the Governor, what is the logic for allowing the pound to rise when, on the Treasury's own forecasts – based on the assumption of a stable exchange rate – no upturn in inflation is in prospect? If the answer to this is that foreign exchange intervention, when unsterilized, is itself inflationary, this suggests we should all be more worried about the growth of broad money than has recently been the case.

Clarification is also needed on the *difference between a range for sterling* and a target. The Governor was willing to admit to the former, but not the latter. And the Chancellor, in remarks to US correspondents yesterday, also veered away from the concept of an exchange rate target. Is a range simply a target which can be changed with greater frequency?

And, with the spring round of international meetings coming up, Britain's Group of Seven partners are entitled to know how strong is the commitment to last year's Louvre accord. The Chancellor has talked a lot about this but, according to the Governor's evidence on Monday, has not put his money where his mouth is. Was all that intervention last year, over $20 billion of it, really just to "smooth" the sterling exchange rate as the Governor, amazingly, suggested. The markets will be watching Committee Room 8 at 4.30 this afternoon very closely.

THE LAIRD GROUP

Another year of growth

SUMMARY OF RESULTS

Year to 31 December	1987	1986
Sales	£395.6m	£363.1m
Profit before taxation	£32.6m	£28.2m
Earnings per Stock Unit	25.1p	23.0p
Dividends per Stock Unit	7.7p	7.0p

✱ Profit and earnings at record levels
✱ Dividend increased for sixteenth successive year
✱ Profits from Sealing Systems continue to climb
✱ Transport Systems order book £300m
✱ Strong advance by Service Industries
✱ £70m of capital expenditure in last three years to permit further expansion

Sealing Systems	Service Industries	Specialist Engineering	Transport Systems
Plastic and rubber car body seals, weather-stripping, hardware, window and door components	Plastics distribution, packaging, freight forwarding	Aerospace components, computer sub-assemblies, robotic control systems	Rapid transit systems, rail cars, buses, coaches, taxis

Copies of the Annual Report & Accounts will be available, after 29 April 1988, from the Secretary.

THE LAIRD GROUP PLC, 3 ST. JAMES'S SQUARE, LONDON SW1Y 4JU.

WALL STREET

Dow up 12 points in early trading

New York (Reuter) – Shares rallied in early trading yesterday after a recovery in the dollar on foreign exchanges. A drop in the dollar against the yen drove shares down in recent days. Blue chips featured heavily in yesterday's gains.

The Dow Jones industrial average was 12 points higher at 1,991.77. Some analysts said it might "flirt" with the 2,000 level later in the day. Rising shares outnumbered declining ones by a wide margin and trading was fairly active.

Blue chips dominated the active list with ATT up by ½ to 27¼, IBM ahead by ⅝ to 108¾ and General Electric ⅜ higher at 41⅜.

On Monday, the Dow average closed 0.82 up at 1,979.77.

● **FRANKFURT** – The Commerzbank 60-share index, set at midday, rose by 32.2 points, or 2.4 per cent, to 1,374.0 yesterday in a technical reaction to recent sharp losses as domestic investors took advantage of cheap prices to buy stock.

● **SINGAPORE** – The *Straits Times'* industrial index lost 5.87 points to 919.35 on lack of follow-through buying support and some selling pressure in fairly quiet trading, despite a sharp rise in the Tokyo stock market.

● **HONG KONG** – The Hang Seng index rose by 54.83 points to close at 2,521.61, near the day's high of 2,523, in fairly active trading on continued buying, mainly by large, local investors.

● **TOKYO** – The Nikkei Dow index surged by 330.38 points, or 1.29 per cent, to 25,953.09 because of aggressive buying continuing from Monday, which marked the beginning of the stock market's new financial year.

	Mar 28	Mar 25		Mar 28	Mar 25		Mar 28	Mar 25
AMR Cp	41½	40⅝	Fedders	9⅝	9⅝	Pennzoil	73⅝	73⅝
ASA	45¾	45⅝	Firestone	78⅝	78½	Pepsico	34⅝	34¾
Aetna Life	43⅝	44	Fst Chicago	24¾	24¾	Pfizer	54⅝	56
Allied Signal	31¼	31½	Fst Int Bncp	44⅝	45⅝	Phelps Dod	41	42⅝
Allis Chlm	1½	1¼	Fst Penn C	10⅝	10⅝	Philip Mor	88⅝	88⅝
Alcoa	42¼	42¼	FT Wachva	36⅝	37	Philip Ptrl	16¾	16½
Amax Inc	19⅝	19⅝	Ford Motor	42¾	42	Polaroid	31	31¼
AMR Hess	28⅝	28¾	GAF Cp	52⅝	53⅝	Primerica	30⅝	31⅝
Am Brands	44	44⅜	GTE Cp	36⅝	37⅝	Proct Gble	78⅝	77¼
Am Cynmd	47⅝	48¼	Gen Cp	16⅝	19⅝	Pub S E G	23¾	23¼
Am Ele Pwr	27	26⅞	Gn Dynam	55	54⅝	R Nabisco	48	48½
Amexs	24½	24¼	Gen Electric	41	40⅜	Raytheon	66⅝	67⅝
Am Family	15¾	15	Gen Inst	31⅝	30⅝	Rynlds Metl	41⅝	41⅝
Am Home	77⅝	78⅝	Gen Mills	47¼	47	Rockwell Int	20⅝	19⅝
Am Int Grp	54¾	55	Gen Motors	69½	69¾	Royal Dutch	117⅝	117
Am Stand	75⅝	76	Gen Pub Ut	31⅝	32¼	SFE Sopac	16⅝	16⅝
Am Telph	26¾	27	Genesco	4¼	4¼	Sara Lee	41¼	39⅝
Amoco Cp	72⅝	73⅝	Georgia Pac	34⅝	35	Schlumb	34	34½
Anheusr B	30⅝	30⅜	Gillette	45	46⅝	Scott Paper	36⅝	37¼
Armco Steel	11¼	10⅝	Goodrich	48⅝	48½	Seagram	52½	52¼
Asarco Inc	22⅝	23¾	Goodyear	62⅝	61¾	Sears Roeb	35⅝	36
Ashland Oil	64¼	65¼	Gould Inc	12¾	12⅝	Shell Trans	77	76⅝
Atl Richfld	79⅝	80⅝	Grace Co	25⅝	25¼	Singer	49¼	49¼
Avon Prod	24¾	26⅝	Grt Atl Pac	34	34⅝	Smith Beck	53¾	54⅝
Bk Boston	23⅝	23¼	Greyhnd	30	30	Sony Cp	40⅝	40⅝
Bank NY	30¾	31⅝	Gruman	24	22⅝	Sth Cal Edi	31¼	31½
Bankamer	10⅝	10⅝	Gulf & West	79⅝	80	SW Bell	36	35⅝
Bkrs Tst NY	31¾	32	Heinz	43¼	43¾	Squibb	64	65
Baxter	23⅜	22⅝	Hercules	49½	49⅝	Sterl Drug	n.a	n.a
Beth Steel	20⅝	20⅝	Hewlett Pk	59⅝	59¾	Stevens JP	63⅝	63⅝
Boeing	46⅝	47	Honeywell	63¾	64¾	Sun Comp	56	56¾
Boise Casc	42⅝	43	IC Ind	32⅝	32⅝	TRW Inc	49⅝	50⅝
Borden	52⅝	52½	ITT Cp	44½	44¾	Teledyne	325½	327¼
Bristl Meyr	42	42⅝	INCO	25⅝	25	Tenneco	43⅝	43⅝
BP	58⅜	59	Ing Rand Wt	39	37⅝	Texaco	44⅝	45¼
Brunswick	20⅝	21½	Inland Steel	31⅝	31⅞	Tex Eastn	31	32⅝
Burl Nth	69½	70⅜	IBM	108	107	Texas Inst	47⅝	47⅝
CBS	158⅝	161½	Int Paper	41¼	41½	Tex Util	26	26
CMS Engy	17⅜	17	Irving Bk	63⅝	65⅝	Textron	25¾	26
CPC Int	48¼	49½	Jhns&Jhns	80	80⅝	Travelers	34¾	35½
CSX Cp	30¼	30⅝	K Mart	34¼	33⅝	USG	37⅝	36⅝
Camp Soup	27⅝	27¾	Kaisertech	12	12¼	USX Cp	29⅝	29⅝
Can Pacific	18⅝	18¾	Kerr McGee	35¾	36¾	Unilever Plc	35	34⅝
Caterpillar	62	62½	Kimbrly Clrk	53⅝	53	Un Carbide	22⅝	23⅝
Centrl SW	30⅝	30⅝	Kraft	52⅝	52⅝	Un Pac Cp	63⅝	64⅝
Champion	33⅝	33⅝	Kroger	32⅝	33⅝	Unisys Cp	31½	31⅝
Chase Man	24⅝	25	LTV Cp	3⅝	3⅝	Utd Brands	47⅝	48
Chem NY	22⅝	22½	Litton	80¾	79⅝	Us West	52⅝	53⅝
Chevron	44	43⅝	Lockheed	43⅝	43⅝	Utd Tech	40	40
Chrysler	23⅝	23¾	Lucky Str	48⅝	47⅝	Unocal	35½	35¾
Citicorp	19⅜	19	Man H'nver	25¾	26	Warn Lamb	73¼	73⅝
Clark Eq	26⅝	26⅞	Manville	2½	2½	Wells Far	50⅝	51½
Coca Cola	38⅜	38⅝	Mapco	51⅝	52¼	Westg El	49¾	48¾
Colgate	43⅝	44	Marriott	31⅝	31¼	Weyerhsr	39⅝	39⅝
Columb Gas	29¼	29½	Mt Marriete	45⅝	46¾	Whirlpool	25⅝	25⅝
Cmb'tn Eng	34	33⅝	Masco	26⅝	27	Woolworth	44⅝	45⅝
Cmwlth Edl	27⅝	26⅞	Mcdonalds	42⅝	43	Xerox Cp	53⅝	54⅝
Cons Edis	43¼	43¼	McDonnell	61⅝	62⅝	Zenith	18⅝	19⅝
Consol Ng	35⅝	35⅝	Mead Cp	37⅜	36⅝			
Cont Data	27⅝	27½	Merck	160⅝	161¼	**CANADIAN PRICES**		
Corning Gl	51	52⅝	Minsta Mng	58⅝	57⅝			
Crane	29½	30	Mobil	43⅝	43⅝	Agnico Eag	19	19⅝
Curtiss W	51¼	51⅝	Monsanto	80¾	81¼	Alcan Alum	34¼	34⅝
Data Genl	22⅝	22⅝	Montedison	11	11¼	Algoma Stl	18.00	18.12
Deere Co	45⅝	45¼	Morgan Jp	33⅝	32⅝	Can Pacific	23⅝	23⅝
Delta Airl	49⅝	48⅝	Motorola	44¼	43¼	Cominco	17⅝	18
Detroit Edl	13½	13⅝	NCR	57⅝	56⅝	Con Bathrst	17⅝	18¼
Digital Eq	106⅝	104	NL Indstrs	6⅝	7	Hawk S Can	22½	22½
Disney	59¾	60⅝	Nat Md Ent	21⅝	22¼	Hud Bay M	21	20⅝
Dow Chem	82⅝	80⅝	Nat Semi	11⅝	11¼	Imasco	28⅝	28⅝
Dressr Ind	31¼	31½	Norfolk Sth	27⅝	27⅝	Imperial Oil	57½	57⅝
Dupont	80⅝	80⅝	NW Bancrp	43⅝	44⅝	Int Pipe	45	45⅝
Duke Pwr	44¼	44¼	Occid Petl	26½	26¾	Royl Trstco	15⅝	15½
East Kodak	40⅝	40⅝	Ogden Cp	29⅝	29⅝	Seagram	65¼	65
Eaton Cp	79½	79¼	Olin Cp	51⅝	55¼	Shelco 'A'	39⅝	40⅝
Emerson El	31½	31¾	PPG Ind	37⅝	38⅝	Thmsn N 'A'	28¾	27⅝
Emery Air	6½	6½	Pac Gas El	15⅝	15⅝	Verity Cp	3.85	3.65
Exxon	42⅝	41⅝	Pan Am	2⅝	3	WCT	17	17⅝
Farah Inc	9⅝	9⅝	Penney JC	47¼	47½	Weston	33	33¾

BSG sells Britax car seat belts business

By Cliff Feltham

BSG International, the Ford motor dealer, has pulled out of making car seat belts after 19 years.

BSG is selling its Britax business in Britain, West Germany and Australia to Electrolux for £28.3 million.

Mr Astley Whittall, the BSG chairman, said the company could no longer match the heavy investment ploughed into the designing of seat belts by other leading manufacturers.

"The development of passive seat-belt systems, including air bags, is also becoming necessary to provide car manufacturers with a comprehensive range of passenger restraint systems.

"The development of such systems would carry a substantial cost, with little prospect of growth in the near future," he said.

The decision to pull out of the business was taken last year after BSG ran into technical hitches.

However, BSG intends to carry on manufacturing Britax children's car seats which are not involved in the disposal.

The company is likely to use the cash from the deal to make an acquisition.

The business being sold made an operating profit of £3.8 million on turnover of £64.2 million last year.

BSG yesterday reported a 53 per cent increase in profits before tax for last year to a record £18.03 million. This was achieved on a 15 per cent increase in turnover to £545 million.

Despite seat belt recall costs, BSG's automotive motor component side raised profits at the trading level by 77 per cent to £8.4 million.

The vehicle distribution division chipped in £8 million profits.

Shareholders are due to collect a total dividend for the year of 2p a share, compared with 1.37p, an improvement of 46 per cent.

GPT and Telecom strike £400m deal on System X

By Derek Harris, Industrial Editor

GEC Plessey Telecommunications (GPT), the joint-venture company which starts operating on Friday, has negotiated a deal with British Telecom which should give it more than £400 million worth of orders for System X digital exchanges in its first year.

Until now digital exchange contracts have been negotiated mostly at quarterly intervals but the GPT deal is effectively for 12 months. In exchange, GPT appears to have either shaved or at least held prices, but Mr Richard Reynolds, its managing director, would say only that BT had "got a good deal with benefits both sides".

Mr Roy Peacock, BT's director for materials procurement, said: "In return for price guarantees from the new company, British Telecom is willing to place further orders for System X equipment in the next few months which would be executed in the new company's first trading year."

He expected total orders during GPT's first year would be worth more than £400 million. This is about the same level of System X orders as last year. Under its £2 billion-a-year investment programme, BT is installing an average of two new digital electronic telephone exchanges every working day.

Alliance hopes: Sir John Clark, Plessey and GPT chairman

BT announced orders worth £100 million for digital exchange equipment – the thirteenth quarterly tranche. They included 640,000 lines of System X equipment from the General Electric Company (GEC) and Plessey, whose telecommunications interests now form GPT.

The GEC and Plessey orders are worth about £80 million. Other orders included 220,000 lines of AXE 10 exchanges from Sweden's Thorn Ericsson Telecommunications. BT may also strike a longer-term deal with Thorn Ericsson.

GPT's longer-term deal has implications in the assessment being made for the expected rationalization of plant working and staffing now the GEC and Plessey interests have been put together. The former Plessey factory at Liverpool, on which £50 million has recently been spent and which concentrates on System X work, is expected to be relatively unaffected.

Announcement of the rationalization plans are likely at the end of next month.

At the launch of GPT at the Queen Elizabeth II conference hall in Westminster yesterday, Sir John Clark, chairman of Plessey and GPT, indicated that GPT was likely to strike up alliances with international companies in a wider context than digital exchanges.

The creation of GPT had produced a "world class player" in the top 10 telecommunication companies, Sir John said. He added: "GPT will act as a magnet to many countries and companies which are in a weak position to secure their own future in this technology."

Alliances with companies such as those involved in computer technologies would appear to be logical as GPT looks to new communication network systems involving developing technologies.

A line-up of 12 senior directors for GPT was announced, seven from Plessey and the rest from GEC. Mr Reynolds has moved over from GEC.

ECGD gearing up for 'single market'

By Colin Narbrough

The Export Credits Guarantee Department is gearing up for the challenge the single European Economic Community market will offer British exporters from 1992, Mr Alan Clark, the Trade Minister, said yesterday.

Computerization is helping the department to process about 60 per cent of requests for insurance cover in European markets in 24 hours, compared to 18 per cent 18 months ago. Its target is to process 75 per cent of all applications in a day in about two years' time. For Europe the level will be still higher.

European business accounts for about half of the 3,000 requests for cover that the department receives each week, but the EEC's share of British trade is set to climb steeply after 1992.

The Government wants to make sure that obtaining official credit insurance is not an obstacle to trade in a more dynamic European market and has been seeking to speed up the working of the ECGD.

Addressing the ECGD's Advisory Council at the Bank of England, Mr Clark underlined the vital role the credit insurer plays in ensuring that British exporters secure their share of overseas business and in helping them weather the Third World debt crisis.

The challenge British companies would face in the single market would be the stronger competition they would face on their own doorstep, Mr Clark said.

Keen to remove any misconceptions about the department's function, Mr Clark said the financial prospects for business it had underwritten since the start of the debt crisis had been very encouraging.

"It is wrong to assume that ECGD is principally concerned with supporting exports to the riskier parts of the world," he said.

In 1986-87 about 58 per cent of its total business insured was with the industrialized countries and only 12 per cent was in debt-strapped Africa or South America.

Frederick Cooper up

By Alison Eadie

Frederick Cooper, the fast-growing industrial holding company, made pretax profits in the half-year to January 31 of £2.33 million, a rise of 35.7 per cent. The improvement fed through to the bottom line and earnings per share rose 34.3 per cent to 7.05p.

Acquisitions contributed £70,000, leaving organic growth at 31.6 per cent. Order books stand at £14 million, 16 per cent higher than six months ago, with demand for the group's products well spread over all divisions.

The company has no borrowings and is continuing to look for acquisitions, particularly in the architectural, security and electrical areas.

Significant breakthroughs have been made in new export markets, notably coated products to Japan and South Korea.

The interim dividend was raised to 1.1p from 0.85p.

US anti-British backlash grows

From Bailey Morris, Washington

The backlash against foreign takeovers of US companies has fostered strong anti-British sentiments in key industries where British companies have been active.

Mr Martin Sorrell's court battle over the defection of top executives of the Lord, Geller, Federico, Einstein subsidiary from WPP Group has brought the hostilities to the surface in the American advertising industry, according to Wall Street analysts.

In Pittsburgh, Pennsylvania, home of Koppers, a publicity campaign supported by the company in co-operation with state and local government officials has provoked sharp attacks against Beazer, its British suitor.

American advertising officials said that the suit filed on Monday by Mr Sorrell in a Manhattan court would be an important test case which could determine whether other American companies follow the lead of Lord, Geller in attempting to walk out on their new British owners.

The top executives of Lord, Geller, angered by what they described as Mr Sorrell's heavy-handed tactics, resigned abruptly on March 18 to form a new agency, Lord, Einstein, O'Neill & Partners, which they planned to finance with the help of Young & Rubicam, another large US agency.

Mr Richard Lord, the chief executive, and his colleagues were said to be angered by their loss of autonomy within the WPP group and by Mr Sorrell's cost-cutting methods which they said were incompatible with the creative work of a leading agency. The new agency immediately began to recruit talent from the WPP subsidiary, hiring about 30 top executives, and to solicit its clients.

WPP Group, in taking the unusual step of filing a court challenge, was said to be seeking huge damages and firm court injunctions that would prevent the new agency from stealing its creative talent and its big clients which included International Business Machines.

Industry officials said that the court battle has become a contest against "Dick Lord, an American folk hero, and Martin Sorrell, the British villain". If Mr Sorrell loses the court battle, other American companies are likely to attempt defections from their British owners, officials said. "This case is bringing to the surface all of the anxiety caused by the wave of British takeovers of US ad agencies," a Wall Street analyst said.

In the Koppers case, the issues are different. The Pittsburgh aggregates company has launched an anti-Wall Street, anti-British campaign in hopes of building public support to fight off the unwanted bid from Beazer.

The newspaper advertisements attempt to portray an unholy alliance between Wall Street, in the form of Shearson Lehman Hutton Inc and Beazer, the foreign invader, to split up a large Pennsylvania employer. By emphasizing the issue of lost jobs, Koppers has been able to form a strong alliance with state and local government officials. Similar alliances are being formed at federal level between large American companies and Congressional officials anxious to avert additional takeover waves in rsponse to the low dollar.

Grampian Holdings rises 50%

By Michael Tate

Grampian Holdings, the Glasgow-based group led by Mr Bill Hughes, matched City hopes with a 50 per cent increase in pretax profits in 1987, from £4.1 million to £6.14 million, on turnover up 16 per cent at £59.3 million.

Only the retail side, hit by the dollar's fall, failed to boost growth, with profits down from £453,000 to £405,000.

The lorry fleet made £2.43 million against £1.9 million and the veterinary drugs division doubled its profits from £569,000 to £1.4 million.

Group earnings per shares were 40 per cent higher at 14.04p and the final dividend is 2.75p, making 4p for the year, an increase of a third.

Barings raises profit to £8m

Barings, the merchant banking group, yesterday announced a disclosed profits increase of £500,000 during 1987, up from £7.5 million to £8 million.

Figures for non-banking activities, which are on a fully disclosed basis, fell from £3.6 million to £1.6 million, after property transactions and the effect of the stock market crash on fund management income.

Banking profits, which do not have to be fully disclosed, rose from £3.8 million to £6.3 million.

Holders' £4.2m USM valuation

Holders Technology, which supplies tools, materials and equipment for use in the manufacture of printed circuit boards, is coming to the USM.

Stock Beech, the broker, is placing a total of 928,571 (31 per cent of the issued share capital) at 140p with clients, valuing the entire company at £4.2 million. The placing will raise around £550,000 of new money for the company.

Last year, the group saw pretax profits grow from £331,000 to £502,000.

£60m boost for Shell refinery

By Our City Staff

(Reuter) – Shell UK has announced a further £60 million development for its Stanlow refinery at Ellesmere Port in Cheshire for an alkylation plant to produce high-octane petroleum components.

The Royal Dutch-Shell group subsidiary said construction work had begun on the new plant which is scheduled for completion in mid-1989.

The new plant is part of an upgrading of Stanlow refinery, which includes the £190 million catalytic cracker unit now in the commission phase and the £90 million gas separation complex also due for commission in mid-1989.

Shell said the high quality of the alkylate produced at the new plant will ensure the company meets future customer demands for unleaded petrol.

Mr Bob Reid, the chairman of Shell UK, said: "This investment will make Stanlow one of the most competitive oil and petrochemical complexes in Europe during the next few years."

BASE LENDING RATES

ABN	8.50%
Adam & Company	8.50%
BCCI	8.50%
Consolidated Crds	8.50%
Co-operative Bank	8.50%
C. Hoare & Co	8.50%
Hong Kong & Shanghai	8.50%
Lloyds Bank	8.50%
Nat Westminster	8.50%
Royal Bank of Scotland	8.50%
TSB	8.50%
Citibank NA	8.50%

'1987 results reflect growth potential'

Paul Judge,
Chairman, Premier Brands

PREMIER BRANDS

£ million	1987	1986
Turnover		
– continuing business	315.0	280.5
– discontinued business	–	28.1
Trading profit	24.9	16.5
Interest	(6.9)	(7.3)
Profit before taxation	18.0	9.2
Trading profit return on sales	7.9%	5.3%
Earnings per share (fully diluted)	25.9p	21.5p

1987 Highlights

○ The financial results show further significant improvement on the turn-round evident since the buyout in May 1986.

○ Trading profit increased by 51% to £24.9 million. Return on sales at 7.9% attains the key objective of matching the industry average.

○ With reduced interest charges and the improvement in trading profit, interest cover has been substantially increased.

○ Pre-tax profits almost doubled to £18 million.

○ Cash inflow from operations of £43 million, on top of £41 million in 1986, enabled the company to re-finance its original buyout borrowing.

○ Market position strengthened through both internal development and four strategic acquisitions.

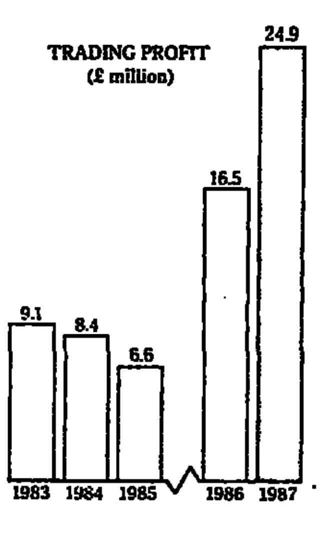
○ 1988 has started well and further material progress is forecast for the full year. On this basis, the Board expects to seek a public flotation in 1989.

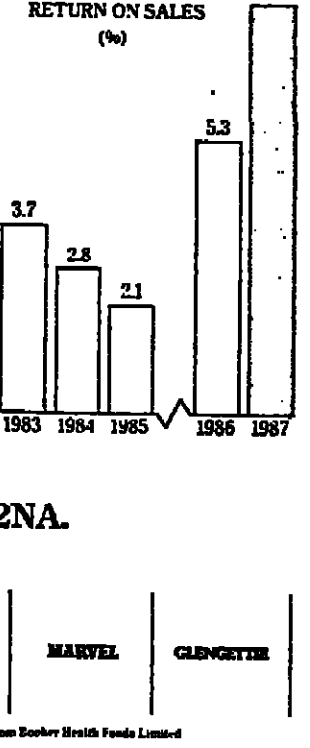
These results are extracted from the proforma accounts contained in the 1987 Annual Report, copies of which are available from the Company Secretary:

Premier Brands Limited,
PO Box 171, Birmingham B30 2NA.
Telephone: 021-459 1199.

MACONOCHIES MELROSES CHIVERS ROSE'S Smash FRESH BREW ROB ROY MARSHALLS CHOCOLATE BREAK Kardomah Cadbury's Ridgways Hartley's MARVEL GLENGETTIE

* Under licence from Cadbury Schweppes plc ** Under licence from James Marshall (Glasgow) Limited *** Under licence from Booker Health Foods Limited





UTC

UTC Group plc

Profits up 105%
Earnings per share up 50%

Summary of 1987 results	£000's 1987	1986
Turnover	17,484	14,153
Profits before taxation	3,016	1,468
Earnings per share	15.8p	10.3p
Dividends per share	8.0p	nil

" We believe that the Group is able to view the future with great confidence "

JOHN L. VINCENT, *Chairman*

Principal Subsidiaries and Associates
UNITED TRUST & CREDIT PLC *Issuing House & Corporate Finance*
UTC SECURITIES PLC (93%) *Stockbroker*
UTC INSURANCE SERVICES LTD *Insurance Services*
PROPERTY & PROFESSIONAL SERVICES LTD *Surveyors & Valuers*
CORPORATE ESTATES PROPERTIES PLC (25%) *Property Company*

UTC Group plc

1987 Annual Report and Accounts available from The Secretary,
UTC Group plc, 55 Grosvenor Street, London W1X 9DA.

صكنا من الاصل

STOCK EXCHANGE PRICES

Strong rally

ACCOUNT DAYS: Dealings began March 21. Dealings end April 8. §Contango day April 11. Settlement day April 18. §Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES: PAGE 31).

Portfolio
—PLUS NEW—
Accumulator

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Farnell Elect	Electricals	
2	Equity & Gen	Banks,Discount	
3	Control Secs	Property	
4	Wilson (Connolly)	Building,Roads	
5	Scholes (GH)	Electricals	
6	Goldberg (A)	Drapery,Stores	
7	Hawker Siddly (aa)	Industrials E-K	
8	Ash & Lacey	Industrials A-D	
9	Williams Hldgs (aa)	Industrials S-Z	
10	Elliott (B)	Industrials E-K	
11	IMI (aa)	Industrials E-K	
12	Dalgety (aa)	Foods	
13	Kwik Save	Foods	
14	Weir	Industrials S-Z	
15	Scot Heritable	Industrials S-Z	
16	BAA (aa)	Industrials A-D	
17	Lowe HS & B	Paper,Print,Adv	
18	Norcros	Industrials L-R	
19	Glentree	Property	
20	Addison Cons	Paper,Print,Adv	
21	Sheraton Secs	Property	
22	Reckitt Colman (aa)	Industrials L-R	
23	Norfolk Hse	Industrials L-R	
24	Bett Bros	Building,Roads	
25	Gt Portland	Property	
26	Br Mohair	Textiles	
27	Parkdale	Property	
28	Brunning	Paper,Print,Adv	
29	Boetley Inv	Industrials A-D	
30	Broken Hill	Industrials A-D	
31	Utd Newspapers (aa)	Newspapers,Pub	
32	Smith Ind	Industrials S-Z	
33	Rowntree (aa)	Foods	
34	Raglan	Property	
35	Fitch Lovell	Foods	
36	Eng China Clay (aa)	Industrials E-K	
37	STC (aa)	Electricals	
38	Wholesale Fitting	Electricals	
39	Taylor Woodrow	Building,Roads	
40	Hewitt (J)	Industrials E-K	
41	Wates	Property	
42	Cadbury-Schwp (aa)	Foods	
43	Hollis	Industrials E-K	
44	DRG	Paper,Print,Adv	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Friday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio
—PLUS NEW—
Accumulator

© Times Newspapers Limited

DAILY DIVIDEND £4,000

Claims required for 46 points

ACCUMULATOR £132,000

Claims better than 46 points

Claimants should ring 0254-53272

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
216	113	Rothschild (J) Hld	160	167	..	8.2	5.0	8.7
449	273	Ryl Bk Scot (aa)	338	343	-1	17.4	5.1	6.8
17	705	Schroders	9	10		22.6	2.4	11.0
843	390	Stand Chart (aa)	440	445	+10	48.0	10.8	5.5
154	97	TSB (aa)	107	108	●+½	5.3	4.9	7.2
818	453	Union	535	550	s ..	29.5	5.4	12.3
576	263	Warburg SG	338	342	+3	14.4	4.2	..
198	102	Do 6% 'A'	119	122	● ..	8.2	8.8	..
37⅞	21	Wells Fargo	27⅝		●-⅛	..	..	
560	290	Wintrust	440	465	●+5	8.8	1.9	17.8

BREWERIES

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
471	290	Allied-Lyons (aa)	385	388	+14	16.2	4.2	11.4
10¼	746	Bass (aa)	840	850	+1	26.8	3.2	12.8
77	35	Belhaven	45	47		1.3	2.8	16.5
233	124	Boddington	138	142	-1	5.1	3.8	15.3
246	131	Buckleys	180	188	-1	4.4	2.4	56.8
279	139	Bulmer (H P)	172	180	..	8.2	4.7	12.5
195	120	Burtonwood Brew	145	155	+1	4.0	2.7	24.2
535	332	Clark (Matthew)	372	382	●-1	13.7	3.6	12.6
363	202	Devenish (JA)	330	337		4.1	1.2	79.4
279½	150	Greenall Whitley	203	207		8.2	4.0	11.7
494	250	Greene King	450	460	-1	9.3	2.0	23.4
390	225	Guinness (aa)	298	302	-3	17.8	4.2	9.7
795	473	Hardys & Hansons	685	705	-2	29.5	4.2	13.0
106	68	Highland Distr	97	100	+1	3.4	3.4	15.5
273	138	Invergordon Distl	202	210	● ..	7.9	3.8	12.5
248	145	Irish Dist	208	218	-2			
154	110	Marston Thompson	117	120	+1	3.6	3.0	15.0
603	345	Morland	490	505		10.8	2.2	19.7
473	131	SA Breweries	325	350	-10			
294	178	Scot & New (aa)	260	265	+3	11.3	4.3	14.6
599	465	Vaux Grp	528	537	+2	19.5	3.7	18.3
325	251	Whitbread 'A' (aa)	296	298	.	12.6	4.2	12.5
400	249	Do 'B'	315	335	..	12.6	3.9	13.7
374	210	Whitbread Inv	300	310		11.6	3.8	35.5
424	377½	Wolverhmptn & D	390	340	-2	8.0	2.1	16.4
477	274	Young 'A'	375	385	-2	12.3	3.2	22.4

BUILDING, ROADS

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
363	173	Abbey	220	230	..			
443	252	Amec	362	367	.	16.8	4.6	13.7
510	205	Anglia Sec	300	415	..	2.7	0.7	33.7
4.3	28	Anglo Utd	44	46	● ..	1.4	3.1	83.3
155	68	Arncliffe	107	122	●+5	4.3	3.7	7.2
402	184	Atwoods	278	282		8.9	3.2	15.9
442½	218	BPB Ind (aa)	280	285	+7	9.6	3.4	12.3
310	97	Baggeridge Brick	272	282	-3	4.5	1.6	19.6
94	31	Bailey (Ben) Constr	71	74	+1	1.9	2.6	15.1
252	134	Barratt Devs	190	195		12.6	6.5	12.7
327	160	Bellway	237	240	+1	11.0	4.6	11.5
185	76	Benwick	94	99	●+1	2.9	3.0	8.7
532	179	Berkeley Gp	327	335		3.6	1.1	19.2
149	65	Bett Bros	90	100	+2	4.8	5.1	21.9
675	137	Blockleys	340	350	+10	7.4	2.0	30.5
574	289	Blue Circle (aa)	445	450	+2	18.5	4.1	12.1
295	120	Breedon PLC	230	260	r .	8.7	3.8	26.0
253	86	Br Dredging	107	113	-1	6.9	6.3	20.0
81	14½	Brown & Jackson	35	36½	-½	.	.	92.3
148	79	Bryant	132	134	● ..	4.4	3.3	15.7
38½	13	Burnett & Hallam	13	14½	r	..	.	1.5
204	100	CAH	115	118	●+2			

[illegible]

CHEMICALS, PLASTICS

[illegible]

CINEMAS, TV

[illegible]

DRAPERY, STORES

[illegible]

ELECTRICALS

[illegible]

BRITISH FUNDS

1987/88 High	Low	Stock		Price	Ch'ge	Int. only yld%	Gross Red. yld%
SHORTS (Under Five Years)							
102⅝	100⅝	Exch	10½% 1988	100⅞	..	10.4	8.594
101⅝	95	Treas C 9¾%	1988	100⅛	..	9.73	8.674
99	92⅝	Treas	3% 1978-88	99	● ..	3.03	8.960
101⅝	94⅛	Treas	9½% 1988	100⅜	● ..	9.45	8.734
105⅛	95⅞	Treas	11½% 1989	102⅞	. ..	11.2	8.719
104⅝	97⅞	Treas	10½% 1989	101⅞	..	10.3	8.793
103⅝	96⅞	Exch	10% 1989	101⅝	..	9.8	8.761
108	95⅝	Exch	10¾% 1989	103⅞	..	9.8	7.687
105⅞	95	Exch	11% 1989	103	●+⅛	10.6	8.747
96⅝	86⅝	Treas	5% 1986-89	96⅞	● ..	5.1	7.604
102⅛	93⅞	Treas C 9½%	1989	100⅞	● ..	9.4	8.855
96⅞	88⅝	Treas	3% 1989	95⅞	+⅛	3.1	6.688
102⅛	96⅝	Treas	8% 1990	101	..	..	..
111	101⅞	Treas	13% 1990	106⅞	+⅛	12.1	8.761
106⅝	95	Exch	11% 1990	103⅞	+⅛	10.6	8.775
110⅝	99⅞	Exch	12½% 1990	106⅞	..	11.7	8.842

[illegible]

FIVE TO FIFTEEN YEARS

[illegible]

OVER FIFTEEN YEARS

[illegible]

UNDATED

[illegible]

INDEX-LINKED

[illegible]

BANKS, DISCOUNT, HP

[illegible]

FINANCE, LAND

[illegible]

FINANCIAL TRUSTS

[illegible]

FOODS

[illegible]

HOTELS, CATERERS

[illegible]

INDUSTRIALS A-D

[illegible]

E-K

[illegible]

Investment Trusts appear on Page 30

L-R

[illegible]

S-Z

[illegible]

INSURANCE

[illegible]

LEISURE

[illegible]

MINING

[illegible]

MOTORS, AIRCRAFT

[illegible]

NEWSPAPERS, PUBLISHERS

[illegible]

OILS, GAS

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
34	6	Jackson	9	10½	-½	.	.	
49	10	KCA Drilling	17	19				7.6
357	161	LASMO (aa)	340	345	-1	13.0e	3.9	65.0
233	140	Do Units	160	175	●-2	41.7	24.8	.
62	12	Manaes	22	24	.			
68	14	New London Oil	18	23				.
53	11½	Oil Search	41	44	-1			
166	49	Pentacon	45	52		2.5	5.1	7.8
5⅛	1	Petrus	6⅝	1⅛				
82½	33	Premier	59	61				31.7
429	195	Ranger	305	310	-12			.
95⅛	56	Royal Dutch	63⅛	.	+⅛			
15⅛	520	Shell (aa)	10⅛	10⅛	●	65.8	6.3	13.9
382	159	Sovereign	213	220		12.3	3.9	10.0

[illegible]

OVERSEAS TRADERS

[illegible]

PAPER, PRINT, ADVERTISING

[illegible]

PROPERTY

[illegible]

SHIPPING

[illegible]

SHOES, LEATHER

[illegible]

TEXTILES

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
198	118	Sekers	156	158	+1	3.8	2.4	11.6
176	78	Sirdar	98	101	●-1	7.1	7.1	14.3
205	70	Smallshaw (R)	115	125	+5	3.8	3.2	11.0
130	52	Stoddard	65	69	-1	3.1b	4.6	6.0
253	133	Textured Jersey	170	180	●	8.6	4.9	14.7
600	246	Tomkinsons	485	505	+5	9.6	1.9	13.4
164	87½	Tootal	97	99	+1	6.2	6.3	8.6
109	30	West Trust	34	41	+1	3.4e	8.9	12.8
378	175	Yorklyde	202	212	+4	10.3	5.0	8.5

TOBACCOS

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
709	369	BAT (aa)	424	427	+1	23.2	5.4	8.1
138	118	Carroll	125	140		..	.	
499	177	Rothmans 'B' (aa)	420	425	+1	11.2	2.6	11.7

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

	Bid	Offer	Chng	Yld
ABBEY UNIT TRUST MANAGERS 80, Holdenhurst Rd, Bournemouth BH8 8AL Tel: 0345 717373 (Linkline)				
Gilt & Fixed	112.6	120.6c	-0.3	8.29
Hi Inc Equity	113.5	121.3c	-0.8	4.91
Worldwide Bd	187.1	199.0●	-0.4	4.87
American Gth	138.2	147.8	-4.1	1.68
Asian Pacific	58.1	60.0	-1.8	2.02
Assets & Earns	124.2	132.8	-2.3	1.77
Capital Res	77.8	77.9●	..	1.30
Comm Energy	83.3	89.0	-3.1	0.00
Euro Capital	65.3	69.8c	-1.3	1.07
General	154.7	165.4	-1.4	2.72
Japan	91.0	97.3	-0.6	..
UK Gth Inc	123.9	132.5c	-1.9	1.83
Do Acc	180.7	193.2c	-2.7	1.28
US Emerg Co	37.3	39.8●	-0.9	0.00
Income Gth	237.4	253.9	-2.2	3.74
Master Acc	67.1	71.7	-1.1	2.59
American Inc	39.6	42.3●	-0.8	6.46
Ethical Tst	39.8	42.5	-0.5	2.94
ABTRUST MANAGEMENT LTD 10, Queens Terrace, Aberdeen AB9 1QJ Tel: 0224 633070 28, Chiswell St, London EC1Y 4TY Tel: 01-374 6801				
UK Growth	29.8	31.7e	-0.3	3.31
N Amer Inc	23.9	25.4c	-0.4	4.67
World Gth	37.4	39.8	-0.5	1.27
Extra Inc	36.6	38.9●	-0.3	6.40
Formerly Baltic Trust Managers				
American	37.2	39.6	-1.2	2.33
Amer Extra Inc	34.3	36.5●	-0.8	6.32
Australian	17.4	18.6	-0.7	1.89
Euro Tst	39.6	42.2●	-1.1	0.00
Gt/Fxd Interest	23.4	24.9●	..	9.84
Global Income	33.4	35.6●	-0.5	5.44
Hi Income	52.3	55.7c	-0.3	5.46
Income Growth	62.0	66.0	-0.9	4.53
International	80.4	85.6	-1.5	0.82
Japan Gen	158.1	168.2	+0.5	0.01
Special Sits	60.4	64.3c	-0.9	1.38
AETNA UNIT TRUSTS LTD 401, St John Street London EC1V 4QE Tel: 01-837 6494				
Euro Gth Acc	98.8	105.0●	-2.2	1.13
Exempt	371.8	392.3●	-4.1	4.84
Far Eastern	194.3	208.3●	-2.0	0.10
Fin & Prop	77.8	82.2	-1.2	2.60
Hi Yield	70.4	74.8	-0.6	5.03
Income & Gth	288.5	306.7c	-3.0	4.82
Int Earnings	173.1	183.4c	-1.3	2.59
Int Growth Inc	81.3	86.6●	-0.9	0.25
Japan Gth Acc	146.3	156.6	-0.5	0.20
N Amer Gth Inc	101.5	108.2	-3.4	2.81
Preference Inc	128.1	135.7c	-0.1	9.27
Sml Co Div Inc	88.0	93.2	-0.7	4.88
Sml Co Gth	270.0	285.0●	-4.8	1.88
Spec Sits Inc	122.5	129.8	-2.1	1.61
UK Growth	363.2	384.7	-3.7	3.35
ALLIED DUNBAR UNIT TRUSTS Allied Dunbar Centre, Swindon SN1 1EL Tel: 0793 28291 dealing:0793 610366				
High Income	283.1	300.1●	-2.3	5.17
Equity Inc	165.4	175.3	-1.5	4.59
High Yield	169.5	179.7	-1.5	5.26
Balanced	400.3	424.3	-3.8	3.52
Amer Inc	26.0	27.7●	-0.4	4.95
World Ass Val	24.5	26.1	-0.3	1.60
Japan	134.9	143.7	-0.7	0.01
Sec of Amer	176.6	188.1	-3.6	1.06
Asset Value	288.0	305.3	-2.6	3.30
O'seas Earn	194.4	206.1	-1.8	3.49
Recovery	93.9	99.5	-1.1	3.22
UK Spec Sits	242.4	256.9●	-3.1	2.90
Smlr Co	157.7	167.2	-9.8	2.29
Capital	240.7	255.1c	-2.8	3.50
Amer Spec Sit	57.3	61.0●	-1.2	1.92
International	85.8	91.4	-1.4	1.29
Growth & Inc	144.0	152.8c	-1.4	3.91
Euro Gth	17.6	18.7	-0.3	2.19
Pacific	206.2	218.5	-2.6	0.31
2nd Smlr Co	187.9	199.2●	-2.0	1.85
BARCLAYS UNICORN Unicorn House, 252, Romford Rd E7 Tel: 01-534 5544				
Capital	75.3	80.4●	-0.7	3.29
Euro Gth Inc	57.4	61.3	-1.4	1.78
Extra Income	91.3	97.4c	-0.8	5.21
General	159.0	169.7●	-1.9	3.40
Gilt & Fixed Inc	53.6	56.5●	-0.2	9.26
Income Tst	383.2	408.8	-3.2	4.13
Int Income	47.0	50.2	-0.8	4.45
Smlr Co Inc	36.3	38.8	-0.3	1.26
BARING FUND MANAGERS PO Box 156, Beckenham, Kent BR3 4XQ Tel: 01-658 9002				
American EVS	50.6	53.6c	-0.9	0.70
Australia	51.7	56.7	-3.4	0.00
Eastern	58.8	62.7●	-2.2	0.00
Equity Inc	66.1	70.1	-0.8	5.20
Europe	111.7	118.5	-2.3	0.10
Exempt Tst	57.3	60.7	..	3.50
Growth & Inc	70.9	75.2●	-0.9	2.10
Do Acc	110.5	117.2●	-1.3	2.10
Global Gth	55.7	59.0	-2.7	0.10
Japan Spec	141.0	150.3	+1.5	0.10
Japan Sun	149.7	159.6●	+0.7	0.00
First Europe	97.6	103.5	-1.8	1.10
First Japan	104.9	111.8●	+0.7	0.60
First N Amer	39.1	41.4	-0.8	1.10
First Smlr Co	87.1	92.4	-1.0	1.40
N Amer Spec	36.7	38.9	-0.8	0.30
UK Growth	57.9	61.6●	-0.4	5.20
BROWN SHIPLEY 9-17, Perrymount Rd, Haywards Heath Tel: 0444 458144				
Financial	150.5	159.5●		1.72
Smlr Co Acc	285.8	310.1c		0.82
Do Inc	180.5	196.2c		0.84
High Income	74.5	79.0●		5.20
Income	91.5	97.0c		5.29
Man Portfl Inc	82.6	87.8		2.25
Do Acc	140.6	149.0		2.29
Nth American	44.6	47.5		0.21
Orient	93.8	100.3		0.10
Exempt	262.6	277.9		2.48
Recovery	59.5	63.0		0.38
German	20.3	21.7		1.92
Int Recov	23.1	24.5		1.92
Europe	16.6	17.8●		3.91
Conv General	24.4	25.8●		7.00
BUCKMASTER MANAGEMENT The Stock Exchange London EC2P 2JT Tel: 01-588 2868 01 623 2348				
Emerg Inc	58.3	62.0	+1.0	2.00
Fellowship Inc	60.7	64.4●	-1.0	1.20
General Inc 4	250.7	268.7	-3.9	3.00
Do Acc 4	408.9	435.0	-6.3	3.00
Income Fd 3	129.4	137.7	-1.8	4.30
Do Acc 3	239.3	254.6	-3.2	4.30
Int Inc 2	104.1	110.4●	-1.2	2.00
Do Acc 2	140.6	149.4●	-1.5	2.00
Smlr Inc 5	85.2	90.6	-5.1	1.49
Do Acc	92.3	98.2	-5.5	1.49
CANNON FUND MANAGERS 1, Olympic Way, Wembley Middx HA9 0NB Tel: 01-902 8876				
Growth	30.3	32.3s	-0.8	3.03
Income	39.0	41.5s	-0.9	4.56
Far East	26.8	28.5s	..	0.22
Nth American	25.6	27.2s	-0.5	0.74
Global	42.6	45.4●	-0.7	0.76
European	37.9	40.4●	-0.7	1.32
Japan	84.9	90.3	-0.6	0.01

	Bid	Offer	Chng	Yld
CAPEL (JAMES) MANAGEMENT PO Box 552 Winchester Hse, 77 London Wall, London EC2N 1DE Tel: 01-588 0998				
Capital	381.8	407.5c	-4.7	3.00
European S S	46.8	50.0	..	1.00
Far East S S	46.8	50.0	..	1.00
Gold Gen S S	46.8	50.0	..	1.00
Income	338.4	361.2c	-3.0	5.40
Int Sp Sits	46.8	50.0	..	1.50
Nth Amer	222.7	237.7c	-6.3	2.04
CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND 2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815				
Investment	440.7	e	..	4.79
Fixed Int	146.4		..	9.76
Deposit	100.0		..	8.71
CHARITIES OFFICIAL INVESTMENT FUND 2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815				
Income	414.35	c	..	5.04
Acc	£12.7515		..	..
Deposit	100.0		..	8.45
CHASE MANHATTAN FUND MNGRS Woolgate House, Coleman Street London EC2P 2HD Tel: 01-606 6622				
Man Retmnt	22.6	23.9●		..
SC Special Sits	61.6	65.2		0.43
CLERICAL MEDICAL UNIT TRUST MANAGERS Narrow Plain, Bristol BS2 0JH Tel: 0800 373393				
Amer Gth	17.8	18.9c	-0.7	0.05
Atlas Gth	21.0	22.3	-0.4	1.10
Dragon Gth	19.3	20.5	-0.5	1.78
Equity Hi Inc	55.1	58.4c	-0.4	4.82
European Gth	22.7	24.1	-0.7	1.67
Gen Equity	46.6	49.4	-0.7	3.03
G/F Intrst Gth	32.9	34.7	..	7.30
Gilt & Fixed Inc	25.5	26.9c	..	8.82
Int Income Tst	22.2	23.5	-0.3	5.79
Japan Gth	45.1	47.8	+0.2	0.00
Pedigree Gth	27.5	29.2	-0.7	2.37
Special Sits	33.5	35.5	-1.0	2.20
COMMERCIAL UNION TRUST MANAGERS St Helen's, 1, Undershaft, London EC3P 3DQ Tel: 01-283 7500 Dealing 01-686 6818				
UK & Gen Inc	50.7	53.9	-0.7	3.61
Do Acc	52.0	55.3	-0.6	3.61
Income Inc	52.6	55.9●	-0.8	4.33
Do Acc	54.5	57.9●	-0.9	4.33
Worldwide Inc	41.2	44.1	-0.7	1.19
Do Acc	41.6	44.5	-0.7	1.19
Gamma Inc	33.1	35.2●	-0.4	1.01
Do Acc	33.2	35.3●	-0.6	1.01
Amer Gth	48.3	51.4c	-1.0	0.56
Euro Gth	49.9	53.1	-1.0	0.26
Far East	58.6	62.3c	-0.7	0.00
Gilt & Fxd Int	48.2	51.0	-0.2	8.39
World Bond	46.6	48.3	-0.2	6.05
CROWN UNIT TRUST SERVICES LTD Crown House, Woking GU21 1XW Tel: 04862 5033				
Amer Tst	97.5	104.0	-3.1	0.96
Canadian Gth	18.9	20.2	-0.4	..
European Tst	85.5	91.2	-2.1	..
Growth Tst	248.2	264.7●	-4.0	3.23
High Income	304.2	324.5c	-3.8	5.02
Int Tech Tst	98.0	104.5	-1.9	..
Investment	25.3	26.9	-0.2	..
Japanese Tst	218.8	233.4●	-3.2	..
Man Int	25.1	26.7	-0.3	..
CRUSADER UNIT TRUST MANAGERS LTD Reigate, Surrey RH2 8BL Tel: 0737-242424				
European Gth	47.7	51.3	-1.0	3.00
Euro Spec Sits	34.2	36.8	-0.6	1.30
International	45.1	48.6	-0.4	6.50
N Amer Gth	39.0	42.0	-1.3	1.00
Pacific Gth	51.5	55.4	-1.3	4.80
UK Gth Acc	61.4	66.1●	-0.9	0.50
Do Dist	59.3	63.8●	-0.8	0.50
UK Income	55.8	60.1●	-0.5	4.60
EFM UNIT TRUST MANAGERS 4, Melville Crescent, Edinburgh Tel: 031-226 3492				
American Fd	53.7	57.1	-1.5	1.75
Capital Fd	121.4	128.7	-1.8	1.32
Convertible	24.0	25.5	-0.2	7.75
Eurofund	21.4	22.7	-0.5	1.32
Growth & Inc	168.2	178.7	-1.2	3.91
High Dist Fd	145.1	155.7	-1.4	4.88
International	197.9	202.4	+1.6	1.11
Pacific Fd	19.6	20.8	-0.5	0.00
Resources Fd	20.9	22.2●	-0.5	0.00
Smlr Jap Co	41.1	43.7	-0.2	..
Tokyo Fd	184.4	196.9	-0.9	0.00
Ex Amer 2	116.7	119.6c	..	1.91
Ex Japan 3	112.2	115.0	..	0.20
Ex Pacific 4	324.2	332.3●	..	0.26
Ex Smlr Jap 4	249.5	256.7	..	0.10
EAGLE STAR UNIT TRUST MANAGERS Bath Road, Cheltenham, Gloucester GL53 7LQ Tel: 0242 221311				
UK Balan Inc	82.1	87.1	-0.9	2.79
Do Acc	85.8	90.8	-0.9	2.88
UK Gth Acc	117.0	124.1	-1.5	2.21
UK High Inc	92.9	98.6	-0.7	4.44
N Amer Acc	58.1	62.0	-1.6	1.13
Far East Acc	112.3	119.8	-1.0	0.64
European Acc	65.8	70.2	-1.6	1.47
UK Gt/FI Inc	57.4	60.9	-0.3	8.54
Do Acc	85.0	89.0	-0.2	7.54
Int Spec Sits	36.7	39.1	-0.5	1.73
ENDURANCE FUND MANAGEMENT LTD Admin Centre Hexagon House Romford RM1 3LB Tel: 0708 66966				
Endurance	114.8	122.2	..	1.57
EQUITABLE UNITS ADMINISTRATION Walton Street Aylesbury, HP21 7QW Tel: 0296 431480				
Equit Pelican	88.7	94.4	-1.3	3.34
High Income	93.1	99.1	-1.1	4.64
Gt/Fxd Intrst	52.7	56.1	-0.1	7.29
Tst Of Inv Tsts	78.4	83.5●	-1.2	2.06
Spec Sits Tst	91.5	97.4	-1.1	2.67
Nth Amer Tst	51.7	55.0	-0.9	1.67
Far East Tst	102.3	108.9	-0.4	0.37
Int Growth	49.2	52.4●	-1.1	1.58
European Tst	36.7	39.1	-1.0	2.05
EQUITY & LAW St. George Hse Corporation St. Coventry CV1 1GD Tel: 0203 553231				
UK Gth Acc	167.9	178.6	-1.5	3.57
Do Inc	141.0	149.9	-1.3	3.57
Higher Inc Acc	311.5	331.3	-2.5	4.89
Do Inc	239.1	254.3	-2.1	4.89
Gilts & Fxd Acc	112.6	118.5●	-0.3	8.31
Do Inc	84.3	88.7●	-0.2	8.31
N Amer Acc	113.0	120.2	-3.1	0.06
Far East Acc	201.5	214.3	-1.0	0.00
Euro Tst Acc	122.3	130.1	-2.2	1.65
Gen Tst	244.2	259.7●	-2.6	3.83
Brit Excell	38.6	41.0	-0.4	3.05
Br Fdmtls Inc	48.0	51.0	-0.3	5.88
Do Acc	48.0	51.0	-0.3	5.88
F & C UNIT MANAGEMENT 1, Laurence Pountney Hill, London EC4R 0BA Tel: 01-623 4680				
US Smlr Co	52.7	56.1	-0.9	0.80

	Bid	Offer	Chng	Yld
UK Inc Fd	87.7	93.3●	-1.1	4.71
Far East Fd	84.8	90.3	-1.0	0.00
Overseas Inc	55.0	58.6	-1.6	5.03
Fxd Interest	59.0	62.8	-0.1	9.10
Natural Res Fd	52.7	56.1	-1.7	2.14
European Inc	56.4	60.0	-1.9	2.67
Financials Fd	43.1	45.9●	-0.6	2.72
Int Tech Fd	96.5	102.7	-2.5	0.50
FS INVESTMENT MANAGERS 190, West George St, Glasgow G2 2PA Tel: 041-332 3132				
Balan Gth Acc	62.6	66.6c	-1.0	..
Do Inc	61.1	65.0c	-0.9	0.40
Hi Yield Acc	27.8	29.6c	-0.1	..
Do Inc	26.7	28.4●	..	5.50
Inc Gth Acc	54.1	57.6	-0.4	..
Do Inc	48.1	51.2	-0.4	6.50
Serv Co Acc	64.0	68.1	-1.3	..
Do Inc	62.9	66.8	-1.2	0.60
Amer Gth Acc	21.0	22.3	-0.5	..
Do Inc	20.8	22.1	-0.6	1.00
Euro Gth Acc	15.4	16.4●	-0.3	1.00
Do Inc	15.3	16.3●	-0.3	1.00
FIDELITY INVESTMENT SERVICES LTD River Walk, Tonbridge, TN9 1DY Tel: 0800 414161				
American	91.4	97.8	-1.6	1.23
Amer Eqty Inc	24.9	26.7	-0.3	6.16
Amer Spec Sit	43.7	46.8	-0.3	0.00
Australia	21.3	22.7	-0.5	2.46
European	50.3	53.6	-0.8	..
European Inc	19.8	21.1●	..	4.62
Global Conv	22.3	23.9●	-0.1	5.70
Far East Inc	37.1	39.5	..	3.80
Gt/Fxd Interest	30.0	30.3●	-0.1	9.71
Growth & Inc	109.8	116.7	-1.9	4.37
Japan Spec Sit	67.3	72.0	-1.5	..
Japan	159.9	171.1	-0.8	..
Managed Intl	118.8	126.2●	-1.3	0.74
Inc Plus	99.9	106.9●	-1.1	4.90
Famous Name	38.5	41.3	-0.5	2.79
SE Asia	32.8	35.1	-0.2	0.74
Spec Sit	232.1	249.0	-5.8	0.79
Eastern Opps	21.4	22.8	..	..
Intl Bond	24.0	25.8c	..	6.82
Recovery	26.4	28.4●	-0.4	2.50
Moneybuilder	23.9	25.5	-0.1	3.66
FRAMLINGTON UNIT MANAGEMENT 3, London Wall Bldgs, London Wall, London EC2M 5NQ Tel: 01-628 5181				
Amer/Gen Inc	158.5	168.3	-1.9	..
Do Acc	162.8	171.9	-2.0	..
Amer Turn Inc	177.5	187.3	-2.8	1.03
Do Acc	184.1	194.3	-2.8	1.03
Capital Inc	261.5	276.9●	-3.6	2.36
Do Acc	324.1	342.0●	-4.5	2.36
Conv/Gilt Inc	102.8	108.4	-0.4	5.50
Do Acc	144.7	152.7	-0.8	5.50
European Inc	52.2	55.0	-1.5	1.19
Do Acc	52.4	55.3	-1.4	1.19
Extra Inc Inc	226.2	238.7	-2.6	4.63
Do Acc	254.7	268.8	-3.1	4.63
Financial Acc	41.7	44.0	-1.3	0.96
Do Inc	41.6	43.9	-1.2	0.96
Income Tst	153.3	161.9	-2.0	4.34
Do Acc	169.5	178.8	-2.0	4.34
Int Growth Inc	137.7	145.3	-3.3	..
Do Acc	152.9	161.3	-3.6	..
Japan/Gen Inc	109.7	115.7●	-1.6	..
Do Acc	110.6	116.7●	-1.5	..
Monthly Inc Fd	116.4	122.8●	-1.7	4.54
PEP 87	57.5		-0.9	2.89
PEP 88	50.4	53.1	-0.2	2.36
Recovery	165.1	174.2	-5.7	1.22
Do Acc	182.0	192.0	-6.3	1.22
Smaller Inc	53.4	56.3●	-0.5	3.13
Do Acc	54.1	57.0●	..	3.10
FRIENDS PROVIDENT MANAGERS Castle Street, Salisbury, Wilts SP1 3SH Tel: Dealing:0722 411411 Admin:0722 411622				
Equity Dist	221.5	234.7	-2.4	2.89
Do Acc	381.1	403.9	-11.9	2.89
Euro Gth Dist	52.4	55.5	..	0.90
Do Acc	52.4	55.5	..	0.90
Fxd Interest Di	118.4	125.7	..	8.94
Do Acc	149.7	159.0	..	8.94
Int Gth Dist	51.3	54.4	..	1.38
Do Acc	51.3	54.4	..	1.38
Nth Amer Dist	104.8	111.1	-1.7	2.32
Do Acc	108.1	114.6	..	2.29
Pac Basin Dist	175.6	188.3	-1.0	0.16
Do Acc	176.8	187.5	..	0.15
Steward Dist	229.3	243.0	..	0.81
Do Acc	240.3	254.6	..	0.81
Steward Inc Di	55.1	58.4●	..	3.42
Do Acc	55.5	58.8●	..	3.42
N Am Stwd Di	49.8	52.8	..	1.89
Do Acc	49.8	52.8	..	1.89
GT UNIT MANAGERS 8th Floor, 8, Devonshire Sq, London EC2M 4YJ Tel: 01-283 2575 Dealing 01-626 9431				
Amer Spec Sit	53.8	57.3c	-0.6	0.80
UK Cap Inc	121.4	129.2	-2.9	2.70
Do Acc	178.4	190.9	-4.4	2.70
Do Spec Sits	49.6	52.8	-0.7	1.00
Income Fd	92.6	98.6●	-0.6	6.20
International	141.4	150.5●	-1.9	0.50
US & General	42.9	45.7	-0.6	1.20
Japan & Gen	278.6	298.4c	+2.7	0.10
Far East Gen	118.0	125.6	-2.2	0.30
European Fd	206.6	219.9●	-4.6	0.10
Germany Fd	49.6	52.8	-1.4	1.90
Int Inc Fd	47.5	50.6	-1.1	5.90
Wld Spec Sit	54.3	57.8	-1.2	1.60
GARTMORE FUND MANAGERS Gartmore House, 16-18 Monument St, London EC3R 8AJ Tel: 01-623 1212 Dealing: 01-236 3885 Services: 0800 289336				
American	63.1	67.2	-2.3	0.70
Australian	16.8	17.9	-0.6	0.89
British Acc	66.8	71.1	-1.7	2.05
Do Dist	56.6	60.2	-1.4	2.05
Chelt UK Gth	23.8	25.2●	-0.2	1.92
Commd Share	56.6	60.4	-1.6	1.50
European	42.4	45.4●	-0.7	1.45
Extra Income	58.1	62.0	-1.2	6.73
Far East Tst	120.3	128.4	-1.3	0.40
Fxd Interest	28.6	30.7	..	8.01
Frontier Mkts	23.0	24.5c	-0.3	0.75
Global Fd	148.2	158.2	-3.0	1.74
Do Dist	141.5	151.0	-2.7	1.74
Gold Share	15.6	16.8	-0.3	1.59
Hedged Amer	29.2	31.8	-1.3	0.50
High Income	28.6	30.5s	-0.7	5.60
Hong Kong	27.8	29.4●	-0.6	1.25
Income Fd	92.5	98.8	-1.0	4.45
Int F/Interest	23.5	25.1●	-0.3	8.23
Japan Tst	126.5	135.0	-0.7	0.00
Man Expt	264.7	275.8c	-2.9	2.50
Oil & Energy	40.0	42.7	-0.4	2.05
Spec Sit	94.0	100.3	-6.3	0.82
UK Sm Co Rec	94.5	100.8	-4.6	0.72
Gartmore (formerly Oppenheimer) Tst Management Ltd				
Glob Inc/Gth	71.0	75.7c	-0.7	4.02
Pacific Gth	41.5	44.3	-0.7	1.57
Pract Inv Inc	62.4	66.6●	-0.4	2.81
Do Acc	116.8	124.6●	-0.9	2.81
W'wide Recov	82.9	88.4	-1.3	1.22
Selected Opportunities Tsts				
American	26.1	27.7●	-1.1	0.41
European	53.4	56.8	-1.2	1.17
International	108.3	115.5	-1.8	0.86
Japan	82.9	87.5	-1.5	0.00
UK	57.2	61.0	-0.7	1.27

	Bid	Offer	Chng	Yld
GOVETT (JOHN) UNIT MANAGEMENT Shackleton Hse, 4, Battle Bridge Lane, London SE1 2HR Tel: 01-378 7979 Dealing:01-588 0588				
Int Gth	86.9	92.4	-1.3	1.13
American Gth	55.0	58.8	-1.6	1.31
American Inc	55.6	59.3●	-1.7	5.08
European Gth	44.5	47.5s	-1.0	1.17
Gold & Minrls	46.8	50.0	-0.4	0.69
Japan Gth	62.4	66.7s	-0.4	..
Pacific Inc	74.1	79.2	-1.1	3.82
Pacific Strat	38.5	41.1●	-0.9	0.41
UK Prog Inc	67.2	71.8	-0.9	4.98
UK Spec Opps	128.3	137.2●	-1.4	1.70
Gr British	34.8	37.2	-0.3	3.46
UK Sml Co	32.8	35.0s	-0.5	0.92
GRE UNIT MANAGERS Royal Exchange, EC3P 3DN Tel: 01-888 9903				
Gt/Fxd Interest	118.9	123.6●	..	9.03
Gth Equity	231.8	246.3	..	2.50
Guardhill	282.3	302.9●	..	3.32
Income Tst	92.2	97.8	-0.9	3.89
Int Tst	105.7	111.9●	..	1.28
N American	119.7	126.7	..	1.30
Pacific	266.8	271.8	..	0.00
Prop Share	342.8	352.8	..	1.98
Smaller Co	275.4	291.5	..	1.71
European Tst	222.3	235.3	..	1.47
GUINNESS MAHON UNIT TRUST MANAGERS PO Box 442, 32 St Mary-at-Hill, London EC3P 3AJ, Tel: 01-623 9333				
Global Gth	35.8	38.1	-0.8	0.80
High Income	89.3	95.0	-0.2	5.48
N Amer Tst	88.7	94.4●	-2.9	0.82
Pacific Gth	40.5	43.1	-0.5	0.50
Recovery	306.1	325.7	-3.5	2.43
St Vincent Inc	101.9	104.6●	-0.6	5.90
St Vinc US Gth	48.8	51.0●	-1.1	1.10
Temp B Sm Co	235.1	248.0	..	3.22
TBUSF	142.8	154.3	..	2.87
Euro Gth Tst	40.9	43.5●	-1.2	0.80
HAMBROS BANK UNIT TRUST MANAGERS Admin 5, Rayleigh Rd, Hutton, Brentwood, Essex, Tel: Enquiries 0277 227300 Dealing 0277 261010				
Amer Eqty Inc	50.6	53.7c	-0.8	6.26
Canadian Tst	40.5	43.0	-0.9	1.26
Equity Income	102.6	108.9	-0.6	5.60
European Tst	75.9	80.5●	-3.0	1.06
High Income	79.7	84.8●	-0.3	5.97
Int Sits Tst	47.8	51.0	-0.6	0.82
Japan/F East	112.8	119.7	..	0.05
Nth Amer Tst	51.5	54.8	-1.5	1.26
Recov & Asset	60.8	64.6●	-0.6	2.50
Scandinavian	68.6	72.8	-2.5	1.16
Smlr Co	32.2	34.9s	-0.4	1.17
UK New Gen	38.0	40.3	-0.4	1.12
HENDERSON Premier UT Administration Admin 5, Rayleigh Rd, Hutton, Brentwood, Essex. Tel: 0277 261010				
Amer Recov	85.1	90.3	-0.7	0.00
Amer Smlr Co	36.5	38.7	-0.3	0.00
Australian	84.5	89.6c	-2.5	2.03
Best of World	46.6	49.4●	-0.2	2.38
Cap Gth Inc	58.6	62.2●	-0.4	2.45
Do Acc	68.9	73.1●	-0.4	2.45
European	193.7	205.4	-2.6	0.60
Euro Inc Tst	39.9	42.3●	-0.2	5.26
Euro Smlr Co	68.1	72.2	-0.6	0.14
Extra Income	221.4	234.3●	-0.3	3.87
Financial Tst	158.0	167.5	-1.1	2.77
Fxd Interest	55.0	58.3●	-0.1	9.37
Gilt Tst	42.6	45.1	-0.1	7.05
Global Health	78.3	83.0	-0.5	0.00
Global Inc/Gth	58.4	61.8	-0.7	4.15
Global Resrce	60.7	64.4	-0.3	0.66
Global Tech	96.9	102.8	-1.6	0.47
Gold	32.2	34.2	-0.4	1.73
High Income	233.4	247.0	-0.5	4.18
Hong Kong	50.2	53.2	-0.8	2.45
Inc & Gth Inc	175.8	188.1	-0.9	3.32
Do Acc	358.0	378.9	-2.0	3.32
Income Asset	122.1	129.3	-0.5	4.12
International	146.1	154.9c	-1.8	1.17
Jap Spec Sits	194.2	205.9	+1.7	0.00
Japan Tst	187.2	198.5	+0.1	0.00
Nth American	106.9	113.4	-1.6	0.48
Pacific Smll Co	77.1	81.8●	-0.6	0.00
Pension Man	41.7	43.9	-0.1	2.39
Pref & Gilt	60.0	63.5●	..	8.85
Recovery Tst	130.0	137.8●	-1.9	1.97
Sing & Malay	28.2	29.9	-0.6	0.15
Smlr Co Div	165.8	175.5	-1.2	4.27
Spec Sits Inc	170.5	180.5●	-2.5	1.37
Do Acc	241.7	255.9●	-3.0	1.37
Worldwide	460.3	487.1	..	2.27
Euro Expt	95.5	101.8●	-1.2	1.95
Glob Tec Expt	67.8	71.2	-1.0	0.00
Hi Inc Exempt	153.9	162.1●	-0.3	3.92
Japan Expt	187.4	198.9	+1.4	0.00
N Amer Expt	74.3	78.3	-0.7	0.87
Pacific Exmpt	160.9	168.6	-1.5	1.22
Sml Co Exmpt	164.7	173.4	-1.4	1.28
Best of Brit	34.7	36.8	-0.3	2.82
Spirit Of East	36.5	38.7●	-0.3	2.39
HILL SAMUEL UNIT TRUST MANAGERS NLA Tower, Addiscombe Road, Croydon Tel: 01-686 4355 01-628 8011				
British Units	59.2	63.4●	..	3.38
Capital Units	107.2	114.7	..	2.89
Dollar Units	166.9	178.6	..	1.82
European	110.4	118.1	..	0.00
Far East	128.6	137.6	..	0.59
Financial	398.8	427.4●	..	2.07
GF Interest Inc	28.1	29.2●	..	8.14
High Yield	80.1	85.7	..	4.99
Income	96.9	103.7	..	4.47
International	121.0	129.5	..	1.65
Japan Tech	54.2	58.0	..	0.00
Nat Resource	42.0	45.0c	..	1.30
Security	209.3	223.9●	..	2.54
Smaller Co	115.3	124.4c	..	0.84
Spec Sits	115.5	123.6●	..	1.88
US Smlr Co	23.0	24.7	..	1.01
INV FUND MANAGERS 36, Queen Street London EC4 1DN Tel: 01-236 4219				
Brit & Oseas	126.3	133.7	-1.8	2.14
Inc Plus	64.6	●	-10.3	3.30
Cap Gth	64.2	●	-7.2	3.03
Inv Tst Fnd	75.1	79.5	-1.7	1.20
KEY FUND MANAGERS 66, High Street Hythe Kent CT21 5AJ Tel: 0303 64779				
Equity & Gen	54.6	58.3	-1.0	1.99
Gt/Fxd Interest	70.7	76.5●	-0.1	8.85
Higher Inc	134.7	144.0	-1.5	6.02
Income	82.2	87.5	-0.9	4.14
International	52.6	56.3s	-0.5	1.21
KLEINWORT BARRINGTON LIMITED 10 Fenchurch St London EC3 Tel: 01-623 8000 Dealers:01-929 0776				
Income Trusts				
Extra Income	49.2	52.3	-0.6	8.52
Do Acc	49.2	52.3	-0.6	8.52
Gilt Yield Inc	109.0	112.4●	-0.5	9.49
Do Acc	211.5	217.4	-1.0	9.49
Global Inc	134.3	142.9●	-2.8	4.83
Do Acc	236.8	251.9	-4.4	4.83
High Yield Inc	105.1	111.8●	-1.6	5.91
Do Acc	224.5	238.8	-3.5	5.91

	Bid	Offer	Chng	Yld
Capital Gth Trusts				
Am Sm Co Inc	48.8	51.9	-0.6	0.38
Do Acc	50.3	53.5	-0.5	0.38
N American Inc	40.7	43.3	-0.8	2.12
Do Acc	47.8	50.9	-1.0	2.12
European Inc	78.8	83.8	-1.2	2.19
Do Acc	98.4	104.7	-1.3	2.19
Euro Spec Inc	52.1	55.4	-0.6	2.18
Do Acc	52.1	55.4	-0.6	2.18
Fd Of Invst Inc	22.6	24.0●	-0.4	2.27
Do Acc	29.4	31.3	-0.9	2.27
General Inc	186.1	198.0	-3.5	3.20
Do Acc	262.9	279.7	-5.0	3.20
Int Recov Inc	109.1	116.1	-1.7	1.72
Do Acc	116.7	124.2	-1.7	1.72
Japan Inc	267.8	284.9	+1.2	0.18
Do Acc	270.7	288.0	+1.2	0.18
Jap Spec Inc	127.8	136.0●	+0.4	0.04
Do Acc	128.5	136.7●	+0.4	0.04
Master Acc	140.8	149.2	-2.1	1.37
Pacific Inc	157.6	167.7c	-1.8	0.38
Do Acc	178.4	189.8	-2.0	0.38
Smlr Co Inc	104.0	110.6	-1.7	1.38
Do Acc	125.5	133.5	-2.1	1.38
UK Eq Gth Inc	28.7	30.5●	-0.6	1.73
Do Acc	48.0	51.1●	-0.9	1.73
LAS UNIT TRUST MANAGERS 93, George Street, Edinburgh Tel: 031-225 4802				
European	36.0	38.2	-0.7	0.00
Extra Income	21.2	22.5●	-0.6	5.27
Far East	18.2	19.4●	-0.3	0.00
Income & Gth	58.1	61.8●	-1.6	4.08
Int Gth	35.0	37.2●	-1.1	1.11
Japan	53.8	57.2	-0.2	0.00
N Amer Equity	22.0	23.4	-0.6	0.00
UK Equity	50.7	53.9	-1.6	2.81
LEGAL & GENERAL UNIT TRUST MANAGERS 5, Rayleigh Road, Brentwood Essex Tel: Enquiries: 0277 227300 Dealing: 0277 261010				
Equity Dist	280.5	298.4●	-2.8	2.87
Do Acc	456.2	485.3●	-4.6	2.87
Do Income	72.4	77.0	-0.5	4.51
European	55.0	58.5	-1.3	1.58
Far Eastern	132.5	141.0	+0.4	0.03
Fixed Interest	47.0	50.0	..	8.50
Gilt	83.9	88.8	-0.2	6.86
Global Gth	45.4	48.3	-0.8	1.49
International	44.1	46.9●	-0.1	5.46
Jap Tst	67.9	72.2	+0.3	0.01
O'seas Equity	76.9	81.8	-1.7	0.98
Natural Res	75.5	80.3●	-2.0	1.56
N American	67.4	71.7	-2.2	1.45
UK Recovery	47.0	50.0	..	1.50
UK Spec Sits	84.5	89.9	-0.4	1.61
LLOYDS BANK UNIT TRUST MANAGERS Registrars Dpt, Goring-By-Sea, Worthing, W Sussex Tel: 0634 694319				
Balanced	199.2	211.9	-5.3	3.35
Do Acc	367.7	391.1	-9.7	3.35
Con Euro Gl	31.8	33.8	-0.2	0.67
Do Acc	32.0	34.0	-0.3	0.67
Energy Int	54.3	57.7●	-1.4	3.00
Do Acc	62.8	66.8	-1.6	3.00
Extra Income	181.8	193.4	-4.4	5.37
Do Acc	346.1	368.1	-8.5	5.37
German Gl	48.7	51.8	-1.7	0.81
Do Acc	49.5	52.6	-1.7	0.81
Income	313.9	333.9	-9.1	4.66
Do Acc	649.0	690.4	-18.8	4.66
Int Tech	168.7	179.4	-6.7	0.33
Do Acc	176.7	187.9	-7.1	0.33
Japan Gth	95.1	101.1	-0.7	0.01
Do Acc	95.4	101.4c	-0.8	0.01
Masterfst Inc	39.3	41.8	-0.9	1.46
Do Acc	39.3	41.8	-0.9	1.46
N Amer & Gen	98.5	104.7	-4.5	1.56
Do Acc	108.1	115.0	-5.0	1.56
N Am SC Rec	52.4	55.7	-1.9	0.01
Do Acc	52.4	55.7	-1.9	0.01
Pacific Basin	141.7	150.7	-2.9	0.35
Do Acc	148.5	157.9	-3.1	0.35
Smlr Co/Rec	274.2	291.6	-7.6	1.97
Do Acc	313.3	333.2	-8.6	1.97
UK Gth Fund	55.6	59.1	-1.5	1.99
Do Acc	56.7	60.3	-1.6	1.99
Worldwide Gth	176.0	187.2	-5.6	0.91
Do Acc	248.8	264.6	-7.9	0.91
LONDON & MANCHESTER Winslade Park, Exeter EX5 1DS Tel: 0392 282873				
General	47.7	50.6	-0.7	3.60
Income	43.9	46.6●	-0.5	6.00
International	34.4	36.5	-0.7	0.30
American	27.7	29.4	-0.9	0.80
Japan	50.7	53.9	..	..
Tst of Invest	34.0	36.1c	-0.2	2.00
M & G SECURITIES Three Quays, Tower Hill EC3R 6BQ Tel: 01-626 4588 Dealing : 0245-266266				
Amer / Gen Inc	182.8	192.6	-4.4	1.53
Do Acc	216.9	228.6	-5.2	1.53
Amer Recovry	205.7	217.0	-4.0	1.08
Do Acc	226.2	238.6	-4.4	1.08
Am Sm Co Acc	42.8	45.2	-1.0	0.27
Australia Acc	97.4	102.8●	-6.3	1.79
Commod Acc	279.0	294.3●	-4.2	1.48
Compound Gth	491.9	526.3	-11.8	2.69
Conversn Gth	417.1	444.2●	-9.1	3.16
Do Inc	233.9	246.8●	-4.7	5.52
Dividend Inc	494.4	529.0	-12.2	5.08
Do Acc	£15.32	16.39	-0.41	5.08
European Acc	251.5	266.6	-4.1	1.17
Extra Yield Inc	282.3	302.1●	-6.1	5.16
Do Acc	651.2	696.8	-14.3	5.16
Far East Inc	127.7	134.7●	-2.4	1.91
Do Acc	158.1	166.8	-3.0	1.91
Fd Of Inv Inc	288.7	307.5	-5.3	2.74
Do Acc	466.8	496.9	-8.4	2.74
General Inc	737.5	778.1	-18.0	4.03
Do Acc	£16.26	17.15	-0.35	4.03
Gt/Fxd Interest	60.7	63.7●	-0.1	8.27
Do Acc	103.7	108.9	-0.3	8.27
Gold Income	48.1	51.0	-1.0	1.29
Do Acc	52.2	55.3	-1.1	1.29
Hi Income Inc	394.3	421.9	-8.6	5.02
Do Acc	£11.27	12.06	-0.24	5.02
Int Growth Inc	731.5	778.0	-12.8	1.45
Do Acc	£11.94	12.72	-0.20	1.45
Int Income	55.2	58.2	-0.8	6.73
Japan Acc	944.2	1000.8	+5.6	0.00
Japan Sm Acc	111.1	117.8	+0.1	0.00
Mid / Gen Inc	827.0	872.5	-18.4	3.70
Do Acc	£21.40	22.58	-0.47	3.70
Recovery Inc	485.1	516.6	-10.1	3.24
Do Acc	648.1	690.2	-13.5	3.24
2nd Gen Inc	850.0	906.3	-14.9	3.40
Do Acc	£17.45	18.59	-0.31	3.40
Smlr Co Inc	939.0	1000.0●	-21.7	2.73
Do Acc	£15.22	16.21●	-1.35	2.73
Trustee Fd Inc	559.1	595.4	-12.3	4.04
Charifd Inc 3	111.6		..	10.50
Charifd Inc 2	503.8	508.9	..	5.20
Pen Exempt 1	571.2	585.5	-24.2	4.14
Nascif Inc 3	43.3		..	8.53
Do Acc 3	608.2		..	8.53
NM BRITANNIA UNIT TRUST MANAGERS LTD 11 Devonshire Square London EC2M 4YR Tel: 01-626 3434 Dealing only: 0800 010733 (Intermediary) 0800 010333 (Public)				
UK Specialist Trusts				
Gth Gilt	65.0	68.0●	..	1.04
Smaller Co	192.7	205.5●	..	0.96

	Bid	Offer	Chng	Yld
Spec Feats	100.0	106.7c	..	0.61
Do Acc	105.3	112.3c	..	0.56
General Funds				
UK Growth	38.1	40.6	..	1.58
Asst/Earn Di	50.8	54.0	..	2.17
Do Acc	51.4	54.8	..	2.13
GB Co	320.8	342.2	..	3.19
Managed Inv	52.2	55.7●	..	0.89
High Income Funds				
Extra Income	69.8	74.2	..	6.48
Gilt	26.7	28.1	..	8.52
Income / Gth	252.1	268.9	..	3.97
Nat High Inc	229.0	244.3●	..	4.94
Pref Shares	19.8	21.1●	..	8.72
Sector Specialist Funds				
Commod	136.1	145.2	..	1.07
Financial Sec	40.5	43.2	..	1.61
Gold	48.4	52.2	..	0.07
Do Acc	50.3	54.2	..	0.08
Int Leisure	15.0	16.0	..	0.00
Prop Shares	71.9	76.7●	..	0.86
Univ Energy	52.1	55.6	..	1.56
World Tech	35.7	38.1	..	0.27
Exempt Funds				
Exempt	105.7	110.7	..	3.40
Overseas Growth Funds				
American Gth	79.4	84.7●	..	1.84
Australian Gth	38.2	40.7●	..	1.28
Euro Perf	63.6	67.8	..	0.79
Do Acc	63.8	68.1	..	0.79
Euro Smlr Co	11.1	11.8	..	0.46
Far East	58.0	61.9	..	0.39
French Gth	29.7	31.7●	..	0.47
Hong Kong	18.9	20.2	..	2.30
Int Growth	34.1	36.4	..	1.40
Int Recovery	100.3	107.0c	..	0.67
Japan Perf	91.2	97.3	..	0.00
Do Acc	91.2	97.3	..	0.00
Japan Sm Cos	21.3	22.7	..	0.00
Sing Assan Inc	24.8	26.5	..	0.97
Do Acc	24.8	26.5	..	0.97
US Sml Co	51.9	55.4	..	0.29
Do Acc	52.5	56.0	..	0.29
Overseas Income Funds				
Int Bond	45.9	49.0	..	7.14
Int Inc/Gth	51.5	54.9	..	4.10
US Income	45.0	48.0●	..	5.17
Do Acc	51.4	54.8●	..	4.53
NEL Trusts				
Nelstar Gilt	72.7	74.6s	..	8.45
Britannia Arrow (Formerly County Unit Trusts)				
Europe	54.5	58.1	-1.2	1.16
Extra Inc	205.9	219.6c	-2.0	5.55
Financial	169.2	180.4	-1.5	3.23
Global Inc	57.0	60.8●	-0.6	3.49
Income Gth	48.1	51.3●	-0.4	4.65
Int Recovery	122.3	130.4	-2.2	1.02
Japan Gth	226.5	241.6	-0.7	0.00
N Amer Gth	88.8	94.7	-2.7	1.56
Sml Co	262.2	279.6●	-2.8	1.91
SE Asia	57.6	61.4●	-1.5	0.85
Spec Sit Acc	339.0	361.6	-3.1	2.23
MLA UNIT TRUST MANAGEMENT 1, Sessions House Square, Maidstone, Kent ME14 1XX Tel: 0622 674751				
American	20.4	21.7	-0.7	1.06
Emerging	19.5	20.7	-0.5	0.49
General	36.7	39.0	-0.7	2.85
International	51.8	55.1c	-1.1	2.08
Gilt Unit	25.8	26.8●	..	9.83
Inc / Gth	61.6	65.5●	-1.0	3.72
European	27.1	28.8●	-0.9	1.39
Safety First	23.7	25.2	..	6.36
UK Smlr Cos	22.0	23.4●	-0.1	3.72
MERCURY FUND MANAGERS LTD 33, King William St, EC4R 9AS Tel: 01-280 2860				
Amer Gth	82.6	87.8	-0.8	1.09
Do Acc	87.4	92.9	-0.9	1.09
Amer Income	39.6	42.1●	-0.8	4.32
Do Acc	45.4	48.2●	-0.8	4.32
European Gth	106.8	113.6	-2.1	1.56
Do Acc	111.7	118.8	-2.1	1.56
General	281.3	299.2●	-3.1	2.43
Do Acc	478.7	507.1●	-4.3	2.43
Gilt / Fixed	90.9	91.3	-0.4	7.74
Do Acc	112.7	113.2	-0.5	7.74
Income	94.6	100.6●	-1.8	3.78
Do Acc	111.9	119.0●	-2.1	3.78
International	253.0	269.1	-3.0	1.95
Do Acc	320.3	340.7	-3.8	1.95
Japan	190.5	202.6	+1.1	0.00
Do Acc	195.6	208.0	+1.0	0.00
Recovery	244.5	260.1	-1.9	3.02
Do Acc	267.9	285.0	-2.1	3.02
Exempt Dist	284.4	301.9	..	3.32
Do Acc	470.7	482.7	..	3.32
Euro Fd Inc	60.7	64.5	-1.1	4.65
Do Acc	64.6	68.9	-1.1	4.65
Amer Smlr Dist	37.7	40.1	-0.9	0.55
Do Acc	38.2	40.6	-0.8	0.55
Br Blu Chip Di	40.1	42.6●	-1.4	2.82
Do Acc	41.2	43.8●	-1.4	2.82
Global Dist	41.1	43.7●	-0.3	0.84
Do Acc	41.6	44.2●	-0.3	0.84
High Inc Dist	44.4	47.2	-0.3	5.41
Do Acc	45.4	48.2	-0.4	5.41
Hi Interest Dist	45.4	48.2●	+0.4	9.34
Do Acc	48.5	51.5●	+0.4	9.34
Pacific Dist	34.1	36.2	-1.0	0.18
Do Acc	34.1	36.2	-1.0	0.18
UK Smlr Dist	42.0	44.6●	-0.7	2.19
Do Acc	43.0	45.7●	-1.0	2.19
Am Sm Co Ex	35.4	36.3●	-0.6	0.47
Do Acc	35.6	36.5●	-0.6	0.47
MIDLAND BANK GROUP UNIT TRUST MANAGERS Deacon House 192, Eyre St Sheffield S1 3RD Tel: 0742 529888				
Capital Inc	96.7	102.6	-0.9	2.24
Do Acc	135.3	143.6	-1.3	2.24
Commod / Gen	119.9	127.2	-2.1	2.52
Do Acc	172.7	183.2	-3.0	2.52
Extra Hi Inc	67.1	71.2●	-0.2	7.12
Do Acc	84.7	89.9●	-0.3	7.12
Gilt/Fxd Inc	54.1	56.6●	..	8.31
Do Acc	99.4	103.9●	-0.1	8.31
High Yield	185.2	196.6c	-1.2	5.35
Do Acc	333.8	354.2	-2.2	5.35
Income	201.8	213.6	-1.6	3.92
Do Acc	346.2	367.4	-2.7	3.92
Int Hi St Di	47.2	50.1	-0.5	2.00
Do Acc	47.2	50.1	-0.5	2.00
Japan / Pacific	292.8	310.5●	-2.6	1.00
Do Acc	301.6	328.4●	-5.7	1.00
N Amer Inc	94.6	100.3	-2.6	1.75
Do Acc	115.2	122.2	-3.0	1.75
Euro Gth Inc	95.4	101.2	-2.2	1.47
Do Acc	116.0	123.0	-2.7	1.47
Managed Port	56.0	59.3●	-0.5	1.52
Smlr Co Inc	148.4	157.5	-1.2	1.91
Do Acc	162.3	172.3	-1.2	1.91
MORGAN GRENFELL UNIT TRUST MANAGERS 46, New Broad Street, London EC2M 1UT Tel: 01-826 0926 Enquiries: 01-826 0123				
American Gth	100.0		..	..
European Gth	100.0		..	..
Intl Gth	100.0		..	..
UK Equity Inc	100.0		..	..
Do Acc	100.0		..	..
MURRAY JOHNSTONE UNIT TRUST MANAGEMENT 7 West Nile Street Glasgow G2 2PX Tel: 0345 090933				
American	93.2	99.4●	-3.0	3.81

	Bid	Offer	Chng	Yld
European	37.1	39.6s	-1.1	1.80
Far Eastern	75.4	80.4	-1.2	0.79
Olympiad	36.6	39.0●	-0.7	1.11
Olympiad Inc	33.2	35.4●	-0.6	5.26
Smlr Co	62.9	67.0s	-0.6	2.31
UK Equity Inc	68.3	72.9●	-0.8	5.02
UK Gth	50.0		..	2.50
N M SCHRODER Enterprise House, Portsmouth Tel: 0705 827733				
American Acc	22.7	24.1	-0.4	1.59
Australia Acc	122.2	130.0●	-4.0	1.11
Conscience Inc	41.9	44.5	-0.7	2.25
Do Acc	41.9	44.5	-0.7	2.25
European Inc	96.0	102.1c	-2.5	1.42
Do Acc	99.5	105.8c	-2.5	1.42
Extra Inc Inc	68.5	72.8●	-0.6	6.87
Extra Inc Acc	78.1	83.0●	-0.6	6.87
F East Gth Acc	80.8	85.9	-1.1	0.00
Gilt/Fxd Inc	54.7	57.6●	..	10.99
Gold Fd Inc	38.6	41.0c	-0.6	2.22
Do Acc	41.0	43.6c	-0.7	2.22
Income Inc	42.5	45.2s	-0.6	5.39
Do Acc	100.4	106.8s	-1.4	5.39
Int Income	21.1	22.4	-0.5	1.16
Do Acc	29.4	31.2	-0.7	1.16
Jap Sm Co Ac	188.2	200.2	+0.3	0.00
Sing/Mal Acc	58.0	61.6	-1.2	0.74
Sm Co Inc Acc	32.2	34.2s	-0.4	1.55
Spec Sits Inc	26.4	28.0s	-0.4	1.50
Do Acc	27.8	29.5s	-0.4	1.50
Tokyo Fd Inc	65.5	69.6s	-0.5	0.00
Do Acc	66.1	70.3s	-0.5	0.00
US Sm Co Acc	39.9	42.4	-0.4	0.00
UK Equity Inc	116.6	124.0	-1.8	3.56
Do Acc	186.0	197.8	-2.8	3.56
PEARL TRUST MANAGERS LTD 252, High Holb, WC1V 7EB Tel: 01-405 8441				
Gth Tst Inc	95.3	101.4	-1.0	2.60
Do Acc	145.2	154.5	-1.5	2.60
Income Tst	145.2	154.5	-1.2	3.98
Int Equity Inc	129.6	137.9	-2.2	2.00
Do Acc	132.0	140.4	-2.2	2.00
Equity Tst Inc	143.3	152.4	-1.4	3.15
Do Acc	256.2	272.5	-2.5	3.15
PERPETUAL UNIT TRUST 48, Hart Street, Henley On Thames Tel: 0491 576868				
Int Growth	251.5	268.5	-4.4	2.13
Income	204.9	218.3c	-2.6	5.04
W'wide Rec	130.7	139.5●	-3.1	2.01
Amer Gth	61.1	65.3●	-1.2	0.88
Int Emerg Co	67.4	72.0c	-1.0	2.21
Far East Gth	86.6	92.5	-1.7	2.87
European Gth	49.1	52.4	-1.5	2.29
UK Growth	35.2	37.6●	-0.5	2.84
High Income	48.2	51.5	-0.9	5.60
PROLIFIC UNIT TRUST MANAGERS LTD 222, Bishopsgate, London EC2 Tel: 01-247 7544/7				
International	106.5	115.0c	-3.3	0.87
High Income	74.2	79.8	-1.7	4.14
Conv & Gilt	119.5	127.2●	-0.7	5.39
Far Eastern	195.5	210.3●	-7.7	0.00
Nth American	101.1	108.8c	-2.3	0.00
Spec Sits	80.6	86.7	-2.7	1.23
Technology	110.4	118.8	-3.3	0.00
Extra Income	111.2	119.6●	-2.2	4.25
Euro Gth / Inc	37.9	40.8	-0.8	3.01
PRUDENTIAL HOLBORN UNIT TRUSTS LTD 51-59, Ilford Hill, Ilford Essex, IG1 2DL Tel: 478 3377 LinkLine 0800 010345				
Holb Equity	463.3	490.2c	-4.4	3.13
European	87.4	93.0	-1.5	0.89
Holb Comms	56.5	60.1	-0.7	0.51
Holb High Inc	77.8	82.7●	-1.0	6.74
Holb Int	93.0	99.0	-1.6	0.88
Japanese	132.2	142.1●	-2.0	0.04
N American	68.2	73.3	-1.4	0.76
Holb Spec Sits	77.4	83.2	-2.0	2.31
Holb UK Gth	86.4	92.4●	-2.2	2.85
Holb Premier	43.5	46.2s	-0.2	7.24
Holb Smlr Co	62.2	66.8	-1.7	3.02
Holb Eqty Inc	59.4	63.5●	-1.0	4.59
Holb Int Sm Co	41.9	44.8●	-0.6	0.05
NM ROTHSCHILD FUND MANAGEMENT LIMITED St Swithins Lane, London EC4N 8NR 01-634 2881/4				
Income	106.1	112.9	..	3.84
Japan	211.2	224.7	..	..
Major UK Co	56.7	60.5	..	2.57
Smlr Australia	64.1	68.2●	..	0.79
American Inc	239.3	254.6	..	1.21
Do Acc	264.3	281.2	..	1.21
Smlr Co	193.3	205.6●	..	1.59
Smlr Canada	37.1	39.5c	..	0.81
Smlr Euro Co	145.9	155.2	..	1.10
ROYAL LIFE FUND MANAGEMENT LTD PO Box 34, Peterborough PE2 0UE Tel: 0733-230600				
Equity Tst	66.8	71.0	-2.0	2.24
Gilt Tst	27.5	28.9	-0.1	8.15
Equity Dist	141.4	150.5	-4.4	1.22
Do Acc	201.3	214.2	-6.4	1.22
Hi Income Tst	103.6	110.3●	-3.0	3.61
Do Acc	128.0	136.2●	-3.8	3.62
US Growth	49.3	52.5●	-2.7	1.03
Do Acc	50.9	54.2●	-2.7	1.03
Worldwide Eq	70.1	74.5	-2.1	1.29
ROYAL TRUST FUND MANAGEMENT LTD 3, Finsbury Square, London EC2A 1RT Tel: 01-638 2433 Dealing: 01-638 2581				
Capital Gth Inc	64.6	69.4	-1.7	3.66
Do Acc	76.1	81.8	-1.8	3.66
Pacific Basin	136.7	145.9●	-1.3	0.71
Do 6% Wthd	65.6	70.5●	-0.6	0.71
Finance/Prop	80.6	86.6	-2.0	3.01
Fixed & Conv	50.3	54.0	-0.2	8.37
Do Acc	91.9	98.8	-0.4	8.37
Equity Income	94.1	101.1	-2.0	4.78
Do Acc	233.4	250.9	-4.9	4.78
High Yield Inc	93.2	100.2●	-1.3	5.77
Do Acc	266.3	286.3●	-3.6	5.77
Int Income	77.5	83.3	-2.2	1.91
Do Acc	79.9	85.9	-2.3	1.91
Do 5% Wthd	68.5	73.6	-2.0	1.91
Preference Inc	43.1	45.8c	-0.2	7.34
Do Acc	153.7	163.5c	-0.7	7.34
Smaller Co	72.6	78.0	-1.6	1.83
Do Acc	79.3	85.2	-1.8	1.83
Pres Canada	41.5	43.2	-0.8	0.10
Pres Commod	44.8	46.7	-1.0	0.09
Pres Europe	91.4	95.3	..	0.00
Pres Global	47.0	49.0	+0.2	5.47
Pres Gold	39.9	41.6	-1.3	0.12
Pres HK	27.9	29.0	-0.6	0.10
Pres Japan	113.5	118.3●	..	0.00
Pres St/Mal	33.3	34.7	-0.7	0.10
Prestige UK	86.9	90.6	-1.4	1.43
Prestige US	55.2	57.5	-1.9	1.49
SAVE & PROSPER 28, Western Rd, Romford RM1 3LB Tel: (Romford) 0708-766966				
Amer Inc/Gth	49.5	52.6	-0.9	9.38
Capital Uts	97.9	104.1	-1.2	2.25
Commodity	61.2	65.1●	-1.1	0.99
European Gth	86.9	92.4	-1.8	1.62
Financial Sec	101.2	107.6	-1.0	2.68
Hr Return Uts	218.8	230.6	-3.0	4.77
Hi Yield Uts	195.3	207.7c	-3.0	4.39
Income Uts	110.5	117.5●	-0.9	5.80
Investment Tst	96.9	103.0	-1.0	2.95
Japan Gth	115.9	124.3	-1.9	0.00

	Bid	Offer	Chng	Yld
Japan Smlr Co	142.6	151.6	-1.9	0.00
Masterfund	32.4	34.4	-0.3	2.55
Scotbits	146.3	155.6	-1.5	2.84
Scotshares	204.3	217.3	-1.9	3.30
Scotyields	180.0	191.4●	-2.5	4.84
Select Int	80.7	85.8	-0.9	1.97
Smlr Co Inc	215.0	228.7c	-4.2	4.09
Spec Sits	120.1	127.7	-3.0	1.66
UK Equity	201.7	214.5	-3.4	3.46
US Growth	84.4	88.5●	-1.9	1.72
SCIMITAR ASSET MANAGEMENT 8 Crosby Square London EC3A 6AQ Tel: 01-588 6993/4/5				
UK Equity Inc	32.7	34.5●	..	5.53
Do Acc	35.1	37.0●	..	..
UK Cap Gl	24.5	25.8	..	0.75
Euro Tst Inc	20.9	22.3	..	0.11
Do Acc	20.9	22.3	..	..
Global Gth Inc	29.0	30.8	-0.2	0.19
Do Acc	29.2	31.1	-0.2	..
Man Exempt	141.1	147.0●	..	..
Pacific Basin	30.0	32.0	..	..
SCOTTISH LIFE INVESTMENTS 19, St Andrews Sq, Edinburgh Tel: 031 225 2211				
Nelson Tst	205.1	219.4c	-2.5	2.80
Colombus	126.6	135.5c	-3.6	1.34
Marco Polo	212.9	227.8c	-2.9	0.20
Da Vinci	222.7	238.2c	-5.1	1.63
Drake Tst	52.0	55.7c	-1.0	2.89
SCOTTISH MUTUAL INVESTMENT MANAGERS 109, Vincent St, Glasgow G2 5HN Tel: 041-248 6100				
UK Equity	198.9	211.8	-2.2	2.57
Gilt & Fixed	130.0	138.3c	..	7.99
UK Sm Co Eq	206.2	219.4	-2.9	2.02
European	159.2	169.4c	-2.9	1.11
N American	108.6	115.6c	-2.7	1.41
Income Plus	52.1	55.5	-0.3	..
UK Spec Sit	60.6	64.7	-0.1	3.20
SCOTTISH PROVIDENT INVESTMENT MNGMNT LTD 6 St Andrews Sq, Edinburgh E2 Tel: 031-556 9181				
Equity Gth	17.50	18.73s	-0.07	3.15
Int Growth	17.27	18.48s	-0.46	1.65
Global Inc	18.62	19.93s	-0.16	5.52
Mkt Leaders	16.17	17.31s	-0.11	3.25
SCOTTISH UNIT MANAGERS 48, Melville St, Edinburgh EH3 7HF Tel: 031-226 4372				
Pacific	80.6	85.6	-0.1	0.00
Income Fd	52.1	55.4●	-0.5	4.11
European	33.9	36.0●	-0.7	1.26
N Amer Inc	23.9	25.4c	-0.4	4.87
Gth & Rec	46.7	49.5	-0.1	2.52
Int Growth	433.1	460.7c	-4.7	1.54
SBM UNIT MANAGEMENT Enterprise House Portsmouth Tel: 0705 827733				
O'seas Sml Co	45.4	48.2●	-0.8	0.41
Pension/Charit	649.3	690.7	..	3.51
Recovery	£10.46	11.13	..	3.51
UK Sm Co Ex	99.2	105.5●	-1.4	1.91
STANDARD LIFE TRUST MANAGEMENT LTD 3, George St, Edinburgh EH2 2XZ Tel: 0800 393 777				
Managed Acc	24.7	26.2●	-0.3	2.19
Equity Gth Acc	29.9	31.8●	-0.4	2.74
Equity High Inc	30.2	32.1●	-0.2	4.49
Equity Gen Acc	30.6	32.5c	-0.4	3.16
Do Income	26.8	28.5c	-0.4	3.16
Gilt FI Inc	27.7	29.2c	-0.1	7.38
O's Larger Acc	169.6	184.3c	-1.3	1.42
N Amer Acc	21.5	22.9●	-0.2	1.50
Far East Acc	39.3	41.8	-0.2	0.00
European Acc	20.9	22.3●	-0.4	1.83
UK Larger Inc	188.9	205.0c	-2.5	4.01
Do Acc	203.3	220.6c	-2.7	4.01
STEWART, IVORY UNIT TRUST MANAGERS 45, Charlotte Sq, Edinburgh Tel: 031-226 3271				
American Inc	183.9	196.0	-2.0	1.23
Do Acc	208.9	222	..	..
Do Wthd	119.9	127.8	-1.3	..
Australian Inc	132.7	141.4	-2.3	0.47
Do Acc	135.4	144.3	-2.4	..
British Inc	771.0	821.2●	-10.4	4.61
Do Acc	£10.96	11.67●	-0.14	..
European Inc	219.7	234.0	-2.0	0.00
Do Acc	231.7	246.9	-2.1	..
Japan Inc	81.7	87.0●	-1.0	0.20
Do Acc	82.2	87.5●	-1.0	..
Saints PPP	190.8	200.9	..	..
SUN ALLIANCE Sun Alliance Hse, Horsham, Sussex Tel: 0403 56293				
Equity Acc	442.5	468.2	-8.4	3.37
Nth Amer Acc	47.8	50.8	-1.8	1.89
Far East Acc	98.0	104.2	-3.5	0.00
Worldwide Bd	47.0	50.0c	-0.4	7.83
European	43.3	46.0	-1.2	3.45
Equity Inc Tst	63.0	67.0	-1.7	4.91
World Tech	36.9	39.2	-0.8	1.44
World Finan	38.4	40.8	-0.9	2.05
SUN LIFE OF CANADA Basingview Basingstoke Hants RG21 2DZ Tel: Dealing no:0256 841414				
UK Income	30.9	32.8	-0.3	3.82
Do Gth	26.9	28.6	+0.1	2.30
Worldwide	18.9	20.1	-0.4	2.03
TSB UNIT TRUSTS LTD Charlton Place, Andover, Hants, SP10 1RE Tel: 0264 56789 Dealings: 0264 63432/3/4				
American Inc	91.9	97.7	-2.8	1.63
Do Acc	97.3	103.5	-3.1	1.63
Br Gth Inc	52.5	55.8●	-0.6	2.96
Do Acc	54.2	57.6●	-0.6	2.96
European Inc	45.2	48.0	-1.1	1.26
Do Acc	46.0	48.9	-0.9	1.26
Extra Inc Inc	141.1	150.1●	-1.2	2.89
Do Acc	177.3	188.6●	-1.5	5.89
General Ut Inc	169.7	180.5	-1.5	3.38
Do Acc	288.5	306.9	-2.6	3.38
Gilt & Fixed	48.6	50.6	-0.2	8.82
Do Acc	70.9	73.8	-0.3	8.62
Income	252.5	268.6	-2.5	4.69
Do Acc	413.5	439.8	-3.8	4.69
International	304.7	324.1	-5.6	1.24
Do Acc	381.3	405.6	-7.1	1.24
Pacific	197.6	210.2	-1.9	0.33
Do Acc	204.8	217.8	-1.9	0.33
Nat Resources	52.5	55.8c	-1.3	1.82
Do Acc	56.0	58.5c	-1.2	1.82
Selected Opps	75.2	79.9●	-0.8	2.47
Do Acc	84.7	90.1●	-1.0	2.47
TARGET TRUST MANAGERS Target House, Gatehouse Rd, Aylesbury Bucks Tel: (0296) 394000				
Amer Eagle	57.4	61.1	-0.8	1.35
Australian	6.5	6.9	-0.4	0.10
Commodity	77.9	83.2	-1.0	1.08
Equity	144.8	154.2	-1.5	3.19
Equity Exempt	114.1	121.6	..	1.50
Equity Ex Acc	217.0	230.9	..	1.50
Euro Spec Sit	69.1	73.2	-1.7	1.49
Convertible	147.2	156.6●	-1.5	5.58
Financial	29.0	30.9s	-0.3	2.04
Global Inc	54.8	58.5	-1.0	0.00
Do Acc	54.8	58.5	-1.0	..
Gold Income	48.5	51.6	-0.8	0.96
Do Acc	89.3	95.2	-1.5	0.96

	Bid	Offer	Chng	Yld
Income	96.9	102.9●	-1.6	3.47
Japan	118.8	126.7		0.10
Pacific Inc	108.2	113.0	-1.0	0.94
Do Reinvest	131.8	140.8	-1.1	0.94
Pref Share Fd	22.8	24.3c	..	7.52
UK Capital	84.0	89.7	-2.1	1.36
Special Sits	96.0	102.1●	-2.1	0.81
Technology	38.5	40.9	-0.8	0.18
World Cap	135.5	144.2	-2.4	1.24
World Income	47.8	51.0c	-1.1	5.86
THORNTON UNIT MANAGERS LTD 33 Cavendish Square London W1M 7HF Tel: 01-493 7262 Dealing: 01-493 8546				
Amer Opp Dist	36.7	39.1●	-1.1	1.42
Do Acc	37.5	40.0●	-1.1	1.42
Euro Opp	40.2	42.9	-0.9	1.11
F East Opp Di	71.8	75.9●	-1.4	0.55
Do Acc	72.0	76.3●	-1.4	0.55
Gold Opp Acc	32.4	34.6●	-1.1	1.30
Do Dist	32.1	34.2●	-1.2	1.30
Int Hi Yield	37.8	40.3●	-0.7	4.80
Japanese Opp	55.6	59.4	-0.2	0.03
Kangaroo Di	24.0	25.6	-0.6	1.77
Do Acc	24.0	25.6	-0.6	1.77
Oriental Inc	25.0	26.7●	+0.5	2.29
Do Acc	25.4	27.1●	+0.4	2.29
Pacific Tec Di	47.8	51.0●	-1.3	0.60
Do Acc	47.8	51.0●	-1.3	0.60
Tiger Dist	69.1	73.7	-1.7	0.60
Tiger Acc	69.5	74.1	-1.7	0.60
UK Opp Dist	43.6	47.0●	-1.2	2.00
Do Acc	45.5	48.7●	-1.2	2.00
UK Hi Yield	37.5	40.0c	-0.3	5.37
3I UNIT TRUST MANAGERS 31, Homer Road, Solihull, West Midlands B91 3QA Tel: 01 928-3356				
Smaller Co	53.3	56.6	-0.5	0.00
TOUCHE REMNANT Mermaid House, 2, Puddle Dock, London EC4V 3AT Tel: 01-248 1250				
American Gth	36.2	38.5●	-0.6	1.61
Eur Sp Sit Inc	19.9	21.2c	-0.4	1.55
Do Acc	20.0	21.3c	-0.4	1.55
Gen Gth	59.0	62.8	-0.4	2.58
Global Tech	45.5	48.4	-0.7	0.40
Income Gth	69.3	73.7	-0.9	4.57
Income Mthly	54.8	58.3●	-0.5	6.66
Japan Gth	83.0	87.0	-0.2	0.15
Man Equity Inc	24.0	25.5	-0.4	3.55
Do Acc	24.3	25.9	-0.3	3.55
O'seas Gth	47.5	50.5	-0.6	1.81
Smaller Co	84.8	90.2c	-0.9	1.62
Special Opp	98.1	104.4●	-1.3	1.94
WW Spec Sits	25.0		..	1.48
Do Acc	25.0		..	1.48
UNITED CHARITIES UNIT TRUST Unicorn House, 252, Romford Rd E7 Tel: 01-534 5544				
Charities	166.5	177.7	-1.1	4.79
VANGUARD TRUST 65 Holborn Viaduct EC1A 2EU Tel: Enquiries: 01-236 3053 dealing: 01-236 2468				
Gth Inc	208.7	222.0●	-3.3	2.18
Do Acc	314.7	334.8	-5.2	2.18
High Yield	264.3	281.1	-6.1	4.55
Do Acc	283.5	301.6	-6.5	4.55
Special Sits	51.9	55.2	-1.2	1.98
Do Acc	53.5	56.9	-1.3	1.98
Tstee	155.8	165.7●	-2.9	4.20
Do Acc	253.0	269.1	-4.7	4.20
Amer & Gen	53.7	57.1●	-1.6	1.89
Do Acc	55.2	58.7●	-1.6	1.89
Master Portfl	£66.09	67.78	-0.74	3.04
Do Acc	£67.92	69.66	-0.76	3.04
Glenfriars	179.6	191.1●	..	1.70
Do Acc	183.7	195.4	..	1.70
F East/Gen Inc	54.9	58.4	+0.1	0.00
Do Acc	54.9	58.4	+0.1	0.00
Euro Fd Inc	36.3	38.6	-0.8	0.84
Do Acc	36.5	38.8	-0.8	0.84
WARDLEY UNIT TRUST MANAGERS 99 Bishopsgate London EC2P 2LA Tel: 01-374 0861				
American Tst	50.3	53.7	-1.1	1.40
Pacific Perf	111.1	117.5●	-4.6	0.40
Int Growth	63.6	67.3	-1.1	0.40
Income Tst	110.4	118.0c	-1.4	5.50
Japan Gth	174.2	186.3	-3.0	0.10
Small Co	135.4	144.8●	-2.2	1.69
Technology	31.2	33.3	-0.7	0.10
Australia	47.7	51.0	-1.8	1.20
UK Tst	154.2	163.1	-3.1	2.80
European Gth	39.7	42.0	-1.1	0.10
Hong Kong	24.0	25.3c	-0.6	1.30
International	19.3	20.5	-1.1	8.50
Sing Malay	17.8	18.9	-0.3	1.00
Br Wrrnt Tst	24.4	25.9●	-0.9	3.80
WAVERLEY ASSET MANAGEMENT 13 Charlotte Square Edinburgh Scotland EH2 4DJ Tel: 031-225 1551				
Aus Gold	18.8	20.0	..	0.20
Pacific Basin	21.7	23.1	..	0.10
Canadian Gth	48.6	51.7c	..	0.00
Ginnie Mae Fd	¢100.0	104.2●	..	8.60
Penny Share	27.1	28.8c	..	..
WELLINGTON FUND MANAGERS Hibernia Chambers 2 London Bridge London SE1 9RA Tel: 01-403 5108				
Gth Fd	164.2	174.1c	..	1.64
Income Fd	109.3	115.9c	..	4.86
WHITTINGDALE UNIT TRUST MANAGERS 2 Honey La EC2 8BT Tel: 01-606 9085/6				
Sht Dtd Gilt Fd	76.7	77.7c	-0.1	8.00
US Govt Bd Fd	¢52.8	52.9	+0.1	..
Challenger	52.5	52.7	-0.2	0.00
WINDSOR TRUST MANAGERS LTD Windsor House, 83, Kingsway, London WC2B 6SD Tel: 01-405 8331				
Conv & Equity	65.6	69.9	-1.2	6.44
Income	72.8	77.6●	-1.5	4.26
Gth	74.4	79.3●	-1.8	2.36
Prop Share	42.6	45.4	-0.3	1.80
Smaller Cos	57.1	60.9c	-1.6	2.18

The prices in this section refer to Monday's trading

● Ex dividend. c Cum dividend. k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday. (20) 25th of month. (21) 2nd Thursday of month. (22) 1st and 3rd Wednesday of month. (23) 20th of month. (24) 3rd Tuesday of month. (25) 1st and 3rd Thursday of month. (26) 4th Tuesday of month. (27) 1st Wednesday of month. (28) Last Thursday of month. (29) 3rd working day of month. (30) 16th of month. (31) 1st working day of month. (32) 20th of month. (33) 1st day of February, May, August, November. (34) Last working day of month. (35) 15th of month. (36) 14th of month. (37) 21st of month. (38) 3rd Wednesday of month. (39) 2nd Wednesday of month. (40) Valued monthly. (41) Last Thursday of Stock Exchange account. (42) Last day of month. (43) 2nd and 4th Wednesday of month. (44) Quarterly. (45) 6th of month. (46) 2nd Tuesday of month.

UNLISTED SECURITIES

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
35½	7	A & M Gp	6	7½	-1	..	..	25.9
385	160	ASD	310	325	-5	13.0	4.1	9.0
90	43	ATA Selection	58	63		2.2	3.6	25.2
243	70	Abbeycrest	155	165		2.7	1.7	14.4
93	18	Amer Am Pet	31	34		..	..	..
95	41	Aberdeen Stk Hse	48	53		1.6e	3.1	
45	45	Access Satellite	..	..		4.4	..	..
75	24	Acorn Comp	23	26	+1	..	..	23.4
332	17	Acsis Group	75	80		..	..	..
290	103	Airsprung	178	189	-2	8.5	4.6	9.9
62	55	Ald Restaurants	61	66	●-1	1.7	2.7	..
150	60	Amer Bus Sys	78	83	+1	2.2	2.7	35.8
199	112	Antler	187	192	●-1	4.8	2.5	15.6
665	296	App Holographics	292	300	-2	..	..	..
139	38	Aran Energy	78	78	+1½	..	..	..
570	145	Ashtead	420	440	●..	4.1	1.0	39.4
585	318	Aspen Comms	425	435	..	7.0b	1.6	18.9
350	187	Asprey	270	300	+12	5.6	2.0	15.9
65	21	Assoc Energy	28	30	+1	..	..	30.2
151	110	Assoc Nursing	142	147	-1	..	..	..
87	73	Atlantic Sec	78	83	+1			
405	151	Atlas Equipment	200	210		8.0	3.9	16.7
145	86	Automagic	115	120	●	8.9	7.5	18.0
145	40	BBB Design	50	55		2.1	4.0	8.5
75	36	BCE	34	37		1.4	3.9	14.5
129	70	BTS Grp	78	83	-2	5.8	7.2	15.4
205	113	Beaverco	178	188		6.9	3.8	14.5
225	78	Bedford (William)	73	83	●	6.4	8.2	7.1
133	50	Bensons Crisps	68	73	●	0.7	1.0	12.0
173	100	Berry,Birch & Noble	95	105	-5	5.6	5.8	11.0
152	100	Bristol&Battersea	95	105		5.8	5.8	13.9
49	15	Bio Isolates	25	28		..	..	..
38	6	Biomechanics	22	25	+1	..	..	..
192	45	Blanchards	48	53	-2	..	..	8.2
925	134½	Blenheim Exhib	450	480	-10	5.5	1.2	38.7
508	250	Bluebird Toys	287	297	●	8.5	2.9	11.6
170	85	Bonded Laminates	105	115	-2	3.3	3.0	
83	28	Border TV	32	37	-1	2.0	5.7	9.0
291	85	Borland	101	108	-4			
32	8	Brewmaker	10	11½	r	2.1	19.1	45.8
215	132	Br Bloodstock	130	140		12.1	9.0	9.8
127	51	Br Island	102	105	+1	2.7	2.6	14.1
97	34	Broad St	34	36	-1	2.6	7.4	14.1
527	289	Brookmount	340	360		6.1	1.7	18.9
265	95	Bryant (Derek)	100	110		2.7	2.6	26.9
16	3	Bula Resources	4½	5½				
498	143	Burford	200	210		0.4	0.2	38.9
215	73	CCA Galleries	93	103	-2	3.8	3.9	13.8
490	160	CCF	160	170	+5	4.1	2.5	8.1
158	75	CML Micro	112	117	-2			
99	36	CPU Comp	77	85				67.5
146	9	CSL Corp	61	66	+1			
283	140	Caledonian Cff	205	215				
192	61	Camotech	92	100	-3	2.8	2.9	36.5
130	50	Cap & Regional	77	82		0.1	0.1	61.1
161	138	Carron Phoenix	155	160	-2			
306	152	Castle Comm	185	195	+2	5.5	2.9	13.4
433	138	Chancery Secs	182	192	+2	5.5	2.9	20.2
345	120	Chelsea Man	128	138		4.0	3.0	13.9
50	12½	Chem Methods	38	40	+1			
51½	18	Cifer	9	11				6.8
400	90	Citygrove	210	220	●-2	5.5	2.6	10.7
103	91	City Merchants	90	92		1.4	1.5	
101	33	Cityvision	57	59	-1½	0.7	1.2	23.4
235	96	Clairmont	143	153	-2	2.6	1.8	9.7
260	140	Clarke Hooper	145	150	..	3.7	2.5	16.3
63	11	Clogau Gold	23	25	..	..	..	..
148	49	Cliff Oil Hdgs	94	96	+1			
305	70	Coated Electrodes	80	90	..	5.5	6.5	10.0
75	50	Cobra Emerald	62	72	..	..	..	..
45	29	Colorgen Inc	29	35				
242	135	Colorgraphic	193	198	..	6.2	3.2	15.3
235	122	Colourvision	207	217	-8	4.5	2.1	19.6
125	98	Co of Designers	95	100	..	..	..	11.6
250	154	Comp Financial	152	157	..	3.4	1.8	20.8
115	16	Comsoft	45	50		..	..	8.0
192	37	Cons Term Inns	48	51	+3	..	..	33.6
285	160	Contl Microwave	180	200	●..	4.0	2.1	15.0
310	135	Cook (DC)	153	158	+1	3.9	2.5	
148	128	Copymore	123	128		2.7	2.1	15.0
113	45	Corporate Prop	58	63	●+1½	1.0	1.6	
151	91	Cowells	107	112		4.1	3.7	14.1
625	32	Cramphorn	290	310	-10	4.8	1.6	20.0
118	50	Cranbrook	70	80		0.7	0.9	38.9
166	86	Cranswick	90	100		7.6	8.0	9.2
143	83	Craton Lodge	90	95	-3	3.4	3.7	13.0
290	155	Creighton Labs	192	202	-3	5.3	2.7	18.8

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
98	43	Splash	68	73	r ..	3.0	4.2	22.3
236	78	Stainless Metal	82	87	●-1	6.2	7.3	47.2
60	22	Stanco Exhib	32	35	..	..	..	..
317	125	Stanhope Props	197	200	..	..	..	..
156	83	Sterling Pub	88	93	+1	3.0	3.3	17.2
63½	23	Suntech Elect	26	29	+2	0.8	2.9	9.8
106	38	Sutherland	45	50	+1	1.0	2.1	31.8
415	215	Synapse Comp	300	310	..	4.4	1.4	18.0
160	48	TDS Circuits	63	68	-4	..b	..	2.8
245	115	TMD Advert	158	163	-1	3.3	2.0	15.8
164	91	TSB Chan Islands	143	147	+1	5.7	3.9	8.8
202	105	TV-AM	132	135	+1	7.5	5.6	8.9
495	192	Tay Homes	340	348	-4	8.9	2.6	9.8
300	143	Telecomputing	135	150	-5	2.1	1.5	11.6
207	125	Thomson GW	130	140	..	5.1	3.8	10.8
96	33	Thorpac	33	38	..	1.6	4.4	14.5
145	44	Tinsley (Eliza)	95	105	..	4.6	4.8	15.5
85	79	Titan	79	83	+2	..	..	..
50	33	Towngrade Sec	45	55	..	..	..	80.6
63	55	Transrap Hldgs	58	63	..			
18½	145	Trencherwood	335	365	●..	5.2	1.5	14.6
67	54	Trevian Hldgs	63	67	..	1.4a	2.2	7.0
190	65	Tecon	63	67	-2	1.6	2.5	14.5
24	18	Tubular Exhib	19	21	..	..	..	..
145	103	Tudor	85	115	..	6.2	5.9	..
72	41	URS Intl	60	65	-3	..	..	..
373	165	UTC Group	198	206	+8	4.1	2.0	33.1
738	485	Uto Friendly	530	560	-10	31.4	5.8	
230	95	Usher (Frank)	143	148	..	8.8	6.0	10.3
90	58	WSP Hldgs	80	85	..	2.2	3.5	14.0
103	43	Wayne Kerr	68	73	..	2.3	3.2	22.5
48	5	Welpac	20	25	..	0.5	2.2	15.6
95	41	Wentworth	40	45	+2	2.4	5.6	13.9
188	99	West Yorkshire	160	165	..	6.2	3.8	15.4
358	166	Whinney Mackay	200	220	..	3.8	1.8	26.9
38½	9½	William Syst	21½	23	..	0.1	0.4	54.9
117	18½	William (Rex) Hldgs	46	48	-1	1.0	2.1	40.5
223	123	Wood John D & Co	145	155	●-3	3.4	2.3	15.2
210	80	Wootons Better	125	145	..	5.3	3.9	18.6
153	78	Wild of Leather	95	105	●	4.4	4.4	13.9
310	145	Wyevale	145	155	●+2	4.0	2.7	15.8
97	56	Wyko	68	72	●..	3.8	5.1	18.3
71	23	Yelverton	27	30	+1	..	..	25.9
173	51	Yorks Tst Gp	53	58	+1	2.0	3.6	13.0
155	51	Zygal Dynamics	73	83	..	1.4	1.8	11.2

THIRD MARKET

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
495	155	Abelscot	160	175	+5	6.3	3.8	10.4
93	18	Aber Am Pet	31	34	..	..	..	..
150	98	Allied Ins	100	107	..	5.5	5.3	13.3
83	18	Amercoaur	27	32	..	..	..	..
111	63	Ancarean Res	77	82	..	..	..	..
118	30	Beckenham	70	75	..	..	..	..
285	102	Broadcast	160	170	..	..	..	..
192	61	Camotech	92	100	-3	2.8	2.9	26.5
103	45	Catalyst	48	52	-1	0.1	0.2	12.2
303	110	Chelsea Art	135	145	..	..	..	..
110	31	Chemex Intl	28	33	..	..	..	..
180	65	Comac	70	80	..	3.3	4.4	10.6
151	34	Corton Bch	55	59	+2	0.6	1.1	15.4
228	123	Crown Eye	125	135	-1	..	..	39.4
62	8	Eglinton	10½	12	+1	..	..	..
188	65	Far E Res	119	128	+1	..	..	..
53	19	Honorbilt	32	34	..	..	..	..
82	41	Kemo (PE)	42	47	-3	..	..	8.4
133	56	Leading Lsr	87	90	..	1.6	1.8	18.2
85	45	Lynx Tech	45	55	-5	..	..	5.7
180	87	Medrace	102	107	+1	..	..	..
41	16	Norton Gp	17	22	+2	..	..	..
50	50	Panama Optical	48	51	..	..	..	13.5
80	13	Pub Hldgs	17	20	..	..	..	11.0
128	70	Seacon	67	72	-3	..	..	..
221	200	Takare	208	218	..	..	..	..
87	35	Thame Hldgs	42	47	●-1	1.4	3.1	23.8
210	125	UPL	120	130	..	..	..	..
140	103	Unit Group	127	137	●..	6.9	5.2	7.4

INVESTMENT TRUSTS

GOLD

BULLION:
Open: $454.75-455.25 Close: $455.00-455.50
High: $455.75-456.25 Low: $454.25-454.75

COINS: Per coin (Ex VAT)
Britannia: $468.00-473.00 (£250.50-253.50)
Krugerrand: $454.00-457.00 (£243.00-245.00)
Mapleleaf (1/1oz): $468.00-473.00 (£250.50-253.50)
American Eagles: $468.00-473.00 (£250.50-253.50)
New Sovereigns: $107.00-108.00 (£57.25-58.00)
Old Sovereigns: $107.00-108.50 (£57.25-58.25)
Platinum: $516.00 (£276.90)
Palladium: $123.50 (£66.25)
Silver: $6.68-6.70 (£3.575-3.590)

FOREIGN EXCHANGES

Sterling index compared with 1975 was up at 77.7 (day's range 77.5-77.7).

STERLING SPOT AND FORWARD RATES

Market rates for March 29

	Range	Close	1 month	3 month
New Yrk	1.8620-1.8695	1.8685-1.8695	0.29-0.26pr	0.84-0.79pr
Montrl	2.3014-2.3126	2.3095-2.3126	0.12pr-0.09d	0.15pr-0.08d
Amstrdm	3.4764-3.4932	3.4894-3.4932	1⅛-1pr	4⅛-3⅞pr
Brussels	64.72-65.25	65.08-65.25	21-5pr	50-31pr
Copnhgn	11.8732-11.9283	11.9126-11.9283	⅝pr-1ds	par-2ds
Dublin	1.1581-1.1635	1.1594-1.1610	15-10pr	42-34pr
Frankft	3.0969-3.1090	3.1054-3.1090	1⅛-1pr	4⅛-3⅞pr
Lisbon	252.91-255.14	254.07-255.14	60-110ds	230-330ds
Madrid	206.76-208.10	207.60-208.10	23-44ds	87-118ds
Milan	2291.04-2305.00	2302.00-2305.00	par-½ds	10-19ds
Oslo	11.6601-11.7084	11.6928-11.7084	4¼-5½ds	14½-16½ds
Paris	10.4998-10.5412	10.5300-10.5412	1¼-¾pr	1½pr-par
Stckhlm	10.9613-11.0060	10.9975-11.0068	¼-1¼ds	1⅞-3⅛ds
Tokyo	232.07-233.06	232.75-233.06	1¼-½pr	2⅝-2⅛pr
Vienna	21.72-21.88	21.85-21.88	8⅝-7⅝pr	26½-23⅝pr
Zurich	2.5586-2.5710	2.5678-2.5710	1⅞-1½pr	4⅝-4pr

Premium = pr. Discount = ds.

OTHER STERLING RATES

Argentina austral*	12.3243-12.4209
Australia dollar	2.5350-2.5382
Bahrain dinar	0.7015-0.7055
Brazil cruzado*	209.94-211.03
Cyprus pound	0.8275-0.8375
Finland marka	7.4525-7.4925
Greece drachma	247.00-249.00
Hong Kong dollar	14.5441-14.5539
India rupee	24.07-24.27
Kuwait dinar KD	0.5080-0.5120
Malaysia dollar	4.7783-4.7828
Mexico peso	4230-4330
New Zealand dollar	2.8545-2.8605
Saudi Arabia riyal	6.9775-7.0175
Singapore dollar	3.7391-3.7431
S Africa rand (fin)	4.9951-5.0842
S Africa rand (com)	3.9475-3.9563
U A E dirham	6.8305-6.8750

*Lloyds Bank. Rates supplied by Extel and Barclays Bank HOFEX

DOLLAR SPOT RATES

Ireland	1.6070-1.6085	Denmark	6.3805-6.3855	Italy	1292.0-1293.5
Singapore	2.0060-2.0070	W Germany	1.6642-1.6652	Belgium (Com)	34.82-34.87
Malaysia	2.5635-2.5645	Switzerland	1.3755-1.3765	Hong Kong	7.8035-7.8045
Australia	1.3560-1.3610	Netherlands	1.8665-1.8695	Portugal	136.55-137.05
Canada	1.2360-1.2370	France	5.6420-5.6450	Spain	111.28-111.38
Sweden	5.8900-5.8950	Japan	124.80-124.90	Austria	11.70-11.71
Norway	6.2640-6.2680				

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS

Base Rates %: Clearing Banks 8½ Finance Hse 9½
Discount Market Loans %
Overnight High: 9 Low 8 Week fixed: 8½

Treasury Bills (Discount %)
Buying: 2 mth – 8⅜ 3 mth – 8⅜
Selling: 2 mth – 8¼ 3 mth – 8¼

Prime Bank Bills (Discount %)
1 mth: 8¹¹⁄₃₂-8⁵⁄₁₆ 2 mth: 8⅜-8⁵⁄₁₆ 3 mth: 8⅜-8¹¹⁄₃₂
6 mth 8⁷⁄₁₆-8¹¹⁄₃₂

Trade Bills (Discount %)
1 mth: 8³¹⁄₃₂ 2 mth: 9 3 mth: 9
6 mth 9¹⁄₁₆

Interbank (%). Overnight: open 8½ close 9½
1 week: 8⅝-8½ 1 mth: 8⅝-8⁹⁄₁₆ 3 mth: 8¹³⁄₁₆-8¹¹⁄₁₆
6 mth: 8¹⁵⁄₁₆-8⅞ 9 mth: 8⁹⁄₁₆-8⁷⁄₁₆ 12 mth: 8⁹⁄₁₆-8⁹⁄₁₆

Local Authority Deposits (%)
2 day: 8½ 7 day: 8½ 1 mth: 8½
3 mth: 8⅝ 6 mth: 8⅝ 12 mth: 9³⁄₁₆

Local Authority Bonds (%)
1 mth: 8⅝-8½ 2 mth: 8¹³⁄₁₆-8⁹⁄₁₆ 3 mth: 8¹³⁄₁₆-8⁹⁄₁₆
6 mth: 8¹⁵⁄₁₆-8¹¹⁄₁₆ 9 mth: 8⅞-8⅝ 12 mth: 9³⁄₁₆-8¹³⁄₁₆

Sterling CDs (%)
1 mth: 8⁹⁄₁₆-8⁷⁄₁₆ 3 mth: 8⅝-8½ 6 mth: 8¹³⁄₁₆-8¹¹⁄₁₆
12 mth: 9⅛-9

Dollar CDs (%)
1 mth: 6.70-6.65 3 mth: 6.75-6.70 6 mth: 7.00-6.95
12 mth: 7.45-7.40

EURO MONEY DEPOSITS %

Currency	7 day	1 mth	3 mth	6 mth
Dollar: Call: 6⅜-5⅞	6⅜-6½	6⅝-6⅝	6¾-6⅝	7⅛-7
Deutschemark: Call: 3½-2½	3⁵⁄₁₆-3³⁄₁₆	3⁵⁄₁₆-3³⁄₁₆	3⅜-3¼	3⁹⁄₁₆-3⁷⁄₁₆
French Franc: Call: 7¼-6⅞	7⅝-7½	8-7⅞	8⁷⁄₁₆-8⁵⁄₁₆	8⁹⁄₁₆-8⁷⁄₁₆
Swiss Franc: Call: 1⅛-⅞	1⁷⁄₁₆-1⁵⁄₁₆	1⅝-1½	1¹³⁄₁₆-1¹¹⁄₁₆	2³⁄₁₆-2¹⁄₁₆
Yen: Call: 3⅞-2½	6⅛-6	4⁹⁄₁₆-4⁷⁄₁₆	4⅝-4½	4⁷⁄₁₆-4⁵⁄₁₆

ECGD

Fixed Rate Sterling Export Finance. Make-up day: February 29, 1988. Agreed rates March 26, 1988 to April 25, 1988. Scheme I: 10.45 per cent. Schemes II & III: 10.56 per cent. Reference rate January 30, 1988 to February 29, 1988. *Scheme IV: 9.247 per cent.*

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Vol
Three Month Sterling			Previous open interest 30550		
Jun 88	91.14	91.14	91.08	91.13	4136
Sep 88	90.83	90.86	90.81	90.88	273
Dec 88	90.65	90.67	90.62	90.73	85
Mar 89	90.45	90.49	90.42	90.55	18
Jun 89	NT			90.34	0
Sep 89	90.08	90.10	90.08	90.16	42
Three Month Eurodollar			Previous open interest 28598		
Jun 88	92.67	92.70	92.66	92.67	5137
Sep 88	92.38	92.41	92.37	92.37	320
Dec 88	92.11	92.13	92.11	92.11	87
Mar 89	91.88	91.88	91.88	91.88	5
Jun 89	91.66	91.66	91.66	91.66	5
Sep 89	NT			91.45	0

	Open	High	Low	Close	Vol
US Treasury Bond			Previous open interest 8468		
Jun 88	89-27	90-05	89-20	89-24	9962
Sep 88	NT			89-24	0
Long Gilt			Previous open interest 24081		
Mar 88	122-10	122-10	122-10	122-04	11
Jun 88	121-20	122-01	121-17	122-01	15097
Sep 88	NT			97-27	0
FT-SE 100			Previous open interest 10197		
Mar 88	175.00	177.00	175.00	176.50	1429
Jun 88	176.50	178.10	176.50	177.70	1118
Japanese Govt Bond			Previous open interest 342		
Jun 88	107.60	107.68	107.58	107.58	336
Sep 88	107.08	107.08	107.08	107.08	1

COMMODITIES

ICIS-LOR Group

Crude had another extremely thin day with May Brent moving sluggishly in a 10c range. Recent refinery buying from France stiffened physical sellers' resolve. An uninspired day on all products as traders showed reticence to take out fresh positions.

CRUDE OILS/assessed ($/BBL FOB)		
Brent Phys	15.60	-5
15 day Apr	15.55	-5
15 day May	15.70	-5
WTI May	17.00	-5
WTI Jun	16.90	-5

PRODUCTS Buy/sell $/MT.
Spot CIF NW Euro - prompt delivery

Prem Gas .15		168-170	
Gasoil EEC	+1	141-143	+1
Non 2H Mar	-1	137-139	-1
Non 1H Apr	-1	137-138	-1
3.5 Fuel Oil		74-75	
Naphtha	-1	141-143	-1

BIFFEX
GNI Freight Futures Dry Cargo ($10/pt)
Apr 88 Hi 1650-1610 Low Close 1640.0
Jul 88 Hi 1540-1485 Low Close 1530.0
Oct 88 Hi 1570-1515 Low Close 1554.0
Jan 89 Hi 1550-1535 Low Close 1550.0
Vol 814 lots Open interest 2739
Dry cargo index 1630.0 -11.5 on 28/3/88

GAS OIL	G W Joynson
Apr	137.25-37.00
May	134.25-34.00
Jun	134.50-34.25
Jul	135.00-34.50
Aug	136.50-35.00
Sep	137.50-35.50
Oct	138.00-36.00
Nov	140.00-36.00
Dec	140.00-36.00
Vol	1881

HVY FUEL OIL	Reuter
Apr	unq
May	
Vol	0

LONDON POTATO FUTURES (£/tonne)

Mth	Open	Close
Apr	124.00	127.30
May	127.00	129.90
Nov	92.50	93.50
Feb	101.00	103.00
		Vol 760

LONDON FOX

COCOA	G W Joynson
Mar 901-895	Dec 976-977
May 918-917	Mar 1004-1002
Jul 938-937	May 1023-1022
Sep 955-954	Vol 3690

COFFEE	G W Joynson
Mar 1115-110	Nov 1212-208
May 1141-140	Jan 1233-225
Jul 1165-164	Mar 1250-230
Sep 1187-185	Vol 1967

SUGAR FOB	C Czarnikow Vol: 2600
May 204.4-04.0	Dec 201-200
Aug 202.2-01.6	Mar 200-199
Oct 202.0-01.6	May 201-199

LONDON GRAIN FUTURES
WHEAT close (£/t) Vol 155
My 104.20 Jl 106.50 Sp 100.70
Nv 102.30 Ja 104.65 Mr 106.50
BARLEY close (£/t) Vol 23
My 104.25 Sp 97.45 Nv 100.20
Ja 102.35 Mr 104.10 My 104.10

SOYABEAN	
Apr 132.0-30.5	Dec 130.5-29.5
Jun 127.5-26.0	Feb 132.0-31.1
Aug 126.8-25.0	Apr 132.5-31.0
Oct 127.0-26.0	Vol 239

LONDON METAL EXCHANGE
Official prices/volume previous day Rudolf Wolf

(£/tonne)	Cash	3 month	Vol	Tone
Copper Gde A	1290.0-1292.0	1218.0-1219.0	182500	Easier
Copper Stand	1265.0-1270.0	1185.0-1195.0	200	Quiet
Lead	350.00-350.50	338.00-339.00	57200	Steady
Zinc Hi Gde	557.00-557.50	546.00-547.00	94000	Easy
Silver Large†	662.00-662.50	673.00-676.00	7	Quiet
Silver Small†	662.00-662.50	673.00-676.00	Nil	Quiet
Aluminium	1552.0-1555.0	1313.0-1315.0	163675	Steady
Aluminium Hi*	2880.0-2900.0	2450.0-2460.0	6850	Quiet
Nickel*	19000-19500	16700-16800	6174	Irregular

† (Cents per Troy oz). * ($ per tonne)

LONDON MEAT FUTURES (/kg)
Live Pig Contract

Mth	Open	Close
Apr	89.50	89.50
Jun	89.80	89.80
Aug	90.30	90.30
Oct	93.30	93.30

Live Cattle Contract

Apr	113.00	113.00
Jun	113.00	113.00
Aug	112.50	112.50

Vol Pig-0 Cattle-0

MEAT & LIVESTOCK COMMISSION
Av'ge fatstock prices at representative markets on March 29

(/kg lw)	Pig	Sheep	Cattle
GB (p)	65.87	206.04	108.64
GB (+/-)	-3.63	*+13.97	+0.43
Eng/Wal (%)	-18.4	-16.0	-6.0
Eng/Wal (p)	64.69	206.80	109.04
Eng/Wal (+/-)	-4.22	+15.43	+1.05
Scotland (%)	-27.5	-15.4	-0.3
Scotland (p)	72.60	201.83	111.08
Scotland (+/-)	+0.12	+5.78	-1.29

* Estimated dead carcase weight

صكنا من الاصل

LONDON TRADED OPTIONS

	Series	Calls Apr	Calls Jul	Calls Oct	Puts Apr	Puts Jul	Puts Oct
Alld Lyons	330	57	62	70	3	7	9
(*384)	360	30	40	50	6	17	22
	390	10	23	30	17	30	35
Bass	750	100	115	132	3	8	15
(*846)	800	55	77	103	9	25	32
	850	23	50	72	25	47	55
Brit Air	140	27	30	33	1	6	10
(*166)	160	10	13	19	5	12	17
	180	1	7	12	17	25	29
Brit Com	280	17	25	35	8	18	20
(*287)	300	6	15	25	20	28	30
	330	2	8	15	47	50	55
Brit Gas	130	5½	12½	15	3½	8½	10½
(*132)	140	2	7½	11	10½	13½	16½
	160	½	3½	6	30	30	32½
BP	240	23	34	41	2½	8	13
(*263)	260	9	23	30	7½	16	20
	280	3	14	20	20	25	32
Britoil	420	85	-	-	1	2	2
(*503)	460	45	62	70	2	3	6
	500	10	30	40	2½	10	20
Cons Gold	850	70	120	145	30	57	83
(*883)	900	40	95	125	55	85	110
	950	25	75	100	90	115	140
Courtauld	300	28	38	47	6	15	20
(*332)	330	7	22	30	15	30	35
	360	2	12	18	42	55	57
	390	1	7	-	72	78	-
Com Union	300	25	40	45	4	12	16
(*323)	330	8	25	30	16	27	30
	360	3	14	20	45	47	52
C & W	330	8	22	32	14	29	36
(*322)	360	2½	15	23	40	47	57
	390	1	6	15	70	75	80
GEC	140	11	18	21	2½	5½	9
(*149)	160	1½	7½	11	13	18	19
	180	1	2½	5	33	34	38
GKN	280	23	37	42	4	13	17
(*301)	300	9	25	33	9	20	28
	330	2	15	19	32	37	44
	360	1	6	-	62	65	-
Grand Met	420	60	75	85	1½	10	14
(*477)	460	25	48	60	11	23	32
	500	7	26	38	32	42	48
	550	2½	10	22	77	78	82
ICI	950	70	115	132	9	30	45
(*1011)	1000	35	83	105	24	54	74
	1050	15	60	-	57	77	-
	1100	6	40	60	100	120	135
Jaguar	300	5	20	23	27	35	43
(*278)	330	1	9	13	55	58	63
	360	1	4½	9	84	85	87
Land Sec	460	68	75	87	3	10	20
(*528)	500	33	45	63	8	25	35
	550	7	22	33	32	47	57
M & S	160	13	19	23	3	9	11
(*171)	180	3	9	13	14	19	20
	200	1	4	8	31	35	38
R-Royce	120	3	10	14	9½	14	16
(*118)	130	1½	5	9	18	19	22
	140	1	3	7	28	30	30
STC	220	24	34	40	2	8	12
(*241)	240	8	23	30	9	16	21
	260	3	12	21	24	27	32
Sainsbury	220	16	22	26	3	8	11
(*235)	240	4	11	15	11	19	21
	260	1	5	9	30	32	36
Shell	1000	52	95	113	13	32	50
(*1037)	1050	25	64	-	35	55	-
	1100	8	42	62	73	85	100
Storehse	220	10	16	25	12	22	27
(*218)	240	3	10	18	27	35	40
	260	1	4	12	47	50	57
	280	1	2	-	67	70	-
Trafalgar	300	25	32	45	5	13	18
(*322)	330	9	17	27	20	27	33
	360	2½	6	17	43	48	55
TSB	100	10	13	16	1½	4	6
(*107)	110	3	6	10	5½	8	10
	120	1½	5	6	15	16	17
Woolworth	260	23	30	38	2½	15	20
(*277)	280	9	21	27	10	25	28
	300	2	13	19	25	40	42

	Series	Jun	Sep	Dec	Jun	Sep	Dec
Amstrad	140	28	34	-	4½	8	-
(*161)	160	13	22	26	12	14	20
	180	5	14	19	25	27	31
Barclays	460	40	50	60	17	25	27
(*483)	500	18	28	42	37	47	50
	550	5	10	-	77	82	-
Beecham	420	55	65	72	7	17	22
(*465)	460	29	40	50	21	33	38
	500	13	24	33	45	57	60
	550	4	-	-	90	-	-
Boots	220	11	18	24	17	23	26
(*219)	240	5	11	16	32	34	38
	260	2	7	-	48	51	-
BTR	240	19	27	32	10	16	19
(*244)	260	9	18	22	22	26	30
	280	5	11	15	40	43	43
Blue Circ	420	40	55	68	18	28	35
(*448)	460	20	35	43	40	48	55
	500	9	20	28	70	75	80
Dixons	180	8	14	18	16	21	22
(*171)	200	4	8	11	32	35	38
	220	1	5	-	52	56	-

	Series	Calls Jun	Calls Sep	Calls Dec	Puts Jun	Puts Sep	Puts Dec
Glaxo	950	90	125	143	38	47	60
(*1009)	1000	60	98	117	50	68	82
	1050	37	75	-	77	97	-
	1100	20	55	75	118	130	137
Hanson	120	12½	17	19	3	6	8
(*129)	130	6½	11	14½	8	11	12
	140	3½	8	10	14	16½	18
	160	½	3	5	33	32½	33½
Hawker	460	35	52	58	25	35	38
(*478)	500	18	35	43	48	55	58
	550	7	18	23	88	93	98
Lonrho	220	28	33	-	6	10	-
(*240)	240	16	22	29	13	19	22
	260	7½	15	21	26	30	33
	280	4½	10	-	45	48	-
Midland	360	47	55	-	9	17	-
(*394)	390	28	37	45	22	30	37
	420	12	22	30	42	50	67
Sears	120	11½	16	-	6	8	-
(*128)	130	6½	10½	13	11	14	16
	140	3½	6½	10	19	21	22
Tesco	140	20	27	29	4	8	9
(*156)	160	9	12	17	13	18	19
	180	3½	7	11	29	30	32
Thorn EMI	500	107	120	-	4	12	-
(*582)	550	85	85	95	14	25	32
	600	35	52	80	35	50	67
	650	18	27	40	67	77	85
THF	220	25	32	38	7	11	13
(*238)	240	12	20	27	15	19	24
	260	6	10	13	30	35	40
Unilever	460	38	50	60	20	28	35
(*487)	500	14	32	42	45	50	57
	550	5	16	-	90	92	-
Wellcome	420	73	85	100	16	27	33
(*462)	460	40	63	78	30	45	50
	500	22	46	62	56	65	71

	Series	May	Aug	Nov	May	Aug	Nov
BAA	100	14	22	29	5	13	16
(*110)	110	9	18	24	9	18	21
	120	4	13	20	15	25	27
Brit Aero	300	72	72	-	6	11	-
(*402)	330	45	53	60	12	20	27
	360	21	35	42	23	32	40
	390	10	22	30	43	50	58
BAT Ind	390	42	50	-	8	13	-
(*427)	420	22	35	47	22	27	35
	460	8	20	30	48	52	57
	500	3	10	18	87	90	82
Brit Tele	220	32	38	44	1½	7	9
(*248)	240	16	21	28	6	12	15
	260	5½	12	17	16	24	26
Cadbury	240	20	28	38	9	15	18
(*250)	260	9	18	24	20	24	28
	280	3	10	16	35	38	42
Guinness	260	42	-	53	3	-	13
(*301)	280	27	-	42	8	-	22
	300	12	-	30	17	-	32
Ladbroke	300	97	100	-	1	3	-
(*394)	330	68	73	80	2½	6	9
	360	43	60	80	5	15	22
LASMO	280	65	75	87	3	10	14
(*343)	300	48	58	73	8	16	27
	330	25	42	55	18	27	40
Pilkington	200	20	28	37	8	15	20
(*213)	220	11	17	23	20	25	32
	240	4	10	15	35	42	45
	260	2	4	-	52	55	-
Plessey	140	21	27	34	3	9	12
(*157)	160	9	16	24	11	19	22
	180	4	8½	15	26	32	34
P & O	500	95	100	107	4	10	17
(*592)	550	48	65	77	18	25	35
	600	18	40	50	40	47	57
Prudential	800	45	65	80	25	43	60
(*832)	850	20	45	60	60	70	80
	900	7	28	43	100	105	115
Racal	200	27	33	41	4	8	12
(*220)	220	13	20	29	12	18	20
	240	6	12	19	23	29	33
RTZ	300	67	78	-	7	13	-
(*358)	330	43	52	63	14	22	28
	360	27	38	47	27	35	43
	390	18	-	-	37	-	-
Vaal Reefs	90	12	17	22	5½	9	14
(*$95)	100	7	11	15	11	17	20
	110	4½	8½		22	25	
Tr 12%	110	3¼	3¾	3⁵⁄₁₆	⁴⁄₁₆	¾	1¼
1995	112	1¾	1¾	2⁹⁄₁₆	²⁹⁄₃₂	1⅛	2¼
(*113)	114	²¹⁄₃₂	1¼	1¾	1⅞	2¾	3⁵⁄₁₆
	116	⁷⁄₃₂	⁹⁄₁₆	⅞	3½	4⅛	4¾
Tr 11¾%	114	5⁹⁄₁₆	-	-	⁵⁄₃₂	-	-
03/07	116	3¾	-	-	⁹⁄₁₆	-	-
(*120)	118	2⁹⁄₁₆	-	-	1¾	-	-
	120	1½	-	-	2¾	-	-
	122	¾	-	-	3⁵⁄₁₆	-	-

FT-SE INDEX (*1767)

Series	Mar	Apr	May	Jun	Mar	Apr	May	Jun
1600	170	180	—	—	1	15	—	—
1650	120	132	148	162	1½	22	33	48
1700	70	95	110	127	2	35	47	65
1750	25	60	80	97	10	50	65	85
1800	3	40	55	73	42	78	90	105
1850	½	18	35	52	90	112	120	133
1900	½	9	23	35	140	152	158	168

March 28, 1988 Total: 28297 Calls 17322 Puts 10975 FT-SE: Calls 1730 Puts 1478.
*Underlying security price.

RECENT ISSUES

EQUITIES

AMI Healthcare (215p)	262 +6
Archer (AJ) (130p)	163 +1
Assoc Nursing	145 –1
Aukett Ass (95p)	101
Berry Star	165 +2
Brit Pet P/P	72 +1
Copymore (130p)	126
GWR Gp -	345
Hatfield Est (100p)	128 +2
Hughes (HT)	75
ISA Intl (80p)	108 +1
Inshops (52p)	70 +1
Lon Forfaiting (160p)	155 +1
MTL Inst New	76
Nestor-BNA (75p)	91 –1
Norfolk House (100p)	108 +2
Pennine Optical	50
Psion	118
Resort Hotels (14p)	17
River&Merc Am Inc	101 –1
Selective Ass	73
Shaftsbury (180p)	150
Shanks McEwan (650p)	810 –10
Shorco	134 +5
TGI (130p)	126 +3
TIP Europe	143
Titon Hldgs (80p)	81 +2
Transrap Hldgs (50p)	61
UK Paper (135p)	141 +1
Vosper Thorny (160p)	173

RIGHTS ISSUES

Banro N/P	13
Charterhall N/P	10½ +1
FKB Gp N/P	23
Hartons N/P	27
Leisure N/P	5 –½
Oakwood N/P	340 –5
Shandwick N/P	48 +3
Sumrie N/P	8

(Issue price in brackets).

Guthrie leaps to £22.6m despite dollar weakness

By Joe Joseph

The Guthrie Corporation, which returned to the stock market two years ago as a diversified holding company after being shorn of its Malaysian plantations, lifted pretax profits by 28 per cent to £22.6 million in the year to December.

The rise came despite making most of its profits in North America, where a weaker dollar has depressed returns translated into sterling.

Mr John Green-Armytage, the managing director, said strong cash flow from Guthrie's trading operations, coupled with the proceeds from the flotation, helped to wipe out interest charges and in turn boost profits.

The company's strong performance and steady growth — taxable profits amounted to less than £2 million when the group was reorganized six years ago — highlight the success Guthrie has made of diverse businesses in unexciting markets.

The fire protection and electrical equipment divisions — which rely on the troubled American oil and steel industries — have continued to recover from their 1986 downturns.

North America provides 63 per cent of Guthrie's turnover and 73 per cent of its operating profits. Translated into sterling, turnover dipped by more than £1 million to £320 million, although it grew 17 per cent in local currencies.

Earnings per share last year were 21.8p against 19.1p in 1986. Shareholders will receive a final dividend of 3.9p, making a total of 6.2p for the year, Guthrie's first full year since its return to the market.

Wellcome establishes share facility in US

By John Bell, City Editor

Wellcome, the pharmaceutical and health care products group, has established a facility for trading its shares in the United States via American Depository Receipts (ADRs).

No application is being made for a US listing of either Wellcome shares, which are traded on the International Stock Exchange, London, or the ADRs.

The ADR facility is being arranged with The Bank of New York. It will be available from March 30. Each ADR will represent one Wellcome share.

There are 843 million Wellcome shares in issue.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
ADT	1,519	Coats	1,090	Laporte	231	Royal Ins	605
Abbey	42	CU	514	L&G	761	Saatchi	495
Alld-Lyons	6,189	Cons Gold	275	Lloyds	1,135	Sainsbury	930
Amstrad	810	Cookson	445	Lonrho	486	Scot & N	785
ASDA	288	Courtaulds	1,025	Lucas	345	Sears	1,742
AB Foods	71	Dalgety	104	Magnet	929	Sedgwick	1,546
Argyll	3,255	Dee	1,335	M&S	4,983	Shell	605
BAA	1,570	Dixons	1,844	Maxwell Cm	189	Smith & N	3,977
BET	1,583	ECC	416	MEPC	250	Smith WH	94
BTR	2,207	Enterprise	315	Metal Box	1,006	STC	610
BAT	1,451	Ferranti	1,200	Midland	1,098	Stan Chart	903
Barclays	1,611	Fisons	1,891	NatWest	895	Storehse	689
Bass	229	Gen Acc	5,823	Next	3,966	Sun Allnce	164
Beecham	1,400	GEC	3,786	Nth Food	364	T & N	1,489
Beazer	349	Glaxo	1,281	P&O	1,297	Tarmac	2,120
BICC	307	Globe	255	Pearl	194	Tate & Lyle	292
Blue Arrow	3,193	Granada	1,225	Pearson	231	TSB	1,208
Blue Circle	199	Grand Met	576	Pilkington	1,255	Tesco	1,427
BOC	1,040	GUS 'A'	143	Plessey	2,120	Thorn EMI	703
Boots	1,256	GRE	235	Prudential	415	Trafalgar	713
BPB	324	GKN	943	Racal	1,738	THF	776
Br Aero	20,000	Guinness	1,892	Rk Hovis	559	Ultramar	2,449
Br Airways	1,952	Hamm 'A'	58	Rank	531	Unigate	532
Br Comm	3,004	Hanson	4,955	R&C	259	Unilever	751
Br Gas	3,256	Hawker	40	Redland	326	United Bis	678
Br Petrol	3,056	Hillsdown	782	Reed	1,053	Utd News	855
Br Telecm	4,107	IMI	910	Reuters	1,200	Wellcome	749
Britoil	55	ICI	964	RMC Gp	386	Whitbrd	1,250
Bunzl	825	Inchcape	141	RTZ	732	Williams	n/a
Burmah	772	Jaguar	1,106	R-Royce	2,700	Willis Fab	4,799
Burton	473	Lasmo	1,159	Rothmn 'B'	85	Wimpey G	2,849
C&W	1,249	Ladbroke	2,488	Rowntree	1,172	Woolworth	1,845
Cadbury	2,287	Land Sec	645	Royal Bank	209	Equities page 29	

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
March 28	April 15	June 30	July 11

Call options were taken out on: 28/3/88 BP p/p, Reo Stakis, Reliant Motors, Polly Peck, Equity & General, Blacks Leisure, Eagle Trust, Control Secs., Waterford, Ultramar, Jaguar, Explaura, J Webb, Burns-Anderson, J Fisher, ICI, Barratt Developments, Helical Bar.
Puts: Brent Walker, Polly Peck, BP p/p.

Royal Insurance

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T1

Law Report March 30 1988

Council a person interested in charity

In re Hampton Fuel Allotment Charity
Richmond upon Thames London Borough Council and Others v Rogers and Others
Before Lord Justice Nicholls and Lord Justice Staughton
[Reasons March 29]

To qualify as a plaintiff under section 28 of the Charities Act 1960 in his own right a person generally needed to have an interest in the charity concerned materially greater than or different from that possessed by ordinary members of the public.

The Court of Appeal so held in giving reasons for allowing an appeal on March 11 by Richmond upon Thames London Borough Council, the first plaintiff, from Mr Justice Knox who on March 9 ordered that the council be struck out as the first plaintiff in two actions by the council and two individual trustees of a charity, the Hampton Fuel Allotment Charity, against the defendants, the other trustees of the charity, St Clare Nurseries Ltd, J. Sainsbury plc and the Attorney General.

Mr Leolin Price, QC, Mr Hubert Picarda and Miss Sian Thomas for Richmond; Mr Jonathan Parker, QC and Mr Michael Briggs for the defendant trustees; Mr Gavin Lightman, QC and Mr Alan Boyle for Sainsbury; Mr D. C. Unwin for the Attorney General.

LORD JUSTICE NICHOLLS, giving the reasons of the court, said that the trial of the two actions was concerned with the administration of the charity.

The charity's main asset was a 10-acre plot of land at Hampton, in the Richmond Council's area, known as St Clare's Nurseries. The freehold belonged to the charity and it was subject to a 15-year lease granted in 1978.

The present lessee was St Clare Nurseries which used the land as a garden centre and nursery garden.

The land had development potential and a majority of the trustees, apparently, wished to sell the land or an option to buy the land to J. Sainsbury plc, which was interested in building a supermarket on the site. Planning permission had been granted.

The statement of claim alleged that the proposal was that the trustees should be paid £500,000 for the grant of an option to buy the land for £7,500,000. St Clare Nurseries had entered into a contract to assign the residue of the lease to Sainsbury.

A minority of the trustees took the view that a sale by the charity on those terms would be a sale at a gross undervalue and that the current open market value of the property with vacant possession and available for development was £14 million.

At the outset of the trial the defendant trustees took a preliminary point, namely that Richmond Council had no standing to be a plaintiff in either action as it was not a "person interested" in the charity within section 28 of the Charities Act 1960.

The charity dated back at least as far as an inclosure award made in 1826. It was regulated now by a scheme sealed by the Charity Commissioners on August 26, 1981. Paragraph 28 provided that, subject to the payment of expenses, the trustees were to apply the income of the charity in relieving, either generally or individually, persons resident in the "ancient town of Hampton" who were in conditions of need, hardship or distress by making grants of money or providing or paying for items, services or facilities calculated to reduce the need, hardship or distress of such persons. The ancient town of Hampton was wholly within the boundaries of Richmond Council.

The scheme provided, *inter alia*, for there to be 11 trustees. Of the six "nominative" trustees, three were appointed by Richmond Council.

The Act afforded no express guidance on what was meant by the phrase "any person interested in the charity" and the dearth of authority on the question was surprising, given that the predecessor section, section 43 of the Charitable Trusts Act, was enacted as long ago as 1853. The question seemed to have been considered previously in only two recent cases: *Haslemere Estates Ltd v Baker* ([1982] 1 WLR 1109) and *Bradshaw v University College of Wales* ([1988] 1 WLR 190).

The words "interest" and "interested" were words which bore widely differing meanings according to their context. Although section 28 contained no definition, the context did provide a little guidance on what Parliament must have had in mind.

First, the context was that of standing to bring charity proceedings with reference to a particular charity; so that the person needed to have some good reason for bringing the matter before the court.

Second, while there might be special historical reasons for that, it was to be noted that in the case of local charities, any two or more inhabitants of the area of the charity were competent plaintiffs. So there the net was spread widely.

Third, a protective filter existed in respect of charity proceedings, in that persons competent to bring charity proceedings under section 28(1) generally required approval of the Charity Commissioners or the court, under section 28(2) and (5). So that concern to avoid charities being vexed with frivolous and ill-founded claims did not dictate that "person interested" must be given a narrow meaning.

Fourth, and importantly, the historic role of the Attorney General, representing the Crown, was preserved in relation to charity proceedings by section 28(6). The Attorney General was the protector of charities: see *per* Lord Macnaghten in *Wallis v Solicitor General for New Zealand* ([1903] AC 173, 181).

Again, as Lord Simonds observed in *National Anti-Vivisection Society v Inland Revenue Commissioners* ([1948] AC 31, 62), it was the right and duty of the Attorney General to intervene and inform the court if the trustees of a charitable trust fell short of their duty.

Thus the interest which ordinary members of the public, whether or not subscribing to a charity, and whether or not potential beneficiaries of a charity, had in seeing that a charity was properly administered was a matter in repect of which the Attorney General remained charged with responsibilities. He could institute proceedingws *ex officio* or *ex relatione*.

That suggested, therefore, that to qualify as a plaintiff in his own right a person generally needed to have an interest materially greater than or different from that possessed by ordinary members of the public. That might be as near as one could get to identifying what was the nature of the interest which a person needed to possess to qualify under this heading as a competent plaintiff. It was not a definition; but charitable trusts varied so widely that to seek a definition here was to search for a will-o'-the-wisp.

Bearing in mind the facts here, if one asked the question, "Is Richmond Council interested in this charity?" the answer had to be "yes". The council had a substantially greater interest in this charity than ordinary members of the public.

Solicitors: Mr G. S. McGowan, Twickenham; Cozens & Moxon, Hampton; Oppenheimers; Treasury Solicitor.

Planning fails through lack of reasons

London Residuary Body v Secretary of State for the Environment
Lambeth London Borough Council v Same
Inner London Education Authority v Same
London Fire and Civil Defence Authority v Same
London Waste Regulation Authority v Same
Before Mr Justice Simon Brown
[Judgment March 28]

The Secretary of State for the Environment failed to give proper reasons in his decision letter granting planning permission for the use of London's County Hall as offices Mr Justice Simon Brown held in the Queen's Bench Division in quashing the decision letter in so far as it granted such planning permission.

The order was made on applications under section 245 of the Town and Country Planning Act 1971 by Lambeth London Borough Council, Inner London Education Authority (ILEA), London Fire and Civil Defence Authority (LCFD) and London Waste Regulation Authority (LWRA).

His Lordship also dismissed an appeal by the London Residuary Body (LRB), under section 247 of the Act, against a decision by the secretary of state's inspector, under section 53(1), that planning permission was required for County Hall because future use as offices would constitute a change of use.

Mr Robert Carnwath, QC and Mr John Howell for LRB; Mr John Hobson for Lambeth; Mr Michael Fitzgerald, QC and Mr John Hobson for ILEA; Mr Michael Barnes, QC and Mr John Male for LFCD and LWRA; Mr John Laws and Miss Alison Foster for the secretary of state.

MR JUSTICE SIMON BROWN said that the inspector had recommended both dismissal of the appeal under section 53 and refusal of planning permission. The secretary of state accepted the first of those recommendations but rejected the recommendation regarding planning permission and himself granted that both for the whole complex and for the main block permitting their future use as offices.

Mr Carnwath's argument against the section 53 determination was that there was no such use capable of recognition in planning law as "use for the exercise of local government statutory functions".

The very conclusion that that was the present use of the site betrayed that the inspector and the secretary of state had both fallen into the error of determining the use of the site by reference to the subjective purpose of the activities being pursued on it rather than by an objective determination of the character of the activities themselves.

His Lordship rejected the argument. In his judgment there was no basis for concluding that the inspector had confused the question of subjective motives or intentions with what was the objective character of the use, the crucial question for his consideration.

In considering the section 245 applications his Lordship rejected the first ground, alleging a breach of rule 12 of the Town and Country Planning (Inquiries Procedure) Rules (SI 1974 No 419), as he found that the secretary of state had not disagreed with the inspector on anything that could properly be regarded as a finding of fact.

The second ground alleging *Wednesbury* irrationality ([1948] 1 KB 223) was also rejected. His Lordship said that the secretary of state must have decided that the need to adapt and make do with whatever accommodation became available to the opposing authorities, although plainly short of the ideal represented by County Hall, would not harm their interests. That might at first blush be thought a somewhat surprising conclusion.

Given, however, the acknowledged high political content of the judgments to be made in this case, not least as to the difficulties and disadvantages to be regarded as reasonable and acceptable in the way of relocating and accommodating bodies such as ILEA, it seemed impossible to categorize the secretary of state's decision as irrational.

The third ground, that the secretary of state failed to apply the relevant test despite having identified it, also failed.

His Lordship found that the test adopted: "Whether in planning terms the desirability of preserving the existing use outweighed the merits of the proposed new use", was not the correct one. It gave insufficient weight to the general presumption in favour of granting planning permission, where no planning objection arose, and elevated the desirability of preserving an existing use of land from being a material consideration into a necessarily valid objection.

The fourth ground was that the secretary of state had failed to give clear reasons for his decision as required by rule 13(1) of the 1974 Rules.

In all cases the reasons had to be intelligible, proper and adequate: see *In re Poiser and Mills' Arbitration* ([1964] 2 QB 467) and *Westminster City Council v Great Portland Estates plc* ([1985] 1 AC 661, 673).

His Lordship was persuaded that the basis of the secretary of state's decision had necessarily to be that he was not prepared to treat the general presumption in favour of planning permission as overridden here unless it was shown that the requirements of the objecting authorities could only be met by retaining the existing use of the main building.

The question arising for decision upon that ground of challenge was whether that process of reasoning was sufficiently apparent from the decision letter, assuming a careful, unpedantic and well-tutored reader. His Lordship unhesitatingly concluded not.

The crucial, indeed decisive, significance of the presumption and the ultimate irrelevance to the final decision of the approach suggested by the test of competing needs only became apparent upon deep analysis of the decision letter.

Not only did they not appear from the first few readings of the letter, rather the letter was couched in terms plainly calculated to mislead the reader as to the approach adopted and the true basis of the decision.

And that in a case where the secretary of state had disagreed on the narrowest basis with the inspector's closely reasoned recommendation. His Lordship accordingly concluded that there existed here a plain failure to give proper reasons for the decision.

The opposing authorities had clearly suffered substantial prejudice as a result of that breach of the rules. Not only was prejudice generally to be inferred in such a case but it was particularly apparent here.

Not least that was because at the end of the day his Lordship had lurking doubts as to the correctness of his conclusions in favour of the secretary of state regarding the earlier grounds of challenge, namely as to what was in truth the precise area of disagreement between the secretary of state and his inspector and thus what was the real basis of the decision.

His Lordship therefore upheld the fourth ground of challenge.

Solicitors: Linklaters & Paines; Mr R. G. Broomfield, Lambeth; Mr A. M. Ennals; Mr David N. Atkinson; Treasury Solicitor.

Date of transfer of business is completion date

Brook Lane Finance Co Ltd v Bradley
Before Mr Justice Popplewell, Ms S. Corby and Mr T. S. Batho
[Judgment March 15]

An employee who worked for a finance company the sale of which took place between March 1, 1986, when the new owners were given control of the business, and March 26, when the sale was completed, and who started employment with the new owners on March 1, could not claim that the continuity of his employment was preserved by regulation 5(1) of the Transfer of Undertakings (Protection of Employment) Regulations (SI 1981 No 1794), since the date of the transfer for the purpose of the regulations was the date of the completion of the sale so that he was not employed by the transferor immediately before the sale as required by regulation 5(3).

The decision of the Court of Appeal in *Secretary of State for Employment v Spence* ([1986] ICR 651) would be followed rather than the conflicting decision of the Court of Appeal in *Teesside Times Ltd v Drury* ([1980] ICR 338).

The Employment Appeal Tribunal allowed an appeal by the employee, Mr James Bradley, from a decision of a Brighton industrial tribunal last July that he had sufficient continuity of employment to bring a claim of unfair dismissal against his employers, Brook Lane Finance Co Ltd.

The employers appealed on the ground that the industrial tribunal had erred in law in holding that the date of the transfer was March 1 and in holding that the tansfer did not operate to terminate his contract of employment by reason of regulation 5(1).

Regulation 5(1) provides: "A relevant transfer shall not operate so as to terminate the contract of employment of any person employed by the transferor in the undertaking or part transferred but any such contract which would otherwise have terminated by the transfer shall have effect after the transfer as if originally made between the person so employed and the transferee."

By paragraph (3): "Any reference in paragraph (1) or (2) above to a person employed in an undertaking or part of one transferred by a relevant transfer is a reference to a person so employed immediately before the transfer, including, where the transfer is effected by a series of two or more transactions, a person so employed immediately before any of those transactions."

Mr Richard Clayton for the employers; Mr Quintin Barry, solicitor, for the employee.

MR JUSTICE POPPLEWELL said that the employee commenced employment with Hunt Leuchars, a finance company, in June 1966. On February 28, 1986 the loans and debts of the business were assigned to the employers and on March 26 an agreement for sale was signed.

The industrial tribunal found that the sale was a transfer of part of a trade or business. Meanwhile, on March 1 the employee had ceased to be employed by Hunts.

The industrial tribunal found that the sale was a transfer for the purpose of paragraph 17(2) of Schedule 13 to the Employment Protection (Consolidation) Act 1978. They had to determine whether the employee's employment was continuous. There had to be a transfer within the meaning of paragraph 17(2) and the 1981 Regulations.

The issue was the date of the transfer. The industrial tribunal found that it was March 1. If that was correct there was continuity of emploment in that the employee had ceased to be employed by Hunts on February 28 and had started employment with the employers the next day. But if the transfer did not take place until completion on March 26 he was not continuously employed.

The judgments of the Court of Appeal in *Teesside Times Ltd v Drury* were relied on by the employee to support the industrial tribunal's conclusion that the date of transfer was March 1 when the employers were let into possession of the business. But in *Secretary of State for Employment v Spence*, the Court of Appeal had held that "transfer" must be a moment of time and they held that an employee's continuity of employment was not preserved when dismissed by the transferor three hours before the business was transferred.

The appeal tribunal were faced with what appeared to be conflicting decisions of the Court of Appeal. The relevant parts of the judgments in *Teesside* were *obiter* but their Lordships plainly took the view that a transfer could be over a period.

The appeal tribunal were bound by *Spence's* case which was directly in point. Although *Teesside* was not cited in *Spence*, *Spence* postdated it.

The industrial tribunal were wrong in concluding that the date of the transfer was March 1 and not March 26 when the sale was complete.

Leave to appeal would be granted to enable the Court of Appeal to decide whether *Spence* was *per incuriam* in the light of the *Teesside* decision or whether the *Teesside* decision was to be treated as overruled by *Spence*.

Solicitors: Philip Hodges & Co; Donne, Mileham & Haddock, Brighton.

Knowledge cannot be inferred

Hughes v Liverpool City Council

Where it was necessary for a plaintiff to establish not only that equipment was defective but that the defendant had known that it was defective or had actually been put inquiry as to whether it was, it was not permissible for the judge to infer from the defendant's failure to call any evidence that the defendant had had such knowledge or been put on such inquiry.

The Court of Appeal (Lord Justice May and Mr Justice Waite) so held on March 11, allowing the defendant's appeal from Liverpool County Court (Judge Lachs) which on November 19, 1987 had awarded the plaintiff £765 damages for breach of covenant. The plaintiff had sustained injury and loss when a gas boiler had exploded in the flat of which she was tenant and the defendant was landlord.

LORD JUSTICE MAY said that the judge had to decide the case on the evidence before him, and could draw inferences only from the evidence and his findings of primary fact.

The onus had been on the plaintiff to prove her case and she had adduced not a scintilla of evidence from which the inference that the defendant had known of the defect in the boiler could be drawn.

The defendant's failure to adduce evidence gave rise to no more than a suspicion that cross-examination of the defendant's witnesses might have yielded evidence to support the plaintiff's case. There could have been other reasons why evidence had not been called, and it could not be inferred that the defendant had the knowledge which the plaintiff alleged but could not prove.

MEDIA & MARKETING

On the trail but out of touch

OPINION

Michael Binyon

[redacted]

At first they said he was *unelectable;* now they are saying he is unstoppable. The American media, like the Democratic party, do not know what to make of the Rev Jesse Jackson. Indeed, judging from their abyssmal record of getting each primary and caucus wrong, the Press pundits and opinion makers have little idea what voters are *thinking in this* presidential election.

Jackson has taken everyone by surprise – except those who have been at a meeting when this charismatic orator has spoken. Conventional wisdom wrote him off early, and the media never took him as a serious candidate.

Commentators pointed to his lack of government experience, his "extremism" and his race. But Jackson has surprised America. He is a savvy, street-smart politician, his left-wing views are proving more popular than the media imagined, and a growing number of white voters are listening to his message.

While Jackson has been building support, the media, like *the* other Democrats, have patronizingly pulled their punches and held their tongues. Few papers have gone after him in the way they have *subjected* other front-runners to the merciless glare of public scrutiny – for fear either of appearing racist or of alienating black voters.

Some right-wing papers, it is true, have denounced Jackson's views on defence, the Middle East, and big business. They have hinted about his alleged womanizing, questioned his conversion to mainstream Democratic politics and rebutted his figures and slogans. But Jackson has refused to engage his opponents in argument. It has been difficult therefore to catch hold of him.

The pundits now realize their mistake in ignoring his appeal. After his Michigan victory, they see a real prospect of his bandwagon gathering enough votes to take him to the convention as a front-runner. But still the media are convinced in *their hearts* that a black cannot today become President.

They could be wrong. They have been wrong on almost everything in this topsy-turvy election. Like old generals, the Press is always fighting the last or last-but-one campaign. Smarting still from their lapse in ignoring Iowa when Jimmy *Carter burst out into the race,* they put too much emphasis this year on the first caucus state. Assuming that momentum was everything, the media wrote off Vice-President George Bush, hailed Pat Robertson as the new conservative force in American politics, and saw Richard *Gephardt's victory as the new* populist mood of the Democratic party. They were wrong on each count.

Even Super Tuesday did *not turn out as predicted:* Senator Albert Gore's gamble in staking all on the South paid off, despite earlier Press scepticism, and put him in third place among the Democrats.

The Press is now being criticized for getting *it* all so wrong, for trivializing the issues and distorting voting patterns. But with television so dominant, this is inevitable. Simplification will always lead to distortion. And no single columnist can get enough of a feel of all America to report the diversity and sheer cussedness of many voters, who will not be bullied or cajoled into *voting* the way *the* Press believes they should.

It is not the media's fault: elections, by their nature, *ought to be unpredictable.* But "pack journalism" has made conventional wisdom supreme. There is not enough courage to report not what the newsrooms say *but what* is said in the bars and at election rallies. Jesse Jackson has challenged conventional wisdom. As he says, he has been on the streets and among the people. It has proved a more valuable guide than listening to the pollsters.

Michael Binyon is The Times *Washington correspondent*

Murdered by the merger?

The issues it tackles are topical; its finances are healthy; so why is *New Society* being killed? Kate Finch investigates

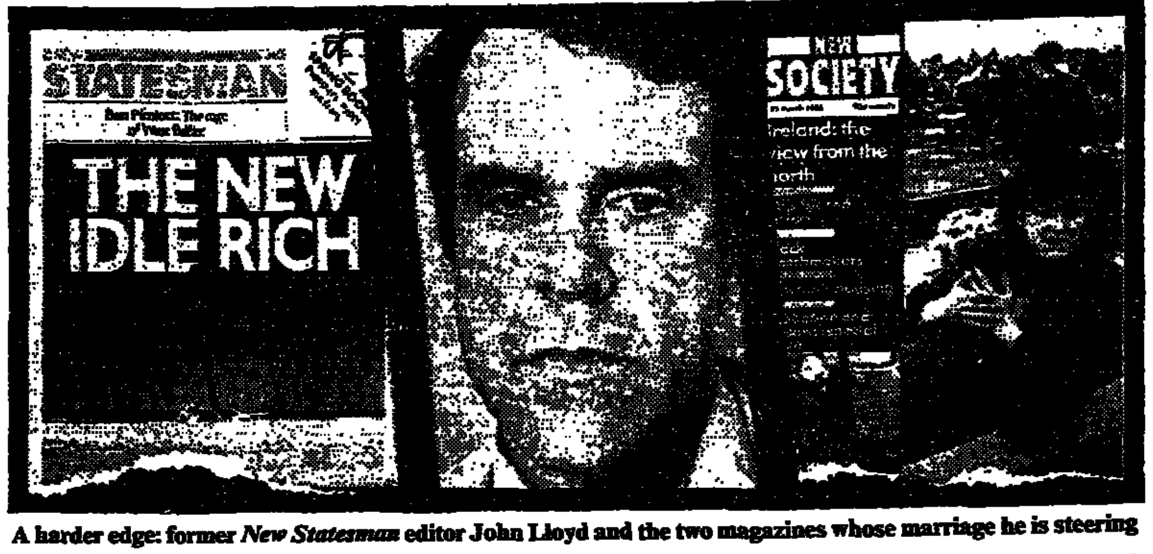
The merger between *New Society* and the *New Statesman* moves closer to completion this week as decisions are taken on staffing, administration and a name for the new magazine. Officially, there is a front of friendly accord; the magazine, it is said, will be a "true merger" in which neither side predominates and which will maintain the traditions of both.

But in reality the staff and supporters of *New Society* feel that they have been subjected to a coup d'état by the *Statesman,* intended both to remove its major competitor and to hijack funds from the Rowntree Social Service Trust that were formerly dedicated to *New Society.*

What is more, the demise of *New Society* comes at a time when the Government is deeply involved in legislation on the "social" topics with which *New Society* has always been concerned. So its tradition of factual non-partisan investigation into issues like inner-city deprivation – deeply unfashionable in recent years – might have been expected to enjoy something of a revival.

That may have already begun. Unlike the *Statesman,* currently losing between £100,000 and £200,000 a year, *New Society* is breaking even. Its circulation has risen from 19,000 to 23,000 in the wake of a relaunch last autumn.

New Society was founded by the Conservative MP Timothy Raison in the early 1960s, and was subsequently sold to IPC. In the 1980s it lost circulation and money, as advertising from local authorities, on which it had relied, began to decline. In 1984 its ownership passed to the publishing company which produces the *Statesman.* The profits it has made during its heyday had been reaped by IPC.



A harder edge: former *New Statesman* editor John Lloyd and the two magazines whose marriage he is steering

Two years later the Rowntree Social Service Trust, a non-charitable organization which gives grants to various political bodies and pressure groups, was brought in to provide extra capital. Now Rowntree and the *Statesman* each own half of *New Society.*

The left-wing *Statesman,* 75 years old, has lost money consistently for 10 years, but has been able to offset *these losses by selling its* freehold premises, moving first to Clerkenwell and then to Old Street. It still has £100,000 left from its latest sale, but would soon have needed outside *finance* had *not* Rowntree provided the answer; the trust's initial input into the new magazine will be a quarter of million pounds.

> **'Here was a tradition well worth preserving'**

The proposal for the merger last month came as a complete surprise to the *New Society* board. It had been expected that Rowntree would, last December, sanction more funds to offset projected losses and improve the content. But the request was refused.

According to David Edmonds, chairman of *New Society's* board: "Merger appeared suddenly out of the woodwork. It's unnecessary and a dreadful shame. Both shareholders said they would close down the magazine if the merger proposal was not accepted."

Some attempt was made by *New Society* to find other backers, but these were rejected by Rowntree on the grounds either that they would interfere with the magazine's political direction, or that the money involved was insufficient. An attempt at a management buy-out by *New Society* was also rejected by Rowntree as a financially ludicrous idea. In effect *New Society* was presented with a *fait accompli* by its two shareholders. Its staff in any case doubt whether the *Statesman* would have allowed the emergence of a revivified rival.

One decision is already made: Stuart Weir, editor of the *Statesman,* will edit the combined magazine. John Lloyd, a former *Statesman* editor, is now heading the steering committee engaged in sorting out the other details. He, too, *is concerned* by the demise of *New Society.* "I'm surprised that Rowntree came so quickly to merger," he says. "I am sure that there would have been money around. Here was a *tradition well* worth preserving. I don't think there was a Machiavellian plot by the *New Statesman,* but it does get Rowntree money in, and clears the opposition."

What, then, was Rowntree's motivation in pulling the rug from under *New Society?* By his own account, the merger was the idea of Trevor Smith, vice-principal of Queen Mary College, London, and chairman of the Rowntree Social Service Trust. *New Society's* problem, for him, appears to have been its relatively non-partisan stance. "*New Society* is a factual, investigative concerned journal," he says. "It had no political bite.

"The Trust wants to see the new magazine as a forum for a broad, centre left, post-Thatcherite renaissance among non-Conservatives. *What is needed* is a viable opposition with intellectual clout. And it's a lot easier to fund a magazine than a political think-tank."

Rowntree may also be showing disaffection *with liberal causes in* general. The trust has just failed to renew its grant of £20,000 to David Steel's office.

With the merger virtually sewn up, David Lipsey, who resigned as editor of *New Society* last month, sums up the bitterness felt by the magazine's staff. "When it comes down to it," he says, "saving the *New Statesman* is the sexier project."

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In a dead-end

Was *Crossroads*' demise due to a belief that its audience was too old and poor?

Rumours of a spin-off: Jane Rossington, who plays Jill

Cliff-hanging death, always a ratings-winner for television soap operas, takes on added poignancy on Easter Monday when ITV pulls the plug on *Crossroads* after almost 25 years. Last-minute attempts to keep the patient alive have failed, and Central TV has decided to switch off the life-support machine after the 4,510th episode chronicling the mythical Midlands motel.

The post mortem examination will reveal an audience profile too old and too poor for advertisers. Ratings have fallen steadily since its peak of almost 20 million in the mid-Seventies, although millions more than the current 12 million are expected to tune in for the final episode.

In the best tradition of soap suspense, *Crossroads*' executive producer, William Smethurst, will keep audiences guessing. He chose two alternative endings and will decide which to screen only at the 11th hour.

Smethurst, in charge of developing future serials for Central TV, refuses to be drawn on rumours of a spin-off using some of *Crossroads*' characters (including Jane Rossington, who plays Jill), although he admits that there are untied loose ends.

"Demographics is what it is all about these days," he says. "Any future serial would have to attract a large, young audience with substantial disposable incomes. *Crossroads* was beaten by its image. My predecessor, Phillip Boman, worked hard for two years and improved the technical quality enormously. I brought in National Theatre actors and wittier writers. But the audience profile refused to budge and media people still slated *Crossroads* without watching it."

Smethurst and his team were planning a major relaunch when the decision came to scrap the programme. Ironically, the announcement was made as *Crossroads* climbed back up to number four in the ITV top 10.

Doubtless more soap will emerge to fill the gap on ITV. Smethurst believes that the key to future soap success lies in "high quality and intelligent programmes, with good scripts and good acting".

One man with mixed feelings about the death of *Crossroads* is Reg Watson, an Australian who produced *Crossroads* in its heyday, and later created *Neighbours.* It is a dilemma which could come from a prime-time serial: it's no good having 12,000,000 loyal viewers if they don't have the spending power.

Alasdair Riley

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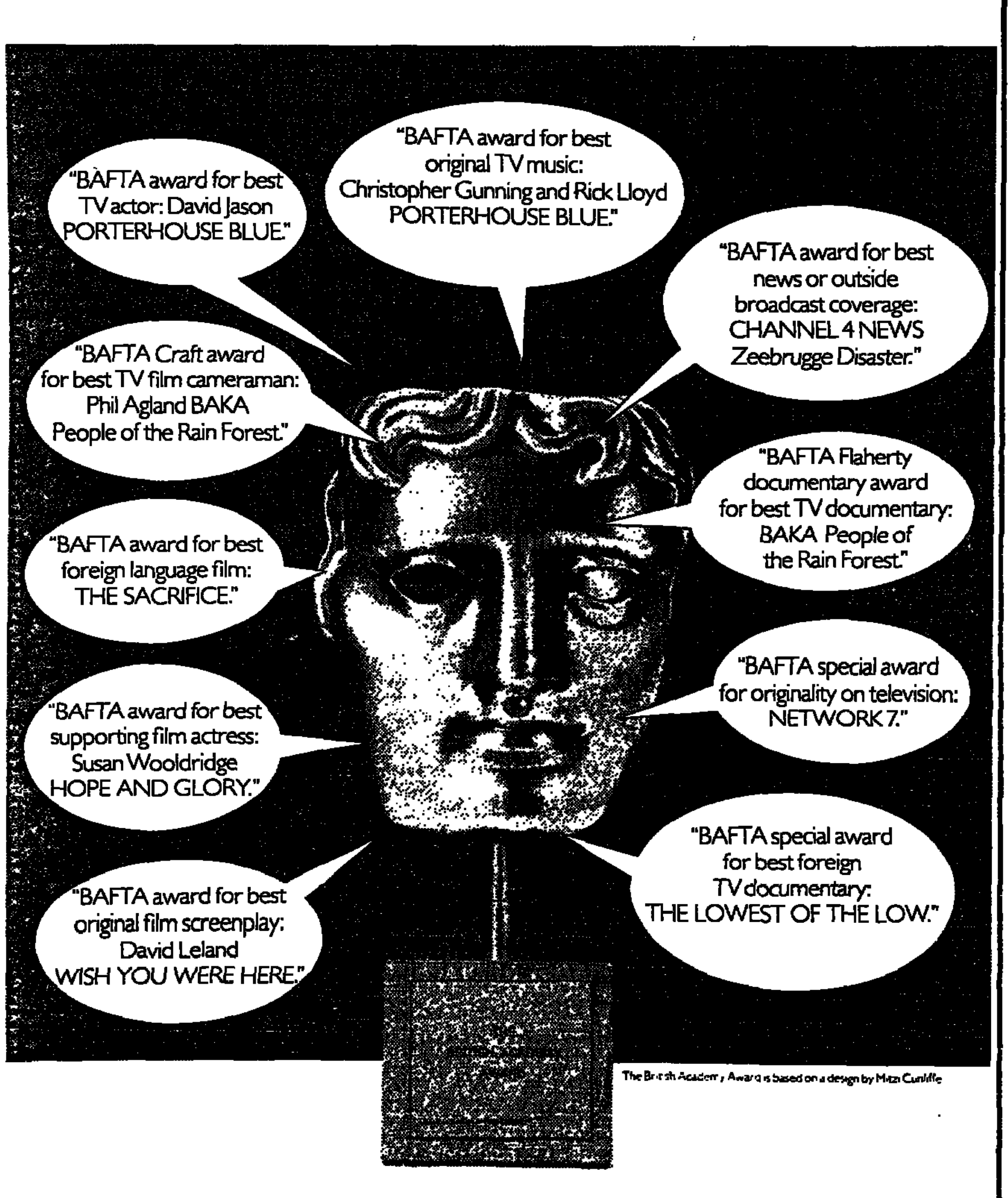

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MEDIA & MARKETING

Can't buy me love?

Computers have taken on the hunt for songs to sell by

With everyone from Peaudouce nappies ("Itsy Bitsy Teeny Weeny Yellow Polka Dot Bikini") to Peugeot GTI cars ("Take My Breath Away") in the market for memorable pop songs, it is not surprising that the computer is now narrowing down the search for appropriate oldies.

Songseekers, a Camden-based music consultancy, has announced that, to aid its clients, it has completed nine programmes which list every best selling single (Top 100) since 1952. These 20,000 songs are cross-referenced by mood, subject, phrases, year and chart position.

Songseekers' managing director, Ruth Simmons, who formed the company in 1980 to liaise between advertising agencies and music publishers, says the computer became necessary because it was not always possible to track down the right song by title alone.

"We may have a client acting for a bank, and we need to look for songs relating to money, freedom, security and savings," she says. "The National Sound Archives have title listings on computer but you can't find songs that suggest a particular mood in that way.

"Also, we're able to categorize songs by phrases so that we have 'Sunny Afternoon' by the Kinks under money as well as sunshine, because of the line 'the taxman's taken all I've got', and Don McLean's 'American Pie' is under philosophical and travelling rather than pastry."

Some of Songseekers' recent successes include "What A Feeling" for Maltesers, "We Are The Champions" for Ford Sierra and "Just My Imagination" for Littlewoods Catalogue. The brief for the Maltesers campaign was to find a song with uplifting words which suggested the feeling of having a good time without being dependent on someone else.

Steve Turner

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Closed shops in shot

How will independent TV companies react to the Monopolies and Mergers Commission investigation?

Andrew Lycett finds them willing but wary

Commenting on the announcement on Monday that the Monopolies and Mergers Commission is to look into working practices in both the film and television industries, a senior Thames TV executive exclaimed: "The Government is taking a sledgehammer to crack a nut." Thames's line is echoed by other ITV companies; they feel they have made considerable progress in recent months in negotiating away the old-fashioned "Spanish" customs which bedevilled their industry.

The Government remains to be convinced. It argues that local and national agreements between film and television companies, on the one hand, and craft and talent unions, on the other, hold back the British entertainment industry. Closed shops, demarcation and overmanning price British firms out of lucrative export markets.

We have all heard examples. A 10-person television crew arrives to record a five-minute interview with a politician. With modern electronic newsgathering techniques the job could easily be done by three people. But ITV companies have been addressing these and other restrictive practices for some time, according to Roy Addison, of Thames TV.

"If there had been such an inquiry three or four years ago, we'd have been delighted," he said. But since Thames was hit by a two and half week strike in Autumn 1984, it has been gradually renegotiating its relationships with the unions. It now saves between £2.5 and £3 million a year as a result of new, more flexible agreements. Last year Thames introduced a new night-time service, put on the air by just six people. Three years ago, there would have been 35, and they would have cost a lot more.

Yorkshire, Grampian and London Weekend Television are among companies that express "surprise" at the government inquiry, or, at least, its timing. "We'll certainly cooperate," said Dr Geoff Brownlee, Controller, Corporate Affairs, for Yorkshire TV. "We don't fear anything at the end of it." The commission, he pointed out, will take up a significant amount of management time. "When you're in the business of making programmes, you want to get on with it."

Dr Brownlee added, "The government believes that ITV is riddled with restrictive practices. It presumably wants the commission to say this is the reality. There are of course cases where work practices still need attending to. But our attitude as a TV company is that there's never a day when we're not looking at working practices. By all means let the commission look at the situation. But my belief is that it will not be half as bad as some people anticipate."

Independent observers say that ITV companies have been stung into making changes in labour practices by the threat of competition from satellite and other forms of television. It is also suggested that the target of the inquiry may be less the traditional bugbears, such as the technicians union, ACTT, which has hit the headlines in the current TV-am dispute, but the talent unions, such as Equity and the Musicians Union.

A senior ITV executive explained that it is relatively easy to make local agreements with the decentralized ACTT; the talent unions are more centralized and difficult to deal with. Mrs Thatcher is reported to have been incensed at the way Equity upset the launch of Superchannel last year with its demands for residual payments for its members. Technically any actor in Equity can prevent the sale of a film to, say, Israeli television, if he does not agree with its national policies.

ITV companies have set about tackling restrictive practices in different ways. Jean Denham, Central's spokesman on employment affairs, talks of "winning employees' hearts and minds" through a softly, softly approach to union matters. Of 58 people who have left Central since January 1st, only 22 have been replaced.

Graham Good, Grampian Television's company secretary, says a small regional company like his has already been forced towards effiency: one third of its staff are non-union. London Weekend Television, on the other hand, has gone for the big bang. Last week it presented its unions with a shopping list of demands, such as the stipulation that no one should be paid more than twice the rate for the job as overtime. Its next round of talks with the unions is next week. Barry Cox, Corporate Affairs Director, said: "We could not have asked for a more sensible and calm response to such a radical set of proposals."

The BBC meanwhile has piously stood aside from this fray. Its Director General has welcomed the inquiry. The ACCT is not a recognized union at the BBC, where around half the staff belong to no union at all.

For independent producers, David Graham, boss of Diverse Productions, said the inquiry offered an opportunity for further identifying "practices that make our industry uncompetitive."

The wariness of the ITV companies, of course, may simply be related to their fear of losing their own monopoly: in advertising.

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BY LINES

Talking to terrorists

Tempting though the idea must be, the Government has apparently ruled out a blanket ban throughout the United Kingdom on television and radio interviews with terrorists. In the Republic, interviews not only with the IRA but also with its political wing, Sinn Fein, have been banned for the past 28 years: last week Section 31 of the Irish Broadcasting Act was used for the first time to justify the sacking of a journalist at Radio Telefis Eireann, Jenny McGeever. She had recorded an interview with Martin McGuinness from Provisional Sinn Fein, broadcast on the radio programme *Morning Ireland* (the programme's editor faded out an interview with Gerry Adams later on the same tape).

Opponents of Section 31 argue that it is authoritarian — and both opponents and supporters agree that it is often rendered meaningless by the ready availability in Ireland of BBC and ITV, which frequently interview Provisional Sinn Fein spokesmen. Indeed RTE, which is barred from broadcasting interviews itself, relays the British channels to thousands of Dublin homes via its Cablelink network.

"It's extremely anomalous and unhelpful that the BBC and ITV keep broadcasting Adams into our territory," said one supporter of Section 31. "It makes life impossible."

Euro-splurge

The Labour Party, highly critical of the amount the Government is spending on advertising, is not above the odd newspaper ad itself, especially when someone else is paying. The party's 32 Euro-MPs have nearly £1 million of Euro-money to spend this year on an information campaign about the European Parliament, and are planning a campaign of newspaper ads, leaflets and public meetings. The Tories, with more Euro-MPs, have between £2 and £3 million to spend; while the Department of Trade and Industry has earmarked £5 million for telling us about the single European market. Euro-MP Barry Seal says Labour had been against the Parliament voting itself the money, but that since it was available they might as well spend it.

Birds in the Bush

The BBC External Services's dining-cum-cricket club, the Bushmen, has failed to achieve a sufficient majority of members in favour of admitting women, after an annual general meeting which decided (on the chairman's casting vote) to increase the requirement for a change in the club's rules from a simple majority to two-thirds. This resolute resistance to the modern world has already lost it some of its most senior members, including Chris Bell, John Tusa's number two at Bush House, and Peter Udell, controller of European Services, who think membership of a single-sex club incompatible with their job of recruiting staff for an equal opportunities employer.

Missing Elton

Elton John disappointed many last Friday by failing to turn up to the UK Music Radio conference at the South Bank at which he was to have been the star attraction. A master tape had been inadvertently wiped and "contractual obligations" obliged him to remain in Los Angeles, where he was recording a new album, said his manager, in an apologetic note delivered when the conference was already under way.

Briefly

Eddy Shah was making no comment this week on reports that he is thinking of reviving his plan for a new daily, *The Post*, which he announced had been killed off after the Budget . . . Fewer than a dozen charities have so far shown an interest in advertising on TV, following the IBA's relaxation of the ban on charity ads last month, according to the ITV Association . . . **Mirror Group has told newspaper distributors in London to improve their service by November or risk losing its business . . .** EMAP has closed down its monthly financial magazine, *Money Business*, launched in the wake of the crash last October.

Nick Higham

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The challenge ... providing valuable market research information and qualified sales leads for blue-chip companies.

The deal ... you will relocate with us in 1989 but, in the meantime, you will join our City offices. The remuneration package includes a competitive salary, bonus *and a range of company benefits.*

The action ... phone John Farrelly on 01-377 4377 for further information or write, giving full career and salary details, to Dun & Bradstreet International Limited, 26/32 Clifton Street, London EC2P 2LY.

Dun & Bradstreet International

SOTHEBY'S

FOUNDED 1744

We are strengthening our in-house marketing expertise through two new appointments:

CREATIVE/DESIGN DIRECTOR

To design the whole spectrum of Sotheby's customer publications, advertising and promotional literature. To influence design throughout the Company.

COPYWRITER

Working with the Creative/Design director, to provide original copy to edit others' text for our publications, ads and brochures.

You may be in publishing, advertising promotions or design, ideally with experience in two of these areas. You should enjoy the challenge of being the creative 'heart' of a corporate environment dedicated to fine art.

Please send your C.V. including current salary to Susie Ching at
Kendall Tarrant,
83 Charlotte Street, London W1P 1LB

AN OPPORTUNITY TO WORK WITH SPORT

Soccer - Cricket - Rugby - Horse Racing - Australian Football - Gaelic Football

Farnham-based company specialising in Production and Marketing of televised sport, internationally, requires two personnel. Both jobs will suit applicants aged 22-40 and involve the handling of a range of televised sporting events.

SALES PERSON

Experience of both selling and television essential and a serious interest or feel for sport a great advantage. Capacity to travel extensively essential. Salary package negotiable.

TRAFFIC MANAGER

The primary role of this person will be to supervise and control the preparation, despatch and receipt of tapes to and from clients around the world.

This person should also be prepared to travel and have the ability to assist with central office administration making satellite bookings etc, training given. Salary negotiable.

TV PRODUCERS SPORTS COMMENTATORS

In the near future CSI will require Sport TV Producers and male/female Commentators adept. at Rugby, Cricket and General Sports (send tape-returnable)

CSI
COMMUNICATIONS
SERVICES
INTERNATIONAL

Applicants should send CV with covering letter which will be treated in strictest confidence to:
John Sanderson, CSI Limited,
Arundell House, Arundell Place,
Farnham, Surrey GU9 7ES.

CAREER MOVE!

Management Opportunity in Marketing

You have copywriting talent and creative flair, you can put together direct mail packages that sell, and you have the organisational skills to get the job done.

Now you are ready for a new challenge and to have the management *skills to advance further up the career* ladder.

Due to our ambitious expansion plans we are able to offer that opportunity. The successful candidate will be educated to degree level and have a minimum of 2-3 years experience.

As a progressive company with an established *reputation* we offer excellent career prospects/opportunities together with an attractive benefits package.

Please apply in writing, stating your salary expectation to:

Janet Addis, Personnel Officer.

Croner Publications Ltd,
173 Kingston Road
New Malden
Surrey, KT3 3SS

Croner Publications Ltd

SEMINAR CONSULTANT

Dynamic self-motivated person who wishes to succeed outside of normal secretarial duties is sought by thriving company to promote and organise its business and educational seminars.

For those tired of the routine an exicting challenge exists to earn above average income in the Thames Valley Region. Applicants will be required as part of selection to attend a seminar in order to understand the concept and in addition to usual keyboard skills will be expected to take absolute charge of this new venture. The office is a non-smoking area, so the policy of the Company is no smoking.

Please either write to:

The Chairman,
The Covenant Group,
12-24 Warwick Road,
Beaconsfield,
Bucks AP9 2PE
or Telephone (04946) 77055

Burgess

A Rare Sales Opportunity

Burgess is a privately owned company employing 170 people using advanced typesetting and data processing equipment together with the latest computerised five, six and seven unit presses. We produce journals, commercial work, art prints and greetings cards to the very highest quality in a unique new purpose-built factory.

As a busy and successful company we require an experienced sales person to create further opportunities. If you are a highly professional negotiator who seeks to provide *to customers the finest in quality and service*, we should like to hear from you.

An excellent rumuneration package is offered. Please write or telephone Cliff Green, Sales Director.

BURGESS & SON (ABINGDON) LTD
Thames View, Abingdon, Oxon. OX14 3LE.
Telephone 0235 555555

SALES EXECUTIVES TRAIN IN RECRUITMENT

GOOD BASIC + HIGH COMM + COMPANY CAR AFTER 12 MONTHS. (FIRST YEAR PROBABLE £23,000) PRE-FLOATATION EXPANSION.

We offer - A Client Bank of 5000 companies. A Candidate Registration of 700 p/m. An Advertising Budget of £300,000 p/a.
A profit Increase of 670% this year.

Is it surprising that you want this kind of back-up?

Is it surprising that we are expanding our recruitment consultancy force?

Is it surprising that you want to know more about having *a career with us?*

If you want to work in a DEALER-ROOM environment with DEALER-RROM rewards and are 23-35 with 2 years sales experience.

CALL ELAINE HAYWARD or IRENE FOX ON

01-631 3275

ALEXANDER MANN ASSOCIATES PLC
SPECIALISTS IN SALES RECRUITMENT

THE BERTRAM GROUP *MEDIA SALES DIVISION*

GRADUATE TRAINEES ADVERTISING SALES

As one of the leading specialist sales recruitment consultancies in London we are able to offer a large *variety of positions to graduates or trainees with the* ability to work in a hectic and progressive sales environment.

Our Media division are currently interviewing for the following areas in media sales:-

Consumer Publication, Specialist Enthusiastic Magazines, Trade and Technical Journals, National *and Regional Newspapers, Exhibitions, Annual* Directories, Catalogues and Television Air Time Negotiation.

No experience is necessary but you must have excellent communications skills together with the commitment, enthusiasm and ambition to match the career potential that our clients are able to offer you.

If you feel, you have the necessary qualities and would like an interview.

Call us and convince us.

Jo Copper, Karen Haskell and Frank Perkins

01 623 4688

58 Houndsditch
London EC3A 7DL

ADVERTISING SALES ON TARGET EARNINGS £40K p.a.

The launch of a series of major international titles has created opportunities for effective ambitious sales people. If you are able to talk to senior executives in a professional and convincing manner then we would like to talk to you. There are likely to be early management opportunities for the most successful applicants.

In the first instance please call David Conway or Ben Crocker on 01-240 1515

ADVERTISEMENT REPRESENTATIVE REQUIRED FOR INTERNATIONAL BROADCAST ENGINEER

The successful applicant must already have display advertisement sales experience, and have the necessary skills to sell advertising space to both clients *and advertising* agencies worldwide at all levels.

The position calls for self motivation and the ability to work alongside the Advertisement Manager selling in a highly competitive market.

An excellent basic salary and commission arrangement and company car are provided, plus normal business expenses paid.

Please apply in writing to:

Bob Kennedy
International Broadcast Engineer
International Trade Publications Ltd.,
Queensway House, 2 Queensway,
Redhill, Surrey RH1 1QS

ADVERTISING SALES
£17,500 + car

You will be young, ambitious, full of energy and looking to progress an already successful sales career (1 year in sales min). Basic salary of at least £11K. Genuine £17.5K OTE min. company car, further development training and progressive prospects.

Alastair Ames
01 409 1239.
Durman Linstead & Assoc (Agy).

صكنا من الامل

CREATIVE MEDIA & MARKETING

MEDIA SALES EXECUTIVES

Specialist Publications

£10-12,000 p.a. basic
Company Car and Commission

If you have experience of selling advertising space and are interested in making a career in publishing, the specialist magazine market can offer you full product training, professional sales support and real opportunities for promotion based on your individual performance. You will have the benefit of selling a well known and respected title within its market, with controlled circulation giving quality targeted readership to your advertisers. If you are keen to move into the professional side of publishing then telephone Sue Hedges now on 01-242 4440 quoting ref.805.

Sales Recruitment Consultants
25 Bedford Row
London WC1R 4HE

MORGAN·KEATING·ASSOCIATES

BUTTERWORTH & CO. (PUBLISHERS) LTD.

DATABASE MANAGER

Butterworths, the UK's leading law, tax, accountancy and banking publishers, are looking for a manager for their direct mail department.

The job requires a wide range of skills and will involve the day-to-day control of a marketing database, currently in the early stages of development. It calls for close liaison with various departments within the organisation and will cover all aspects of database management, the monitoring and evaluating of list performance and market research.

Candidates should be graduates in a business studies or marketing related discipline and have at least two years' database management and/or direct marketing experience.

The job is based at our offices in Borough Green, near Sevenoaks, in Kent. The salary is around £16,000 and the conditions of employment are excellent.

Please send c.v. to:

The Personnel Department
Butterworth & Co. (Publishers) Ltd.
88 Kingsway
London WC2B 6AB

Butterworths

GfK Market Research Limited

GfK Market Research

Join a young, fast-growing organisation!

GfK Market Research Limited, is part of the German-owned pan-European (and world-wide market research group which specialises in retail audit research on consumer durables and consumer electronic markets according to standardised techniques throughout Europe, U.S.A. and the Far East. GfK are one of the largest research organisations in the world and are the leaders in their fields. The U.K. company has been established for seven years and is growing fast.

NEW BUSINESS DEVELOPMENT

As part of our expansion programme, we need additional senior sales/marketing people to extend sales of our continuous market-tracking service-to existing client fields, to open up new client areas, and to 'pioneer' sales of research on new product fields as we develop them.

Some awareness of the retail audit research technique will be an advantage -as will a background in selling a marketing services product-but the prime requirements are the ability and enthusiasm to represent and sell a quality service in terms of its relevance to senior planning, marketing and sales managements of major manufacturing companies. The pay and benefits packages available to the right candidates are highly competitive.

DATA ORGANISATION DEPARTMENT MANAGER

We seek a young manager for our data-entry/data organisation department which is part of a pan-European operating system. The manager will learn how the system works, what it produces, and how to operate it to maximum effect. The job function involves the management of a continuous cyclical work programme and a staff of eight to ten people.

The successful candidate may come from a similar environment involving volume data handling, the understanding of a computer operating system and data entry techniques, and working to critical deadlines. Some fluency in spoken German will be a distinct advantage.

If you want to join a fast-growing group, and an enthusiastic team - and you think you fit the bill for one of those jobs - get in touch at one.

The Managing Director
GfK Market Research Ltd.,
Sheer House,
Station Approach,
West Byfleet,
Surrey TK14 6NL

PRINTING WORLD

FEATURES EDITOR

Printing World, the industry's leading news weekly, requires a creative writer to handle its features programme. You must be capable of producing fast, accurate and interesting features to a demanding schedule on this busy weekly.

It is also important to have organisational skills and the ability to plan schedules and commission articles from a variety of people in the printing industry.

An interest in the graphic arts market though not essential, would be an advantage.

Benefits include an attractive salary, 25 days' holiday, contributory pension scheme and subsidised staff restaurant.

Please telephone 0732 364422 for an application form or write with full cv to Mrs Carol Edwards, Personnel Officer, Benn Brothers plc, Sovereign Way, Tonbridge, Kent TN9 1RW.

Benn

FASHION — MAIL ORDER

Up-market mail order company requires similar person to join their production team.

Previous experience in fashion not essential but applicants should have a natural understanding and flair in that field and be capable of assisting with quality control.

Good opportunity for essentially numerate person with some manufacturing or retail experience.

Salary circa £10,500 depending upon experience.

Apply in writing with cv to:

Joanna Gowan
JAKE
176 Kennington Park Road
London SE11 4BT

MEDIA CREME

FILM And Television Production Co. need an administrator with accounts experience. Must be well- spoken, presented and educated with some typing. 19 plus. £9,000 aae. call Lesley on 01-834 6623. (TED Agy)

RETAIL APPOINTMENTS

MONSOON

There is a vacancy for the position of Manager/ess in our Beauchamp Place shop.

Applicants should have gained experience working in a similar retail environment, though this is not essential. Most important is an ability to communicate both with our customers and our staff, a real enthusiasm for selling and a sense of fun.

Applicants should apply in writing with a current CV and photograph to:

Lyn Walker
74 Winslow Road
London
W6 9SQ

PREMIER CREW PERSONNEL

GRADUATE TRAINEE MERCHANDISER

c£8,500

NUMERATE GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. For further details please phone:

PREMIER CREW PERSONNEL
01 493 4053

Groveside Homes

Sales Person Required

Groveside Homes is one of London's fastest growing property developers. That's good news for you if you are looking for a better occupation as well as a career with the rewards you deserve.

We're looking for enthusiastic and energetic negotiators for various forthcoming sites in and around London. Applicants will be expected to be of smart appearance and a car owner.

26 to 30 hours per week including weekends.
Remuneration – basic salary + commission.
If you are ambitious and self motivated, please apply in writing with c.v. to:

Mrs Yvonne Swan
Groveside Homes Ltd.
The Pointe
89-91 Hartfield Road
London SW19 3TJ

LA CRÈME DE LA CRÈME

Am I Dreaming?

£11,000 plus perks

Yes, it is possible to work in Knightsbridge with really nice people, thoroughly enjoy your fascinating job and have excellent career prospects. If you are keen to tone down the typing and to tone up the involvement this could be the job for you. Plenty of people contact and real responsibility in an environment that is literally buzzing with activity and bright people can only be a recipe for success. If you have good typing, plenty of umph and are 21+ — then you must ring us on 01-493 0713 to hear more!

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

PUBLISHING £12,000 + BONUS

PA/Office Manager, 25+ to assist the Director of a major publishing company in Kensington. Previous supervisory and office management experience + shorthand/wp skills please.

01-377 8600/01-439 7001

SECRETARIES PLUS
The Secretarial Consultants

NO SHORTHAND £11,000 + NEG

A true opportunity to get involved - the last secretary was a member of the Stock Exchange and had her own clients! As secretary at these City Stockbrokers you need a good speaking voice + audio skills. Age 22+.

01-377 8600/01-439 7001

SECRETARIES PLUS
The Secretarial Consultants

PROMOTE TRANS-ATLANTIC BUSINESS RELATIONS

A valued member of this corporate finance team, you will provide PA/secretarial support to two partners involved in the venture and development capital community in Britain and the US.

Your confidence, organising ability and appreciation of office automation will enable you to prioritise a busy schedule which includes administrative and project work. Well-spoken, with a pleasant personality and smart appearance, you will also enhance client/investor relations. Aged 25 to 40 with WP, audio (and preferably shorthand) skills, you will enjoy a salary of c £14,000 depending on experience/capability.

Telephone 01-589 4422; 185/187 Brompton Road, SW3 1NE.

SENIOR SECRETARIES
THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

EXPERIENCED AND RELIABLE AUDIO SECRETARY REQUIRED

£11,000 pa

Capable of working on own initiative and operating small switchboard.

John Broomfield
& Company,
Surveyors and Valuers,
New Bond Street House,
1/5 New Bond Street,
London W1Y 9PE.
01-629 5961

(No Agencies)

CBS RECORDS INTERNATIONAL LTD

SENIOR SECRETARY

CBS Records International, based in Mayfair, are looking for a senior secretary to work for the Vice President, Business Affairs and Music Publishing. The VP who is responsible for advising CBS's affiliates on legal matters and coordinating business affairs' policies and procedures also oversees CBS's music publishing activities in Europe. He is looking for an experienced secretary to assist him in all aspects of his busy job.

You will require excellent secretarial skills, with the emphasis on audio and WP, be able to work under pressure at times, and to use your own initiative. Accuracy is essential and legal experience a definite advantage.

Excellent benefits include and extremely competitive salary, 25 days holiday, discount on records and free concert tickets. Please write with details of salary expectation and C.V., to: Ann Nicholson, CBS Records International Ltd., 1 Red Place, London W1Y 3RE.

SECRETARY

London W1 c.£10,500

Rome, Paris, New York or Hawaii - these are just some of the places where you could take your next holiday! Free worldwide accommodation is just one of the benefits you will receive as Secretary to our Director of Sales and Executive Assistant Manager at this luxury 4-star hotel.

Aged 23+, you will have minimum speeds of 80/60wpm, a calm, confident manner and be able to work accurately under pressure. In addition to attending to correspondence and arranging meetings you will on occasions be meeting and dealing with some of our VIP guests, so a smart appearance and good telephone manner are essential.

Hours are 9am - 5.30pm. The benefits package also includes a discretionary bonus (after 1 years' service), 20 days holiday and free hotel lunches.

For further information and to arrange an interview please call Mary on 01-486 4967.

medical

Design

£12,000

An exciting opportunity has arisen within a successful international design company. Working for the young innovative Managing Director you will be fully involved in all aspects of the company's work. Past experience shows that she is happy to delegate her work and likes to work as a team with her PA. On a daily basis you will be liasing internally and externally, supervising junior staff in the department, organising meetings, travel, lunches and providing a super-efficient secretarial back-up.

Ideally you will have a minimum of 2 years work experience at a senior level, preferably in a service industry. If you are interested in design, a creative environment and enjoy working as a true PA this could be the job for you.

Skills 80/50 WP experience.

01-925 0139
Recruitment Consultants

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

Executive Search

£13,500 +

This is a true P.A. role working on a one to one basis with a director of this prestigious and well-known search company.

The company is one of the top in its field - a position earned through the efforts of a tremendous team. You'll be joining at an exciting time of growth, and work with one of their most dynamic personalities. You'll be assisting day to day management of present accounts and fully participate in winning new business.

This position would most suit a candidate who enjoys a fast moving environment; is aged between 25 and 35 and who has secretarial skills of 65 wpm and WP.

If this opportunity appeals to you please ring us on 01 439 6021 to hear more.

HAZELL·STATON
RECRUITMENT SPECIALISTS

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SCDC

SCHOOL CURRICULUM DEVELOPMENT COMMITTEE

HIGHER EXECUTIVE OFFICER
Head of Senior Management Support Team
to £14,405

SENIOR PERSONAL SECRETARY
To Chairman and Chief Executive
to £11,677

EXECUTIVE OFFICER
Curriculum Support Team
to £11,819

The School Curriculum Development Committee has 3 vacancies, 2 of which support the Chairman and Chief Executive.

HIGHER EXECUTIVE OFFICER

The Higher Executive Officer will support the work of the Chairman and Chief Executive in key policy areas, the Board of Management and the supervision of the support team. Sound skills in administration, minuting and management are required, together with a knowledge of education issues.

SENIOR PERSONAL SECRETARY

The Senior Personal Secretary will support the work of the Chairman and Chief Executive. The successful applicant will possess excellent secretarial and organisational skills and be capable of liaising with key SCDC contacts.

EXECUTIVE OFFICER

The Executive Officer will work in the curriculum team providing administrative support for several Principal Professional Officers. The work will include attending and minuting meetings and conferences and undertaking research tasks.

Terms and Conditions

Salary scales are inclusive of London Weighting: HEO £11512 - £14405; SPS £9927 - £11677, EO £7397 £11819.
Non-contributory pension scheme similar to Civil Service Scheme.
22-30 days annual leave. Flexitime system.
For an application form and further details including detailed job descriptions contact:

The Personnel Section
School Curriculum Development Committee
Newcombe House, 45 Notting Hill Gate
London W11 3JB
Telephone No. 01 229 1234 x 314

Closing date for return of applications: 15 April 1988.

SECRETARIAL SPRINGBOARD

An exceptional opportunity has arisen for a bright energetic person to show their potential within an international Investment Bank based in EC2.

As a vital member of the Equities Sales team your varied responsibilities will include client liaison, involvement with settlements and confirmations and some administrative and secretarial back-up for two Salesmen. (Shorthand not essential) French useful. Salary to £11,500 + excellent banking benefits. If you are in your early 20s with lots to offer and the desire to advance your career telephone us now on 588 3535.

Crone Corkill
RECRUITMENT CONSULTANTS

Partner's Secretary

£12,250 +benefits

International firm of Chartered Surveyors has a vacancy for a Secretary to a partner in their *Mayfair* office — a sumptuous courtyard setting in Curzon Street.

Applicants must have good shorthand and typing, and W.P. experience. In exchange we offer a friendly office with good salary, discretionary bonus, *STL, LVS*, pension and medical insurance.

Please telephone, or write with c.v., to our personnel officer.
Sue Bray-Cotton
22 Chancery Lane
London WC2A 1LT
Tel: 01-405 6944

Weatherall Green & Smith
CHARTERED SURVEYORS

BILINGUAL SECRETARY (FRENCH-ENGLISH)

Outstanding opportunity with expanding Investment Company in W1. Extremely varied and interesting position within a busy management team. Good career prospects for an ambitious applicant. Shorthand essential. SALARY NEG. AAE.

Please ring: 01 629 9652

CO-ORDINATOR/ MEDICAL SECRETARY.

Full time post running the abnormal Cervical Smear service at the Samaritan hospital for Women N.W.1. Organisational ability, initiative, and an understanding manner essential since this person will deal directly with an anxious public. All facilities including W.P.provided. For further details

01-935 7952.

CITY SECRETARY

We are a small specialist Office Agency looking for another experienced secretary to join our successful and expanding team dealing with City Offices. Salary commensurate with experience.

Please send C.V to Penny Bazell

RS&P
Richard Saunders & Partners

27-32 Old Jewry London EC2R 8DQ
(NO AGENCIES)

PREMIER CREW PERSONNEL

PA TO PERSONNEL DIRECTOR

c£12,000 + package

A fabulous opportunity for a competent, graduate level secretary (S/H + audio), to join a successful retail co. as PA to its young dynamic Personnel Director.

This could well be the first step to a career in personnel management and you will need to be self motivated, well organised and have experience of working at senior level. Our clients will offer you a challenging career environment and excellent package.

For further details phone us now.

PREMIER CREW PERSONNEL
01 493 4053

LA CRÈME DE LA CRÈME

Parfums Christian Dior

require experienced

SECRETARIES

to work in our busy *Head Office*.

Are you articulate, well presented with a lively personality?

Do you possess excellent shorthand/typing speeds together with sound administration skills and the ability to work as part of a team?

If so, please forward your resume to:
Miss Sarah Lusk, 13 Grosvenor Crescent,
London SW1X 7EE, or call 01-235 9411.

DIRECTORS' SECRETARIES

£20,000 - PA TO CHAIRMAN -EXCLUSIVE !

Style, confidence, French or Italian and excellent secretaril skills will lead to a role of variety and challenge as PA to the Chairman of an International Company in Belgravia. Total commitment in a fascinating and rewarding environment.

£15,000 - PA TO CHAIRMAN -EXCLUSIVE !

Professionalism and sound secretarial experience are two of the requirements of an exceptionally brilliant Investment Banker specialising in overseas projects. With a strong understanding of priorities, he needs a flexible individual who can work well as a member of the team and yet be in the forefront of the action.

01-629 9323

SUPER WP OPERATOR £9-£10,000 EC4 CONSULTANCY

As a busy team of City Headhunters/Recruitment Consultants we need a well organised person to be responsible for our WP, this is microsoft but previous experience is not essential. If you are highly efficient aged 19-25 with fast accurate typing and would like to be appreciated for the pride you take in your work.

Please telephone Susan Perridge on 01 236 7307

DIRECTOR'S SECRETARY

Experienced and mature secretary with good all round skills including 100 wpm s/h and WP (Wordstar III) required in small friendly Head Office of public property company, to work for senior director and company secretary.

Excellent salary and benefits.

Apply in writing with full CV to:

Mr F M Howart, Company Secretary
25 Manchester Square, London W1M 5AP
No agencies please.

SALES ADMINISTRATOR

Well organised Administrator/PA required to assist Sales Director and Sales Manager of greeting card publisher in EC1. As the Director is often absent from the office, the capacity to work on own initiative is essential. Excellent communication skills needed as well as the ability to liaise with customers and the sales team. Accurate typing skills required and knowledge of word processing and Lotus 123 an advantage. Salary negotiable.

Contact Lisa Huxtable 01-242 7122
No agencies

☎ 01-481 4481

LA CRÈME DE LA CRÈME

☎ 01-481 4481

MARKETING ASSISTANT

This is an opportunity to make real use of your communication and organisational talents.

Our client is a specialist property service company and their unique management style has attracted major city institutions and international corporations; more recently, their foray into the U.S. market has proved most successful.

Our brief is to select candidates who will react well in a small team situation and who will apply the same energy and enthusiasm to their routine office duties as they would to market research and the entertaining of clients.

Professional personal presentation is important — flexibility and adaptability are the key words.

Salary is negotiable.

Skills: 60 typ
AGE INDICATOR: 26-30

**Carrington House, 130 Regent Street,
LONDON W1R 5FE. Tel: 01-437 1564**

Golden Opportunity

MacBlain Nash
WEST END
Recruitment
Consultants

BOYCE RECRUITMENT CONSULTANT

This is an outstanding opportunity for a very capable Recruitment Consultant to join this small private agency placing secretaries in permanent jobs. Ability is of paramount importance as the rewards are likely to be exceptional. Fluency in German or another European language would also be an advantage in placing bilingual candidates. Please ring Tony Boyce on 01-236 1741/1483 if you are interested.

THE AGENCY

Moulinex

BILINGUAL P.A. TO MANAGING DIRECTOR

Moulinex, the French Electrical Appliance Manufacturer requires a warm, friendly, professional French-speaking P.A. to work for their Managing Director at the Head Office of their UK subsidiary in Coulsdon, Surrey.

Candidates should be over 25 years old, with English shorthand speed of 100 WPM, French Shorthand speed of 60/70 WPM and typing speed of 60 WPM, together with a standard of French to at least 'A' level and ideally should have secretarial experience at Director level.

Excellent salary offered reflecting the seniority of this position.

Please send CV to:

Mrs G Campbell, Moulinex Ltd,
Station Approach, Coulsdon, Surrey CR3 2UD

PA to Managing Director

Excellent package to reflect importance of position.

Sapphire International plc is a market leader in the supply of microcomputer software and services. Our energetic, young Managing Director requires an executive Personal Assistant with the drive and enthusiasm to match his own.

The chosen candidate will need to exhibit a high degree of personal motivation, coupled with proven experience and the ability to manage a wide variety of situations and achieve results. Of course, superb secretarial skills are a must, as is confidence in your own ability, strong interpersonal skills and a persuasive personality.

Experience of the computer industry is not essential, but it is unlikely that anyone under the age of 25 will have had the necessary experience to fill this important appointment.

please send your curriculum vitae to:

**Kathryn Markey-Clark
Sapphire International plc
1 Coventry Road, Ilford,
Essex IG1 4QR.
Tel: 01 554 0582**

SAPPHIRE
SOFTWARE–SERVICES–SOLUTIONS

TEMPS FROM 5TH APRIL

Start the new financial year with Action at our increased rates.

SH/WP SECS	to	£7.75	per hour
WP SECS	to	£7.25	per hour
LEGAL SECS	to	£7.00	per hour
SH SECS	to	£7.00	per hour
AUDIO	to	£6.50	per hour
COPY	to	£5.50	per hour
REC/TEL	to	£5.25	per hour

90/50 min, Central London, + hol, bonus, weekly pay

If you are reliable, experienced and capable with good WP skills and SH or Audio, we can give you a choice of high-grade assignments for at least the next six months. If you're good, you'll be happy to stay with us because we are well-organised and professional. Try us and see! We also X train.

ACTION SECRETARIES PLC
(Agency)
146 Oxford Street, W1
323 0865/631 1450.

Temporary and Permanent Office Staff

PR Co-ordinator £12,000 + Car

Put your excellent communication skills and PR experience to good use as the PR representative for this young entrepreneurial media company. Travelling extensively you will be liaising closely with television companies, taking care of existing business and keeping a watchful eye for openings and new sales opportunities. A proven aptitude for administration is essential as is the freedom to travel frequently within the UK. Age: 23-30.

RECRUITMENT COMPANY

01-831 1220 5 GARRICK STREET WC2E 9AR

EXCEPTIONAL OPPORTUNITIES IN THE CITY

Baring International Investment Management Limited is an independently managed subsidiary of Barings, engaged exclusively in International Portfolio Management. We currently have the following vacancies.

SECRETARY TO THE CHIEF OPERATING OFFICER

An experienced secretary is required to work for the Director responsible for personnel matters, office administration and company operations. This is a senior position requiring confidentiality and discretion.

SECRETARY TO THE FINANCE DIRECTOR

This position incorporates the normal secretarial duties at director level, together with responsibilities to the Accounts Department. Because of the nature of the work, the applicant must be prepared to do a large amount of numerical and tabular typing.

SECRETARY TO THE SYSTEMS DIRECTOR

This position is for a secretary who is happy working in a computer environment. She will be responsible to the Systems Director, involving the normal secretarial duties at this level, and also to the Computer Department.

All these positions require excellent secretarial skills, including word processing experience (we will cross-train), shorthand, organisational ability and initiative. Duties will include arranging appointments, keeping a diary, preparing travel arrangements and schedules, maintaining a filing system, etc.

The hours are 9.00 am to 5.30 pm but flexibility is required. We are offering competitive salaries with fringe benefits, including a subsidised mortgage.

RECEPTIONIST/TELEPHONIST – LATE SHIFT

We urgently require an experienced receptionist/telephonist to operate a Monarch switchboard in our busy reception area. Other duties will include greeting visitors, booking meeting rooms, lunches, taxis and couriers.

The hours are 12.00 pm to 7.30 pm and transport home by taxi will be provided within the Greater London area. The salary is in the region of £10,000 pa with fringe benefits, including a subsidised mortgage.

**Please apply in writing with your cv to:
Lyn Townsend.
Baring International Investment Management Limited,
9 Bishopsgate.
London EC2N 3AQ.**

BARINGS

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medical

Entertainment Nationwide

£11,000

One of this country's largest and most exciting leisure companies is looking for a secretary to work for their design director. He is responsible for all their new properties from the building site through to their opening night.

His secretary will co-ordinate all his travel arrangements, and be ultimately responsible in his absence for all his projects. If you can prioritise and enjoy your own areas of responsibility, he will always delegate.

This is an opportunity for some one to learn and progress within an organisation that since going public in 1987 has developed a dynamic and agressive development strategy towards expansion which will make them the most successful leisure company this century.

80/50

01-925 0139
Recruitment Consultants

A CHALLENGING OPPORTUNITY AS PA/SECRETARY TO M.D.

A lively, adaptable PA/Secretary is required by the Director of a Market Research Plc who is M.D. of one operating company and Chairman of another. The position calls for for an experienced and versatile all rounder who enjoys variety and involvement in a very busy environment.

First class secretarial skills (W.P. essential) are required together with a mature business approach and the personality and confidence to communicate effectively with both clients and staff at all levels. An 'A' level education is desirable and the successful applicant will need to possess a high degree of numeracy.

The prospects are excellent for someone with several years experience and a strong desire to develop further in an expanding and very successful company.

Salary is negotiable and other benefits - Pension Scheme, Bonuses etc will apply.

Please write enclosing full c.v. to:

Milpro

**Mrs Gill Clark
Milpro Limited
1 & 2 Berners Street
London W1P 3AG**

Milpro Ltd is a member of the MIL Research group Plc

NO AGENCIES PLEASE

CHELSEA AREA

First Class Administrator wanted for letting luxury serviced flats ability to speak Italian and/or German and type important. Friendly atmosphere, 4 weeks holiday good salary

**Phone:
01 589 0086**

Secretary for the Marketing Director

Harrods – one of the most prestigious names in the world of retailing. We now seek a secretary to provide support to our newly appointed Marketing Director.

You must be well presented and articulate, with excellent typing and WP skills. Shorthand would be an asset, but is not essential. With a well-informed and genuine interest in the arts and media, you may also have experience of Marketing and Promotions in such areas as Fashion, Furniture and Housewares. Knowledge of Harrods itself would be useful, as would a second language, such as French or Spanish.

Above all, you must be a good organiser and have the flexibility to handle a variety of situations at all levels and to work on your *own initiative*.

In return, we offer an excellent salary and the attractive benefits package one would expect from a major retailer.

Write with full CV and current salary details to Sara Descours, Recruitment Manager, Prospects at Harrods, Knightsbridge, London SW1X 7XL.

Harrods
KNIGHTSBRIDGE

Temps – £14,200 p.a.

The best hourly rate in London for shorthand temps with WP skills

£7.80

We offer:

☆ *All our skilled temps the same rate*
☆ *Regular temporary work*
☆ *Well organised and interesting assignments*
☆ *£200 holiday bonus – no strings attached*

You need:

☆ *100 wpm shorthand* ☆ *60 wpm typing*
☆ *Two years' Director level secretarial experience in London*
☆ *Proficient WP skills on at least one machine*
☆ *Enthusiasm and a professional approach*

Please telephone **01-434 4512** *now for an appointment.*

From
18th April 1988

Crone Corkill
RECRUITMENT CONSULTANTS

CHARTLEIGH
Appointments

PUBLISHING PLUS £11,500

Enter the world of international publishing working as a secretary/PA to the Chief Executive of this young entrepreneurial company. Arranging European conferences, meetings and liaising with clients will be just part of your busy day.

SPEAKING JAPANESE £12,000

A first class opportunity exists within this prestigious fast moving company for a confident young PA with sound secretarial and administrative skills, together with fluency in Japanese. Excellent benefits and career prospects assured within this stimulating environment.

DYNAMIC DESIGNER SECRETARY £11,000

Join the Director of this City based Design company and enjoy using your audio/shorthand skills to the full, benefit from in-house WP training and become an integral member of this lively team. Call us now for further details.

PERFECT PA £10,000

An established firm of Chartered Accountants are looking for a well organised PA who is capable of using their own initiative and liaising with a wide range of clients. Here is your chance to create yourself the perfect position.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW.

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE
01-225 1777

14 GREAT CASTLE ST, OXFORD CIRCUS, W1N 1LA
01-255 3140

SECRETARY ON TRADING FLOOR
PACKAGE TO £16,000

Join the hustle and bustle of this established Merchant Bank as a Secretary to the Trading Floor Manager. Lots of involvement, administration, travel arranging and client liaison makes this an opportunity not to be missed!

PERSONAL SECRETARY 19+
£12,000 + BANKING BENEFITS

A superb opportunity for a young Secretary to become fully involved in the Personnel Department of this International Merchant Bank. The ideal candidate will have excellent secretarial skills, educated to 'O' Level standard and have a friendly outgoing disposition.

YOUNG SECRETARY IN CORPORATE BANKING
PACKAGE TO £12,000

A good opening move for an ambitious secretary to break into International Banking. If you have excellent skills (100/50), the ability to prioritise your workload and keep calm under pressure, please call us now.

CALLING SECRETARIES 18-22!
£10,000 + BANKING BENEFITS

Leading City Financial Institutions require enthusiastic, bright young things! If you have good skills, 100/50/WP experience, these opportunities will reward you with one of the best banking benefits around. Please call us NOW!

JOSLIN ROWE

Secretarial Recruitment

Bell Court House, 11 Blomfield St., London EC2. Tel: 01-638 5286

FOUR STAR SLOANE SQUARE HOTEL

You'll enjoy a variety of responsibilities, including some selling and dealing with clients, as managers secretary in this small, busy but friendly and informal office. You'll need good audio typing skills and personality as well as drive and ambition for the future. Salary £10,500 pa plus free lunch.

Phone Peter Henderson 01 730 9191

SECRETARY – W1

We need a secretary to assist in a small and very busy advertising agency. Excellent typing (WP) and telephone manner essential. Shorthand an advantage. Ideal for 2nd jobber with masses of enthusiasm and initiative. Write with CV to:

**Susannah Adorian,
25 Brook Street,
London W1.**

SECRETARY/PA

required by busy Consultant Surgeon in private group practice in W1. Considerable patient contact. Salary related to experience.

Please send CV to BOX A31.

ESTATE AGENTS SECRETARY

for busy Fulham based Estate Agents. Salary according to experience. Must have knowledge of Amstrad 1640 or similar.

**Apply Caroline,
Bishop Beamish
& Partners,
731-2433.**

Chelsea Trendsetter?

£12,000 – Fashion

Challenging, high-profile opening for a level-headed, quick-thinking and articulate individual with this fast-expanding, trendy Fashion House. Working alongside a busy, jet-setting Director you'll enjoy a wide variety of responsibility:— liaising with retail outlets and suppliers; co-ordinating extensive travel arrangements; undertaking office admin duties etc. Initiative, sound organisational ability and confident communication skills essential. Age 26-36. Good prospects. Call 01-409 1232.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

Arts, Property, PR

£8-11,000 – Reception

Unique openings for articulate, polished and socially-confident Receptionists with prestigious companies in the West End. These are high-profile positions offering a rich diversity of responsibility: – liaising with VIP clients; organising couriers; managing meeting room diaries; etc. Typing an advantage in some instances. Immaculate presentation and friendly, helpful approach essential. If you are calm, self possessed with the ability to flourish in a front-line role, call 01-493 5787 for details.

GORDON·YATES

Recruitment Consultants

Armchair Entertainment!

£14,000 – MD's Secretary

High-flying opening with this brand new, fast-expanding international Computer Video company. Working alongside their dynamic, entrepreneurial MD *in a full support role, you will be liaising with suppliers and* VIP *clients; managing a busy diary; handling a future personnel function etc. Confident skills* (90/60) *and proven admin experience essential. Tremendous prospects if you are totally committed. Age* 24-30. *Please call* 01-409 1232 *for further details.*

Recruitment Consultants to the Communications Industry

THE WORK SHOP

Champagne Cocktails

£12,000 plus free bubbly!

Due to internal promotion, our client, a distinguished and world-renowned Champagne distributor, offers a superb opening for a bright, flexible self-starter. As a key member of a friendly, highly-successful team you will be liaising with their French counterparts; organising wine tastings and PR events keeping tabs on the Sales force and co-ordinating Marketing projects etc. Confident communication skills and numeracy essential. Skills (100/55). Age 25-35. Majestic period offices. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

"GET INTO HOT WATER"

Max Pike, London's leading bathroom specialist, requires a motivated, bright, well spoken, French speaking sales consultant with typing skills, age 22+. You will be dealing with discerning clients, and should ideally have knowledge of the bathroom trade and interior design. However, candidates from other fields would also be considered, as training would be given.

Salary according to age and experience, but will not be a barrier for the right person.

Call Yvonne Collins on 01 351-7606 for further details.

FIRST CLASS EXPERIENCED SECRETARY/PA

For Director of small firm of high level international tax and financial consultants. Shorthand essential, Wang WP, new offices near Tower Bridge. Good salary neg on experience. Non-smoker preferred.

**JF Chows & Company Ltd.
51 Lafone Street, London SE1 2LX
Telephone Mrs C Smith 01 403 0787**

CENTRE FOR POLICY STUDIES

Secretary for small political research centre. Well educated, with first class typing and word processing (IBM compatible, Wordstar, Cardbox) skills. Varied and interesting position. Salary negotiable £10-£11,000 aae. Please write with C.V to

**Mrs Brooke,
8 Wilfred Street, London SW1E 6PL.**
(no agencies)

SECRETARY/PERSONAL ASSISTANT (EPSOM AREA)

Opportunity arises for a successful self-starter who would enjoy the challenge of organising and assisting in the running of the Managing Directors Office. First class secretarial skills with knowledge of wordprocessing and accounts an advantage.

This is a career position therefore a driving licence *would be an added advantage. Remuneration will* be in line with your first class skills.

£10,000 to £15,000

Please apply for early interview:

**Mr South 0737 833635
MAKE YOUR MOVE NOW!**

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ad venture

PA/ASSISTANT IN PERSONNEL You'll need SSP & SMP exp, plus gd s/h typ for this fabulous slot in the Radio world. To £12,000 for the right person.

PA TO CHAIRMAN OF COMP PROD CO, W8 More than a right hand please, someone who can always be that step ahead of a charming, dynamic and overworked boss. Gd s/h, typing and some WP, 25+, £14,000.

ADMINISTRATOR IN AD WORLD This really is a 'do your own thing' job. You'll be at the heart of the membership side of an advertising association, helping with their growth, researching, scanning, own typing and very much being well-motivated. Ideally 24ish, to £12,000 $39

SEC/ASSISTANT IN W1 PR CONSULTANCY Another 'right arm' job, working on high tech accounts. You'll attend launches, exhibitions & conferences, and be able to get totally involved. 25-30, up to £13,000.

For these and many other vacancies in the Media world, ring Jane, Bronwyn or Alex on 629-5747 at the Agency.

**ADVENTURE PERSONNEL LIMITED
12 South Molton Street, London W1Y 1DF
Tel: 01-499 8992 or 01-629 5747**

Mary Overton

ACCOUNTING/ SECRETARIAL DOUBLE ACT PAYS OFF!

It pays off in excellent salary and superb conditions in the Mayfair Head Office of one of Britain's biggest PLC's. You would be the Accounting Assistant/Secretary reporting directly to the Group Management Accountant - responsible for purchase ledger/ cash book input to the computer system, assisting with preparation of monthly accounts and handling some sec work, as well. A double act that calls for a secretary with experience in a computerised financial environment. Age up to 35 preferably under 28. If that's you, discover the pay off! BEFORE EASTER ring by 5pm tomorrow.

MARY OVERTON
RECRUITMENT LIMITED
35 PICCADILLY
LONDON W1V 9PB
01-734 7282

SECRETARY – PA

For Senior Partner of expanding West End Solicitors. Salary up to £15,000 plus bonus, plus STL.

**Please ring N E Savell
01 486 9681**

P.A./SECRETARY

For a firm of Chartered Surveyors in Holland Park. Must be personable and able to cope under pressure. W.P. knowledge essential, bookkeeping an advantage. Salary negotiable.

Telephone Angela Thompson:
01 727 0619

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JOB SLOT DRAKE PERSONNEL

ASSISTANT TO AD MANAGER

Create a niche for yourself as PA to the Ad manager. You will need to use your confident manner and good typing to liaise with photographers, typesetters, studio staff and managers. Compile info. and keep records. This is an opp. for a person looking for a demanding and interesting career.

Call Sheila Bates on 01-734 0911

DIAMONDS ARE FOREVER

£10,000 +

Spot on for the top PA who will enjoy the rarefied atmosphere of this superb jewellery and antique establishment. Combine your charm, tact, discretion and PR ability with excellent secretarial skills to enter into this fascinating world. This could be a step in the right direction

Call Virginia Deyong on 01-629 4031

MARKETING EXECUTIVE

£13,000

Yes it's true! You can use your sec expertise, confidence and presence to move into marketing this go ahead, exciting computer company's products and services. Start by becoming the "right hand" to this visionary director and reach for the stars!!!

Call Jackie Mills on 01-623 1226

PUBLISHING WHIZZ KID

£11,000

Organise exhibitions and press conferences while you assist this successful director of a prosperous American publishing company. Run the office in his absence, take over client liaison and enjoy a challenging role with fantastic prospects. WP skills essential. An excellent career move.

Call Liz Drake on 01-734 0911

TRAVEL THE WORLD

£11,000

Join this fun company and reap the benefits of fantastic discounts on your holidays and flights. All this and more can be yours when you become PA to a top director. Your excellent shorthand and numerate skills are essential. If you're interested.

Call Tracie Silk on 01-734 0911

HIGH FLYER

£12,500

Job satisfaction and involvement within this co. Based in Baker St. you will act as PA to the senior partner of this small but professional co. Enjoy a 50/50 role. Liaise with clients, supervise staff and take on as much as you can. If you have audio & WP.

Call Jo Nicholls on 01-629 4031

BANK ON THIS

£12,500

The managers of this small yet established private bank need a PA with the will to use initiative and produce reports from scratch. You'll have supervisory powers, frequent public contact and a comfortable office. Your good audio and WP skills are essential.

Call Liz Bloom on 01-734 0911

ONE TO ONE

£12,000

Benefit from looking after one young director whilst enjoying the team spirit guaranteed by the lively bunch in the office. If you like a friendly easy going atmosphere, yet enjoy the excitement of top level property deals of a successful company and have good shorthand and WP skills.

Call Mary Forster on 01-734 0911

ADVERTISING DREAMS

£11,000

So go create the job of your dreams with this expanding successful advertising company. Fully utilise your excellent Secretarial skills as PA to the Director. If you remain calm, confident and professional under pressure and enjoy using your initiative in this hectic environment.

Call Sangeeta Punj on 01-221 5072

OFFICE MANAGER – INTERIOR DESIGN

£15,000

Utilise all your excellent supervisory skills and ensure the smooth running of this international interior designers. Surround yourself with beautiful furnishings. Liaise with regional offices and meet lots of interesting people. For an immediate interview.

Call Suzanne Kenna on 01-734 0911

Be seen with the right company

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KENSINGTON
10 Pembridge Rd.,
London W11
01-221 5072

WEST END
225 Regent St.,
London W1
01-734 0911

VICTORIA
150 Victoria St.,
London SW1
01-834 0388

BOND STREET
72 New Bond St.,
London W1
01-629 4031

HOLBORN
96 High Holborn,
London WC1
01-831 0666

CITY
Plantation House,
31-35 Fenchurch St.,
London EC3
01-623 1226

CROYDON
6 Suffolk House,
George Street,
Croydon, Surrey
01-688 5698

DRAKE DRAKE DRAKE

SELL AND TRADE

£15,000 Package

One of Londons leading investment banks currently have an excellent opportunity to move into a sales assistant role supporting two very professional, very successful salesmen.

Your role will include constant liaison with individual private clients and other small companies. So much so that you will establish such a good rapport with them that they become like personal contacts. You will also be involved in taking orders, writing tickets, chasing monies, settling trades and secretarial support. This really is a very front line role in a fast moving environment.

Good organisational powers and excellent communication skills especially a confident telephone manner are essential. Financial experience or an aptitude for figures would be helpful but not essential for this exciting challenge.

Age: 20-25 Skills: -/60

City Office
600 0286
ANGELA MORTIMER

P.A. IN PROPERTY

£14,000.

This expanding Property Co. is seeking an efficient and experienced PA Sec for an interesting and Challenging role. If you are self motivated & ambitious with sound organisational skills then this fabulous career opportunity awaits you! (Rec Cons)

PUBLISHING PLUS

£13,200

As SH/Sec to the Editor of this Prestigious Int. renowned Publishing Company, you will find yourself liaising with journalists and supervising all the administration of their busy office. Unique opportunity to work in a team environment where your true potential will be fully utilized. (Rec Cons)

PERSONNEL

£12,000 + Mort Sub

A rare opportunity for an exceptional Sec who is looking for job satisfaction & career development in a stimulating environment. This position calls for commitment and self motivation. WP experience a plus! Definitely a job offering genuine prospects! (Rec Cons)

FLYING HIGH

£12,000 + Free flights

Assist the enthusiastic MD of this upmarket Airline Co and enjoy the numerous benefits on offer, including free air travel. The duties are varied and will include organising conferences, general admin & meeting VIP clients. A flexible attitude & SH skills a must. (Rec Cons)

OFFICE MANAGER

£11,000

This is a wonderful opportunity to "run the show" as Office Manager/Sec with this small but friendly co. If you are able to work on your own initiative you will find this to be a stimulating environment offering superb possibilities for a talented Administrator. (Rec Cons)

RAG TRADE

£12,000

If you are looking for a challenging position where you can make immediate decisions & act on your own initiative, work closely with the chairman of this prestigious Fashion Co. If you are bright, confident & eager to use your excellent skills then this large organisation would be happy to meet you! (Rec Cons)

PUBLIC RELATIONS

£10,000

Unlimited potential for someone with an outgoing personality to take over the organisation of the running of this friendly & fashionable Advertising & Public Relations Company as Sec/P.A. Enjoy recruitment of junior staff & liaise with VIP clients. A job with a difference! (Rec Cons)

ADVERTISING

£9,500

Our client is seeking a 'project assistant' to become fully involved in all areas of public relations and advertising. The ideal applicant will be capable of liaising with upmarket clients and typing press releases. A lively personality and initiative will put you on the ladder to success! (Rec Cons)

CITY: 01 481 2345
WEST END: 01 408 2264
VICTORIA: 01 834 7707

abbatt abbatt abbatt abbatt abbatt abbatt abbatt abbatt

Secretary

To Director of Corporate Development City

We are the UK incorporated investment arm of The Industrial Bank of Japan, a major force in the euro-markets.

We currently have an opportunity for a well-presented Secretary to work for our Director of Corporate Development and Planning. The position encompasses the full range of secretarial duties. We are looking for a person with an outgoing personality, initiative and drive and the confidence to communicate effectively.

The ideal candidate must be well educated and have excellent shorthand, typing and administrative skills. Some previous legal experience, whilst not essential may be an advantage. Age preferred 21-30.

We are able to offer a highly competitive salary dependent on age and experience, together with full banking fringe benefits package.

Please write enclosing your CV to: Julia Stead, Personnel Officer,

IBJ International Limited Bucklersbury House.
3 Queen Victoria Street. London EC4N 8HR.

HAMPSHIRE

Secretary to the County Architect

Up to £9,873 pa.

Applications are invited for the post of Secretary to the County Architect.

Applicants should be capable of providing a quality secretarial service, with excellent typing and shorthand skills and be able to demonstrate experience in high level secretarial work. Of equal importance is the ability to support the work of a busy Chief Officer, being tactful and diplomatic, and energetic and enthusiastic in your approach to work.

Good working accommodation in a pleasant office in the High Street of Winchester will be offered to the successful candidate.

We offer flexible working hours, a generous leave allowance, index linked pension scheme, and in approved cases, mortgage subsidy and removal expenses schemes.

We pursue a policy of equality of opportunity. Applications are particularly welcome from people with disabilities.

For application form and job description please contact Sue Diaper, County Architect's Department, Three Minsters House, 76 High Street, Winchester, Hampshire. SO23 8UL, telephone Winchester (0962) 847830. Closing date: 22nd April 1988.

COUNTY ARCHITECT'S DEPARTMENT

PUBLISHING SEC.

£9,000.

BOOK Publishers W.1. Req. bright Sec. seeking an interesting position in this field, Sh. useful not ess.

Details 01-499 9274
Steve Mills
(rec. Cons).

SECRETARY/RECEPTIONIST

£9,000

for Design Consultancy in W1. WP skills, good telephone manner and presentation essential. Friendly informal atmosphere, suit non-smoker, in early 20's.

Call Jill on 01-380 0990.

SECRETARY

Shorthand, good spelling, age 25/55. International importing company near London Bridge.

Contact Mr Keith:
01 407 0756 ext 17

SALES ADMINISTRATION FRENCH SPEAKING

JCD Creations Ltd - an Import/Export Distribution Company specialising in French bathrooms require an experienced energetic person to handle UK sales and liaise with foreign suppliers. Fluent French and the ability to use one's own initiative in a responsible job are essential. Promotion prospects in an expanding company are good and the position includes foreign travel plus generous annual bonus.

Salary: £10,000 pa, negotiable

Please apply to:

Paulina Richards, JCD Creations Ltd.,
16 Paddington Green, London W2 1LG.
Telephone: (01) 262 2612

SECRETARY/P.A.

An experienced Secretary/Personal Assistant is required to support the Senior Executive of the Computing Services Unit of a Major International Bank. Varied responsibility will include liaison with external organisations, travel arrangements, financial/administration services support, together with normal secretarial duties. Applicants must have had previous experience in a senior secretarial role, preferably within the banking or Computer Services field and be able to use IBM Displaywrite word processing facilities. Shorthand skills essential. Preferred age range 26 to 40. Location, Central London.

Salary circa £11k plus full Banking Benefits

Write with full c.v. to Box No. F18.

SEC/ADMINISTRATOR FOR LEISURE CO BASED IN SW3

6 month position starting 1 May
Excellent telephone manner & w/processing experience essential
Salary to £10,000 pro rata.

Please call 01-225 0121 after 4pm.

BUBBLY HARDWORKER

Wanted to build company

Business service bureau in Fulham needs charming, efficient secretary with excellent typing speeds to help us make our mark.

£8,000 +++ aae

Please call Fiona on 01-381 1292

Alltypes Business Services

Maine-Tucker
Recruitment Consultants

CREATIVE MARVEL?

£12,000

This is a wonderful chance for an effervescent, but responsible PA to utilise their organisational talents to the full... Working for the Chairman of this notorious, young Advertising Company... Your day includes organising parties, events, some admin & lots of people contact. You must be quick-witted, professional & have the ability to play any situation by ear. The other people in the young team are enthusiastic & positive. They are all willing to muck-in - are you? If you are 22-26 & have good typing, some shorthand & want a really fun, original & responsible job, why not call The Young Creative Specialists!!?

50 Pall Mall St.James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker
Recruitment Consultants

COLLEGE LEAVERS

A Career in Advertising
£7,500 + benefits + reviews

This is a rare chance to join London's smartest & friendliest Advertising Company in the West-End. Two positions have been created solely for two enthusiastic College Leavers, the same thing was done last year and the previous occupants of these two jobs have gone far ! The Company will spend a lot of time training you & encouraging you & within a short-time will promote you into the area of the company that appeals to you most. It is a wonderful introduction to Advertising. The offices are beautiful & everyone young & energetic & the Company's record for "Happy Staff" unsurpassed in the industry ! So if you have done a Secretarial Course (typing 40 wpm) and are looking for your first permanent job, call us to hear more !

50 Pall Mall St.James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker
Recruitment Consultants

IN-HOUSE PR?

£9,500 + BENEFITS

Would you enjoy a lot of Client contact?
Would you be prepared to give up a little of your free time to attend PR Events which you helped organise? Keen to learn all about the business as you go along? This job offers complete involvement - you will be working with a very enthusiastic team of young people who are really keen to help you get on. Although you must be prepared to type (anything from a guest list to an article) there is so much more for you to do! This super PR department is small and part of a highly respected Private Company, offering you limitless career scope. So, if you have good typing and are looking for a fun fabulous job this could be the start you've been searching for.

50 Pall Mall St.James's London SW1Y 5LB Telephone: 01-925 0548

WE REQUIRE A P.A. IN THE TRUE SENSE

for the Chairman of a small advertising and Public Relations group based in West London

The candidate will have all the necessary skills to adapt to a heavy and extremely varied workload.

With a range of national and international clients, the position calls for a dedicated attitude coupled with poise and personality. You will have the experience and track record to convince us of your capability.
Age range 34/40.

Please write in confidence with detailed C.V. and photograph:

Robert Vince,
Robert Vince Advertising Ltd.,
The Old Mill, Creek Road,
East Molesey, Surrey KT8 9NG.

MAYFAIR WINE MERCHANT'S MANAGING DIRECTOR

Seeks experienced and enthusiastic PA capable of working on own initiative with friendly and busy team. Must have basic knowledge of wine and good word processing/audio typing skills.
Good salary and benefits.
Non smoker preferred.

Please send CV to :

Amanda Dale,
MICHAEL DRUITT WINES,
9 Deanery Street,
London W1Y 5LF.

(No Agencies)

Junior Secretary

To £11,000 plus benefits

Our client, a highly-successful, fast-expanding Mayfair Property company, seeks a young, bright self-starter to work alongside one of their high-profile Managers. Your responsibilities will include managing a busy diary; filing; liaising extensively with VIP clients, etc. A very busy, varied role needing precise audio typing and WP skills as well as confident, outgoing personality. Age 20-25. Beautiful offices. Excellent prospects. Please telephone 01-493 5787 for further details.

GORDON·YATES
Recruitment Consultants

LEGAL SEC./CHELSEA

"If you Don't Reckon You Are Just About The Best Legal Secretary Around - Read No Further!!"

We are a fast expanding small firm in Chelsea with a workload to match. We seek two Secretaries for our Company/Commercial and conveyancing Partners and are prepared to pay for the best. The successful applicant will certainly be well-Educated, Articulate and professionally experienced.

To arrange an interview please phone David Salamons on **01-589 3426.** Your application will be treated confidentially.

VICTORIA AND ALBERT MUSEUM

Assistant in the Directors office

An excellent opportunity for a college leaver to gain first rate experience at the centre of a lively national museum.

Working with the directors secretary, you will take shorthand, do copy typing and general office duties. The salary is not fantastic but the experience is great for a first job.

Tel. Personnel Services on 938-8529/8538

for an application form and job description. Closing date 15th April.

SOUTH KENSINGTON MARKETING/PROMOTIONS COMPANY SECRETARY TO MANAGING DIRECTOR

Due to the successful growth of this young sales promotion company, the Managing Director requires a secretary with the personality and experience to handle a wide variety of tasks. What is required is total involvement and commitment, and the candidate should be 20+, well-presented, confident, numerate, with first class secretarial skills. Client contact and PC/WP administration is as important as the secretarial role. Highly demanding, but enjoyable work in informal office environment. The position is likely to be of interest to those currently earning around £8,000.

Apply in confidence enclosing CV to:
Mrs Pam Parkes
THE PRODUCT INDEX LTD
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Candidates please write with C.V to:

The Administration Director,
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Continued on page 38

LA CRÈME DE LA CRÈME

Continued from page 37

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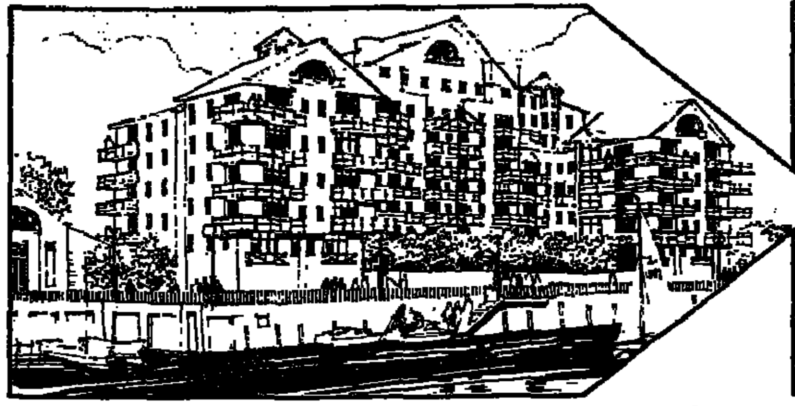

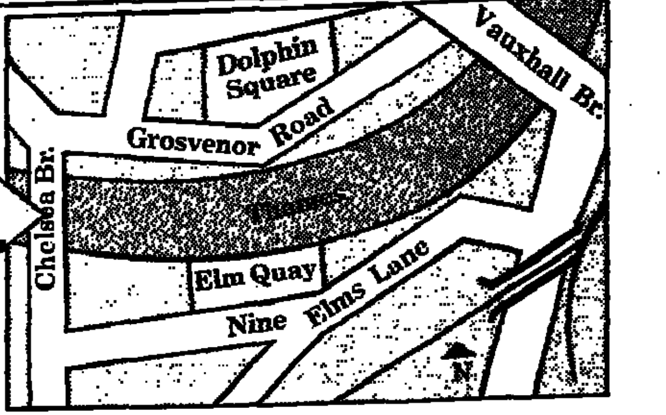

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RESIDENTIAL PROPERTY

ON THE MARKET

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■ Westenhanger Castle, near Hythe in Kent, is one of the county's most historic homes, dating back to the 12th century when one of its first guests was Rosamund the Fair, mistress of Henry II, who fled there after the Queen, Eleanor of Aquitaine, found out about the relationship. Rosamund's tower remains, and the house has since been owned by Henry VIII and Elizabeth I, as well as serving as a prison for the Kent nobility during the English civil war. The original tower, with moat, drawbridge and portcullis, remain to give the atmosphere of a medieval castle, while the modernized house within contains four reception rooms and six bedrooms. It stands in six acres which include a dovecot, summerhouse and paddocks, and it is for sale for around £ 450,000 through John D Wood & Co's Berkeley Square office and the Lyminge office of Nationwide Anglia Ashendens.

■ Thatchley, at Carshalton Beeches, Surrey, is an unusual house for the area – a thatched house built in 1922 (with its original Norfolk reed roof intact), built as a copy of a Cornish country house. The first owner was the Keeper of Tapestries at the Tate Gallery who moved there from Cornwall and wanted to be reminded of his former county. The house has two reception rooms and four/five bedrooms, in a large garden, and Mann & Co's Cheam village office is asking £302,000.

■ A fine Georgian and Regency house in the High Street of Saffron Walden, Essex, was built as an inn, The Chequers, and has played its part in the town's history. John Player, an ancester of the tobacco family, was living there in 1823 and probably played host to a new Baptist meeting which he helped to form.

Behind its elegant front door and fanlight, the Grade II-listed house has a sitting room, dining room, first floor drawing room, four bedrooms, and a walled garden. Hamptons Jennings of Saffron Walden are asking for around £250,000.

■ The riverside is always an attraction, and an imposing Victorian house at Strand-on-the-Green, London W4, has an 80-ft garden facing south-west on to the Thames and its own private mooring. The gothic-style property, designed by William Sergeant in 1878, has been recently refurbished, and is for sale at around £500,000 through Strutt & Parker's new London residential office in Sloane Street, SW1, and Tyser, Greenwood & Co.

■ A very different property in the same area is number 19, St Mary's Court, Stamford Brook Road, Chiswick, London W4, an address which does not prepare the visitor for what it describes. It is a most unusual split-level converted church tower, part of the redundant Victorian St Mary's church. Winkworth's Chiswick office is asking for offers around £450,000.

Farringdon Cottage stands on the edge of the attractive village of Farringdon, near Alton in Hampshire, and is a charming period village house which is about 300 years old in its oldest part. Built of brick, colour washed on the eastern facade, under slate and tiled roofs, the property has been added to over the years and now forms a comfortable family house with an easily-managed garden and paddock, possessing most of the attributes which are in such extremely short supply in that part of Hampshire. The accommodation includes a hall, 32 ft drawing room, dining room and morning room, while on the first and second floors there are five bedrooms, two bathrooms and a large box room. Outside there is a range of good outbuildings, and the garden includes a hard tennis court. The paddock is about two acres and the whole property amounts to over three acres. Lane Fox, from their Winchester office, are asking for over £ 325,000.

Reality takes over

By Christopher Warman

Property Correspondent

In the aftermath of last October's stock market crash, there is still a degree of uncertainty about the London residential property market. The evidence so far this year is that sales are holding up well, but there is an unmistakeable air of reality about people's hopes in buying and selling.

Reporting in Savills's spring magazine, Victoria Mitchell, executive director of the agents' London residential division, argues that in 1988 it will be the product that counts. "Absolutely prime property (meaning the best in price range and location, not necessarily the most expensive) will sell well, probably increasing in value by a further 5 per cent to 7 per cent. Unfortunately less than prime property might have a hard time. Many of these were fundamentally overpriced during 1987 and will have to drop their prices to more realistic levels to find buyers in 1988."

Savills do not anticipate "across the board" price rises in London during the year, not do they believe there will be many bargains available. "Purchasers will have the choice of either buying unmodernised property in a secondary location (noisy and unattractive by top residential standards) at competitive prices, or investing in prime property, which is never cheap, but always a good investment," Victoria Mitchell says.

To help people make their choice, two recently published property guides to London examine the capital not only area by area, but with a magnifying glass street by street.

The *London Property Guide '88* (Mitchell Beazley £9.95), edited by Carrie Segrave, gathered its prices in late December and early January, and gives a range of prices for flats and houses as well as indicating what is available of any given property.

Assiduous reading will enable the buyer to find where the bargains are (if there are such things) but will find it difficult to track down the undiscovered gems. The editor admits that the knock-on effect of one area after another becoming up-and-come has now covered anywhere within reasonable reach of the centre of town. She advises: "If you are prepared to try to get ahead of reputation follow good architecture, watch where developers are going, get ahead of improving communications, look out for where established estate agents are setting up."

The Guide gives details of transport and schools in each area, the politics of the council and the level of rates, insurance rates and parking facilities.

The second guide, *Where to live in London*, edited by Elizabeth Vercoe (Sidgwick & Jackson £6.95) follows a similar policy, and uses a star-rating system to indicate property values — three stars for "prestigious" two for "increasingly popular" and one star for those with potential and described as "good for gamblers." Have a flutter.

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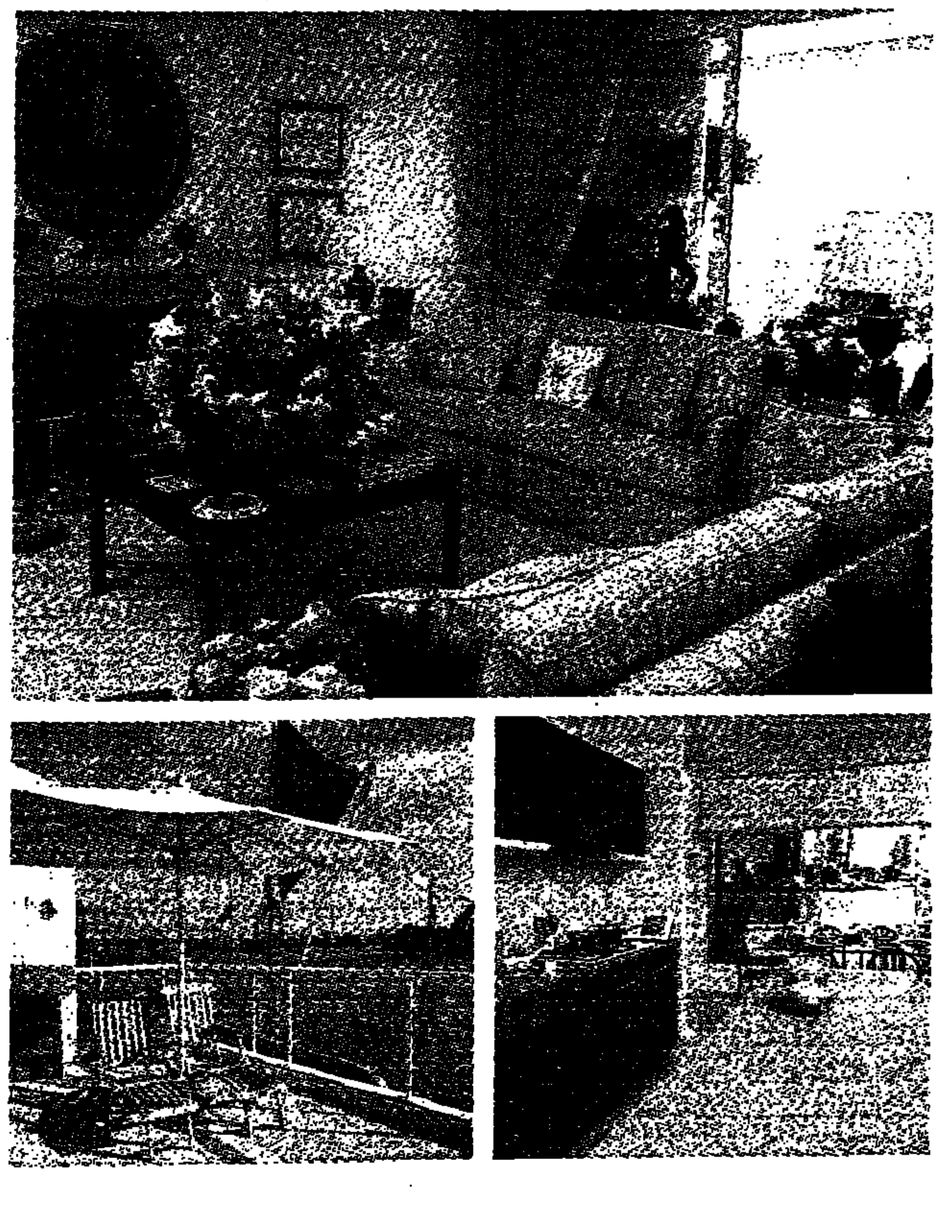

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ESSEX

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Ideal weekend business entertaining or unique private home. 4 beds, 2 baths, 2 showers, dining and sitting room, splendid sun lounge with extensive views. Office, magnificent pool area with *jacuzzi, sauna & gymnasium.* 2 stables (could be converted), all within attractive court yard and gardens.
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BROCKENHURST and Burley. To discover the three most idyllic and secret building plots in deepest New Forest, each with over 2 acres, you must see page 89 Country Life, 31st March & phone 0202 298833 (T).

CHRISTCHURCH New detached house 4 bed. 3 bath. study. large kitchen/utility. large lounge, separate dining room, dble garage, south facing garden. Available now. £225,000. Tel: 0990 24202.

CHRISTCHURCH. Stylish 5 bed hse in a lovely setting. Luxuriously fitted out. built for owner but never occupied. Close to sea, shops and schools. Excellent nearby marine sports facilities. £230,000. 04252 4566.

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Country House Division
G.A. Property Services,
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£279,500.
01 650 5008.

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SCOTLAND

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SOMERSET & AVON

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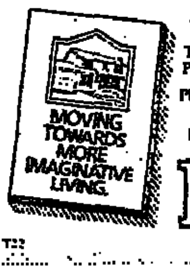
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RORENTO N.V.
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to be held on Tuesday, 19th April, 1988, at "De Doelen", Schouwburgplein 50, Rotterdam, at 14.45 hours.

AGENDA

[illegible]

RORENTO N.V.
ANNUAL GENERAL MEETING OF SHAREHOLDERS

[illegible]

AGENDA

[illegible]

BY ORDER OF THE MANAGEMENT

Dated the 30th day of March, 1988

ST. MAARTEN

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ANNUAL GENERAL MEETING OF SHAREHOLDERS

to be held on Tuesday, 19th April, 1988, at "De Doelen", Schouwburgplein 50, Rotterdam, at 9.30 a.m.

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Dated this 30th day of March, 1988

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ROLINCO N.V.
ANNUAL GENERAL MEETING OF SHAREHOLDERS

to be held on Tuesday, 19th April, 1988, at "De Doelen", Schouwburgplein 50, Rotterdam, at 11.30 a.m.

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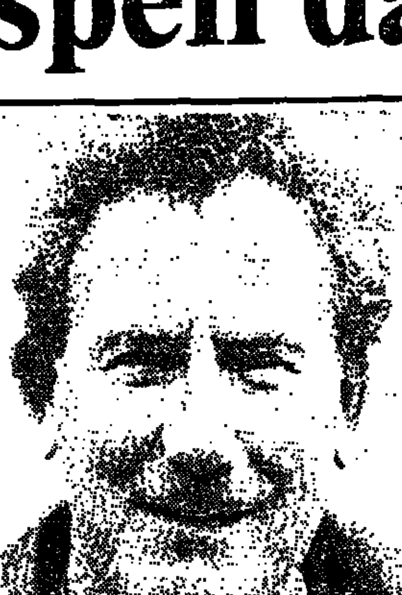
Continued on page 42

Disparate policies spell danger ahead

Tom McNab (right), the best-selling author and former British national athletics coach, warns that government policies concerning education and local authority facilities could have disastrous consequences for sport in Britain



British sport faces its biggest period of upheaval since the development of governing bodies over a century ago; the result of a series of disparate *government policies in educational*, recreational and sports provision. These possess no obvious unifying sports philosophy, and at worst could be *disastrous for British physical education*, and sport.

First, there is the Baker Education Bill. It is good to see that physical education is a foundation subject, but troubling to observe that it will probably occupy only five per cent of curriculum time, about half of present provision. There is simply no hope of delivering either fitness or skill with such a meagre allowance; 10 per cent of curriculum time is the absolute minimum.

The climate of disaffection created by the new teachers' contract can only accelerate the decline in extra-curricular sport. Unless some part of a teacher's contractual time can be assigned to it or extra payments can be made, then this vital element of our sports culture will continue to wither within.

The ability of schools to opt out of local authority control now makes their sports facilities a financial asset. If large numbers of schools opt out and raise facility fees, then many local sports clubs could be squeezed out. A more optimistic scenario is that schools will show an understanding of the social chemistry of *school and adult sport and keep fees* steady. And others, who have so far resisted after-school use of their facilities, might now, because of the income, open them to adult groups.

Against this, we must consider such liberal policies as that pursued in Birmingham by its leisure director, Jimmy Munn, who has used his schools as *community facilities*, making them available day and night to adult groups. The effect of opting out would inevitably be to take some schools out of his *control*.

However, other and more optimistic scenarios are already being written. Many sports, notably football and rugby, are aware *that the traditional club/school* relationship has changed for ever and are responding positively. Thus we are seeing at local level in rugby the development of mini-rugby and colts teams, at regional level the employment of rugby development officers, and the creation of a thousand sports-centre-based coaching centres by the FA coaching director, Charles Hughes. The Lawn Tennis Association's partnership with local authorities in building and manning a network of indoor tennis centres points the way to similar *challenge-funding* relationships with local authorities.

The privatizing of the servicing of recreation facilities also presents problems, as it is *clearly not an act of the same* nature as the privatizing of hospital laundry: if companies are to undercut local authorities in their tendering, it will be mainly *in the area of manning*.

The proprietor of a bowling alley has no need to be concerned with the needs of the unemployed, the aged, or the disabled. Nor does he have a responsibility to relate to schools. Rightly, his own concern is with profit, by providing a satisfactory service to those who can afford to pay. He may well fulfil a social function, but that it not his purpose. It must, however, be the aim of any local leisure officer.

Privatization may also have serious implications for future facility development. It is doubtful if the 1960-1980 boom in local authority leisure provision would have occurred *if councils had* been required to put their services out to competitive tender.

The work of such local authority recreation officers as Munn, John McGinley, at St Albans, and John Anderson, at Southwark, has been a jewel in the crown of British leisure. If the educational and facility changes outlined produce the worst scenarios, then much of what they hope to achieve will be impossible.

Paradoxically, the Government clearly sees sport as being an agent of social health, in the creation of community-based Action Sport and Manpower *Services Commission sports* programmes: but these have had only *modest impact*.

One of the major problems has been the use in coaching of poorly-trained men and women and the lack of any coherent private or public infrastructure within which they could work after their brief work experience. Training should come under the responsibility of Sue Campbell's excellent National Coaching Foundation and a far greater fraction of MSC programmes be devoted to it. Anything less does no service to those on the programmes or to the young people they try to serve. And jobs in recreation must be created, in the very local authorities whose services may soon be weakened.

There is clearly an increasing need for sports leaders, local authority sports *development officers and schools liaison* officers. There is, however, *little* point in such leaders increasing the level of demand if the servicing of local facilities is left simply to private sector operators who do not share the local authorities' social objectives.

Government is this year putting over *£1 million into inner-city sports* programmes. The paradox is that by pushing *local authority services and governing* body finances towards the market, the social aims of such programmes may become more difficult to achieve.

Since 1947, government aid has been a major means by which the massive contribution of sports' governing bodies to the nation's social health and well-*being has been supplemented* and focussed. For relatively small sums, millions of pounds of voluntary labour, the work of 700,000 administrators and coaches, has been effectively serviced.

Now, however, the Government is suggesting that the Sports Council gives more priority to its community role and that governing bodies increasingly look to commercial sponsorship for their funding. But even at the most conservative estimate, the Sports Council already devotes most of its budget to grass-roots programmes. *In* any case, even the sums devoted to governing bodies are directly related to grass-roots programmes, for the gallant 700,000 do not merely work for the élite.

The Minister for Sport has said that sports' sponsorship at its present yearly £160 million is merely "the tip of the iceberg". If this is to be taken literally, it means another £320 million, a total of about 15 per cent of British advertising expenditure, is *available. The* Arts Council, if it also works on the "iceberg" principle, would have to bring its sponsorship income up to about nine per cent. If we add together the *two figures*, it would mean that almost a quarter of British advertising would be given up to sport and arts sponsorship. No one with whom I have spoken in *advertising sees* this as remotely possible.

Of course, there is more money to come from sponsorship, particularly at local level. The problem is that sponsorship rarely goes to the minor sports who need it most. Neither does it usually go to low-key coaching and development programmes. Rather it makes its way mainly to televised events in sports like motor racing, snooker, horse racing and darts. None of this does much for the young gymnast, tennis-player, or athlete looking for good coaching and facilities. And even when sports *do* receive sponsorship for televised events, much of the money quite rightly goes into the staging of the events themselves, rather than back into coaching and development programmes.

Sponsorship can never guarantee sport the provision of cash on a regular basis. Long-term programmes require sustained commitment and only the Government can give this, seeing sport not as parasitical upon the public purse, but as a servant of the public good.

Better news is that the Sports Council has appointed a head-hunter to help in the appointment of a successor to John Wheatley on his retirement as director-general. But it is difficult to see a rush from captains of industry towards a salary of £38,000, and an organization *which has drifted into leaden bureaucracy*. There is a need here for a salary-review, to bring into the Sports Council high-salaried people who have been successful in *other disciplines*.

Happier rumour also has it that the Sports Council, like the Civil Service, is to be streamlined, with a greater degree of specialization. And rumour it not in Gath that its executive committee may be trimmed, with less space for the Good and the Great and more for those with direct experience of sport — *perhaps* even coaches. And rumour of all rumours, might Jeffrey Archer be the next chairman on John Smith's retirement in 1989? The introduction of *someone of* Archer's dynamism and vivacity could do more than anything I can imagine to bring British sport into the 21st century.

Paradoxically, it is an arch-Conservative like Archer who might stimulate *the* Sports Council to speak out boldly for sport, for though the Sports Council provides a channel for Government funds, it is not an agent of the *Government*. Archer would also make certain that the best lines are not left to the Central Council of Physical Recreation, which though shrill and strident, *still does* not constitute an effective political lobby for sport. His political background would be invaluable in an organization which has often been politically *naive*.

So all is not doom and gloom, though it might indeed be if the worst scenarios were to *prevail*. The Government must see physical education, recreation and sport as part of a dynamic continuum, with local authority leisure services and *governing* bodies as part of the public good. The Ministries of Education and Environment must work together to see that the link between school and adult life is seamless, going from playschool through physical education and sport into exercise programmes for the over-60s.

This is a radical Government and there are elements in sport which deserve a radical approach, not least of which is making the Sports Council more ac*curately reflect the best thinking* in British sport. The danger is that in the Education Bill, in the drive to limit the powers of local authorities, and in the *desire to make* governing bodies more sponsor-dependent, whole areas of physical education, recreation and sport will be badly damaged if worse scenarios prevail.

HOCKEY

Pakistan lap up the acclaim after win over W Germany

From Sydney Friskin, Lahore

Pakistan's resurgence was acclaimed by 15,000 spectators who watched them defeat the holders, West Germany, 2-1 *here yesterday in the Champions* Trophy Tournament. Although their lap of honour at the end of it all might have been a little premature, their position was made more prosperous *later* in the day when Australia dropped a point to the Soviet Union in a 1-1 draw.

Britain, who play *Pakistan* today, know what they can expect in crowd fervour. This was not merely a Pakistan team with a new look but one totally committed to a gruelling match in which it survived a testing period early in the second half.

Leading 1-0, Pakistan had both fullbacks, Nasir Ali and Khalid Basheer, temporarily suspended for questionable tackling within three minutes of each other, the victim in each case being Blocher.

The Germans could not capitalize on the reduced strength of Pakistan who hung on to the lead Basheer had given them in the 27th minute from a short *corner* and *increased* it through Zahid Sharif in the 20th minute of the second half after the return of the dismissed players. The West Germans came back with a goal by Keller from a short corner eight minutes before the end.

Australia, with several players including Batch, Evans and Hager all either on the sick or injured list, had only 12 fit men available and were a goal down against the Soviet Union who scored in the 28th minute through Nechayev. The Australians levelled the score 15 minutes after the interval through Stacy from a short corner and held off a late surge by the Soviet side which now has a slim chance of a medal.

● Roger Self, the team manager, said that Britain would probably play in the invitation tournament at Ipoh, Malaysia, from May 30 to June 5 as the next step in preparation for the Olympic Games. Neither he nor David Whitaker, the coach, is perturbed by the disappointing results in the Champions Trophy and Self feels assured that everything will come right for Seoul.

Trophy standings

	P	W	D	L	F	A	Pts
Pakistan	3	2	1	0	7	2	5
Australia	4	2	1	1	5	3	5
W Germany	3	2	0	1	5	3	4
Soviet Union	4	1	2	1	6	6	4
Spain	3	1	0	2	3	7	2
Great Britain	3	0	0	3	2	7	0

TODAY'S FIXTURES

7.30 unless stated

Barclays League
First division
Nottingham F v Derby ....
Second division
Swindon v Bradford (7.45) ....
Fine Fare Scottish League
Premier division
Aberdeen v Celtic ....
Dundee Utd v St Mirren ....
Hearts v Dundee ....

UNDER-15 INTERNATIONAL: England v Brazil (at Brentford, 7.0).

CENTRAL LEAGUE (7.0): First division: Huddersfield v Leeds (7.30); Liverpool v Blackpool; Sheffield United v Manchester City (7.30). *Second division:* Bolton v Stoke; Doncaster v Barnsley; Newcastle v Notts County; Port Vale v Middlesbrough; York v Scunthorpe.

SUNDAY MIRROR COMBINATION: Chelsea v West Ham (2.15); Ipswich v Reading *(3.0)*

NORTHERN PREMIER LEAGUE: President's Cup: Semi-final, second leg *(first leg score in brackets)*: Caernarfon (0) v South Liverpool (0). **Premier division:** Worksop v Chorley.

BEAZER HOMES LEAGUE: Premier division: Cambridge City v Redditch (7.45).

VAUXHALL-OPEL LEAGUE: First division: Southwick v Walthamstow Avenue. Second division north: Royston v Tilbury; Tring v Collier Row (7.45). Second division south: Chertsey v Dorking; Feltham v Eastbourne United.

RUGBY UNION

CLUB MATCHES: Coventry v Nuneaton (7.15); Cross Keys v Bridgend (7.0); Rugby v Moseley; Tredegar v Pontypool (7.0).

TOUR MATCH: Bristol v Toshiba (Japan) (7.15).

REPRESENTATIVE MATCHES: England 16 Group President's XV v Italy (at Esher, 3.0): Great Britain Fire Services v France *Fire Services (at Iffley Road, Oxford).*

RUGBY LEAGUE

SILK CUT CUP: Semi-final replay: Halifax v Hull (at Elland Road).

BASKETBALL

NATWEST TROPHY: *Final:* Portsmouth v MIM Livingston (at Aston Villa Sports and Leisure Centre, 8.0).

OTHER SPORT

BOWLS: Indoor county *match:* Middlesex v Norfolk (at Paddington).

BOXING: Tournament: York Hall, Bethnal Green.

DIVING: European Cup (at Edinburgh).

HOCKEY: Women's tour match: Lancashire v France XI (at Robin Park, Wigan, 6.30).

SNOOKER: Embassy World championship: Preliminary rounds (at Preston).

SPEEDWAY: British League: Coventry v Oxford. Wimbledon Spring classic.

SQUASH RACKETS: World junior championships (at Edinburgh).

SPORT ON TV

SPORTSNIGHT: BBC1 10 p.m.: Boxing: WBC welterwight championship: Lloyd Honeyghan v Jorge Vaca (Mex, holder) from Wembley. **Motor Sport:** Grand Prix preview of the Formula One season which starts in Rio de Janeiro on Sunday. **Football:** Round-up of news and results.

Brown in search of Masters' glory rather than financial gain

A craving for immortality

Looking ahead: Ken Brown, preparing for the US Masters

From Mitchell Platts, Golf Correspondent
Greensboro, North Carolina

Not even the tempting carrot of a $1 million prize fund could induce Ken Brown to play in the Greater Greensboro Open, which begins here on the Forest Oaks course tomorrow.

Chasing the dollar, or the pound or the yen for that matter, has never been high on Brown's *priority* list. He has a craving for immortality, which is why his one concern right now is to relax prior to his first appearance next week in the US Masters.

"I want to do myself *justice* at Augusta," he said. "There is no point in going to Greensboro, even if the prize money has been doubled this year, because it is not a course that I enjoy.

"Look I didn't come to America because the fairways are laden with dollars. I came because the tour over here offered me an exciting challenge. And I came in order to compete weekly alongside the best players in the world so that I knew I could beat the best. If I wanted to treat golf strictly as a business then I would be playing full time in Europe.

"If you are a *British* golfer and winning money is your objective then the European tour is ideal, especially now with more than £10 million at stake. But in America the weather is better and the facilities are better. I respect that in Europe you can not do anything about the conditions *but* the next step for the tour must be to improve facilities, starting with a good practice area at all venues."

Brown has remained firm in his *belief* that by playing on a regular basis in the United States he will improve his prospects of winning a major championship. He became well aware of his own shortcomings when in 1980 he admitted before teeing off in the first round of the *Open Championship at* Muirfield that he had no chance of winning even though Tom Watson and Lee Trevino were the only two players ahead of him. "I wasn't in their league," he says. "What else could I say? I had to be honest to myself and say that I could not beat the two best players in the world. That remained the case when I first came over here. I wouldn't have given myself a cat in hell's chance of winning an Open or a *US Masters. But I will go to* Augusta next week knowing that I have the game to win."

Brown took the decision to extend his golfing education in 1983 when he went to the US PGA Tour qualifying school. He passed, served his apprenticeship, and last year he climbed to 42nd place in the money list by virtue of winning the Southern Open. This season he is again among the top 50, although his winnings of £27,000 can hardly *rate as a fortune*. Brown has been in the United States for 10 weeks, travelling with his wife, Dawn, and their son Billy, and his expenses have taken care of half of his winnings.

In fairness, he has not received the kudos he deserves for his win. Certainly he is not in the millionaire class like Tony Jacklin, Nick Faldo and Sandy Lyle, who remain the only other British players to have won official US PGA Tour events on *American soil since the war.*

Brown could change all that by becoming the first British player in history to win the US Masters. If he fails then he will feel neither richer nor poorer, financially or otherwise, for the experience. He added: "All I want is to be able to sit back in an armchair when I'm 50 and know that I gave myself every chance of winning a major championship."

CYCLING

Tour takes step closer to Britain

By Peter Bryan

Britain's bid to host the start of the Tour de France in either 1990 or 1991 came closer to reality yesterday following talks between the London company, Sport for Television, and the French race organizers.

If Britain is *successful it* will mean that the Tour will start outside France at least three times between 1989 (Luxembourg) and 1992, when Montreal's plan is to link the race with the city's 350th celebrations.

Tour de France officials are at present in Canada, and an agreement is expected to be signed later this week.

Mr Alan Rushton, managing director of *Sport for Television*, which organizes the season's city centre televised professional programme in addition to the Kellogg's Tour of Britain, said yesterday that he was "optimistic" about staging the opening of the Tour de France here.

"Our plans are well advanced," he said, "and our intention will be to provide the first three days racing, initially based in the city of Westminster but later taking the riders down to the south coast."

When last year's Tour de France started in West Berlin the organizers were reportedly said to have been paid £1 million. That is the minimum figure that Alan Rushton is *looking* at for a London start.

"The funding is the key to the whole project," he said, "and unlike West Berlin or Montreal — *where public money was and* will be involved — we are basing our plans on private and industrial sources.

Continued from page 41

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ICE SKATING

Sacrifices needed to rescue a career

By John Hennessy

On the face of it, there is no cause to despair over the case of Joanne Conway, the British figure skating champion. Tenth place in the world championships in Budapest just past her 17th birthday would be expected to hold the promise of a glittering prize in the near future, particularly as three of those above her will withdraw from competition now that the Winter Olympics are behind us. And she is younger by at least 18 months than any of the others.

It would almost be a case for dancing in the streets back home in North Shields were it not for the fact that, sadly, she is patently not the skater she was a year ago.

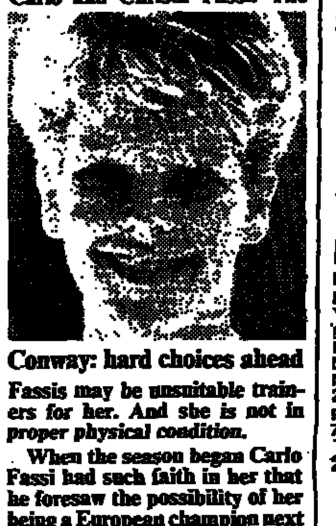
She was then a convincing tenth in her first world championship in Cincinnati. This time her form was so uncertain, so fraught with repeating crises, that it was a surprise to discover that the computer had dropped her only from eighth to tenth after the free skating.

The answer to this conundrum probably lies in the fact that almost all the skaters, even Queen Katarina, even the explosive little Japanese, Midori Ito, had been drained of all motivation by the Olympics, only three weeks earlier. The results, like the performances, could not be taken on face value.

In Calgary, when all the skaters were truly "up" for competition, Conway, a gaunt, haunted figure during the free skating, had finished twelfth.

Next year, if the International Skating Union proposal to abolish the figures is carried, she will lose the advantage conferred by her cool command of the compulsories. The prospects are not good.

Her comparative decline leads to speculation in three directions. It may have been unwise to send her from home to Colorado, at the age of 15, to train with Carlo and Christa Fassi. The Fassis may be unsuitable trainers for her. And she is not in proper physical condition.



Conway: hard choices ahead

When the season began Carlo Fassi had such faith in her that he foresaw the possibility of her being a European champion next season. Even amid all the despair surrounding her in Budapest it still does not seem too fanciful a prediction. The three Europeans who finished above her in Budapest would not present insuperable obstacles, if she were able to recover her true form.

Sally Stapleford, now established as one of the most respected skating judges in the world, also turns a critical eye on people. What she sees in Conway, or rather does not see, is a finely-tuned athlete. "Joanne's at least 10 to 14 pounds overweight," she says, and attributes it to too comfortable a lifestyle in the United States. According to the official handbook, Conway's weight is 8st 3lb. By now it is probably nearer to 9st.

Conway is, of course, at an age when the opposite sex comes sharply into focus and when parental control should be a restraining influence. The Fassis are perfectly satisfied with Conway's dedication on the ice, but they are not chaperons and have no hold on her once she has left their tutorship. They cannot be responsible for what happens off the ice in the way of social life and sensible dieting.

If, as many people now think, Conway should return to this country, the difficulty would be to find a new trainer. The lure of the dollar takes many of our best professionals abroad, but we have one with a growing nononsense reputation in Carole Bartlam, of Solihull and Sheffield, who could fill the bill.

Having tasted the good life Conway might now find it difficult to adjust to more prosaic, less privileged circumstances in this country. But, as Miss Stapleford said yesterday: "It will be a pity if she were to look back when she was 25 and think she could have been European champion, perhaps even world champion, if only she'd shown the single-mindedness needed to reach the top. But she has to accept that social life must be almost non-existent if she wants to skate like Midori Ito."

YACHTING

Thick fog and call of duty hold up series

Hong Kong — After a morning spent groping around Hong Kong Island in visibility which varied from 100 yards to 100 feet, the 40 or so yachts in the China Seas series had to be told by their race committee that there was no hope of running the second inshore race of the series yesterday (Malcolm McKeag writes).

The waters surrounding the colony were shrouded in thick fog all day. This may be the Far East's main off-shore yacht race series but the harsh pressure of business life here means that noone even contemplates taking an extra day off work to re-sail the race today or tomorrow.

Instead the race committee and most competitors go back to their offices as scheduled and the race will be sailed after the long off-shore race to Manila, where fog is less likely.

RACING: CHAMPION TRAINER AIMING TO MAKE UP SOME LOST GROUND AT HUNTINGDON AFTER DISAPPOINTING SEASON

Inde Pulse should initiate double for Henderson and Smith Eccles

By Mandarin (Michael Phillips)

With the virus before Christmas and the accident to See You Then last month, this has not been a season that Nicky Henderson will want to remember. All the more reason, then, to try and go out on a good note.

At Huntingdon today, the Lambourn trainer is fancied to make up a little lost ground by landing a double with **Inde Pulse** (2.0) and **Polyfemus** (4.30). Both will be ridden by Steve Smith Eccles.

Inde Pulse appeared to have a race at his mercy at Bangor last Saturday but the meeting had to be called off when the course became waterlogged. Now compensation awaits the six-year-old in the first division of the Sandy Novices' Hurdle and he is my nap.

At Doncaster in February, Inde Pulse started a short-priced favourite to win a similar race following a promising first run at Ascot where he finished sixth behind French Goblin.

Unfortunately for his backers, Another Schedule, from Fred Winter's stable, proved too good but only by the narrowest of margins. The fact that they drew 12 lengths clear of the third horse that day suggests that the form is a cut above average.

I also know that Another Schedule was very fancied that day because the going was right for him for the first time this season.

In the circumstances I feel that Inde Pulse, who also had good staying form on the Flat, should be capable of beating More Valley, the Winter runner this afternoon, who showed promise first time out at Stratford when she finished fourth behind Chatanoogachoochoo, Grenach and Double Calibre.

Michael Jarvis: sends Mummy's Charmer to Hamilton

Polyfemus, my selection for the second division, has done all his racing at Sandown.

After finishing second in both his races there last season, he has been mildly disappointing the twice that he has performed on the Esher track this term. However, I feel that he deserves one more chance now that he has been dropped in class and I just prefer him to A Lad Insane, who was runner-up to his own stable companion, Cashcanon, at Sandown last time out.

Paulatim, another runner from Henderson's yard this afternoon, was going like a winner when he fell at a previous meeting on this track. That obviously did his confidence no good at all because he ran poorly next time.

In the circumstances, **Pembrokeshire Lad** appeals as a better bet to win the J Medler Handicap Chase. He was brought down last time out in the Sun Alliance Chase at Cheltenham but the fact that he was deemed good enough to contest that race speaks for itself.

Following the victory of Over The Road in the National Hunt Chase at Cheltenham, **Charter Hardware** looks a decent bet to beat Trout Angler and Bumbles Folly in the Eltisley Novices' Chase.

At Southwell last month, Charter Hardware's honest endeavour finally got the reward it deserved when he just managed to hold Over The Road at bay.

On the Flat at Hamilton, the best bet should be **Mummy's Charmer** to win the Glengoyne Malt Whisky Quaich Handicap. On his final appearance of last season Michael Jarvis's sprinter went under by only a short head to Shay at Edinburgh.

The exact merit of that performance did not become clear until the first day of the new season when Shay won a handicap at Doncaster.

Norwich Castle, another Newmarket-based runner on the Scottish circuit, has the ability to finally end his losing run in the Champagne Pommery Maiden Stakes.

Blinkered first time

HAMILTON: 2.15 Laochail, Spring Palm; 2.45 Nations Lady; 4.45 Cosmic Ray.

Paulatim, one of Nicky Henderson's contingent at Huntingdon today (3.30). Michael Seely naps the eight-year-old

Scudamore to launch bloodstock venture

Peter Scudamore, the champion National Hunt jockey, is to launch a bloodstock company, probably within the next month (George Rae writes).

The limited company, which will trade as Peter Scudamore Bloodstock, has been formed by Scudamore himself, his father Michael, bloodstock agent Paul Webber and financial adviser Ted Prail.

"Our aim is to raise between £150,000 and £250,000 to begin with," Scudamore said yesterday. "I have already had plenty of interest in the scheme and I am expecting to confirm some of the capital later this week.

"The aim is to concentrate on high-class National Hunt stock, partly because that's where most of our combined expertise lies, and also because the amount of money we'll be starting with won't allow us to compete seriously in the Flat market".

The company will keep the number of shareholders on a relatively small scale. Shares can be purchased in a minimum block of £5,000, up to a maximum holding of £40,000.

"As soon as we have what we feel to be sufficient capital we are ready to go," Scudamore added. "We already have our eyes on some young stock, which when bought will be kept at my father's place."

HAMILTON PARK

Selections

By Mandarin	By Our Newmarket Correspondent
2.15 Norwich Castle.	2.15 Norwich Castle.
2.45 Anna May Wong.	2.45 Anna May Wong.
3.15 Mummy's Charmer.	3.15 MUMMY'S CHARMER (nap).
3.45 Miss Emily.	3.45 Likeable Lady.
4.15 Fond Kiss.	4.15 Massa.
4.45 Final Sound.	4.45 Final Sound.

Michael Seely's selection: 3.15 Mummy's Charmer.

Going: heavy **Draw: no advantage**

2.15 CHAMPAGNE POMMERY MAIDEN STAKES (£1,087: 1m 3f) (7 runners)

1	(5)	000000-	BE MY PROSPECT 16J (R Ross) Miss M Bell 4-9-0	B Raymond	77
2	(4)	030040-	BORDER LOCH 114J (A Wright) J Haldane 4-9-0	K Darley	72
4	(2)	04040-0	LAOCHAIL 6 (B) (A Guy) J Norton 4-9-0	J Lowe	● 99
7	(3)	33430/2-	RIVER BLUES 47J (J McLaren) J S Wilson 5-9-0	T Sprake (7)	81
8	(6)	00030/0-	SANA SONG 131J (M Mackenzie) C Parker 5-9-0	S Webster	—
9	(1)	0-	SPRING PALM 14J (B) (D Hutchinson) R Peacock 5-9-0	A Proud	—
13	(7)	/34022-	NORWICH CASTLE 146 (Int Thoroughbred Breeders) M Prescott 4-8-11	G Duffield	88

BETTING: 7-4 Norwich Castle, 9-4 Laochail, 4-1 River Blues, 6-1 Border Loch, 10-1 Spring Palm, 14-1 others.

1987: OUR HERO 4-9-0 G Duffield (7-1) R Bastiman 9 ran

FORM BE MY PROSPECT (8-0) unplaced behind Gunner Mac (7-8) at Ayr on latest start (1m 7f, hcap, £2373, soft, Oct 12, 11 ran).
BORDER LOCH (8-5) best effort a 3½l 3rd to Thank You Note (8-10) at Hamilton (1m 3f, hcap, £985, good, Jul 17, 8 ran).
LAOCHAIL (8-7), already run once this season, is best judged on 8l 4th to Golden Braid (8-6) at Nottingham (1m 2f, hcap, £3277, good to firm, Sep 28, 9 ran).
RIVER BLUES (8-12) staying on 1½l 2nd to Tildas (8-7) at Ayr (1m 2f, sell, £1052, soft, Oct 12, 4 ran).
SANA SONG (8-7) 22½l 5th to Saskia's Reprieve (7-12) at Edinburgh (1m 4f, sell, £924, good, Oct 26, 7 ran).
SPRING PALM (8-7) 22½l 5th to the very useful Orban (9-4) at Pontefract (1m 4f, £22704, good to firm, Apr 23, 8 ran).
NORWICH CASTLE (8-8) 1½l 2nd to Nugola (7-7) at Hamilton (1m 4f, hcap, £1424, soft, Nov 5, 13 ran), previously (8-11) 2½l 2nd to Palezvousfrancais (8-7) at Hamilton with BORDER LOCH (9-0) 15l 4th (1m 4f, £959, heavy, Oct 19, 5 ran).
Selection: NORWICH CASTLE

2.45 ZAREVICH VODKA SELLING STAKES (2-Y-O: £926: 5f) (7 runners)

5	(7)		NORTHERN SURVEYOR (D Blake) A Robson 8-11	J Bleasdale	—
6	(4)		ANNA MAY WONG (A Bailey) A Bailey 8-6	P Bloomfield	—
8	(1)		LINWITH LADY (P Eddell) D Chapman 8-6	S Webster	—
9	(5)		MARCHING STAR (T Fairhurst) T Fairhurst 8-6	S Whitworth	—
10	(2)	0	NATIONS LADY 5 (B) (Nation Wide Racing Co Ltd) R Stubbs 8-6	D Nicholls	—
11	(6)		NAVARRO GIRL (M Brittain) M Brittain 8-6	M Wigham	—
13	(3)		SWEET DRAGON (J Berry) J Berry 8-6	J Carroll (5)	—

BETTING: 5-2 Anna May Wong, 3-1 Sweet Dragon, 9-2 Navarro Girl, 6-1 Nations Lady, 8-1 Marching Star, 10-1 Linwith Lady, 12-1 Northern Surveyor.

1987: SIGWELLS MISS 8-6 Tyrone Williams (9-2) W G Turner 7 ran

FORM NATIONS LADY (8-9) always behind, finished 10½l 8th of 13 to Annother Sigwell (8-9) at Doncaster (5f, sell, £1070, soft, Mar 25).
ANNA MAY WONG (b April 18) most expensive horse in field costing 1750gns. She is by Music Maestro who is usually a good influence for speed.
MARCHING STAR (b April 30) cost 500gns. Half-sister to modest handicapper Elegant Bill.
NAVARRO GIRL (b April 26) cost 600gns. Half-sister to plating class maiden Rodney Bay. Sire Raga Navarro had 2 two-year-old winners last year.
SWEET DRAGON (b April 24) cost 1050gns. Half-sister to plating class maiden Gay Starlight.
Selection: ANNA MAY WONG

3.15 GLENGOYNE MALT WHISKY QUAICH HANDICAP (3-Y-O: £1,503: 5f) (5 runners)

1	(5)	02100-02	SWING LUCKY 1 (BF,D,S) (Mrs L Ward) K Ivory 9-7	J Carroll (5)	94
2	(1)	232002-	MUMMY'S CHARMER 147 (K Powter) M Jarvis 9-1	B Raymond	98
3	(3)	030443-1	PAMPERED DREAM 1 (D,S) (R Cox) A Bailey 9-8 (7ex)	P Bloomfield	95
4	(2)	001000-	WARTHILL GIRL 144 (S) (M Brittain) M Brittain 8-12	M Wigham	● 99
5	(4)	000300-4	KARLA'S STAR 1 (F,S) (J Burgess) G Moore 8-9	S Wood (7)	96

BETTING: 11-10 Mummy's Charmer, 2 Swing Lucky, 11-4 Pampered Dream, 8-1 Warthill Girl, 10-1 Karla's Star.

1987: DENSBEN 8-8 M Fry (15-2) Denys Smith 10 ran

FORM MUMMY'S CHARMER (9-0) beaten a short head by Shay (9-0) at Edinburgh (5f, £958, good, Nov 4, 8 ran).
PAMPERED DREAM (9-1) beat SWING LUCKY (9-7) 1½l at Ayr yesterday but picks up a 7lb penalty for that win. KARLA'S STAR (8-2) was 4¾l back in 4th (5f, £1646, heavy, 9 ran).
WARTHILL GIRL (8-11) best judged on 1½l beating of Vanishing Spirit (8-11) at Hamilton (6f, £1168, soft, Sep 29, 15 ran).
Selection: MUMMY'S CHARMER

Guide to our in-line racecard

103 (12) 0-0432 GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 .... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F – fell. P – pulled up. U – unseated rider. B – brought down. S – slipped up. R – refused. D – disqualified). Horse's name. Days since last outing; J if jumps, F if flat. (B – blinkers. V – visor. H – hood. E – Eyeshield. C – course winner. D – distance winner. CD – course and distance winner. BF – beaten favourite in latest race). Going on which horse has won (F – firm, good to firm, hard. G – good. S – soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

3.45 LANGS SUPREME SCOTCH WHISKY TROPHY HANDICAP (£2,050: 1m 40yd) (6 runners)

2	(4)	331120-	MISS EMILY 144 (CD,G,S) (M Hill) D Chapman 4-9-10	J Carroll (5)	83
4	(5)	01020-0	LIKEABLE LADY 6 (F) (S Dinsmore) P Haslam 4-9-4	B Raymond	87
9	(3)	120000-	PRETTY SOON 184 (F) (R Bowler) M Brittain 4-8-4	J Lowe	92
10	(2)	004000-	DEPUTY TIM 154 (G) (M Shaw) R Bastiman 5-8-2	—	● 99
11	(6)	222040-	TOP ROW 95J (J Zochonis) A W Jones 5-7-13	T Williams	86
13	(1)	00/0000-	MASTER BLOW 123J (S) (J Church) J Haldane 9-7-10	J Quinn (5)	—

BETTING: 4-5 Likeable Lady, 11-4 Miss Emily, 4-1 Top Row, 8-1 Pretty Soon, 12-1 others.

1987: LADY LA PAZ 4-9-3 Kim Tinkler (9-2) N Tinkler 12 ran

FORM MISS EMILY (9-0) last seen at best when beating Linpac Mapleleaf (8-10) a neck at Hamilton with TOP ROW (8-1) behind in 8th (1m 40yd, £1533, heavy, Oct 19, 13 ran).
LIKEABLE LADY (7-13), having his second outing this term, is best judged on 2l beating of Cheerful Times (7-9) at Wolverhampton (1m 1f, £1520, good to firm, Aug 3, 14 ran).
PRETTY SOON (8-11) put up best performance when beating Ghawwas (9-0) 2½l at Thirsk (7f, £1654, good to firm, Jul 17, 11 ran).
TOP ROW (8-4) 2½l 4th to Cool Enough (8-0) at Edinburgh on penultimate start with DEPUTY TIM (8-11) unplaced (7f, £1915, good, good, Oct 28, 16 ran).
MASTER-BLOW (8-1) moderate 9th to Lord Thatch (9-1) at Leicester (1m, £3171, soft, Oct 20, 22 ran).
Selection: PRETTY SOON

4.15 BANANA RUM MAIDEN STAKES (3-Y-O: £936: 1m 40yd) (6 runners)

1	(3)	3002-	MASSA 163 (B) (Lord Matthews) I Matthews 9-0	N Day	● 99
3	(2)	000-	PENHILL 334 (T Watts) G Moore 9-0	C Coates	91
4	(6)		SOLO ARTIST (Lord Matthews) I Matthews 9-0	G Duffield	—
5	(1)	000-	AUSONIA 177 (Mrs M Simpson) M Usher 8-11	A McGlone	—
6	(5)		FINE A LEAU (R Bowler) M Brittain 8-11	M Wigham	—
7	(4)		FOND KISS (C Cyzer) S Norton 8-11	J Lowe	—

BETTING: 7-4 Massa, 3-1 Fond Kiss, 9-2 Penhill, 6-1 Ausonia, 8-1 Fine A Leau, 12-1 Solo Artist.

1987: DEEP WATER BAY 9-0 C Dwyer (4-1) I Matthews 12 ran

FORM MASSA (9-6) at best on final start when 4½l 3rd to Gipsy Rambler (8-01) at Hamilton (6f, hcap, £1665, heavy, Oct 19, 8 ran).
PENHILL (8-11) at best on penultimate start when 2¼l 5th to Great Chaddington (9-6) at Pontefract (5f, £2129, good, April 22, 9 ran).
AUSONIA (8-9) always behind when over 10¾l 10th to Turbo Rose (8-9) at Edinburgh (1m, £1264, firm, Sep 18, 12 ran).
SOLO ARTIST is a full brother to useful 5f performer Prince Sabo and modest maiden Musical Youth.
FINE A LEAU is by French Derby winner Youth.
FOND KISS is by Young Generation out of a dam who won over 1m 4f.
Selection: MASSA

4.45 BROMISTA RUM HANDICAP (3-Y-O: £1,612: 1m 1f) (7 runners)

1	(5)	022203-	QUEENS TOUR 146 (C,G,S) (I Bell) M Brittain 9-7	M Wigham	98
2	(4)	02402-9	LADY LUSTRE 4 (J Peters) C Allen 9-5	J Quinn (5)	98
3	(2)	031320-	GOOD MEDICINE 211 (S) (S A Dinsmore Ltd) P Haslam 9-1	B Raymond	98
8	(1)	00243-	FINAL SOUND 159 (P Haslam) P Haslam 8-9	T Williams	● 99
9	(7)	003203-	COSMIC RAY 168 (B) (P Muldoon) S Muldoon 8-9	J H Brown	96
10	(3)	00000-3	SATURN MOON 2 (A McFarlane) J S Wilson 8-7	T Sprake (7)	91
11	(6)	000000-	NUTACRE 146 (M Hill) D Chapman 8-5	S Webster	—

BETTING: 2-1 Final Sound, 5-2 Lady Lustre, 7-2 Queens Tour, 6-1 Saturn Moon, 8-1 Good Medicine, 12-1 others.

1987: HUNTER'S LEAP 9-1 C Coates (2-1 fav) G Moore 8 ran

FORM QUEENS TOUR was consistent last season. On final start (9-4) was a 3l 3rd to Bank View (9-1) at Hamilton (1m 40y, £1392, soft, 5 Nov, 11 ran). Had previously (9-7) finished a ¾l 2nd to Bank View (9-2) at Doncaster (1m, sell, £1380, good, 23 Oct, 18 ran) with FINAL SOUND (8-11) 1l away in 3rd, LADY LUSTRE (8-10) a further 4l away in 4th and NUTACRE (8-7) a well-beaten 8th.
LADY LUSTRE (8-0) finished over 8l 8th to Prince of The Lake (7-12) at Doncaster (7f, £4162, soft, 26 Mar, 15 ran).
GOOD MEDICINE (7-9) at best on penultimate start when 2l 2nd to Reformado (8-9) at Salisbury (6f, hcap, £2082, good, 13 Aug, 8 ran).
SATURN MOON (8-6) 10l 3rd to Ilkomo (8-4) at Ayr on Monday (1m 2f hcap £1911 heavy 6 ran).
selection: QUEENS TOUR

Course specialists

TRAINERS

	Winners	Runners	per cent
A Bailey	7	26	26.9
M Usher	4	18	22.2
Sir Mark Prescott	7	33	21.2
M Jarvis	3	16	18.8
M Brittain	18	104	17.3
P Haslam	6	36	16.7

JOCKEYS

	Winners	Rides	per cent
J Bleasdale	7	28	25.0
T Williams	7	41	17.1
K Darley	19	121	15.7
G Duffield	15	104	14.4
J Lowe	12	95	12.6
J Carroll	4	33	12.1

HUNTINGDON

Selections

By Mandarin

2.00 INDE PULSE (nap).	3.30 Pembrokeshire Lad.
2.30 Charter Hardware.	4.00 Beau Derek.
3.00 *Elegant Bill.*	4.30 Polyfemus.

By Michael Seely
2.00 Inde Pulse. 3.30 PAULATIM (nap).
The Times Private Handicapper's top rating: 2.00 INDE PULSE.

Going: soft

2.0 SANDY NOVICES HURDLE (Div I: £1,493: 2m 4f) (22 runners)

1	P	BARNACLE BILL 27 (Mrs E Sommerville) I Campbell 5-11-3	R Campbell	—
4	0000	BURNING LIGHT 18 (Mrs J Trendell) T Casey 6-11-3	R Dunwoody	85
5	0	CELTIC LORD 44 (J Carrington) J Edwards 6-11-3	T Morgan	—
10	024034	DEBBIES PRINCE 15 (B) (Mrs D Bravery) C Bravery 7-11-3	D Gallagher (4)	86
13	0PP	GADBROOK 22 (Osborne House Ltd) R Lee 5-11-3	B Dowling	—
15	02	INDE PULSE 32 (BF) (R McAlpine) N Henderson 6-11-3	S Smith Eccles	● 99
17	400040	LOCKWOOD PRINCE 25 (Mrs J McCormack) R Frost 5-11-3	J Frost	89
18	002330	LOVER BILL 29 (Dr P Brown) M Wilkinson 6-11-3	C Llewellyn	85
20	P0	OLEANDRIN 22 (B Waddington) R Curtis 6-11-3	R Goldstein	—
21	0004-00	OTLEY 44 (G Hubbard) G Hubbard 6-11-3	R Supple (7)	—
22	0-00	PALMISTRY 99 (Exors of the late R Bradley) P Felgate 6-11-3	S Johnson	80
24	0	POPEYES MOUNT 76 (P Manners) A Turnell 6-11-3	I Lawrence (7)	—
25	000-P00	RICHISLE 18 (P Barrett) B Morgan 6-11-3	C Prince (7)	—
28	P0	TREMAYNE 76 (Miss V Zotton) T Forster 5-11-3	H Davies	—
31	0/F	CARIBBEAN 30 (R Giddens) Mrs P Sly 7-10-12	M Bastard	—
32	00-	COOPERHOLME 308 (Mrs B Squires) Mrs B Squires 7-10-12	Dale McKeown	—
37	4	MORE VALLEY 20 (Mrs G Abecassis) F Winter 5-10-12	V Kennedy (7)	88
40	244004	SPANDULAY 28 (Mrs J Wilson) J Wharton 7-10-12	S J O'Neill	88
42	0	TEAZLE 29 (Mrs D Haine) Mrs D Haine 5-10-12	G Memagh	—
44	P/	WINTER GALA 709 (Miss S Cornelius) G Enright 6-10-12	—	—
46		OXYMERON 236F (R Gilder) J Glover 4-10-8	R J Beggan	—
47	22	GOLD PAINT 19 (P Abraham) J Blundell 4-10-3	—	96

BETTING: 4-5 Inde Pulse, 9-2 Gold Paint, 5-1 More Valley, 8-1 Debbies Prince, 10-1 Oxymeron, 12-1 Burning Light, 16-1 Palmistry, 20-1 others.

1987: KINCSES 6-10-12 S Smith Eccles (3-1) N Henderson 22 ran

2.30 ELTISLEY NOVICES CHASE (£2,262: 3m) (18 runners)

5	432321	CHARTER HARDWARE 33 (G,S) (Charter Racing Ltd) J Edwards 6-11-8	T Morgan	82
13	0-43310	TROUT ANGLER 14 (S) (P Trant) Miss P O'Connor 7-11-8	—	● 99
14	00002F	AH HELLO 19 (Middleton Aggregates Ltd) J Jenkins 7-11-1	—	75
16	034000	BALITO 33 (G) (M Marsh) D Barons 7-11-1	N Hawke (7)	78
19	21/2-F02	BUMBLES FOLLY 18 (C,S) (C Lewis) D Barons 7-11-1	P Nicholls	90
25	303343	GEORGIAN BAY 21 (S) (Mrs M Oliver) M Oliver 8-11-1	R Dunwoody	80
28	3P-000P	JON PIPER 33 (J Howard) B Morgan 10-11-1	C Prince (7)	70
32	000P02	LOCKNER LAD 12 (S) (D Heath) R Parker 8-11-1	M Furlong	77
33	0F0-F0P	MANASSASS 18 (Mrs P Harris) P Harris 6-11-1	D Skyrme (7)	—
37	02F-4P6	MISHRIF 11 (S) (J Bird) A Moore 6-11-1	W Morris	77
38	32UP4F	ORCHID BAY 30 (B,S) (R Sims) Mrs J Pitman 11-11-1	W O'Callaghan (7)	79
42	40PPP4	ROBERT HENRY 12 (Mrs P Hargreaves) Mrs P Hargreaves 12-11-1	Mr T Grantham	83
45	P-F00F2	THE NIGELSTAN 19 (V) (S Powell) P Hedger 7-11-1	M Richards	94
46	2/0UP-P0	VALLEY SO DEEP 20 (S) (J Brown) D Gandolfo 10-11-1	M Ahern (4)	71
49	04BP	LUCKY LOUSE 18 (Mrs F Parkes) M Oliver 8-10-10	E Buckley	72
50	P-PP0	RYMER'S FANCY 30 (T Dancer) J Chugg 7-10-10	M Bowlby	—
51	00/F-PF0	THAMES AIR 23 (Mrs P Fairbarns) Mrs S Richardson 8-10-10	S Cowley (7)	—
52	00442U	CUDDY DALE 12 (G Hubbard) G Hubbard 5-10-5	R Supple (7)	91

BETTING: 4-6 Charter Hardware, 6-1 Bumbles Folly, 8-1 The Nigelstan, 10-1 Cuddy Dale, Trout Angler, 16-1 Ah Hello, 25-1 others.

1987: (Div I) GENERAL CHRYSON 7-11-1 R Rowe (6-1) J Gifford 16 ran
(Div II) BORDER LAD 6-11-1 R Dunwoody (Evens fav) M Oliver 10 ran

Course specialists

TRAINERS

	Winners	Runners	per cent
J Edwards	6	16	37.5
M Banks	3	10	30.0
N Henderson	7	36	19.4
D Gandolfo	6	35	17.1
T Casey	5	31	16.1
F Winter	6	38	15.8

JOCKEYS

	Winners	Rides	per cent
S Smith-Eccles	14	61	23.0
P Scudamore	6	36	16.7
H Davies	8	48	16.7
S Shilston	3	20	15.0
E Buckley	3	21	14.3

Only qualifiers

3.0 WARESLEY CONDITIONAL JOCKEYS SELLING HANDICAP HURDLE (£877: 2m 100yd) (12 runners)

3	1-000PP	MY MYRA 19 (G) (P Conway) B Richmond 6-11-10	C Richmond	95
4	00P	REGENCY SQUARE 89 (Mrs A Thom) D Thom 5-11-8	—	—
5	0-F100U	ROBERT FROST 12 (G) (C Harvey) G Gracey 6-11-8	M Cassidy	● 99
6	0P000	SCOTCH HALL 12 (S M Demolition Ltd) W Kemp 6-11-7	T Storrar	—
7	0-00002	ELEGANT BILL 19 (A Sheppard) R Curtis 5-11-6	S Mason	98
10	20P-032	BUTE BOUQUET 148 (A Gervis Ltd) R Juckes 6-11-2	J Osborne	88
11	030	MAID MALEEN 23 (C Widman) C Widman 4-11-2	R Vaughan	—
13	PF0	CONNAUGHT BROADS 95 (Dr S Foster) M Charles 5-11-2	M Sharratt	—
14	0-P40PP	KALIMPONG 23 (O Henley) Mrs P Townsley 6-11-0	M Hoad	—
15	020-043	LA MOLINILLA 20 (C Pointon) Miss S Wilton 5-11-0	D Pike	93
17	2P0P0	BAILEY'S TOPLINE 21 (P Thompson) A Potts 4-11-0	T Potts	85
19	0P0000	FRIENDLY BEE 18 (S) (C Hague) B Richmond 6-11-0	G Lyons	—

BETTING: 6-5 Elegant Bill, 5-2 Robert Frost, 5-1 La Molinilla, 10-1 Bute Bouquet, 20-1 Scotch Hall, 25-1 Maid Maleen, 33-1 others.

1987: K O ISLAND 4-10-5 J Lower (1-2 fav) M Pipe 12 ran

3.30 J MEDLER LTD HANDICAP CHASE (£2,910: 3m) (13 runners)

1	31F10B	PEMBROKESHIRE LAD 14 (S) (T Warner) R Lee 7-12-1	M Price (7)	92
2	0BU-00P	MARCOLO 89 (S) (D Ferguson) P Ransom 11-11-11	Miss V Williams (7)	87
3	1/FF-0F0	PAULATIM 37 (G,S) (G Johnson) N Henderson 8-11-9	J White	93
8	1/000F-2	IT'S ONLY A JOKE 26 (F,S) (Mrs M Kelsey Fry) T Forster 10-10-13	H Davies	93
9	P-00P02	POLAR SUNSET 36 (B,D,F,G,S) (C MacSwiney) T Forster 10-10-12	C Llewellyn	● 99
12	22P22P	MISTER CHRISTIAN 30 (S) (C Lewis) D Barons 7-10-10	P Nicholls	92
14	00004F	STONEY CREEK 26 (B,G,S) (E Banks) K Bailey 8-10-5	—	98
17	F-0P0F0	FUNCHEN VIEW 18 (S) (A1 Paper Plc) M Oliver 8-10-2	E Buckley	84
18	110440	TOPHATTER 14 (D,G) (M Shine) R Hodges 8-10-0	B Powell	92
20	P01P	KENSTONE 14 (D,S) (M Wooldridge) D L Williams 9-10-0	—	87
21	4UP3U3	EVEN DEEPER 26 (B,S) (R Beeson) J Blundell 8-10-0	—	84
24	PU0000	VALMAI 14 (R Ledger) R Ledger 9-10-0	Mrs N Ledger	—
25	F-3F200	WORDEL 27 (Mrs R Murdoch) Mrs R Murdoch 10-10-0	R Goldstein	93

Long handicap: Kenstone 9-12, Even Deeper 9-12, Valmai 8-13, Wordel 8-11.

BETTING: 7-2 Stoney Creek, 4-1 It's Only A Joke, 5-1 Polar Sunset, 6-1 Pembrokeshire Lad, 13-2 Paulatim, 8-1 Tophatter, 10-1 Even Deeper, 12-1 others.

1987: HOMESON 10-10-9 R Rowe (100-30 fav) J Gifford 7 ran

4.0 COPPINGFORD HANDICAP CHASE (£2,414: 2m 4f) (10 runners)

2	411103	FORESTDALE 25 (C,D,F,G) (Mrs M Wates) C Wates 10-12-1	H Davies	88
4	4U1121	BEAU DEREK 36 (CD,G,S) (W Spink) T Barron 8-11-9	C Grant	90
7	0-1P243	LARRY-O 18 (B,D,G,S) (D Andrews) F Winter 8-11-4	B de Haan	● 99
9	0F4212	SUPER EXPRESS 30 (G,S) (S Williams) D Barons 7-11-3	P Nicholls	91
11	231010	KILSYTH 46 (G,S) (M Pointon) Miss S Wilton 9-11-0	S Davies (7)	91
15	212120	VAGUELY ARTISTIC 12 (B,BF,C,D,F,G) (G Hubbard) G Hubbard 6-10-9	R Supple (7)	88
16	U0F3P0	OGDEN YORK 18 (F) (R Ellis) J Jenkins 7-10-7	—	92
18	2PFP-FP	BOLD ACCLAIM 18 (S) (J Joseph) J Joseph 7-10-4	J Frost	—
21	21PF/0P	THE FRUIT 30 (D,F) (R Ledger) R Ledger 9-10-0	Mrs N Ledger	—
26	P0/P-P00	BALTIC CALL 23 (Miss N Berry) Miss N Berry 9-10-0	R Goldstein	92

Long handicap: The Fruit 9-11, Baltic Call 8-8.

BETTING: 11-4 Vaguely Artistic, 7-2 Beau Derek, 4-1 Forestdale, Kilysth, 6-1 Super Express, 8-1 Larry O, 12-1 others.

1987: SILENT ECHO 12-10-3 R Dunwoody (6-1) A Blackmore 9 ran

4.30 SANDY NOVICES HURDLE (Div II: £1,476: 2m 4f) (22 runners)

2	03P02	A LAD INSANE 19 (Miss S Wills) K Bailey 7-11-3	—	92
3	0	ARMCHAIR RIDE 137 (Mrs S Jones) Mrs D Haine 6-11-3	G Memagh	—
5	00-000	BIRDTOWN 34 (J Hancock) M Skinner 5-11-3	S Woods (4)	—
6	4	BOLD CARL 34 (D Greig) D Greig 5-11-3	Dale McKeown	—
7	003/030	BRUNAN 91 (G Hubbard) G Hubbard 6-11-3	R Supple (7)	85
9	000	FOUR FROM THE EDGE 36 (A Armitage) D Nicholson 5-11-3	W Humphreys (4)	—
11	00-0000	GARTHMAN 16 (J Measures) P Felgate 5-11-3	S Johnson	75
13	240P/0	GOLDEN RAPIER 26 (G) (Southern Racing Ltd) D Barons 7-11-3	P Nicholls	83
18	0U0-PP	PIONEER RUN 32 (Mrs S Paul) W Paul 8-11-3	D Skyrme (7)	—
19	22-00	POLYFEMUS 40 (BF) (G Johnson) N Henderson 6-11-3	S Smith Eccles	● 99
23	2023P	PYLEIGH COURT 88 (Mrs M Bradley) B Smart 6-11-3	R Dunwoody	80
26	2/00030	RUSTY LAW 40 (M Banks) M Banks 6-11-3	D Skyrme (7)	79
27	0-00	SPACE CHASER 21 (P Bowlby) P Bowlby 5-11-3	—	—
28	04033	SPEAKERS CORNER 25 (Baxter & Walsh Ltd) M Wilkinson 5-11-3	C Llewellyn	86
30	00-P000	WEIRPOOL 16 (H Spooner) W Kemp 6-11-3	S Shilston	—
31	0000-00	WILLIE THE MOON 214 (Whiteoaks (Racehorses) Ltd) J Harris 5-11-3	K Sims	—
32	P0	CELTIC CONTESSA 23 (T Melki) R Hoad 5-10-12	M Hoad (7)	—
33	PPP	FRENCH PATH 22 (D Bell) D J Bell 6-10-12	M Jenkins	—
41	32000	PRIDEAUX 27 (B) (S Wadsworth) J Bukovets 4-10-8	—	83
42	0P0	THINK DESIGN 26 (Mrs S Green) A Moore 4-10-8	Candy Moore (4)	—
43	22040	TIBER RIVER 26 (Mrs D Babbington) F Winter 4-10-8	P Scudamore	98
44	03	LADY TIKI 25 (F Gilman) R Weaver 4-10-3	J Burton (7)	82

BETTING: 3-1 A Lad Insane, 7-2 Golden Rapier, 5-1 Speakers Corner, 6-1 Lady Tiki, 13-2 Polyfemus, 10-1 Tiber River, 12-1 Rusty Law, 14-1 others.

1987: GREAT GANDER 4-10-10 P Scudamore (9-4) J Spearing 20 ran

Midnight Count in fine recovery

By George Rae

Midnight Count performed a remarkable escape act to win the Royal Ordnance Handicap Chase at Sandown Park yesterday.

Disputing the lead with Royal Stag at the Pond fence — the third from home — Midnight Count was severely hampered and brought to a virtual standstill by that rival's fall directly in front of him.

By the time Midnight Count had disentangled himself from Royal Stag, Kilbrittain Castle had dashed into a 10-length lead. However, Peter Hobbs gathered Midnight Count and steadily reduced the deficit.

Jumping into the lead at the last, Midnight Count quickened away up the hill to beat the fast-finishing Far Bridge by 10 lengths.

"That's it for this season. Now we'll have to try and work out his best trip for next year," Josh Gifford, the winning trainer, said of Jim Joel's eight-year-old.

"I don't want to force him to stay. That's not his game," Gifford went on. "That's a mistake I made with him a couple of seasons ago.

"I think Mr Joel would love to have a crack at the Queen Mother Champion Chase and there's no reason why Midnight Count shouldn't improve further. He's still very lightly-raced."

Tom Morgan was another jockey to distinguish himself, in his case on Castle Warden in the Piper Champagne Alanbrooke Memorial Handicap Chase.

Castle Warden made an appalling blunder two out, but Morgan sat tight and coaxed his mount back in front on the run-in to beat Western Sunset by six lengths. "He'll come back here for the Whitbread next month," John Edwards, the winning trainer, said.

Edwards went on to outline his plans for the Grand National meeting at Aintree which begins next week. "I wouldn't exactly say I was sending a team," Edwards said. "But Pearlyman runs in the Captain Morgan Aintree Chase and Little Polveir goes for the National."

Majestic Buck and Ronnie Beggan — "the most relieved man on the course," he said after ending a losing run of 43 rides — took the British Aerospace Rapier Novices' Chase from Orwell Times.

"He would have gone to Cheltenham for the Sun Alliance Chase, but he knocked himself 24 hours before the race," Simon Christian said.

"He has been entered at Ascot and Liverpool next week, but we'll have to see before we commit ourselves. He loves good ground and if it does dry up, then I might well keep him going."

Peter Scudamore scored on his only ride of the day, the Peter Cundell-trained Tarconey in the Piper Right O' The Line Handicap Chase.

The Royal Artillery Gold Cup was won by Coolcotts, trained by Lieutenant-Colonel Robert Symonds at Larkhill and ridden by Sergeant Major David Warren on his fourth ride under Rules.

Coolcotts, however, was helped when the favourite Hot Fever, the eventual second, made a serious error turning out of the back straight from which he never truly recovered.

● The BBC has reached agreement with the Aintree Racecourse Company Limited to cover the Grand National meeting until 1995. The existing agreement expires after next week's meeting and the new agreement will be effective immediately to cover 1989 and the following six years.

Results from three meetings

Sandown Park

Going: soft

2.0 (2m 4f 68yd ch) 1, TARCONEY (P Scudamore, 12-1); 2, Clara Mountain (H Davies, 7-2 jt-fav); 3, The Argonaut (S Shilston, 7-1). ALSO RAN: 7-2 jt-fav Bishops Yarn (pu), 5 Kelly's Honor (4th), 11-2 Dudie (6th), 11 Wily Yeoman (5th), 20 Yacare (ur), 33 Kyoto, Bluecher (f). 10 ran. 4l, 12l, sh hd, 20l, 12l. P Cundell at Newbury. Tote: £13.00; £2.70 £1.40, £1 90. DF: £34.00. CSF:£49.68. Tricast: £287.98.

2.30 (2m 4f 68yd ch) 1, MAJESTIC BUCK (R J Beggan, 6-4); 2, Orwell Times (G Bradley, evens fav); 3, Tenesaint (Mrs J Saunders, 8-1). ALSO RAN: 14 Bara Peg (f), 33 Hasty Diver (f). 5 ran. 5l, 1½l. S Christian at Lambourn. Tote: £2.50; £1.40, £1.30. DF: £1.70. CSF: £3.26.

3.0 (3m 118yd ch) 1, COOLCOTTS (Mr D Warren, 33-1); 2, Hot Fever (Mr T Holland-Martin, evens fav); 3, De Pluvinel (Mr J Trice-Rolfe, 9-1). ALSO RAN: 5 Redenham, 10 April Prince (ur), Next Best (4th), 12 Ashlone (pu), 25 Turn Blue (6th), 33 Optimum (5th), Cricket Wood. 10 ran. 7l, 8l, not recorded, 12l, 3l. Lt-Col R Symonds at Larkhill. Tote: £40.70; £8.20, £1.10, £1.80. DF: £34.10. CSF: £62.68.

3.35 (3m 118yd ch) 1, CASTLE WARDEN (T Morgan, 6-4 fav); 2, Western Sunset (H Davies, 5-2); 3, Memberton (R J Beggan, 11-2). ALSO RAN: 7-2 Lunedale (4th). 4 ran. NR: Galway Blaze. 6l, 10l, 6l. J Edwards at Ross-on-Wye. Tote: £2.20. DF: £2.80. CSF: £4.99.

4.10 (2m 18yd ch) 1, MIDNIGHT COUNT (Peter Hobbs, evens fav: Michael Seely's nap); 2, Far Bridge (G Bradley, 14-1); 3, Kilbrittan Castle (K Mooney, 9-1). ALSO RAN: 13-8 Royal Stag (f), 16 Hiz (4th). 5 ran. 10l, 8l, ½l. J Gifford at Findon. Tote: £1.80; £1.30, £3.40. DF: £11.70. CSF: £11.59.

4.40 (2m 4f 68yd ch) 1, DRIVE ON JIMMY (Mr P Harding-Jones, 2-1 fav); 2, Gentle Approach (Mr J Wrathall, 4-1); 3, Royal Jet (Mr J Harley, 7-1). ALSO RAN: 8 Mayanncor (4th), 10 Bright Oasis (ref), Swift Melody (pu), 14 Kingswood Kitchens (6th), 33 Water Rock (pu), 50 Swinging Moon (pu), Churches Green (5th), King Vw. 11 ran. NR: Burn Nooka, Galileo, Ribot Star. 2l, 20l, 2l, 2l, 2l. Mrs E Heath at Royston. Tote: £3.20; £1.50, £1.40, £2.10. DF: £5.70. CSF: £9.17.

Jackpot: not won (pool of £14,079.10 carried forward to Kempton on Saturday)

Placepot: £14.70

Ayr

Going: heavy

2.0 (1m 2f) 1, TREYARNON (P Burke, 14-1); 2, We'll Meet Again (J Adams, 16-1); 3, Pathero (P Barnard, 14-1). ALSO RAN: 11-10 fav Astunes, 6 Space Trooper (5th), 10 In A Spin (6th), 12 Quick Dancer, 16 Mighty Supremo, Mrs Mainwaring (4th), 20 Needwood Nymph, Brodie, Murillo. 12 ran. 2½l, nk, 10l, 2l, sh hd. P Monteith at Rosewell. Tote: £5.60; £2.80, £2.70, £1.80. DF: £72.80. CSF: £180.19. Tricast: £2,832.85. 2m 31.38s.

2.30 (1m) 1, QANNAAS (R Hills, 5-2 jt fav: Our Newmarket Correspondent's nap); 2, Mizal (R Cochrane, 5-2 jt fav) 2; Camden Knight (M Birch, (8-2) 3. ALSO RAN: 5 Fighting Gorytus (4th), 14 Flattering News (5th), 25 Pichon, 33 Act Of Treason, 50 Le Guerrier, Jackandora (6th). 9 ran. 4l, 2l, ½l, 12l, 7l. H Thomson Jones at Newmarket. Tote: £1.80; £1.60, £1.10, £2.10. DF: £3.40. CSF: £8.15. 1m 57.26sec.

3.0 (1m 5f) 1, SILK THREAD (Dean McKeown, 12-1); 2, Gunner Mac (L Charnock, 11-4 fav); 3, The Footman (D Nicholls, 3-1). ALSO RAN: 11-2 Minizen Lad, 13-2 Pit Pony (4th), 9 Old Hubert (6th), 12 Vickstown, 16 Lullaby Baby (5th), 33 Special Settlement. 9 ran. 4l, 8l, 4l, 2½l, 3l. R Whitaker at Wetherby. Tote: £53.50; £9.60, £1.70, £1.10. DF: £22.00. CSF: £41.95. Tricast: £114.59. 3m 23.53sec.

3.30 (7f) 1, THOMAS LENG (M Wigham, 7-2 jt fav); 2, Meine Vonne Lady (J Carroll, 4-1); 3, Running Fortune (K Fallon, 33-1). ALSO RAN: 7-2 jt fav Order Paper (4th), 4 Rangers Lad, 10 Swiss Ball, 12 Decoy Express (5th), 20 Puno, 33 Prolific (6th). 9 ran. NR: Misleat. 6l, 1l, 2½l, 15l, 2½l. M Brittain at Warthill. Tote: £4.20; £1.30, £1.70, £9.40. DF: £4.80. CSF: £16.16. 1m 40.53sec.

4.0 (6f) 1, JEFF HARRIS (P Burke, 14-1); 2, Mariza Grande (S Wood, 8-1); 3, Zimmermann (S Buckton, 6-1). ALSO RAN: 4 fav Storm Runner (5th), 9-2 Instate (6th), 11-2 Mubdi, 7 Rose Loubet, 8, Arroganza (4th), 10 Flotena, 33 Jakahe Bell, 50 Snowy's Boy. 11 ran. ¾l, 1l, 4l, 1½l, 2½l. P Monteith at Rosewell. Tote: £12.80; £2.50, £3.20, £3.00. DF: £23.80. CSF: £113.52. 1m 24.55sec. Bought in for 5,000gns.

4.30 (5f) 1, PAMPERED DREAM (P Bloomfield, 6-1); 2, Swing Lucky (R Cochrane, 3-1 fav); 3, Donovan Rose (Dana Mellor, 11-2). ALSO RAN: 7-2 Karla's Star (4th), 5 Golden Fantasy, 15-2 Fool To Cry (5th), 14 Baldarius, 16 Shelly's Folly (6th), 20 Kabcast. 9 ran. 1½l, hd, 3l, 2½l, ½l. A Bailey at Newmarket. Tote: £3.70; £1.70, £1.10, £1.50. DF: £7.30. CSF: £24.32. Tricast: £98.32. 1m 08.75sec.

Placepot: £465

Sedgefield

Going: good to soft

2.15 (2m 4f hdle) 1, Maelkar (M Dwyer, 1-3 fav); 2, La Margarite (15-2); 3, Navos (33-1). 15 ran. 5l, 7l. J J O'Neill. Tote: £1.40; £1.20, £1.60, £14.10. DF: £3.00. CSF: £4.60.

2.45 (2m 4f ch) 1, COMEDY FAIR (L Wyer, 4-7 fav); 2, Spritebrand (7-1); 3, Impertain (14-1). 12 ran. 2½l, 20l. M H Easterby. Tote: £1.60; £1.30, £2.10, £2.30. DF: £4.40. CSF: £5.90.

3.15 (3m 600yd ch) 1, La Boeuf (J O'Gorman, 9-4 fav); 2, Met Officer (11-4); 3, Sealed Offer (10-1). 6 ran. 2l, 10l. D Lamb. Tote. £2.60; £1.30, £2.00. DF: £4.40. CSF: £8.33.

3.45 (2m ch) 1, Orbital Manoeuvers (R Crank, 6-1); 2, Tactico (14-1); 3, Jody's Boy (5-1). Kevino 6-4 fav Kevino. 9 ran. NR: Topon. 5l, 5l. P Blockley. Tote: £7.10; £1.60, £2.80, £1.10. DF: £29.70. CSF: £72.67.

4.15 (2m hdle) 1, Dream Academy (Peter Caldwell, 7-1); 2, Boutzdaroff (10-11 fav); 3, August (7-2). 8 ran. 8l, 6l. Mrs G Reveley. Tote: £7.50; £1.60, £1.10, £1.50. DF: £4.20. CSF: £13.20. Tricast: £23.74.

4.45 (3m 600yd hdle) 1, Fair Bavard (A Charlton, 11-4 fav); 2, Knight's Heir (7-1); 3, Chupchase (6-1). 14 ran. ½l, hd. N Bradley. Tote: £3.60; £1.60, £1.70, £2.00. DF: £8.20. CSF: £21.32. Tricast: £97.19.

Placepot: £9.10

OFFICIAL SCRATCHINGS: Seagram Grand National Handicap, Liverpool: Charter Party, William Hill Scottish National, Ayr: Write The Music, Duncombe Prince, Tophatter. All engagements (dead): Royal Bank Air, Folinski, Morice, Park Run, Quality Chorister, Pridden Jimmy.

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- **Saturday night out at the theatre in Bristol for *West Side Story*, followed by a champagne dinner.**
- **Grandstand seats for the show jumping on Sunday.**

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To enter, study the five questions below, *write the answers on* the entry form, complete it with your name and address, and send it to:

Whitbread championships competition,
Sports Department,
***The Times*,**
1 Pennington Street,
London E1 9XN.

The winner will be the sender of the first correct entry drawn from all those received by the closing date. All entries must arrive by Monday, April 11.

THE QUESTIONS

1. Who is the only rider to have won Badminton three times in succession?
2. Which horse and rider are the reigning three-day event world champions?
3. Richard Meade is the only British rider to have won an individual Olympic gold medal. In which year and on which horse did he win it?
4. In which year and on which horse did the Princess Royal become the European champion?
5. Which horse and rider are the reigning individual Olympic gold medal winners?

ENTRY FORM

NAME ....
ADDRESS ....
....
....
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TELEPHONE ....

ANSWERS

1 ....
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2 ....
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3 ....
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4 ....
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5 ....
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CONDITIONS OF ENTRY

Employees (and their relatives) of Times Newspapers Ltd, Whitbread and their agents are not eligible for entry. The Sports Editor's decision is final. No correspondence can be entered into.

John Blunsden looks at a major development in Nigel Mansell's world championship challenge in 1988

The sweet smell of success for Judd

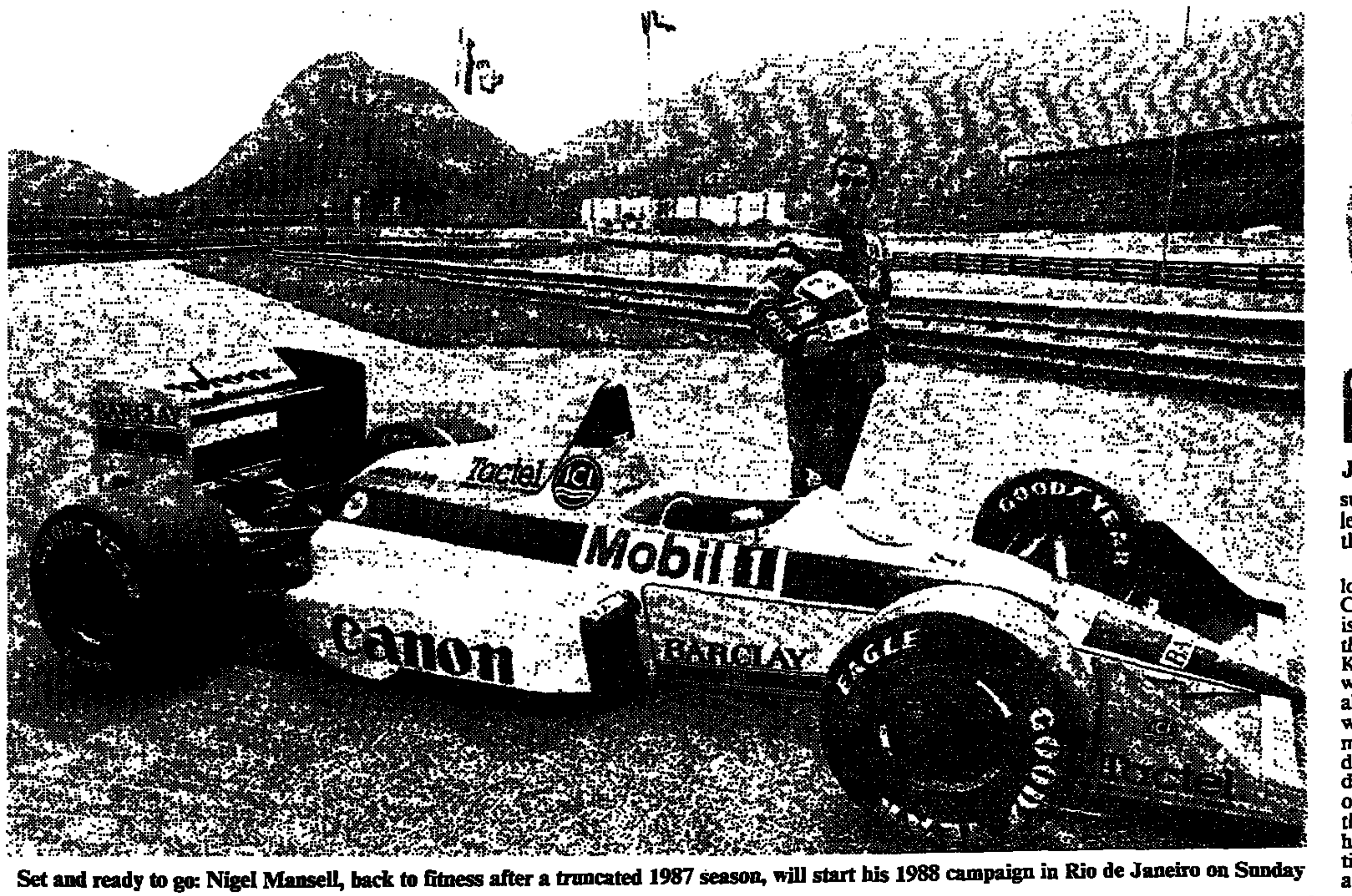
This year a new word has entered the Grand Prix vocabulary, and it is likely to be used frequently in the context of Nigel Mansell's efforts to secure that elusive world championship. The 3½-litre, normally-aspirated V8 engine, which will power his Formula One Williams, will carry the name JUDD on its cam covers, as will the similar car of his new team partner, Riccardo Patrese, the Marches of Ivan Capelli and Mauricio Gugelmin and the Ligiers of Rene Arnoux and Stefan Johansson.

To some of his new customers, John Judd, aged 45, may appear to be a newcomer on the Grand Prix scene, but in fact his journey through motor racing has come full circle. He first came in contact with the sport as a draughtsman with Coventry Climax, who earned their bread and butter by making fire pumps and fork lift trucks, but made headlines as engine suppliers to Formula One teams.

Jack Brabham was one of their customers, and when Climax withdrew from motor racing in 1966, Judd joined him to run a workshop in Guildford to look after the preparation and development of the Australian Repco engines with which Brabham and his team began the "3-litre" formula so successfully. And that year Brabham became the first driver to win the world title with a car carrying his own name, his previous two championships having been won with the Climax-powered works Cooper team, in 1959 and 1960.

Shortly before he retired from the cockpit and returned home to Australia, Brabham's lease at Guildford expired. He was about to sell his racing team (it is now owned by Bernie Ecclestone) but he was determined to retain an interest on the engineering side, so he set up Engineering Developments Limited, with John Judd, who became a minority shareholder, in charge. Today they still occupy the same 8,500-sq ft site on a small industrial estate in Rugby, although Judd is now the majority shareholder and clearly revelling in the challenge which his new role as Formula One engine supplier offers him.

Despite their racing background, much of the company's early days was spent on general engineering work, but by the mid-1970s they had built up a thriving business rebuilding customers' Ford Cosworth DFV engines which by then most teams were operating. "This was our turning point," Judd recalls, "because it was lucrative business and the profits which we made from it enabled us to finance the development of the VW engine for Supervee racing — mainly for the American market — and later for Formula Three".



Set and ready to go: Nigel Mansell, back to fitness after a truncated 1987 season, will start his 1988 campaign in Rio de Janeiro on Sunday

Meanwhile, Sir Jack Brabham's long and friendly association with Honda had borne fruit in other directions. He had used Honda engines for his Formula Two team in the 1960s with spectacular success, and when the Japanese company decided on a European comeback in 1980, it used Engine Developments' premises as a UK base and shared the company's design and development facilities for this programme.

Clearly, Judd developed an excellent rapport with Honda during this period, and in 1982, when the Japanese decided they would like to produce a 3-litre Honda Formula One engine, Engine Developments was entrusted with the project after Honda had laid down the basic design parameters. However, the unexpected success of the new breed of turbos effectively killed this project as Honda realized that it too, would need to take the turbo route into Formula One, and elected to do so in-house.

This left Engine Developments with a 3-litre V8 engine and nowhere to race it, so Honda gave permission for Judd and his team to develop a lower-powered Formula 3000 version, now known as the AV, as well as a 2.65-litre turbocharged derivative (the BV) for Indy Car racing. Until now, the former has carried the Honda name and the latter has been known as a Brabham-Honda engine, but henceforth both will be called simply Judd.

Now comes the 3½-litre Judd CV for Formula One, the result of a rapid redesign last year when it became clear that there would be a shortage of engines in 1988.

The March team was the first to place an order and was the first to test a Judd engine in a 1987 chassis last October. Ligier, too, made an early decision to change to Judd engines and it became clear that Engine Developments' 30-plus staff would be fully occupied in servicing the needs of the three formulae.

Then came the bombshell of the Williams-Honda split, and suddenly 1987's most successful team was a Judd customer. "Naturally, it was an offer we couldn't refuse," Judd says. "I went to Austria in August for what I thought was a routine Formula 3000 meeting with Honda and found myself talking Formula One instead. I realized that all had not been well between them, but they had had so much success together that I thought they would stick together for another year".

The Williams contract means that 50 Formula One engines must be built by mid-season, and close to 30 of them by April. "We have frozen the specification, and everyone knows that the top priority this year is supply. We aim to be scrupulously fair to our three customers, giving them equality of supply and service as far as it is possible to do so. If we do come through with something extra, I suppose the first engine to get it would go to the team presently doing best, but we would go all-out to supply the next two to our other customers."

Going all-out at Rugby means working round the clock. There are no plush carpets or expensive furniture anywhere on the premises, the office area borders on the primitive and the reception area almost non-existant. But behind security-locked doors is an impressive display of sophisticated machinery, much of it computer-controlled and able to work a "night shift" unattended. "It's fail-safe insofar as if there's a failure it will shut itself down," Judd explains, "but unfortunately it doesn't know if it's made a machining error!" So far, it seems, there has been no such disaster.

Engine Developments has had to set itself a punishing schedule, but it will achieve it provided it gets the proper support from outside suppliers. "That's our main problem right now — we have to keep on their backs all the time."

Judd: Formula One experience

Understandably, the Judd CV looks outwardly similar to a Ford Cosworth V8 in many respects. "It is inevitable, I suppose, because they are both 90-degree V8s and Keith [Duckworth] got it just right when he laid out the positioning of all the external components — it was a completely logical arrangement. But our engine is very different internally — cylinder dimensions, the cam drives and so on — it is both lower and lighter than the DFZ. We also think we have a little more power, although time will tell — I think we are in for a very open season, but one in which we can be quite competitive.

"Of course, the turbos will probably shine in qualifying, but their extra 40 kilograms of weight and only 150 litres of fuel will make things very different in the race," Judd says.

Success, though, for Engineering Developments, will inevitably heighten a problem which is difficult to resolve: where to move next. "We're getting near the limit here on space, but we must remain in the same area so as to retain all our staff, which is vital. The trouble is, the only site big enough is right near the sewage farm, and the stink is unbelievable.

"I love my work — I like to think we all do here — but to be breathing that stuff all day is something I can't contemplate, so I guess we're stuck where we are until they do something about it."

Meanwhile, the sweeter smell of success could be just around the corner for Judd and his partner, Sir Jack as they make their return to the Formula One scene and provide the power behind Mansell and Co. Here come the Judds.

CRICKET

Marshall plenty to prove on return

From Richard Streeton, Georgetown, Guyana

Pakistan are able to choose a full-strength side for the first time on the tour when the fifth and final Cable and Wireless one-day international takes place here today. Malcolm Marshall is expected to make his first appearance for the West Indies this winter and Viv Richards will be the only notable absentee from those likely to play in the first Test match, starting on Easter Saturday.

Marshall has plenty of incentive to re-establish himself as the spearhead of the West Indies attack. First, he incurred criticism for resting from the World Cup and the tour to India. Then came troubled weeks when Barbados struggled under his leadership, and recently, a knee injury has prevented him bowling at his fastest for nearly a month.

Richards's appetite for the game remains undiminished following his enforced absence for an operation. He has practised with zest and followed nets with tennis at the hotel and is clearly delighted to be back. At the moment, he says he is 99 per cent certain of playing in the Test, but intends to miss the one-day game.

Though the Pakistanis lost the first four one-day games, they have been in buoyant mood since they had much the better of things in the four-day match with the Board XI at the weekend. It was hardly an ideal itinerary for them to start with a succession of limited-overs matches in different territories as they settled down.

The programme was agreed last year by Pakistan officials who later lost their jobs in the board shake-up that followed the controversial England tour. Intikhab Alam, the present manager, believes it would have been preferable if the teams had played all the one-day internationals after the Test series, as England and New Zealand recently did.

Wasim Akram, the left-arm pace bowler, has managed only six overs on the tour so far and today will show whether, as claimed, he has finally thrown off the lingering effects of recent operations.

Ijaz Faqih, the replacement off-spinner, has settled quickly after his two-day journey and is another facing a stiff challenge.

Faqih is match-fit from regular cricket at home and it is intended that he should play both today and in the Test match.

His presence also shortens the Pakistan tail further. When summoned to Ahmedabad in similar circumstances last year, Faqih made a century batting at No. 8 in the fourth Test against India.

WEST INDIES (from): C G Greenidge (captain), D L Haynes, R B Richardson, P V Simmons, A L Logie, C A Best, C L Hooper, P J L Dujon, M D Marshall, A H Gray, W K M Benjamin, C A Walsh, B P Patterson and E L C Ambrose.

PAKISTAN (from): Imran Khan (captain), Mudassar Nazar, Ramiz Raja, Shoaib Mohammad, Javed Miandad, Salim Malik, Ijaz Ahmed, Saleem Yousuf, Ijaz Faqih, Wasim Akram, Abdul Qadir, Aamer Malik, and Naveed Anjum.

Jones sets Sri Lanka too difficult a target

Sharjah, United Arab Emirates (Reuter) — Andrew Jones, who made 85 from 98 balls, and Ken Rutherford, whose 65 included eight fours, were largely responsible for New Zealand's match-winning total of 250 for 8 against Sri Lanka in the Sharjah Cup tournament yesterday.

New Zealand, who won by 99 runs, must play the Sri Lankans again tomorrow for a place in Friday's final against India, who qualified by winning their opening two games.

New Zealand quickly overcame the loss of their captain, Wright, to the second ball of the match, as Jones added 94 with Vance, who made 45 before becoming the first of five run-out victims.

Jones, who hit a six and four fours in an innings which won him the man of the match award, then joined with Rutherford in a decisive partnership of 103 for the third wicket.

Sri Lanka fielded well and their opening batsmen, Kuruppu and Gurusinghe gave them a solid start. The score reached 93 before the second wicket fell but then they lost four wickets for 18 runs

SCORES: New Zealand 250 for 8 (50 overs) (A H Jones 85, K R Rutherford 65), Sri Lanka 159 (42.5 overs) (D S B P Kuruppu 46, D N Patel 3 for 22)

Lancashire capture

The Western Australia fast-medium bowler, Chris Matthews, has signed to play for Lancashire in the coming season. Allan Border has described Matthews as the best strike bowler in Australia. He took 57 wickets to help his state side win the Sheffield Shield.

He has played in two Test matches, both against England. Lancashire moved for him after being turned down by Dennis Lillee. He will be used to ease the pressure on Wasim Akram, who is unavailable for the first three games of the season.

Matthews will probably make his debut when Lancashire open their Britannic Assurance championship season against Worcestershire on April 21.

He will be available for all midweek matches and Refuge Assurance Sunday League games and will also play for Little Lever in the Bolton League.

RACKETS

Combined honours for Marlborough

By William Stephens

Marlborough won the Public Schools championship in impressive style at Queen's Club, London, yesterday when Guy Barker and Alister Robinson defeated Richard Gill and David Penfold, of Tonbridge, 15-4, 15-13, 18-17, 15-7. Marlborough also took the cup for second pairs — David Bevan and Thorold Barker beating Jocelyn Trusted and Harry Eddis, of Eton, 15-3, 15-5, 15-8, 15-4.

The win over Tonbridge was by no means as clear cut as had seemed likely in the first game, when Robinson served through to 14-0.

Marlborough, exhibiting brilliant strokes, generated searing pace in the rallies, but Tonbridge were not overawed. Both Gill and Penfold showed a fine eye for the ball and frequently returned their opponents' hardest-hit shots with advantage. This ready response induced mistakes by Marlborough as they lowered their margin for error and began to hit down.

Although Marlborough led 14-8 in the second game, Tonbridge closed to 13-14 but were unable to keep the momentum going. Tonbridge's greatest challenge came in the third game when Penfold's crisp serving and Gill's robust double-handed backhand strokes earned them game point at 17-14. Barker's calm resolution in the service box saw Marlborough home, and they were never seriously threatened thereafter.

RUGBY UNION

Barbarians squeezed into choosing dozen new caps

By David Hands, Rugby Correspondent

Suefino Bettarello, the Italian stand-off half who was unable to take part in the World Cup last year, will join the Barbarians visit to Wales this weekend. Bettarello played against both Cardiff and Swansea last year and was a success with the Cardiff crowd, not only for his goal-kicking and general play but for the unsuccessful attempts by the public address system to pronounce his name.

He is a member of a party which includes 12 new Barbarians, a reflection of the difficulties even the most famous invitation club in the world faces when competing for players at a time of year when so many attractive options are open to them.

It does give the Barbarians the chance to honour players who may not have won international recognition but have given long and faithful service: Mogg, the Gloucester wing and an England B player, is such a one. This is his first appearance and his experience, over 11 years, contrasts with the raw speed and youth of the other wing, Hackney, the Loughborough University student who has played this season for English Students and the Penguins.

Thomas, the Coventry scrum half, is also called up along with Howe, the Bedford hooker, who will have Orwin, his club and England captain, alongside him. Ballymena, in their centenary season, will also enjoy the recognition of Smith, the hooker, whose turn may yet come for Ireland.

- Bristol, the John Player Special Cup finalists, will field only five of the XV which beat Moseley in the semi-finals when they play the touring Toshiba club at the Memorial Ground tonight. The Japanese have won only once in three games.

April will be a hectic month for Bristol who will be implicated in the re-arrangement of postponed first division league games. The chances are that they will apply for their own league game with Harlequins, scheduled for April 16, to count instead in the cup final a fortnight later: certainly this reflects the Harlequins view. Normally Harlequins play all their home games after Christmas at the Stoop Memorial ground but because it is Bristol's centenary season, the game had been agreed for Twickenham.

It will help resolve a variety of problems if Leicester win the first division championship on Easter Monday, by beating Waterloo. Not that the chasing group, which includes Wasps, Gloucester and Waterloo, has given up the ghost yet. But if the championship is out of reach, then it is only the teams liable to relegation, along with Sale, who need worry about playing all their postponed games. Harlequins hope to guarantee safety by beating Nottingham, the early pacemakers, at the Stoop on Friday.

Leicester have made a judicious selection for the side to help Ballymena celebrate their centenary on Saturday: Dodge returns to the centre after a hamstring injury, and has Hare and Cusworth, his fellow internationals, for company. But there will be several changes for the XV to play Waterloo two days later.

Among them will be the return of Wells and Evans, who will play against Cardiff for the Barbarians on Saturday, and no doubt of Underwood, who is due to play for the RAF against the Army.

BARBARIANS TOUR PARTY: S Hodgkinson (Nottingham), P Thorburn (Neath and Wales), S Hackney (Loughborough), B Evans (Leicester), R Mogg (Gloucester), E Kennedy (Watsonians and Scot), C Laity (S Glamorgan Inst), S Bettarello (Treviso and It), S Barnes (Bath and Eng), J Griffiths (Llanelli), S Thomas (Coventry), A Buchanan (Llanelli and Wales), D Young (Swansea and Wales), G McGuinness (Hawick and Scot), S Smith (Ballymena), M Howe (Bedford), J Orwin (Bedford and Eng), M Moylett (Shannon and Ire), C Gray (Nottingham), J Wells (Leicester), S Hodgson (Vale of Lune), G Rees (Nottingham and Eng), R Wainwright (Cambridge University), A Macfarlane (Fylde).

England open with match against Italy

England's representative schools fixtures begin today when a Rugby Football Schools Union President's XV, chosen from the 16-group players who provide back-up to the full international side at this age level, play Italy at Esher (David Hands writes).

It is a valuable game for the Italians before they meet England in the schools international at Cheltenham on Saturday. Yorkshire provide six of England's team while three more of their players appear today. On Saturday, too, England's 18-group side will be in La Rochelle to play French Schools, the first of their four internationals this season, while the lower age group have an encounter in France on May 14, in Lille.

RFSU PRESIDENT'S XV (v Italy, Esher): D Ketteringham (Stamford); L Davidson (Durham), D Eddie (Silcoates), A Scott-Somers (Leeds GS), J Belton (Durham); G Glynne-Jones (Merchant Taylors), M Burke (Roach Valley HS); W Folkes (Truro), A Packer (Burleigh), D Richards (Shiplake), M Kelley (Park House), R Cable (Vyners), R Bramley (QEGS Wakefield), B Jones (Dartford), G Mee (Wydean).

ENGLAND 18-GROUP (v Italy, Cheltenham, Saturday): P McCarthy (Ermysted GS); N Flavell (Wolverhampton GS), G Stokes (Batley GS), G Thompson (Warwick), D Boyle (Ralph Thoresby), K Bracken (Stonyhurst), T Ellis (Trent College); J Dobnalek (Latimer), J Black (Kirkham GS), P Callow (Oakham), J Griffiths (Crossley Heath), N Keating (Sevenoaks), D Mitchell (Richmond), J McCann (Silcoates), D Bourne (Friary Grange).

Confidence is high in the Ballymena camp

By George Ace

Bangor and Malone, who both completed their Ulster Senior League programme undefeated — Bangor winning a memorable play-off by 15-12 — were kept apart when the draw for the semi-finals of the AIB Ulster Senior Cup was made yesterday. Malone have to play NIFC, the section two champions, who accounted for senior opposition in the quarter-final by defeating CIYMS. It will not have been lost on the Ormeau side that Malone had an almighty quarter-final struggle against Dungannon, another section two team, and needed extra time before getting through on their own Gibson Park ground last Saturday.

Bangor were drawn against Ballymena, who are back in the groove with their pack firing on all cylinders. Confidence is growing at Eaton Park that in this, their centenary year, the club may yet win the remaining senior trophy. Trevor Ringland, captain, is not letting his out-of-character performance against England get him down and he was among the scorers against Queen's University in the quarter-final.

Ringland said: "Bangor will be a tough match. But we will be ready for them and the attitude at the club after last Saturday was that we didn't really care who we were paired with."

SEMI-FINAL DRAW: NIFC v Malone (at Ravenhill, April 9); Bangor v Ballymena (Ravenhill, April 16).

Probyn is ruled out

Wasps, who have still not given up hope of winning the first division title, have made two changes to their side for the Courage Clubs Championship match at Waterloo on Saturday. Probyn, the England prop who injured a shoulder in the John Player Special Cup semi-final against Harlequins last Saturday, is replaced by Warner, while Rigby, the flanker, returns for Rose.

Coventry's championship game with Wasps has been re-arranged for April 13. Originally scheduled for March 5, Wasps demerited that game because a number of their players were on international duty. The London side probably regretted the decision — it won 20-4.

Harlequins, with four changes to their side, face Nottingham at the Stoop Memorial Ground on Good Friday looking for a good result to ease their relegation worries. They will not be helped by the fact that Carling, the England centre, is unavailable because of Army duties. His place is taken by Smith.

TENNIS

Dallas cash in on bygone glories

From Rex Bellamy, Tennis Correspondent, Dallas

Boris Becker and Pat Cash, the past two Wimbledon champions, are among the eight starters for this eighteenth edition of the Dallas-based World Championship Tennis organization, sponsored by Buick. Only seven matches are scheduled but the total prize money is £286,000. The first prize is £114,000.

In matches scheduled to finish in the early hours of this morning, Cash was drawn against Brad Gilbert, who beat Becker in the United States championship last September, but has recently been bothered by a bad ankle. Becker had to take on Andres Gomez. The winners clash tomorrow and a five-set showdown between Becker and Cash would be a particularly welcome prospect.

In the other half of the draw the pairings are Tim Mayotte versus Yannick Noah and Stefan Edberg versus Martin Jaite, who was first reserve and replaced Mats Wilander. The winners meet on Friday. The only match left will be what has become known as "the shoot-out at high noon" on Saturday.

No previous winner is taking part. The most obvious absentees are Ivan Lendl, who is recovering from a stress fracture in his right foot; Wilander, whose legs demanded rest after his long and strenuous final with Jimmy Connors at Key Biscayne on Sunday; and Connors and Miloslav Mecir, who both failed to qualify.

The qualifying system, based on Grand Prix performances, is a contrived, weak substitute for the independent WCT circuit that used to end with this play-off in "Big D". WCT has since come under the Grand Prix umbrella and the Buick event is mandatory — which tends to put some players off — for those who qualify.

It is all a far cry from the early WCT years, which accelerated the introduction of open competition, and showed the world how to run a professional circuit using the trappings of show business for big occasions. The WCT contributed much original thinking in those days to provide a basis for the professional tennis of today.

Ken Rosewall beat Rod Laver in the first two finals, both of which were great matches. The players then spared nothing. They were acutely aware that it was up to them to "sell" the game to an expanding public. Nowadays, some celebrities tend to take their huge rewards and pampered life-styles for granted.

It would be over-stating the case to suggest that this week we are inspecting the crumbling relic of a once-proud monument to a revoluntionary era: the 1970s. WCT still knows how to put on a show. This is still a classy event. But WCT has lost its independence and there is not much room in the game these days for the pioneering zeal that inspired everyone associated with the early WCT circuits.

Moreover Lamar Hunt, the man behind WCT, has bigger problems on his mind. The Hunt brothers — Lamar, Bunker, and Herbert — are multi-millionaire oil and gas barons who also tried to corner the silver market. But silver and oil prices plunged and the brothers have long been entangled in financial and legal difficulties.

That over-simplifies the case. But it identifies a further cloud over the future of a tournament that, though still distinguished, has lost much of its original sense of purpose.

RUGBY LEAGUE

Coal digs in £120,000

By Keith Macklin

British Coal yesterday declared its £120,000 support for the scheme designed, in the words of the Rugby League chairman, Bob Ashby, "to make amateur Rugby League a national game by our centenary year of 1995."

Launching the sponsorship, which will be spread over three years, Sir Robert Haslam, chairman of British Coal, said: "Every time I go underground at a pit, the miners want to talk about rugby league. Other sports don't come into it, so when we decided to go into sponsorship there was only one real choice."

The £120,000 will support the Rugby League Foundation, a newly-formed charitable trust, with support from the Rugby Football League, the British Amateur Rugby League Association and the Sports Council, which aims to develop youth rugby league in three main developments.

A British Coal National Youth League will be established, with teams combining youth players from both professional and amateur clubs. Centres of excellence will be established to find and coach the best young players in each area, and a sum will be set aside to develop the 13-a-side code among young players in areas of Britain as yet untouched by the spread of the game.

- Tonight at Elland Road, Halifax and Hull try again to settle their Silk Cut Challenge Cup semi-final, following the fiercely fought 0-0 draw at Headingley on Saturday.
- Oldham, the second division title chasers who will soon become the first public limited company in the rugby league, have vital talks in Manchester tomorrow with accountants and solicitors who specialise in company law, on the launching date for their shares. Oldham, on the brink of financial collapse a year ago, hope to raise £500,000.

FOOTBALL: LOWER DI

Toshack does his bit for exports

From Clive White
Madrid

Britain's reputation abroad which has been somewhat [illegible] this season by the fall from grace of exiles like Terry Venables, Mark Hughes and Ian Rush, is almost certain to be redeemed here tonight [illegible] spiritual home of European football. The reason [illegible] optimism is simple. [illegible] backing both the [illegible] Spanish Cup final at the Bernabeu stadium.

That in itself should be an indication that British exports are still enjoying [illegible] and none more so than [illegible] Toshack, the Welshman who manages Real Sociedad, the second most successful team in Spain and strong favourites to defeat Barcelona in the final.

[illegible]

Buoyant Ballyn

BOXING

Tate forced to climb out of world of drugs

[illegible]

هكذا من الاهل

FOOTBALL: LOWER DIVISION CLUBS START SURGE FOR WEMBLEY CELEBRATION

Toshack does his bit for exports

From Clive White
Madrid

Britain's reputation abroad, *which has been somewhat tarnished this season by the fall from grace of exiles like Terry* Venables, Mark Hughes and Ian Rush, is almost certain to be redeemed here tonight in the spiritual home of European football. The reason for such optimism is simple. Britain are *backing both the runners in the* Spanish Cup final at the Bernabeu stadium.

That in itself should be an *indication that British exports* are still enjoying some success, and none more so than John Toshack, the Welshman who manages Real Sociedad, the second most successful team in Spain and strong favourites to defeat Barcelona in the final.

That Real are so much preferred says as much about Barcelona's decline as the revival of the San Sebastian club under Toshack's leadership. For a club like Barcelona there can be no excuses for failure and this season verges on disaster. Should Barcelona lose tonight it is highly probable that for the *first time in their proud history* they will fail to qualify for European competition next season.

Indeed, the dishonour of relegation looms a good deal larger than the glory of Europe. Barcelona are 12th out of 20 in the league and of their eight *remaining fixtures five are away* and two of the three home games are against Real Madrid and Real Sociedad, the real forces of Spanish football this season. More uncomfortably still, they are positioned just four points ahead of those teams scheduled to contest the relegation play-offs.

Considering that much of the blame for Barcelona's present plight has been laid — not a little unreasonably — at the feet of Terry Venables and his purchase of the unpopular Welshman, Hughes, it is surprising that the Spaniards still have time for anyone with an English dialect. Yet Lineker is still one of the more popular members of a side whose fan mail is decreasing rapidly.

Last Sunday only 12,000 turned up at the vast Nou Camp stadium and must have felt as lost and out of place as the team who went down again to such mediocre opposition as Real Betis. Only 5,000 supporters are estimated to have made the *journey here for the most crucial* game of their season.

Unlike that of his ancestor, Catherine of Aragon, failure to please *tonight* will almost certainly see the head of Luis Aragones, the manager, rolling down the Castellana. Having lost to Real Sociedad in last season's final on penalties when manager of Atletico Madrid, Aragones may well feel like cutting his own throat. Whatever *his physical condition* it seems inevitable that he will be replaced by Johann Cruyff next season.

Barcelona are a desperate team. They are on £5,000 a man to win this match — twice as much as the Basque side. History is about all that Barcelona *have on their side*; they have emerged victorious from each of their three Spanish cup finals. Against that, in their league meeting with Real they were trounced 4-1.

"It's incredible that a team like us can be considered red hot favourites against Barcelona with all the talent that they have to choose from," Toshack said yesterday. Real are obliged to select only Basques in their team.

The pressure, therefore, is upon the underdogs, as it were. "If we do our stuff I'd back us to beat any team in Spain," Toshack said.

Having eliminated Real Madrid, the European Cup favourites, from this competition after a 4-0 win at the Bernabeu, no one is about to argue with the 6ft 2in Toshack.

Bates confident of strong demand in Centenary tickets

By Dennis Signy

Ken Bates, the organizing *chairman of the Football* League's Centenary celebrations at Wembley on April 16 and 17, is still optimistic they *will capture the imagination* of the public and be well supported.

A meeting of the league management committee today will discuss advance ticket sales which are under 20,000, well below expectations. Most of the 16 participating clubs, though, are expecting to meet their estimated sales totals; Crystal Palace, having sold their allocation of 4,500, have asked for more, and demand is strongest at the lower clubs, Sunderland, Wolverhampton Wanderers and mostly Tranmere Rovers.

Bates said yesterday: "It is the bargain of the century. For *as little as £6 admission here is* an opportunity to see 250 of the top footballers in the country playing for eight hours — or 14 hours football over the two days for £12. Prices cater for all pockets, the *top range for two days would* cost only £40."

Jim Greenwood, the secretary of Everton, said that they would send their estimated 500-1,000 spectators. Although initial sales were low, supporters would not start thinking about the event until the week before, in the knowledge that they could obtain tickets easily. "Going to Wembley is not a novelty for our supporters," Greenwood said.

There are other reasons for slow sales among the bigger clubs. Nottingham Forest expect more interest after next week's FA Cup semi-final against Liverpool. Wigan, who say they will send 5,000 supporters, have competition in sales from the town's rugby league side which has also booked a Wembley appearance in the Challenge Cup final.

It is quite clear that a certain lack of interest by the bigger clubs has led to suggestions *that the festival might be a* failure. Bates confirmed a number of complaints that some clubs had not been cooperative. This is borne out by the fact that the League headquarters at Lytham St Annes has been answering questions from supporters about how to obtain tickets for Wembley.

Trevor Phillips, the commercial director of the League, estimates that the 16 clubs will provide a minimum 50,000 spectators. On the second day, when there will be no segregation of supporters, the attendance will be boosted by parties from youth clubs, schools, supporters' clubs and other groups.

The League clubs are committed to playing full-strength *teams* in the competition, in which matches will be decided by a penalty shoot-out, if necessary. Other attractions on the second day include a women's match and a boys' match.

Lawrenson makes first selection

Mark Lawrenson was officially appointed manager of Oxford United yesterday. The former Liverpool and Republic of Ireland defender, who has been forced to give up playing because of a ruptured Achilles *tendon, travelled to Liverpool* to sign the cancellation of his playing contract.

Before travelling north, *Lawrenson took part in a* practice game, putting the Oxford players through a strenuous training session. "It's OK for me to play training games but not competitive football," Lawrenson said. "I've been told that if I played competitively again I could be crippled for life."

Lawrenson may have to make his first selection decision for the visit of Arsenal tonight in the first division. Briggs, the central *defender*, who suffered a pulled hamstring against Charlton Athletic last week, resumed training yesterday and if he is fit, Lawrenson must decide whether to recall Caton to face his old club or continue with Briggs and Greenall.

Phillips, the midfield player, begins a two-match suspension for being sent off against Norwich City. Marwood, Arsenal's £600,000 signing from Sheffield Wednesday, could make a surprise debut at the Manor Ground. Although the Arsenal manager, George Graham, is reluctant to change his team too much before the Littlewoods Cup final, Marwood is added to the squad to face Oxford, along with Sansom and Williams, following the disappointing draw with Derby County at the weekend.

Smith, who had been suffering from a skin complaint, last night discovered the reason for *his face becoming swollen* before the game at Derby.

"The symptons have now disappeared," Smith said. "The doctors did some allergy tests on me and it appears the new soap I'm using contains some substances to which I'm allergic."

The £800,000 Arsenal forward was substituted at Derby but is in the squad for tonight's match.

Call for a full-time manager

Doug Sharpe, the chairman of Swansea City and one of the three-man Football Association of Wales sub-committee established to find a successor to Mike England, has called for the appointment of a full-time manager to take charge of the Welsh World Cup campaign.

Sharpe spoke after Norwich *City withdrew David Williams*, their player-coach, from the candidates for the job of part-time manager.

"My way of thinking is that having a full-time manager would be the best thing that could happen to Welsh football," Sharpe said.

Following Williams's withdrawal, the Welsh FA will be forced to revert to its shrinking short-list, which is thought to *include the name of Sharpe's* manager at Swansea, Terry Yorath.

"I am quite confident Terry could do a good job as the full-time manager of Wales," Sharpe said. "I would do my best to keep him at the Vetch Field, but if he had the opportunity and wanted to take it, *I will* find it difficult to stand in his way because managing your country is something special."

However, Alun Evans, the Welsh FA secretary, refused to support Sharpe's call for a full-time manager. "This is just a personal view from one of the committee members," Evans said.

"The fact is that we have been unable to match the salaries paid by League clubs, so I don't really think the offer of a full-time position would have made that much difference to the candidates approached so far." The appointment should be made by mid-April, he said.

● York City and Sunderland must both attend the inquest into Saturday's pitch invasion and crowd trouble at Bootham Crescent, the Football Association decided yesterday. The clubs were charged with a breach of Rule 24, which governs clubs' responsibility for supporters, although most of the incidents involved Sunderland's followers. The inquiry will be held on April 7 at the York ground.

● The West Ham United captain, Alvin Martin, who has not played since November, makes his comeback in today's reserve-team game at Chelsea. Martin was troubled by a foot injury *from the start of the season* and had an operation late last year.

● Tony Agana, Sheffield United's recent signing from Watford, needs to see a specialist for a suspected hernia, leaving the second division strugglers short of forwards. Paul Williams is due to be *suspended soon and although* Agana could play on, even if a problem is diagnosed, doctors advise against it.

● Nick Pickering, the Coventry City midfield player, will be offered a new contract this summer after rejecting a £125,000 transfer to Sunderland. *He moved to Coventry* from Roker Park two years ago for £120,000.

Egypt dismiss Smith as national manager

Cairo (Reuter) — The Egyptian Football Federation said yesterday it had dismissed its British coach, Mike Smith, after the national side's poor showing in the African Nations Cup.

A *federation spokesman said* another foreign manager would replace Smith whose use of long-ball tactics was criticized by Egyptian football commentators.

Egypt, the defending champions in the African Cup, were eliminated in the early rounds of the finals in Morocco last week. They won only three points from three matches, beating Kenya 3-0, losing 1-0 to Cameroon and drawing 0-0 with Nigeria. Smith, a former Welsh manager who had guided Egypt since 1986, was not available for comment.

● **WEST BERLIN:** *Pierre* Littbarski, West German forward, injured his elbow in training yesterday and could miss the four-nation tournament starting here tomorrow (Reuter reports). The tournament opens with a match between West Germany and *Sweden while Argentina meet* the Soviet Union.

The West German midfielder, Olaf Thon, aged 21, said yesterday he expected to sign for an Italian club within the next 10 days (Reuter reports). His club Schalke, are asking £2.1 million for him. Atletico Madrid and Tottenham Hotspur have recently expressed interest in him.

● **MILAN:** Azeglio Vicini, the Italian manager, has included four members of his Under-21 team for the European championship warm-up match against Yugoslavia tomorrow (Reuter reports). The Italians have left out Altobelli and Bagni, members of the World Cup team, from the 18-man squad.

SQUAD: W Zenga (Internazionale), M Landucci (Fiorentina); F Baresi (AC Milan), G Bergomi (Internazionale), L De Agostini (Juventus), R Ferri (Internazionale), G Francini (Napoli), P Maldini (AC Milan); N Berti (Fiorentina), M Crippa (Torino), F De Napoli (Napoli), L Fusi (Sampdoria), G Giannini (Roma); F Romano (Napoli); R Donadoni (AC Milan), R Mancini (Sampdoria), R Rizzitelli (Cesena), G Vialli (Sampdoria).

● **COPENHAGEN:** Danish football league referees are threatening strike action next month unless they are granted an immediate pay rise. The Referees Union has asked the *Danish Football Federation to* increase the match fee from $57 (about £30) to $92.

Buoyant Ballymena

Alex McKee, manager of Ballymena United, has named a full *strength* side for tonight's away game against Crusaders in the first round of the County Antrim FA centenary tournament (George Ace writes).

"There is a buoyant mood about the club, in fact around the whole town, since our 3-0 win over Distillery in the Irish Cup *quarter-final*," *McKee said.*

"We meet *Glenavon* in the semi-final at the Oval on Friday week and I think it is imperative that we win all three games in the run-up to that match. We play Crusaders again on Saturday, at the Showgrounds, and on *Easter* Tuesday we are away to Newry. It is a tough schedule *but I see each match as a* stepping stone to the big one against Glenavon and the players feel the same way," he said. Three other Irish League teams in action tonight, Bangor, Ards and Cliftonville, are playing junior opposition.

Taylor blocks Shaw move

Kidderminster Harriers, of the GM Vauxhall Conference, have failed in an ambitious bid to sign Gary Shaw, the Aston Villa forward, on loan until the end of the season.

Graham Taylor, the Villa manager, told his Kidderminster counterpart, Graham Allner, that he would not release *Shaw because he would* be unable to recall him should he be needed at Villa Park.

BOXING

Tate forced to climb out of world of drugs

John Tate believes he should be preparing to wrest the world heavyweight title back from Mike Tyson instead of facing Noel Quarless, of Liverpool, at Bethnal Green tonight.

The sad reason why the former World Boxing Association (WBA) champion has been reduced to taking a mediocre pay-day in the East End is *that a year-long involvement* with drugs interrupted his career. He became world champion in 1979, only to lose his title five months later to Mike Weaver. Ten victories in his next 11 fights re-established his credentials — but then he succumbed to cocaine.

"I was really heavy into drugs for a year, and it destroyed me," said Tate, now a bloated 19 stone. At 33, Tate still clings to the belief he can land a shot at Tyson. "He'll run out of opponents and I'll be ready for him. If I hadn't done drugs, I'd have *fought Tyson by now. But I still* consider myself one of the best."

SNOW REPORTS

	Depth (cm) L	U	Piste	Conditions Off Piste	Runs to resort	Weather (5pm) -	°C
AUSTRIA							
St Anton	170	560	good	fair	good	fine	3
Most lower runs open							
FRANCE							
Megève	80	275	good	varied	good	fine	16
Spring weather, Spring skiing							
Morzine	80	170	good	heavy	good	fine	3
Excellent skiing after new snow							
La Plagne	220	320	good	powder	good	fine	1
Highest lifts now reopening							
Val Thorens	225	285	good	powder	good	fine	2
Excellent skiing in all three valleys							
ITALY							
Courmayeur	170	270	good	heavy	fair	fine	2
Good skiing above 2,000m							
SWITZERLAND							
Davos	120	250	good	powder	good	fine	-2
Excellent on piste skiing							
Grindelwald	15	240	good	varied	fair	fine	7
Good skiing on piste							
Villars	80	190	good	spring	good	fine	8
Excellent skiing conditions							

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

SCOTLAND

Cairngorm: upper and middle runs, runs complete, wide snow cover, new snow on a firm base; lower slopes, runs complete, spring snow; vertical runs, 1,800ft; hill and main roads, clear; snow level, 2,000ft. **Glenshee:** upper and middle runs, runs complete, hard packed snow with icy patches; lower slopes, some runs complete, wet snow on a firm base; vertical runs, 2,000ft; hill and main roads, clear; snow level, 1,500ft. **Glencoe:** upper runs, runs complete, wide snow cover, new snow on a firm base; lower slopes, runs complete, wide snow cover, new snow on a firm base; vertical runs, 1,600ft; hill and main roads, clear; snow level, 1,700ft. **Lecht:** upper and middle runs, runs complete, spring snow; lower slopes, ample nursery areas, spring snow; vertical runs, 700ft; hill and main roads, clear; snow level, 2,000ft. **Forecast for today:** *sunny periods, a few snow showers; light winds at all levels; freezing level, 2,500ft.* **Outlook for tomorrow:** mainly dry with sunny intervals, isolated light showers, light winds.

● Information supplied by the Scottish Meteorological Office.

YACHTING

Conner lends his friend a helping hand

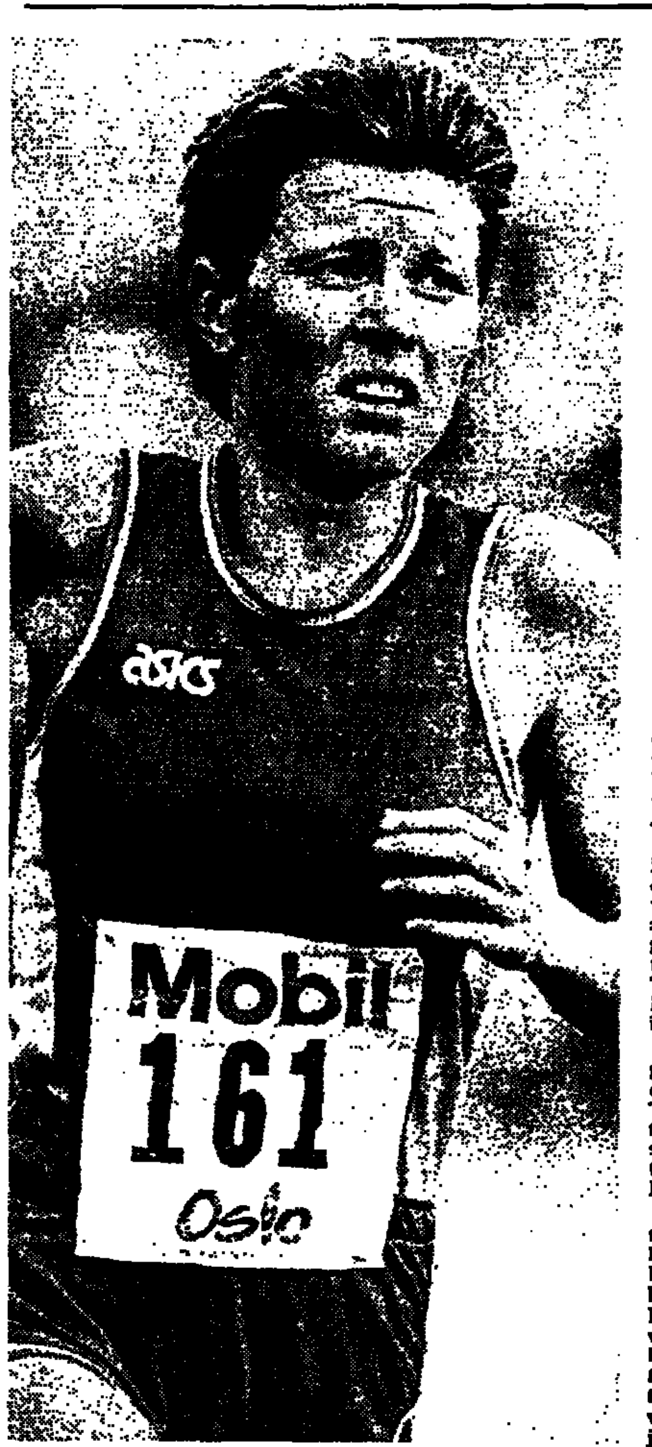
US Virgin Islands (AP) — Jim Kilroy, from California, proved conclusively he had the fastest boat here by winning the fifth and last race of the Maxi Yacht World Championship regatta off St Thomas.

Kilroy's Kialoa V finished the first of three regattas that make up the series with 8.5 points. Il Moro de Venezia, owned by Raul Gardini of Ravenna, Italy, *finished second*, with 11.75 points, and Matador, owned by Bill Koch of Boston, was third with 15.5.

Kilroy's helpers at the helm included Dennis Conner, winner of the 1987 America's Cup, and Tom Whidden, Conner's tactician during the challenge series. "We've all sailed together for many years," Kilroy said. "It's like a basketball team. You need to have the right people in the right place at the right time."

Vessels from France, Germany, Switzerland and the United States participated in the regatta.

ATHLETICS: LONDON MARATHON NEXT TARGET FOR DOUBLE WORLD CHAMPION



Seven-day wonder: worry helps push Kristiansen along.

Kristiansen ready for another race against the clock

By Pat Butcher

Ingrid Kristiansen was left holding *the baby* on Sunday morning. It was her husband, Arve, and the babysitter's turn to race, along with 50,000 others, in the celebrated Auckland "Round the Bays" fun run. Even Kristiansen herself thought she had done enough for one week. Two world titles in seven days: the *15-kilometre road race* in Adelaide and, for her the greater prize, since she had never been considered a top exponent, the cross-country championship.

But, after returning to Norway on Monday, there is not much respite. "I'll take it easy for a week and get used to European time again. Then I'll train hard for a week, then ease off for London [the marathon]. At least that's my plan. I don't know *Johann's plan.*"

This was followed by the infectious Kristiansen chuckle, a common occurrence, and one which compounded the pleasant afternoon, with baby Gaute gambolling on the back lawn of their suburban Auckland hotel. The Kristiansen clan, completed *by Johann Kagerstad, the coach,* is very easy company.

Kagerstad and Arve were a good barometer of Kristiansen's chances of victory last Saturday. They sat sunning themselves on the grass in front of the grandstand before the race, looking totally unconcerned. Kristiansen herself was *not so confident.*

"I think a big goal is difficult to do if you're not worried a little before the race. I was worried before the road race too [she won by two minutes], about the Russians, the Chinese. I was worried in the cross-country because the top girls had not run *the road race, and they thought* they could beat me because they were fresher. Getting worried just helps to make me push myself."

The next big goal, and one she has twice attempted before, is the sub-2hr 20min marathon in London, on April 17. Kristiansen, aged 32, is the person most responsible for pushing back the frontiers of women's running. She holds world records for the 5,000 and 10,000 metres on the track, as well as *the marathon. But* sub-2:20 would be an indelible mark.

"I feel I'm fit now, and I have no problems with my legs the way I did last year. Everything is going well; I feel I can do it. But I won't think about 2:20 this time. I'll just run as fast as I can, and hopefully *do it that way.* The first time I tried [London 1986], it was a little too early for me, and I ran 2:21:06 [the present record]. Then last year, I was injured in London; if you look at the video, I'm limping the last 10 kilometres."

If London and 2:20 are the immediate goals, Seoul and an Olympic gold medal are the ultimate ones this season, and possibly this career. She will run *both 3,000 and 10,000 metres* [there is no Olympic women's 5,000m] in Seoul. But after her cross-country triumph she had been asked about defending the title in the Norwegian town of Stavanger next year.

"I'll see after this season whether I'll take six or 12 months off. If you achieve a lot of goals you aim for, I think it's necessary to take a rest." Arve chipped in: "I'm thinking of studying for a BA in America."

"While I run for money," Kristiansen laughed.

Arve again: "She has run *seriously. Soon it will be time to* provide for the future. We need to be prepared. Someday nobody cares about the name Kristiansen."

Olympic squad to be spoilt for choice

By Andrew Longmore

If the performance of the British athletes in Seoul matches the splendour of their pre-Olympic base at the Nihon Aerobics Centre near Tokyo, the South Koreans will know our national anthem off by heart by the end of the 1988 Games. Among the facilities are two synthetic running tracks, two swimming pools, two golf courses, saunas, jacuzzis, a medical centre, personal changing units, hydrotherapy jets, videos, lakes and pretty gardens. The list of extras is endless.

No wonder Ray Pettitt, chairman of Minet, who are footing the £90,000 bill for the British team, yesterday described the camp as "the jewel in the crown" of his company's Olympic sponsorship. It is a view echoed by Frank Dick, national director of coaching. "It's heaven. When I saw the place in the first light of morning, I just couldn't believe it. It is the best *camp venue I've ever seen.*"

The holding camp, which will be shared by the American and Norwegian teams, is set in woods about 60 miles from Tokyo and an hour's plane journey from Seoul. It will be available to the British team from approximately August 30 *to September 20* and, though some athletes will be making their own arrangements, the "vast majority" of the British team is expected to stay there.

"There is a nine-hour time difference and tremendous change in the level of humidity, quite apart from the usual problems of dehydration, so acclimatization will be essential," Dick said. "A facility like this keeps the final preparation *more controlled and builds up* the concept of a team."

News of the camp was favourably received by athletes and coaches at the announcement yesterday. Tim Hutchings, fourth in the 5,000 metres at the 1984 Olympics, said: "The beauty of this facility is that the *whole environment changes, so* it becomes as much like home as possible. The pressure of the Olympic Games is that much greater than any other event, so it is good that you can acclimatize but without going to the Olympic village until three or four days before your event.

Peter Coe said: "Acclimatization is my bugbear. It's absolutely vital for an athlete to be prepared for the conditions and the important thing about this facility is that it is open to every member of the team." He added, though, that *his son, Sebastian, will probably* complete his own preparations.

This latest sponsorship brings Minet's contribution to the *British Olympics team in Seoul* through a series of awards schemes — including the £5,000 *Times*/Minet Supreme awards — to more than £250,000.

ROWING

Goldie too close for comfort

By Jim Railton

Cambridge performed a very curious exercise yesterday, just four days before the Boat Race, *engaging their reserve crew,* Goldie, and being given a distinctly rough time.

While this can happen now and again, when it does it is hardly a great motivating influence. When Oxford were going through a trough, from 1968 to 1973, they actually lost once or twice in the final week against paunchy old Blues, and, quite frankly, that was the death knell.

Cambridge set out to compete two one-and-a-half-minute rows with their reserves on a nigh perfect Tideway. In the first, from Putney Pier upstream, Goldie were offered the best station, and accepted. Cambridge were quicker off the mark and held a canvas in the first minute. *But it became obvious* just before this that Goldie were gathering momentum and suddenly, in a matter of a few strokes, they were level, and *before 90 seconds had elapsed* were a canvas in front.

The second row was from the Mile Post, with station advantage neutral. The crews were started by Cambridge's chief coach, Alan Innes, who clearly did not see that the Goldie cox, Lisa Ross-Magenty, had her hand up to *indicate* that her crew was not ready. Cambridge had about a third of a length before Goldie were in motion and, at the end of the 90 seconds, still led by the same distance, suggesting that the crews were more or less level. Cambridge, in fact, put in 41 strokes *in the first minute to* Goldie's 39. There must be concern that Goldie were not exactly put in their place.

In Oxford's last seriously paced piece of work against Isis, on Monday — a long row from Putney Pier to Chiswick Steps — they finished five lengths clear, which was the object of the exercise.

OXFORD: *H M Pelham (St Edward's, Oxford and Christ Church), bow; *P Gleeson (St Martin's, Brentwood and Hertford); *R Hull (Wymondham, Robinson College, Cambridge and Oriel); C G Penny (St Georges, Princeton University and St John's); *T A D Cadoux-Hudson (Radley, St Mary's Hospital, London and New College); *G B Stewart (Bournemouth and Wadham); J W C Searle *(Hampton and Christ Church); M Gaffney* (Avon Old Farms, Connecticut, US Naval Academy and Hertford), stroke; *A D Lobbenberg (Shrewsbury and Balliol), cox.

CAMBRIDGE: *R S N Ames (Eton and* Trinity), bow; M J K Smith (Shrewsbury and Magdalene); J C T Pepperell (Oundle and Sidney Sussex); *R A B Spink (Sherborne and Downing); *J R Garman (Shrewsbury and LMBC); G R Pooley *(Berkhamsted, Imperial College and* LMBC); *N J Grundy (St Edward's, Oxford and Jesus); *M J Brittin (Hampton and Robinson), stroke; S J Loveridge (Radley and Trinity), cox.

*A Blue

Today's outings (from Putney): Oxford *9.30 a.m. and 3 p.m*; Cambridge 9 a.m. and 4 p.m.

SQUASH RACKETS

Change to age-limits is resisted

By Colin McQuillan

International moves to change junior age-limits this year from *19 back to 18 may encounter* resistance during the junior world championships, which are playing this week at the Edinburgh Sports Club.

England is already committed to this change from June 1 this year, but Scotland is still considering the matter and the AGM *of the European Squash Rackets* Federation at Warmond, in The Netherlands, last week, withdrew from an immediate decision under pressure from delegates wanting more debate.

Many managers and coaches with the under-19 squads gathered in Edinburgh for this *week's individual world championship*, and the team event which follows next week, feel strongly that the present junior men's *framework* needs little adjustment. "If it isn't broken, why mend it?" Don Mills, of the United States SRA, asked.

Jonah Barrington, of England, is more concerned that pulling back the junior age-limit could extend the competitive vacuum into which top juniors fall before they can learn to survive at senior level. "One of my coaching aims is to carry England's good young players through that most difficult period." *Barrington said.*

The English Squash Rackets Association believes this aim will be supported by its initiative. "We plan to concentrate on building new emphasis at under-18 and under-21 level," Andrew Shelley, the SRA competitions manager, said. "The gap *between 19 and 23 is too great.*"

If the groundswell of opinion against change takes formal shape in Edinburgh this week — and *a petition* was already circulating yesterday — England could find itself isolated by making a move ahead of the rest of the game.

RESULTS: First round: D Harris (Eng) bt J Power (Eng), 9-1, 9-3, 9-0; A Hill (Aus) bt R Godden (Eng), 9-1, 9-0, 9-1; M Carlyon (Aus) bt K J Lim (Mal), 9-3, 9-3, 9-2; S Moxham (Aus) bt A Thoren (Swe), 9-1, 9-1, 9-4; R Hartuman (Can) bt P Nicol (Scot), 1-9, 9-4, 9-5, 3-9, 9-6; P Steel (NZ) bt S Wilson (Scot), 9-3, 9-1, 9-3; S Parke (Eng) bt T Rutherford (Scot), 9-3, 9-3, 9-3; E Noyce (Eng) bt D Ritchie (Scot), 9-2, 10-8, 9-0; S Meads (Eng) bt K White (Ire), 9-0, 9-1, 9-1; M Saleem (Pak) bt G Kantor (Isr), 9-1, 9-0, 9-2; J Bonetat (Fr) bt H Kampman (Fin), 5-9, 4-9, 9-5, 9-5, 9-4; S Lancaster (Eng) bt O Rucks (WG), 9-7, 9-3, 9-3; M Hickey (Aus) bt S Olsen (Nor), 9-6, 9-1, 9-6; *P Ward (Eng) bt T Sonnen Shein (Bel)*, 9-7, 9-2, 9-7; T Ben Shahar (Isr) bt D Hirsch (Swe), 9-6, 9-5, 4-9, 9-7; S Van Bolderik (Neth) bt J Fraiburg (Can), 4-9, 10-8, 9-7, 8-10, 9-6; D Mason (Aus) bt S Lahtinen (Fin), 10-9, 7-9, 9-3, 9-4; A Fahim (Pak) bt R Chin (Guyana), 9-6, 9-2, 9-4; F Samiullah (Pak) bt J Lim (Mal), 9-0, 9-0, 9-0; G Wilson (NZ) bt T Naaka (Fin), 9-1, 9-5, 9-7; M Baker (Eng) bt A Clarke (NZ), 5-9, 9-7, 9-1, 9-7; C Rowland (Aus) bt D Kantor *(Isr), 9-0, 9-0, 9-0*; J Fuhrmann (WG) bt S Lecat (Fr), 9-2, 9-5, 9-0; D Campion (Eng) bt A Shum (HK), 9-2, 9-1, 9-7; S Stoneburgh (Can) bt C Vinther (Den), 10-8, 9-6, 9-2; P Marshall (Eng) bt X August (Fr), 9-3, 9-0, 9-1; T Habib (Pak) bt G Stewart (Ire), 9-2, 9-2, 9-3; N Cabell (Can) w/o G Davies (Wal); P Garubatham (Mal) bt N Amoux (Fr), 4-9, 9-4, 9-2, 9-5; C Chan (Mal) bt J Thun (Swe), 9-6, 9-5, 9-4; A Hands (Eng) bt D Geri (Isr), 9-1, 9-1, 9-0; D Ryan (Ire) bt D *Ludwig (WG)*, 9-2, 7-9, 9-7, 5-9, 9-6.

FOR THE RECORD

BADMINTON

GRAND PRIX STANDINGS: Men: 1, M Frost (Den), 760pts; 2, I Frederiksen (Den), 655; 3, J-P Nierhoff (Den), 545; 4, *N Yates* (Eng), 520; 5, I Sugiarto (Indo), 495; 6, M Kjeldsen (Den), 340; 7, D Hall (Eng), 315; 8, L Pongoh (Indo), 305; 9, E Kurniawan (Indo), 280; 10, T Carlsen (Den), 265. Women: 1, Gu Jiaming (China), 750; 2, Han Aiping (China), 680; 3, K Larsen (Den), 545; 4, Lee Young Suk (S Kor), 430; 5, C Magnusson (Swe), 410; 6, H Troke (Eng), 395; 7, P Nedergaard (Den), 385; 8, Hwang Hye-young (S Kor), 315; 9, S Kitada (Japan), 310; equal 10, E Coene (Neth), Zhang Yuli (China) and Qian Ping (China), 245.

BASKETBALL

UNITED STATES: National Basketball Association (NBA): Philadelphia 76ers 108, Houston Rockets 98; Boston Celtics 106, New Jersey Nets 105; New York Knicks 114, Dallas *Mavericks 108; Los Angeles Clippers* 102, Detroit Pistons 100.

BOARDSAILING

OMAEZAKI (Japan): World Cup series: First leg: Men: 1, B Dunkerbeck (Sp), 2.1pts; 2, B Wylie (Aus), 8; 3, P McGain (Aus), 16. Women: 1, N le Lievre (Fr), 2.1; 2, B Dunkerbeck (Sp), 4.7; 3, N Siebel (WG), 8.

CRICKET

NATIONAL SCHOOLS INDOOR SIX-A-SIDE: Woodhouse Grove 108-5, RGS Worcester 105-3; RGS Newcastle 133-4, Durham 75; RGS Colchester 123-2, RGS Worcester 124-3; Durham 118-3, Woodhouse Grove 119-3.

CYCLING

HERZELE (Belgium): La Panne three-day race: First stage (139km): 1, E De Wilde (Bel), *3hr 35min 19sec*; 2, *E Vanderaerden (Bel), at* 10sec; 3, A Van der Poel (Neth), at 15sec; 4, E Planckaert (Bel); 5, S Van Leeuwe (Bel); 6, L Peeters (Bel), all same time.

FENCING

CRYSTAL PALACE: Public schools championships: Finalists: Boys: Senior foil: N Payne (RGS High Wycombe), T Payne (RGS High Wycombe), P Sullivan (Brentwood), J Clarke (Worth), C Bruning (Worth), J Harvey (Bolton). Junior épée: J Lamude (Brentwood), L Mugleston (Westminster), G Allen (Whitgift), S Gant (Brentwood), A Skinner (King's, Rochester), K Shindler (King's, Worcester).

RUGBY UNION

KENT CUP: Final: Maidstone 12, Blackheath 12.
SURREY: First division: John Fisher OB 24, Old Wimbledonians 9.
HARINGEY SEVEN-A-SIDE: Final: Voyagers 18, Bedwas 0.
CLUB MATCH: Old Blues 28, Exeter University Exiles 24.

SKIING

CAIRNGORMS: Scottish senior alpine championships: Women: Giant slalom: 1, M Svet (Yug), 1min 42.57sec (51.34, 51.23); 2, V Sarec (Yug), 1:43.79 (52.08, 51.71); 3, V Scott *(GB), 1:45.64 (53.43, 52.21)*.

FOOTBALL

SUNDAY MIRROR COMBINATION: Charlton Athletic 2, Brighton and Hove Albion 1; *Queen's Park Rangers 1, Crystal Palace 1.* SOUTH WEST COUNTIES LEAGUE: Plymouth Argyle 2, Newport County 3. OXFORD: BUSF tournament: Oxford 2, Wales 3; London 2, Cambridge 3; Scotland 2, UAU II 5; Northern Ireland 1, UAU I 1; Scotland 2, London 0; Northern Ireland 0, Oxford 2; Cambridge 1, UAU II 1; Wales 1, UAU I 1. CENTRAL LEAGUE: First division: Aston Villa 2, Derby County 0. Second division: Mansfield Town 0, Darlington 0. VAUXHALL-OPEL LEAGUE: AC Delco Cup: Semi-final, second leg: Kingstonian 0, Yeovil 1 *(agg 0-3). Premier division:* Bognor 0, Slough 2. Second division south: Ruislip Manor 3, Chertsey 0. NORTHERN PREMIER LEAGUE: Premier division: Hyde 3, Goole 1. BEAZER HOMES LEAGUE: Premier division: Chelmsford 2, Worcester 0. DANNY THOMAS TESTIMONIAL MATCH: Tottenham Hotspur 2, Manchester United 3. BRAZIL: Rio de Janeiro state championships: Vasco 4, Botafogo 3. SOVIET UNION: First division: Dynamo Minsk 0, Dynamo Moscow 0; Lokomotiv Moscow 2, Dynamo Tbilisi 1.

GOLF

US PGA TOUR MONEYWINNERS: (US unless stated): 1, M McCumber, $368,438; 2, C Beck, 302,657; 3, J Haas, 280,468; 4, B Crenshaw, 270,248; 5, J Sindelar, 250,222; 6, S Pate, 232,713; 7, A Lyle (GB), 228,021; 8, P Azinger, 217,150; 9, M Reid, 192,380; 10, P Stewart, 178,669. Others: 48, B Langer (WG), 51,158; 52, K Brown (GB), 48,497; 81, N Faldo (GB), 29,000. SUN CITY (South Africa): Women's Pro-Am: First round: Leading scores: 69: L Maritz (SA). 73: K Douglas (GB). 74: R Bell (Aus). 75: R Hast (GB), M Marshall (US). 76: E Glass (GB), C Sloane (SA).

HOCKEY

McEWANS *LAGER* SOUTH LEAGUE: Kent first division: Reeds 0, Orpington 3. Women: Middlesex first division: Chiswick 0 Eastcote 2, Polytechnic 0 Sunbury 1.

ICE HOCKEY

NORTH AMERICA: National Hockey League (NHL): Edmonton Oilers 8, Toronto Maple *Leafs 4; Chicago Black Hawks 7, Minnesota* North Stars 7; Calgary Flames 7, St Louis Blues 2.

SNOOKER

PRESTON: Embassy World Championship qualifying tournament: Second round: W King (Aus) bt M Clark (Eng), 10-9; L Dodd (Eng) bt P Medati (Eng), 10-6; R Foldvari (Aus) bt T Jones (Eng), 10-9; G Cripsey (Eng) bt J Meadowcroft (Eng), 10-3; D Fowler (Eng) bt I *Black (Scot), 10-1; F Davis (Eng) leads* J Fitzmaurice (Eng), 4-3; J Bear (Can) leads G Foulds (Eng), 7-2; B Harris (Eng) leads P Fagan (Ire), 8-1; E Sinclair (Scot) leads D O'Kane (NZ), 6-3; K Owers (Eng) leads D Roe (Eng), 6-3; J Wright (Eng) leads J Chambers *(Eng), 7-2. Third round:* T Chappel (Wales) leads G Miles (Eng), 6-3; B Mikkelsen (Can) leads M Wildman (Eng), 4-3; R Edmonds (Eng) leads M Morra (Can), 5-4; W Werbeniuk (Can) and M Bradley (Eng) level, 4-4; B Oliver (Eng) leads A Robidoux (Can), 7-2; R Chaperon (Can) leads T Murphy (N Ire), 5-4.

SPEEDWAY

BRITISH LEAGUE: Reading 48 (J Andersson 10, *D Mullett* 10), Cradley Heath 44 (E Gundersen *18, S Cross* 11); Wolverhampton 50 (S Ermolenko 14, L Munkedal 10), Kings Lynn 40 (B Pedersen 16, L King 10). CHALLENGE MATCH: First leg: Exeter 56 (Cook 15, Rivett 11), Milton Keynes 40 (Sparshott 11, Butler 11).

TENNIS

LARGO (Florida): Florida open championships: Women's singles: First round (US unless stated): I Cueto (WG) bt T Phelps, 6-1, 6-2; K Horvath bt C Benjamin, 6-3, 7-6; S Goles (Arg) bt D Faber, 6-2, 7-5; P Huber (Austria) bt I Kuczynska (Pol), 6-4, 6-4; P Tarabini (Arg) bt B Bowes, 6-1, 7-6; R Fairbank (SA) bt Hu Na, 7-5, 6-3. ATP MONEYWINNERS: 1, M Wilander (Swe), $221,915; 2, B Becker (WG), 185,988; 3, T Mayotte (US), 135,067; 4, Y Noah *(Fr)*, 130,669; 5, M Mecir (Cz), 125,513; 6, J Fitzgerald (Aus), 122,048; 7, A Chesnokov (USSR), 115,396; 8, S Edberg (Swe), 106,680; 9, J Connors (US), 104,090; 10, E Sanchez (Sp), 91,608. NUPTC RANKINGS: 1, M Wilander (Swe), 2,240pts; 2, P Cash (Aus), 1,230; 3, M Mecir (Cz), 1,221; 4, J Connors (US), 1,118; 5, Y Noah (Fr), 1,095; 6, A Chesnokov (USSR), 1,048; 7, S Edberg (Swe), 1,022; 8, B Becker (WG), 968; 9, A Agassi (US), 850; 10, T Mayotte (US), 725. WITA MONEYWINNERS: 1, S Graf (WG), $309,712; 2, M Navratilova (US), 225,129; 3, P Shriver (US), 170,500; 4, C Evert (US), 134,850; 5, G Sabatini (Arg), 116,575; 6, H Sukova (Cz), 89,850; 7, C Kohde-Kilsch (WG), 88,125; 8, Z Garrison (US), 64,946; 9, L McNeil *(US), 57,687; 10, J Novotna (Cz), 46,884.* WITA RANKINGS: 1, S Graf (WG); 2, M Navratilova (US); 3, C Evert (US); 4, P Shriver (US); 5, G Sabatini (Arg); 6, M Maleeva (Bul); 7, H Sukova (Cz); 8, H Mandlikova (Aus); 9, C Kohde-Kilsch (WG); 10, L McNeil (US).

YACHTING

HAIFA (Israel): 470 world championships: First race: Men: 1, Dronsmann and Dronsmann (Neth); 2, Johannessen and Jensen (Nor); 3, Buckley and Newlands (GB). Other British placing: 17, Holmes and Stewart. Women: 1, Munch and Sorensen (Den); 2, Parm and Barabino (It); 3, Leballient and Maus (Fr). Other placings: 5, McAlaskey and Byrne (Ire); 18, Foster and Paton (GB).

REAL TENNIS

HAMPTON COURT: Billy Ross-Skinner Cup: George Wimpey invitation mixed doubles: Semi-finals: Sir C Chetwood and S Jones bt M Estorick and M Pignon, 5-1, 5-4; A Mason and P Fellows bt A Pick and S Newson, 5-1, 5-2. Final: Chetwood and Jones bt Mason and Fellows, 6-3, 4-6, 6-4.

Durie on the mend

Gordon Durie, Chelsea's Scottish international forward, has returned to full training after spending a week at Lilleshall where he underwent minor knee surgery.

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End of the road for Botham

By Alan Lee
Cricket Correspondent

Ian Botham's pursuit of a private paradise ended with devastating abruptness yesterday when he was dismissed for misconduct by the very men at Queensland he had believed would understand his wilder ways. Now his turbulent cricket career has hit a storm to test even this greatest of survivors.

Botham rejected the rat-race of touring with England in favour of the good life in Australia. Lower profile cricket, along with a high commercial profile, gave him the freedom and the funds he yearned.

It lasted only a matter of months. He swore at an umpire, damaged a club bar, and assaulted an airline passenger. In rapid succession, he was fined by a court of law, fined more heavily by the Australian cricket authorities, and now, the final blow he had plainly not expected, dismissed from his playing contract by the Queensland Cricket Association.

At a meeting specially convened to discuss Botham's future, it took two-and-a-half hours for the Queensland club to arrive at a unanimous decision. Executive chairman Norm McMahon announced that Botham, having brought the game into disrepute, was in breach of his contract. It was cancelled with two years still to run.

This not only brings Botham's career in Australian domestic cricket to a premature and embarrassing end, but presents him with financial problems. The Somerset-based Carphone Group yesterday confirmed that it had cancelled its three-year Australian agreement with Botham, although the firm will continue to sponsor him in England.

Ted Markwick, the managing director of Carphone, said: "We took the decision yesterday before knowing about the Queensland outcome. There was little else we could do because we've been unable to use Ian for advertising and promotional work in Australia as we had planned.

"We feel a little let down over what has happened. We stepped in at the last minute to sponsor him at Queensland where there were no other takers. But unfortunately it has not worked out.

"We had planned a heavy advertising campaign with Ian towards the end of the Australian season, but that had to be shelved when all the trouble blew up. It's all very sad because I think a great deal of Ian."

Carphone planned to pay Botham £35,000 a year throughout his three-year contract with Queensland. The company will continue to sponsor the state in a separate deal and Markwick confirmed that his company's £15,000-a-year English contract with Botham was not in jeopardy.

"We feel it would be unfair to link the two, though one can never guess how Ian will react to the news that we are ending the Australian sponsorship," he said.

If the financial implications of his dismissal are not sufficient for him to worry about, the all-rounder could be facing more painful inquisitions on the home front.

Although the Test and County Cricket Board (TCCB) yesterday repeated its assertion of no further action on a matter it officially regards as someone else's problem, the Botham issue is certain to be discussed at next week's meeting of the Board's executive.

The England selectors are also free to act independently, rejecting any player whose conduct they deplore; absence from this summer's series against West Indies would further seriously harm Botham's pocket. Then there is his county commitment to Worcestershire.

Mike Vockins, the secretary of Worcestershire, reacted cautiously to the news of his greatest draw-card, but conceded: "I suspect this is something our committee will wish to look at. So far, there is no date planned for a discussion."

Botham brought big crowds and tangible success to Worcestershire last season, helping them win the Refuge Assurance Sunday League while attracting valuable sponsorship. It is a moot point how long commercial concerns will want to tie their colours to a publicly discredited character.

It was, however, richly ironic that, on the very day this latest blow befell him, Botham was setting off on his Alpine elephant walk, aiming to raise £5 million for leukaemia research. The enigma of the man is endlessly exhausting. But this time, I cannot believe he will shrug off his plight as the wicked manipulations of his usual *bêtes noires*, the media and "those men in suits and ties."

Only on Monday night, when interviewed live on television, Botham said of his Australian fines: "If I had done something terrible and brought their game into major disrepute, they would have asked me never to play there again. On the contrary, I believe they are looking forward to me coming back. If nothing else, it brightens up a dull day."

Sadly, Botham has discovered that the Australian idea of having their day brightened does not, after all, correspond with his own.

QUEENSLAND'S DECISION

The 22 executive committee members, including Alan Border, the Queensland and Australian captain who originally invited Botham to join the team, and Greg Chappell, the former Australian captain who had always opposed his recruitment, spent only 45 minutes in reaching their decision.

Then Norm McMahon, the committee's chairman, announced:

"It is the considered opinion of the Queensland Cricket Association Executive committee that Mr Botham, through his actions which were subject to the Code of Behaviour charges, has not complied with certain provisions of the contract between himself and the association.

"Consequently, it has been decided that Mr Botham be advised in accordance with the terms of the contract that the agreement is terminated, and the necessary notice has been forwarded to Mr Botham and his solicitor.

"It is accepted that during the 1987-88 season, particularly in the early part of that season, the presence of Mr Botham in the Queensland state team was of benefit both to the association and to the Shield competition. To this extent it is regretted that the Association now feels that the agreement should be terminated."

BOTHAM'S CAREER TROUBLES

1981 — Accused with fellow Scunthorpe United footballer of attacking a sailor outside a nightclub, aquitted.
1983 — Fined £250 for criticizing umpire during Australian tour.
1984 — Alleged to have smoked marijuana in hotel room during New Zealand tour.
1984 — Fined £1,000 by TCCB for remarks about touring Pakistan.
1985 — Reprimanded after row with umpire at Trent Bridge.
1985 — Convicted of possessing cannabis, fined £100.
1986 — Former Miss Barbados talks of orgies while Botham was touring West Indies.
1986 — Charity walk from Land's End to John O'Groats marred by claims he punched a policeman on crowd control duties.
1986 — Banned for two months from all cricket for admitting smoking canabis.
1986 — Alleged to have called selectors "drunks" during an after-dinner speech, made to apologize.
November 1986 — Supporting sacked friends Joel Garner and Viv Richards, Botham quits Somerset.
January 1987 — Suggestions Botham may play Minor Counties cricket cost manager Bev Walker his lucrative link. He becomes Botham's third ex-manager in four years.
January 1987 — Worcestershire sign Botham in lucrative, sponsor-backed, £100,000 transfer.
June 1987 — Botham accuses Pakistani wicketkeeper of cheating over catch.
July 1987 — Botham signs to play for Queensland.
May 1988 — Chepstow golf barman claims Botham headbutted him.
March 1988 — Victoria Umpires Association fines Botham £200 for offensive language during Sheffield Shield game.
March 15 1988 — Botham accused of assaulting two passengers on flight between Brisbane and Perth.
March 24 1988 — Australian court fines Botham £325 for mid-flight assault. Tasmanian authorities complain about dressing room damage.
March 28 1988 — Fined record £2,000 by Australian authorities for "bringing game into disrepute".
March 28 1988 — Botham sets out from Perpignan for charity walk and launches four-letter broadside on animal group's protest of use of elephants.
March 29, 1988 — Queensland decides not to continue Botham's three-year winter contract.

Man of many moments: Botham during a press conference on his walk across the Alps in the footsteps of Hannibal before the announcement that he had been dismissed by Queensland

Roughshod ride in the Alps

From Alan Franks, Perpignan

Ian Botham was in the south of France, preparing for his 500-mile charity walk across the Alps in Hannibal's footsteps, when news of his dismissal broke.

He was away from his hotel with his wife and three children, spending the afternoon relaxing on the beach. At 4.30 p. m. Kathy, his wife, arrived by car with two of the couple's children, Jan Waller, Botham's mother-in-law, and Sheena Jeffery, the family's nanny.

Botham did not appear until shortly before 6 o'clock, when he arrived smiling and relaxed with his close friend, Greg Ritchie, the former Australian Test batsman. Half an hour later he delivered the following statement:

"Ladies and gentlemen, you've obviously been acquainted with the news from Australia, but tomorrow sees the start of one of my biggest challenges.

"My priorities are in this order: one, the happiness and welfare of my family; two, the 700km between here and Turin; three, the money my walk will hopefully raise for the Leukaemia Research Fund.

"Finally, and perhaps most importantly, the successful fulfilment of my remaining two years of my contract with Worcester County Cricket Club. I intend to honour my responsibilities in every regard so that I will be ultimately free to voice revelations, ladies and gentlemen, that will make your hair stand on end.

"I would finally like to wish all the players at Queensland Cricket Club all the best for next season. And in conclusion I would like you now to please respect my wishes; no questions, no comments, no answers. Let's go to the walk and give it our best. Thank you very much for your time."

With that he strode from the platform to the privacy of his hotel room.

Earlier in the day, when asked about his future in Australian state cricket, he had replied: "They talked to me a week ago, and I know exactly what's going on." He did however add that he had "every intention of going back", but refused to be drawn further on the subject.

When pressed whether it was true that Greg Chappell, the former Australian Test captain, was opposed to the renewal of his three-year contract, he snapped: "If you want to come and walk all the way with me for 21 days and talk of Queensland cricket, that's fine. I'm here to talk about the walk."

Even before this surprise, Botham's walk had already run into problems, with news that the French army was withdrawing offers of help in his attempt to cross the Rhône with the three elephants on an open raft next Wednesday. The project director, Mervyn Edgecombe, insisted that their withdrawal had nothing to do with the controversy surrounding Botham's winter in Australia.

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Ferguson gets tough over new contracts

By Ian Ross

Alex Ferguson, the manager of Manchester United, yesterday threw down the gauntlet to his players, challenging them to prove their worth on the field before seeking lucrative long term contracts.

Eight of the club's senior professionals will have their contracts up for renewal at the end of the season, but Ferguson made it clear that he wants only those totally committed to the Old Trafford cause on the books next season.

"I do not think that there is anything wrong with players playing for a contract. Any player at United who really does his job and proves himself to be such a great player by the time his contract comes to an end will not be allowed to leave. That applies to every player at the club," he said.

Ferguson, who succeeded Ron Atkinson at Old Trafford 16 months ago, was speaking just 24 hours after it had been confirmed that Norman Whiteside, the Northern Ireland international, had handed in an official transfer request following his failure to secure a lengthy extension to his contract.

Although Whiteside's surprise decision is still being treated with some scepticism by many at Old Trafford who feel he is merely firing the opening shots in what could be a prolonged war of attrition, the very fact that a player of his calibre and promise is willing to gamble with his long-term future only serves to underline the mounting discontent within some sections of British football's most glamorous club.

Martin Edwards, the United chairman, is away on business but will return home in time to attend a club board meeting next Tuesday when Whiteside's request will be formally discussed.

If, as seems highly probable, Edwards decides to stand by his manager, Whiteside could well find himself readily available on the summer transfer market, albeit at a highly restricted price designed to deter approaches from the club's first division rivals and encourage advances from the Continent.

Ferguson yesterday refused to say what recommendation he would set before his board regarding Whiteside, but intimated that he would now be willing to allow the 22-year-old terrace favourite to leave the club. "There is no need to make a decision — the decision has been made for me," Ferguson said.

Whiteside, meanwhile, seems resigned to leaving the club he joined in 1982. "I have become stale and have not played well. It's probably better if I go, even if I was to be offered a longer contract. I have had six magnificent years with the best club in Britain, if not the world, and I am only sorry I couldn't help them to win a championship," he said.

Rush must change to survive in Italy

Turin (Reuter) — Rino Marchesi, the manager of Juventus, is demanding changes from the Welsh forward, Ian Rush, who joined the Italian club last summer. Marchesi says Rush's style of play is wrong for Italian football.

Rush, who cost £3 million from Liverpool, has scored only four goals in 24 league matches since his arrival in Italy last summer, compared to the 30 from 42 games in the first division last season.

"He plays a different game from what the Italian league requires," Marchesi said.

There have been reports that Juventus — at present languishing seventh in the league and 15 points behind the leaders, Napoli — are ready to release the Welsh international from his three-year contract at the end of the season, but Marchesi indicated the club would continue trying to get the best out of him.

Rush, aged 26, has had a nightmare season with his new club. He spent the first five weeks injured, has admitted he is lonely and misses Britain.

Marchesi, who has experimented with several attacking formations, said he now believed Rush played best in tandem with 18-year-old Renato Buso. "I'm conviced Buso can do a lot for Rush. I think he could benefit from the ability of his young team mate in overcoming direct opponents," Marchesi said.

Apart from a converted penalty on January 31, Rush's last goal for Juventus was five months ago and he has yet to score away from home in the league.

Cox warning to Derby

By Dennis Shaw

Nottingham Forest's readiness for their three matches against Liverpool will be put through a searching examination by Derby County at the City Ground tonight.

"Anyone who believes a Brian Clough team can cruise in a league match to prepare for the Cup is crazy," Arthur Cox, the Derby manager, said.

Forest's fixture programme sees the FA Cup semi-final at Hillsborough sandwiched between two games against Liverpool in the first division after the confrontation tonight. "Clough knows a team cannot switch form on and off," Cox said. "If anyone at Forest does not perform their chances of meeting Liverpool will be severely reduced."

Derby are looking to stretch a seven-match unbeaten run in search of safety and are likely to be unchanged, while Clough recalls Pearce, who missed the 1-1 draw at Tottenham because of a suspension.

The County manager believes that a future England defensive pairing will be in opposition. "Mark Wright and Des Walker both have pace, plus intelligence to go with their skills," he said.

Wilander victim of injury

Dallas (Reuter) — Mats Wilander, the Swedish tennis player, withdrew from the WCT finals, which commenced here last night, with minor injuries sustained during his victory over Jimmy Connors in the Lipton championship final at Key Biscayne.

"A doctor diagnosed that Wilander sustained an ankle sprain and pulled groin ligaments in the match," John Gardner, the WCT tournament director, said.

He added that Martin Jaite, of Argentina, will replace the Swede in the eight-man draw. Wilander is still scheduled to play for his country in the Davis Cup next month.

Rex Bellamy, page 44

South Africans under fire again

By David Hands
Rugby Correspondent

John Kendall-Carpenter, chairman of the International Rugby Football Board which last week lifted restrictions upon players visiting South Africa, has criticized the South African Rugby Board's unseemly speed in announcing details of a proposed tour of the republic by a world XV.

Barely two hours after the IRFB had held its closing press conference, the SARB had issued details of a seven-match tour this August, including two internationals. The SARB also pointed out that, next year, South Africa would chair the IRFB annual meeting and that Jan Pickard, one of its two representatives in London last week, had been elected to the IRFB policy committee.

It was a state of euphoria which clearly embarrassed the IRFB. "Their high-profile attitude has blown everything out of all proportion," Kendall-Carpenter, a former president of the Rugby Football Union, said yesterday. "We asked them to discuss the matter and then write to the different unions for permission to approach two or three individuals to play there."

Sensitivity has never been a strong suit in South African rugby circles and other International Board representatives have privately suggested that, in the present political climate, with feelings running high in light of the Sharpeville Six case, a softly-softly approach would have been better. Nevertheless, the present situation could have been predicted, as exemplified by the call by Sridath Ramphal, the Commonwealth Secretary General, to heads of governments to oppose players who wished to play for the world party.

Dudley Wood, the RFU secretary, emphasizing that England had opposed a tour to South Africa by a British Lions or five nations party, believes that players should be aware of the present climate of opinion on the tour and the possible consequences. He suggests, too, that "practical reasons" are against participation in the tour, since England's leading players will be involved in a tour to Australia during May and June, and obviously can have only limited time away from their jobs.

The same arguments apply to Wales, who tour New Zealand at much the same time, while the New Zealanders are due to tour Australia in June and July. It is the SARB's hope that, when all scheduled tours are completed, players from other member countries can still be persuaded to visit South Africa in mid-August.

The Irish Rugby Football Union said yesterday that it would do nothing to discourage or encourage any player asked to join a tour to South Africa. Seven years ago, when Ireland toured the republic, several leading players withdrew, but the IRFU asked its member clubs to vote on the issue and the result was in favour of the tour.

Tour offer rejected by Millar

Syd Millar, the former Irish prop forward and manager of the British Lions in South Africa in 1980, has turned down the offer to manage a World XV in a seven-match tour of the republic in the summer (George Ace writes).

Millar said yesterday: "It is with regret that I have been unable to accept the invitation from the South African Rugby Board, but I just cannot afford the time.

"I am certain it will be a very successful tour and I am delighted it is taking place. South Africa deserve the highest praise for the way they have developed rugby throughout the country. The game now envelops all races and creeds in the republic."

Cowdell is lined up for Dickie

Pat Cowdell, the British junior lightweight champion, yesterday signed a contract to meet Robert Dickie for the World Boxing Council international title.

Dickie won the title — introduced last year for boxers ranked between 11 and 30 — when he stopped Hengky Gun, of Indonesia, inside five rounds at Stoke on Monday.

The Swansea boxer's victory made him the official challenger for Azumah Nelson's world title, but first he is keen to get some more bouts under his belt. He said: "I would like to have four or five fights, then I would be ready to meet Nelson."

Much depends on what happens when he meets Cowdell, whose own title is on the line. Victory for Cowdell could set up a return bout with Nelson, who knocked out the Briton in two minutes in a world title contest in Birmingham three years ago.

Cowdell's main aim, he said, is to become the first boxer to win Lonsdale belts at separate weights. Dickie's victory, meanwhile, marked an excellent comeback. Twelve months ago he broke his back in a car accident and there were fears he might not walk again, let alone box.

Nebiolo was not involved

Rome (AP) — A top-ranking official of the Italian Track and Field Federation (FIDAL) yesterday ruled out the possibility that Primo Nebiolo, the president, may resign in the wake of alleged cheating at the 1987 world championships in Rome.

The official, who spoke under condition of anonymity, said that Nebiolo was not named in the investigation by the Italian Olympic Committee (CONI) that determined the result of the long jump had been falsified to ensure a bronze medal for an Italian, Giovanni Evangelisti.

"Nebiolo is a member of the Federal Council which may take disciplinary action against those involved in the case. He is not involved at all."

Some Italian newspapers recently criticized what they called "moral responsibility" of FIDAL officials for allegedly trying to cover up the scandal.

Evangelisti took third place ahead of Larry Myricks, of the United States, with his last jump. CONI, citing results of a three-month investigation, said the measurement of 8.38 metres awarded to the Italian was false. Television films showed that Italian officials put the marker in the sand at a fixed measure *before* Evangelisti jumped.

Tacking towards the courts

From Barry Pickthall, Auckland

New Zealand's America's Cup challenge is set to return to the New York Supreme Court to force the San Diego Yacht Club to match its 123ft long monohull with a craft of similar size in the next three-race series, due to start on September 19, or forfeit the Cup.

George Tomkins, the US attorney who represents the New Zealand challenger, Michael Fay, said here yesterday that unless San Diego, which is building two multihulls to defend the trophy, responded within two weeks, he would seek a ruling from the Supreme Court to enforce last December's judgement, forcing the Americans to accept this challenge to an equal match.

The New Zealanders contend that racing a monohull against a multihull would not constitute the equal match laid down by the deed of gift that governs the event. Fay and his group also cite historical evidence that when Amaryllis, a large catamaran entered and won a race during the club's centennial regatta in 1886, she was protested and disqualified by the judges.

The potential mis-match between multihulls and monohulls has also been highlighted by Britton Chance, one of San Diego's designers, who said: "The ability to beat the monohull with a multihull would not be an issue. The multihull is going to win every time, barring bad design, bad construction or bad execution."

Tom Ehman, vice-president of the Sail America Foundation, charged with managing the event, suggested last week that the 10 months notice given by New Zealand did not afford time to build a monohull. But this cut little ice with Tomkins.

He said: "It boggles the mind. If Boeing, Rockwell, Douglas, Lockheed, NASA and the rest of them can't put together a hull in less than five months, maybe we shouldn't be calling ourselves a super power."

Doug Alford, Commodore of the San Diego YC suggested here that in the event of the Americans losing the case, he would expect the court to delay the Cup races long enough for them to build a suitable defender.

Peter de Savary and Alan Bond have welcomed New Zealand's action. De Savary suggested yesterday that it could only help his own case, which calls on the same Supreme Court to strip San Diego of its trusteeship for abrogating a promise to allow Britain to be included in the next challenge.

SPORT IN BRIEF

Forgery inquiry

David Bishop, the Welsh rugby union player, was yesterday interviewed by police investigating the appearance of a number of forged tickets for the Wales v France international earlier this month. South Wales police said that Bishop was one of several people being questioned.

Bishop, a Pontypool scrum half, accompanied by his solicitor, visited Cardiff Central police station, but left without commenting.

Duty calls

Melbourne (Reuter) — Pat Cash has withdrawn from the Australian Davis Cup team to meet France in a quarter-final tie in Paris next month to be with his girlfriend Anne-Brit Kristianson for the birth of their second child due on April 9.

Huish: PGA role

PGA postings

David Huish, the North Berwick club professional, and PGA Cup international, yesterday became captain of the Professional Golfers' Association. John Stirling (Meon Valley) was elected as the vice-captain and chosen as a member of the board of directors while Phil Weaver (Coventry) was also made a board member.

New ground

The Women's Professional Golf Association was yesterday given the go-ahead to establish an independent company, subject to contract agreements being reached with the PGA. The new body will be known as the Women Professional Golfers' European Tour.

Player bonus

Lagos (AFP) — Nigeria's footballers, beaten 1-0 by Cameroun in the final of the African Nations championships, will each receive a 10,000 naira (about £1,300) bonus from the government.

Going strong

The search is on to locate a successor to Geoff Capes, the former Olympic shot putter, as the strongest man in Britain. John Smith's strong ale is backing a nationwide campaign to find a contender for Capes's title.